# **NEW ISSUE**

In the opinion of Transaction Counsel, under existing law and assuming compliance with the tax covenants described herein, interest on the Series 2001 Bonds is excluded from gross income for Federal income tax purposes under Section 103 of the Internal Revenue Code of 1986, as amended (the "Code"). Transaction Counsel is also of the opinion that such interest is not treated as a preference item in calculating the alternative minimum tax imposed under the Code with respect to individuals and corporations. Interest on the Series 2001 Bonds is, however, included in the adjusted current earnings of certain corporations for purposes of computing the alternative minimum tax imposed on such corporations. Transaction Counsel is further of the opinion that the Series 2001 Bonds and the interest thereon are exempt from personal income tax imposed by the United States Virgin Islands, any state, other territory or possession of the United States or any political subdivision thereof. or by the District of Columbia. See "TAX MATTERS" herein regarding certain other tax considerations.

# \$21,709,861.90<sup>†</sup> Tobacco Settlement Financing Corporation Tobacco Settlement Asset-Backed Bonds, Series 2001

The Tobacco Settlement Asset-Backed Bonds, Series 2001 (the "Series 2001 Bonds") are being issued by the Tobacco Settlement Financing Corporation (the "Corporation"), a special purpose, independent instrumentality of the United States Virgin Islands (the "Virgin Islands"), created by Bill No. 24-0078 of the Twenty-Fourth Legislature of the United States Virgin Islands, Tobacco Settlement Financing Act of 2001 (the "Act"). Pursuant to the Act, and a Purchase and Sale Agreement, dated as of November 1, 2001 (the "Purchase Agreement"), between the Virgin Islands and the Corporation, the Virgin Islands will sell to the Corporation, on the Closing Date, all of its right, title and interest in certain amounts payable after February 1, 2001 to the Virgin Islands under the Master Settlement Agreement (the "MSA") entered into by participating cigarette manufacturers (the "PMs"), the Virgin Islands, 46 states and five other U.S. jurisdictions in November 1998 in the settlement of certain smoking-related litigation, including, the Virgin Islands' right to receive future initial, annual and strategic contribution fund payments (such payments as more fully defined herein, the **"TSRs"**) to be made by the PMs under the MSA.

The Series 2001 Bonds and any series of refunding Bonds are being issued pursuant to an Indenture, dated as of November 1, 2001, as supplemented (the "Indenture"), between the Corporation and The Bank of New York, as indenture trustee (the "Indenture Trustee"). The Indenture prohibits the Corporation from issuing additional bonds, provided however that refunding bonds may be issued by the Corporation subject to the satisfaction of certain conditions described herein. See "THE SERIES 2001 BONDS — Refunding Bonds."

The Series 2001 Bonds will be secured by and are payable solely from (i) the TSRs (ii) investment earnings on certain accounts pledged under the Indenture (which earnings, together with the TSRs, are referred to herein as the "Collections"), (iii) amounts held in the debt service reserve account (the "Debt Service Reserve Account") and the NPM adjustment reserve account (the "NPM Adjustment Reserve Account") and the NPM adjustment reserve account (the "NPM Adjustment Reserve Account") (iii) amounts held in the advector the intervent of the there is the "Debt Service Reserve Account") and the NPM adjustment reserve account (the "NPM Adjustment Reserve Account") established under the Indenture (as more fully described herein, the "Reserves"), (iv) amounts held in the other accounts established under the Indenture (except the Rebate Account) and (v) the rights of the Corporation under the Purchase Agreement. The proceeds of the Series 2001 Bonds, except as deposited in the Debt Service Reserve Account, and other assets of the Corporation (other than the Collections) are not pledged to the payment of, and are therefore not available to the holders of, the Series 2001 Bonds. Pursuant to the Act, the Purchase Agreement and the Indenture, the Corporation has, in the opinion of Transaction Counsel, validly included the pledge and agreement of the Virgin Islands not to limit or alter the rights of the Corporation to fulfill the terms of the Purchase Agreement and the Indenture or impair the rights and remedies of

# PAYMENT OF THE SERIES 2001 BONDS IS DEPENDENT ON RECEIPT OF TSRs. THE AMOUNT OF TSRs ACTUALLY COLLECTED IS DEPENDENT ON MANY FACTORS INCLUDING CIGARETTE CONSUMPTION AND THE FINANCIAL CAPABILITY OF THE PMS. SEE "RISK FACTORS" FOR A DISCUSSION OF CERTAIN FACTORS THAT SHOULD BE CONSIDERED IN CONNECTION WITH AN INVESTMENT IN THE SERIES 2001 BONDS.

The Series 2001 Bonds maturing on or before May 15, 2014 shall be serial convertible capital appreciation bonds (each a "Convertible CAB"). The Series 2001 Bonds, other than the Convertible CABS, shall be term bonds (each a "Term Bond"). The Series 2001 Term Bonds mature on May 15, 2021 and May 15, 2031. The amount payable on the Series 2001 Bonds on their respective maturity dates is referred to herein as "Principal." Failure to pay interest on or Principal of the Series 2001 Bonds when due will constitute an Event of Default as described herein. The rating of the Series 2001 Bonds only addresses the Rating Agency's assessment of the ability of the Corporation to pay interest and Principal when due. Interest and Principal payments will be made from Collections, and, if necessary, Reserves.

The Corporation has also covenanted to apply 100% of all Surplus Collections (as defined herein) pursuant to the Indenture to the special mandatory par redemption (**"Turbo Redemptions**") of the Term Bonds in order of maturity, and in each case, to the extent made, will be credited against the respective maturities thereof. Failure to make Turbo Redemptions will not constitute an Event of Default. The rating of the Term Bonds does not address the Rating Agency's assessment of the Corporation's ability to make Turbo Redemptions.

Due to the Corporation's covenant to apply all Surplus Collections to Turbo Redemptions, it is expected that payment of Principal on the Term Bonds will be substantially earlier than their respective Maturity Dates.

Interest on the Series 2001 Bonds (except the Convertible CABs prior to May 15, 2008) will be payable on each May 15 and November 15, commencing May 15, 2002.

The Series 2001 Bonds are subject to redemption and prepayment as described herein.

# See Inside Cover for Dated Date, Maturity Schedule, Interest Rates, and Prices or Yields

THE SERIES 2001 BONDS SHALL NOT CONSTITUTE A DEBT OF THE VIRGIN ISLANDS. THE SERIES 2001 BONDS ARE THE SERIES 2001 BONDS SHALL NOT CONSTITUTE A DEBT OF THE VINGIN ISLANDS. THE SERIES 2001 BONDS HALL NOT AND AND ARE NOT SECURED BY A PLEDGE OF THE FULL FAITH AND CREDIT OF THE VIRGIN ISLANDS AND THE HOLDERS OF THE SERIES 2001 BONDS MAY NOT REQUIRE THE LEVY OR IMPOSITION OF TAXES. THE CORPORATION HAS NO TAXING POWER.

# Salomon Smith Barney

The Series 2001 Bonds are offered when, as and if issued and accepted by the Underwriter, subject to the approval of legality by Buchanan Ingersoll Professional Corporation, New York, New York, as Transaction Counsel. Certain legal matters will be passed upon for the Underwriter by Hawkins, Delafield & Wood, New York, New York, as Underwriter's Counsel. It is expected that the Series 2001 Bonds will be available for delivery in book-entry form only through The Depository Trust Company in New York, New York on or about November 20, 2001.

<sup>+</sup> Initial Aggregate Principal Amount.

# \$21,709,861.90<sup>+</sup> Series 2001 Bonds

# Dated: Date of Delivery

# \$6,234,861.90† Series 2001 Serial Maturities (Accretion Period ends on November 15, 2007)

Initial Principal Amount	Serial Maturity Date (May 15) 2008	Principal Amount at End of Accretion Period \$ 910,000	Yield	per \$5,000 Accreted Value at End of Accretion Period \$3,875.80 3,853.20
\$705,395.60	2008	1,030,000	4.400%	
793,759.20	2010	1,100,000	4.500%	3,830.70 3,808.30
842,754.00 887,333.90	2011	1,165,000	4.600% 4.750%	3,775.05
955,087.65	2012	1,265,000 1,335,000	4.850%	3,753.05
1.002,064.35 1.048.467.20	2013 2014	1,405,000	4.950%	3,731.20

Initial Amount

# \$15,475,000 Series 2001 Term Bonds

\$7,430,000 5.000% Term Bonds Rated Maturity Date May 15, 2021; Yield of 4.950%

Projected Final Turbo Redemption Date: May 15, 2013

(Expected Average Life: 7.1 years)<sup>††</sup>

\$8,045,000 5.000% Term Bonds Rated Maturity Date May 15, 2031; Yield of 5.125%

Projected Final Turbo Redemption Date: May 15, 2016

(Expected Average Life: 13.8 years)<sup>††</sup>

<sup>&</sup>lt;sup>†</sup> Initial aggregate principal amount.

<sup>\*\*</sup> Assumes Turbo Redemptions are made based on the receipt of Surplus Collections (as defined herein) in accordance with the DRI•WEFA Base Case Forecast and other structuring assumptions. Projections of expected average lives and final Turbo Redemption Dates have not been rated by the Rating Agency. See "SUMMARY OF BOND STRUCTURING ASSUMPTIONS— Effect of Changes in Cigarette Consumption Levels on Turbo Redemptions." No assurance can be given that these structuring assumptions will be realized.

CERTAIN PERSONS PARTICIPATING IN THIS OFFERING MAY ENGAGE IN TRANSACTIONS THAT STABILIZE OR MAINTAIN THE PRICE OF THE SECURITIES AT A LEVEL ABOVE THAT WHICH MIGHT OTHERWISE PREVAIL IN THE OPEN MARKET, OR OTHERWISE AFFECT THE PRICE OF THE SECURITIES OFFERED HEREBY, INCLUDING OVER-ALLOTMENT AND STABILIZING TRANSACTIONS. SUCH STABILIZING, IF COMMENCED, MAY BE DISCONTINUED AT ANY TIME.

NO DEALER, BROKER, SALESPERSON OR OTHER PERSON IS AUTHORIZED IN CONNECTION WITH ANY OFFERING MADE HEREBY TO GIVE ANY INFORMATION OR MAKE ANY REPRESENTATION OTHER THAN AS CONTAINED HEREIN, AND, IF GIVEN OR MADE, SUCH INFORMATION OR REPRESENTATION MUST NOT BE RELIED UPON AS HAVING BEEN AUTHORIZED BY THE CORPORATION, THE VIRGIN ISLANDS OR THE UNDERWRITER. THIS OFFERING CIRCULAR DOES NOT CONSTITUTE AN OFFER TO SELL, OR A SOLICITATION OF AN OFFER TO BUY, ANY OF THE SECURITIES OFFERED HEREBY BY ANY PERSON IN ANY JURISDICTION IN WHICH IT IS UNLAWFUL FOR SUCH PERSON TO MAKE SUCH AN OFFER OR SOLICITATION.

# THERE IS CURRENTLY A LIMITED SECONDARY MARKET FOR SECURITIES SUCH AS THE SERIES 2001 BONDS. THERE CAN BE NO ASSURANCE THAT A SECONDARY MARKET FOR THE SERIES 2001 BONDS WILL DEVELOP, OR IF ONE DEVELOPS, THAT IT WILL PROVIDE BONDHOLDERS WITH LIQUIDITY OR THAT IT WILL CONTINUE FOR THE LIFE OF THE SERIES 2001 BONDS.

This Offering Circular contains information furnished by the Corporation, DRI•WEFA and other sources, all of which are believed to be reliable. Information concerning the tobacco industry and participants therein has been obtained from certain publicly available information provided by certain participants and certain other sources (see "TOBACCO INDUSTRY"). The participants in such industry have not provided any information to the Corporation for use in connection with this offering. In certain cases, tobacco industry information provided herein (such as market share data) may be derived from sources which are inconsistent or in conflict with each other. The Corporation has no independent knowledge of any facts indicating that the information under the caption "TOBACCO INDUSTRY" herein is inaccurate in any material respect, but has not independently verified this information and cannot and does not warrant the accuracy or completeness of this information. The information contained under the caption "DRI•WEFA Report" attached as Appendix A hereto has been included in reliance upon DRI•WEFA as an expert in econometric forecasting.

The information and expressions of opinion contained herein are subject to change without notice and neither the delivery of this Offering Circular nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of the Corporation or the matters covered by the report of DRI•WEFA included as Appendix A to, or under the caption "TOBACCO INDUSTRY" in, this Offering Circular since the date hereof or that the information contained herein is correct as of any date subsequent to the date hereof. Such information and expressions of opinion are made for the purpose of providing information to prospective investors and are not to be used for any other purpose or relied on by any other party. See "CONTINUING DISCLOSURE UNDERTAKING."

This Offering Circular contains forecasts, projections and estimates that are based on current expectations or assumptions. In light of the important factors that may materially affect the amount of Collections (see "RISK FACTORS" and "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT" herein), the inclusion in this Offering Circular of such forecasts, projections and estimates should not be regarded as a representation by the Corporation, the Virgin Islands, DRI-WEFA or the Underwriter that the results of such forecasts, projections and estimates are not intended as representations of fact or guarantees of results.

If and when included in this Offering Circular, the words "expects," "forecasts," "projects," "intends," "anticipates," "estimates," "assumes" and analogous expressions are intended to identify forward-looking statements and any such statements inherently are subject to a variety of risks and uncertainties that could cause actual results to

differ materially from those that have been projected. Such risks and uncertainties include, among others, general economic and business conditions, changes in political, social and economic conditions, regulatory initiatives and compliance with governmental regulations, litigation and various other events, conditions and circumstances, many of which are beyond the control of the Corporation. These forward-looking statements speak only as of the date of this Offering Circular. The Corporation disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any changes in the Corporation's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

THE SERIES 2001 BONDS HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION, ANY STATE SECURITIES COMMISSION OR ANY OTHER REGULATORY AUTHORITY, NOR HAS ANY OF THE FOREGOING PASSED UPON THE ACCURACY OR ADEQUACY OF THIS OFFERING CIRCULAR. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

# **TABLE OF CONTENTS**

# Page

SUMMARY STATEMENTS-1
INTRODUCTORY STATEMENT 1
RISK FACTORS
Decline in Cigarette Consumption Materially
Beyond Forecasted Levels May Adversely
Affect Payments2
Tobacco Industry Litigation
Uncertain Business Environment for Domestic
Tobacco Industry5
Insolvency of PMs May Delay or Reduce
Payments5
Other Potential Payment Decreases under the
Terms of the Master Settlement Agreement 6
Uncertainty as to Timing of Amortization of Term
Bonds
Risks Related to Enforceability or Modification of
the Master Settlement Agreement and
Constitutionality of the Model Statute
Limited Resources of the Corporation
Limited Resources of the Corporation manual 9
Limited Liquidity of the Bonds
Limited Diquidity of the Donability Limited Nature of Ratings; Reduction, Suspension
or Withdrawal of a Rating
IRS Tobacco Audits
LEGAL CONSIDERATIONS
Bankruptcy of a PM 11
MSA Enforceability 12
Model Statute Constitutionality
Limitations on Certain Opinions of Transaction
Counsel
No Assurance as to the Outcome of Litigation 14
Corporation and Virgin Islands Not Eligible to
Declare Bankruptcy
THE CORPORATION
SOURCES AND USES OF FUNDS
Capital Projects
THE SERIES 2001 BONDS
Payments of Interest
Accreted Value of Convertible CABs
Payments of Principal and Turbo Redemptions 17
Extraordinary Prepayment
Lump Sum Prepayment
Optional Redemption
Refunding Bonds
Book-Entry Only System
SECURITY
General
Payment by MSA Escrow Agent to Indenture
Trustee
Accounts
Flow of Funds

\_\_\_\_

\_\_\_\_\_

Events of Default	25
Non-Impairment Pledge of the Virgin Islands	25
SUMMARY OF THE MASTER SETTLEMENT	
AGREEMENT	26
General	26
Parties to the MSA	26
Scope of Release	27
Overview of Payments by the Participating	
Manufacturers	
Initial Payments	
Annual Payments	29
Strategic Contribution Fund Payments	30
Adjustments to Payments	30
Subsequent Participating Manufacturers	33
Payments Made to Date	33
"Most Favored Nation" Provisions	
State-Specific Finality and Final Approval	35
Disbursement of Funds from Escrow	35
Advertising and Marketing Restrictions;	
Educational Programs	
Termination of Agreement	
Severability	
Amendments and Waivers	37
MSA Provisions Relating to Model/Qualifying	
Statutes	
TOBACCO INDUSTRY	
Industry Overview	
Shipment Trends	
Consumption Trends	
Tax Collections and Retail Expenditures	
Distribution, Competition and Raw Materials	42
Grey Market	42
Regulatory Issues	42
Civil Litigation	45
DRI•WEFA REPORT	
General	55
Comparison With Prior Forecasts	57
Historical Cigarette Consumption	57
Factors Affecting Cigarette Consumption	
SUMMARY OF BOND STRUCTURING	(1
ASSUMPTIONS	
Introduction	
Collection Methodology and Assumptions	
Interest Earnings	70 70
Structuring Assumptions	/0
Effect of Changes in Consumption Level on Tu	00 וו רד
Redemptions SUMMARIES OF CERTAIN PROVISIONS OF T	73 HE
TRANSACTION DOCUMENTS	
Certain Definitions The Indenture	
i ne indenture	03

**Page** 

Page

------

The Purchase Agreement
CONTINUING DISCLOSURE UNDERTAKING., 100
LITIGATION
TAX MATTERS
General
Original Issue Discount 102
Original Issue Premium
Certain Federal Tax Information
IRS Tobacco Audits
RATING
UNDERWRITING
LEGAL MATTERS
OTHER PARTIES

Financial Advisor105
DRI•WEFA105
INDEX OF DEFINED TERMS106
APPENDIX A - DRI•WEFA REPORT
APPENDIX B - MASTER SETTLEMENT
AGREEMENTB-1
APPENDIX C - PROPOSED FORM OF
OPINION OF TRANSACTION
COUNSELC-1
APPENDIX D - ACCRETED VALUE TABLED-1

# SUMMARY STATEMENT

This Summary Statement is subject in all respects to more complete information contained in this Offering Circular and should not be considered a complete statement of the facts material to making an investment decision. The offering of the Series 2001 Bonds to potential investors is made only by means of the entire Offering Circular. For locations of definitions of certain terms used herein, see the "Index of Defined Terms."

Overview	The \$21,709,861.90 initial aggregate principal amount of Tobacco Settlement Asset-Backed Bonds, Series 2001 (the "Series 2001 Bonds") are being issued by the Tobacco Settlement Financing Corporation (the "Corporation"), a special purpose, independent instrumentality of the United States Virgin Islands (the "Virgin Islands") created by Bill No. 24- 0078 of the Twenty-Fourth Legislature of the United States Virgin Islands, Tobacco Settlement Financing Act of 2001 (the "Act"). Pursuant to the Act, and a Purchase and Sale Agreement, dated as of November 1, 2001 (the "Purchase Agreement"), the Virgin Islands will sell to the Corporation, on the Closing Date, all of its right, title and interest in certain amounts payable to the Virgin Islands under the Master Settlement Agreement (the "MSA") entered into by participating cigarette manufacturers (the "PMs"), the Virgin Islands, 46 states and five other U.S. jurisdictions in November 1998 in the settlement of certain smoking-related litigation, including the Virgin Islands' right to receive future initial, annual and strategic contribution fund payments (such payments as more fully defined herein, the "TSRs") to be made by the PMs under the MSA. No additional bonds may be issued under the Indenture which are secured by a pledge of the TSRs, other than refunding bonds.
Issuer	The Corporation is a special purpose, independent instrumentality of the Virgin Islands created by the Act.
Securities Offered	The Series 2001 Bonds are being issued pursuant to an Indenture, dated as of November 1, 2001, as supplemented by the Series 2001 Supplement (the "Indenture"), between the Corporation and The Bank of New York, as indenture trustee (the "Indenture Trustee"). The Series 2001 Bonds, together with any additional refunding bonds issued on a parity therewith, are collectively referred to herein as the "Bonds." See "THE SERIES 2001 BONDS — Refunding Bonds."
	It is expected that the Series 2001 Bonds will be delivered in book-entry form through the facilities of The Depository Trust Company, New York, New York (" <b>DTC</b> "), on or about November 20, 2001 (the " <b>Closing Date</b> "). Individual purchases of beneficial ownership interests may be made in the principal amount of \$5,000 or any integral multiple thereof other than the Convertible CABs and (ii) in the case of the Convertible CABs in an amount such that the amount (the " <b>Accreted Value</b> ") of each Convertible CAB at the expiration of the accretion period therefor will equal \$5,000 or any integral multiple thereof. The initial principal amount of each Convertible CAB per \$5,000 Accreted Value and the yield on each such Convertible CAB is set forth on the inside cover hereof. Beneficial owners of the Series 2001 Bonds will not receive physical delivery of bond certificates.
Security	The Series 2001 Bonds and any additional series of refunding Bonds will be secured by and are payable solely from (i) the TSRs, (ii) investment earnings on certain accounts pledged under the Indenture (which earnings, together with the TSRs, are referred to herein as the "Collections"), (iii) amounts held in the Debt Service Reserve Account (the "Debt Service Reserve Account") and the NPM Adjustment Reserve Account (the "NPM

Adjustment Reserve Account") established under the Indenture (as more fully defined herein, the "Reserves"), (iv) amounts held in the other accounts established under the Indenture (except the Rebate Account) and (v) the Corporation's rights under the Purchase Agreement.

The proceeds of the Series 2001 Bonds, except the amounts deposited in the Debt Service Reserve Account, the Operating Account and the Costs of Issuance Account and the assets of the Corporation, other than the Collections, are not pledged to the payment of, and are therefore not available to, the holders of the Series 2001 Bonds.

Pursuant to the Purchase Agreement, the Corporation will make \$18,453,870 Use of Proceeds ..... of the proceeds of the Series 2001 Bonds available to the Government of the Virgin Islands for the financing of several capital hospital and health department projects, including: (a) the costs of construction in replacing a destroyed building and in renovating the existing facilities of the United States Virgin Islands Department of Health; (b) the costs of renovating the emergency room and clinics, improvements to the cardiac care unit, constructing a warehouse, replacing the water line, and upgrading the airconditioning system at the Juan F. Luis Hospital on the island of St. Croix; and (c) the costs of developing new facilities and purchasing new radiotherapy/cancer center equipment for the Roy Lester Schneider Hospital on the island of St. Thomas (collectively, the "Capital Projects"). The balance of the proceeds of the Series 2001 Bonds will be applied: (i) to fund the Debt Service Reserve Account at its required amount, (ii) to pay certain costs of issuance relating to the Series 2001 Bonds, and (iii) to fund initial operating costs.

The MSA was entered into on November 23, 1998 among the attorneys Master Settlement Agreement ..... general of the 46 states, Virgin Islands, Puerto Rico, Guam, the District of Columbia, American Samoa and the Commonwealth of the Northern Mariana Islands (collectively, the "Settling States") and the four largest United States tobacco manufacturers: Philip Morris Incorporated ("Philip Morris"), R.J. Reynolds Tobacco Company ("Reynolds Tobacco"), Brown & Williamson Tobacco Corporation ("B&W") and Lorillard Tobacco Company ("Lorillard") (collectively, the "Original Participating Manufacturers" or "OPMs"). According to Philip Morris, the OPMs accounted for approximately  $94.8\%^{\dagger}$  of the United States domestic cigarette market in 2000 based upon shipments. The MSA resolved cigarette smoking-related litigation between the Settling States and the OPMs and released the OPMs from past and present smoking-related claims by the Settling States, and provides for a continuing release of future smoking-related claims, in exchange for certain payments to be made to the Settling States (including Initial Payments, Annual Payments and Strategic Contribution Fund Payments, each as defined herein), and the imposition of certain tobacco advertising and marketing restrictions, among other things. The Corporation is not a party to the MSA.

The manufacturers' market share information based upon shipments as reported by Philip Morris may be different from Relative Market Share for purposes of the MSA and the respective obligations of the OPMs to contribute to Initial Payments, Annual Payments and Strategic Contribution Fund Payments and is different from that utilized in the bond structuring assumptions. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT "—Initial Payments," "—Annual Payments" and "—Strategic Contribution Fund Payments" and "SUMMARY OF BOND STRUCTURING ASSUMPTIONS."

The MSA is an industry-wide settlement of litigation between the Settling States and the Participating Manufacturers (as such term is defined below). The MSA permits tobacco companies other than the OPMs to become parties to the MSA. Tobacco companies other than OPMs that become parties to the MSA are referred to herein as "Subsequent Participating Manufacturers" or "SPMs," and the SPMs, together with the OPMs, are referred to herein as the "Participating Manufacturers" or "PMs." Tobacco companies that do not become parties to the MSA are referred to herein as "Non-Participating Manufacturers" or "NPMs." See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT."

Under the MSA, the Virgin Islands is entitled to 0.0173593% of the Initial Payments and Annual Payments and 0.1800232% of the Strategic Contribution Fund Payments made by PMs under the MSA.

Payments Pursuant to the MSA ....... Under the MSA, the OPMs are required to pay to the Settling States (i) five initial payments (the "Initial Payments"), three of which have already been made, and the last two of which are due on January 10 of 2002 and 2003, (ii) annual payments (the "Annual Payments") which are required to be made annually on each April 15, having commenced April 15, 2000, and continuing in perpetuity and (iii) ten strategic contribution fund payments (the "Strategic Contribution Fund Payments"), which are required to be made annually on each April 15, commencing April 15, 2008 through April 15, 2017.

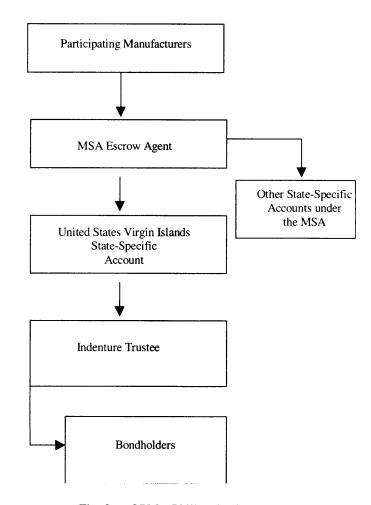
The Initial Payments, Annual Payments and Strategic Contribution Fund Payments due under the MSA are subject to numerous adjustments, some of which are material. Such adjustments include, among others, reductions for decreased domestic cigarette shipments, reductions for amounts paid by OPMs to four states which had previously settled their claims against the PMs independently of the MSA, and increases related to inflation in an amount of not less than 3% per year in the case of the Annual Payments and the Strategic Contribution Fund Payments.

Final Approval of the MSA occurred on November 12, 1999. Upon Final Approval, Citibank N.A., as the escrow agent appointed pursuant to the MSA (the "MSA Escrow Agent"), distributed the up-front Initial Payment, and since then has distributed the subsequent Initial Payments due January 10, 2000, January 10, 2001 and the Annual Payment due April 15, 2000 and April 15, 2001 to the Settling States that achieved State-Specific Finality. The Virgin Islands has already received its share of these payments, none of which, other than the April 15, 2001 Annual Payment, which shall be deposited in the NPM Adjustment Reserve Account, are pledged to the holders of the Series 2001 Bonds. (See "SECURITY—Accounts—*NPM Adjustment Reserve Account*.")

Under the MSA, each OPM is required to pay an allocable portion of each remaining Initial Payment and each Annual Payment and Strategic Contribution Fund Payment based on its relative market share of the United States cigarette market during the preceding calendar year, subject to certain adjustments as described herein. Each SPM has Annual Payment and Strategic Contribution Fund Payment obligations under the MSA (separate from the payment obligations of the OPMs) according to its market share only if its market share. The SPMs have no payment obligation with

respect to the Initial Payments. The payment obligations follow tobacco product brands if they are transferred by any of the PMs. Payments by the PMs are required to be made to the MSA Escrow Agent, which is required, in turn, to remit an allocable share of such payments to the parties entitled thereto. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT."

Sale of Tobacco Settlement Pursuant to the Act and the Purchase Agreement, the Virgin Islands will sell Revenues..... to the Corporation on the Closing Date all of its right, title and interest after February 1, 2001 in certain amounts payable to the Virgin Islands under the MSA, including the Virgin Islands' right to receive the TSRs. Under the Indenture, the Corporation will assign and pledge the TSRs to the Indenture Trustee. Accordingly, such TSRs will be paid directly by the MSA Escrow Agent to the Indenture Trustee. Payment of TSRs will not be subject to appropriation by the Virgin Islands. The purchase consideration to be paid by the Corporation to the Virgin Islands under the Purchase Agreement will consist of the agreement of the Corporation to transfer the net proceeds of the Series 2001 Bonds and the investment income thereon to the Indenture Trustee, to be held in the Construction Account created by the Series 2001 Supplement for the benefit of the Government to finance the Capital Projects. The MSA Escrow Agent will disburse the TSRs from the Virgin Islands Flow of TSRs..... State-Specific Account directly to the Indenture Trustee. The following diagram depicts the flow of TSRs.



Cigarette Consumption and

DRI•WEFA Report..... DRI•WEFA, Inc. ("DRI•WEFA"), an international econometric and consulting firm of over 400 economists in 22 offices worldwide, has been retained on behalf of the Corporation to forecast cigarette consumption in the United States from 2000 through 2030. DRI•WEFA is a wholly-owned subsidiary of Global Insight Inc., a privately held company which is a provider of financial, economic and market research information. DRI•WEFA considered the impact of demographics, cigarette prices, disposable income, employment and unemployment, industry advertising expenditures, the future effect of the incidence of smoking among underage youth, and qualitative variables that captured the impact of anti-smoking regulations, legislation and health warnings. After extensive analysis, DRI•WEFA found the following variables to be effective in building an empirical model of adult per capita cigarette consumption: real cigarette prices, real per capita disposable personal income, the impact of restrictions on smoking in public places and the trend over time in individual behavior and preferences. Using data from 1965 to 1999 and an analysis of the variables. DRI•WEFA constructed an empirical model of adult per capita cigarette consumption ("**CPC**") for the United States. Using standard multivariate regression analysis to determine the relationship between such variables and CPC along with DRI•WEFA's standard adult population growth statistics and adjustments for non-adult smoking, DRI•WEFA projected adult cigarette consumption out to 2030. DRI•WEFA's report, entitled *A Forecast of Total U.S. Cigarette Consumption (2000-2030) for the Tobacco Settlement Financing Corporation* (the "**DRI•WEFA Report**"), is attached hereto as Appendix A and should be read in its entirety for an understanding of the assumptions on which it is based and the conclusions it reaches.

While the DRI•WEFA Report is based on United States cigarette consumption. MSA payments are based in part on cigarette shipments in or to the 50 United States, the District of Columbia and Puerto Rico. The DRI•WEFA Report states that the quantities of cigarettes shipped and cigarettes consumed within the United States may not match at any given point in time as a result of various factors, such as inventory adjustments, but are substantially the same when compared over a period of time. See "DRI•WEFA REPORT."

Interest ...... Interest on the outstanding principal amount of the Series 2001 Bonds (except the Convertible CABs prior to May 15, 2008) from their date of issue will be payable on each May 15 and November 15 (each, a "Distribution Date"), commencing May 15, 2002. Interest will be computed on the basis of a 360-day year consisting of twelve 30-day months. Failure to pay the full amount of interest when due is an Event of Default (as hereinafter defined). If on any Distribution Date there are insufficient funds to pay all interest then due on the Bonds, available amounts will be allocated pro rata among all Bonds based on the respective amounts of interest due thereon.

Payment of Principal...... The Principal of a Series 2001 Bond must be paid on the stated maturity date thereof (each, a "**Maturity Date**") in order to avoid an Event of Default as described herein. The ratings of the Series 2001 Bonds only address the Rating Agency's assessment of the ability of the Corporation to pay interest when due and to pay Principal of the Series 2001 Bonds on their respective Maturity Dates and do not address the making of Turbo Redemptions. See "RATING." Principal will be paid from Collections and, if necessary, Reserves. A failure by the Corporation to pay the Principal of a Series 2001 Bond on its applicable Maturity Date will constitute an Event of Default under the Indenture.

# The rating of the Term Bonds does not address the Rating Agency's assessment of the Corporation's ability to make Turbo Redemptions.

- Actual Payments of Principal ......... Due to a number of factors, including actual shipments of cigarettes in the United States, the amount of available Collections may fluctuate from year to year. As a result, Collections received by the Corporation may be insufficient to pay Principal or sufficient to pay Principal but insufficient to make Turbo Redemptions. A failure by the Corporation to pay the Principal of a Series 2001 Bond on its applicable Maturity Date will constitute an Event of Default under the Indenture. Failure to pay Turbo Redemptions is not an Event of Default.
- Optional Redemption...... The Series 2001 Bonds having a Maturity Date on or after May 15, 2012 are subject to redemption at the Corporation's option at any time on or after May 15, 2011 in whole or in part, at a redemption price of 100% of the principal amount thereof, plus accrued interest to the date of redemption.

At its sole discretion the Corporation may select dates, amounts, interest rates and maturities of those Series 2001 Bonds subject to optional redemption.

Debt Service Reserve Account ........ A reserve account (the "Debt Service Reserve Account") will be established and held by the Indenture Trustee and will be funded from proceeds of the Series 2001 Bonds in the amount of \$1,745,506. Except after an Event of Default, the balance in the Debt Service Reserve Account must be maintained, to the extent of available funds, at the least of (i) the initial deposit therein, plus retained earnings therein, (ii) the amount of \$2,352,750 and (iii) the principal amount of Bonds Outstanding on the date of the calculation (the "Debt Service Reserve Requirement").

Amounts on deposit in the Debt Service Reserve Account will be available to pay (i) the Principal of and interest on the Series 2001 Bonds to the extent Collections are insufficient for such purpose and (ii) after an Event of Default, Extraordinary Prepayments (as defined herein). Amounts in the Debt Service Reserve Account will not be available to make Turbo Redemptions. Unless an Event of Default has occurred, amounts withdrawn from the Debt Service Reserve Account will be replenished from Collections as described herein.

A reserve account (the "NPM Adjustment Reserve Account") will be NPM Adjustment Reserve Account.. established and held by the Indenture Trustee and will be funded in an amount equal to the April 15, 2001 Annual Payment in the amount of \$696,377.55 received by the Virgin Islands (together with all interest earnings thereon) (the "2001 Annual Payment"). The Virgin Islands has advised the Corporation that the MSA Auditor expects to receive information which will result in a recalculation of the aggregate national 2001 Annual Payment. Such recalculation could give rise to an NPM Adjustment which, as a result of the timing of the Virgin Islands' enactment of its Model Statute, could in turn reduce or eliminate the Virgin Islands' 2001 Annual Payment. Any such reduction or elimination would be effected through an offset against future payments of TSRs. If the Indenture Trustee shall receive written notice from the Corporation that the Virgin Islands 2001 Annual Payment is subject to an NPM Adjustment, then the Indenture Trustee shall transfer the amount of such NPM Adjustment (including any payment of accrued interest on such amounts pursuant to the MSA) from the NPM Adjustment Reserve Account to the Collection Account for application pursuant to the Indenture; provided that all amounts on deposit in the NPM Adjustment Reserve Account shall be released to the Corporation for transfer to the Virgin Islands upon receipt by the Indenture Trustee of written evidence from the Rating Agency then rating the Outstanding Bonds that no Bond rating will be withdrawn, reduced or suspended solely as a result of such action (a "Rating Confirmation"). In the event the Indenture Trustee has not received a Rating Confirmation or written notification of an NPM Adjustment by April 15, 2005, the Indenture Trustee shall commence proceedings to seek a Rating Confirmation to secure release of such funds on deposit in the NPM Adjustment Reserve Account. Events of Default; Extraordinary Prepayment ..... The occurrence of any of the following events will constitute an "Event of Default" under the Indenture: (i) failure to pay Principal of or interest on the Bonds when due: (ii) the Corporation fails to observe or perform any other

The occurrence of any of the following events will constitute an "**Event of Default**" under the Indenture: (i) failure to pay Principal of or interest on the Bonds when due: (ii) the Corporation fails to observe or perform any other provision of the Indenture which is not remedied within 60 days after notice thereof has been given to the Corporation by the Indenture Trustee or to the Corporation and the Indenture Trustee by holders of not less than 25% in principal amount or Accreted Value of the Outstanding Bonds; (iii) the institution of bankruptcy, reorganization, arrangement or insolvency proceedings or other proceedings for relief under any bankruptcy or similar law or laws for the relief of debtors by the Corporation which are not dismissed within 60 days after such institution; (iv) the Virgin Islands fails to observe or perform its covenant not to limit or alter the rights of the Corporation necessary to fulfill the terms of the Corporation's agreements with the holders of the Outstanding Bonds, or in any way impairs the rights and remedies of such holders or the security for the Bonds and which failure is not remedied within 60 days after notice thereof has been given to the Corporation by the Indenture Trustee or to the Corporation and the Indenture Trustee by holders of not less than 25% in principal amount or Accreted

	Value of the Outstanding Bonds; (v) the Virgin Islands fails to pay promptly to the Corporation or to the Indenture Trustee any TSRs received by it; and (vi) the Virgin Islands consents to or acquiesces in an amendment or modification of the MSA so as to materially reduce the amount of TSRs payable to the Virgin Islands under the MSA or to materially delay any date of payment of a material amount thereof. Upon the occurrence of an Event of Default, the Outstanding Bonds will be prepaid pro rata, from available funds on deposit in the Extraordinary Prepayment Account (as described below) and the Debt Service Reserve Account without premium (any resulting prepayment of a Bond prior to its respective Maturity Date due to the occurrence of an Event of Default is referred to herein as an "Extraordinary Prepayment").
Extraordinary Prepayment Account	If an Event of Default has occurred, on each Deposit Date, after the payment of certain expenses, and all current and past due interest on Bonds, Collections will be deposited in the Extraordinary Prepayment Account and will be applied, together with amounts in the Debt Service Reserve Account, to Extraordinary Prepayments of the Bonds on each succeeding Distribution Date.
Lump Sum Prepayment	The Series 2001 Bonds are subject to prepayment at any time (each a "Lump Sum Prepayment") upon receipt by the Indenture Trustee of a lump sum payment received from a PM which results in, or is due to, a release of that PM from all or a portion of its future obligations under the MSA (a "Lump Sum Payment"). Each Lump Sum Payment shall be allocated, after payment of certain expenses and all current and past due interest on the Bonds, to prepay the Bonds pro rata among Bonds at the principal amount thereof, or, in the case of Convertible CABs, at the accreted value of such Convertible CAB.
Distributions and Priorities	The Indenture Trustee will deposit all Collections in the Collection Account. Amounts deposited during the period January 1 through September 30 in any Fiscal Year (each period from October 1 through the following September 30, a "Fiscal Year") will be applied to, as described below, expenses and debt service requirements on the Bonds for the current and the first half of the next Fiscal Year. Amounts, if any, deposited during the period October 1 through December 31 in any Fiscal Year will be applied, as described below, to expenses and debt service requirements on the Bonds for the current Fiscal Year.
	As used herein, the term "Deposit Date" means the date of actual receipt by the Indenture Trustee of any TSRs, provided that any payment received prior to January 1 of the year in which due, will be deemed to have been received on January 1.
	No later than five Business Days following each deposit of Collections to the Collection Account, the Indenture Trustee will withdraw Collections on deposit in the Collection Account and transfer such amounts as follows; provided, however, that Lump Sum Payments and investment earnings in the Accounts (other than (i) the NPM Adjustment Reserve Account, investment earnings on which shall be retained in such Account, and (ii) the Debt

Service Reserve Account, investment earnings on which shall be retained in such Account until the amounts on deposit therein are at least equal to \$2.352.750 and thereafter amounts on deposit in the Debt Service Reserve Account in excess of \$2.352.750 shall be deposited directly in the Debt Service Account, will be deposited directly to the Debt Service Account. All earnings on amounts in the Debt Service Reserve Account will be retained until the amount therein is equal to \$2.352.750.

- (i) (a) to the Indenture Trustee an amount required to pay the Indenture Trustee fees and expenses due during the current Fiscal Year and, if the Deposit Date is during the period from January 1 through September 30 of any year, during the first half of the next Fiscal Year, and (b) to the Operating Account, the amount specified by an officer's certificate (provided that such amounts paid pursuant to clauses (a) and (b) shall not exceed \$50,000, adjusted for inflation, plus any arbitrage and rebate penalties, the "Operating Cap") to pay Operating Expenses and the amount necessary to provide for payment of certain credit enhancement and liquidity providers fees, if any, in each case for the current Fiscal Year and, if the Deposit Date is between January 1 and September 30, for the first half of the following Fiscal Year;
- (ii) to the Debt Service Account an amount sufficient to cause the amount on deposit therein to equal interest (including interest at the stated rate on the principal of Outstanding Bonds and on overdue interest, if any) due on the next succeeding Distribution Date, plus swap payments and interest on variable-rate Bonds due during the Semiannual Period including such Distribution Date, if any, together with any such interest and payments unpaid from prior Distribution Dates;
- (iii) unless an Event of Default has occurred and is continuing, to the Debt Service Account an amount sufficient to cause the amount therein (exclusive of the amount on deposit therein pursuant to clause (ii) above) to equal the Principal due during the current Fiscal Year;
- (iv) unless an Event of Default has occurred and is continuing, to replenish the Debt Service Reserve Account until the amount on deposit therein equals the Debt Service Reserve Requirement;
- (v) unless an Event of Default has occurred and is continuing, to the Debt Service Account an amount which, together with the amount on deposit therein pursuant to clause (ii) above but exclusive of the amount on deposit therein pursuant to clause (iii) above, will be sufficient to cause the amount on deposit therein to equal interest (including interest at the stated rate on the Principal of Outstanding Bonds and on overdue interest, if any) and swap payments, in each case, due (a) during the current Fiscal Year and (b) if the Deposit Date is during the period from January 1 through September 30 of any year, during the first half of the next Fiscal Year (or, in the case of interest on variable-rate Bonds and swap payments, during the first complete Semiannual Period in such next Fiscal Year), assuming that Principal of the Bonds will be paid in the amounts deposited pursuant

to clause (iii) above and Turbo Redemptions will be paid pursuant to clause (ix) below;

- (vi) unless an Event of Default has occurred and is continuing, if a Lump Sum Payment has been received, to the Debt Service Account, the amount of such payment;
- (vii) if an Event of Default has occurred and is continuing, to the Extraordinary Prepayment Account, all amounts remaining in the Collection Account;
- (viii) in the amounts and to the accounts specified by Series Supplement for termination payments thereon in excess of the applicable maximum rate, principal payable under term-out of Ancillary Contracts (as defined in the Indenture, including, without limitation, credit enhancement), other amounts under Ancillary Contracts and not payable as Priority Payments (as defined under the Indenture) or debt service and any other junior payments specified as such by the Indenture (collectively, the "Junior Payments");
- (ix) to the Operating Account an amount specified in an officer's certificate to pay Operating Expenses other than those paid under (i) above, if any, specified by an officer's certificate; and
- (x) unless an Event of Default has occurred and is continuing, all amounts remaining (the "Surplus Collections") to the Turbo Redemption Account for application to Turbo Redemptions and, at the option of the Corporation at such time as no Term Bonds are Outstanding, the optional redemption of any Convertible CABs then Outstanding.

After making the deposits set forth above, the Indenture Trustee shall compare (i) the amount on deposit in the Debt Service Reserve Account to (ii) the principal amount of Bonds which will remain Outstanding after the application of amounts described below on the related Distribution Date, and if the amount in clause (i) is greater than the amount in clause (ii), then the Indenture Trustee shall withdraw from the Debt Service Reserve Account an amount sufficient to, and shall, retire the Bonds in full on such Distribution Date.

On each Distribution Date, the Indenture Trustee will apply amounts in the various accounts in the following order of priority:

- (i) from the Operating Account, to the parties entitled thereto, to pay Operating Expenses;
- (ii) from the Debt Service Account and the Debt Service Reserve Account, in that order, to pay interest on Bonds (including interest on overdue interest, if any) and Parity Payments due on such Distribution Date, plus any such unpaid interest and Parity Payments due on prior Distribution Dates;

	(iii)	unless an Event of Default has occurred and is continuing, from the Debt Service Account and the Debt Service Reserve Account, in that order, to pay, in order of Maturity Dates, Principal due on such Distribution Date;
	(iv)	unless an Event of Default has occurred and is continuing, from the Debt Service Reserve Account, any amount remaining in excess of the Debt Service Reserve Requirement, to the Collection Account and from there immediately to the Debt Service Account;
	(v)	from the Debt Service Reserve Account and the Extraordinary Prepayment Account, if an Event of Default has occurred and is continuing, to pay Extraordinary Prepayments;
	(vi)	unless an Event of Default has occurred and is continuing, if a Lump Sum Payment has been received, from the Debt Service Account (exclusive of the amount on deposit therein pursuant to clause (v) under "Distributions and Priorities" above, to pay Lump Sum Prepayments;
	(vii)	from the Funds and Accounts therefor, to make Junior Payments; and
	(viii)	from the Turbo Redemption Account, any amounts remaining therein to make Turbo Redemptions.
Refunding Bonds	issuec certai issuec BONI	ndenture provides that additional series of refunding bonds may be d by the Corporation (each, a " <b>Series</b> ") subject to the satisfaction of n conditions described herein. Additional refunding Bonds would be d on a parity with the Series 2001 Bonds. See "THE SERIES 2001 DS — Refunding Bonds." No other additional bonds may be issued the Indenture with a claim against the TSRs.
Covenants	Trans Virgin terms remec the ex federa PROV for a "SUM DOCI	ant to the Act and the Indenture, the Corporation has, in the opinion of action Counsel, validly included the pledge and agreement of the a Islands not to limit or alter the rights of the Corporation to fulfill the of the Purchase Agreement and the Indenture, or impair the rights and lies of the Bondholders. The Corporation has covenanted not to impair acclusion of interest on the Series 2001 Bonds from gross income for al income tax purposes. See "SUMMARIES OF CERTAIN VISIONS OF THE TRANSACTION DOCUMENTS—The Indenture" a summary of the covenants made by the Corporation and IMARIES OF CERTAIN PROVISIONS OF THE TRANSACTION UMENTS—The Purchase Agreement" for a summary of the covenants by the Virgin Islands.
Continuing Disclosure Undertaking .	natior public reposi	Corporation has agreed to provide, or cause to be provided, to each nally recognized municipal securities information repository and any e or private repository or entity designated by the Virgin Islands as a itory for purposes of Rule 15c2-12(b)(5) adopted by the Securities and ange Commission certain annual financial information and operating

data and, in a timely manner, notices of certain material events. See

# "CONTINUING DISCLOSURE UNDERTAKING" herein.

Rating	The rating of the Series 2001 Bonds only addresses the Rating Agency's assessment of the ability of the Corporation to pay interest when due and to pay Principal of the Series 2001 Bonds on their respective Maturity Dates and does not address the ability of the Corporation to make Turbo Redemptions. A rating is not a recommendation to buy, sell or hold securities, and such ratings are subject to revision or withdrawal at any time. See "RATING" herein.
Legal Considerations	Reference is made to "LEGAL CONSIDERATIONS" for a description of certain legal issues relevant to an investment in the Series 2001 Bonds. Neither the Virgin Islands nor the Corporation can be a debtor under any chapter of the United States Bankruptcy Code, nor could the Virgin Islands or the Corporation become a debtor under any chapter of such Bankruptcy Code without an amendment thereto.
Risk Factors	Reference is made to "RISK FACTORS" for a description of certain considerations relevant to an investment in the Series 2001 Bonds.

\_\_\_\_\_

.....

(THIS PAGE WAS INTENTIONALLY LEFT BLANK)

-

-----

......

# **INTRODUCTORY STATEMENT**

This Offering Circular sets forth information concerning the issuance by the Corporation of the Series 2001 Bonds in the aggregate initial principal amount of 21,709,861.90.<sup>†</sup> The Series 2001 Bonds are being issued pursuant to the Indenture.

The Corporation is a special purpose, independent instrumentality of the Virgin Islands intended, created and empowered to effectuate the purposes of the Act, with a legal existence separate and apart from the Virgin Islands. The board of directors of the Corporation has three members, consisting of the Governor, and two private sector representatives. For additional information regarding the organization and management of the Corporation, see "THE CORPORATION."

Pursuant to the Act and the Purchase Agreement, the Virgin Islands will sell to the Corporation, on the Closing Date, all of its right, title and interest in certain amounts payable to the Virgin Islands under the MSA, including the Virgin Islands' right to receive future Initial Payments, Annual Payments and Strategic Contribution Fund Payments to be made by the PMs under the MSA. The MSA, which was entered into on November 23, 1998, resolved cigarette smoking-related litigation between the Settling States and the OPMs and released the PMs from past and present smoking-related claims, and provides for a continuing release of future smoking-related claims in exchange for payments to be made to the Settling States, as well as, among other things, the agreement of the PMs to abide by certain tobacco advertising and marketing restrictions. Under the MSA, the Virgin Islands is entitled to 0.0173593% of the Initial Payments and Annual Payments, and 0.1800232% of the Strategic Contribution Fund Payments to be made by the PMs under the MSA.

Under the Indenture, the Series 2001 Bonds are, and any other Series of refunding Bonds will be, payable solely from and secured solely by a statutory pledge of certain of the Corporation's tangible and intangible assets, including its right to receive the Virgin Islands' portion of the future Initial Payments, Annual Payments and Strategic Contribution Fund Payments under the MSA (the "TSRs"). See "SECURITY."

Interest on the Series 2001 Bonds is payable on each Distribution Date. Principal of the Series 2001 Bonds will be paid as described under "THE SERIES 2001 BONDS." The Series 2001 Bonds are subject to redemption prior to maturity, including Turbo Redemptions of the Term Bonds. Certain methodologies and assumptions were utilized to establish the Term Bond Maturities and the Turbo Redemptions as described under "SUMMARY OF BOND STRUCTURING ASSUMPTIONS." The amount and timing of payments on the Series 2001 Bonds may be affected by various factors. See "RISK FACTORS."

<sup>&</sup>lt;sup>†</sup> Initial aggregate principal amount.

#### **RISK FACTORS**

*Prospective investors should carefully consider the factors set forth below regarding an investment in the Series 2001 Bonds as well as other information contained in this Offering Circular.* 

#### Decline in Cigarette Consumption Materially Beyond Forecasted Levels May Adversely Affect Payments

Smoking Trends. As discussed in the DRI•WEFA Report, cigarette consumption in the United States has declined since its peak in 1981 of 640 billion cigarettes to an estimated 423 billion cigarettes in 2000. Adult per capita cigarette consumption (total consumption divided by the number of people 18 years and older) has been declining since 1964. The DRI•WEFA Report forecasts a continued decline in total consumption at an annual rate of 1.79% to 248 billion cigarettes in 2030 under its Base Case Forecast (as defined herein), which represents a decline in adult per capita consumption at an average rate of 2.63% per year. These consumption declines are based on historical trends which may not be indicative of future trends, as well as other factors which may vary significantly from those assumed or forecasted by DRI•WEFA. A decline in the overall consumption of cigarettes below the levels forecasted in the DRI•WEFA Report could have a material adverse effect on the payments by PMs under the MSA and the amounts available to the Corporation to make payments on the Series 2001 Bonds. See "DRI•WEFA REPORT."

Regulatory Restrictions and Legislative Initiatives. The tobacco manufacturers and tobacco products are the subject of numerous regulations and legislative proposals seeking, among other things, to impose liability upon the industry, further regulate the industry, prohibit public smoking and regulate labeling or advertising of eigarettes. No assurance can be given that future federal, state or Virgin Islands legislation or administrative regulations will not seek to further regulate, restrict or discourage the manufacture, sale and use of eigarettes. Such legislative or regulatory measures could severely increase the cost of eigarettes, limit or prohibit the sale of eigarettes, make cigarettes less appealing to smokers or reduce the addictive qualities of cigarettes. Without limiting the generality of the foregoing, on August 9, 2000, the United States Surgeon General issued a report entitled "Reducing Tobacco Use: A Report of the Surgeon General" which advocates that significant increases in excise taxes on cigarettes would have a considerable impact on the prevalence of smoking and, in the long term, reduce the adverse health effects caused by tobacco. The Commonwealth of Massachusetts, for example, has enacted legislation to require cigarette manufacturers to report the flavorings and other ingredients used in each brand of cigarettes sold in the Commonwealth, and on a qualified, by-brand basis to provide "nicotine-yield ratings" for their products based on standards established by the Commonwealth. Cigarette manufacturers sued to have the statute declared unconstitutional, arguing that it could result in the public disclosure of valuable proprietary information. In September 2000, the district court granted the plaintiff's motion for summary judgment and permanently enjoined the defendants from requiring cigarette manufacturers to disclose brand specific information on ingredients in their products. In October 2001, the First Circuit reinstated the statute, declaring it a "valid exercise of the police power" of the State. Defendants have appealed the district court's ruling. New York State law now requires cigarettes to be "self-extinguishing" beginning in 2003. Similar legislation has been proposed (but not adopted) from time to time in other states and localities and at the federal level. Another statute, N.Y. Pub. Health Law Section 1399-11, which became effective in New York State in November 2000, prohibits the shipment or delivery of cigarettes to any person in the state who is not a licensed cigarette tax agent, wholesale or retail dealer or export warehouse proprietor, or a U.S. or New York state government official. The statute would ban mail order, Internet and telephone cigarette sales directly to consumers in the state. One OPM and one SPM thereafter filed suit in a federal district court in New York to overturn the statute, alleging that it was an unconstitutional interference with commerce. In June 2001, a federal district court judge declared the statute unconstitutional and permanently enjoined enforcement of the statute. As a result of these types of initiatives and other measures, the overall consumption of cigarettes nationwide may decrease materially more than forecasted in the DRI-WEFA Report and thereby have a material adverse effect on the amounts available to the Corporation to make payments on the Series 2001 Bonds. See "TOBACCO INDUSTRY - Regulatory Issues."

# **Tobacco Industry Litigation**

The tobacco industry has been the target of litigation for many years. Both individual and class action lawsuits have been brought by or on behalf of smokers alleging that smoking has been injurious to their health, and by non-smokers alleging harm from environmental tobacco smoke ("ETS"), also known as "secondhand smoke." Plaintiffs in these actions seek compensatory and punitive damages aggregating in the billions of dollars. The MSA does not release PMs from liability in either individual or class action cases. Health care cost recovery cases have also been brought by governmental and non-governmental health care providers seeking, among other things, reimbursement for health care expenditures incurred in connection with the treatment of medical conditions allegedly caused by smoking. The PMs are also exposed to liability in these cases, because the MSA only settled health care cost recovery claims for the Settling States. Litigation has also been brought against certain PMs and/or their affiliates in foreign countries.

Individual Lawsuits. One OPM reported that as of August 1, 2001, there are approximately 1500 active individual smoking and health lawsuits (not including the Broin II cases discussed in "TOBACCO INDUSTRY — Civil Litigation") pending against it and other tobacco industry defendants, approximately 1,250 of which are pending before a single West Virginia state court in a consolidated proceeding that is to begin in March 2002. See "TOBACCO INDUSTRY — Civil Litigation — Individual Plaintiffs' Lawsuits."

In the last three years, there have been seven reported verdicts, and a 1996 jury verdict that was reinstated upon appeal, in individual smoking and health cases against the tobacco industry, including one or more of the PMs. On June 6, 2001, a California jury found against Philip Morris in *Boeken v. Philip Morris Incorporated et al.* on all six claims of fraud, negligence and making a defective product. The jury awarded the plaintiff \$5.5 million in compensatory damages and \$3 billion in punitive damages. In August 2001, the trial court reduced the punitive damages award to \$100 million, which was thereafter accepted by the plaintiff. Philip Morris has expressed an intent to appeal. In November 2000, the Florida Supreme Court reinstated a \$750,000 award in *Carter et al. v. Brown & Williamson Tobacco Corp.* for a former smoker that developed lung cancer after smoking for 44 years. In 1996, the jury had found that cigarettes were a defective product and that B&W was negligent for not warning people of the danger but an appeals court reversed this decision. In March 2001, the plaintiff received slightly over \$1.0 million from a trust account that held the \$750,000 jury award plus interest and became the first smoker to be paid by a tobacco company in an individual smoking and health case. The United States Supreme Court denied B&W's petition for a writ of certiorari on June 29, 2001.

In October 2000, a Tampa, Florida, jury in Jones v. R.J. Reynolds Tobacco Co., a wrongful death case, found Reynolds Tobacco liable for negligence and strict liability and returned a verdict in favor of the widower of a deceased smoker, awarding approximately \$200,000 in compensatory damages. The jury rejected the plaintiff's conspiracy claim and did not award punitive damages. According to Reynolds Tobacco, on December 28, 2000, the court granted its motion for a new trial. The Plaintiff appealed the new trial ruling. In March 2000, a California jury in Whiteley v. Raybestos-Manhattan, Inc. et al. returned a verdict in favor of the plaintiffs and found the defendants, including Philip Morris and Reynolds Tobacco, liable for negligent product design and fraud, and awarded \$1.72 million in compensatory damages and \$20 million in punitive damages. Both damage awards were upheld by the trial judge, who denied the defendants' post-verdict challenge. The defendants have appealed the verdict. In April 1999, a Maryland jury in Connor v. Lorillard et al. awarded \$225,000 in compensatory damages and \$2.0 million in punitive damages. An appellate court has remanded the case for a determination of the date of injury to determine whether a statutory cap on non-economic damages applies. In March 1999, an Oregon jury in Williams-Branch v. Philip Morris, et al. awarded \$821,485 in compensatory damages and \$79.5 million in punitive damages (subsequently reduced by the trial judge to \$32 million). In February 1999, a California jury in Henley v. Philip Morris, et al. awarded \$1.5 million in compensatory damages and \$50 million in punitive damages (subsequently reduced by the trial judge to \$25 million). The judgment was affirmed by a state appellate court in November, 2001. The case is being appealed to the California Supreme Court. William s. Ohlemeyer, vice president and associate general counsel for Philip Morris has said that the company is "fairly optimistic" about winning the appeal. The Connor and Williams-Branch cases are also on appeal.

Class Action Lawsuits. In addition to suits brought by individuals, plaintiffs have brought smoking and health lawsuits against the tobacco industry, including the PMs, as class actions. The majority of state and Federal courts that have heard such class action lawsuits have denied class certification due to the individual circumstances related to each smoker's election to smoke and the individual nature of the alleged harm. Nevertheless, a few classes have been certified and have withstood preliminary challenges in eight cases — two brought in the state of Florida, three in California, one in Illinois, one in Louisiana and one in West Virginia.

The most noteworthy of these cases is Engle v. Reynolds Tobacco, et al. In Engle, a Florida state trial court certified a class consisting of Florida smokers alleging injury due to tobacco use. The court determined that the lawsuit could proceed as a class action because, even though certain factual issues are unique to individual plaintiffs and must be tried separately, certain other factual issues were common to all class members and could be tried in one proceeding for the whole class. In July 1999, in phase I of the three-phase trial, the jury found against the defendants regarding issues common to the class. On April 7, 2000, the jury awarded a total of \$12.7 million in compensatory damages to three named plaintiffs. One OPM has requested that the court dismiss the award to one of the plaintiffs because of the jury's findings on a statute of limitations question. In July 2000, the same jury awarded punitive damages of approximately \$145 billion with respect to the entire class of possible plaintiffs. A later phase of the proceedings will determine compensatory damages for the remaining class, which is estimated to range in size from 300,000 to 700,000 members. By order dated November 3, 2000, the United States District Court for the Southern District of Florida granted motions to remand the case to the Eleventh Judicial Circuit of Dade County, Florida (the "State Trial Court"). On November 6, 2000, the State Trial Court issued its final judgment and order in which it (a) denied substantially all of the tobacco company defendants' pending and post-trial motions, including the motion for reduction of the \$145 billion punitive damages award or, in the alternative, a new trial, and (b) entered the punitive damage award as a final judgment. On November 7, 2000, the defendants filed an appeal with respect to the entry of judgment, class certification and numerous other reversible errors that they allege occurred during the trial. In addition, the defendants have each posted a bond to stay collection of the punitive damages and statutory interest thereon pending the exhaustion of all appeals.

In May 2000, legislation was enacted in Florida limiting the amount of the appeal bond required to be posted by defendants in class action cases such as *Engle* to an amount not exceeding \$100 million per defendant. The state legislatures of Georgia, Kentucky, Louisiana, Nevada, North Carolina, Oklahoma, South Carolina, Virginia and West Virginia have enacted similar legislation. Posting an appeal bond prevents plaintiffs from executing on any compensatory or punitive damage judgment until final appeals are heard and decided.

On May 7, 2001, Philip Morris, Lorillard and Liggett reached a settlement agreement with the *Engle* plaintiffs whereby the three OPMs will post a \$2 billion bond and approximately \$1.3 billion will be refunded if the defendants' appeal is successful. The agreement provides that the three companies will forfeit a total of approximately \$709 million even if they are successful on appeal. Reynolds Tobacco and B&W are considering joining the agreement. The *Engle* plaintiffs have agreed not to challenge Florida's legislation which caps the appeal bond. See "---*Risks Inherent in Litigation*" below and "TOBACCO INDUSTRY -- Civil Litigation -- *Class Action Lawsuits*."

Health Care Cost Recovery Litigation. Plaintiffs in these cases also seek compensatory and punitive damages in the billions of dollars. One lawsuit, filed by the United States Department of Justice against the OPMs and other defendants, seeks to recoup unspecified damages pursuant to the Medical Care Recovery Act and the Medicare Secondary Payer Act for Medicare and other medical expenses allegedly incurred as a result of smoking-related illnesses, and to require defendants to disgorge profits pursuant to the federal Racketeer Influenced Corrupt Organizations ("**RICO**") statute. On September 28, 2000, the district court granted the defendants' motion to dismiss the Medical Care Recovery Act and the Medicare Secondary Payer Act claims and rejected the defendants' motion to dismiss the RICO claims. In October 2000, the federal government moved for reconsideration of the district court's order to the extent that it dismissed the Medicare and the Federal Employees Health Benefits Act. The court denied that motion on January 31, 2001. The Department of Justice filed an amended complaint attempting to replead the Medicare Secondary Payer claim. A motion to dismiss the amended complaint was granted in July 2001. In June 2001, a federal jury in the Eastern District of New York

awarded Empire Blue Cross Blue Shield \$17.8 million in compensatory damages for violations of consumer protection statutes and \$11.8 million in separate but overlapping claims. In October 2001, a New Jersey court found tobacco manufacturers liable for healthcare costs borne by Horizon Blue Cross Blue Shield of New Jersey, a health insurance company. The decision was based on state consumer protection laws. A lawyer for Philip Morris, Inc., one of the defendants, has said that the companies intend to appeal the decision to the United States Court of Appeals for the Second Circuit. See "TOBACCO INDUSTRY — Civil Litigation — Health Care Cost Recovery Lawsuits."

In addition, other entities, such as foreign governments, unions, health and welfare funds, hospitals and insurers are seeking reimbursement of health care expenditures allegedly caused by tobacco products.

Other Litigation. One or more PMs are also defendants in other litigation stemming from the production, sale or use of tobacco products, including antitrust lawsuits. These cases also include lawsuits brought by former asbestos manufacturers now seeking contribution or reimbursement for amounts they expended in connection with the defense of claims and payment of damages for asbestos injury allegedly caused, in whole or in part, by cigarette smoking. In one such case, *Falise, et al. v. American Tobacco Company, Inc.*, the plaintiff, a personal injury settlement trust established by Johns-Manville Corporation, seeks \$4.1 billion in compensatory damages, as well as punitive damages. The case was dismissed in June 2001. See "TOBACCO INDUSTRY — Civil Litigation — Other Tobacco-Related Litigation."

The European Commission ("EC") brought suit against Reynolds Tobacco and Philip Morris alleging that the defendants engaged in a conspiracy to smuggle cigarettes into EC member states in an effort to evade taxes. On July 18, 2001, the U.S. District Court for the Eastern District of New York found that the EC claims were without merit and dismissed the case. On August 6, 2001, the EC and 10 member states filed a complaint against Reynolds Tobacco, Philip Morris and related companies. The EC complaint is essentially a resubmission of the first complaint filed on November 3, 2000. The complaint seeks unspecified damages including compensatory damages, injunctive relief, and treble damages under RICO. See "TOBACCO INDUSTRY — Civil Litigation — Other Tobacco-Related Litigation."

*Risks Inherent in Litigation.* Ultimately, the outcome of these and any other pending or future smoking and health or other lawsuits is uncertain. No assurance can be given that the tobacco industry defendants will not at some point incur liability for substantial judgments. One or more adverse judgments could result in a decision by affected PMs to substantially increase cigarette prices, thereby reducing cigarette consumption beyond what is forecast in the DRI•WEFA Report. See "DRI•WEFA REPORT." Substantial compensatory or punitive damages, if awarded, whether singly or in the aggregate, could, as to any or all of the PM defendants, materially adversely affect their financial condition and thus impair their continued ability to make payments under the MSA. Any one or more of these possibilities could materially adversely affect the payment of TSRs to the Corporation and impair the payments required to be made to Bondholders on the Series 2001 Bonds. For a further discussion of these matters, see "TOBACCO INDUSTRY — Civil Litigation" and "LEGAL CONSIDERATIONS."

### **Uncertain Business Environment for Domestic Tobacco Industry**

The domestic tobacco industry operates in a substantially uncertain business environment due to, among others, the following factors: declining consumption trends; price increases associated with the MSA, other settlements and excise and other tax increases; the *Engle* case and an array of other civil litigation; legislative and regulatory restrictions; and advertising and marketing restrictions, including those imposed by the MSA. These factors may adversely affect the industry's sales volumes, profitability, financial condition and results of operation for the foreseeable future. Deterioration in the financial condition of the PMs, if sufficiently significant, could have a material adverse effect on their payments under the MSA, which in turn could have a material adverse effect on the Corporation to make payments on the Series 2001 Bonds.

#### **Insolvency of PMs May Delay or Reduce Payments**

Title 11 of the United States Code (the "**Bankruptcy Code**") may affect the ability of the Virgin Islands to enforce its rights under the MSA if a PM were to become a debtor under the Bankruptcy Code. For example, under

the Bankruptcy Code, virtually all actions to collect money from the bankrupt are automatically stayed upon the commencement of the bankruptcy case and the bankrupt is prohibited during the pendency of the bankruptcy case from making most payments owed under a contract entered into by the bankrupt prior to the commencement of the bankruptcy case, unless payment is permitted by the bankruptcy court. Thus, delays in payments under the MSA by the bankrupt PM would be likely, which could result in delays in, or reductions of amounts available for, payments of the Series 2001 Bonds. Bondholders could also incur a loss of the market value of their investment.

Other risks associated with a bankruptcy of a PM include the risk that (i) certain payments previously made to the Bondholders of the Series 2001 Bonds could be avoided as preferential payments, so that Bondholders would be required to return such payments to the bankrupt PM; (ii) the Virgin Islands may not be able to terminate or cause the termination of the MSA; (iii) the Virgin Islands may be unable to exercise remedies under the MSA and (iv) the obligations of the bankrupt PM under the MSA may be modified. For example, if the PM rejects the MSA in bankruptcy, resulting in a claim in favor of the Virgin Islands (and, thus, the Indenture Trustee and Bondholders through the Corporation) for damages, the bankruptcy court may approve a plan of reorganization or liquidation of the bankrupt PM which alters the timing (for a longer or shorter period than the payments on the Bonds) or the amount of payments to be made by the bankrupt PM in respect of the MSA. Additionally, the bankruptcy court may approve a reorganization or liquidation plan which provides for the Virgin Islands (and thus the Indenture Trustee and the Bondholders through the Virgin Islands and the Corporation) to receive a payment on account of its claim for damages resulting from rejection of the MSA in the form of property other than cash (such as securities). The absence of an enforceable Model Statute could have an effect on the decision of a bankrupt PM to accept or reject the MSA. For a further discussion of certain bankruptcy issues and a description of certain legal opinions to be delivered to the Corporation by Transaction Counsel with respect to PM bankruptcy matters, see "LEGAL CONSIDERATIONS."

### Other Potential Payment Decreases under the Terms of the Master Settlement Agreement

Adjustments to MSA Payments. The MSA provides that the amounts payable by the PMs are subject to numerous adjustments, some of which may be material. Such adjustments could reduce the aggregate amount of TSRs distributable to the Corporation to a level below the amount required to make payments on the Series 2001 Bonds. For additional information regarding the MSA and the payment adjustments, see "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT."

The assumptions used to project Collections are based on the premise that certain adjustments will occur as set forth under the heading "SUMMARY OF BOND STRUCTURING ASSUMPTIONS." Actual adjustments could be materially different from what has been assumed.

Growth of NPM Market Share. The assumptions used to project Collections and structure the Series 2001 Bonds contemplate declining consumption of cigarettes in the United States combined with a static relative market share of  $1.5\%^+$  for the NPMs. See "SUMMARY OF BOND STRUCTURING ASSUMPTIONS." Should the forecast consumption decline occur, but be accompanied by a material increase in the relative aggregate market share of the NPMs, shipments by PMs would decline at a rate greater than the decline in consumption. This would result in reductions of Annual Payments and Strategic Contribution Fund Payments by the PMs due to application of the Volume Adjustment. One NPM has announced that it has developed a cigarette with virtually no nicotine. This NPM could use the product to capture market share causing a reduction in Annual Payments and Strategic Contribution Fund Payments. In addition, if people used such a product to quit smoking, it could reduce the size of the market. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — Adjustments to Payments" and "DRI•WEFA REPORT."

The aggregate market share of the NPMs utilized in the bond structuring assumptions may differ materially from the market share information utilized by the MSA Auditor in calculating the NPM Adjustment. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT –Adjustments to Payments– *Non-Participating Manufacturers Adjustment.*"

Disputed Payments. Miscalculations by PricewaterhouseCoopers LLP, the independent auditor appointed under the MSA (the "MSA Auditor") or disputed calculations by any of the parties to the MSA could result in offsets to, or delays in disbursements of, payments to the Settling States pending resolution of the disputed item in accordance with the provisions of the MSA. The structuring assumptions for the Series 2001 Bonds do not factor in an offset for miscalculated or disputed payments. [The Virgin Islands, however, has advised the Corporation that in accordance with the terms of the MSA, certain of the Settling States and certain of the PMs are disputing the calculations of the January 2000 and 2001 Initial Payments and the April 2000 and 2001 Annual Payments.] Should portions of subsequent Initial Payments, Annual Payments or Strategic Contribution Fund Payments be required under the MSA to be deducted from the Settling States' shares thereof and diverted to the Disputed Payments Account (as defined in the escrow agreement established pursuant to the MSA) pending resolution of, or in response to, a dispute, such deduction and diversion, if sufficiently large (whether individually or in the aggregate over time), could impair the flow of TSRs to the Corporation. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT—Adjustments to Payments—*Offset for Miscalculated or Disputed Payments*."

*Recalculated Payments.* In addition, subsequent revisions in the information delivered to the MSA Auditor, and on which the MSA Auditor's calculations of Initial Payments, Annual Payments and Strategic Contribution Fund Payments are based, may result in a recalculation of such payments resulting in future offsets. No assurance can be given as to the magnitude of any such recalculation.

### Uncertainty as to Timing of Amortization of Term Bonds

No assurance can be given as to the timing of amortization of the Term Bonds. The timing of amortization payments will be based in large part on the Corporation's receipt of TSRs. A certain level of TSRs has been forecast based on various assumptions including, among others, domestic cigarette consumption levels as set forth in the DRI•WEFA Base Case Forecast and adjustments to the payments by the PMs as required by the terms of the MSA. These assumptions are discussed in "SUMMARY OF BOND STRUCTURING ASSUMPTIONS." Actual results will vary from the assumptions. Such variance could be material and could affect the level of TSRs. As a result, actual amortization may not conform to the projected Turbo Redemptions. Any material reduction would impair the generation of Surplus Collections available for Turbo Redemptions of Term Bonds and extend the expectations as to average life of the Term Bonds. On the other hand, material increases would generate more Surplus Collections available for Turbo Redemptions as to average life of the Term Bonds. No assurance can be given that these assumptions will be realized.

Although the Corporation has covenanted to amortize the Term Bonds to the extent of available Collections, pursuant to the schedule of Turbo Redemptions, the Rating Agencies have not been asked to evaluate whether the Corporation will receive Collections sufficient to enable it to make such payments. The ratings only address each Rating Agency's assessment of the ability of the Corporation to pay interest when due and payment of Principal of the Series 2001 Bonds on their respective Maturity Dates. If the Corporation is able to make payments on the Term Bonds in accordance with the schedule of Turbo Redemptions, the average life of the Term Bonds will be significantly shorter than if paid on their respective Maturity Dates. If the Corporation is unable to make payments on the Term Bonds in accordance with the schedule of Turbo Redemptions, the Term Bonds may remain Outstanding until their respective Maturity Dates without triggering an Event of Default. Bondholders bear the reinvestment risk from faster than expected amortization as well as the extension risk from slower than expected amortization as well as the extension risk from slower than expected amortization of the Term Bonds.

# Risks Related to Enforceability or Modification of the Master Settlement Agreement and Constitutionality of the Model Statute

*MSA Litigation.* Certain smokers, consumer groups, cigarette manufacturers, cigarette importers, cigarette distributors, native American tribes, taxpayers, taxpayers' groups and other parties have instituted lawsuits against various tobacco manufacturers, including the PMs, as well as certain of the Settling States and other public entities. The lawsuits allege, among other things, that the MSA violates certain provisions of the United States Constitution, state constitutions, the federal antitrust laws, federal civil rights laws, state consumer protection laws and unfair competition laws, certain of which actions, if ultimately successful, could result in a determination that the MSA is

void or unenforceable. The lawsuits seek, among other things, an injunction against one or more of the Settling States from collecting any monies under the MSA and barring the PMs from collecting cigarette price increases related to the MSA and/or a determination that the MSA is void or unenforceable. In addition, class action lawsuits have been filed in several federal and state courts alleging that under the federal and state Medicaid law, any amount of tobacco settlement funds that the Settling States receive in excess of what they paid through the Medicaid program to treat tobacco-related diseases should be paid directly to Medicaid recipients. To date, no such lawsuits have been successful. An action filed in Pennsylvania in October, 2001 is currently pending, which action challenges the enforcement of the MSA. See TOBACCO INDUSTRY — Civil Litigation. Other such challenges may continue to be brought. In the event of an adverse court ruling, Bondholders could incur a complete loss of their investment. See also " — Tobacco Industry Litigation — *Risks Inherent in Litigation*" above and " — Limited Remedies" below. For a description of certain opinions to be delivered to the Corporation by Transaction Counsel with respect to the MSA, see "LEGAL CONSIDERATIONS — MSA Enforceability."

Model Statute. Under the MSA, a downward adjustment is made to the Annual Payments and Strategic Contribution Fund Payments payable by a PM if the PM experiences a loss of market share in the United States to NPMs as a result of the PM's participation in the MSA. A Settling State may mitigate the effect of this adjustment by adopting and enforcing a Qualifying Statute or Model Statute, each as hereinafter described. The Virgin Islands has adopted a Model Statute. Two of the cases challenging the enforceability of the MSA, brought by importers and distributors in one case and by a manufacturer in the other, also challenged the enforceability and constitutionality of the Model Statute. The case brought by the importers and distributors has been dismissed with prejudice. Where decisions have been rendered, all such cases to date have upheld the constitutionality of the Model Statute. A recent case, North American Trading Company and International Tobacco Partners, LLC v. "NAAG" et al. ("North American"), was filed in the United States District Court for the District of Columbia in July, 2001 against NAAG, 13 states and their respective Attorneys General, alleging a number of federal antitrust and constitutional violations. The plaintiffs, as a class of importers of foreign-made cigarettes, had alleged that importers or wholesalers of foreign-made cigarettes intended for resale in the United States are not Tobacco Product Manufacturers ("TPMs") as defined in the Model Statute and that, consequently, certain provisions of the Model Statute requiring NPMs or TPMs to pay into escrow funds were unenforceable as to such importers or wholesalers of foreign-made cigarettes in any particular state that has enacted a Model Statute. Plaintiffs had also alleged that the MSA and the Model Statute violated certain federal antitrust laws and constitutional provisions. In particular, the plaintiffs asserted that the MSA and the Model Statute violated the Commerce Clause of the United States Constitution by imposing a discriminatory burden on interstate commerce. The action was dismissed on September 18, 2001.

Although any future determination that a Model Statute is unconstitutional would have no effect on the enforceability of the MSA itself, such a determination could have an adverse effect on payments to be made under the MSA if an NPM were to gain market share in the future. For a description of certain opinions to be delivered to the Corporation by Transaction Counsel with respect to the Virgin Islands Model Statute, and a more detailed discussion of the constitutional challenges to the Model Statute, see "LEGAL CONSIDERATIONS — Model Statute Constitutionality."

Severability. Most of the major provisions of the MSA are not severable. If a court materially modifies, renders unenforceable or finds unlawful any nonseverable provision, the attorneys general of the Settling States and the OPMs are required by the MSA to attempt to negotiate substitute terms. However, if any OPM does not agree to the substitute terms, the MSA terminates in all Settling States affected by the court's ruling. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT --- Severability."

Amendments, Waivers and Termination. As a settlement agreement between the PMs and the Settling States, the MSA is subject to amendment in accordance with its terms, and may be terminated upon consent of the parties thereto. Parties to the MSA, including the Virgin Islands, may waive the performance provisions of the MSA. The Corporation is not a party to the MSA and has no rights under the MSA to challenge any such amendment, waiver or termination. No assurance can be given that such an amendment, waiver or termination would not have a material adverse effect on the Bondholders. Pursuant to the Act, the Purchase Agreement and the Indenture, the Corporation has, in the opinion of Transaction Counsel, validly included the pledge and agreement of the Virgin Islands not to limit or alter the rights of the Corporation to fulfill the terms of the Purchase Agreement

and the Indenture or impair the rights and remedies of the Bondholders. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — Amendments and Waivers."

Reliance on Virgin Islands Enforcement. The Virgin Islands may not convey and has not conveyed to the Corporation or the Bondholders any right to enforce the terms of the MSA. Pursuant to its terms, the MSA, as it relates to the Virgin Islands, can only be enforced by the Virgin Islands. Pursuant to the Purchase Agreement, the Virgin Islands has covenanted to enforce the MSA; however, no assurance can be given that the Virgin Islands will enforce any particular provision of the MSA. Failure to do so may have a material adverse effect on the Bondholders. Pursuant to the Act, the Purchase Agreement and the Indenture, the Corporation has, in the opinion of Transaction Counsel, validly included the pledge and agreement of the Virgin Islands not to limit or alter the rights of the Corporation to fulfill the terms of the Purchase Agreement and the Indenture or impair the rights and remedies of the Bondholders. See "SECURITY — Non-Impairment Pledge of the Virgin Islands."

# Limited Resources of the Corporation

The Series 2001 Bonds are neither general nor moral obligations of the Virgin Islands and are not secured by a pledge of the full faith and credit of the Virgin Islands and holders of the Series 2001 Bonds may not require the levy or imposition of taxes. The assets of the Corporation (other than the TSRs) are not pledged to the payment of, nor are they security for, the Series 2001 Bonds. The Corporation's only source of funds for payments on the Series 2001 Bonds are the Collections, the Reserves and amounts on deposit in pledged funds and accounts pursuant to the Indenture. Except to the extent that the proceeds of the Series 2001 Bonds are deposited in the Debt Service Reserve Account, the proceeds of the Series 2001 Bonds will not be available to pay debt service on the Series 2001 Bonds. The Corporation has no taxing power and no assets other than the assets acquired pursuant to the Purchase Agreement.

# **Limited Remedies**

The Indenture Trustee is limited under the terms of the Purchase Agreement and the Indenture to enforcing the terms of such agreements and to receiving the TSRs and applying them in accordance with the Indenture. If an Event of Default occurs, the Indenture Trustee cannot sell its rights under the Purchase Agreement or the Indenture. The Corporation is not a party to the MSA, and neither the Virgin Islands nor the Corporation has made any representation or warranty that the MSA is enforceable. Remedies under the Purchase Agreement do not include the repurchase of the TSRs under any circumstances, including unenforceability of the MSA or breach of any representation of warranty.

# Limited Liquidity of the Bonds

There is currently a limited secondary market for securities such as the Series 2001 Bonds. There can be no assurance that a secondary market for the Series 2001 Bonds will develop, or if a secondary market does develop, that it will provide Bondholders with liquidity or that it will continue for the life of the Series 2001 Bonds. Consequently, any purchaser of the Series 2001 Bonds must be prepared to hold such securities for an indefinite period of time or until final redemption of such securities.

# Limited Nature of Ratings; Reduction, Suspension or Withdrawal of a Rating

Any rating assigned to the Series 2001 Bonds by a Rating Agency will reflect only such Rating Agency's assessment of the likelihood that such Series 2001 Bonds will receive payments of interest when due and Principal of the Series 2001 Bonds on their respective Maturity Dates. Any such rating will not address the likelihood that the Turbo Redemptions will be made according to the projected Turbo Redemption schedule. The rating of the Series 2001 Bonds will not be a recommendation to purchase, hold or sell such Series 2001 Bonds and such rating will not address the marketability of such Series 2001 Bonds, any market price or suitability for a particular investor. There is no assurance that any rating will remain for any given period of time or that any rating will not be lowered, suspended or withdrawn entirely by a Rating Agency if, in such Rating Agency's judgment, circumstances so warrant based on factors prevailing at the time, including, but not limited to, the evaluation by such Rating Agency

of the financial outlook for the tobacco industry. Any such reduction, suspension or withdrawal of a rating, if it were to occur, could adversely affect the availability of a market or the market price of the Series 2001 Bonds.

# **IRS Tobacco Audits**

The Internal Revenue Service (the "**IRS**") is currently examining several tobacco settlement revenue bond and securitization transactions completed to date. New York City has publicly announced that the IRS has terminated its examination of New York City's tobacco securitization transaction without taking any action. Pending IRS audits could adversely affect the availability of a market or the market price of the Series 2001 Bonds. See "TAX MATTERS — IRS Tobacco Audits."

# **LEGAL CONSIDERATIONS**

# Bankruptcy of a PM

*General.* The enforceability of the rights and remedies of the Corporation (and thus the Bondholders) and of the obligations of a PM under the MSA are subject to the Bankruptcy Code and to other applicable insolvency, moratorium or similar laws relating to or affecting the enforcement of creditors' rights generally. Some of the risks associated with a bankruptcy of a PM are described below and include the risks of delay in or reduction in amount of payment or of nonpayment under the MSA and the risk that the Virgin Islands (and, thus, the Corporation and the Indenture Trustee) may be stayed for an extended time from enforcing any rights under the MSA or with respect to the payments owed by the bankrupt PM or from commencing legal proceedings against the bankrupt PM. As a result, if a PM becomes a debtor in a bankruptcy case and defaults in making payments of the TSRs, funds available to the Corporation to pay Bondholders may be reduced or eliminated. Furthermore, certain payments previously made to Bondholders could be avoided as preferential payments, so that Bondholders would be required to return such payments to the bankrupt PM.

*Chapter 7 Bankruptcy.* If a PM becomes bankrupt and does not reorganize under Chapter 11, it would be liquidated under Chapter 7 of the United States Bankruptcy Code, in which event its operations would cease and its assets would be sold. In such an event, there would likely be a significant reduction, or even elimination, of payments received from the PM that is in the Chapter 7 case. To the extent that the volume of cigarettes sold by other PMs increased as a result of cessation of operations by the PM being liquidated under Chapter 7 of the Bankruptcy Code, the market share of such other PMs would increase.

*Chapter 11 Reorganization.* Should a PM become a debtor in a Chapter 11 reorganization bankruptcy case, the PM may be required to obtain bankruptcy court approval before making payments owed by it under the MSA. Legal proceedings necessary to determine whether the PM's obligations under the MSA are operating expenses under the Bankruptcy Code, or are otherwise authorized to be paid during the pendency of the bankruptcy proceedings, could be time consuming and could result in delays in payments by the bankrupt PM. Examples of other bankruptcy-related risks include:

- (a) MSA as Executory Contract. The treatment of the MSA under the Bankruptcy Code may be dependent upon whether the MSA is construed to be an executory contract (which is not defined by the Bankruptcy Code but generally is considered to be a contract in which material performance remains due from both parties). Under the Bankruptcy Code, if the MSA is treated as an executory contract, a PM acting as a debtor-in-possession would have the right to assume or reject the MSA. However, there is no time period within which a trustee or PM in bankruptcy would be required to assume or reject the MSA. Legal proceedings necessary to resolve the issue regarding whether the MSA is an executory contract under the Bankruptcy Code could be time consuming and could result in delays in payments by the bankrupt PM. Transaction Counsel will render an opinion to the Corporation, subject to all the facts, assumptions and qualifications stated therein, that in a properly presented and argued case, there being no precedent directly on point, a court of competent jurisdiction would hold that the MSA constitutes an executory contract under the Bankruptcy Code.
- (b) Assumption or Rejection of MSA. Should a bankrupt PM determine to assume the MSA, it would have to cure all outstanding MSA payment defaults or provide "adequate assurance" that such defaults would be cured promptly. "Adequate assurance" is not defined in the Bankruptcy Code and is determined by the bankruptcy court. Thus, the assurance provided by the bankrupt PM may be less than the assurance parties to a contract would require outside of bankruptcy and could result in delays in payments by the bankrupt PM. In the event a bankrupt PM determines to reject the MSA, the Virgin Islands (and thus the Corporation, the Indenture Trustee and the Bondholders, as collateral assignees) may then have an unsecured, nonpriority claim for damages. Rejection of an executory contract should be treated as a breach of the contract by the PM. However, under the Bankruptcy Code, the Virgin Islands (and thus the Corporation, the Indenture Trustee and the Bondholders) nevertheless may be enjoined from commencing or continuing any action against the PM to enforce remedies under the MSA (including an action to collect)

payments due under the MSA). In addition, because amounts owed by the PM under the MSA are not fixed, legal proceedings may be necessary to quantify the claims of the Virgin Islands (and thus the Corporation, the Indenture Trustee and the Bondholders) for damages as a result of the PM's rejection of the MSA. Such legal proceedings could be time consuming and could result in delays, or reductions, in payments by the bankrupt PM.

(c) Modification of MSA Obligations. If the MSA is not determined to be an "executory contract," the PM determines to reject the MSA or the PM is otherwise not authorized to make payments under the MSA, then a bankruptcy of the PM could result in long delays and possibly in large reductions in the amount of TSRs available to pay the Bondholders because under the Bankruptcy Code, the obligations of the PM under the MSA could be modified. For example, the bankruptcy court may approve a plan of reorganization or liquidation of the PM which alters the timing or the amount of payments to be made by the PM under the MSA to the Virgin Islands (and, thus, to the Corporation, the Indenture Trustee and Bondholders).

# MSA Enforceability

Most of the major provisions of the MSA are not severable. If a court materially modifies, renders unenforceable or finds unlawful any nonseverable provision, the attorneys general of the Settling States and the OPMs are required by the MSA to attempt to negotiate substitute terms. However, if any OPM does not agree to the substitute terms, the MSA would terminate in all Settling States affected by the court's ruling.

Certain cigarette importers, cigarette distributors, native American tribes and smokers' rights organizations have filed actions against some, and in certain cases all, of the signatories to the MSA alleging, among other things, that the MSA violates provisions of the federal constitution, federal antitrust laws, federal civil rights laws, state consumer protection laws and unfair competition laws, which actions, if ultimately successful, could result in a determination that the MSA is void or voidable. A determination by a court that a nonseverable provision of the MSA is void or voidable. A determination by a court that a nonseverable provision of the termination of the MSA in any Settling States affected by the court's ruling. Accordingly, in the event of an adverse court ruling, the Bondholders could incur a complete loss of their investment. See "RISK FACTORS — Risks Related to Enforceability or Modification of the Master Settlement Agreement and Constitutionality of the Model Statute — *MSA Litigation*."

In rendering the opinions described below, Transaction Counsel considered the claims asserted in the above-referenced federal and state actions, which it believes are representative of the legal theories that an opponent of the MSA would advance in an attempt to invalidate the MSA. Subject to the assumptions and qualifications set forth below, Transaction Counsel will render an opinion to the Corporation that under federal and Virgin Islands law, the MSA is a valid, binding and enforceable obligation of the signatories thereto and that the MSA has been duly authorized, executed and delivered by the Virgin Islands, acting through its Attorney General. The opinion of Transaction Counsel as to the enforceability of the MSA and the obligations of the aforementioned signatories is also subject to the effect of bankruptcy, insolvency, and other laws affecting creditors' rights or remedies and general principles of equity, regardless of whether such enforceability is considered in a proceeding in equity or at law.

In rendering its enforceability opinion with respect to the MSA, Transaction Counsel has assumed (i) the due organization and valid existence of each signatory to the MSA, (ii) the due authorization, execution and delivery of the MSA by each such signatory, other than the Attorney General of the United States Virgin Islands (the "Attorney General"), and each signatory's full power, authority and legal right to execute and to deliver, and to perform and observe the provisions of, the MSA, (iii) that the execution, delivery and performance by each such signatory of the MSA does not (1) violate the provisions of the organizational documents of such signatory (other than the Attorney General), (2) violate any judgment, decree, writ, injunction, award, determination or order applicable to any such signatory, or (3) conflict with, or result in a breach of, or constitute a default under, any of the provisions of any indenture, mortgage, deed of trust, contract or other instrument to which such signatory is a party.

and (iv) the absence of the need for any consent, approval, order or authorization of, or filing with or notice to, any court or other governmental authority in respect of each such signatory that was not obtained.

# **Model Statute Constitutionality**

Two cases which challenged the enforceability of the MSA also challenged the Model Statute, although, as described herein, one of such cases has been dismissed with prejudice. On August 13, 1999, in PTI, Inc. et al. v. Philip Morris Inc., et al. certain cigarette importers and cigarette distributors filed an action in the United States District Court for the Central District of California against the PMs and all of the state officials involved in the negotiation of the MSA and those charged with the enforcement of the Qualifying Statute as enacted by the respective states (collectively, the "State Defendants"). The plaintiffs therein sought to enjoin the passage or enforcement, as the case may be, of the Model Statute. The complaint alleged, among other things, that the passage, implementation and/or enforcement of the Model Statute would violate federal antitrust laws and certain provisions of the United States Constitution, including the Interstate Compact Clause, the prohibition on Bills of Attainder, the Commerce Clause, the Import-Export Clause, the Supremacy Clause, the First Amendment, the Equal Protection Clause, and the Due Process Clause. The district court found that jurisdiction did not exist over the non-California State Defendants, but dismissed with prejudice all federal antitrust and constitutional claims against the PMs and the California State Defendants based on the merits. On December 15, 2000, in Star Scientific, Inc. v. Mark L. Earley, in his official capacity as the Attorney General of the Commonwealth of Virginia, a cigarette manufacturer filed an action in the United States District Court for the Eastern District of Virginia. The plaintiff manufacturer, making many of the same constitutionality arguments made in the PTI case by the plaintiff importers and distributors there, sought, among other things, to enjoin the enforcement of the Virginia Model Statute. The Star case has been dismissed by the trial court and plaintiffs have appealed to the Fourth Circuit Court of Appeals. In July 2001, the plaintiffs in North American, had filed an action in the United States District Court for the District of Columbia against certain states alleging certain constitutional and antitrust claims and that the Model Statute is unenforceable as to importers of foreign-made cigarettes intended for resale in the United States. Plaintiffs sought to enjoin the enforcement of the Model Statute as it applies to such. The action was dismissed on September 18, 2001. Although any future determination that the Model Statute is unconstitutional would have no effect on the enforceability of the MSA, such a determination could have an adverse effect on payments to be made under the MSA if an NPM were to gain market share in the future. The Virgin Islands has enacted a Model Statute. See "RISK FACTORS - Risks Related to Enforceability or Modification of the Master Settlement Agreement and Constitutionality of the Model Statute — Model Statute."

In rendering the opinion described below, Transaction Counsel considered the claims asserted in the abovereferenced federal actions as well as other legal claims which it believes are representative of the legal theories that an opponent of a Model Statute would advance in an attempt to invalidate a Model Statute. Subject to the assumptions and qualifications set forth below, Transaction Counsel will render an opinion to the Corporation that the Virgin Islands' Model Statute is constitutional and lawful in all material respects under both federal and Virgin Islands law. The opinion of Transaction Counsel as to the enforceability of the Virgin Islands' Model Statute is limited to the extent that enforceability may be affected by bankruptcy, insolvency and other laws affecting creditors' rights or remedies heretofore or hereafter enacted, and is subject to general principles of equity (regardless of whether such enforceability is considered in a proceeding in equity or at law).

In rendering its enforceability opinion with respect to the Virgin Islands' Model Statute, Transaction Counsel will rely upon a letter from counsel to the OPMs confirming that the OPMs would not dispute that the Virgin Islands' Model Statute, if maintained in its current form without modification or addition, is a Model Statute within the meaning of the MSA.

# Limitations on Certain Opinions of Transaction Counsel

The opinions of Transaction Counsel described above expressly note that a court's decision regarding the matters upon which Transaction Counsel is opining would be based on such court's own analysis and interpretation of the factual evidence before it and of applicable legal principles. Thus, if a court reached a different result than that expressed in such opinions, such as that the MSA is void or voidable or that the Model Statute is

unconstitutional, it would not necessarily constitute reversible error. Consequently, the opinion of Transaction Counsel is not a prediction of what a particular court (including any appellate court) that reached the issue on the merits would hold, but, instead, is the opinion of Transaction Counsel as to the proper result to be reached by a court applying existing legal rules to the facts as properly found after appropriate briefing and argument and, in addition, is not a guarantee, warranty or representation, but rather reflects the informed professional judgment of Transaction Counsel as to specific questions of law.

# No Assurance as to the Outcome of Litigation

With respect to all matters of litigation, mentioned above, that have been brought and may in the future be brought against the PMs, or involving the enforceability of the MSA or constitutionality of the Model Statute or the enforcement of the right to the TSRs or otherwise filed in connection with the tobacco industry, the outcome of such litigation, in general, cannot be determined with certainty and depends, among other things, on (i) the issues being appropriately presented and argued before the courts (including the applicable appellate courts) and (ii) on the courts, having been presented with such issues, correctly applying applicable legal principles in reaching appropriate decisions regarding the merits. In addition, the courts may, in their exercise of equitable jurisdiction, reach judgments based not upon the legal merits but upon a balancing of the equities among the parties. Accordingly, no assurance can be given as to the outcome of any such litigation and any such adverse outcome could have a material adverse impact on the amounts available to the Corporation to make payments on the Series 2001 Bonds.

# **Corporation and Virgin Islands Not Eligible to Declare Bankruptcy**

Transaction Counsel will render an opinion to the Corporation that neither the Virgin Islands nor the Corporation can be a debtor under any chapter of the United States Bankruptcy Code, nor could the Virgin Islands or the Corporation become a debtor under any chapter of such Bankruptcy Code without an amendment thereto.

# THE CORPORATION

The Corporation is a special purpose, independent instrumentality of the Virgin Islands created by the Act. The Corporation is governed by a three-person board of directors consisting of the Governor and two independent members, one appointed by the Governor and the other by the President of the Senate of the Virgin Islands.

The directors of the Corporation are:

# <u>Name</u>

The Honorable Charles W. Turnbull Rosalie Simmonds Ballentine José A. Penn

The officers of the Corporation are:

# <u>Name</u>

The Honorable Charles W. Turnbull Amadeo I.D. Francis Rosalie Simmonds Ballentine José A. Penn

# **Principal Occupation**

Governor Attorney/Private Practice Chief Financial Officer Penn's Corporation

# <u>Title</u>

President Vice President and Treasurer Vice President and Secretary Vice President and Assistant Secretary/ Assistant Treasurer

# SOURCES AND USES OF FUNDS

The Corporation will make available to the Government \$18,453,870 of the proceeds of the Series 2001 Bonds for deposit to the Construction Account on behalf of the Government for the account of the Tobacco Settlement Health Care and Capital Improvement Fund to finance several capital hospital and health department projects. The Corporation will apply the balance of the proceeds to (i) to make a deposit to the Debt Service Reserve Account at its requirement, (ii) to pay certain costs of issuance of the Series 2001 Bonds, and (iii) to make a deposit to the Operating Account as required by the Indenture.

The expected application of such amounts is set forth below:

Construction Account	\$18,453,870
Debt Service Reserve Account	1,745,506
Costs of Issuance	704,594
Underwriter's Discount	631,469
Operating Account	50,000
Net Original Issue Discount	124,423
Total	\$21,709,862

# **Capital Projects**

The Government intends to apply the net proceeds of the Series 2001 Bonds to the financing of various health related capital improvement projects. Approximately 32% of the net proceeds of the Series 2001 Bonds shall be applied to the construction and equipping of a cancer center for treatment at the Roy Lester Schneider Hospital and Community Health Center on the Island of St. Thomas. The cancer center is the first such center in the Eastern Caribbean and will provide critically needed cancer treatment for residents of the Virgin Islands. Approximately 32% of the net proceeds of the Series 2001 Bonds will finance the renovation and improvement of the cardiac care center at the Governor Juan F. Luis Hospital and Medical Center on the Island of St. Croix. The Government intends to finance the infrastructure improvements at the Governor Juan F. Luis Hospital which are necessary to accommodate the sophisticated cardiac care services to be provided at the cardiac care center. In addition, a portion of the proceeds shall be applied to the renovation of the emergency room and clinics, improvements to the hospital plumbing system and upgrading of the air conditioning system necessary to support the use of new cardiac care equipment.

In addition to the hospital capital projects, approximately 36% of the net proceeds of the Series 2001 Bonds will be applied by the Government for the financing of certain Department of Health capital projects. On the Island of St. Thomas, a portion of the net proceeds allocated to the Department of Health will be applied to the renovation and rehabilitation of the North Wing at the Knud Hansen Complex, which was damaged by Hurricane Hugo, for use as clinics, restoration of certain historic sites at Knud Hansen (Old Municipal Hospital Ground), and the construction of a storage facility for the Environmental Health Division for Health Department vector control purposes. On the Island of St. Croix, a portion of the proceeds allocated to the Department of Health will be applied to the renovation of a storage facility for the Environmental Health Division for Health Department vector control purposes. On the Island of St. Croix, a portion of the proceeds allocated to the Department of Health will be applied to the renovation of a storage facility for the Environmental Health Division for Health Department vector control purposes. On the Island of St. Croix, a portion of the proceeds allocated to the Department of Health Department vector control purposes. On the Island of St. John, a portion of the proceeds allocated to the Department of Health Department of Health will be applied for the renovation and rehabilitation of the Morris De Castro Clinic, which also suffered damage during Hurricane Hugo.

### **THE SERIES 2001 BONDS**

The following summary describes certain terms of the Series 2001 Bonds. This summary does not purport to be complete and is subject to, and qualified in its entirety by reference to, the provisions of the Indenture and the Series 2001 Bonds. Terms used herein and not previously defined have the meanings ascribed to them in "SUMMARIES OF CERTAIN PROVISIONS OF THE TRANSACTION DOCUMENTS —Certain Definitions." Copies of the Indenture and the Purchase Agreement may be obtained upon written request to the Indenture Trustee.

The Series 2001 Bonds will initially be represented by one or more bond certificates registered in the name of The Depository Trust Company or its nominee ("**DTC**"), New York, New York. DTC will act as securities depository for the Series 2001 Bonds. Individual purchases of beneficial ownership interests may be made (i) in the principal amount of \$5,000 or any integral multiple thereof in the case of the Series 2001 Bonds other than the Convertible CABs and (ii) in the case of the Convertible CABs, in an amount such that the Accreted Value of each Convertible CAB at the expiration of the accretion period therefor will equal \$5,000 or any integral multiple thereof. Except under the limited circumstances described herein, no Beneficial Owner of the Series 2001 Bonds will be entitled to receive a physical certificate representing its ownership interest in such Series 2001 Bonds. See "THE SERIES 2001 BONDS — Book-Entry Only System" below.

# **Payments of Interest**

Interest on the Principal of the Series 2001 Bonds (except the Convertible CABs prior to May 15, 2008) will be payable on each May 15 and November 15, commencing May 15, 2002. Interest will accrue from and including the Closing Date, or from and including the most recent Distribution Date on which interest has been paid to, but excluding, the subsequent Distribution Date. Interest on the Series 2001 Bonds will be computed on the basis of a 360-day year consisting of twelve 30-day months. Failure to pay the full amount of interest payable on any Distribution Date is an Event of Default. If on any Distribution Date there are insufficient funds to pay all interest then due on the Bonds, available amounts will be allocated pro-rata among all Bonds based on the respective amounts of interest due thereon.

For each Distribution Date, payments that are to be made on the Series 2001 Bonds will be made to holders of the Series 2001 Bonds of record (the "Bondholders") as of the applicable Record Date.

"Record Date" means the last Business Day of the calendar month preceding a Distribution Date, or such other date as may be specified by the Indenture or an Officer's Certificate of the Corporation; and the Corporation or the Indenture Trustee may in its discretion establish special record dates for the determination of the Holders of Bonds for various purposes thereof, including giving consent or direction to the Indenture Trustee.

"Business Day" means any day other than (i) a Saturday or a Sunday or (ii) a day on which banking institutions in New York, New York.

#### **Accreted Value of Convertible CABs**

The Convertible CABs will not begin accruing current interest until from and after November 15, 2007. Prior to such date, interest on the Convertible CABs will accrete so that the value of each such Convertible CAB will be an amount equal to the initial principal amount thereof, plus interest accrued thereon from the date of original issuance of such Convertible CAB, compounded on May 15 and November 15 of each year, commencing on the Closing Date, at the respective original issue yield to November 15, 2007. The Accreted Value as of each May 15 and November 15 from the Closing Date through and including November 15, 2007 is set forth in Appendix D hereto. The Accreted Value on other than a May 15 and November 15 shall be calculated by straight-line interpolation of the Accreted Value. For the purpose of determining the redemption price and outstanding principal amount of CABs, the value of each such CAB shall be its Accreted Value.

## **Payments of Principal and Turbo Redemptions**

The Principal of a Series 2001 Bond must be paid on the Maturity Date thereof in order to avoid an Event of Default as described herein. The Principal amounts of the Series 2001 Bonds are set forth on the inside cover hereof.

Payments of Principal will be made from Collections and, if necessary, Reserves. A failure by the Corporation to pay the Principal of a Series 2001 Bond on its respective Maturity Date will constitute an Event of Default under the Indenture and, to the extent of available Collections and Reserves, will result in the Extraordinary Prepayment of the Bonds on each subsequent Distribution Date as described herein. See "Extraordinary Prepayment" below. The ratings of the Series 2001 Bonds address only the Rating Agency's assessment of the ability of the Corporation to pay interest when due and to pay Principal of the Series 2001 Bonds on their respective Maturity Dates and do not address the ability of the Corporation to make Turbo Redemptions, as described below.

In addition, 100% of all Surplus Collections, if any, shall be applied to the special mandatory par redemption ("**Turbo Redemptions**") of the Series 2001 Term Bonds in order of maturity on each Distribution Date. The Debt Service Reserve Account will not be available to make Turbo Redemptions. Failure to make Turbo Redemptions will not constitute an Event of Default. **The ratings of the Series 2001 Bonds do not address the Rating Agency's assessment of the ability of the Corporation to make Turbo Redemptions.** 

## **Extraordinary Prepayment**

If an Event of Default has occurred, on each semiannual Distribution Date and such other Distribution Date selected by the Indenture Trustee or the Corporation, Outstanding Bonds will be prepaid pro rata from available funds on deposit in the Debt Service Reserve Account and the Extraordinary Prepayment Account, without premium (any such prepayment, an "Extraordinary Prepayment"). Collections are only deposited in the Extraordinary Prepayment Account to the extent all current and past due interest (not included in Accreted Value) on the Bonds has been paid.

#### **Lump Sum Prepayment**

The Series 2001 Bonds are subject to prepayment at any time at par plus accrued interest to the prepayment date, upon receipt by the Indenture Trustee of a lump sum payment received as a payment from a PM which results in, or is due to, a release of that PM from all or a portion of its future obligations under the MSA (a "Lump Sum Payment") existing and available on any date chosen by the Corporation for such mandatory prepayment. Each Lump Sum Payment shall be allocated to prepay Principal pro rata among Bonds with accrued interest thereon to, but not including the date of redemption (except when a Convertible CAB is being redeemed on or before the end of its Accretion Period, in which case no accrued interest shall be due and payable), pro rata.

#### **Optional Redemption**

The Bonds having Maturity Dates on or after May 15, 2012 are subject to redemption at the Corporation's option at any time on or after May 15, 2011, in whole or in part, at a redemption price of 100% of the principal amount thereof, plus accrued interest to the date of redemption.

Thirty days' notice shall be given to holders of the Series 2001 Bonds to be redeemed prior to maturity. The Corporation may select the dates, amounts, rates and maturities of Series 2001 Bonds for optional redemption at its sole discretion. On and after any date of redemption, interest will cease to accrue on any Series 2001 Bonds called for redemption.

## **Refunding Bonds**

The Corporation may authorize, issue, sell and deliver Bonds from time to time in such principal amounts as the Corporation may determine but only to renew or refund Bonds, by exchange, purchase, redemption or payment, and establish such escrows therefor as it may determine. Subsequent to the issuance of the Series 2001 Bonds, refunding Bonds may be issued provided that the Corporation or the Indenture Trustee has received written confirmation from each Rating Agency then rating the Series 2001 Bonds that such issuance will not cause such Rating Agency to lower, suspend or withdraw the rating then assigned by such Rating Agency to any Bonds (a "Rating Confirmation").

#### **Book-Entry Only System**

*General.* DTC is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds securities that its participants (each, a "Direct Participant") deposit with DTC. DTC also facilitates the settlement among Direct Participants of securities transactions, such as transfers and pledges, in deposited securities through electronic computerized book-entry changes in Direct Participants' accounts, thereby eliminating the need for physical movement of securities certificates. Direct Participants include securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is owned by a number of its Direct Participants and by the New York Stock Exchange. Inc., the American Stock Exchange, Inc., and the National Association of Securities Dealers. Inc. Access to the DTC system is also available to others such as securities brokers and dealers, banks, and trust companies that clear through or maintain a custodial relationship with a Direct Participants' in the directly or indirectly (each, an "Indirect Participant" and, together with Direct Participants, "DTC Participants"). The rules applicable to DTC and DTC Participants are on file with the Securities and Exchange Commission.

Purchases of beneficial interests in the Series 2001 Bonds under the DTC system must be made by or through Direct Participants, who will receive a credit for the Series 2001 Bonds on DTC's records. The ownership interest of each actual purchaser of the Series 2001 Bonds (each, a "Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase, but each Beneficial Owner is expected to receive written confirmations providing details of the transaction, as well as periodic statements of its holdings, from the Direct or Indirect Participant through which such Beneficial Owner entered into the transaction. Transfers of ownership interests in the Series 2001 Bonds are to be accomplished by entries made on the books of DTC Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive physical certificates representing their ownership interests in the Series 2001 Bonds, except in the event that use of the book-entry system for the Series 2001 Bonds is discontinued.

To facilitate subsequent transfers, all the Series 2001 Bonds will be registered in the name of DTC. The deposit of the Series 2001 Bonds with DTC and their registration in the name of Cede & Co. will effect no change in beneficial ownership. DTC will have no knowledge of the actual Beneficial Owners of the Series 2001 Bonds: DTC's records will reflect only the identity of the Direct Participants to whose accounts the Series 2001 Bonds are credited, which may or may not be the Beneficial Owners. DTC Participants will remain responsible for keeping account of their holdings on behalf of Beneficial Owners.

Neither DTC nor Cede & Co. will consent or vote with respect to the Series 2001 Bonds. Under its usual procedures, DTC mails an Omnibus Proxy to the Corporation as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts Series 2001 Bonds are credited on the record date (identified in a listing attached to the Omnibus Proxy).

Except as described below, neither DTC nor Cede & Co. will take any action to enforce covenants with respect to any security registered in the name of Cede & Co. Under its current procedures, on the written instructions of a Direct Participant. DTC will cause Cede & Co. to sign a demand to exercise bondholder rights as

record holder of the quantity of securities specified in the Direct Participant's instructions, and not as record holder of all the securities of that issue registered in the name of Cede & Co. Also, in accordance with DTC's current procedures, all factual representations to be made by Cede & Co. to the issuer, the Indenture Trustee or any other party must be made to DTC and Cede & Co. by the Direct Participant in its instructions to DTC.

For so long as the Series 2001 Bonds are issued in book-entry form through the facilities of DTC, any Beneficial Owner desiring to cause the Corporation or the Indenture Trustee to comply with any of its obligations with respect to the Series 2001 Bonds must make arrangements with the Direct Participant or Indirect Participant through whom such Beneficial Owner's ownership interest in the Series 2001 Bonds is recorded in order for the Direct Participant in whose DTC account such ownership interest is recorded to make the instructions to DTC described above.

NEITHER THE CORPORATION, THE INDENTURE TRUSTEE NOR ANY UNDERWRITER (OTHER THAN IN ITS CAPACITY, IF ANY, AS A DIRECT PARTICIPANT OR INDIRECT PARTICIPANT) WILL HAVE ANY OBLIGATION TO DIRECT PARTICIPANTS OR INDIRECT PARTICIPANTS OR THE PERSONS FOR WHOM THEY ACT AS NOMINEES WITH RESPECT TO DTC'S PROCEDURES OR ANY PROCEDURES OR ARRANGEMENTS BETWEEN DIRECT PARTICIPANTS, INDIRECT PARTICIPANTS AND THE PERSONS FOR WHOM THEY ACT RELATING TO THE MAKING OF ANY DEMAND BY CEDE & CO. AS THE REGISTERED OWNER OF THE SERIES 2001 BONDS, THE ADHERENCE TO SUCH PROCEDURES OR ARRANGEMENTS OR THE EFFECTIVENESS OF ANY ACTION TAKEN PURSUANT TO SUCH PROCEDURES OR ARRANGEMENTS.

Principal of and interest on the Series 2001 Bonds registered in the name of Cede & Co. will be made to DTC. DTC's practice is to credit Direct Participants' accounts on a Distribution Date in accordance with their respective holdings shown on DTC's records unless DTC has reason to believe that it will not receive payment on such date. Payments by DTC Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name", and will be the responsibility of such DTC Participant and not of DTC, the Indenture Trustee, or the Corporation, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of principal and interest to DTC is the responsibility of the Corporation or the Indenture Trustee, disbursement of such payments to Direct Participants shall be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners shall be the responsibility of Direct and Indirect Participants.

So long as Cede & Co. is the registered owner of the Series 2001 Bonds, as nominee for DTC, references in this Offering Circular to Bondholders or registered owners of the Series 2001 Bonds (other than under the caption "TAX MATTERS" herein) shall mean Cede & Co., as aforesaid, and shall not mean the Beneficial Owners of the Series 2001 Bonds.

As long as the book-entry system is used for the Series 2001 Bonds, the Indenture Trustee and the Corporation will give any notice of redemption or any other notices required to be given to Bondholders only to DTC or its nominee. Any failure of DTC to advise any Direct Participant, or of any Direct Participant to notify any Indirect Participant, or of any Direct Participant or Indirect Participant to notify any Beneficial Owner, of any such notice and its content or effect will not affect the validity of the redemption of the Series 2001 Bonds called for redemption or of any other action premised on such notice. Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

BENEFICIAL OWNERS SHOULD MAKE APPROPRIATE ARRANGEMENTS WITH THEIR BROKER OR DEALER TO RECEIVE NOTICES (INCLUDING NOTICES OF REDEMPTION) AND OTHER INFORMATION REGARDING THE SERIES 2001 BONDS THAT MAY BE SO CONVEYED TO DIRECT PARTICIPANTS AND INDIRECT PARTICIPANTS. If less than all of the Series 2001 Bonds are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant to be redeemed.

For every transfer and exchange of a beneficial ownership interest in the Series 2001 Bonds, the Beneficial Owner may be charged a sum sufficient to cover any tax, fee or other governmental charge, that may be imposed in relation thereto.

DTC may discontinue providing its services as securities depository with respect to the Series 2001 Bonds at any time by giving reasonable notice to the Corporation or Indenture Trustee, or the Corporation may decide to discontinue use of the system of book-entry transfers through DTC (or a successor securities depository). Under such circumstances, in the event that a successor securities depository is not obtained, the Series 2001 Bonds are required to be printed and delivered to Beneficial Owners.

THE ABOVE INFORMATION CONCERNING DTC AND DTC'S BOOK-ENTRY SYSTEM HAS BEEN OBTAINED FROM SOURCES THAT THE CORPORATION BELIEVES TO BE RELIABLE, BUT THE ISSUER TAKES NO RESPONSIBILITY FOR THE ACCURACY THEREOF. NEITHER THE CORPORATION, THE VIRGIN ISLANDS NOR THE INDENTURE TRUSTEE WILL HAVE ANY RESPONSIBILITY OR OBLIGATION TO DTC PARTICIPANTS, BENEFICIAL OWNERS OR OTHER NOMINEES OF SUCH BENEFICIAL OWNERS FOR (1) SENDING TRANSACTION STATEMENTS; (2) MAINTAINING, SUPERVISING OR REVIEWING, OR THE ACCURACY OF, ANY RECORDS MAINTAINED BY DTC OR ANY DTC PARTICIPANT OR OTHER NOMINEES OF SUCH BENEFICIAL OWNERS; (3) PAYMENT OR THE TIMELINESS OF PAYMENT BY DTC TO ANY DTC PARTICIPANT, OR BY ANY DTC PARTICIPANT OR OTHER NOMINEES OF BENEFICIAL OWNERS TO ANY BENEFICIAL OWNER, OF ANY AMOUNT DUE IN RESPECT OF THE PRINCIPAL OF OR REDEMPTION PREMIUM, IF ANY, OR INTEREST ON THE SERIES 2001 BONDS; (4) DELIVERY OR TIMELY DELIVERY BY DTC TO ANY DTC PARTICIPANT, OR BY ANY DTC PARTICIPANT OR OTHER NOMINEES OF BENEFICIAL OWNERS TO ANY BENEFICIAL OWNERS, OF ANY NOTICE (INCLUDING NOTICE OF REDEMPTION) OR OTHER COMMUNICATION WHICH IS REQUIRED OR PERMITTED UNDER THE TERMS OF THE INDENTURE OR THE SERIES 2001 SUPPLEMENT TO BE GIVEN TO HOLDERS OR OWNERS OF THE SERIES 2001 BONDS; (5) THE SELECTION OF THE BENEFICIAL OWNERS TO RECEIVE PAYMENT IN THE EVENT OF ANY PARTIAL REDEMPTION OF THE SERIES 2001 BONDS; OR (6) ANY ACTION TAKEN BY DTC OR ITS NOMINEE AS THE REGISTERED OWNER OF THE SERIES 2001 BONDS.

None of the Corporation, the Virgin Islands, the Indenture Trustee or the Underwriter can give any assurance that DTC or DTC Participants will distribute payments of principal or premium of or interest on the Series 2001 Bonds paid to DTC or its nominee, or send any redemption or other notices, to the Beneficial Owners, or that they will do so in a timely manner or that DTC will act in the manner described in this Offering Circular.

## SECURITY

#### General

Pursuant to the Act and the Purchase Agreement, the Virgin Islands will sell to the Corporation, on the Closing Date, all of the Virgin Islands' right, title and interest in certain amounts payable to the Virgin Islands under the MSA, including the Virgin Islands' right to receive its allocable share of (i) future Initial Payments made by the OPMs under the MSA which are required to be made on January 10, 2002 and January 10, 2003, (ii) future Annual Payments made by the PMs under the MSA, which are required to be made annually on each April 15 in perpetuity, (iii) Strategic Contribution Fund Payments made by the PMs under the MSA, which are required to be made annually on each April 15, commencing April, 15, 2008 through April 15, 2017 (collectively, the "Tobacco Settlement Revenues" or "TSRs"). To date all Initial Payments and Annual Payments required to be paid under the MSA have been made on a timely basis and the Virgin Islands' share thereof has been received by the Virgin Islands.

The Bonds will be secured by and are payable solely from (i) Collections, including all TSRs to be received by the Corporation, (ii) the Reserves, (iii) amounts held in the other accounts established under the Indenture, and (iv) the Corporation's rights under the Purchase Agreement. The Series 2001 Bonds shall not constitute an indebtedness of the Virgin Islands. The Series 2001 Bonds are neither general nor moral obligations of the Virgin Islands and are not secured by a pledge of the full faith and credit of the Virgin Islands and the holders of the Series 2001 Bonds may not require the levy or imposition of taxes. The Corporation has no taxing power.

## Payment by MSA Escrow Agent to Indenture Trustee

The MSA Escrow Agent will disburse the TSRs directly to the Indenture Trustee. The disbursement of TSRs is required to be made to the Indenture Trustee by the MSA Escrow Agent 10 business days after the MSA Escrow Agent receives the related Initial Payments, the Annual Payments and Strategic Contribution Fund Payments from the PMs.

#### Accounts

All of the following funds and accounts will be established and held by the Indenture Trustee for the benefit of the holders of the Bonds. All money on deposit in the following accounts will be invested in Eligible Investments as defined in the Indenture.

Collection Account. Under the Indenture, the Indenture Trustee will establish and hold a segregated trust account (the "Collection Account") into which the Indenture Trustee will deposit all Collections. Funds on deposit in the Collection Account will be transferred to various other accounts under the Indenture and applied to certain other purposes as described below.

*Construction Account.* Under the Indenture, the Indenture Trustee will establish and hold a segregated trust account for the benefit of the Government of the Virgin Islands (the "Construction Account") to be funded on the Closing Date from proceeds of the Series 2001 Bonds in the amount of \$18,453,870 as required for deposit into the Tobacco Settlement Health Care Improvement Fund for the financing of the Capital Projects as described in the First Supplemental Indenture of Trust. No amounts in the Construction Account shall be pledged as security for the Series 2001 Bonds.

Debt Service Account. Under the Indenture, the Indenture Trustee will establish and hold a segregated trust account (the "Debt Service Account") into which the Indenture Trustee will deposit amounts transferred from the Collection Account in respect of interest and Principal payments on the Series 2001 Bonds and from which the Indenture Trustee will make payments on the Series 2001 Bonds in accordance with the priority of payments as described below under "Flow of Funds."

Debt Service Reserve Account. Under the Indenture, the Indenture Trustee will establish and hold within a segregated trust account (the "Debt Service Reserve Account") to be funded on the Closing Date from Series 2001 Bond proceeds in the amount of \$1,745,506. Except after the occurrence and continuance of an Event of Default, the balance in the Debt Service Reserve Account must be maintained, to the extent of available funds, at the least of (i) the initial deposit therein plus any retained earnings thereon, (ii) the amount of \$2,352,750 and (iii) the principal amount of Bonds Outstanding on the date of calculation (the "Debt Service Reserve Requirement"). All earnings on amounts in the Debt Service Reserve Account will be retained until the amount therein is equal to \$2,352,750.

Amounts in the Debt Service Reserve Account will be available to pay Principal of and interest on the Series 2001 Bonds to the extent Collections are insufficient for such purpose and, after an Event of Default, Extraordinary Prepayments. Amounts in the Debt Service Reserve Account are not available to make Turbo Redemptions. Amounts withdrawn from the Debt Service Reserve Account will be replenished from Collections as described in "Flow of Funds" below. On each Distribution Date, amounts on deposit in the Debt Service Reserve Account in excess of the Debt Service Reserve Requirement will be transferred to the Collection Account and from

there, immediately to the Debt Service Account. All funds on deposit in the Debt Service Reserve Account will be invested in Eligible Investments as defined in the Indenture.

*Extraordinary Prepayment Account.* Under the Indenture, the Indenture Trustee will establish and hold a segregated trust account (the "**Extraordinary Prepayment Account**") into which the Indenture Trustee will deposit, following the occurrence of any Event of Default and while such Event of Default is continuing, all future Collections, after the payment of certain expenses and all current and preceding due interest on the Bonds. The Indenture Trustee will make Extraordinary Prepayments on the Series 2001 Bonds from the Extraordinary Prepayment Account.

NPM Adjustment Reserve Account. Under the Indenture, the Indenture Trustee will establish and hold a segregated trust account (the "NPM Adjustment Reserve Account") into which the Indenture Trustee will deposit the 2001 Annual Payment in the amount of \$696,377.55 (together with all interest earnings thereon). The Virgin Islands has advised the Corporation that the MSA Auditor expects to receive information which will result in a recalculation of the aggregate national 2001 Annual Payment. Such recalculation could give rise to an NPM Adjustment which, as a result of the timing of the Virgin Islands' enactment of its Model Statute, could in turn reduce or eliminate the 2001 Annual Payment. Any such reduction or elimination would be effected through an offset against a future payment of TSRs. If the Indenture Trustee shall receive written notice from the Corporation that the 2001 Annual Payment is subject to an NPM Adjustment, then the Indenture Trustee shall transfer the amount of such NPM Adjustment (including any payment of accrued interest on such amounts pursuant to the MSA) from the NPM Adjustment Reserve Account to the Collection Account for application pursuant to the Indenture; provided that all amounts on deposit in the NPM Adjustment Reserve Account shall be released to the Corporation for transfer to the Government upon receipt by the Indenture Trustee of a Rating Confirmation. In the event the Indenture Trustee has not received a Rating Confirmation or written notification of an NPM Adjustment by April 15, 2005, the Indenture Trustee shall commence proceedings to seek a Rating Confirmation to secure release of such funds on deposit in the NPM Adjustment Reserve Account.

*Operating Account.* Under the Indenture, the Indenture Trustee will establish and hold a segregated trust account (the "**Operating Account**") into which the Indenture Trustee will deposit amounts transferred from the Collection Account as set forth in the Officers' Certificate as Operating Expenses and from which the Indenture Trustee will pay Operating Expenses in accordance with the priority of payments as described below under "Flow of Funds."

*Turbo Redemption Account.* Under the Indenture, the Indenture Trustee will establish and hold a segregated trust account (the "**Turbo Redemption Account**") into which the Indenture Trustee will deposit all Surplus Collections. The Indenture Trustee will make Turbo Redemptions of the Series 2001 Bonds from the Turbo Redemption Account.

## Flow of Funds

The Indenture Trustee will deposit all Collections in the Collection Account. Amounts deposited during the period January 1 through September 30 in any Fiscal Year (each period from October 1 through the following September 30, a "**Fiscal Year**") will be applied to expenses and debt service requirements on the Bonds for the current and the first half of the next Fiscal Year. Amounts, if any, deposited during the period October 1 through December 31 in any Fiscal Year will be applied to expenses and debt service requirements on the Bonds for the current Fiscal Year.

As used herein, the term "**Deposit Date**" means the date of actual receipt by the Indenture Trustee of any TSRs, provided that any payment received prior to January 1 of the year in which due, will be deemed to have been received on January 1.

No later than five Business Days following each deposit of Collections to the Collection Account, the Indenture Trustee will withdraw Collections on deposit in the Collection Account, and transfer such amounts as follows; provided, however, that Lump Sum Payments and investment earnings in the Accounts (other than (i) the

NPM Adjustment Reserve Account, investment earnings on which shall be retained in such account, and (ii) the Debt Service Reserve Account, investment earnings on which shall be retained in such Account until the amounts on deposit therein are at least equal to \$2,352,750 and thereafter, amounts on deposit in the Debt Service Reserve Account in excess of \$2,352,750 shall be deposited directly in the Debt Service Account) will be deposited directly to the Debt Service Account. All earnings on amounts in the Debt Service Reserve Account will be retained until the amount therein is equal to \$2,352,750.

- (i) (a) to the Indenture Trustee an amount required to pay the Indenture Trustee fees and expenses due during the current Fiscal Year and, if the Deposit Date is during the period from January 1 through September 30 of any year, during the first half of the next Fiscal Year and (b) to the Operating Account the amount specified by an officer's certificate (provided that such amounts paid pursuant to clauses (a) and (b) shall not exceed \$50,000, adjusted for inflation, plus any arbitrage and rebate penalties, the "Operating Cap") to pay Operating Expenses and the amount necessary to provide for payment of certain credit enhancement and liquidity provider fees, if any, in each case for the current Fiscal Year and, if the Deposit Date is between January 1 and September 30, for the first half of the following Fiscal Year;
- (ii) to the Debt Service Account an amount sufficient to cause the amount on deposit therein to equal interest (including interest at the stated rate on the Principal of Outstanding Bonds and on overdue interest, if any) due on the next succeeding Distribution Date, plus swap payments and interest on variable-rate Bonds due during the Semiannual Period including such Distribution Date, if any, together with any such interest and payments unpaid from prior Distribution Dates;
- (iii) unless an Event of Default has occurred and is continuing, to the Debt Service Account an amount sufficient to cause the amount on deposit therein, (exclusive of the amount on deposit therein pursuant to clause (ii) above) to equal the Principal due during the current Fiscal Year;
- (iv) unless an Event of Default has occurred and is continuing, to replenish the Debt Service Reserve Account until the amount on deposit therein equals the Debt Service Reserve Requirement;
- (v) unless an Event of Default has occurred and is continuing, to the Debt Service Account an amount which, together with the amount on deposit therein pursuant to clause (ii) above but exclusive of the amounts on deposit therein pursuant to clause (iii) above, will be sufficient to cause the amount on deposit therein to equal interest (including interest at the stated rate on the principal of Outstanding Bonds and on overdue interest, if any) and Parity Payments, in each case, due (a) during the current Fiscal Year and (b) if the Deposit Date is during the period from January 1 through September 30 of any year, during the first half of the next Fiscal Year (or, in the case of interest variable-rate Bonds and Parity Payments, during the last complete Semiannual Period in such next Fiscal Year), assuming that Principal of the Bonds will be paid in the amounts deposited pursuant to clause (iii) above and Turbo Redemptions will be paid pursuant to clause (vi) below;
- (vi) unless an Event of Default has occurred and is continuing, if a Lump Sum Payment has been received, to the Debt Service Account, the amount of such payment;
- (vii) if an Event of Default has occurred and is continuing, to the Extraordinary Prepayment Account, all amounts remaining in the Collection Account;
- (viii) in the amounts and to the accounts established by the Series Supplement for payments thereon in excess of the applicable maximum rate, principal payable under term-out of Ancillary Contracts (as defined in the Indenture, including, without limitation, credit enhancement), other amounts under Ancillary Contracts and not payable as Priority Payments (as defined under the Indenture) or debt service and any other junior payments specified as such by the Indenture (collectively, the "Junior Payments");

- (ix) to the Operating Account to pay Operating Expenses other than those paid under (i) above, if any, specified by an officer's certificate; and
- (x) unless an Event of Default has occurred and is continuing, all amounts remaining (the "**Surplus Collections**") to the Turbo Redemption Account for application to Turbo Redemptions and, at the option of the Corporation at such time as no Term Bonds are Outstanding, the optional redemption of any Convertible CABs then Outstanding.

After making the deposits set forth above, the Indenture Trustee shall compare (i) the amount on deposit in the Debt Service Reserve Account to (ii) the principal amount of Bonds which will remain Outstanding after the application of amounts described below on the related Distribution Date, and if the amount in clause (i) is greater than the amount in clause (ii), the Indenture Trustee shall withdraw from the Debt Service Reserve Account an amount sufficient to, and shall, retire the Bonds in full on such Distribution Date.

On each Distribution Date, the Indenture Trustee will apply amounts in the various accounts in the following order of priority:

- (i) from the Operating Account, to the parties entitled thereto, to pay Operating Expenses;
- (ii) from the Debt Service Account and the Debt Service Reserve Account, in that order, to pay interest on the Bonds (including interest on overdue interest, if any) and Parity Payments due on such Distribution Date, plus any such unpaid interest and Parity Payments due on prior Distribution Dates;
- (iii) unless an Event of Default has occurred and is continuing, from the Debt Service Account and the Debt Service Reserve Account, in that order, to pay, in order of Maturity Dates, Principal due on such Distribution Date;
- (iv) unless an Event of Default has occurred and is continuing from the Debt Service Reserve Account, any amount remaining in excess of the Debt Service Reserve Requirement, to the Collection Account and from there immediately to the Debt Service Account;
- (v) from the Debt Service Reserve Account and the Extraordinary Prepayment Account, if an Event of Default has occurred and is continuing, to pay Extraordinary Prepayments;
- (vi) unless an Event of Default has occurred and is continuing, if a Lump Sum Payment has been received, from the Debt Service Account (exclusive of the amount on deposit therein pursuant to clause (v) on the preceding page) to pay Lump Sum Prepayments;
- (vii) from the Funds and Accounts therefor, to make Junior Payments: and
- (viii) from the Turbo Redemption Account, any amounts remaining thereon to make Turbo Redemptions.

On the date of issuance of the Series 2001 Bonds, the Corporation shall transfer \$696.377.55, constituting the amount of the 2001 Annual Payment, (together with all interest earnings thereon) to the Indenture Trustee for deposit in the NPM Adjustment Reserve Account. All investment earnings on amounts on deposit in the NPM Adjustment Reserve Account shall be retained in such account. If the Indenture Trustee shall receive written notice from the Corporation that the 2001 Annual Payment is subject to an NPM Adjustment, as required by the Indenture, then the Indenture Trustee shall transfer the amount of the NPM Adjustment (including any payment on accrued interest on such amounts pursuant to the MSA) to the Collection Account for application pursuant to the Indenture; provided that all amounts on deposit in the NPM Adjustment Reserve Account shall be released to the Corporation on any date upon receipt by the Indenture Trustee of a Rating Agency Confirmation.

## **Events of Default**

"Event of Default" means any one of the events set forth below:

- (i) the failure to pay Principal of or interest on the Bonds when due;
- (ii) the Corporation fails to observe or perform any other provision of the Indenture which failure is not remedied within 60 days after written notice thereof is given to the Corporation by the Indenture Trustee or to the Corporation and the Indenture Trustee by the holders of at least 25% of the principal amount or Accreted Value of the Bonds then Outstanding, provided that, except for Principal and interest payments specified in clause (i) above, failure to make a Turbo Redemption because of insufficiency of available Collections will not constitute an Event of Default. In the case of a default specified in this subsection, if the default cannot be corrected within the said 60-day period, it shall not constitute an Event of Default if corrective action is instituted by the Corporation within said 60-day period and diligently pursued until the default is corrected;
- (iii) bankruptcy, reorganization, arrangement or insolvency proceedings, or other proceedings for relief under any bankruptcy or similar law or laws for the relief of debtors, are instituted by or against the Corporation and, if instituted against the Corporation, are not dismissed within 60 days after such institution;
- (iv) the Virgin Islands fails to observe or perform its covenant to not limit or alter the rights of the Corporation necessary to fulfill the terms of the Corporation's agreements with the holders of the outstanding Bonds under the Indenture, or in any way impairs the rights and remedies of such holders or the security for the Bonds until the Bonds are fully paid and discharged, which failure is not remedied within 60 days after written notice thereof is given to the Corporation and the Virgin Islands by the Indenture Trustee or to the Corporation and the Indenture Trustee by holders of not less than 25% of the principal or Accreted Value of the Outstanding Bonds then Outstanding;
- (v) the Virgin Islands fails to pay promptly to the Corporation or the Indenture Trustee any TSRs received by it in accordance with the Purchase Agreement; or
- (vi) the Virgin Islands consents to or acquiesces in an amendment or modification of the MSA or the Consent Decree, so as to materially reduce the ability of the Corporation to pay the principal of or interest on Bonds when due.

#### Non-Impairment Pledge of the Virgin Islands

Pursuant to the Act, the Purchase Agreement and the Indenture, the Corporation has, in the opinion of Transaction Counsel, validly included the pledge and agreement of the Virgin Islands not to limit or alter the rights of the Corporation to fulfill the terms of the Purchase Agreement and the Indenture, or to impair the rights and remedies of the Bondholders.

#### SUMMARY OF THE MASTER SETTLEMENT AGREEMENT

The following is a brief summary of certain provisions of the MSA. This summary is not complete and is subject to, and qualified in its entirety by reference to, the copy of the MSA which is attached hereto as Appendix B. Several amendments have been made to the MSA which are not included in Appendix B. Except for those amendments pursuant to which certain tobacco companies became SPMs (as defined below), such amendments involve technical and administrative provisions not material to the summary below.

#### General

The MSA is an industry-wide settlement of litigation between the Settling States and the OPMs and was entered into between the attorneys general of the Settling States and the OPMs on November 23, 1998. The MSA provides for other tobacco companies (the "SPMs") to become parties to the MSA. The four OPMs together with the 24 SPMs are referred to as the "PMs." The settlement represents the resolution of a large potential financial liability of the PMs for smoking-related claims, the costs of which have been borne and will likely continue to be borne by cigarette consumers. Pursuant to the MSA, the Settling States agreed to settle all their past, present and future smoking-related claims against the PMs in exchange for agreements and undertakings by the PMs concerning a number of issues. These issues include, among others, making payments to the Settling States, abiding by more stringent advertising restrictions, and funding educational programs, all in accordance with the terms and conditions set forth in the MSA. Distributors of PMs' products are also covered by the settlement of such claims to the same extent as the PMs.

#### Parties to the MSA

The Settling States are the Virgin Islands, Puerto Rico, Guam, the District of Columbia, American Samoa and the Commonwealth of the Northern Mariana Islands, and all of the states except for the states of Florida, Minnesota, Mississippi and Texas that separately settled with the OPMs prior to the adoption of the MSA (the "**Previously-Settled States**"). According to the National Association of Attorneys General ("NAAG"), as of August 23, 2001, 30 SPMs have signed the MSA. The chart below identifies each of the PMs currently a party to the MSA:

OPMs	SPMs		
Brown & Williamson Tobacco Corporation Lorillard Tobacco Company Philip Morris Incorporated R.J. Reynolds Tobacco Company	Alliance Tobacco Corp. Caribbean-American Tobacco Corp. Commonwealth Brands. Inc. Cutting Edge Enterprises, Inc. Daughters & Ryan, Inc. Dhanraj International, Inc. Eastern Company S.A.E. House of Prince A/S Imperial Tobacco Limited/ITL (USA) Limited Japan Tobacco International U.S.A., Inc. King Maker Marketing Konci G&D Management Group Inc. Kretek International Landmark Corporation Lane Limited Liggett Group. Inc. Lignum-2. Inc. Mac Baren Tobacco Company A/S	Medallion Company, Inc., The Monte Paz (Compania Industrial de Tabacos Monte Paz S.A.) P.T. Djarum Peter Stokkebye International A/S Planta Tabak-manufaktur Gmbh & Co. Poschl Tabak GmbH & Co. KG Premier Manufacturing Incorporated Santa Fe Natural Tobacco Company, Inc. Sherman 1400 Broadway, N.Y.C. Inc Societe Nationale d'Exploitation Industrielle des Tabacs et Allumettes (Seita) Tobacco & Candy International, Inc. Top Tobacco, LP	

The MSA restricts PMs from transferring their tobacco product brands, cigarette product formulas and cigarette businesses (unless they are being transferred exclusively for use outside the United States) to any entity that is not a PM under the MSA, unless the transferee agrees to assume the obligations of the transferring PM under the MSA related to such brands, formulas or businesses. The MSA expressly provides that the payment obligations of each PM are not the obligation or responsibility of any affiliate of such PM and, further, that the remedies, penalties or sanctions that may be imposed or assessed in connection with a breach or violation of the MSA will only apply to the PMs and not against any other person or entity.

## **Scope of Release**

Under the MSA, the PMs and the other "Released Parties" (defined below) are released from:

claims based on past conduct, acts or omissions (including any future damages arising therefrom) in any way relating to the use, sale, distribution, manufacture, development, advertising, marketing or health effects of, or exposure to, or research statements or warnings regarding, tobacco products; and

monetary claims based on future conduct, acts or omissions in any way relating to the use of or exposure to tobacco products manufactured in the ordinary course of business, including future claims for reimbursement of health care costs.

This release is binding upon each Settling State and any of its past, present and future agents, officials acting in their official capacities, legal representatives, agencies, departments, commissions and divisions. The MSA is further stated to be binding on the following persons, to the full extent of the power of the signatories to the MSA to release past, present and future claims on their behalf: (i) any Settling State's subdivisions (political or otherwise, including, but not limited to, municipalities, counties, parishes, villages, unincorporated districts and hospital districts), public entities, public instrumentalities and public educational institutions: and (ii) persons or entities acting in a *parens patriae*, sovereign, quasi-sovereign, private attorney general, *qui tam*, taxpayer, or any other capacity, whether or not any of them participate in the MSA (a) to the extent that any such person or entity is seeking relief on behalf of or generally applicable to the general public in such Settling State or the people of such Settling State, as opposed solely to private or individual relief for separate and distinct injuries, or (b) to the extent that any such entity (as opposed to an individual) is seeking recovery of health-care expenses (other than premium or capitation payments for the benefit of present or retired state employees) paid or reimbursed, directly or indirectly, by a Settling State. All such persons or entities are referred to collectively in the MSA as "**Releasing Parties**."

The release inures to the benefit of all PMs and their past, present and future affiliates, divisions, officers, directors, employees, representatives, insurers, lenders, underwriters, tobacco-related organizations, trade associations, suppliers, agents, auditors, advertising agencies, public relations entities, attorneys, retailers and distributors (and the predecessors, heirs, executors, administrators, successors and assigns of each of the foregoing). They are referred to in the MSA individually as a "**Released Party**" and collectively as the "**Released Parties**." However, the term "Released Parties" does not include any person or entity (including, but not limited to, an affiliate) that is an NPM at any time after the MSA execution date, unless such person or entity becomes a PM.

It is not clear if the Attorney General of the Virgin Islands bound the Releasing Parties other than the Virgin Islands. To the extent the Attorney General did not bind any of the Releasing Parties in the Virgin Islands, such entity would not be bound by the terms of the MSA. Entities with claims not released could still assert rights against the Released Parties, and any payments which might have to be made by Released Parties could reduce the amount of TSRs.

#### **Overview of Payments by the Participating Manufacturers**

The MSA requires that the PMs make several types of payments, including Initial Payments. Annual Payments and Strategic Contribution Fund Payments. See "Initial Payments," "Annual Payments" and "Strategic Contribution Fund Payments" below. These payments (with the exception of the up-front Initial Payment) are

subject to various adjustments and offsets, some of which are material. See "Adjustment to Payments" below. SPMs are not required to make Initial Payments.

Payments required to be made by the OPMs are calculated by reference to the OPM's domestic shipments of cigarettes, with the amount of the payments adjusted annually roughly in proportion to the changes in total volume of cigarettes shipped by the OPMs in the United States in the preceding year. Payments to be made by the PMs are recalculated each year, based on the United States market share of each individual PM for the prior year, with consideration under certain circumstances, for the profitability of each OPM. The Annual Payments and Strategic Contribution Fund Payments required to be made by the SPMs are based on increases in their shipment market share. Pursuant to an escrow agreement (the "**MSA Escrow Agreement**") established in conjunction with the MSA, the Initial Payments, Annual Payments and Strategic Contribution Fund Payments are to be made to Citibank N.A.<sup>+</sup>, as escrow agent (the "**MSA Escrow Agent**"), which in turn will disburse the funds to the Settling States.

#### **Initial Payments**

Initial Payments are made only by the OPMs. In December 1998, the OPMs collectively made an up-front Initial Payment of \$2.4 billion. The 2000 Initial Payment, which had a scheduled base amount of \$2.472 billion, was paid in December 1999 in the approximate amount of \$2.15 billion and the 2001 Initial Payment, which had a scheduled base amount of \$2.546 billion, was paid in December 2000 in the approximate amount of \$2.180 billion (which amounts represent the scheduled base amounts as adjusted by the application of the adjustments discussed below). The remaining two Initial Payments are due on or before January 10 of each of 2002 and 2003. The scheduled base amount (before adjustments discussed below) of each remaining Initial Payment is shown below:

## **Initial Payments**

<u>Year</u>	<b>Base Amount</b>		
Up-Front	\$2,400,000,000		
2000	2,472,000,000		
2001	2,546,160,000		
2002	2,622,544,800		
2003	2,701,221,144		

In the case of the up-front Initial Payment in 1998, the relative payment responsibilities of the OPMs were calculated using their respective market capitalization percentages, as specified in the MSA. Thereafter, the respective payment responsibilities are to be recalculated each year based on the OPM's Relative Market Share during the preceding calendar year. "**Relative Market Share**" is defined as an OPM's percentage share of the number of cigarettes shipped by all OPMs in or to the 50 states, the District of Columbia and Puerto Rico (defined hereafter as the "**United States**"), as measured by the OPM's reports of shipments to Management Science Associates, Inc. (or any successor acceptable to all the OPMs and a majority of the attorneys general of the Settling States who are also members of the NAAG executive committee). The term "**cigarette**" is defined in the MSA to mean any product that contains tobacco and nicotine, is intended to be burned and is likely to be offered to, or purchased by, consumers as a cigarette and includes "roll-your-own" tobacco.

The base amounts of the remaining Initial Payments shown in the table above are subject to modification according to the following adjustments in the following order:

- the Volume Adjustment,
- the Non-Settling States Reduction, and
- the Offset for Miscalculated or Disputed Payments.

<sup>&</sup>lt;sup>7</sup> Salomon Smith Barney, an Underwriter, is an affiliate of Citibank, N.A., which is acting as MSA Escrow Agent under the MSA.

## **Annual Payments**

In addition to Initial Payments, the OPMs are required to make Annual Payments on each April 15, having commenced on April 15, 2000 to continue in perpetuity. The PMs made the first Annual Payment due April 15, 2000, the scheduled base amount of which (before adjustments discussed below) was \$4.5 billion. After application of the adjustments, the Annual Payment for 2000 was approximately \$3.5 billion. The PMs made the second Annual Payment due April 15, 2001, the scheduled base amount of which (before adjustments discussed below) was \$5.0 billion. After application of the adjustments, the Annual Payments, the Annual Payment for 2001 was approximately \$4.06 billion. The scheduled base amount (before adjustments discussed below) of each remaining Annual Payment is set forth below:

#### **Remaining Annual Payments**

<u>Year</u>	<b>Base Amount</b>	<u>Year</u>	<b>Base Amount</b>
2002	\$6,500,000,000	2010	\$8,139,000,000
2003	6,500,000,000	2011	8,139,000,000
2004	8,000,000,000	2012	8,139,000,000
2005	8,000,000,000	2013	8,139,000,000
2006	8,000,000,000	2014	8,139,000,000
2007	8,000,000,000	2015	8,139,000,000
2008	8,139,000,000	2016	8,139,000,000
2009	8,139,000,000	2017	8,139,000,000
		2018 and	9,000,000,000
		thereafter	

The respective portion of each base amount applicable to each OPM is calculated by multiplying the base amount by the OPM's Relative Market Share during the preceding calendar year. The base annual payments in the above table will be increased by at least the minimum 3% Inflation Adjustment, adjusted by the Volume Adjustment, reduced by the Previously-Settled States Reduction, and further adjusted by the other adjustments described below. The SPMs are required to make Annual Payments if their market share increases above the higher of their 1998 Market Share or 125% of their 1997 Market Share.

The base amounts shown in the table above are subject to the following adjustments applied in the following order:

the Inflation Adjustment,

the Volume Adjustment,

the Previously Settled States Reduction,

the Non-Settling States Reduction,

the NPM Adjustment,

the Offset for Miscalculated or Disputed Payments,

the Federal Tobacco Legislation Offset,

the Litigating Releasing Parties Offset, and

the Offset for Claims-Over.

Application of these adjustments resulted in a material reduction of TSRs from the scheduled base amounts of the Annual Payments made by the PMs in April 2000 and April 2001, as discussed below under the caption "Payments Made to Date."

#### **Strategic Contribution Fund Payments**

In addition, the OPMs are required to make Strategic Contribution Fund Payments on April 15, 2008 and on April 15 of each year thereafter through 2017. The base amount of each Strategic Contribution Fund Payment is \$861 million. The respective portion of each base amount applicable to each OPM is calculated by multiplying the base amount by the OPM's Relative Market Share during the preceding calendar year. The SPMs will be required to make Strategic Contribution Fund Payments if their market share increases above the higher of their 1998 Market Share or 125% of their 1997 Market Share.

The base amounts of the Strategic Contribution Fund Payments are subject to the following adjustments:

the Inflation Adjustment

the Volume Adjustment

the Non-Settling States Reduction

the NPM Adjustment

the Offset for Miscalculated or Disputed Payments

the Federal Tobacco Legislation Offset

the Litigating Releasing Parties Offset

the Offset for Claims-Over

## **Adjustments to Payments**

The base amounts of the Initial Payments, Annual Payments and Strategic Contribution Fund Payments shown in the tables and discussed above are subject to certain adjustments to be applied in accordance with formulas contained in the MSA.

Inflation Adjustment. The base amount of the Annual Payments and Strategic Contribution Fund Payments is increased each year to account for inflation. The increase in each year will be 3% or a percentage equal to the percentage increase in the Consumer Price Index (the "CPI") (or such other similar measures as may be agreed to by the Settling States and the PMs) for the preceding year, whichever is greater (the "Inflation Adjustment"). The Inflation Adjustments are compounded annually on a cumulative basis beginning in 1999 and were first applied in 2000. Initial Payments are not subject to the Inflation Adjustment.

*Volume Adjustment.* Initial Payments, Annual Payments and Strategic Contribution Fund Payments are increased or decreased by an adjustment which accounts for fluctuations in the number of cigarettes shipped by the OPMs in or to the United States (the "Volume Adjustment").

If the aggregate number of cigarettes shipped in or to the United States by the OPMs in any given year (the "Actual Volume") is greater than 475,656,000,000 cigarettes (the "Base Volume"), the base amount allocable to the OPMs is adjusted to equal the base amount (in the case of Annual Payments and Strategic Contribution Fund Payments after application of the Inflation Adjustment) multiplied by a fraction, the numerator of which is the Actual Volume and the denominator of which is the Base Volume.

If the Actual Volume in a given year is less than the Base Volume, the base amount due from the OPMs (in the case of Annual Payments and Strategic Contribution Fund Payments after application of the Inflation Adjustment) is decreased by 98% of the percentage by which the Actual Volume is less than the Base Volume, multiplied by such base amount. If, however, the aggregate operating income of the OPMs from sales of cigarettes in the United States during the year (the "Actual Operating Income") is greater than \$7,195,340,000, as adjusted for inflation in accordance with the Inflation Adjustment (the "Base Operating Income"), all or a portion of the volume reduction is added back (the "Income Adjustment"). The amount by which the Actual Operating Income of the OPMs exceeds the Base Operating Income is multiplied by the percentage of the allocable shares under the MSA represented by Settling States in which State-Specific Finality has been reached and divided by four, then added to the payment due. However, in no case will the amount added back due to the increase in operating income exceed the amount deducted due to the decrease in domestic volume. Any add-back due to an increase in Actual Operating Income will be allocated among the OPMs on a pro rata basis in accordance with their respective increases in Actual Operating Income.

*Previously Settled States Reduction.* The base amounts of the Annual Payments (as adjusted by the Inflation Adjustment and the Volume Adjustment, if any) are subject to a reduction reflecting the four states that had settled with the OPMs prior to the adoption of the MSA (Mississippi, Florida, Texas and Minnesota) (the "**Previously Settled States Reduction**"). The Previously Settled States Reduction reduces by 12.4500000% each applicable payment on or before December 31, 2007, by 12.2373756% each applicable payment between January 1, 2008 and December 31, 2017, and by 11.0666667% each applicable payment on or after January 1, 2018. The SPMs are not entitled to any reduction pursuant to the Previously Settled States Reduction. Initial Payments and Strategic Contribution Fund Payments are not subject to the Previously Settled States Reduction.

*Non-Settling States Reduction.* In the event that the MSA terminates as to any Settling State, the Initial Payments, Annual Payments and Strategic Contribution Fund Payments due from the PMs shall be reduced to account for the absence of such state. This adjustment ("**Non-Settling States Reduction**") has no effect on the amounts to be collected by states which remain a party to the MSA, and the reduction is therefore not detailed.

Non-Participating Manufacturers Adjustment. If the aggregate market share of the PMs in any year falls more than 2% below the aggregate market share held by those same PMs in 1997, and if a nationally-recognized team of economic consultants determines that the decrease is due to the effects of the MSA, an adjustment (the "NPM Adjustment") is applied to the Annual Payment and Strategic Contribution Fund Payment due in the following year. The 1997 market share percentage for the PMs, less 2%, is defined as the "Base Aggregate Participating Manufacturer Market Share." If the PMs' actual aggregate market share is between 0% and  $16^{1}/\%$  less than the Base Aggregate Participating Manufacturer Market Share, the amounts paid by the PMs will be decreased by three times the percentage decrease in the PM's actual aggregate market share. If, however, the aggregate market share loss from the Base Aggregate Participating Manufacturer Market Share is greater than  $16^{1}/\%$ , the NPM Adjustment will be calculated as follows:

# NPM Adjustment = $50\% + [50\% / (Base Aggregate Participating Manufacturer Market Share - <math>16^2/_3\%)$ ][market share loss $-16^2/_3\%$ ]

Regardless of how the NPM Adjustment is calculated, it is always subtracted from the total Annual Payments and Strategic Contribution Fund Payments due from the PMs. The NPM Adjustment applies only to the Annual Payments and Strategic Contribution Fund Payments and does not apply at all if the number of cigarettes shipped in or to the United States in the year prior to the year in which the payment is due by all manufacturers that were PMs prior to December 7, 1998 exceeds the number of cigarettes shipped in or to the United States by all such PMs in 1997.

The NPM Adjustment is also state-specific, in that a Settling State may avoid or mitigate the effects of an NPM Adjustment by enacting and enforcing a Model Statute or Qualifying Statute. Any Settling State that adopts and enforces a Model Statute or a Qualifying Statute is exempt from the NPM Adjustment. The decrease in total funds available due to the NPM Adjustment is allocated on a pro-rata basis among those Settling States that either (a) did not enact and enforce a Model Statute or Qualifying Statute or (b) enacted a Model Statute or Qualifying

Statute that is declared invalid or unenforceable by a court of competent jurisdiction. If a Settling State enacts and enforces a Model Statute but it is declared invalid or unenforceable by a court of competent jurisdiction, the NPM Adjustment will not exceed 65% of the amount of such state's allocated payment. If a Qualifying Statute is held invalid or unenforceable, however, such state is not entitled to any protection from the NPM Adjustment. See "— MSA Provisions Relating to Model Statute/Qualifying Statutes — *Virgin Islands Model Statute*."

The MSA provides that if any Settling State resolves claims against any NPM that are comparable to any of the claims released in the MSA on overall terms more favorable to such NPM, the same terms will be extended to all PHs.

Offset for Miscalculated or Disputed Payments. If the MSA Auditor receives notice of a miscalculation of an Initial Payment made by an OPM or an Annual Payment or a Strategic Contribution Fund Payment made by a PM within four years, the auditor will recalculate the payment and make provisions for rectifying the error (the "Offset for Miscalculated or Disputed Payments"). There are no time limits specified for recalculations although the MSA Auditor is required to determine amounts promptly. Disputes as to determinations by the MSA Auditor may be submitted to binding arbitration governed by the United States Federal Arbitration Act. In the event that mispayments have been made, they will be corrected through payments). Interest will be at the prime rate, except where a party fails to pay undisputed amounts or fails to provide necessary information readily available to it, in which case a penalty rate of prime plus 3% applies. If a PM disputes any required payment, it must determine whether any portion of the payment is undisputed and pay that amount for disbursement to the Settling States. The disputed portion is required to be paid into a Disputed Payments Account pending resolution of the dispute. Failure to pay such disputed amounts into the Disputed Payments Account can result in liability for interest at the penalty rate if the disputed amount was in fact properly due and owing.

*Federal Tobacco Legislation Offset.* If federal tobacco-related legislation is enacted on or before November 30, 2002 and if such legislation provides for payments by any PM to the federal government all or part of which are actually made available to any Settling State, the MSA provides that each PM will receive a continuing dollar-for-dollar offset for such amounts paid to and received by such Settling State (the "**Federal Tobacco Legislation Offset**"). The Federal Tobacco Legislation Offset applies only to that portion of the federal funds directed to a Settling State that is either unrestricted as to its use or restricted to any form of health care or to any use related to tobacco.

The Federal Tobacco Legislation Offset does not generally apply to federal funds conditioned, or appropriately allocable, either to the relinquishment of rights or benefits under the MSA or to a consent decree or actions or expenditures by the Settling State. However, if the Settling State chooses to undertake such action or expenditure, and if such actions or expenditures either (a) do not impose significant constraints on public policy choices, or (b) are both related to health or tobacco and do not require the Settling State to expend state matching funds in an amount that is significant in relation to the amount of federal funds made available to the applicable Settling State, the Federal Tobacco Legislation Offset applies. The Federal Tobacco Legislation Offset does not reduce the total amounts payable by the PM to the Settling States under the MSA by an amount greater than the amount of federal funds that the Settling States could elect to receive.

Litigating Releasing Parties Offset. If any Releasing Party initiates litigation against a PM for any of the claims released in the MSA, the PM may be entitled to an offset against such PM's payment obligation under the MSA (the "Litigating Releasing Parties Offset"). A defendant PM may offset dollar-for-dollar any amount paid in settlement, stipulated judgment or litigated judgment against the amount to be collected by the applicable Settling State under the MSA only if the PM has taken all ordinary and reasonable measures to defend that action fully and only if any settlement or stipulated judgment was consented to by the state attorney general. The Litigating Releasing Parties Offset is state-specific. Any reduction in MSA payments as a result of the Litigating Releasing Parties Offset would apply only to the Settling State of the Releasing Party.

Offset for Claims-Over. If a Releasing Party pursues and collects on a released claim against an NPM or a retailer, supplier or distributor arising from the sale or distribution of tobacco products of any NPM or the supply of

component parts of tobacco products to any NPM (collectively, the "Non-Released Parties"), and the Non-Released Party in turn successfully pursues a claim for contribution or indemnification against a Released Party (as defined herein), the Releasing Party must (a) reduce or credit against any judgment or settlement such Releasing Party obtains against the Non-Released Party the full amount of any judgment or settlement such Non-Released Party may obtain against the Released Party and (b) obtain from such Non-Released Party for the benefit of such Released Party a satisfaction in full of such Non-Released Party's judgment or settlement against the Released Party. In the event that such reduction or satisfaction in full does not fully relieve the Released Party of its duty to pay to the Non-Released Party, the PM is entitled to a dollar-for-dollar offset for Claims-Over, any person or entity that is enumerated in the definition of Releasing Party set forth above is treated as a Releasing Party without regard to whether the applicable attorney general had the power to release claims of such person or entity. The Offset for Claims-Over is state-specific and would apply only to MSA payments owed to the Settling State of the Releasing Party.

## **Subsequent Participating Manufacturers**

SPMs are only obligated to make Annual Payments and Strategic Contribution Fund Payments which are made at the same time as the Annual Payments and Strategic Contribution Fund Payments to be made by OPMs. Annual Payments and Strategic Contribution Fund Payments for SPMs are calculated differently, however, from Annual Payments and Strategic Contribution Fund Payments for OPMs. Each SPM's payment obligation is determined according to its market share if, and only if, its "Market Share" (defined in the MSA to mean a manufacturer's share, expressed as a percentage, of the total number of cigarettes sold in the United States in a given year, as measured by excise taxes (or similar taxes, in the case of Puerto Rico) for the year preceding the payment exceeds its "Base Share," defined as the higher of its 1998 Market Share or 125% of its 1997 Market Share. If an SPM executes the MSA after February 22, 1999, its 1997 or 1998 Market Share, as applicable, is deemed to be zero. Seventeen of the current 24 SPMs signed the MSA on or before the February 22 deadline.

For each Annual Payment and Strategic Contribution Fund Payment, each SPM is required to pay an amount equal to the base amount of the Annual Payment and Strategic Contribution Fund Payment owed by the OPMs, collectively, adjusted for the Volume Adjustment described above but prior to any other adjustments, reductions or offsets, multiplied by (i) the difference between that SPM's Market Share for the preceding year and its Base Share, divided by (ii) the aggregate Market Share of the OPMs for the preceding year. Other than the application of the Volume Adjustment, payments by the SPMs are subject to the same adjustments (including the Inflation Adjustment), reductions and offsets as are the payments made by the OPMs, except for the Previously-Settled States Reduction.

Because the Annual Payments and Strategic Contribution Fund Payments to be made by the SPMs are calculated in a manner different from the calculations for Annual Payments and Strategic Contribution Fund Payments to be made by the OPMs, a change in market share between the OPMs and the SPMs could cause the amount of Annual Payments and Strategic Contribution Fund Payments required to be made by the PMs in the aggregate to be greater or less than the amount that would be payable if their market share remained the same. In certain circumstances, an increase in the market share of the SPMs could increase the aggregate amount of Annual Payments to be made by the SPMs are not adjusted for the Previously-Settled States Reduction. However, in other circumstances, an increase in the market share of the SPMs could decrease the aggregate amount of Annual Payments and Strategic Contribution Fund Payments because the SPMs are not required to make any Annual Payments and Strategic Contribution Fund Payments unless their market share increases above their Base Share, or because of the manner in which the Inflation Adjustment is applied to each SPM's payments.

## **Payments Made to Date**

The MSA Escrow Agent has disbursed to the Virgin Islands its allocable portions of the first three Initial Payments and the first two Annual Payments. None of these payments are pledged to payment of the Series 2001 Bonds. The MSA states that the information on which the computation of Initial Payments, Annual Payments and

Strategic Contribution Fund Payments by the MSA Auditor is based is confidential and may not be used for purposes other than those stated in the MSA. Since no Strategic Contribution Fund Payments are required to be paid until April 15, 2008, Strategic Contribution Fund Payments are not discussed in this section.

## MSA Payments Made to Date to the Virgin Islands

	Unadjusted Payment	Actual Payment <sup>†</sup>
Up-Front Initial Payment	\$ 416,623.20	\$ 428,599.38
January 10, 2000 Initial Payment	429,121.90	373,336.05
January 10, 2001 Initial Payment	441,995.55	336,186.29
April 15, 2000 Annual Payment	781,168.50	592,395.62
April 15, 2001 Annual Payment <sup>*</sup>	867,965.00	696,377.55

As shown above, the Virgin Islands' share of the \$4.5 billion unadjusted Annual Payment due April 15, 2000 was \$781.168.50 which, after application of the adjustments, was reduced to approximately \$592,395.62. The Virgin Islands has advised the Corporation that the adjustments principally responsible for such reduction were the Inflation Adjustment (which increased the unadjusted payment by 3%), the Volume Adjustment (which in the case of the OPMs decreased the unadjusted payment by approximately 13.00% and also reflected therein an upward Income Adjustment of what the OPM Volume Adjustment otherwise would have been) and the Previously-Settled States Reduction (a constant 12.45% reduction applied to the 2000 Annual Payment after giving effect to the Inflation Adjustment and the Volume Adjustment). The Virgin Islands has also advised the Corporation that both the Settling States and the PMs are disputing the calculations of the Initial Payment and Annual Payment for 2001 in accordance with the procedures set forth in the MSA. The terms of the MSA relating to such payments and various adjustments thereto are described above under the captions "Initial Payments," "Annual Payments" and "Adjustments to Payments."

As shown above, the Virgin Islands' share of the \$5 billion unadjusted Annual Payment due April 15, 2001 was \$867,965.00 which, after application of the adjustments, was reduced to approximately \$696,377.55. The Virgin Islands has advised the Corporation that the adjustments principally responsible for such reduction were the Inflation Adjustment (which increased the unadjusted payment by 6.49%), the Volume Adjustment (which in the case of the OPMs decreased the unadjusted payment by approximately 15% and also reflected therein an upward Income Adjustment of what the OPM Volume Adjustment otherwise would have been) and the Previously-Settled States Reduction (a constant 12.45% reduction applied to the 2000 Annual Payment after giving effect to the Inflation Adjustment and the Volume Adjustment). The terms of the MSA relating to such payments and various adjustments thereto are described above under the captions "Initial Payments," "Annual Payments" and "Adjustments to Payments."

In addition, subsequent revisions in the information delivered to the MSA Auditor, and on which the MSA Auditor's calculations of the Initial and Annual Payments are based, may result in a recalculation of such payments as well as routine recalculation of future payments. By way of example, the Virgin Islands has advised the Corporation that the MSA Auditor expects to receive information which will result in a recalculation of the aggregate national 2001 Annual Payment. Such recalculation could give rise to an NPM Adjustment which, as a result of the timing of the Virgin Islands' enactment of its Model Statute, could in turn reduce or eliminate the Virgin Islands' 2001 Annual Payment. Any such reduction or elimination would be effected through an offset against a future payment of TSRs. Upon delivery of the Series 2001 Bonds, the Corporation shall deposit the Virgin Islands' 2001 Annual Payment (together with all investment earnings thereon) into the NPM Adjustment Reserve Account where it will be available to the Indenture Trustee should a future MSA Payment be reduced as a result of

<sup>&</sup>lt;sup>†</sup>Source: United States Virgin Islands Department of Finance.

The 2001 Annual Payment will be deposited in the NPM Adjustment Reserve Account (See "SECURITY – Accounts---NPM Adjustment Reserve Account" herein).

the offset described above. The offset, if any, against a future payment of TSRs described above would also include interest on the recalculated payment at the prime rate from the date of the original payment. Surplus Collections available to make Turbo Redemptions would be reduced to the extent such interest exceeds the corresponding interest earned on the amounts on deposit in the NPM Adjustment Reserve Account. In such a situation the average life of the Term Bonds would increase. See "SECURITY — Accounts — NPM Adjustment Reserve Account."

The Virgin Islands has also advised the Corporation that in calculating the Volume Adjustment to an Initial Payment the MSA Auditor intends to estimate consumption for the prior year, and then recalculate the Initial Payment and make adjustments to subsequent payments when final consumption numbers for such prior year are provided to it. No assurance can be given as to the magnitude of any such recalculation. Any such recalculation could trigger the Offset for Miscalculated or Disputed Payments. The amounts shown in the table above under the column heading "Actual Payment" are the approximate amounts of the payments actually received by the Virgin Islands adjusted to indicate the recalculations made to date.

#### "Most Favored Nation" Provisions

In the event that any non-foreign governmental entity other than the federal government should reach a settlement of released claims with PMs that provides more favorable terms to the governmental entity than does the MSA to the Settling States, the non-economic terms of the MSA, and only such non-economic terms, will be modified to match those of the more favorable settlement.

In the event that any Settling State should reach a settlement of released claims with NPMs that provides more favorable terms to the NPM than the MSA does to the PMs, the terms of the MSA will be deemed modified to match the NPM settlement, but only with respect to the particular Settling State. In the event that any Settling State agrees to reduce the burden placed upon any PM by the terms of the MSA, the MSA will be deemed modified so that each PM enjoys the same reduction in burden, but only with respect to the particular Settling State. In no event will the adjustments discussed in this paragraph modify the MSA with regard to other Settling States.

## **State-Specific Finality and Final Approval**

The MSA provides that payments could not be disbursed to the individual Settling States until the occurrence of each of two events: State-Specific Finality and Final Approval.

"State-Specific Finality" means, with respect to an individual Settling State, that (i) such state has settled its pending or potential litigation against the tobacco companies with a consent decree, which decree has been approved and entered by a court within the Settling State and (ii) the time for all appeals against the consent decree has expired. If any Settling State fails to achieve State Specific Finality on or before December 31, 2001, its participation in the MSA is automatically terminated. All Settling States have achieved State Specific Finality.

"Final Approval" marks the approval of the MSA by the Settling States and means the earlier of (i) the date on which at least 80% of the Settling States, both in terms of number and dollar volume entitlement to the proceeds of the MSA, have reached State-Specific Finality, or (ii) June 30, 2000. Final Approval was achieved on November 12, 1999.

## **Disbursement of Funds from Escrow**

The MSA Auditor makes all calculations necessary to determine the amounts to be paid by each PM, as well as the amounts to be disbursed to each of the Settling States. Upon completing any particular set of disbursement calculations, the MSA Auditor must provide copies of the calculations to all parties to the MSA, who shall each have 10 days within which to question or challenge the calculations. The final calculation is due from the MSA Auditor not less than 15 days prior to the payment due date. The calculation is subject to further adjustments if previously missing information is received. In the event of a challenge to the calculations, the non-challenged part of a payment shall be processed in the normal course. Challenges will be submitted to binding arbitration.

Disbursement of the funds by the MSA Escrow Agent from the escrow accounts shall occur within 10 business days of receipt of the particular funds. The MSA Escrow Agent will disburse the funds due to, or as directed by, each Settling State in accordance with instructions received from that state. On or prior to the date of delivery of the Series 2001 Bonds, the Virgin Islands will direct the MSA Escrow Agent to disburse the TSRs to the Indenture Trustee.

## Advertising and Marketing Restrictions; Educational Programs

The MSA prohibits the PMs from certain advertising, marketing and other activities that may promote the sale of cigarettes and smokeless tobacco products ("Tobacco Products"). Under the MSA, the PMs are generally prohibited from targeting persons under 18 years of age within the Settling States in the advertising, promotion or marketing of Tobacco Products and from taking any action to initiate, maintain or increase smoking by underage persons within the Settling States. Specifically, the PMs may not (i) use any cartoon characters in advertising, promoting, packaging or labeling Tobacco Products: (ii) distribute any free samples of Tobacco Products except in a restricted facility where the operator thereof is able to ensure that no underage persons are present; or (iii) provide to any underage person any item in exchange for the purchase of Tobacco Products or for the furnishing of proofs-ofpurchase coupons. The PMs are also prohibited from placing any new outdoor and transit advertising, and are committed to remove any existing outdoor and transit advertising for Tobacco Products in the Settling States. Other examples of prohibited activities include, subject to limited exceptions, the sponsorship of any athletic, musical, artistic or other social or cultural event in exchange for the use of tobacco brand names as part of the event; the making of payments to anyone to use, display, make reference to or use as a prop any Tobacco Product or item bearing a tobacco brand name in any motion picture, television show, theatrical production, music performance, commercial film or video game; the sale or distribution in the Settling States of any non-tobacco items containing tobacco brand names or selling messages; and the sale of packs of cigarettes containing fewer than 20 cigarettes until at least December 31, 2001.

In addition, the PMs have agreed under the MSA to provide funding for the organization and operation of a charitable foundation (the "Foundation") and educational programs to be operated within the Foundation. The main purpose of the Foundation will be to support programs to reduce the use of Tobacco Products by underage persons and to prevent diseases associated with the use of Tobacco Products. On March 31, 1999, and on March 31 of each subsequent year for a period of nine years thereafter, each OPM is required to pay its Relative Market Share of \$25,000,000 (which is not subject to any adjustments, offsets or reductions pursuant to the MSA) to fund the Foundation. In addition, each OPM was and is required to pay its Relative Market Share of \$250,000,000 on March 31, 1999, and \$300,000,000 on March 31 of each of the subsequent four years to fund the Foundation. Furthermore, each PM may be required to pay its Relative Market Share of \$300,000,000 on April 15, 2004, and on April 15 of each year thereafter in perpetuity if, during the year preceding the year when payment is due, the sum of the Market Shares of the PMs equals or exceeds 99.05%. The Foundation may also be funded by contributions made by other entities.

#### **Termination of Agreement**

Any jurisdiction's participation in the MSA is automatically terminated if such jurisdiction does not reach State-Specific Finality on or before December 31, 2001. The MSA is also terminated as to a Settling State (a) if the MSA or consent decree in that jurisdiction is disapproved by a court and the time for an appeal has expired, the appeal is dismissed or the disapproval is affirmed or (b) if the representations and warranties of the attorney general of that jurisdiction relating to the ability to release claims are breached or not effectively given. In addition, in the event that a PM enters bankruptcy and fails to perform its financial obligations under the MSA, the Settling States, by vote of at least 75% of the Settling States, both in terms of number and of entitlement to the proceeds of the MSA, may terminate certain financial obligations of that particular manufacturer under the MSA.

The MSA provides that if it is terminated, then the statute of limitations with respect to released claims will be tolled from the date the Settling State signed the MSA until the later of the time permitted by applicable law or one year from the date of termination and the parties will jointly move for the reinstatement of the claims and actions dismissed pursuant to the MSA. The parties will return to the positions they were in prior to the execution of the MSA.

## Severability

By its terms, most of the major provisions of the MSA are not severable from its other terms. If a court materially modifies, renders unenforceable or finds unlawful any nonseverable provision, the attorneys general of the Settling States and the OPMs are to attempt to negotiate substitute terms. If any OPM does not agree to the substitute terms, the MSA terminates in all Settling States affected by the court's ruling.

## **Amendments and Waivers**

The MSA may be amended by all PMs and Settling States affected by the amendment. The terms of any amendment will not be enforceable against any Settling State which is not a party to the amendment. Any waiver will be effective only against the parties to such waiver and only with respect to the breach specifically waived.

#### MSA Provisions Relating to Model/Qualifying Statutes

*General.* The MSA sets forth the schedule and calculation of payments to be made by OPMs to the Settling States. As described above, the Annual Payments and Strategic Contribution Fund Payments are subject to, among other adjustments and reductions, the NPM Adjustment, which may reduce the amount of money that a Settling State receives pursuant to the MSA. The NPM Adjustment will reduce payments of a PM if such PM experiences certain losses of market share in the United States as a result of participation in the MSA.

Settling States may mitigate the effect of the NPM Adjustment by taking certain actions, including the adoption of a statute, law, regulation or rule (a "Qualifying Statute") which eliminates the cost disadvantages that PMs experience in relation to NPMs as a result of the provisions of the MSA. "Qualifying Statute," as defined in Section IX(d)(2)(E) of the MSA, means a statute, regulation, law, and/or rule adopted by a Settling State that "effectively and fully neutralizes the cost disadvantages that PMs experience vis-a-vis NPMs within such Settling State as a result of the provisions of the MSA." Exhibit T to the MSA sets forth a model form of Qualifying Statute (a "Model Statute") that will qualify as a Qualifying Statute so long as the statute is enacted without modification or addition (except for particularized state procedural or technical requirements) and is not enacted in conjunction with any other legislative or regulatory proposal. The MSA also provides a procedure by which a Settling State may enact a statute that is not the Model Statute and receive a determination from a nationally recognized firm of economic consultants that such statute is a Qualifying Statute.

If a Settling State continuously has a Qualifying Statute in full force and effect and diligently enforces the provisions of such statute, the MSA states that the payments allocated to such Settling State will not be subject to a reduction due to the NPM Adjustment. Furthermore, the MSA dictates that the aggregate amount of the NPM Adjustment is to be allocated, in a pro rata manner, among all Settling States that do not adopt and enforce a Qualifying Statute. In addition, if the NPM Adjustment allocated to a particular Settling State exceeds its allocated payment, that excess is to be reallocated equally among the remaining Settling States that have not adopted and enforced a Qualifying Statute. Thus, Settling States that do not adopt and enforce a Qualifying Statute is in effect. The MSA provides an economic incentive for most states to adopt and diligently enforce a Qualifying Statute.

The MSA provides that if a Settling State enacts a Qualifying Statute that is a Model Statute and uses its best efforts to keep the Model Statute in effect, but a court invalidates the statute, then, although that state remains subject to the NPM Adjustment, the NPM Adjustment is limited to no more, on a yearly basis, than 65% of the amount of such state's allocated payment (including reallocations described above). The determination from a nationally recognized firm of economic consultants that a statute constitutes a Qualifying Statute is subject to reconsideration in certain circumstances and such statute may later be deemed not to constitute a Qualifying Statute. In the event that a Qualifying Statute that is not a Model Statute is invalidated or declared unenforceable by a court,

or, upon reconsideration by a nationally recognized firm of economic consultants, is determined not to be a Qualifying Statute, the Settling State that adopted such statute will become fully subject to the NPM Adjustment.

Summary of the Model Statute. One of the objectives of the MSA (as set forth in the Findings and Purpose section of the Model Statute) is to shift the financial burdens of cigarette smoking from the Settling States to the tobacco product manufacturers. The Model Statute provides that any tobacco manufacturer who does not join the MSA would be subject to the provisions of the Model Statute because

[i]t would be contrary to the policy of the state if tobacco product manufacturers who determine not to enter into such a settlement could use a resulting cost advantage to derive large, short-term profits in the years before liability may arise without ensuring that the state will have an eventual source of recovery from them if they are proven to have acted culpably. It is thus in the interest of the state to require that such manufacturers establish a reserve fund to guarantee a source of compensation and to prevent such manufacturers from deriving large, short-term profits and then becoming judgment-proof before liability may arise.

Accordingly, pursuant to the Model Statute, a tobacco manufacturer that is an NPM under the MSA must deposit an amount for each cigarette it sells into an escrow account (which amount increases on a yearly basis, as set forth in the Model Statute).

The amounts deposited into the escrow accounts by the NPMs may only be used in limited circumstances. Although the NPM receives the interest or other appreciation on such funds, the principal may only be released (i) to pay a judgment or settlement on any claim of the type that would have been released by the MSA brought against such NPM by the applicable Settling State or any Releasing Party located within such state; (ii) to the extent that the NPM establishes that the amount it was required to deposit into the escrow account was greater than such state's allocable share of the total payments that such NPM would have been required to make if it had been a Participating Manufacturer under the MSA (as determined before certain adjustments or offsets); or (iii) 25 years after the date that the funds were placed into escrow (less any amounts paid out pursuant to (i) or (ii)).

If the NPM fails to place funds into escrow as required, the attorney general of the applicable Settling State may bring a civil action on behalf of the state against the NPM. If a court finds that an NPM violated the statute, it may impose civil penalties in the following amounts: (i) an amount not to exceed 5% of the amount improperly withheld from escrow per day of the violation and in an amount not to exceed 100% of the original amount improperly withheld from escrow; (ii) in the event of a knowing violation, an amount not to exceed 15% of the amount improperly withheld from escrow per day of the violation and in an amount not to exceed 300% of the original amount improperly withheld from escrow; and (iii) in the event of a second knowing violation, the court may prohibit the NPM from selling cigarettes to consumers within such state (whether directly or through a distributor, retailer or similar intermediary) for a period not to exceed two years. NPMs include foreign tobacco manufacturers that intend to sell cigarettes in the United States that do not themselves engage in an activity in the United States. However, enforcement of the Model Statute against such foreign manufacturers that do not do business in the United States may be difficult. See "RISK FACTORS—Risks Related to Enforceability or Modification of the Master Settlement Agreement and Constitutionality of the Model Statute—*Model Statute*" herein.

*Virgin Islands Model Statute.* The Virgin Islands Model Statute, Section 20 of Bill No. 23-0306 enacted as Act 6391, became effective on June 29, 2001. By letter dated August 8, 2001, counsel to the OPMs confirmed that the OPMs will not dispute that the Virgin Islands Model Statute constitutes a Model Statute under the MSA. The Virgin Islands, as a result of the timing of enactment of its Model Statute in 2001, will be subject to an NPM Adjustment, if any, for any Annual Payment received prior to April 15, 2002. No assurance can be given as to the size, if any, of any NPM Adjustment. See "SECURITY—Accounts—*NPM Adjustment Reserve Account.*" Starting April 15, 2002, Annual Payments made to the Virgin Islands will not be subject to the NPM Adjustment.

## **TOBACCO INDUSTRY**

The following description of the domestic tobacco industry has been compiled from certain publicly available documents of the tobacco companies and their parent companies, certain publicly available analyses of the tobacco industry and other public sources. Certain of those companies file annual, quarterly and certain other reports with the Securities and Exchange Commission (the "SEC"). Such reports are available on the SEC's website (www.sec.gov) and upon request from the Office of Public Reference of the SEC, 450 5<sup>th</sup> Street, NW, Room 1300, Washington, D.C. 20549-0102 (phone: (202) 942-8090; fax: (202) 628-9001;e-mail: publicinfo@sec.gov). The following information does not, nor is it intended to, provide a comprehensive description of the domestic tobacco industry, the business, legal and regulatory environment of the participants therein, or the financial performance or capability of such participants. Although the Corporation has no independent knowledge of any facts indicating that the following information and cannot and does not warrant the accuracy or completeness of this information and cannot and does not warrant the accuracy or completeness of this information so industry to determine if an investment in the Series 2001 Bonds is consistent with their investment objectives.

Retail market share information, based upon sales as reported by the OPMs for purposes of their filings with the SEC, may be different from Relative Market Share for purposes of the MSA and the respective obligations of the OPMs to contribute to Initial Payments, Annual Payments and Strategic Contribution Fund Payments. The Relative Market Share information reported is confidential under the MSA. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — Overview of Payments by the Participating Manufacturers." Additionally, aggregate market share information, based upon shipments as reported by Philip Morris and Reynolds Tobacco and reflected in the chart below entitled "Manufacturers' Domestic Retail Market Share," is different from that utilized in the bond structuring assumptions. See also "SUMMARY OF BOND STRUCTURING ASSUMPTIONS."

MSA payments are computed based in part on cigarette shipments in or to the 50 states of the United States, the District of Columbia and Puerto Rico. The DRI•WEFA Report states that the quantities of cigarettes shipped and cigarettes consumed within the United States, the District of Columbia and Puerto Rico may not match at any given point in time as a result of various factors, such as inventory adjustments, but are substantially the same when compared over a period of time.

## **Industry Overview**

According to their own publicly-available documents, the four leading manufacturers of tobacco products in the United States in 2000 collectively accounted for approximately 96% of the domestic cigarette industry retail market share. The market for cigarettes in the United States divides generally into premium and discount sales, roughly 73.5% and 26.5%, respectively, measured by volume of all domestic cigarette sales in 2000.

Philip Morris Incorporated ("**Philip Morris**"), a subsidiary of Philip Morris Companies Inc., is the largest tobacco company in the United States. In its 2000 Annual Report to Shareholders, Philip Morris reported that its domestic retail market share in 2000 was 50.5% which represents a 1.8% increase over its self-reported 1999 domestic retail market share. Philip Morris's major premium brands are Marlboro, Virginia Slims, Benson & Hedges, Merit and Parliament. Its principal discount brands are Basic and Cambridge. Marlboro is the largest selling cigarette brand in the United States, with approximately 37.7% of the United States domestic shipment share in 2000, and has been the world's largest-selling cigarette brand since 1972.

R.J. Reynolds Tobacco Company ("**Reynolds Tobacco**") is the second largest tobacco company in the United States. In its Form 10-K filed with the SEC for the period ended December 31, 2000, Reynolds Tobacco reported that its domestic retail market share in 2000 was 23.6% which represents a 1.4% decrease from its self-reported 1999 domestic retail market share. For the second quarter of 2001, Reynolds Tobacco reported in its 10-Q Report filed for the quarterly period ended June 30, 2001 that its domestic retail market share was 23.5% (measured

by sales volume), an increase of 1.8% from the comparable period of 2000. Reynolds Tobacco's major premium brands are Winston, Camel, Salem and Vantage. Its discount brands include Doral. Monarch and Best Value.

Brown & Williamson Tobacco Corporation ("**B&W**"), with headquarters in Louisville, Kentucky, is a wholly-owned subsidiary of British American Tobacco, p.l.c., a holding company based in London, England, and is the third largest tobacco company in the United States. According to publicly available documents on its website, B&W reported that its domestic retail market share in 2000 was 11.7% which represents a decrease of 12.5% from its self-reported 1999 domestic retail market share. B&W's largest selling brand is GPC, a discount brand. Its other major brands are Kool, Carlton and Lucky Strike.

Lorillard, Inc. ("Lorillard"), a wholly-owned subsidiary of Loews Corporation, is the fourth largest tobacco company in the United States. In its Form 10-K filed with the SEC for the period ended December 31, 2000, Lorillard's parent reported that its domestic retail market share in 2000 was 10% which represents a decrease of 6.5% over its self-reported 1999 domestic retail market share. Lorillard's parent reported in its 10-Q Report filed for the quarterly period ended June 30, 2001 that its domestic market share for the first six months of 2001 (measured by shipment volume) was 9.5%, a decrease of 4.0% from the comparable period of 2000. Lorillard's major brands are Newport, Kent, True, Maverick and Old Gold. Its largest selling brand is Newport, which accounted for approximately 80% of Lorillard's sales in 2000.

Based on the domestic retail market shares discussed above, the remaining 4% share of the United States retail cigarette market in 2000 was held by a number of other domestic and foreign cigarette manufacturers, including Liggett Group, Inc. ("Liggett"), a wholly-owned subsidiary of Brooke Group, Ltd., the predecessor of Vector Group, Ltd. Liggett, the operating successor to the Liggett & Meyers Tobacco Company, is the fifth largest tobacco company in the United States. In its Form 10-K filed with the SEC for the period ended December 31, 2000, Liggett reported that its domestic retail market share in 2000 was 1.5% (measured by shipment volume) which represents a 25% increase from its self-reported 1999 domestic retail market share. Until May 1999, Liggett produced four premium brands: L&M. Chesterfield, Eark and Eve, in addition to certain discount brands including Pyramid. On May 24, 1999, Liggett sold the L&M. Chesterfield and Eark cigarette brands to Philip Morris. Liggett is an SPM under the MSA.

The following table depicts the approximate comparative positions of the leading producers in the United States domestic tobacco industry, each of which is an OPM under the MSA, based upon cigarette shipments:

Manufacturer	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
Philip Morris	47.8%	48.9%	49.4%	49.6%	50.5%
Reynolds Tobacco	26.0	25.4	25.2	24.1	23.6
B&W/American Brands	17.2	16.1	15.0	13.4	11.7
Lorillard	8.4	8.7	9.3	10.7	10.0
Other	0.6	0.9	1.1	2.2	4.2

#### Manufacturers' Domestic Retail Market Share

The shipment or sales market shares of each of the OPMs has been obtained from publicly available documents of Philip Morris, Reynolds Tobacco, B&W, and Lorillard.

The retail market share of the tobacco manufacturers, other than the OPMs, has been determined by subtracting the total retail market share percentages of the OPMs as reported in their own publicly available documents from 100%. In 1996 and 1997 the total retail market share of each of the OPMs as reported in their own publicly available document when aggregated were in excess of 100%.

#### Shipment Trends

The following table sets forth the industry's cigarette shipments in the United States for the five years ended December 31, 2000. The MSA payments are calculated in part on industry shipments rather than consumption.

Year Ended <u>December 31,</u>	Domestic Shipments (Billions of Cigarettes)
1996	483.2
1997	482.9
1998	460.8
1999	419.3
2000	419.8

\* As reported in SEC filings of the OPMs; however, such amounts may differ materially from the amounts used by the MSA Auditor in calculating Initial Payments and Annual Payments under the MSA.

The information in the foregoing two tables, which has been obtained from publicly available sources but has not been independently verified, may differ materially from the amounts used by the MSA Auditor in calculating Initial Payments, Annual Payments and Strategic Contribution Payments under the MSA.

## **Consumption Trends**

According to the United States Department of Agriculture (the "USDA") Economic Research Service ("USDA-ERS"), smokers in the United States will consume an estimated 425 billion cigarettes in 2001, 1.16% less than a year earlier. Price increases, higher state taxes, and expanding regulations have been the main factors cited for declining cigarette use. Consumption per person based on a population 16 years and older slipped to 2,025 cigarettes per annum. The following chart sets forth domestic cigarette consumption from 1996 through 2001.

Year Ended	US Domestic Consumption		
December 31,	(Billions of Cigarettes)		
1996	487		
1997	480		
1998	465		
1999	435		
2000	430**		
2001	420 - 425**		

<sup>\*</sup> USDA-ERS. The MSA payments are calculated in part on domestic industry shipments rather than consumption. The DRI•WEFA Report states that the quantities of cigarettes shipped and cigarettes consumed within the United States, the District of Columbia and Puerto Rico may not match at any given time as a result of various factors such as inventory adjustments but are substantially the same when compared over a period of time.

\* Estimated by USDA-ERS.

#### **Tax Collections and Retail Expenditures**

According to the USDA-ERS, for the twelve months ended December 31, 2000, governmental revenues from tobacco products (the vast majority of which are from cigarettes) totaled approximately \$14.5 billion. Of this amount, approximately \$5.97 billion was paid in federal excise taxes, and \$8.36 billion in state excise taxes. Additional state sales taxes for the comparable period were \$2.37 billion. State excise taxes have risen dramatically

in the past five years due to the number of states that increased taxes. Twenty states currently impose taxes of \$0.50 or more per pack. The average state tax (weighted by sales) is \$0.41.

On January 1, 2001 the federal excise tax was \$0.34 per pack and it is scheduled to increase by \$0.05 per pack on January 1, 2002.

#### Distribution, Competition and Raw Materials

Cigarette manufacturers sell tobacco products to wholesalers (including distributors), large retail organizations, including chain stores, and the armed services. They and their affiliates and licensees also market eigarettes and other tobacco products worldwide, directly or through export sales organizations and other entities with which they have contractual arrangements.

The market for tobacco products is highly competitive and is characterized by brand recognition and loyalty, with product quality, price, marketing and packaging constituting the significant methods of competition. Promotional activities include, in certain instances and where permitted by law, allowances, the distribution of incentive items, price reductions and other discounts. Substantial marketing support, merchandising display and competitive pricing generally are required to maintain or improve a brand's market position. Increased selling prices and taxes on cigarettes have resulted in increased competitive discounting and the proliferation of deep-discount brands from manufacturers not yet impacted to a significant degree by the MSA and other state settlement agreements. Generally, sales of cigarettes in the discount segment are not as profitable as those in the premium segment.

The tobacco products of the cigarette manufacturers and their affiliates and licensees are advertised and promoted through various media, although television and radio advertising of cigarettes has been prohibited in the United States. The domestic tobacco manufacturers have agreed to marketing restrictions in the United States as part of the MSA. They are still permitted, however, to conduct advertising campaigns in magazines, at retail cigarette locations, in direct mail campaigns targeted at adult smokers, and in other adult media.

### **Grey Market**

According to the USDA-ERS, during 1998/99 the differential between the manufacturer's wholesale price and the export price of United States cigarettes created an opportunity for arbitrage. Independent traders exported United States manufactured cigarettes and then re-imported them into the United States, paying import duties and excise taxes. Because cigarettes sold for export are priced so low, it was possible to import cigarettes into the United States in this fashion and make a profit, while selling them at a lower price than cigarettes produced for the domestic market. In 1999, grey market imports were estimated at 3 to 4.5 billion pieces, less than 1 percent of total consumption. Legislation prohibiting grey market sales became effective in January 2000, and according to USDA-ERS, grey market sales are expected to cease.

#### **Regulatory Issues**

*General.* The manufacture, sale and use of tobacco continue to be the focus of numerous regulatory initiatives, both domestically and abroad. Among other things, these initiatives seek to ameliorate the adverse health effects associated with smoking and exposure to environmental tobacco smoke ("ETS"). Reports concerning the harmful physical effects of cigarette smoking and other forms of tobacco use have been publicized for many years, and the sale, promotion and use of cigarettes and other tobacco products continue to be the subject of increasing governmental and private sector regulation.

*Federal Regulation.* Since 1964, the Surgeon General of the United States and the Secretary of Health and Human Services have released a number of reports linking cigarette smoking to a broad range of health hazards, including various types of cancer, heart disease and chronic lung disease, and have recommended various governmental measures to reduce the incidence of smoking. Since 1965, federal law has required that health warnings be printed on each pack of cigarettes.

On August 9, 2000, the United States Surgeon General issued a report, "Reducing Tobacco Use: A Report of the Surgeon General," which assesses the value and efficacy of the approaches (educational, clinical, regulatory, economic and comprehensive) that have been used to reduce tobacco use, and evaluates the scientific evidence for each approach. The report states that widespread dissemination of approaches and methods which have been shown to be effective, especially in combination, would, among other things, substantially reduce the number of young people who will become addicted to tobacco, increase the success rate of young people and adults trying to quit using tobacco, and reduce the level of exposure of non-smokers to environmental tobacco smoke. The report concludes that substantial increases in the excise taxes on cigarettes would have a considerable impact on the prevalence of smoking and, in the long term, reduce the adverse health effects caused by tobacco. The report cites as examples the 75 cents per pack proposal contained in the Clinton administration's Health Security Act of 1993 (which did not pass) and the proposal contained in *Healthy People 2010*, the national action plan prepared by the United States Department of Health and Human Services to improve the health of all people living in the United States in the first decade of the 21<sup>st</sup> century, which set as a goal an average state and federal excise tax of \$2.00. The report's conclusions are not formal policy recommendations, but are intended as a summary of the scientific literature concerning successful methods of reducing tobacco consumption.

In recent years, various members of the United States Congress have introduced legislation, some of which has been the subject of hearings or floor debate, that would subject cigarettes to various regulations under the Department of Health and Human Services or regulation under the Consumer Products Safety Act, establish educational campaigns relating to tobacco consumption or tobacco control programs, or provide additional funding for governmental tobacco control activities, further restrict the advertising of cigarettes, require additional warnings, including graphic warnings, on packages and in advertising, eliminate or reduce the tax deductibility of tobacco advertising, provide that the Federal Cigarette Labeling and Advertising Act and the Smoking Education Act not be used as a defense against liability under state statutory or common law, and allow state and local governments to restrict the sale and distribution of cigarettes.

The Federal Trade Commission, which has regulated the manner in which cigarette manufacturers test and disclose the tar, nicotine, and carbon monoxide levels of cigarettes, has proposed revisions to the test methodology and reporting procedures established by a 1970 voluntary agreement among domestic cigarette manufacturers. In 1992, the adoption of the Federal Alcohol, Drug Abuse and Mental Health Act required states to adopt a minimum age of 18 for purchases of tobacco products and establish a monitoring system to prevent under-age purchases. In 1992, the United States Environmental Protection Agency (the "EPA") issued a report that included a risk assessment of the relationship between ETS and lung cancer in nonsmokers and a determination by the EPA designating ETS as a "Group A" carcinogen, a designation which asserts that there is sufficient evidence to conclude that ETS causes cancer in humans. Certain parties, including Reynolds Tobacco, filed suit to challenge the validity of the EPA report and the methodology and procedures used by the EPA to reach its conclusions. The United States District Court for the Middle District of North Carolina ruled in 1998 that the EPA's classification of ETS was invalid and vacated those portions of the report dealing with lung cancer. The EPA submitted an appeal and an oral argument was held before the United States Fourth Circuit Court of Appeals in June 1999. The court's decision is still pending.

In 1994, the United States Occupational Safety and Health Administration announced proposed regulations to restrict smoking in the workplace, but to date no regulations have been adopted. In August 1996, the federal Food and Drug Administration (the "FDA") adopted regulations on the advertising, promotion and sale of cigarettes and smokeless tobacco. The FDA regulations included severe restrictions on the distribution, marketing and advertising of cigarettes, and required the tobacco industry to comply with a wide range of labeling, reporting, record keeping, manufacturing and other requirements. The FDA's action was based on its determination that nicotine was a drug and that cigarettes and smokeless tobacco were medical devices which delivered nicotine to the body within the purview of the Food, Drug and Cosmetic Act. On March 21, 2000, the United States Supreme Court affirmed a 1998 decision of the Fourth Circuit Court of Appeals invalidating the FDA's regulations. The Supreme Court held that the Food, Drug and Cosmetic Act as a whole, along with subsequent tobacco-specific legislation enacted by Congress, made it clear that Congress had precluded the FDA from regulating tobacco products as customarily marketed. Although the FDA has withdrawn its regulations, there are currently several bills pending in Congress

that would give the FDA authority to regulate tobacco products. All of the pending legislation could result in substantial federal regulation of the design, performance, manufacture and marketing of cigarettes.

Since the Supreme Court decision on the FDA regulations, legislation has been introduced in Congress that would establish various regulations under the Department of Health and Human Services or regulation under the Consumer Products Safety Act, establish educational campaigns relating to tobacco consumption or tobacco control programs, or provide additional funding for governmental tobacco control activities, further restrict the advertising of cigarettes, require additional warnings, including graphic warnings, on packages and in advertising, eliminate or reduce the tax deductibility of tobacco advertising, provide that the Federal Cigarette Labeling and Advertising Act and the Smoking Education Act not be used as a defense against liability under state statutory or common law, and allow state and local governments to restrict the sale and distribution of cigarettes.

Rules of the United States Department of Transportation, issued through the Federal Aviation Administration, ban smoking on all domestic flights, as well as on all scheduled international flights by United States or foreign air carriers into or out of the United States. In addition, the United States Interstate Commerce Commission has banned smoking on buses transporting passengers interstate.

On August 9, 2000, the United States Surgeon General issued a report, "Reducing Tobacco Use: A Report of the Surgeon General," that comprehensively assesses the value and efficacy of the major approaches that have been used to reduce tobacco use. The report concludes that a comprehensive program of educational strategies, treatment of nicotine addiction, regulation of advertising, clean air regulations, restriction of minors' access to tobacco, and increased excise taxation can significantly reduce the prevalence of smoking. The Surgeon General called for increased spending on anti-smoking initiatives by states, up to 25% of their annual settlement proceeds, which is far higher than the approximately 9% allocated from the first year's settlement payments.

The Surgeon General's Report documents evidence of the effectiveness of five major modalities for reducing tobacco use. Educational strategies are shown to be effective in postponing or preventing adolescent smoking. Pharmacologic treatment of nicotine addiction, combined with behavioral support, can enhance abstinence efforts. Regulation of advertising and promotional activities of manufacturers can reduce smoking, particularly among youth. Clean air regulations and restricted minors' access contribute to lessening smoking prevalence. Lastly, according to the Surgeon General's Report, excise tax increases will reduce cigarette consumption.

In May 2001, a commission, established by President Clinton in September 2000, released its final report on how to improve economic conditions in tobacco dependent economies while making sure that public health does not suffer in the process. The Commission recommended moving from the current quota system to what would be called a Tobacco Equity Reduction Program ("TERP"). TERP would allow compensation to be rendered to quota growers for the loss in value of their quota assets as a result of a restructuring to a production permit system where permits would be issued annually to tobacco growers. Also created would be a Center for Tobacco-Dependent Communities, which would address any challenges faced during this period. Three public health proposals that were suggested by the Commission were: that states increase funding on tobacco cessation and prevention programs; that the FDA be allowed to regulate tobacco products in a "fair and equitable" manner: and that funding be included in Medicaid and Medicare coverage for smoking cessation. To be able to fund these recommendations, the Commission calls for a 17-cent increase in the excise tax on all packs of cigarettes sold in the United States. The increased revenues would then be deposited into a fund and earmarked for the recommended programs.

State and Local Regulation. In addition to federal regulation, most of the states and many local jurisdictions have enacted legislation and regulations restricting displays and advertising of tobacco products, establishing fire safety standards for cigarettes, raising the minimum age to possess or purchase tobacco products, requiring the disclosure of ingredients used in the manufacture of tobacco products, imposing restrictions on public smoking and restricting the sale of tobacco products directly to consumers or other unlicensed recipients or over the Internet. Several state governments are also considering increasing their excise taxes to fund anti-smoking programs, healthcare programs and/or cancer research. Several states require disclosure of ingredients used in the

manufacture of cigarette products. The Commonwealth of Massachusetts, for example, has enacted legislation to require cigarette manufacturers to report the flavorings and other ingredients used in each brand of cigarettes sold in the Commonwealth, and on a qualified, by-brand basis to provide "nicotine-yield ratings" for their products based on standards established by the Commonwealth. Cigarette manufacturers sued to have the statute declared unconstitutional, arguing that it could result in the public disclosure of valuable proprietary information. In September 2000, the district court granted the plaintiff's motion for summary judgment and permanently enjoined the defendants from requiring cigarette manufacturers to disclose brand specific information on ingredients in their products. In October 2001, the First Circuit reinstated the statute, declaring it a "valid exercise of the police power" of the state. In August 2000, legislation was adopted in the State of New York which requires cigarettes sold in the state to be "self-extinguishing" beginning in 2003. Similar legislation has been proposed (but not adopted) in other states and localities and at the federal level. Another statute, which was intended to become effective in New York State in November 2000, prohibited the shipment or delivery of cigarettes to any person in the state who is not a licensed cigarette tax agent, wholesale or retail dealer or export warehouse proprietor. The statute would have banned mail order, Internet and telephone cigarette sales directly to consumers in the state. One OPM and one SPM filed suit in a federal district court in New York seeking to overturn the statute, alleging that it was an unconstitutional interference with commerce. In June 2001, a federal district court judge declared the statute unconstitutional and permanently enjoined enforcement of the statute.

Voluntary Private Sector Regulation. In recent years, many employers have initiated programs restricting or eliminating smoking in the workplace, and many common carriers have imposed restrictions on passenger smoking more stringent than those required by governmental regulations. Similarly, many restaurants, hotels and other public facilities have imposed smoking restrictions or prohibitions more stringent than those required by governmental regulations.

## **Civil Litigation**

Pending claims related to tobacco products generally fall within four categories: (i) smoking and health cases alleging personal injury brought on behalf of individual plaintiffs, (ii) smoking and health cases alleging personal injury and purporting to be brought on behalf of a class of individual plaintiffs, including cases brought pursuant to a 1997 settlement agreement involving claims by flight attendants alleging injury from exposure to ETS in aircraft cabins, (iii) health care cost recovery cases brought by governmental and non-governmental plaintiffs seeking reimbursement for health care expenditures allegedly caused by cigarette smoking and/or disgorgement of profits, and (iv) other tobacco-related litigation, including suits by former asbestos manufacturers seeking contribution or reimbursement for amounts expended in connection with the defense and payment of asbestos claims that were allegedly caused in whole or in part by cigarette smoking, class action suits alleging that the use of the terms "Lights" and "Ultra Lights" constitute deceptive and unfair trade practices, and various antitrust suits and suits by foreign governments seeking to recover damages for taxes lost as a result of the allegedly illegal importation of cigarettes into their jurisdictions. Plaintiffs seek various forms of relief, including compensatory and punitive damages, treble/multiple damages and other statutory damages and penalties, creation of medical monitoring and smoking cessation funds, disgorgement of profits, legal fees, and injunctive and equitable relief.

Individual Plaintiffs' Lawsuits. The MSA does not release PMs from liability in individual plaintiffs' cases. Numerous cases have been brought by individual plaintiffs who allege that cancer and/or other health effects have resulted from an individual's use of cigarettes, addiction to smoking, or exposure to environmental tobacco smoke. Individual plaintiffs' allegations of liability are based on various theories of recovery, including but not limited to, negligence, gross negligence, strict liability, fraud, misrepresentation, design defect, failure to warn, breach of express and implied warranties, breach of special duty, conspiracy, concert of action, restitution, indemnification, violations of deceptive trade practice laws and consumer protection statutes, and claims under federal and state RICO statutes. One OPM has reported that as of August 1, 2001, there were 1,500 smoking and health cases filed and served on behalf of individual plaintiffs in the United States against it and other tobacco industry defendants, (not including the *Broin II* cases described below) approximately 1,250 of which are pending before a single West Virginia state court in a consolidated proceeding that is to begin in March 2002.

In addition, one OPM reports that as of August 1, 2001 there were approximately 3,000 additional individual cases (referred to herein as the *Broin II* cases) filed primarily in Florida by individual current and former flight attendants claiming personal injury as the result of exposure to ETS in airline cabins. The individuals in the *Broin II* cases are limited by the settlement of a previous class action lawsuit, *Broin v. Philip Morris* (known as *Broin I)*, to the recovery of compensatory damages only, and are precluded from seeking or recovering punitive damages. As a result of the settlement, however, the burden of proof as to whether ETS causes certain illnesses such as lung cancer and emphysema was shifted to the tobacco industry defendants. See also "—Class Action Lawsuits" below.

The tobacco industry has traditionally defended individual health and smoking lawsuits by asserting, among other defenses, assumption of risk and/or comparative fault on the part of the plaintiff, as well as lack of proximate causation. Thus far, those cases which have resulted in a verdict against the defendants are either on appeal or have been overturned.

In the last three years there have been seven reported jury verdicts, and a 1996 jury verdict that was reinstated upon appeal, in individual smoking and health cases against the tobacco industry, including one or more of the PMs. On June 6, 2001, a California jury found against Philip Morris on all six claims of fraud, negligence and making a defective product. The jury awarded the plaintiff \$3 billion in punitive damages and \$5.5 million in compensatory damages. The \$3 billion punitive damages award has been reduced to \$100 million post-trial. Philip Morris plans to appeal the verdict. In November 2000, the Florida Supreme Court reinstated a \$750,000 award in Carter et al. v. Brown & Williamson Tobacco Corp. for a former smoker that developed lung cancer after smoking for 44 years. In 1996, the jury had found that cigarettes were a defective product and that B&W was negligent for not warning people of the danger, but an appeals court reversed this decision. In March 2001, the plaintiff received slightly over \$1.0 million dollars from a trust account that contained the \$750,000 jury award plus interest and became the first smoker to be paid by a tobacco company for a tobacco-related illness. On June 29, 2001, the United States Supreme Court denied B&W's petition for a writ of certiorari, thus leaving the jury verdict intact. In October 2000, a Tampa, Florida jury in Jones v. R. J. Reynolds Tobacco Co., a wrongful death case, found Reynolds Tobacco liable for negligence and strict liability and returned a verdict in favor of the widower of a deceased smoker, awarding approximately \$200,000 in compensatory damages. The jury rejected the plaintiff's conspiracy claim and did not award punitive damages. Reynolds Tobacco filed a motion for judgment notwithstanding the verdict, or, in the alternative, for a new trial. On December 28, 2000, the court granted the motion for a new trial. The plaintiff has appealed the new trial ruling. In March 2000, a California jury in Whitelev v. Raybestos-Manhattan, Inc. et al. returned a verdict in favor of the plaintiffs and found the defendants, including Philip Morris and Reynolds Tobacco, liable for negligent product design and fraud, and awarded \$1.72 million in compensatory damages and \$20 million in punitive damages. Both damage awards were upheld by the trial judge, who denied the defendants' post-verdict challenge. The defendants have appealed the verdict. In April 1999, a Maryland jury in Connor v. Lorillard, et al. awarded \$225,000 in compensatory damages and \$2.0 million in punitive damages. An appellate court has remanded the case for a determination of the date of the injury to determine whether a statutory cap on non-economic damages applies. In March 1999, an Oregon jury in Williams-Branch v. Philip Morris, et al. awarded \$821,485 in compensatory damages and \$79.5 million in punitive damages (subsequently reduced by the trial judge to \$32 million). In February 1999, a California jury in Henley v. Philip Morris et al. awarded \$1.5 million in compensatory damages and \$50 million in punitive damages (subsequently reduced by the trial judge to \$25 million). The judgment was affirmed by a state appellate court in November, 2001. The case is being appealed to the California Supreme Court. William S. Ohlemeyer, vice president and associate general counsel for Philip Morris has said that the company is "fairly optimistic" about winning the appeal. The Connor and Williams-Branch cases are also on appeal.

*Class Action Lawsuits.* The MSA does not release the PMs from liability in class action lawsuits. Plaintiffs have also brought claims as class actions on behalf of large numbers of individuals for damages allegedly caused by smoking. Plaintiffs in class action smoking and health lawsuits allege essentially the same theories of liability against the tobacco industry as those in the individual lawsuits.

As of June 30, 2001, in the United States there were approximately 45 purported class action cases pending against cigarette manufacturers and other defendants. Plaintiffs historically have had little success in obtaining class

certification, a prerequisite to proceeding as a class action lawsuit, because of the individual circumstances related to each smoker's election to smoke and the individual nature of the alleged harm. Plaintiffs have historically had little success in obtaining class certification, a prerequisite to proceeding as a class action lawsuit, because of the individual circumstances related to each smoker's election to smoke and the individual nature of the alleged harm. All 13 federal courts which have considered the issue to date (including two federal courts of appeals) consistently have denied class certification in smoking and health cases. In May 1996, the Fifth Circuit Court of Appeals overturned the certification of a nationwide class of smokers in Castano v. American Tobacco Company Inc. In May 1999, the United States Supreme Court declined to review the class decertification by the Third Circuit in Barnes v. American Tobacco Company, Inc. (formerly cited as Arch v. American Tobacco Company, Inc.). Most recently on March 19, 2001, in Guillory v. American Tobacco Co., Inc., the United States District Court for the Northern District of Illinois refused to certify a class defined as "all Illinois residents who smoke or smoked cigarettes manufactured by the defendants, who started smoking while a minor, who purchase or purchased cigarettes in Illinois and who desire to participate in a program designed to assist them in the cessation of smoking and/or monitor their medical condition to promote early detection of disease caused by, contributed to by, or exacerbated by cigarette smoking". In May 2001, in Brown v. Philip Morris, Inc., the United States Court of Appeals for the Third Circuit affirmed the trial court's dismissal of a proposed class action alleging the violation of civil rights by the targeting of "African-American smokers." Most recently, on June 29, 2001 the United States District Court for the District of Nevada denied plaintiffs' motions for class certification in three cases involving casino workers exposed to environmental tobacco smoke and one case involving smokers with injuries allegedly caused by smoking.

On September 6, 2000, in *In re Simon (II) Litigation* lawyers for plaintiffs in 10 tobacco related cases pending in United States District Court for the Eastern District of New York filed suit in the same court (before Judge Weinstein) to consolidate the pending cases and seek certification of a class and subclasses to obtain compensatory and punitive damages from the tobacco industry defendants. The pending cases include individual and purported nationwide class action lawsuits alleging tobacco related personal injuries, as well as health care cost recovery cases brought by union trust funds, an insurance plan and an asbestos fund. The suit seeks to certify a nationwide class action to consolidate all punitive damage aspects of the pending cases for a single trial and to try the compensatory damage aspects of the pending claims separately. On February 8, 2001, Judge Weinstein issued an opinion stating that severing the issues of liability and punitive damages would help ensure an expeditious resolution due to the unusual complexity of the issues. Two of the ten cases, *Falise v. American Tobacco Co.* and *H.K. Porter Company Inc. v. The American Tobacco Company, et al.*, were dismissed in June 2001 and July 2001, respectively.

The majority of state courts have also rejected class certification. In May 2000, Maryland's highest court ordered the trial court to vacate its certification of a class in *Richardson v. Philip Morris, et al.* In September 2000, in *Walls v. American Tobacco Co.*, an Oklahoma state court answered a series of state law questions, certified to the state court by the federal court where the purported class was filed, in such a way that led the parties to stipulate that the case should not be certified as a class action in federal court and that the individual plaintiffs would dismiss their federal court cases without prejudice. In October 2000, the federal court issued its order refusing to certify the case as a class action, and dismissed the individual plaintiffs' cases. In December 2000, in *Geiger v. American Tobacco Co.*, the Appellate Division of the Supreme Court of New York affirmed the trial court's denial of class action status to a purported class defined as all New York residents, including their heirs, representatives and estates, who contracted lung and/or throat cancer as a result of smoking cigarettes. Plaintiffs filed a motion for leave to appeal the order denying certification to the New York Court of Appeals, the highest court in the state. The New York Court of Appeals dismissed plaintiff's appeal in February 2001. To date plaintiffs have successfully maintained class certification in only eight state court class action cases, two of which were brought in the State of Florida, three in California, one in Illinois, one in Louisiana and one in West Virginia.

In *Engle v. Reynolds Tobacco, et al.*, a Florida state trial court certified a class of Florida smokers alleging injury due to their tobacco use. The estimated size of the class ranges from 300,000 to 700,000 members. The court determined that the lawsuit could be tried as a class action because, even though certain factual issues are unique to individual plaintiffs and must be tried separately, certain other factual issues were common to all class members and could be tried in one proceeding for the whole class. In July 1999, in phase I of a three-phase trial, the jury found

against the defendants regarding the issues common to the class, such as whether smoking caused certain diseases, whether tobacco was addictive, and whether the tobacco companies withheld information from the public. In phase IIA, in April 2000, the same jury which heard phase I awarded a total of \$12.7 million in compensatory damages to the three named representative plaintiffs, finding that the defendant tobacco companies bore major responsibility for the plaintiffs' injuries. One OPM has requested that the court dismiss the award to one of the plaintiffs because of the jury's findings on a statute of limitations question. In July 2000, in phase IIB, the same jury also assessed punitive damages of approximately \$145 billion with respect to the entire class of possible plaintiffs. The punitive damages awarded against the OPM defendants are: Philip Morris, \$73.96 billion: Reynolds Tobacco, \$36.28 billion; B&W, \$17.59 billion; Lorillard, \$16.25 billion; and Liggett, \$790 million. Phase III will determine compensatory damages for the remaining class members.

On July 24, 2000, the defendants filed a motion with the trial court to, among other things, set aside the verdict, direct judgment in favor of the defendants or decertify the class, and order a new trial. On July 14, 2000, the Southeastern Iron Workers Union filed a motion to intervene in *Engle* seeking to protect its members' subrogation rights under the federal Employment Retirement Income and Security Act. Based on the federal question raised in that motion, defendants removed the case to federal district court in Miami on July 24, 2000. By order dated November 3, 2000, the United States District Court for the Southern District of Florida granted motions to remand the case to the Eleventh Judicial Circuit of Dade County, Florida (the "State Trial Court"). On November 6, 2000, the State Trial Court issued its final judgment and order in which it (a) denied substantially all of the tobacco company defendants' pending and post-trial motions, including the motion for reduction of the \$145 billion punitive damages award or, in the alternative, a new trial, and (b) entered the punitive damage award as a final judgment. On November 7, 2000, the defendants in Engle filed an appeal with respect to the entry of judgment, class certification and numerous other reversible errors that they allege have occurred during the trial. In addition, the defendants have each posted a bond to stay collection of the punitive damages and statutory interest thereon pending the exhaustion of all appeals. Florida has enacted legislation capping the amount of the appeal bond necessary to stay execution of the punitive judgment pending appeal to the lesser of: the amount of punitive damages, plus twice the statutory rate of interest; or 10% of a defendant's net worth, but in no case more than \$100 million. Georgia, Kentucky, Louisiana, Nevada, North Carolina, Oklahoma, South Carolina, Virginia and West Virginia have enacted similar legislation.

SEC filings from certain OPMs include the statement that *Engle* plaintiffs believe the Florida appeal bond legislation is unconstitutional. In the event that a court of final jurisdiction were to declare the legislation unconstitutional, certain OPMs have stated that in a worst case scenario, it is possible that a judgment for punitive damages could be entered in an amount not capable of being bonded, resulting in an execution of the judgment before it could be set aside on appeal. On May 7, 2001, the trial court approved a stipulation (the "**Stipulation**") among Philip Morris, Lorillard, Liggett (the "**Stipulating Defendants**"), the plaintiffs, and the plaintiff class that provides that execution or enforcement of the punitive damages component of the *Engle* judgment will remain stayed against the Stipulating Defendants through the completion of all judicial review. Under the Stipulation, Philip Morris will place \$1.2 billion into an interest-bearing escrow account. Should Philip Morris prevail in its appeal of the case, this escrow amount is to be returned to Philip Morris, together with its \$100 million appeal bond previously posted. In addition, Philip Morris, Lorillard and Liggett will also place \$500 million, \$200 million (including Lorillard's appeal bond), and \$9.72 million (including Liggett's appeal bond), respectively, into a separate interest-bearing escrow account for the benefit of the *Engle* class (the "**Guaranteed Amount**"). Even if the Stipulating Defendants prevail on appeal, the Guaranteed Amount will be paid to the court, and the court will determine how to allocate or distribute it consistent with the Florida Rules of Civil Procedure.

In October 1997, the tobacco industry defendants settled another class action case, *Broin I. Broin I* was brought in Florida state court by flight attendants alleging injuries related to ETS. See "Individual Plaintiffs' Lawsuits" above. In addition to shifting the burden of proof to defendants as to whether ETS causes certain illnesses such as lung cancer and emphysema, the *Broin I* settlement required defendants to pay \$300 million to be used to establish a foundation to sponsor research with respect to the early detection and cure of tobacco related diseases. Individual members of the *Broin I* class also retained the right to bring individual claims, although they are limited to non-fraud type claims and may not seek punitive damages. One OPM reports that as of August 1, 2001, approximately 3,000 of these individual cases (known as *Broin II* cases) have been filed and are still pending.

In October 2000, the court held that the flight attendants will not be required to prove the substantive liability elements of their claims for negligence, strict liability and breach of implied warranty in order to recover damages, if any. The court also ruled that the trials of these suits will address whether the plaintiffs' alleged injuries were caused by their exposure to ETS and, if so, the amount of damages. Defendants have appealed these rulings. On April 5, 2001 a jury returned a verdict for the defendants in the case of *Fontana v. Philip Morris Incorporated, et al.*, the first of the *Broin II* cases to go to trial. The plaintiff has filed motions for a mistrial, a new trial and a judgment notwithstanding the verdict. As of August 1, 2001, one OPM reports that approximately 15 additional *Broin II* cases are scheduled for trial between October 2001 and January 2002.

In Scott v. American Tobacco Company, Inc., a Louisiana medical monitoring and/or smoking cessation case, the court certified a class consisting of smokers desiring to participate in a program designed to assist them in the cessation of smoking and/ or monitor the medical condition of class members to ascertain whether they might be suffering from diseases caused by cigarette smoking. The class members may also bring individual smoking and health lawsuits, if they desire. The trial court's certification of the class has survived initial appeal. Trial began in June 2001.

In August 2000, a West Virginia state court conditionally certified, only to the extent of medical monitoring, in *In re Tobacco Litigation* (formerly known as *Blankenship*), a class of West Virginia residents. The plaintiffs have proposed that the class include all West Virginia residents who (1) on or after January 1, 1995, smoked cigarettes supplied by defendants; (2) smoked at least a pack a day for five years without having developed any tobacco-related illness; and (3) do not receive health care paid or reimbursed by the state of West Virginia. Trial began in January 2001. On January 25, 2001, the trial court granted a motion for a mistrial, ruling that the plaintiffs had improperly introduced testimony about addiction to smoking as a basis for claiming damages. In March 2001, the court denied the defendants' motion to decertify the class. The retrial began in September 2001.

In November 2000, a New York state appellate court reversed a trial court ruling that would have permitted eight separate individual personal injury suits against tobacco companies to be brought in a joint trial. In *Glussi v. Fortune Brands, Inc.*, 714 N.Y.S.2d 516 (N.Y. App. 2000) (also known as the *Apostolou* case), the state's appellate division for the Second Department held that combining the various plaintiffs' claims into a single suit would be too unwieldy and awkward to permit the claims to be fairly heard. Although not technically a class action, the appellate holding confirms the general reasoning behind most decertifications of anti-tobacco class actions. In January 2001, the jury in the *Apostolou* case ruled in favor of the defendants and no punitive damages were awarded.

In *Daniels v. Philip Morris, et al.*, a California state court case, the court certified a class comprised of individuals who were minors residing in California, who were exposed to defendants' marketing and advertising activities, and who smoked one or more cigarettes within the applicable time period. Defendants appealed the trial court's certification ruling but their writ was denied. Trial is scheduled for May 2002.

In addition, in *Miles v. Philip Morris Cos., Inc.,* an Illinois state court judge certified a class comprised of all residents of Illinois who purchased and consumed Cambridge Lights and Marlboro Lights within a specified time period but who do not have a claim for personal injury resulting from the purchase or consumption of the cigarettes. The plaintiffs in that case allege consumer fraud claims and seek economic damages in the form of a refund of purchase costs of the cigarettes. Trial is scheduled for May 2002. In October 2001, a Massachusetts Superior Court judge certified a similar class action, *Aspinall, et. al v. Philip Morris*. Trial is scheduled to take place in the spring of 2002.

During April 2001, a California state court issued an oral ruling in the case of *Brown v. The American Tobacco Company, Inc., et al.,* in which it granted in part plaintiff's motion for class certification and certified a class comprised of residents of California who smoked at least one of defendants' cigarettes during the period from June 10, 1993 through April 23, 2001 and who were exposed to defendants' marketing and advertising activities in California. Certification was granted as to plaintiff's claims that defendant violated California Business and Professions Code Sections 17200 and 17500. The court denied the motion for class certification as to plaintiff's claims under the California Legal Remedies Act. Defendants have filed a writ with the court of appeals challenging the trial court's class certification ruling.

On May 23, 2001, a lawsuit was filed in the United States District Court for the District of Columbia which seeks class action status for millions of youths who began smoking cigarettes before their eighteenth birthday. Plaintiffs seek to recover moneys that underage smokers spent on cigarettes before their eighteenth birthday, whether or not they have suffered health problems, and/or profits the tobacco manufacturers have earned from sales to children. The lawsuit alleges that tobacco manufacturers concealed the addictive nature of cigarettes and concealed the health risks of smoking in their advertising.

*Health Care Cost Recovery Lawsuits.* Plaintiffs in the health care cost recovery cases include the United States and foreign governmental entities or others, such as labor unions, private companies, HMOs, hospitals, other third-party payors, native American tribes or private citizens suing on behalf of taxpayers who seek reimbursement of health care costs allegedly incurred as a result of smoking, as well as other alleged damages. The PMs are exposed to liability in these cases, because the MSA only settled health care cost recovery claims for the Settling States. As of June 30, 2001, there were approximately 60 health care cost recovery cases pending in courts in the United States against manufacturers of tobacco products, of which approximately 10 were filed by union trust funds. On May 22, 2001, three of such union trust fund lawsuits were dismissed by the United States Court of Appeals for the District of Columbia. The Court held that plaintiffs' claims were too remote because the alleged injuries were to union members, not union health care trust funds.

Eight federal courts of appeals have issued rulings in health care cost recovery actions favorable to the tobacco industry. The United States Courts of Appeals for the Second, Third, Fifth, Seventh, Eighth, Ninth, Eleventh and D.C. Circuits, relying primarily on grounds that the plaintiffs' claims were too remote, have affirmed dismissals of, or reversed trial courts that had refused to dismiss, such actions. In January 2000, the United States Supreme Court denied plaintiffs' petitions for writs of certionari in the cases decided by the Court of Appeals for the Second, Third and Ninth Circuits, effectively refusing to consider plaintiffs' appeals. Although there have been decisions to the contrary, most lower courts which have decided motions in these cases have dismissed all or substantially all of the claims against the tobacco industry.

On June 4, 2001, in a U.S. District Court in Brooklyn, NY, a federal jury found that Philip Morris, RJ. Reynolds and Brown & Williamson engaged in deceptive business practices in a case brought by Empire Blue Cross Blue Shield. The jury ruled that the companies must pay up to \$17.8 million in a case in which Empire sought to be reimbursed for billions of dollars it allegedly spent on smoking-related costs. Philip Morris, R.J. Reynolds and Brown & Williamson have expressed an intent to appeal the verdict. In October 2001, a New Jersey court found tobacco manufacturers liable for healthcare costs borne by Horizon Blue Cross Blue Shield of New Jersey, a health insurance company. The decision was based on state consumer protection laws. A lawyer for Philip Morris, Inc., one of the defendants, has said that the companies intend to appeal the decision to the United States Court of Appeals for the Second Circuit.

In September 1999, the Department of Justice filed a lawsuit against the OPMs, certain related parent companies, and two tobacco industry research and lobbying organizations. Among other things, the federal lawsuit seeks to recoup Medicare and other medical expenses of the federal government pursuant to the Medical Care Recovery Act and the Medicare Secondary Paver Act relating to smoking-related illnesses, and alleges violations of the federal RICO statute. The lawsuit seeks unspecified damages, disgorgement of profits by the OPMs under the RICO statute and certain other relief, including an injunction requiring the defendants to make certain public statements in the marketing and promotion of their products regarding the health risks of tobacco and to fund antismoking education campaigns and smoking cessation programs. In December 1999, defendants filed a motion to dismiss this lawsuit on several grounds, including that the statutes invoked by the government do not provide a basis for the relief sought. On September 28, 2000, the district court ruled that the government could not use the Medical Care Recovery Act or the Medicare Secondary Payer Act to recover Medicaid expenses related to ill smokers and granted the defendants' motions to dismiss these claims. The district court also ruled that the government could proceed with its other claims under the RICO statute. In October 2000, the federal government moved for reconsideration of the district court's order to the extent that it dismissed the Medical Care Recovery Act claims for health care costs paid pursuant to government health benefit programs other than Medicare and the Federal Employees Health Benefits Act. The court denied the motion in July 2001. In February 2001, the government filed an amended complaint attempting to replead the Medicare Secondary Payer Act claim. In July 2001, the court dismissed the amended complaint. In February 2001, two Native American tribes moved to intervene and file a class action complaint on behalf of federally recognized Native American tribes seeking to recover costs spent on providing health care to tribal members. The court denied that intervention motion in May 2001. Trial is scheduled for July 2003, although trial dates are subject to change. Philip Morris believes that it has a number of valid defenses to the lawsuit and will continue to vigorously defend it.

In A.O. Fox Memorial Hospital, et al. v. American Tobacco Company, Inc., et al., a group of 175 New York State hospitals filed suit in May 2000 in New York Supreme Court, Nassau County, against various defendants, including PMs, seeking to recover unreimbursed and under-reimbursed costs in connection with past, present and future health care provided to patients suffering from tobacco-related illnesses. The lawsuit seeks a minimum of \$3.6 billion in damages. Defendants' motion to dismiss the complaint is pending. The Ninth Circuit has affirmed the dismissal of similar claims brought by a group of Washington hospitals in Association of Wash. Pub. Hosp. Dists. et al. v. Philip Morris, Inc., et al. On October 1, 2001, the U.S. Supreme Court denied the motion for a writ of certiorari.

A number of foreign countries have filed suit in state and federal courts in the United States against tobacco industry defendants to recover funds for health care and medical and other assistance paid by those foreign governments to their citizens. Of the 33 cases pending as of June 30, 2001, 6 are pending in state court and 27 are pending in federal court. Eleven of these cases have been transferred to, and are still pending before, the Judicial Panel on Multi-District Litigation in the federal court for the District of Columbia. Other foreign governments and entities have stated that they are considering filing such actions in the United States.

Other Tobacco-Related Litigation. The tobacco industry is also the target of other litigation, including:

.

- Asbestos contribution cases whereby former asbestos manufacturers, their personal injury settlement trusts and insurers seek contribution or reimbursement for amounts expended in connection with the defense and payment of asbestos claims that were allegedly caused in whole or in part by cigarette smoking. As of August 1, 2001, an estimated 20 suits were pending on behalf of former asbestos manufacturers, asbestos manufacturers' personal injury settlement trusts and an insurance company against tobacco manufacturer. On May 24, 2001, a Mississippi state court rejected claims by asbestos manufacturer Owens Corning that the tobacco companies should reimburse it for payment of asbestos related injury claims that were allegedly caused by cigarette smoking. The Court held that Owens Corning's alleged injuries were too remote to recover damages for the asbestos injury claims. Owens Corning has indicated that it will appeal. Similar cases are pending in New York, Mississippi and California.
- California "Proposition 65" cases, whereby two California cities seek damages for failure to warn that exposure to ETS may cause illness under a law requiring that California residents be informed if they are exposed to substances that are alleged to cause cancer or birth defects. Both cases settled. The two settlement agreements collectively resolve all claims that were, or could have been, brought in these two actions. In November 2000, the court granted defendants' motion seeking approval of both settlements and entry of a final judgment in both cases.
- As of June 30, 2001, approximately 41 lawsuits have been filed by tobacco wholesalers, or indirect purchasers, against domestic cigarette manufacturers alleging that cigarette manufacturers combined and conspired to set the price of cigarettes, in violation of antitrust statutes and various state unfair business practices statutes. Thirty-eight of these cases remain pending 7 in federal court and 31 in state courts. In all cases, plaintiffs are asking the court to certify the lawsuits as class actions, and to allow the respective plaintiffs to pursue the lawsuits as representatives of other persons in the United States, and throughout the world, that purchased cigarettes directly from one or more of the defendants. The federal cases have been and sent by the Judicial Panel on Multidistrict

Litigation for pretrial in the United States District Court for the Northern District of Georgia. On November 30, 2000, that court dismissed plaintiffs' claims of fraudulent concealment, claims concerning conduct outside the United States, and allegations relating to non-price conduct. The court again dismissed the fraudulent concealment claims on June 19, 2001, after plaintiffs attempted to replead them. On January 23, 2001, the federal court certified a class of direct-purchaser plaintiffs. At the state level, the Arizona case was dismissed on February 28, 2001, and plaintiffs filed a notice of appeal on May 30, 2001. Discovery in all remaining state cases, except Kansas, is being coordinated with the federal cases. Discovery in the federal cases ends July 31, 2001. Parties in the Kansas and Minnesota cases are awaiting rulings on class certification.

- Suits by tobacco users, manufacturers, consumer advocates and numerous other groups alleging that the defendants conspired to fix cigarette prices. In Bedell Wholesale Co. v. Philip Morris, certain SPMs and NPMs brought an action against the OPMs alleging that certain sections of the MSA violated the Sherman Antitrust Act. The District Court dismissed the case holding that the OPMs were immune from antitrust liability under both the Noerr-Pennington ("NP") and Parker immunity doctrines. The Court of Appeals on June 19. 2001, affirmed the District Court's dismissal of the case. The Court of Appeals held that defendants were immune from antitrust liability under the NP doctrine but not under the Parker immunity doctrine. The Court of Appeals had earlier explained that in reviewing the District Court's decision, it would have to affirm the dismissal if the OPMs were immune under either the NP doctrine or the Parker immunity doctrine. In July 2001, the SPMs and NPMs filed a request for an en banc hearing before the Third Circuit, which request was denied. Attorneys for Bedell filed a petition for a writ of certiorari in the U.S. Supreme Court in October. 2001. Later that month, a group of Pennsylvania plaintiffs brought an action. Mariana v. Fisher, against the Pennsylvania Attorney General and Secretary of Revenue, based on claims that essentially challenge the Bedell holding. Plaintiffs allege federal antitrust violations and argue that, contrary to the Bedell holding, the MSA, as enforced, fails some of the legal tests required for immunity from federal antitrust liability. Particularly, the plaintiffs argue that the States have not exercised sufficient control over the anti-competitive aspects of the Manufacturers' MSA-related activities (such as raising cigarette prices to fund their MSA payments).
- Lawsuits have been filed in Florida by the Republic of Ecuador, the Republic of Belize and the Republic of Honduras, alleging that various OPMs engaged in sophisticated conspiracies to smuggle cigarettes into those respective countries in an effort to evade duties and/or taxes. Plaintiffs seek unspecified amounts in actual damages, treble damages, punitive damages and equitable relief in each of the three suits. A similar lawsuit brought by several Canadian provinces was dismissed in July 2000 and the United States Court of Appeals for the Second Circuit upheld that dismissal in October 2001: no ruling has been issued. The defendants have denied the allegations in each of such cases.
- An action in the United States District Court for the Eastern District of New York commenced by the European Commission ("EC") on November 3, 2000 against Reynolds Tobacco. Philip Morris, and related companies. The EC complaint alleges several claims, including RICO, common law fraud, public nuisance, and unjust enrichment. The EC also alleges that Philip Morris, Reynolds Tobacco, and related companies engaged in a conspiracy to smuggle cigarettes into EC member states in an effort to evade taxes, thereby depriving the EC and its member states of custom duties and value added taxes. The complaint seeks unspecified damages including compensatory damages, injunctive relief, and treble damages under RICO. On July 18, 2001, the court dismissed the case, stating that the EC had been unable to prove "that it

has suffered any injury as a result of the defendants' illegal acts." On August 6, 2001, the EC and 10 member states filed a complaint against Reynolds Tobacco, Philip Morris, and related companies. The EC complaint is essentially a resubmission of the first complaint filed on November 3, 2000. The EC complaint alleges that Philip Morris, Reynolds Tobacco, and related companies engaged in a conspiracy to smuggle cigarettes into EC member states in an effort to evade taxes, thereby depriving the EC and its member states of custom duties and value added taxes. The complaint seeks unspecified damages including compensatory damages, injunctive relief, and treble damages under RICO.

- Litigation spawned by the MSA and settlements with the Previously-Settled States alleging, among other things, that the MSA or the Model Statute violates certain provisions of the United States Constitution, state constitutions, the federal antitrust laws, federal civil rights laws, state consumer protection laws and unfair competition laws, some of which, if ultimately successful, could result in a determination that the MSA or the Model Statute is void or unenforceable. The lawsuits seek, among other things, an injunction against one or more of the Settling States from collecting any monies under the MSA and barring the PMs from collecting cigarette price increases related to the MSA, and/or a determination that the MSA is void or unenforceable. To date none of the challenges to the MSA or the Model Statute have been successful, although several of the cases brought in federal district courts are on appeal. See "RISK FACTORS" and "LEGAL CONSIDERATIONS" herein.
- A suit by tobacco manufacturer Star Scientific, Inc., which is not a party to the MSA, is challenging the constitutionality of the MSA, the effect of state statutes adopted under the MSA and any subsequent modifications of the MSA. The *Star* case has been dismissed by the trial court and plaintiffs have appealed to the Fourth Circuit Court of Appeals.
- There are six actions pending against RJR Tobacco alleging various violations of the MSA. Four states allege that the posting of signage advertising RJR Tobacco's brand name sponsorships violates a provision of the MSA governing the times during which such signs may be posted; one state alleges that RJR Tobacco's purchase of advertising space on matchbooks distributed by an independent third party violates a provision of the MSA governing brand name merchandise; and one state has alleged that the publications in which RJR Tobacco places advertising evidences the direct or indirect targeting of youth, which is prohibited by the MSA. RJR Tobacco has stated that it believes it has meritorious defenses to each of these actions.
- On June 28, 2001, in *Lorillard Tobacco Company v. Reilly*, the U.S. Supreme Court ruled that the State of Massachusetts could not impose its own advertising restrictions on tobacco beyond the federal law that bans cigarette advertising and requires warning labels on packages. Based on the First Amendment, the Court found that the attorney general failed to show that Massachusetts' outdoor advertising regulations for smokeless tobacco and cigars were not more extensive than necessary to advance the state's interest in preventing underage tobacco use.
  - On July 24, 2001, in *North American Trading Company and International Tobacco Partners, LLC v. "NAAG" et al.*, plaintiffs filed an action in the United States District Court for the District of Columbia alleging certain constitutional and antitrust claims and that the Model Statute is unenforceable as to importers of foreign-made cigarettes intended for resale in the United States. Plaintiffs have requested an injunction to enjoin the enforcement of the application of the Model Statute against them. On September 18, 2001, the District Court dismissed the case.

• Lawsuits brought by California, Washington, Arizona, New York and Ohio against Reynolds Tobacco which allege that the OPMs violated MSA advertising restrictions by advertising in publications with greater than 15% youth readership, on car race track billboards for longer than the allowed time limits and on match book covers.

The foregoing discussion of civil litigation against the tobacco industry is not exhaustive and is not based upon the Corporation's examination or analysis of the court records of the cases mentioned or of any other court records. It is based on SEC filings by OPMs and other publicly available information published by the OPMs and others, including recent news reports. Prospective purchasers of the Series 2001 Bonds are referred to the reports filed with the SEC by certain of the OPMs for additional descriptions thereof. Litigation is subject to many uncertainties. In its SEC filing, one OPM states that it is not possible to predict the outcome of litigation pending against it, and that it is unable to make a meaningful estimate of the amount or range of loss that could result from an unfavorable outcome of pending litigation, and that it is possible that its business, volume, results of operations, cash flows or financial position could be materially affected by an unfavorable outcome or settlement of certain pending litigation or by the enactment of federal or state tobacco legislation.

## **DRI-WEFA REPORT**

The following information has been extracted from the DRI•WEFA Report, a copy of which is attached hereto as Appendix A. This summary does not purport to be complete and the DRI•WEFA Report should be read in its entirety for an understanding of the assumptions on which it is based and the conclusions it reaches. The DRI•WEFA Report forecasts future United States domestic cigarette consumption. The MSA payments are based in part on cigarettes shipped in and to the United States. Cigarette shipments and cigarette consumption may not match as a result of various factors such as inventory adjustments.

## General

DRI•WEFA, formerly known as Wharton Econometrics, has prepared a report, dated October 19, 2001 (the "DRI•WEFA Report"), for the Corporation on the consumption of cigarettes in the United States from 2001 through 2030 entitled, "A Forecast of U.S. Cigarette Consumption (2000-2030) for the Tobacco Settlement Financing Corporation." DRI•WEFA is an internationally recognized econometric and consulting firm of over 200 economists in 16 offices worldwide. DRI•WEFA is a wholly-owned subsidiary of Primark Corporation, a publicly traded company which is a provider of financial, economic and market research information.

DRI•WEFA has developed a cigarette consumption model based on historical United States data between 1965 and 1999. This econometric model, coupled with DRI•WEFA's long term forecast of the U.S. economy, has been used to project total U.S. cigarette consumption from 2001 to 2030. This forecast, in the short-term, differs slightly from the one presented by DRI•WEFA in 2000 ("DRI•WEFA's 2000 Forecast"). In the year 2000, lower than expected prices increased consumption and, after examining manufacturers' shipment data for the year, DRI•WEFA now estimates a consumption level for year 2000 of 423 billion, 12 billion more than DRI•WEFA's 2000 forecast. DRI•WEFA has also revised its year 2001 consumption projection upwards, to 408 billion from 401 billion. The long term forecast is identical to DRI•WEFA's 2000 forecast.

After considering the impact of demographics, cigarette prices, disposable income, employment and unemployment, industry advertising expenditures, the future effect of the incidence of smoking among underage youth and qualitative variables that captured the impact of anti-smoking regulations, legislation, and health warnings, DRI•WEFA determined which variables to use (real cigarette prices, real per capita disposable personal income, the impact of restrictions on smoking in public places, and the trend over time in individual behavior and preferences) and, using these variables, developed a cigarette consumption model based on historical United States data between 1965 and 1999. DRI•WEFA applied a standard multivariate regression analysis to determine the nature of the economic relationship between these variables and adult per capita cigarette consumption in the United States. The regression analysis for the period 1965 to 1999 showed: (i) long run price elasticity of demand of -0.31; and (ii) income elasticity of demand of 0.27.

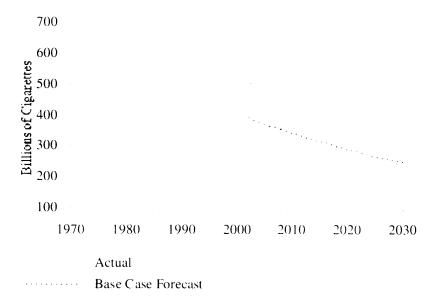
DRI•WEFA estimates that the total consumption for the year 2000 declined by 2.76%. After 2001, DRI•WEFA projects that the rate of decline in total cigarette consumption will moderate and average less than 2% per year. From 1999 through 2030 the average annual rate of decline is projected to be 1.79%. On a per capita basis consumption is projected to fall at an average annual rate of 2.63%. Total consumption of cigarettes in the United States is projected to fall from an estimated 435 in 1999 to under 400 billion by 2002, to under 300 billion by 2019, and to reach 248 billion in 2030. DRI•WEFA's analysis indicates that total consumption in 2030 will be 248 billion cigarettes (the "**Base Case Forecast**"), representing a 51% decline from the 1999 level. The DRI•WEFA Report states that DRI•WEFA believes that the assumptions on which the Base Case Forecast is based are reasonable. The results of the Base Case Forecast are shown in the following table.

## DRI•WEFA Base Case Forecast of Cigarette Consumption

<u>Year</u>	Cigarettes (billions)	<u>Year</u>	Cigarettes <u>(billions)</u>
2000	423.00	2016	310.96
2001	408.00	2017	305.75
2002	394.13	2018	300.62
2003	386.89	2019	295.41
2004	379.60	2020	290.58
2005	373.24	2021	285.75
2006	366.94	2022	281.13
2007	360.98	2023	276.53
2008	355.27	2024	272.28
2009	349.32	2025	268.07
2010	343.83	2026	263.94
2011	338.37	2027	259.89
2012	332.69	2028	255.93
2013	326.93	2029	252.05
2014	321.15	2030	248.20
2015	316.05		

The following graph displays the projected time trend of cigarette consumption in the United States.





The DRI-WEFA Report also presents alternative forecasts that project higher and lower paths of cigarette consumption, predicting that by 2030 total United States consumption could be as low as 228 billion or as high as 261 billion cigarettes.

## **Comparison With Prior Forecasts**

On October 25, 1999, DRI•WEFA presented a similar study, "A Forecast of US Cigarette Consumption (1999-2042)". Its long run conclusions were quite similar to this study. The current forecast of 248 billion cigarettes in 2030, is 0.8% greater than the 1999 forecast of 246 billion in 2030. In the 1999 study the DRI•WEFA projected level of 1999 consumption was 432 billion; the estimated number from the USDA was slightly higher, 435 billion.

DRI•WEFA incorporated this and other new data in 2000. Price increases had been greater than anticipated in the DRI•WEFA 1999 study. DRI•WEFA increased our retail price assumption for 2000 from \$3.03 to \$3.39, and corresponding decreased its consumption forecast for the year to 411 billion. However, aggressive discounting at the retail level resulted in a lower average price for the year, \$3.20 per pack. Increased 2000 consumption forecast DRI•WEFA now estimates a consumption level of 423 billion for 2000, 12 billion more than DRI•WEFA projected in its 2000 forecast, though 8 billion fewer than DRI•WEFA projected for that year in its 1999 forecast.

#### **Historical Cigarette Consumption**

People have used tobacco products for centuries. Tobacco was first brought to Europe from America in the late 15<sup>th</sup> century and became America's major cash crop in the 17<sup>th</sup> and 18<sup>th</sup> centuries. Prior to 1900, tobacco was most frequently used in pipes, cigars and snuff. With widespread production of manufactured cigarettes (as opposed to hand-rolled cigarettes) in the United States in the early 20<sup>th</sup> century, cigarette consumption expanded dramatically. The United States Department of Agriculture (the "USDA"), which has compiled data on cigarette consumption since 1900, reports that consumption (which is defined as taxable United States consumer sales, plus shipments to overseas armed forces, ship stores, Puerto Rico and other United States possessions, and small tax-exempt categories, as reported by the Bureau of Alcohol, Tobacco and Firearms) grew from 2.5 billion in 1900 to a peak of 640 billion in 1981. Consumption declined in the 1980's and 1990's, reaching a level of 435 billion cigarettes in 1999. The USDA currently projects that 430 billion cigarettes in 2000.

The cigarette market is an oligopoly in which, according to Philip Morris, the four leading manufacturers accounted for over 94% of the market share based on shipments in 2000. The top four companies in shipments were Philip Morris, Reynolds Tobacco, B&W and Lorillard, each of which occupied 50.5%, 23.0%, 11.7%, and 9.6% of the industry market, respectively, as reported by Philip Morris.

While the historical trend in cigarette consumption prior to 1981 was increasing, between 1931 and 1932 there was a decline of 9.82% in consumption during the Great Depression. Notwithstanding this steep decline, consumption rapidly increased after 1932, exceeding previous levels by 1934. Following the release of the United States Surgeon General's Report in 1964, cigarette consumption continued to increase at an average annual rate of 1.20% between 1965 and 1981. Between 1981 and 1990, however, cigarette consumption declined at an average annual rate of 2.18%. From 1990 to 1998, the average annual rate of decline in cigarette consumption was 1.51%; but for 1998 the decline increased to 3.13% and then the decline for 1999 accelerated to 6.45%. These sharp recent declines are correlated with large price increases in 1998 and 1999.

Following the 1964 Surgeon General's Report, adult per capita cigarette consumption (total consumption divided by the number of people 18 years and older) began to decline. Population growth offset this decline until 1981. The adult population (people 18 years and older) grew at an average annual rate of 1.86% for the period 1965 through 1981, 1.17% from 1981 to 1990, and 1.02% from 1990 to 1999. Adult per capita cigarette consumption declined at an average annual rate of 0.65% for the period 1965 to 1981, 3.31% for the period 1981 to 1990 and 2.47% for the period 1990 to 1998. In 1998 the per capita decline in cigarette consumption was 4.21%, and in 1999 the decline accelerated to 7.50%. These sharp recent declines are correlated with large price increases in 1998 and 1999. All percentages are based upon compound annual growth rates.

The following table sets forth United States domestic cigarette consumption for the five years ended December 31, 1999. The data in this table vary from statistics on cigarette shipments in the United States. While the DRI-WEFA Report is based on consumption, payments under the MSA are computed, based in part, on

shipments in or to the 50 United States, the District of Columbia and Puerto Rico. The quantities of cigarettes shipped and cigarettes consumed may not match at any given point in time as a result of various factors such as inventory adjustments, but are substantially the same when compared over a period of time.

	Consumption	
Year Ended December 31	(Billions of Cigarettes)	Percentage Change
[999	435	-6.45%
1998	465	-3.13%
1997	480	-1.44%
1996	487	0.00%
1995	487	0.21%

Survey of the Economic Literature on Smoking. A number of organizations have conducted studies on United States cigarette consumption. These studies have utilized a variety of methods to estimate levels of smoking, including interviews and/or written questionnaires. Although these studies have tended to produce varying estimates of consumption levels due to a number of factors, including different survey methods and different definitions of smoking, taken together such studies provide a general approximation of consumption levels and trends. Set forth below is a brief summary of some of the more recent studies on cigarette consumption levels.

*Incidence of Smoking.* According to a Centers for Disease Control and Prevention ("**CDC**") survey released in October 2001, approximately 46.5 million. American adults were current smokers in 1999, representing approximately 23.5% of the population age 18 and older. This survey defines "current smokers" as those persons who have smoked at least 100 cigarettes in their lifetime and who have smoked every day or some days at the time of the survey. Although the percentage of adults who smoke ("**incidence**") declined from 42.4% in 1965 to 25.5% in 1990, the incidence rate declined relatively slowly through the next decade. The National Center for Health Statistics presents a preliminary estimate of adult incidence for 2000 of 23.3%.

Certain studies have focused in whole or in part on youth cigarette consumption. Surveys of youth typically define a "current smoker" as a person who has smoked a cigarette on one or more of the 30 days preceding the survey. The CDC's Youth Risk Behavior Survey estimated that from 1991 to 1999 incidence among high school students (grades 9 through 12) rose from 27.5% to 34.8%, representing an increase of 26.5%. According to the Monitoring the Future Study (a school-based study of cigarette consumption and drug use conducted by the Institute for Social Research at the University of Michigan), smoking incidence among eighth, tenth and twelfth graders was lower in June 2000 than in June 1999. However, incidence levels for  $10^{th}$  and  $12^{th}$  graders remain significantly higher than in June 1991. Smoking incidence for  $8^{th}$  graders has fallen to near its level in 1991.

The 2000 Household Survey on Drug Abuse conducted by the Substance Abuse and Mental Health Services Administration of the United States Department of Health and Human Services estimated that approximately 55.7 million Americans age 12 and older were current cigarette smokers (defined by this survey to mean they had smoked cigarettes at least once during the 30 days prior to the interview). This estimate represents an incidence rate of 24.9%, which is a decrease from 25.8% in 1999. The same survey found that an estimated 13.4% of youths age 12 to 17 were current cigarette smokers in 2000, a decrease from 14.9% in 1999.

*Price Elasticity of Cigarette Demand.* The price elasticity of demand reflects the impact of changes in price on the demand for the product. Cigarette price elasticities from recent conventional research studies have generally fallen between an interval of -0.3 to -0.5. In other words, as the price of cigarettes increases by 1.0%, the quantity demanded decreases by 0.3% to 0.5%. A few researchers have estimated price elasticity to be as high as -1.23. Research focused on youth smoking has found price elasticity levels of up to -1.41.

Two studies recently published by the National Bureau of Economic Research examine the price elasticity of youth smoking. In their study on youth smoking in the United States, Gruber and Zinman estimate an elasticity of smoking participation (defined as smoking any cigarettes in the past 30 days) of -0.67 for high school seniors in

the period 1991 to 1997. That is, a 1% increase in cigarette prices would result in a decrease of 0.67% in the number of those seniors who smoked. The study's findings state that the drop in cigarette prices in the early 1990's can explain 26% of the upward trend in youth smoking during the same period. The study also found that price has little effect on the smoking habits of younger teens (8<sup>th</sup> grade through 11<sup>th</sup> grade), but that youth access restrictions have a significant impact on limiting the extent to which younger teens smoke. A study by Tauras and Chaloupka also found an inverse relationship between price and cigarette consumption among high school seniors, and that the price elasticity of cessation for males averaged 1.12 and for females averaged 1.19. According to the DRI•WEFA Report, these estimates imply that a 1% increase in the real price of cigarettes will result in an increase in the probability of smoking cessation for high school senior males and females of 1.12% and 1.19%, respectively.

Workplace Restrictions. In their 1996 study on the effect of workplace smoking bans on cigarette consumption, Evans, Farrelly, and Montgomery found that between 1986 and 1993 smoking participation rates among workers fell 2.6% more than non-workers. Their results suggest that workplace smoking bans reduce smoking prevalence by 5 percentage points and reduce consumption by smokers nearly 10%. The authors also found a positive correlation between hours worked and the impact on smokers in workplaces that have smoking bans: the more hours per day that a smoker spends working in an environment where there are smoking restrictions, the greater the decline in the quantity of cigarettes consumed by that smoker.

## **Factors Affecting Cigarette Consumption**

Most empirical studies have found a common set of variables that are relevant in building a model of cigarette demand. These conventional analyses usually evaluate one or more of the following factors: (i) general population growth, (ii) price increases, (iii) changes in disposable income, (iv) youth consumption, (v) trend over time, (vi) smoking bans in public places, (vii) nicotine dependence and (viii) health warnings. While some of these factors were not found to have a measurable impact on changes in demand for cigarettes, all of these factors are thought to affect smoking in some manner and to be incorporated into current levels of consumption.

General Population Growth. DRI•WEFA forecasts that the United States population will increase from approximately 272 million in 1999 to approximately 351 million in 2030. This forecast is consistent with the Bureau of the Census forecast.

*Price Elasticity of Demand and Price Increases.* Cigarette price elasticities from recent conventional research studies have generally fallen between an interval of -0.3 to -0.5. Based on DRI-WEFA's multivariate regression analysis using data from 1965 to 1999, the long run price elasticity of consumption for the entire population is -0.31, that is, a 1.0% increase in the price of cigarettes decreases consumption by 0.31%.

In 1998, the average price of a pack of cigarettes in nominal terms was \$2.20. This increased to \$2.88 per pack in 1999, representing a nominal growth in the price of cigarettes of 30.9% from 1998. During 1999, consumption declined by 6.45%. This was primarily due to a \$0.45 per pack increase in November 1998 which was intended to offset the costs of the MSA and the agreements with the Previously-Settled States.

The cigarette manufacturers have since increased wholesale prices on five occasions: in August 1999 by \$0.18 per pack, in January 2000 by \$0.13 per pack, in July 2000 by \$0.06 per pack, in December 2000 by \$0.14 per pack and most recently on April 25, 2001 by \$0.14 per pack. In addition to the wholesale increases, New York increased its state excise tax by \$0.50 per pack to \$1.11, following a similar 1999 increase of \$0.50 per pack in California. In 2001, Maine, Rhode Island, West Virginia, and Wisconsin have all increased their tax on cigarettes. The average state excise tax is now \$0.40 per pack. As a result of these increases DRI•WEFA estimates that average retail prices across the U.S. have risen, in September 2001, to approximately \$3.60 per pack. For the year 2000, DRI•WEFA estimates that the average price per pack was \$3.20, representing a nominal growth in the price of cigarettes of 11.0% from 1999. Prices are expected to continue to increase 2000due to costs related to the MSA and an increase in the federal excise tax of \$0.05 per pack than discount brands, allowing a margin for consumers to switch to less costly discount brands in the event of price increases. Under the MSA, volume adjustments to payments are based on the quantity (and not the price or type) of cigarettes shipped.

*Changes in Disposable Income.* Analyses from many conventional models also include the effect of real personal disposable income. Most studies have found that cigarette consumption in the United States increases as disposable income increases. However, a few studies have found that cigarette consumption decreases as disposable income increases. Based on its multivariate regression analysis using data from 1965 to 1999, DRI•WEFA found that the income elasticity of consumption is 0.27; in other words, a 1.0% increase in real disposable income per capita increases per capita cigarette consumption by 0.27%.

*Youth Consumption.* The number of teenagers who smoke is another likely determinant of future adult consumption. While this variable has been largely ignored in empirical studies of cigarette consumption, almost all adult smokers first used cigarettes by high school and very little first use occurs after age 20. One study examines cohort effects (intertemporal correlation) of youth smoking on future adult smoking. The study found that between 25% and 50% of an increase or decrease in youth smoking would persist into adulthood. According to the study, several factors may alter future correlation between youth and adult smoking: there are better means for quitting smoking than in the past, and there are more workplace bans in place that will affect those who are currently in their teen years.

DRI•WEFA compiled data from the CDC which measures the incidence of smoking in the 12-17 age group as the percentage of the population in this category that first become daily smokers. The percentage, after falling since the early 1970's began to increase in 1990 and increased through the decade. DRI•WEFA assumes that this recent trend has reached its peak and that youth smoking will resume its longer term decline.

*Trend Over Time.* Since 1964 there has been a significant decline in United States adult per capita cigarette consumption. The 1964 Surgeon General's health warning and numerous subsequent health warnings, together with the increased health awareness of the population over the past 30 years, may have contributed to decreases in cigarette consumption levels. If, as assumed by DRI•WEFA, the awareness of the adult population continues to change in this way, overall consumption of cigarettes will decline gradually over time. DRI•WEFA's analysis includes a time trend variable in order to capture the impact of these changing health trends and the effects of other such variables which are difficult to quantify.

*Health Warnings.* Categorical variables also have been used to capture the effect of different time periods on cigarette consumption. For example, some researchers have identified the 1964 United States Surgeon General's Report and subsequent mandatory health warnings on cigarette packages as turning points in public attitudes and knowledge of the health effects of smoking. The Cigarette Labeling and Advertising Act of 1965 required a health warning to be placed on all cigarette packages sold in the United States, beginning January 1, 1966. The Public Health Smoking Act of 1969, beginning November 1, 1970, required all cigarette packages sold in the United States to carry an updated version of the warning, stating that it was a Surgeon General's warning. The Comprehensive Smoking Education Act of 1984 led to even more specific health warnings on cigarette packages. The dangers of cigarette smoking have been generally known to the public for years. Part of the negative trend in smoking identified in DRI•WEFA's model may represent the cumulative impact of various health warnings since 1966.

Smoking Bans in Public Places. Beginning in the 1970s, numerous states have passed laws banning smoking in public places as well as in private workplaces. As of 1999, 48 states and the District of Columbia required smoke-free indoor air to some degree, or in some public places. Based on its regression analysis using data from 1965 to 1999, DRI•WEFA found that the restrictions on public smoking appear to have an independent effect on per capita cigarette consumption. DRI•WEFA estimates that the restrictions instituted beginning in the late 1970s have reduced smoking by about 2%. However, the timing of the restrictions within and across states makes such statistical identification difficult. The trend variable included in DRI•WEFA's econometric analysis is likely to incorporate some part of the cumulative impact of the various smoking bans and restrictions.

*Nicotine Dependence.* Nicotine is widely believed to be an addictive substance. The Surgeon General and the American Medical Association both conclude that nicotine is an addictive drug which produces dependence. The American Psychiatric Association has determined that cigarette smoking causes nicotine dependence in smokers and nicotine withdrawal in those who stop smoking. The American Medical Association Council on Scientific Affairs found that one third to one half of all people who experiment with smoking become smokers.

Other Considerations. In August 1999, the CDC published "Best Practices for Comprehensive Tobacco Control Programs." Citing the success of programs in California and Massachusetts, the CDC recommends comprehensive tobacco control programs to the states. On August 9, 2000, the Surgeon General issued a report, "Reducing Tobacco Use", that comprehensively assesses the value and efficacy of the major approaches that have been used to reduce tobacco use. The report concludes that a comprehensive program of educational strategies, treatment of nicotine addition, regulation of advertising, clean air regulations, restrictions of minors' access to tobacco, and increased excise taxation can significantly reduce the prevalence of smoking. The Surgeon General called for increased spending on anti-smoking initiatives by states of up to 25% of their annual settlement proceeds, which is far higher than the approximately 9% allocated from the first year's MSA settlement payments. The report documents evidence of the effectiveness of five major modalities for reducing tobacco use, namely, educational strategies, pharmacological treatment of nicotine addiction combined with behavioral support, regulation of advertising and promotional activities of manufacturers, clean air regulations, restricted access of minors, and excise tax increases.

DRI•WEFA's research has indicated (and its model incorporates), a negative impact on cigarette consumption due to tobacco tax increases and a negative trend decline in levels of smoking since the Surgeon General's 1964 warning, subsequent anti-smoking initiatives, and regulations which restrict smoking. DRI•WEFA's model and forecast acknowledges the efficacy of these activities in reducing smoking and assumes that the effectiveness of such anti-smoking efforts will continue. DRI•WEFA goes on to state that, as the prevalence of smoking declines, it is likely that the achievement of further declines requires either greater levels of spending, or more effective programs, which DRI•WEFA views as the common principle of diminishing returns.

In 2000, New York State mandated that by the year 2003 manufacturers provide only cigarettes that selfextinguish. DRI•WEFA expects that by that year an agreement will have been reached on a nationwide standard. DRI•WEFA does not believe that either the New York statute or a nationwide agreement will impact consumption noticeably. DRI•WEFA believes that this will probably raise the cost of manufacture slightly, but is viewed by DRI•WEFA as the continuation of a long series of government actions that contribute to the trend decline in consumption and thus have been incorporated into DRI•WEFA's model.

Similarly, on January 16, 2001, Vector Group Ltd. announced plans to introduce a virtually nicotine-free cigarette. This non-addictive product might be used as a tool to quit or reduce smoking. DRI•WEFA views this as a continuation of efforts to provide products, such as the nicotine patch, that are supposed to reduce smoking addiction. These products have likely contributed to the trend decline in consumption incorporated into DRI•WEFA's model. DRI•WEFA's forecast expects such efforts to continue to reduce per capita cigarette consumption.

## SUMMARY OF BOND STRUCTURING ASSUMPTIONS

## Introduction

The following discussion describes the methodology and assumptions used to calculate a forecast of Collections to be received by the Corporation (the "Collection Methodology and Assumptions"), as well as the methodology and assumptions used to structure the schedules of Principal and to calculate the projected Turbo Redemptions for the Series 2001 Bonds (the "Structuring Assumptions"). For sensitivity analyses which evaluate the impact of different consumption levels on Turbo Redemptions, see "Effect of Changes in Cigarette Consumption Levels on Turbo Redemptions" below.

#### **Collection Methodology and Assumptions**

In calculating a forecast of Collections to be received by the Corporation, the forecast of cigarette consumption in the United States developed by DRI•WEFA and described as the Base Case Forecast was applied to calculate Initial Payments to be made by the OPMs and Annual Payments and Strategic Contribution Fund Payments to be made by the PMs pursuant to the MSA. The calculation of payments required to be made was performed in accordance with the terms of the MSA; however, as described below, certain assumptions were made

with respect to consumption of cigarettes in the United States and the applicability of certain adjustments and offsets to such payments set forth in the MSA. In addition, it was assumed that the PMs make all payments required to be made by them pursuant to the MSA, and that the relative market share for each of the PMs remains constant throughout the Collection forecast period at 94.0% for the OPMs, 4.5% for the SPMs and 1.5% for the NPMs.<sup>†</sup> It was further assumed that each company that is currently a PM remains such throughout the term of the Series 2001 Bonds.

In applying the consumption forecast from the DRI•WEFA Report, it was assumed that United States consumption, which was forecasted by DRI•WEFA, was equal to the number of cigarettes shipped in and to the United States, the District of Columbia and Puerto Rico, which is the number that is applied to determine the Volume Adjustment. The DRI•WEFA Report states that the quantities of cigarettes shipped and cigarettes consumed may not match at any given point in time as a result of various factors such as inventory adjustments, but are substantially the same when compared over a period of time. DRI•WEFA's Base Case Forecast for United States cigarette consumption is set forth herein under "DRI•WEFA REPORT." See Appendix A for a discussion of the assumptions underlying the projections of cigarette consumption contained in the DRI•WEFA Report.

#### Initial Payments

In accordance with the Collection Methodology and Assumptions, the amount of Initial Payments to be made by the OPMs was calculated by applying the adjustments applicable to the Initial Payments in accordance with the MSA as follows:

Volume Adjustment. First, the Volume Adjustment was applied to the schedule of base amounts for the Initial Payments set forth in the MSA. The Volume Adjustment was calculated for each year by applying the DRI•WEFA Base Case Forecast for United States cigarette consumption to the market share of the OPMs for the prior year. No add back or benefit was assumed for the Income Adjustment. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT—Adjustments to Payments—Volume Adjustment" for a description of the formula used to calculate the Volume Adjustment.

*Non-Settling States Reduction.* The Non-Settling States Reduction was not applied to the Initial Payments because such reduction has no effect on the amount of payments to be received by states that remain parties to the MSA. Thus, the Collection Methodology and Assumptions include an assumption that the Virgin Islands will remain a party to the MSA.

Offset for Miscalculated or Disputed Payments. The Collection Methodology and Assumptions include an assumption that there will be no adjustments to the Initial Payments due to miscalculated or disputed payments.

State Allocation Percentage for the Virgin Islands. The amount of Initial Payments, after application of the Volume Adjustment, was multiplied by the State Allocation Percentage for the Virgin Islands pursuant to the MSA (equal to 0.0173593%) in order to determine the portion of the Initial Payments to be made by the OPMs in each year that are to be allocated to the United States Virgin Islands State-Specific Account.

The following table shows the projection of Initial Payments to be received by the Indenture Trustee, calculated in accordance with the Collection Methodology and Assumptions.

<sup>&</sup>lt;sup>†</sup> The aggregate market share information utilized in the bond structuring assumptions may differ materially from the market share information utilized by the MSA Auditor in calculating adjustments to Initial Payments, Annual Payments and Strategic Contribution Fund Payments. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — Adjustments to Payments."

Total Initial Payments for Bond Debt Service	\$ 371.755 370,212
Interest Earned from Jan. to April	\$ 2,920 2,908
Initial Payments to Indenture Trustee	\$ 368,835
Indenture Trustee Allocation	0.0173593% 0.017359% 0.017359% 0.017359% 0.017359% 0.017359% 0.0017359% 0.0017359% 0.0017359% 0.001
Subtotal	\$2.124.709.869 2.115.891.119
V olume Adjustment	(\$497,834,931) (585,330,025)
Base Initial Payments	<b>\$2.622.544.800</b> <b>2.701.221.144</b>
OMP-Adjusted Consumption	383,520,000,000 370,482,200,000 363,676,600,000 364,923,600,000 344,923,600,000 333,953,800,000 333,953,800,000 312,755,600,000 312,312,200,000 312,312,200,000 312,314,200,000 297,087,000,000 297,087,000,000 297,087,000,000 297,087,000,000 297,55,943,200,000 255,943,200,000 256,402,000 256,943,200,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,943,000,000 256,940,0000 256,940,000 256,940,0000 256,940,0000000000000000000000000
DRI-WEFA Base Case Consumption Forecast	408,000,000 394,130,000,000 386,890,000,000 379,600,000 366,980,000,000 366,980,000,000 366,980,000,000 343,830,000,000 343,830,000,000 343,830,000,000 326,930,000,000 326,930,000,000 305,750,000,000 305,750,000,000 305,750,000,000 295,410,000,000 295,410,000,000 295,410,000,000 295,410,000,000 295,40,000,000 255,930,000,000 250,900,000 250,900,000 250,900,000 250,900,000 250,900,000 250,900,000 250,900,000 200,000,000 200,000,000 200,000,0
Date	01/20/2002 01/20/2003 01/20/2004 01/20/2006 01/20/2006 01/20/2008 01/20/2010 01/20/2013 01/20/2013 01/20/2013 01/20/2013 01/20/2014 01/20/2013 01/20/2014 01/20/2013 01/20/2016 01/20/2016 01/20/2016 01/20/2020 01/20/2023 01/20/2023 01/20/2023 01/20/2023 01/20/2023 01/20/2023 01/20/2023 01/20/2023 01/20/2023 01/20/2023 01/20/2023

**Projection of Initial Payments to be Received by Indenture Trustee** 

-63-

## Annual Payments

In accordance with the Collection Methodology and Assumptions, the amount of Annual Payments to be made by the PMs was calculated by applying the adjustments applicable to the Annual Payments in the order, and in the amounts, set out in the MSA, as follows:

*Inflation Adjustment.* First, the Inflation Adjustment was applied to the schedule of base amounts for the Annual Payments set forth in the MSA. Inflation was assumed to be at a rate of 3.4% for 2000. Thereafter, the inflation adjustment was assumed to be the minimum provided in the MSA, at a rate of 3% per year, compounded annually, for the rest of the Collection forecast period.

*Volume Adjustment.* Next, the annual amounts calculated for each year after application of the Inflation Adjustment were adjusted for the Volume Adjustment by applying the DRI•WEFA Base Case Forecast for United States eigarette consumption to the market share of the OPMs for the prior year. No add back or benefit was assumed from any Income Adjustment. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — Adjustments to Payments — *Volume Adjustment*" for a description of the formula used to calculate the Volume Adjustment.

*Previously-Settled States Reduction.* Next, the annual amounts calculated for each year after application of the Inflation Adjustment and the Volume Adjustment were reduced by the Previously-Settled States Reduction which applies only to the payments owed by the OPMs. The Previously-Settled States Reduction is as follows for each year of the following period:

2000 through 2007	12.4500000%
2008 through 2017	2.2373756%
2018 and after	11.0666667%

*Non-Settling States Reduction.* For the reasons described above under "Initial Payments," the Non-Settling States Reduction was not applied to the Annual Payments.

NPM Adjustment. The NPM Adjustment will not apply to the Annual Payments payable to any state that enacts and enforces a Model Statute so long as such statute is not held to be unenforceable. The Collection Methodology and Assumptions include an assumption that the Virgin Islands will enforce a Model Statute that is not held to be unenforceable. For a discussion of the Virgin Islands Model Statute, see "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — MSA Provisions Relating to Model Statute/Qualifying Statute — Virgin Islands Model Statute."

*Offset for Miscalculated or Disputed Payments.* The Collection Methodology and Assumptions include an assumption that there will be no adjustments to the Annual Payments due to miscalculated or disputed payments.

*Federal Tobacco Legislation Offset.* The Collection Methodology and Assumptions include an assumption that the Federal Tobacco Legislation Offset will have no effect on payments under the MSA. As of the date hereof, no legislation has been introduced in the United States Congress that would cause this offset to apply. Unless federal legislation is enacted on or prior to November 30, 2002, this offset will not apply.

*Litigating Releasing Parties Offset.* The Collection Methodology and Assumptions include an assumption that the Litigating Releasing Parties Offset will have no effect on payments.

*Offset for Claims-Over.* The Collection Methodology and Assumptions include an assumption that the Offset for Claims-Over will not apply.

Subsequent Participating Manufacturers. The Collection Methodology and Assumptions assume that the relative market share of the SPMs remains constant at 4.5%. Because the 4.5% market share is greater than 3.125%

(125% of 2.5%, the SPMs' estimated 1997 market share), Collection Methodology and Assumptions assume that the SPMs will be required to make Annual Payments in each year.

State Allocation Percentage for the Virgin Islands. The amount of Annual Payments, after application of the Inflation Adjustment, the Volume Adjustment and the Previously-Settled States Reduction for each year was multiplied by the State Allocation Percentage for the Virgin Islands (0.1800232%) in order to determine the amount of Annual Payments to be made by the PMs in each year to be allocated to the United States Virgin Islands State-Specific Account.

The following table shows the projection of Annual Payments to be received by the Indenture Trustee through the year 2031, calculated in accordance with the Collection Methodology and Assumptions.

Date	DRI•WEFA Base Case Consumption Forecast	OPM Adjusted Consumption	Base Annual Payments	Inflation Adjustment	Volume Adjustment	Previously Settled States Reduction	Subtotal	Indenture Trustee Allocation	Total OPM Payments to Indenture Trustee	SPM Payments to Indenture Trustee	Total Annual Payments for Bond Debt Service
04/25/2001 04/25/2002	408,000,000,000 394,130,000,000	383,520,000,000 370,482,200,000 \$6,500,000,000	\$6,500,000,000	\$ 630,308,900	(\$1,353,539,066)	(\$719,207,844)	\$5,057,561,990	0.0173593%	\$ 877,957	\$ 14,669	\$ 892,626
04/25/2003	386,890,000,000	363,676,600,000	6,500,000,000	844,218,167	(1,591,425,202)	(716,222,724)	5,036,570,241	0.0173593%	874,313	14,608	888,921
04/25/2004	379,600,000,000	356,824,000,000	8,000,000,000	1,310,208,876	(2,147,982,096)	(891,697,234)	6,270,529,546	0.0173593%	1,088,520	18,187	1,106,707
(04/25/2005)	373,240,000,000	350,845,600,000	8,000,000,000	1,589,515,143	(2,347,811,103)	(901,592,153)	6,340,111,886	0.0173593%	1,100,599	18,389	1,118,988
04/25/2006	366,940,000,000	344,923,600,000	8,000,000,000	1,877,200,597	(2,539,906,593)	(913,493,104)	6,423,800,901	0.0173593%	1,115,127	18,631	1,133,758
04/25/2007	360,980,000,000	339,321,200,000	8,000,000,000	2.173.516,615	(2,740,232,602)	(925,443,860)	6,507,840,153	0.0173593%	1,129,715	18,875	1,148,541
04/25/2008	355,270,000,000	333,953,800,000	8,139,000,000	2,521,789,910	(2,994,533,711)	(938,148,565)	6,728,107,633	0.0173593G	1,167,952	19,467	1,187,419
04/25/2009	349,320,000,000	328,360,800,000	8,139,000,000	2,841,613,607	(3,205,799,072)	(951,433,257)	6,823,381,278	0.01735934	1,184,491	19,742	1,204,233
04/25/2010	343,830,000,000	323,200,200,000	8,139,000,000	3,171,032,015	(3,432,302,250)	(964,027,380)	6,913,702,385	0.017359357	1,200,170	20,004	1,220,174
04/25/2011	338,370,000,000	318,067,800,000	8,139,000,000	3,510,332,976	(3,659,132,253)	(977,790,874)	7,012,409,850	0.01735935	1,217,305	20,289	1,237,594
04/25/2012	332,690,000,000	312,728,600,000	8,139,000,000	3,859,812,965	(3,895,785,842)	(401,597,864)	7,111,429,259	0.01735935	1,234,494	20,576	1,255,070
04/25/2013	326,930,000,000	307,314,200,000	8,139,000,000	4,219,777,354	(1,148,611,165)	(1,004,708,874)	7,205,457,315	0.01735935	1,250,817	20,848	1,271,665
04/25/2014	321,150,000,000	301,881,000,000	8,139,000,000	4,590,540,675	(4,415,072,057)	(1,017,472,754)	7,296,995,863	0.01735935	1,266,707	21,113	1,287,820
04/25/2015	316,050,000,000	297,087,000,000	8,139,000,000	4,972,426,895	(4,694,294,710)	(1,030,036,080)	7,387,096,105	0.01735934	1,282,348	21,373	1,303,721
04/25/2016	310,960,000,000	292,302,400,000	8,139,000,000	5,365,769,702	(4,968,512,027)	(1),044,613,914)	7,491,643,761	0.0173593%	1,300,497	21,676	1,322,173
04/25/2017	305,750,000,000	287,405,000,000	8,139,000,000	5,770,912,793	(5,254,688,125)	(1,059,172,352)	7,596,052,317	0.0173593	1,318,622	21,978	1,340,599
04/25/2018	300,620,000,000	282,582,800,000	9,000,000,000	6,842,842,068	(6,144,739,570)	(1),073,256,680)	8,624,845,818	0.0173593 $%$	1,497,213	24,626	1,521,839
04/25/2019	295,410,000,000	277,685,400,000	9,000,000,000,9	7,318,127,330	(6,491,206,251)	(1,087,512,603)	8,739,408,477	0.0173593%	1,517,100	24,953	1,542,053
04/25/2020	290,580,000,000	273,145,200,000	9,000,000,000,6	7,807,671,150	(6,855,534,772)	(1,101,369,763)	8,850,766,616	0.0173593%	1,536,431	25,271	1,561,702
04/25/2021	285,750,000,000	268,605,000,000	9,000,000,000,6	8,311,901,284	(7,223,140,335)	(1,116,489,548)	8,972,271,401	0.0173593	1,557,524	25,618	1,583,141
04/25/2022	281,130,000,000		9,000,000,000,6	8,831,258,323	(7,606,632,250)	(1,131,525,289)	9,093,100,784	0.0173593%	1,578,499	25,963	1,6()4,462
04/25/2023	276,530,000,000		9,000,000,000,6	9,366,196,073	(7,999,163,218)	(1,147,284,973)	9,219,747,882	0.0173593%	1,600,484	26,325	1,626,808
04/25/2024	272,280,000,000	255,943,200,000	9,000,000,000,6	9,917,181,955	(8,407,667,339)	(1,163,052,954)	9,346,461,661	0.0173593	1,622,480	26,686	1,649,167
04/25/2025	268,070,000,000	251,985,800,000	9,000,000,000,6	10,484,697,413	(8,820,274,899)	(1,180,196,095)	9,484,226,419	0.01735937	1,646,395	27,080	1,673,475
04/25/2026	263,940,000,000	248,103,600,000	9,000,000,000,9	11,069,238,336	(9,248,517,293)	(1,197,493,132)	9,623,227,911	0.0173593%	1,670,525	27,477	1,698,002
04/25/2027	259,890,000,000	244,296,600,000	000'000'000'6	11,671,315,486	(9,691,313,262)	(1,215,120,250)	9,764,881,974	0.0173593%	1,695,115	27,881	1,722,996
04/25/2028	255,930,000,000	240,574,200,000	9,000,000,000,9	12,291,454,950	(10,149,054,522)	(1,233,092,318)	9,909,308,111	0.0173593	1,720,187	28,293	1,748,480
04/25/2029	252,050,000,000	236,927,000,000	9,000,000,000,6	12,930,198,599	(10,621,715,588)	(1,251,472,124)	10,057,010,887	0.0173593%	1,745,827	28,715	1,774,542
04/25/2030	248,200,000,000	233,308,000,000	9,000,000,000,9	13,588,104,557	(11,110,102,470)	(1,270,232,235)	10,207,769,852	$0.0173593$ $c_{c}$	1,771,997	29,146	1,801,143
04/25/2031			9,000,000,000,6	14,265,747,694	(11,616,881,262)	(1,289,141,222)	10,359,725,209	0.0173593%	1,798,376	29,579	1,827,955

**Projection of Annual Payments to be Received by Indenture Trustee** 

-99-

#### Strategic Contribution Fund Payments

In accordance with the Collection Methodology and Assumptions, the amount of Strategic Contribution Fund Payments to be made by the PMs was calculated by applying the adjustments applicable to the Strategic Contribution Fund Payments in the amounts, set out in the MSA, as follows:

*Inflation Adjustment.* First, the Inflation Adjustment was applied to the schedule of base amounts for the Strategic Contribution Fund Payments set forth in the MSA. Inflation was assumed to be at a rate of 3.4% for 2000. Therefor, the Inflation Adjustment was assumed to be the minimum provided in the MSA, 3% per year, compounded annually, for the entire Collection forecast period.

Volume Adjustment. Next, the Strategic Contribution Fund Payments calculated for each year after application of the Inflation Adjustment were adjusted for the Volume Adjustment by applying the DRI•WEFA Base Case Forecast for United States cigarette consumption to the market share of the OPMs for the prior year. No add back or benefit was assumed from any Income Adjustment. See "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — Adjustments to Payments — Volume Adjustment" for a description of the formula used to calculate the Volume Adjustment.

*NPM Adjustment.* The NPM Adjustment will not apply to the Strategic Contribution Fund Payments payable to any state that enacts and enforces a Model Statute so long as such statute is not held to be unenforceable. The Collection Methodology and Assumptions include an assumption that the Virgin Islands will enforce a Model Statute that it is not held to be unenforceable. For a discussion of the Virgin Islands Model Statute, see "SUMMARY OF THE MASTER SETTLEMENT AGREEMENT — MSA Provisions Relating to Model Statute/Qualifying Statute —*Virgin Islands Model Statute*."

Offset for Miscalculated or Disputed Payments. The Collection Methodology and Assumptions include an assumption that there will be no adjustments to the Strategic Contribution Fund Payments due to miscalculated or disputed payments.

*Federal Tobacco Legislation Offset.* The Collection Methodology and Assumptions include an assumption that the Federal Tobacco Legislation Offset will have no effect on payments under the MSA. As of the date hereof, no legislation has been introduced in the United States Congress that would cause this offset to apply. Unless federal legislation is enacted on or prior to November 30, 2002, this offset will not apply.

*Litigating Releasing Parties Offset.* The Collection Methodology and Assumptions include an assumption that the Litigating Releasing Parties Offset will have no effect on payments.

Offset for Claims-Over. The Collection Methodology and Assumptions include an assumption that the Offset for Claims-Over will not apply.

*Non-Settling States Reduction.* For the reasons described above under "— Initial Payments," the Non-Settling States Reduction was not applied to the Strategic Contribution Fund Payments.

Subsequent Participating Manufacturers. The Collection Methodology and Assumptions assume that the relative market share of the SPMs remains constant at 4.5%. Because the 4.5% market share is greater than 3.125% (125% of 2.5%, the SPM's estimated 1997 market share), Collection Methodology and Assumptions assume that the SPMs will be required to make Strategic Contribution Fund Payments in each year.

Allocation Percentage for the Virgin Islands. The amount of Strategic Contribution Fund Payments, after application of the Inflation Adjustment, the Volume Adjustment and the Previously-Settled States Reduction for each year was multiplied by the Allocation Percentage for the Virgin Islands (0.1800232%) in order to determine he amount of Strategic Contribution Fund Payments to be made by the PMs in each year to be allocated to the United States Virgin Islands State-Specific Account.

The following table shows the projection of Strategic Contribution Fund Payments and total payments (including Annual Payments and Initial Payments) to be received by the Indenture Trustee through the year 2031, calculated in accordance with the Collection Methodology and Assumptions.

		i			Strateg	Strategic Payments					Total P	<b>Total Payments</b>	
Date	DRI-WEFA Base Case Consumption Forecast	OPM-Adjusted Consumption	Base Strategic Payments	Inflation Adjustment	Volume Adjustment	Subtotal	Indenture Trustee Allocation	Strategic Payments to Indenture Trustee	SPM Payments to Indenture Trustee	Total Initial Payments to Indenture Trustee	Total Annual Payments to Indenture Trustee	Total Strategic Payments to Indenture Trustee	Total Payments to Indenture Trustee
()4/25/2())1	408,000,000,000 1408,000,000,000	383.520,000,000 370,452 000,000					2002 010081 0			557 175 8	969 6983		ISE FYC IS
04/25/2003	386,890,000,000	363.676.600.000					0.1800232%				888.921		1.259,133
04/25/2004	379,600,000,000	356,824,000,000					0.1800232%				1,106,707		1,106.707
04/25/2005	373.240.000.000	350,845,600,000					0.1800232%				1,118,988		1.118.988
04/25/2006	366,940,000,000	344.923,600,000					0.1800232%				1.133.758		1.133.758
04/25/2008	360,980,000,000 355,270,000,000	333.953.800.000	S 861.000.000	S 266.772.467	(\$ 316.782.593)	\$ 810.989.874	0.1800232%	\$ 1.459.970	\$ 21.356		192,841,1	SI.481.326	1.148.745 2.668.745
04/25/2009	349,320,000,000	328,360,800,000	861,000,000	300,605,641	(339,131,712)		0.1800232%	1,480,644			1,204.233	1,502,302	2,706,536
04/25/2010	343,830,000,000	323,200,200,000	861.000.000	335,453,811	(363,092,792)	833,361,018	0.1800232%	1,500,243	21,945		1,220,174	1.522.188	2,742,362
04/25/2011	338,370,000,000	318,067,800,000	861,000,000	371,347,425	(387,088,447)	845.258.978	0.1800232%	1.521,663	22,258		1,237,594	1,543,921	2,781,515
04/25/2012	332,690,000,000	312,728,600,000	861,000,000	408,317,848	(412,123,309)	857,194,539	0.1800232%	1,543,149	22,573		1.255.070	1,565,722	2,820,792
04/25/2013	326,930,000.000	307,314,200,000	861,000,000	446,397,383	(438,868,929)	868.528.454	0.1800232%	1.563.553	22.871		1,271,665	1,586,424	2,858,089
04/25/2014	321,150,000,000	301,881,000,000	861,000,000	485,619,305	(467,057,015)	879.562.290	0.1800232%	1.583,416	23.162		1,287,820	1.606.578	2,894,398
04/25/2015	316.050.000.000	297,087,000.000	861.000.000	526.017.884	(496,595,128)	890,422,756	0.1800232%	1,602,968	23,448		1.303.721	1.626.415	2.930.137
04/25/2016	310,960,000.000	292.302.400.000	861.000.000	567.628.420	(525,603,742)	903.024.679	0.1800232%	1.625.654	23.780		1.322.173	1,649,434	2.971.606
04/25/2017	(00)(00)(22,720)	000,000,204,782 000,009 cas cac	861,000,000	610,487,273	(984,778,866)	915.6()9.834	0.1800232%	1.648.310	24.111		1,540,599	1.672,421	3.013.021
04/25/2019	295,410,000,000	277,685,400,000					0.1800232%				1.542.053		1.542.053
04/25/2020	290,580,000,000	273,145,200,000					0.1800232%				1.561.702		1.561.702
04/25/2021	285.750.000.000	268.605.000.000					0.1800232%				1.583,141		1.583.141
04/25/2022	281.130.000.000	264.262.200.000					0.1800232%				1.604.462		1,604,462
04/25/2023	276,530,000,000	259,938,200,000					0.1800232%				1,626,808		1.626.808
04/25/2024	272,280,000,000	255.943,200,000					0.1800232%				1.649.167		1.649,167
04/25/2025	268.070.000.000	251.985,800,000					0.1800232%				1,673.475		1.673.475
04/25/2026	263,940,000,000	248,103,600,000					0.1800232%				1.698.002		1.698.002
04/25/2027	259.890.000.000	244,296,600,000					0.18002329				1.722.996		1.722.996
04/25/2028	255,930,000,000	240.574.200.000					0.18002329				1.748.480		1.748.480
04/25/2029	252.050.000.000	236.927.000.000					0.18002329				1.774.542		1.774.542
04/25/2030	248,200,000,000	233.308.000.000					0.18002329				1.801.143		1.801.143
04/25/2031							0.1800232%				1.827.955		1.827.955

Projection of Strategic Contribution Fund and Total Payments to be Received by Indenture Trustee

- 69 -

## **Interest Earnings**

The Collection Methodology and Assumptions assume that the Indenture Trustee will receive ten days after January 10 in the years 2002 and 2003 the Corporation's share of the Initial Payments owed by the OPMs. It is also assumed that the Indenture Trustee will receive ten days after April 15 the Corporation's share of the Annual Payments owed by the PMs in 2002, and each year thereafter. It is further assumed the Indenture Trustee will receive ten days after April 15 the Corporation Fund Payments owed by the PMs in the years 2008 through 2017. Interest is assumed to be earned on the Initial Payments, Annual Payments and Strategic Contribution Fund Payments received by the Indenture Trustee at the rate of 3% per annum until the next Distribution Date. No interest earnings have been assumed on the Initial Payments, the Annual Payments and Strategic Contribution Fund Payments prior to the time they are received by the Indenture Trustee.

Interest is assumed to be earned on amounts on deposit in the Debt Service Reserve Account at the rate of 4.25% per annum. Moneys deposited in the Debt Service Reserve Account are expected to be invested in a guaranteed investment contract with Bayerische Hypo- und Vereinsbank AG, New York Branch. Amounts held under the Indenture, other than the Debt Service Reserve Account, are assumed to be invested at a rate of 3% per annum.

#### **Structuring Assumptions**

#### General

The Structuring Assumptions for the Series 2001 Bonds were applied to the forecast of Collections described above. Based on the Virgin Islands' objectives to receive approximately \$18,453,870 million in net proceeds. Principal payments were structured to produce coverage ratios consistent with the credit ratings on the Series 2001 Bonds. Each of the Term Bond Maturities is sized by developing a hypothetical schedule, "Sizing Amounts for Term Bond Maturities on or before May 15, 2021 and the Principal of the Term Bonds due in May 15, 2021 is equal to the sum of all Sizing Amounts for Term Bond Maturities on or before May 15, 2021 and the Principal of the Term Bonds due in May 15, 2022 through May 15, 2031. The ratings on the Term Bonds are not based upon the Corporation's ability to make payments in accordance with the Sizing Amounts for Term Bond Maturities, rather they are based on payment of each of the Term Bond Maturities, due May 15, 2021, and May 15, 2031. respectively. As used herein, "Serial Maturity/Sizing Amounts for Term Bond Maturities debt service coverage ratio" means, for any period, a fraction, expressed as a multiple, the numerator of which is the amount of Collections received in such period less (-) Operating Expenses, and the denominator of which is the sum of interest. Serial Maturities and the Sizing Amounts for Term Bond Maturities in such period.

The Structuring Assumptions are described below:

*Sizing.* The Corporation's objective in issuing the Series 2001 Bonds is to receive net proceeds in an amount of \$18,453,870 to enable the Corporation to, among other things, make funds available to the Government for the financing of the Capital Projects.

*Debt Service Reserve Account.* The Debt Service Reserve Account was established for the Series 2001 Bonds with an initial deposit of \$1,745,506. The Debt Service Reserve Account must be maintained, to the extent of available funds, at the least of (i) the initial deposit therein, plus any retained earnings therein, (ii) the amount of \$2,352,750 and (iii) the principal amount of Bonds Outstanding on the date of calculation. All earnings on amounts in the Debt Service Reserve Account will be retained therein until the amount therein is equal to \$2,352,750.

*Debt Service Coverage Ratios.* The debt service coverage ratios were targeted differently for each Serial Bond Maturity and each Term Bond Maturity, with average and minimum debt service coverage ratios as described under "Principal of the Series 2001 Bonds" below.

Operating Expense Assumptions. Operating expenses of the Corporation have been assumed at the Operating Cap of \$50,000 upon delivery of the Series 2001 Bonds and inflated at 3.00% per year. No arbitrage

rebate expense was assumed since it has been assumed that the yield on the Corporation investments will not exceed the yield on the Series 2001 Bonds. No Parity Payments, Priority Payments or Junior Payments have been assumed.

Issuance Date. The Series 2001 Bonds were assumed to be issued on November 20, 2001.

Interest Rates. The Series 2001 Bonds were assumed to bear interest at the rates set forth on the inside cover hereof.

*Principal Amortization*. Principal amortization for the Series 2001 Bonds was structured differently for the Series 2001 Serial Bonds and the Series 2001 Term Bonds, as described below.

Principal of the Series 2001 Bonds. The Principal payments for the 2001 Bonds were structured to repay the Series 2001 Bonds in the aggregate within 15 years from the date of issuance of such Series 2001 Bonds and to achieve Serial Maturity/Sizing Amounts for Term Bond Maturities debt service coverage ratios consistent with the credit ratings of the Series 2001 Bonds, taking into account the amount of Collections projected (based on the DRI•WEFA Base Case Forecast) and the Structuring Assumptions. The Serial Maturities and the Sizing Amounts for Term Bond Maturities were determined by targeting an average Serial Maturity/Sizing Amounts for Term Bond Maturities debt service coverage ratio of 1.43x, with a minimum Serial Maturity/Sizing Amounts for Term Bond Maturities debt service coverage ratio in any full year of 1.27x.

Failure to pay Principal of the Series 2001 Bonds due as of any applicable Maturity Date will constitute an Event of Default. Sizing Amounts for Term Bond Maturities are used solely for sizing Term Bond Maturities and are not terms of the Bonds and thus failure to make payments in such amounts and on such dates as set forth in Schedule below in such amounts will not constitute an Event of Default. The rating assigned to the Series 2001 Bonds by the Rating Agency addresses only such Rating Agency's assessment of the ability of the Corporation to pay interest when due and to pay Principal on the Series 2001 Bonds. Money on deposit in the Debt Service Reserve Account will be available to pay interest and Principal on the Series 2001 Bonds if money in the Debt Service Account is insufficient for such purpose. The denominator does not include Turbo Redemptions from Surplus Collections and Principal payments are based on the assumption that no such Turbo Redemptions will occur.

Set forth below is a schedule showing estimated Serial Maturities, the Sizing Amounts for Term Bond Maturities for the Series 2001 Bonds and the resulting estimated Serial Maturity/Sizing Amounts for Term Bond Maturities debt service coverage ratios, assuming that Collections are received in accordance with the Collection Methodology and Assumptions, and that no Principal is paid in advance of the schedule of Serial Maturities and the Sizing Amounts for Term Bond Maturities, as described above under "Structuring Assumptions."

Date Nov. 15	Total Average Funds (a)	Balance	Serial Maturities	Sizing Amounts for Related Maturities (b)	Interest	Total Debt Service (c)	Serial Maturities/Sizing Amounts for Term Bond Maturities DS Coverage Ratio
2001		\$23,685,000					
2002	\$1,214,988	23,685,000			\$763,003	\$763,003	1.59x
2002	1,208,186	23,685,000			773,750	773,750	1.56x
2003	1,053,915	23,685,000			773,750	773,750	1.36x
2005	1,064,577	23,685,000			773,750	773.750	1.30x
2005	1,077,684	23,685,000			773,750	773,750	1.39x
2007	1,090,802	23,685,000			773,750	773,750	1.41x
2008	2,611,699	22,775,000	\$ 910,000		1,136,108	2,046,108	1.28x
2009	2,736,350	21,745,000	1,030,000		1.093.883	2,123,883	1.29x
2010	2,781,686	20,645,000	1,100,000		1.046,473	2,146,473	1.30x
2011	2,818,947	19,480,000	1,165,000		994,928	2,159,928	1.31x
2012	2,856,273	18,215,000	1,265,000		938,089	2,203,089	1.30x
2013	2,891,556	16,880,000	1,335,000		875.671	2,210,671	1.31x
2013	2.925.787	15,475,000	1,405,000		808,524	2,213,524	1.31x 1.32x
2015	2,959,383	13,905,000		\$ 1,570,000	734,500	2,304,500	1.28x
2016	2,998,653	12,205,000		1.700.000	652,750	2,352,750	1.27x
2017	3,037,799	10,515,000		1,690,000	568,000	2,258,000	1.35x
2018	1.541.725	9,885,000		630,000	510,000	1,140,000	1.35x
2019	1,559,494	9,255,000		630,000	478,500	1,108,500	1.41x
2020	1,576,622	8,660,000		595,000	447.875	1,042,875	1.51x
2021	1,595,466	8,045,000		615,000	417,625	1,032,625	1.55x
2022	1,614,113	7,385,000		660,000	385,750	1.045.750	1.54x
2023	1,633,706	6,710,000		675,000	352,375	1,027,375	1.59x
2024	1.653,228	6,005,000		705,000	317,875	1.022,875	1.62x
2025	1,674,616	5,245,000		760,000	281,250	1,041,250	1.61x
2026	1.696.135	4,455,000		790,000	242,500	1,032,500	1.64x
2027	1,718,030	3,630,000		825,000	202,125	1.027.125	1.67x
2028	1,740,322	2,790,000		840,000	160,500	1,000,500	1.74x
2029	1,763,095	1,900,000		890,000	117,250	1,007,250	1.75x
2030	1,786,309	955,000		945,000	71.375	1.016.375	1.76x
2031	1,809.631			955,000	23.875	978.875	1.85x
Total			88,210,000	\$15,475,000	\$17,489,552	\$41,174,552	

(a) Includes total payments to the Trustee plus (+) earnings on Debt Service Reserve Account (after the Debt Service Reserve Account Requirement has been satisfied) and earnings on Revenues until distributed less (-) Operating Expenses inflated at 3.00% per annum.
(b) Ratings for the Series 2001 Bonds are based on the timely payment of interest on and ultimate payments of each of

(b) Ratings for the Series 2001 Bonds are based on the timely payment of interest on and ultimate payments of each of the Series 2001 Bonds on their respective Maturity Dates. The amounts in the column entitled "Sizing Amounts for Term Bond Maturities" were used to determine the size of each Term Bond Maturity but are not actual terms of the Series 2001 Bonds.

(c) Includes interest, Serial Maturities and Sizing Amounts for Term Bond Maturities.

The estimated Serial Maturity/Sizing Amounts for Term Bond Maturities debt service coverage ratios shown in the table above assume that Collections are received in accordance with the Collection Methodology and Assumptions and applied, subject to the payment priorities set forth in the Indenture, to pay expenses and interest and Principal when due. The actual Serial Maturity/Sizing Amounts for Term Bond Maturities debt service coverage ratios will be higher than those shown in the above table if Collections are sufficient to pay Turbo Redemptions on each Turbo Redemption Date, as required pursuant to the Indenture. No assurance can be given, however, that sufficient Collections will be received to make Turbo Redemptions on each Distribution Date.

#### Effect of Changes in Consumption Level on Turbo Redemptions

Weighed Average Lives and Final Principal Payments. The tables below have been prepared to show the effect of changes in consumption on the weighted average lives and final principal payments on the Term Bonds. For the purpose of measuring the effect of changes in consumption level, the Series 2001 Bonds were assumed to have a weighted average coupon of 4.879% per annum. The tables are based on the Collection Methodology and Assumptions and the Structuring Assumptions, except that the annual cigarette consumption varies in each case. In addition to the DRI-WEFA Base Case Forecast, several alternative cigarette consumption scenarios are presented below, including four alternative forecasts of DRI•WEFA (the DRI•WEFA High Forecast, the DRI•WEFA Low Case 1, the DRI-WEFA Low Case 2 and the DRI-WEFA Low Case 3, each as hereinafter defined) and two other consumption scenarios prepared by DRI-WEFA (assuming a 3.5% and a 4.0% annual consumption decline). In each case, if actual cigarette consumption in the United States is as forecast and assumed, and events occur as assumed by the Collection Methodology and Assumptions and the Structuring Assumptions, the final principal payments and weighted average lives (in years) of each of the Term Bonds will be as set forth in such tables. The tables presented below are for illustrative purposes only. Actual cigarette consumption in the United States cannot be definitely forecast. To the degree actual consumption varies from the alternative scenarios presented below, the weighted average lives (and final principal payment dates) for the Term Bonds will be either shorter (sooner) or longer (later) than projected below.

	Series 200 Serial Matu Term Bo <u>2021 an</u>	urities and nds Due
Consumption <u>Forecast</u>	Weighted Average Life <u>(in years)</u>	Final Principal Payment <u>(in years)</u>
DRI•WEFA Base Case Forecast	10.3	14.5
DRI•WEFA High Forecast	10.2	14.5
DRI•WEFA Low Case 1	10.7	15.5
DRI•WEFA Low Case 2	11.1	15.5
DRI•WEFA Low Case 3	12.2	18.5
3.5% Annual Consumption Decline	11.6	17.5
4.0% Annual Consumption Decline	12.7	20.5

	Term Bond with a Maturity of <u>May 15, 2021</u>			
Consumption <u>Forecast</u>	Weighted Average Life <u>(in years)</u>	Final Principal Payment <u>(in years)</u>		
DRI•WEFA Base Case Forecast DRI•WEFA High Forecast DRI•WEFA Low Case 1 DRI•WEFA Low Case 2 DRI•WEFA Low Case 3	7.1 6.9 7.7 8.5 9.9	11.5 11.5 12.5 13.5 14.5		
3.5% Annual Consumption Decline 4.0% Annual Consumption Decline	8.7 9.7 <b>Term</b> With a M <u>May 15</u>	aturity of		
Consumption <u>Forecast</u>	Weighted Average Life (in years)	Final Principal Payment <u>(in years)</u>		
DRI•WEFA Base Case Forecast DRI•WEFA High Forecast DRI•WEFA Low Case 1 DRI•WEFA Low Case 2 DRI•WEFA Low Case 3	13.8 13.6 14.5 14.9 16.8	14.5 14.5 15.5 15.5 18.5		
3.5% Annual Consumption Decline 4.0% Annual Consumption Decline	16.2 18.4	17.5 20.5		

*Turbo Redemptions.* The tables below have been prepared to show the effect of changes in cigarette consumption on the estimated Turbo Redemptions with respect to the Term Bonds. The tables are based upon the same assumptions and utilize the same alternative DRI•WEFA forecasts as shown in the preceding paragraph and tables.

Date	DRI-WEFA Base Case Forecast	DRI-WEFA High Forecast	DRI-WEFA Low Case 1 Forecast	DRI-WEFA Low Case 2 Forecast	DRI-WEFA Low Case 3 Forecast	3.5% Annual Consumption Decline	4.0% Annual Consumption Decline
Settlement	\$7,430,000	\$7,430,000	\$7,430,000	\$7,430,000	\$7,430,000	\$7,430,000	\$7,430,000
5/15/2002	6,980,000	6,980,000	7,025,000	7,050,000	7,000,000	6,990,000	7,000,000
5/15/2003	6,515,000	6,510,000	6,590,000	6,645,000	6,535,000	6,535,000	6,565,000
5/15/2004	6,175,000	6,165,000	6,285,000	6,370,000	6,320,000	6,225,000	6,280,000
5/15/2005	5,815,000	5,790,000	5,960,000	6,085,000	6,145,000	5,910,000	5,995,000
5/15/2006	5,420,000	5,385,000	5,605,000	5,775,000	5,945,000	5,590,000	5,710,000
5/15/2007	4,995,000	4,945,000	5,225,000	5,445,000	5,730,000	5,255,000	5,420,000
5/15/2008	4,325,000	4,240,000	4,660,000	4,990,000	5,510,000	4,840,000	5,105,000
5/15/2009	3,585,000	3,460,000	4,040,000	4,500,000	5,260,000	4,425,000	4,810,000
5/15/2010	2,685,000	2,505,000	3,275,000	3,875,000	4,880,000	3,910,000	4,430,000
5/15/2011	1,765,000	1,530,000	2,505,000	3,265,000	4,520,000	3,445,000	4,130,000
5/15/2012	805,000	505,000	1,710,000	2,640,000	4,155,000	3,015,000	3,890,000
5/15/2013	0	0	855,000	1,975,000	3,745,000	2,595,000	3,665,000
5/15/2014	0	0	0	1,265,000	3,290,000	2,170,000	3,460,000
5/15/2015	0	0	0	0	1,305,000	260,000	1,790,000
5/15/2016	0	0	0	0	0	0	55,000
5/15/2017	0	0	0	0	0	0	0
5/15/2018	0	0	0	0	0	0	0
5/15/2019	0	0	0	0	0	0	0
5/15/2020	0	0	0	0	0	0	0
5/15/2021	0	0	0	0	0	0	0
5/15/2022	0	0	0	0	0	0	0
5/15/2023	0	0	0	0	0	0	0
5/15/2024	0	0	0	0	0	0	0
5/15/2025	0	0	0	0	0	0	0
5/15/2026	0	0	0	0	0	0	0
5/15/2027	0	0	0	0	0	0	0
5/15/2028	0	0	0	0	0	0	0
5/15/2029	0	0	0	0	0	0	0
5/15/2030	0	0	0	0	0	0	0
5/15/2031	0	0	0	0	0	0	0
5/15/2032	0	0	0	0	0	0	0
5/15/2033	0	0	0	0	0	0	0
5/15/2034	0	0	0	0	0	0	0
5/15/2035	0	0	0	0	0	00	0

# Projected Outstanding Amounts for Term Bonds with a Maturity Date of 15, 2021\*

\* Outstanding amounts represent principal balances after the application of Collections to Principal and Turbo Redemptions on the referenced date.

	DRI-WEFA Base Case	DRI-WEFA High	DRI-WEFA Low Case 1	DRI-WEFA Low Case 2	DR1-WEFA Low Case 3	3.5% Annual Consumption	4.0% Annual Consumption
Date	Forecast	Forecast	Forecast	Forecast	Forecast	Decline	Decline
Settlement	\$8,045,000	\$8,045,000	\$8.045,000	\$8,045,000	\$8,045,000	\$8,045,000	\$8,045,000
05/15/2002	8,045,000	8,045,000	8,045,000	8.045,000	8,045,000	8,045,000	8,045,000
05/15/2003	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2004	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2005	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2006	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2007	8,045,000	8.045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2008	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2009	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2010	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2011	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2012	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2013	7,815,000	7,435,000	8,045,000	5.045,000	8,045,000	8,045,000	8,045,000
05/15/2014	6,690,000	6,230,000	7,975,000	8,045,000	8,045,000	8,045,000	8,045,000
05/15/2015	3,980,000	3,440,000	5,475,000	7.070,000	8,045,000	8,045,000	8,045,000
05/15/2016	0	0	2,845,000	4,690,000	7,235,000	6,310,000	8,045,000
05/15/2017	0	0	0	0	4,970,000	4,230,000	6,300,000
05/15/2018	0	0	0	0	3,915,000	3,265,000	5,545,000
05/15/2019	0	0	0	()	2,765,000	0	4,740,000
05/15/2020	0	()	0	0	0	()	3,905,000
05/15/2021	0	0	0	0	()	0	3,045,000
05/15/2022	0	0	0	0	()	0	0
05/15/2023	0	()	()	0	()	0	0
05/15/2024	0	()	()	0	0	0	0
05/15/2025	0	0	11	0	0	0	0
05/15/2026	0	()	0	0	()	0	0
05/15/2027	0	0	0	0	0	0	0
05/15/2028	0	()	()	0	0	0	0
05/15/2029	0	0	0	0	0	0	0
05/15/2030	0	0	0	0	0	0	0
05/15/2031	0	()	0	0	0	0	0
05/15/2032	0	0	0	0	0	0	0
05/15/2033	0	0	0	0	0	0	0
05/15/2034	0	()	U	0	0	Ő	0
05/15/2035	0	Ð	0	()	0	0	0

# Projected Outstanding Amounts for Term Bonds with a Maturity Date of May 15, 2031\*

.....

-

\* Outstanding amounts represent principal balances after the application of Collections to Principal and Turbo Redemptions on the referenced date.

*Explanation of Alternative DRI•WEFA Forecast.* The alternative DRI•WEFA forecast of cigarette consumption decline are based upon the methodology described below. See also "DRI•WEFA REPORT" and Appendix A.

DRI•WEFA's high forecast of consumption (the "DRI•WEFA High Forecast") deviates from the Base Case Forecast by assuming a lower price forecast, under which prices are increasing at an annual rate 0.5% more slowly than the Base Case Forecast. Under the DRI•WEFA High Forecast, the average annual rate of decline in cigarette consumption is moderated slightly, from an average annual rate in the Base Case Forecast of 1.74%, to 1.58%.

DRI•WEFA's low forecast of consumption (the "DRI•WEFA Low Case 1") deviates from the Base Case Forecast by assuming a sharper price elasticity of demand. The DRI•WEFA Base Case Forecast applied a price elasticity of demand of -0.31. However, in order to develop the lowest consumption forecast that DRI•WEFA believed may be reasonably anticipated, a price elasticity of -0.40 was applied. Under the DRI•WEFA Low Case 1, the average rate of decline in cigarette consumption increased to 1.97%. Under the Base Case Forecast, the rate of decline was 1.74%.

Although beyond the range of DRI•WEFA's reasonably anticipated decline in consumption, DRI•WEFA also prepared an alternative low case (the "DRI•WEFA Low Case 2") that deviated from the Base Case Forecast by assuming a price elasticity of demand of -0.50. This produces a decline in consumption of an average annual rate of 2.23%. DRI•WEFA prepared another alternative low case (the "DRI•WEFA Low Case 3") that deviated from the Base Case Forecast by assuming an adverse federal government settlement and tort claims of three times the size of the MSA, resulting in an immediate real price increase of 57% and a decline in consumption of 17.7% over two years. Despite the higher prices, this scenario would result in higher consumption than in the DRI•WEFA Low Case 2, using the estimated price elasticity of -0.31. Under the DRI•WEFA Low Case 3, the average annual rate of decline in cigarette consumption would be 2.13%, compared to the Base Case Forecast of 1.74%.

Finally, for comparative purposes DRI•WEFA calculated the value of total cigarette consumption under two alternative annual rates of decline, 3.5% and 4.0%. DRI•WEFA states that at 3.5% per year consumption falls to 144 billion by 2031 and at 4.0% it falls to 123 billion by 2031.

#### **Average Annual Rate of Consumption Decline**

DRI•WEFA	DRI•WEFA	DRI•WEFA	DRI•WEFA	DRI•WEFA
Base Case Forecast	<u>High Forecast</u>	Low Case 1	Low Case 2	Low Case 3
1.79%	1.64%	2.06%	2.35%	2.35%

No assurance can be given that actual cigarette consumption in the United States during the term of the Series 2001 Bonds will be as assumed, or that the other assumptions underlying the Collection Methodology and Assumptions and Structuring Assumptions, including that certain adjustments and offsets will not apply to payments due under the MSA, will be consistent with future events. If actual events deviate from one or more of the assumptions underlying the Collection Methodology and Assumptions or Structuring Assumptions, the amount of Collections available to pay the Principal of and interest on the Series 2001 Bonds (and, accordingly, of Surplus Collections to make Turbo Redemptions of the Term Bonds) could be adversely affected. See "RISK FACTORS" herein.

## SUMMARIES OF CERTAIN PROVISIONS OF THE TRANSACTION DOCUMENTS

## **Certain Definitions**

In addition to the other terms defined in this Offering Circular, when used in the summaries of certain provisions of the Indenture and the Purchase Agreement, the following terms have the meanings ascribed to them below:

"Accounts" means the accounts in the Collection Account, the Operating Account, the Debt Service Account, the Extraordinary Payment Account, the Turbo Redemption Account, the Costs of Issuance Account, the NPM Adjustment Reserve Account, the Rebate Account and any accounts established by Series Supplement, all of which shall be segregated trust accounts established and held by the Indenture Trustee.

"Accreted Value" means with respect to any Bond and as of any particular date of computation the Accreted Value of such Bond for such date as specified by the Series Supplement relating to such Bond.

"Ancillary Contracts" means contracts entered into by the Corporation or for its benefit or for the benefit of any of the Beneficiaries to facilitate the issuance, sale, resale, purchase, repurchase or payment of Bonds, including bond insurance, letters of credit and liquidity facilities and forward delivery agreements with respect to Eligible Investments, but excluding Swap Contracts.

"Authorized Officer" or "Responsible Officer" means, (i) in the case of the Corporation, the President, any Vice President or the Treasurer, their successors in office, and any other person authorized to act hereunder by appropriate Written Notice to the Trustee, (ii) in the case of the Trustee, any officer assigned to the Corporate Trust Office, including any managing director, director, vice president, assistant vice president, associate, assistant secretary or any other officer of the Trustee customarily performing functions similar to those performed by any of the above designated officers and having direct responsibility for the administration of this Indenture, and also, with respect to a particular matter, any other officer, to whom such matter is referred because of such officer's knowledge of and familiarity with the particular subject, and (iii) in the case of the U.S. Virgin Islands Public Finance Authority, any officer thereof and any other person authorized to act by appropriate Written Notice to the Trustee.

"Beneficiaries" means Bondholders, and, to the extent specified, the parties to Swap Contracts and Ancillary Contracts.

"Bondholders" or "Holders" and similar terms mean the registered owners of the Bonds registered as to principal and interest or as to principal only, as shown on the books of the Trustee.

"Bonds" means all obligations issued as Bonds pursuant to the Indenture.

"Business Day" means any day other than (i) a Saturday or a Sunday or (ii) a day on which banking institutions in New York, New York are required or authorized by law to be closed.

"Code" means the Internal Revenue Code of 1986, as amended, and the regulations promulgated thereunder.

"Collections" means the TSRs and all fees, charges, payments, investment earnings and other income and receipts (including Bond proceeds but only to the extent deposited in an Account) paid or payable to the Corporation or the Trustee for the account of the Corporation or the Beneficiaries.

"Counsel" means nationally recognized bond counsel or such other counsel as may be selected by the Corporation for a specific purpose.

"Default" means an Event of Default without regard to any declaration, notice or lapse of time.

"Defeasance Collateral" means money and any of the following:

- (a) non-callable direct obligations of the United States of America, non-callable and non-prepayable direct federal agency obligations the timely payment of principal of and interest on which are fully and unconditionally guaranteed by the United States of America, non-callable direct obligations of the United States of America which have been stripped by the United States Treasury itself or by any Federal Reserve Bank (not including "CATS," "TIGRS" and "TRS" unless the Corporation obtains Rating Confirmation with respect thereto) and the interest components of REFCORP bonds for which the underlying bond is non-callable (or non-callable before the due date of such interest component) for which separation of principal and interest is made by request to the Federal Reserve Bank of New York in book-entry form, and shall exclude investments in mutual funds and unit investment trusts;
- (b) non-callable obligations timely maturing and bearing interest (but only to the extent that the full faith and credit of the United States of America are pledged to the timely payment thereof);
- (c) certificates rated in one of the two highest long-term rating categories by S&P, Moody's and Fitch (if rated by Fitch) evidencing ownership of the right to the payment of the principal of and interest on obligations described in clause (b), provided that such obligations are held in the custody of a bank or trust company satisfactory to the Indenture Trustee in a segregated trust account in the trust department separate from the general assets of such custodian; and
- (d) bonds or other obligations of any state of the United States of America or of any agency, instrumentality or local governmental unit of any such state (i) which are not callable at the option of the obligor or otherwise prior to maturity or as to which irrevocable notice has been given by the obligor to call such bonds or obligations on the date specified in the notice, (ii) timely payment of which is fully secured by a fund consisting only of cash or obligations of the character described in clause (a), (b) or (c) which fund may be applied only to the payment when due of such bonds or other obligations and (iii) rated "AAA" by S&P and in one of the two highest long-term rating categories by Moody's and Fitch (if rated by Fitch).

"Defeased Bonds" means Bonds that remain in the hands of their Holders, but are deemed no longer Outstanding.

"Distribution Date" means (i) each May 15 and November 15, or if such date is not a Business Day, the following Business Day; (ii) each additional Distribution Date selected by the Corporation or the Indenture Trustee following an Event of Default; and (iii) each Distribution Date to the extent so identified in a Series Supplement.

"Eligible Investments" means any of the following:

- (a) Defeasance Collateral;
- (b) direct obligations of, or obligations guaranteed as to timely payment of principal and interest by FHLMC or the Federal Farm Credit System;
- (c) demand and time deposits in or certificates of deposit of, or bankers' acceptances issued by, any bank or trust company, savings and loan association or savings bank, payable on demand or on a specified date no more than three months after the date of issuance thereof, if such deposits or instruments are rated "F-1" by Fitch (if rated by Fitch), "A-1+" by S&P and "P-1" by Moody's;
- (d) general obligations of, or obligations guaranteed by, any state of the United States, territory or possession thereof, the District of Columbia or any political subdivision of any of the foregoing rated at least "Aa1" by Moody's and receiving one of the two highest long-term unsecured debt ratings available for such securities from S&P and Fitch (if rated by Fitch);

- (e) commercial or finance company paper (including both non-interest-bearing discount obligations and interest bearing obligations payable on demand or on a specified date not more than 270 days after the date of issuance thereof) that is rated "F-1" by Fitch (if rated by Fitch), "A-1+" by S&P and "P-1" by Moody's;
- repurchase obligations with respect to any security described in clause (a), (b), (d) or (e) above  $(\mathbf{f})$ entered into with a primary dealer, depository institution or trust company (acting as principal) rated "F-1" by Fitch (if rated by Fitch), "A-1+" by S&P and "P-1" by Moody's (if payable on demand or on a specified date no more than three months after the date of issuance thereof) or rated at least "Aa1" by Moody's and in one of the two highest long-term rating categories by S&P and Fitch (if rated by Fitch) or collateralized by securities described in clause (a), (b), (d) or (e) above with any registered broker/dealer or with any domestic commercial bank whose long-term debt obligations are rated "investment grade" by each Rating Agency, provided that (1) a specific written agreement governs the transaction, (2) the securities are held, free and clear of any lien, by the Indenture Trustee or an independent third party acting solely as agent for the Indenture Trustee, and such third party is (a) a Federal Reserve Bank, or (b) a member of the Federal Deposit Insurance Corporation that has combined surplus and undivided profits of not less than \$25 million, and the Indenture Trustee shall have received written confirmation from such third party that it holds such securities, free and clear of any lien, as agent for the Indenture Trustee, (3) the agreement has a term of thirty days or less, or the Trustee will value the collateral securities no less frequently than monthly and will liquidate the collateral securities if any deficiency in the required collateral percentage is not restored within five Business Days of such valuation and (4) the fair market value of the collateral securities in relation to the amount of the obligation, including principal and interest, is equal to at least 102%;
- (g) securities bearing interest or sold at a discount (payable on demand or on a specified date no more than 270 days after the date of issuance thereof) that are issued by any corporation incorporated under the laws of the United States of America or any state thereof and rated "F-1" by Fitch (if rated by Fitch), "P-1" by Moody's and "A-1+" by S&P at the time of such investment or contractual commitment providing for such investment;
- (h) units of taxable money market funds which funds are regulated investment companies and seek to maintain a constant net asset value per share and have been rated at least "Aa1" by Moody's, in one of the two highest categories by Fitch (if rated by Fitch) and at least "Aan" or "AAm-G" by S&P, including if so rated any such fund which the Indenture Trustee or an affiliate of the Indenture Trustee serves as an investment advisor, administrator, shareholder, servicing agent and/or custodian or sub-custodian, notwithstanding that (1) the Indenture Trustee or an affiliate of the Indenture Trustee charges and collects fees and expenses (not exceeding current income) from such funds for services rendered, (2) the Indenture Trustee charges and collects fees and expenses for services rendered pursuant to the Indenture, and (3) services performed for such funds and pursuant to the Indenture may converge at any time (the Corporation specifically authorizes the Indenture Trustee or an affiliate of the Indenture Trustee and collects fees and expenses for services rendered pursuant to the Indenture Trustee to charge and collect all fees and expenses from such funds for services rendered to such funds, in addition to any fees and expenses the Indenture Trustee may charge and collect for services rendered pursuant to the Indenture);
- (i) investment agreements or guaranteed investment contracts rated, or with any financial institution or corporation whose senior long-term debt obligations are rated, or guaranteed by a financial institution whose senior long-term debt obligations are rated, at the time such agreement or contract is entered into, at least "F-1" by Fitch (if then rated by Fitch), "Aa1" by Moody's and in one of the two highest long-term rating categories by S&P if the Corporation has an option to terminate such agreement in the event that any such rating is either withdrawn or downgraded below the rating on the Bonds, or if not so rated, then collateralized by securities described in clause (a), (b), (d) or (e) above with any registered broker/dealer or with any domestic commercial bank whose long-term debt obligations are rated "investment grade" by each Rating Agency, provided that (1) a specific written agreement governs the transaction, (2) the securities are held,

free and clear of any lien, by the Indenture Trustee or an independent third party acting solely as agent for the Indenture Trustee, and such third party is (A) a Federal Reserve Bank, or (B) a member of the Federal Deposit Insurance Corporation that has combined surplus and undivided profits of not less than \$25 million, and the Indenture Trustee shall have received written confirmation from such third party that it holds such securities, free and clear of any lien, as agent for the Indenture Trustee, (3) the agreement has a term of thirty days or less, or the Trustee will value the collateral securities no less frequently than monthly and will liquidate the collateral securities if any deficiency in the required collateral percentage is not restored within seven Business Days of such valuation and (4) the fair market value of the collateral securities in relation to the amount of the obligation, including principal and interest, is equal to at least 102%; and

(j) other obligations, securities agreements or contracts that are non-callable and that are acceptable to each Rating Agency;

provided, however, that no Eligible Investment may (i) except for Defeasance Collateral, evidence the right to receive only interest with respect to the obligations underlying such instrument or (ii) be purchased at a price greater than par if such instrument may be prepaid or called at a price less than its purchase price prior to its stated maturity.

"FHLMC" means the Federal Home Loan Mortgage Corporation.

"Fiduciary" means the Indenture Trustee, any representative of the Holders of Bonds appointed by Series Supplement, and each Paying Agent, if any.

"Financing Costs" means (i) all costs, fees, credit and liquidity enhancements, legal fees, financial advisory fees, transaction structuring and underwriting fees, costs of issuance and other expenses of any kind whatsoever of the Corporation, or, to the extent agreed by the Corporation in the Purchase Agreement, of the Virgin Islands and the Financing Authority, and (ii) the funding of reserve funds and other funds pledged to the Indenture Trustee from the proceeds of the Series 2001 Bonds (other than capitalized interest, if any) and (iii) the funding of initial operating expenses of the Corporation.

"Junior Payments" means (i) termination payments on Swap Contracts and any other payments thereon in excess of the applicable Maximum Rate, (ii) Bond principal payable under term-out provisions of Ancillary Contracts, (iii) other amounts due under Ancillary Contracts and not payable as Priority Payments or Debt Service, (iv) purchase price of Bonds, and (v) Junior Payments so identified in or by reference to the Indenture.

"Lien" means a security interest, lien, charge, pledge, equity or encumbrance of any kind, attaching to the interests of the Virgin Islands in and to the Tobacco Assets.

"Majority in Interest" means as of any particular date of calculation, the Holders of a majority of the Outstanding Bonds eligible to act on a matter, measured by the then Accreted Value of Outstanding Bonds for which an Accreted Value for such date has been specified in a Series Supplement relating to such Bond and by the amount of Principal payable at maturity of all other Outstanding Bonds.

"Maximum Rate" means (i) the highest rate payable on a Bond to Holders other than parties to Ancillary Contracts, as specified by Series Supplement or (ii) the rate specified by Series Supplement as the Maximum Rate on a Swap.

"Operating Cap" means \$50,000 in the Fiscal Year ending September 30, 2002, inflated in each following Fiscal Year by the Inflation Adjustment (as defined in the MSA) applicable pursuant to the MSA to the calendar year ending in such Fiscal Year, plus arbitrage rebate and penalties specified by Officer's Certificate.

"Operating Expenses" means all expenses incurred by the Corporation in connection with the Bonds, including but not limited to, the cost of preparation of accounting and other reports, costs of maintenance of ratings on the Bonds, arbitrage rebate and penalties, salaries, administrative expenses, insurance premiums, auditing and legal expenses, fees and expenses incurred for the Trustee, any Paying Agents, professional consultants and

fiduciaries, costs incurred to preserve the tax-exempt status of any Tax-Exempt Bonds, costs related to the Corporation's or the Trustee's enforcement rights with respect to the Indenture or the Bonds and all Operating Expenses so identified in the Indenture.

"Opinion of Counsel" means one or more written opinions of counsel who may be an employee of or counsel to the Virgin Islands, which counsel shall be acceptable to the Indenture Trustee.

"Outstanding Bonds" means Bonds issued under the Indenture, excluding: (i) Bonds that have been exchanged or replaced, or delivered to the Indenture Trustee for credit against a principal payment; (ii) Bonds that have been paid; (iii) Bonds that have become due and for the payment of which money has been duly provided; (iv) Bonds for which (A) there has been irrevocably set aside sufficient Defeasance Collateral timely maturing and bearing interest, to pay or redeem them and (B) any required notice of redemption shall have been duly given in accordance with the Indenture or irrevocable instructions to give notice shall have been given to the Indenture: and (vi) for purposes of any consent or other action to be taken by the Holders of a Majority in Interest or specified percentage of Bonds under the Indenture. Bonds held by or for the account of the Corporation, the Virgin Islands or any person controlling, controlled by or under common control with either of them. For the purposes of this definition, "control," when used with respect to any specified person, means the power to direct the management and policies of such person, directly or indirectly, whether through the ownership of voting securities, by contract or otherwise, and the terms "controlling" and "controlled" have meanings correlative to the foregoing.

"Parity Payments" means payments under Swaps not to exceed the applicable Maximum Rate, but does not include any payments under Ancillary Contracts.

"**Permitted Indebtedness**" means Bonds and borrowings to pay Operating Expenses as described in Section 5.01 of the Indenture and bonds or other obligations payable solely from specified assets of the Corporation not subject to the lien of the Indenture and the holders of which expressly have no recourse to any other assets of the Corporation in the event of non-payment.

"Priority Payments" means fees payable pursuant to Ancillary Contracts that are identified by a Series Supplement as Priority Payments, which shall not include payments of or in lieu of interest, Principal, redemption price or purchase price of Bonds.

"Purchase Consideration" means the consideration required to be given to the Virgin Islands as set forth in accordance with the provisions of the Purchase Agreement summarized herein under the caption "Purchase Consideration."

"Rated Swap" means a Swap Contract if the counterparty is limited to entities (1) the debt securities of which are rated at least "Aa1" by Moody's and in one of the two highest long-term debt rating categories by S&P and Fitch (if rated by Fitch) or (2) the obligations of which under the Swap Contract are either so rated or guaranteed or insured by an entity the debt securities or insurance policies of which are so rated or (3) the debt securities of which are rated in the third highest long-term debt rating category by Moody's, S&P and Fitch (if rated by Fitch) or whose obligations are guaranteed or insured by an entity so rated, in either case the obligations of which under the contract are continuously and fully secured by Eligible Investments meeting criteria provided by the Rating Agencies to the Corporation and then in effect.

"Record Date" means the last Business Day of the month preceding a Distribution Date, or such other date as may be specified by the Indenture or an Officer's Certificate; and the Corporation or the Indenture Trustee may in its discretion establish special record dates for the determination of the Holders of Bonds for various purposes thereof, including giving consent or direction to the Indenture Trustee.

"Semiannual Period" means (i) with respect to Initial Payments (as defined in the MSA) and other Collections received in January, February and March, each six-month period beginning February 1 or August 1, and (ii) with respect to all other Collections, each six-month period beginning May 15 or November 15.

"Series 2001 Bonds" means the Corporation's \$21,709,862 aggregate initial principal amount Tobacco Settlement Asset-Backed Bonds, Series 2001, initially dated November 1, 2001, including any Bonds issued in exchange or replacement therefor.

"Swap" or "Swap Contract" means an interest rate exchange, currency exchange, cap, collar, hedge or similar agreement entered into by the Corporation.

"TSRs" means the Initial Payments, Annual Payments and Strategic Contribution Fund Payments (each as defined in the MSA) that are owned by and payable to the Corporation or received by the Corporation or the Trustee on behalf of the Corporation pursuant to the MSA, the Consent Decree, the Purchase Agreement and the Act and the right to receive the same.

"**Tobacco Assets**" means all right, title and interest of the Virgin Islands in all amounts paid or payable to the Virgin Islands under the MSA, other than the amounts paid to the Virgin Islands thereunder prior to February 1, 2001, including, without limitation, the rights of the Virgin Islands to receive the money due to it in the future under the MSA and any investment income on moneys paid to the Virgin Islands under the MSA since February 1, 2001.

"Tobacco Bonds" means bonds, notes and other obligations at any time issued by the Corporation under the Indenture or otherwise.

"Transaction Counsel" means Buchanan Ingersoll or another nationally recognized bond counsel firm of attorneys acceptable to the Indenture Trustee.

"Transaction Documents" means the Purchase Agreement, the Indenture and the Underwriting Agreement.

"Underwriting Agreement" means the Purchase Contract by and between the Corporation and Salomon Smith Barney Inc., as representative, in such form as the parties thereto shall agree.

#### The Indenture

The following summary describes certain terms of the Indenture pursuant to which the Series 2001 Bonds will be issued. This summary does not purport to be complete and is subject to, and qualified in its entirety by reference to, the provisions of the Indenture and the Series 2001 Bonds. Copies of the Indenture and the Series 2001 Supplement may be obtained upon written request to the Indenture Trustee. See "SECURITY" and "THE SERIES 2001 BONDS" for further descriptions of certain terms and provisions of the Series 2001 Bonds.

Directors and Virgin Islands Not Liable on Bonds. Neither the members, directors or officers of the Corporation nor any person executing Bonds or other obligations of the Corporation nor any official, employee or agent of the Corporation shall be liable personally thereon or be subject to any personal liability or accountability solely by reason of the issuance thereof.

The Series 2001 Bonds and other obligations of the Corporation shall not constitute indebtedness of the Virgin Islands. The Series 2001 Bonds are neither general nor moral obligations of the Virgin Islands and are not secured by a pledge of the full faith and credit of the Corporation and holders of the Series 2001 Bonds may not require the levy or imposition of taxes. (Section 1.03)

Separate Accounts and Records. The parties represent and covenant, each for itself, that: (a) the Corporation and the Indenture Trustee each will maintain its respective books, financial records and accounts (including, without limitation, inter-entity transaction accounts) in a manner so as to identify separately the assets and liabilities of each such entity; each has observed and will observe all applicable corporate or trust procedures and formalities, including, where applicable, the holding of regular periodic and special meetings of governing bodies, the recording and maintenance of minutes of such meetings and the recording and maintenance of resolutions, if any, adopted at such meetings; and all transactions and agreements between the Corporation and the Indenture Trustee have reflected and will reflect the separate legal existence of each entity and have been and will be

formally documented in writing; and (b) the Corporation has paid and will pay their respective liabilities and losses from their own respective separate assets. In furtherance of the foregoing, the Corporation has compensated and will compensate all consultants, independent contractors and agents from its own funds for services provided to it by such consultants, independent contractors and agents.(Section 1.04)

Security and Pledge. Pursuant to the Indenture, the Corporation will assign and pledge to the Indenture Trustee in trust upon the terms of the Indenture (a) the Collections, (b) all rights to receive the Collections and the proceeds of such rights, (c) the TSRs, (d) except for the Rebate Account and the Construction Account, all Funds and Accounts and assets thereof, including money, contract rights, general intangibles or other personal property, held by the Indenture Trustee under the Indenture. (e) subject to the following sentence, all rights and interest of the Corporation under the Purchase Agreement, including the representations, warranties and covenants of the Virgin Islands in the Purchase Agreement, and (f) any and all other property of every kind and nature from time to time, by delivery or by writing of any kind, conveyed, pledged, assigned or transferred as and for additional security under the Indenture. Except as specifically provided in the Indenture, such assignment and pledge does not include: (i) the rights of the Corporation pursuant to provisions for consent or other action by the Corporation, notice to the Corporation, indemnity or the filing of documents with the Corporation, or otherwise for its benefit and not for that of the Beneficiaries, or (ii) any right or power reserved to the Corporation pursuant to the Act or other law; nor does Section 2.01 of the Indenture preclude the Corporation's enforcement of its rights under and pursuant to the Purchase Agreement for the benefit of the Beneficiaries as provided in the Indenture. The proceeds of the Series 2001 Bonds, other than the \$1,772,034 deposited in the Debt Service Reserve Account, the Debt Service Account, and the amounts deposited in the Operating Account, do not constitute any portion of the Tobacco Assets, are not pledged to the holders of the Series 2001 Bonds and are not subject to the lien of the Indenture. The Corporation will implement, protect and defend this assignment and pledge by all appropriate legal action, the cost thereof to be an Operating Expense. The collateral is to be pledged to secure the payment of Bonds and payments in respect of Swap Contracts and Ancillary Contracts, all with the respective priorities specified in the Indenture. The pledge and assignment made by the Indenture and the covenants and agreements to be performed by or on behalf of the Corporation shall be for the equal and ratable benefit, protection and security of the Holders of any and all of the Outstanding Bonds, all of which, regardless of the time or times of their issue or maturity, shall be of equal rank without preference, priority or distinction of such Bonds over any other Bonds except as expressly provided in the Indenture or permitted thereby. The lien of such pledge and the obligation to perform the contractual provisions in the Indenture shall have priority over any or all other obligations and liabilities of the Corporation secured by the Collections. The Corporation shall not incur any obligations, except as authorized by the Indenture, secured by a lien on the Collections, Funds or Accounts equal or prior to the lien in the Indenture. (Section 2.01)

Defeasance. When (a) there is held by or for the account of the Indenture Trustee Defeasance Collateral in such principal amounts, bearing fixed interest at such rates and with such maturities as will provide sufficient funds to pay or redeem all Outstanding Bonds in accordance with their terms and all obligations to Beneficiaries (including parties to Swap Contracts and Ancillary Contracts) in full to be verified by a nationally recognized firm of independent certified public accountants). (b) any required notice of redemption shall have been duly given in accordance with the Indenture or irrevocable instructions to give notice will have been given to the Indenture Trustee, and (c) all the rights under the Indenture of the Fiduciary have been provided for, then upon written notice from the Corporation to the Indenture Trustee, such Beneficiaries shall cease to be entitled to any benefit or security under the Indenture except the right to receive payment of the funds so held and other rights which by their nature cannot be satisfied prior to or simultaneously with termination of the lien, the security interests created by the Indenture (except in such funds and investments) shall terminate, and the Corporation and the Indenture Trustee shall execute and deliver such instruments as may be necessary to discharge the Indenture Trustee's lien and security interests created under the Indenture and to make the TSRs payable to the Corporation. Upon such defeasance, the funds and investments required to pay or redeem the Bonds and other obligations to such Beneficiaries shall be irrevocably set aside for that purpose, subject, however, to the provisions of the Indenture, and money held for defeasance shall be invested only as provided in the provisions of the Indenture summarized above under the caption "Security and Pledge" and applied by the Indenture Trustee and other Paying Agents, if any, to the retirement of the Bonds and such other obligations. Any funds or property held by the Indenture Trustee and not required for payment in full or redemption of the Bonds and such other obligations to Beneficiaries and Fiduciaries shall be distributed to the order of the Corporation upon such indemnification, if any, as the Indenture Trustee may reasonably require. (Section 2.02)

## Bonds of the Corporation.

By Series Supplement complying procedurally and in substance with the Indenture, the Corporation may authorize, issue, sell and deliver (1) the Series 2001 Bonds and (2) other Series of Refunding Bonds from time to time in such principal amount as the Corporation shall determine but only to renew or refund Bonds by exchange, purchase, redemption or payment, and establish such escrows therefor as it may determine. See "THE SERIES 2001 BONDS." (Section 3.01)

Subsequent to the issuance of the Series 2001 Bonds, Refunding Bonds may be issued provided that the Corporation or the Trustee has received a Rating Confirmation from each Rating Agency then rating the Series 2001 Bonds or any other Series of Bonds.

Accounts. There is established within the Indenture the Collection Account, Operating Account, the Debt Service Account, the Debt Service Reserve Account, the Extraordinary Prepayment Account, the Rebate Account, the Turbo Redemption Account, the Costs of Issuance Account and the NPM Adjustment Reserve Account and such other Accounts as may be established in the Bond Fund by Series Supplement or Supplemental Indenture. (Section 4.01)

Swap Contracts and Ancillary Contracts. The Corporation may enter into, amend or terminate, as it determines to be necessary or appropriate, Swap Contracts or Ancillary Contracts, and may by Series Supplement provide for the payment of amounts due thereunder as Junior Payments or, to the extent permitted under the Indenture, as Parity Payments or Priority Payments. (Section 4.05)

Redemption of the Bonds. The Corporation may redeem Bonds at its option in accordance with their terms and, subject to provisions in the Indenture summarized herein under the caption "SECURITY — Flow of Funds" will redeem Bonds in accordance with their terms pursuant to any mandatory redemption ("sinking fund") requirements established by the Series Supplement. When Bonds are called for redemption, the accrued interest thereon shall become due on the redemption date. To the extent not otherwise provided, the Corporation shall deposit with the Indenture Trustee on or prior to the redemption date a sufficient sum to pay principal, redemption premium, if any, and accrued interest. Unless otherwise specified by Series Supplement, there shall, at the option of the Corporation, be applied to or credited against any sinking fund requirement the principal amount of any Bonds subject to redemption therefrom that have been defeased, purchased, or redeemed and not previously so applied or credited.

When a Bond is to be redeemed prior to its Maturity Date, the Trustee shall give notice in the name of the Corporation, which notice shall identify the Bonds to be redeemed, state the date fixed for redemption and state that such Bonds will be redeemed at the corporate trust office of the Trustee or a Paying Agent. The notice shall further state that on such date there shall become due and payable upon each Bond to be redeemed the redemption price thereof, together with interest accrued to the redemption date, and that money therefor having been deposited with the Trustee or the Paying Agent on or prior to the redemption date, from and after such date, interest thereon shall cease to accrue. The Trustee shall give 30 days' notice by mail, or otherwise transmit the redemption notice in accordance with any appropriate provisions hereof, to the registered owners of any Bonds which are to be redeemed, at their address shown on the registration books of the Corporation. Such notice may be waived by any Holder of Bonds to be redeemed. Failure by a particular Holder to receive notice, or any defect in the notice to such Holder, shall not affect the redemption of any other Bond. Any notice of redemption given pursuant to this Indenture may be rescinded by Written Notice by the Corporation to the Trustee no later than 5 days prior to the date specified for redemption. Any notice of redemption given pursuant to this Indenture may be rescinded by Written Notice by the Corporation to the Trustee no later than 5 days prior to the date specified for redemption. The Trustee shall give notice of such recission as soon thereafter as practicable in the same manner and to the same persons, as notice of such redemption was given as described above.

Unless otherwise specified by Series Supplement: (i) if less than all the Outstanding Bonds of like Series, and Maturity Date are to be redeemed, the particular Bonds to be redeemed will be selected by the Indenture Trustee by such method as it will deem fair and appropriate and which may provide for the selection for redemption of portions (equal to any authorized denominations) of the principal of Bonds of a denomination larger than the

minimum authorized denomination, and (ii) the Indenture Trustee will redeem any and all Bonds held by the provider of an Ancillary Contract prior to any other Bonds redeemed under the Indenture unless otherwise directed by an officer's certificate of the Corporation. (Section 4.06)

The Bonds are subject to mandatory redemption (each a "Lump Sum Prepayment") at par plus accrued interest to the date of redemption at any time upon receipt by the Trustee of a Lump Sum Payment. Each Lump Sum Prepayment shall be allocated after the payment of certain expenses and all current and past due interest on the Bonds to the pro-rata redemption of Outstanding Bonds.

The Bonds are subject to mandatory redemption in full at par from moneys withdrawn from the Debt Service Reserve Account pursuant to the final paragraph of Section 4.03(a) of the Indenture on the Distribution Date specified therein.

The Term Bonds are subject to special mandatory redemption on each Distribution Date at a redemption price equal to 100% of the principal amount of the Term Bonds to be redeemed plus accrued interest thereon to the date fixed for redemption, without premium, from Surplus Collections on deposit in the Turbo Redemption Account. Any redemptions of Term Bonds pursuant to Section 4.06(g) of the Indenture shall redeem the Term Bonds in order of Maturity Dates and pro rata among Bonds within a maturity. Any redemptions of Bonds (other than the Series 2001 Bonds) pursuant to this subsection shall be as specified by the applicable Series Supplement.

*Investments.* Pending its use under the Indenture, money in the Funds and Accounts may be invested by the Indenture Trustee in Eligible Investments maturing or redeemable at the option of the holder at or before the time when such money is expected to be needed and shall be so invested pursuant to written direction of the Corporation if there is not then an Event of Default actually known to an Authorized Officer of the Indenture Trustee. The Trustee may, at the direction of the Corporation, invest money in the Funds and Accounts, established under the Indenture in Defeasance Collateral. Specifically, Eligible Investments shall mature or be redeemable at the option of the Corporation on or before the Business Day preceding each next succeeding Distribution Date, except to the extent that other Eligible Investments timely mature or are so redeemable in an amount sufficient to make payments under clauses (1) through (5) of Section 4.03(b) of the Indenture on the next succeeding Distribution Date. Investments shall be held by the Indenture Trustee in the respective Funds and Accounts and shall be sold or redeemed to the extent necessary to make payments or transfers from each Fund or Account. The Indenture Trustee shall not be liable for any losses on investments made at the direction of the Corporation.

On the Business Day immediately preceding each Distribution Date, the Trustee shall value the money and investments in the Debt Service Reserve Account according to the methods set forth in Section 4.07 of the Indenture. Any amounts in the Debt Service Reserve Account in excess of the Debt Service Reserve Requirement shall be applied as provided in Section 4.03 of the Indenture.

In computing the amount in any Fund or Account, the value of Eligible Investments shall be determined by the Indenture Trustee at least as frequently as the Business Day preceding each Distribution Date and shall be calculated as follows:

- (i) As to investments the bid and asked prices of which are published on a regular basis in The Wall Street Journal (or, if not there, then in The New York Times): the average of the bid and asked prices for such investments so published on or most recently prior to such time of determination;
- (ii) As to investments the bid and asked prices of which are not published on a regular basis in The Wall Street Journal or The New York Times: the average bid price at such time of determination for such investments by any two nationally recognized government securities dealers (selected by the Indenture Trustee in its absolute discretion) at the time making a market in such investments or the bid price published by a nationally recognized pricing service;
- (iii) As to certificates of deposit and bankers acceptances: the face amount thereof, plus accrued interest; and

(iv) As to any investment not specified above: the value thereof established by prior agreement between the Corporation and the Indenture Trustee.

The Indenture Trustee may hold undivided interests in Eligible Investments for more than one Fund or Account (for which they are eligible) and may make interfund transfers in kind.

In respect of Defeasance Collateral held for Defeased Bonds, the provisions of the Indenture summarized under the caption "*Investments*" shall be effective only to the extent it is consistent with other applicable provisions of the Indenture or any separate escrow agreement. (Section 4.07)

## Rebate.

- (a) The Trustee shall establish and maintain when required an account separate from any other account established and maintained hereunder designated as the Rebate Account. Subject to the transfer provisions provided in paragraph (e) below, all money at any time deposited in the Rebate Account shall be held by the Trustee in trust, to the extent required to satisfy the Rebate Requirement (as defined, computed and provided to the Trustee in accordance with the Tax Certificate), for payment to the federal government of the United States of America. Neither the Corporation nor any Bondholder shall have any rights in or claim to such money. All amounts deposited into or on deposit in the Rebate Account shall be deemed conclusively to have complied with such provisions if it follows to such directions of the Corporation, including supplying all necessary information specified in the Tax Certificate, and shall have no liability or responsibility to enforce compliance by the Corporation with the terms of the Tax Certificate.
- (b) Upon the Corporation's written direction, an amount shall be deposited to the Rebate Account by the Trustee from amounts on deposit in the Operating Account so that the balance in the Rebate Account shall be equal to the Rebate Requirement. Computations of the Rebate Requirement shall be furnished by or on behalf of the Corporation in accordance with the Tax Certificate. The Trustee shall supply to the Corporation all information required to be provided in the Tax Certificate to the extent such information is reasonably available to the Trustee.
- (c) The Trustee shall have no obligation to rebate any amounts required to be rebated pursuant to this Section, other than from moneys held in the Operating Account or the Rebate Account created under this Indenture.
- (d) At the written direction of the Corporation, the Trustee shall invest all amounts held in the Rebate Account in Eligible Investments, subject to the restrictions set forth in the Tax Certificate. Moneys shall not be transferred from the Rebate Account except as provided in paragraph (e) below. The Trustee shall not be liable for any consequences arising from such investment.
- (e) Upon receipt of the Corporation's written directions, the Trustee shall remit part or all of the balances in the Rebate Account to the United States, as directed in writing by the Corporation. In addition, if the Corporation so directs, the Trustee will deposit money into or transfer money out of the Rebate Account from or into such accounts or funds as directed by the Corporation's written directions; provided, that only moneys in excess of the Rebate Account to such other accounts or funds or to anyone other than the United States in satisfaction of the arbitrage rebate obligation. Any funds remaining in the Rebate Account after each five year remittance to the United States, redemption and payment of all of the bonds and payment and satisfaction of any Rebate Requirement, or provision made therefor satisfactory to the Trustee, shall be withdrawn and deposited in the Collection Account.

(f) Notwithstanding any other provision of this Indenture, the obligation to remit the Rebate Requirement to the United States and to comply with all other requirements of the Tax Covenants provisions of the Indenture and the Tax Certificate shall survive the defeasance or payment in full of the Bonds.

Contract: Obligations to Beneficiartes. In consideration of the purchase and acceptance of any or all of the Bonds and Swap Contracts and Ancillary Contracts by those who shall hold the same from time to time, the provisions of the Indenture shall be a part of the contract of the Corporation with the Beneficiaries. The pledge made in the Indenture and the covenants set forth in the Indenture to be performed by the Corporation shall be for the equal benefit, protection and security of the Beneficiaries of the same priority. All of the Bonds or payments on Swap Contracts or Ancillary Contracts of the same priority, regardless of the time or times of their issuance or maturity, shall be of equal rank without preference, priority or distinction of any thereof over any other except as expressly provided in the Indenture.

Under the Indenture, the Corporation covenants to pay when due all sums payable on the Bonds, but only from the Collections and money designated in the Indenture, subject only to (i) the Indenture, and (ii) to the extent permitted by the Indenture, (x) agreements with Holders of Bonds pictigners particular collateral for the payment thereof and (y) the rights of Beneficiaries under Swap Contracts and Ancillary Contracts. The obligation of the Corporation to pay Principal, interest and redemption premium, if any, to the Holders of Bonds shall be absolute and unconditional, shall be binding and enforceable in all circumstances whatsoever, and shall not be subject to setoff, recoupment or counterclaim. The Corporation shall pay its Operating Expenses and make Priority Payments to the parties entitled thereto. The Corporation may borrow money to pay, and repay such borrowings as, Operating Expenses. The aggregate amount of such outstanding borrowings shall never exceed the Operating Cap and shall be zero for at least 30 days of each Fiscal Year.

In addition, the Corporation represents under the Indenture that it is duly authorized pursuant to law, including the Act, to create and issue the Bonds, to enter into the Indenture and to pledge the Collections and other collateral purported to be pledged in the manner and to the extent provided in the Indenture. The Collections and other collateral so pledged are and will be free and clear of any pledge, lien, charge or encumbrance thereon or with respect thereto prior to, or of equal rank with, the pledge created by the Indenture, and all corporate action on the part of the Corporation to that end has been duly and validly taken. The Bonds and the provisions of the Indenture are and will be the valid and binding obligations of the Corporation in accordance with their terms. (Section 5.01)

*Enforcement.* Under the Indenture, the Corporation covenants to enforce or cause the Trustee to enforce, by appropriate legal proceedings, each covenant, pledge or agreement made by the Virgin Islands in the Purchase Agreement for the benefit of any of the Beneficiaries.

*Tax Covenants.* The Corporation will covenant under the Indenture that:

- (a) the Corporation shall at all times do and perform all acts and things permitted by law and necessary or desirable to assure that interest paid by the Corporation on Tax-Exempt Bonds will be excludable from gross income for federal income tax purposes pursuant to Section 103(a) of the Code; and
- (b) no funds of the Corporation shall at any time be used directly or indirectly to acquire securities, obligations or other investment property the acquisition or holding of which would cause any Tax-Exempt Bond to be an arbitrage bond as defined in the Code.

If and to the extent required by the Code, the Corporation shall periodically, at such times as may be required to comply with the Code, pay as an Operating Expense the amount, if any, required by the Code to be rebated or paid as a related penalty. The Corporation's tax covenants shall, notwithstanding any other provisions of the Indenture, survive the defeasance or other payment of the Tax-Exempt Bonds. (Section 5.03)

Accounts and Reports. The Corporation will make the following covenants under the Indenture (Section 5.04):

- (a) cause to be kept books of account in which complete and accurate entries shall be made of its transactions relating to all funds and accounts under the Indenture, which books shall at all reasonable times and at the expense of the Corporation be subject to the inspection of the Indenture Trustee and the Holders of an aggregate of not less than 25% in Principal amount or Accreted Value of Bonds then Outstanding or their representatives duly authorized in writing;
- (b) annually, within 305 days after the close of each Fiscal Year, deliver to the Indenture Trustee and each Rating Agency, a copy of its financial statements for such Fiscal Year, as audited by an independent certified public accountant or accountants;
- (c) keep in effect at all times by Officer's Certificate an accurate and current schedule of all Debt Service to be payable during the life of then Outstanding Bonds, Swap Contracts and Ancillary Contracts; certifying for the purpose such estimates as may be necessary;
- (d) for each Distribution Date, cause the Indenture Trustee to provide to the Corporation and each Rating Agency a written statement indicating:
  - (1) the Outstanding Bonds of each Series;
  - (2) the amount of Principal to be paid to the Holders of the Bonds of each Series on such Distribution Date;
  - (3) the amount of interest to be paid to the Holders of the Bonds of each Series on such Distribution Date;
  - (4) the Principal Due and Turbo Redemptions for the Bonds as of that Distribution Date;
  - (5) the amount on deposit in each Fund and Account as of that Distribution Date;
  - (6) the Debt Service Reserve Requirement as of that Distribution Date;
  - (7) whether or not a Lump Sum Payment has been received; and
  - (8) the amount of Priority Payments, Parity Payments and Junior Payments paid or to be paid to Beneficiaries under each Swap and Ancillary Contract on such Distribution Date; and
- (e) as soon as possible after notice of an NPM Adjustment to the 2001 Annual Payment, provide to the Trustee and each Rating Agency a copy of such notice, including the amount of NPM Adjustment to the 2001 Annual Payment.

*Ratings.* Unless otherwise specified by Series Supplement, the Corporation shall pay such reasonable fees and provide such available information as may be necessary to obtain and keep in effect ratings on all the Senior Bonds from at least one nationally recognized statistical rating organizations. (Section 5.06)

Affirmative Covenants. The Corporation will make the following affirmative covenants under the Indenture:

<u>Punctual Payment</u>. The Corporation shall duly and punctually pay the Principal of and premium, if any, and interest on the Bonds in accordance with the terms of the Bonds and the Indenture.

<u>Maintenance of Existence</u>. The Corporation shall keep in full effect its existence, rights and franchises as a special purpose independent instrumentality of the Virgin Islands.

<u>Protection of Collateral</u>. The Corporation shall from time to time execute and deliver all documents and instruments, and will take such other action, as is necessary or advisable to: (i) maintain or preserve the lien and security interest (and the priority thereof) of the Indenture: (ii) perfect, publish notice of or protect the validity of any grant made or to be made by the Indenture; (iii) preserve and defend title to the Collections and other collateral pledged under the Indenture and the rights of the Indenture Trustee and the Bondholders in such collateral against the claims of all persons and parties, including the challenge by any party to the validity or enforceability of the Consent Decree, the Indenture, the Purchase Agreement, the Trust Act or the Act or the performance by any party thereunder; (iv) enforce the Purchase Agreement; (v) pay any and all taxes levied or assessed upon all or any part of the collateral; or (vi) carry out more effectively the purposes of the Indenture.

<u>Performance of Obligations</u>. The Corporation (i) shall diligently pursue any and all actions to enforce its rights under each instrument or agreement included in the collateral and (ii) shall not take any action and will use its best efforts not to permit any action to be taken by others that would release any person from any of such person's covenants or obligations under any such instrument or agreement or that would result in the amendment, hypothecation, subordination, termination or discharge of, or impair the validity or effectiveness of, any such instrument or agreement, except, in each case, as expressly provided in the Indenture, the Purchase Agreement or the Consent Decree.

<u>Notice of Events of Default</u>. The Corporation will give the Indenture Trustee and Rating Agencies prompt written notice of each Event of Default under the Indenture.

*Negative Covenants.* The Corporation will make the following negative covenants under the Indenture:

<u>Sale of Assets</u>. Except as expressly permitted by the Indenture, the Corporation shall not sell, transfer, exchange or otherwise dispose of any of its properties or assets that are pledged under the Indenture.

<u>No Setoff</u>. The Corporation shall not claim any credit on, or make any deduction from the principal or premium, if any, or interest due in respect of, the Bonds or assert any claim against any present or former Bondholder by reason of the payment of taxes levied or assessed upon any part of the collateral.

Liquidation. The Corporation shall not terminate its existence or dissolve or liquidate in whole or in part.

Limitation of Liens. The Corporation shall not (i) permit the validity of effectiveness of the Indenture to be impaired, or permit the lien of the Indenture or the Purchase Agreement to be amended, hypothecated, subordinated, terminated or discharged, or permit any person to be released from any covenants or obligations with respect to the Bonds under the Indenture except as may be expressly permitted thereby, (ii) permit any lien, charge, excise, claim, security interest, mortgage or other encumbrance (other than the lien of the Indenture) to be created on or extend to or otherwise arise upon or burden the collateral or any part thereof or any interest therein or the proceeds thereof or (iii) permit the lien of the Indenture not to constitute a valid first priority security interest in the collateral.

Limitations on Consolidation, Merger, Sale of Assets, etc. Except as otherwise provided in the Indenture, the Corporation shall not consolidate or merge with or into any other person, or convey or transfer all or substantially all of its properties or assets, unless:

- (a) the person surviving such consolidation or merger (if other than the Corporation or the transferee) is organized and existing under the laws of the United States, the Virgin Islands or any state and expressly assumes the due and punctual payment of the Principal of and premium, if any, and interest on all Bonds and the performance or observance of every agreement and covenant of the Corporation in the Indenture:
- (b) immediately after giving effect to such transaction, no Default has occurred and is continuing under the Indenture:
- (c) the Corporation has received a Rating Confirmation;

- (d) the Corporation has received an opinion of Counsel to the effect that such transaction will not have material adverse tax consequence to the Corporation and will not adversely affect the exclusion of interest on any Tax Exempt Bond from gross income for federal income tax purposes;
- (e) any action as is necessary to maintain the lien and security interest created by the Indenture has been taken; and
- (f) the Corporation has delivered to the Indenture Trustee an Officer's Certificate and an opinion of Counsel to the effect that such transaction complies with the Indenture and that all conditions precedent to such transaction have been complied with.

<u>No Other Business</u>. The Corporation will not engage in any business other than financing, purchasing, owning and managing the collateral in the manner contemplated by the Indenture and activities incidental thereto.

<u>No Borrowing</u>. The Corporation will not issue, incur, assume, guarantee or otherwise become liable, directly or indirectly, for any indebtedness except Permitted Indebtedness. Swap Contracts and Ancillary Contracts are not indebtedness within the meaning of this covenant.

<u>Guarantees, Loan, Advances and Other Liabilities</u>. Except as otherwise contemplated by the Indenture and the Purchase Agreement, the Corporation will not make any loan or advance of credit to, or guarantee (directly or indirectly or by an instrument having the effect or assuring another's payment or performance on any obligation or capability of so doing or otherwise), endorse or otherwise become contingently liable, directly or indirectly, in connection with the obligations, stock or dividends of, or own, purchase, repurchase or acquire (or agree contingently to do so) any stock, obligations, assets or securities of, or any other interest in, or make any capital contribution to, any other person.

<u>Restricted Payments</u>. The Corporation shall not, directly or indirectly, make payments to or distributions from the Collection Account except in accordance with the Indenture. (Section 5.08)

*Prior Notice*. The Corporation shall give each Rating Agency thirty days' prior written notice of each issue of Bonds, with a copy of the proposed Series Supplement, and of each Supplemental Indenture, amendment to the Purchase Agreement, Swap Contract, Ancillary Contract or defeasance or redemption of Bonds.

*Certain Corporation and Virgin Islands Covenants.* Under the Indenture, the Corporation acknowledges that the MSA, the Consent Decree and the Purchase Agreement constitute important security provisions of the Bonds and waives any right to assert any claim to the contrary and agrees that it will neither in any manner directly or indirectly assert, nor in any manner directly or indirectly support the assertion by the Virgin Islands or any other person of, any such claim to the contrary.

By acknowledging that the MSA, the Consent Decree and the Purchase Agreement constitute important security provisions of the Bonds, the Corporation also acknowledges under the Indenture that, in the event of any failure or refusal by the Virgin Islands to comply with its agreements included in the MSA, the Consent Decree and the Purchase Agreement, the Holders of the Bonds may have suffered monetary damages, the extent of the remedy for which may be, to the fullest extent permitted by applicable federal and Virgin Islands law, determined, in addition to any other remedy available at law or in equity, in the course of any action taken pursuant to the Indenture; and the Corporation will waive any right to assert any claim to the contrary and agrees that it shall neither in any manner directly or indirectly assert, nor in any manner directly or indirectly support the assertion by the Virgin Islands or any other person of, any claim to the effect that no such monetary damages have been suffered.

Pursuant to the Act, the Corporation has included in the Indenture the Virgin Islands' pledge and agreement with the Holders of the Outstanding Bonds that the Virgin Islands will not limit or alter the rights of the Corporation to fulfill the terms of its agreements with such Holders, or in any way impair the rights and remedies of such Holders or the security for such Bonds until such Bonds, together with the interest thereon and all costs and expenses in connection with any action or proceeding by or on behalf of such Holders, are fully paid and discharged. (Section 6.01)

*No Indebtedness or Funds of the Virgin Islands.* The Indenture does not constitute indebtedness of the Virgin Islands for purpose of any constitutional or statutory limitations. The Corporation's revenues are not funds of the Virgin Islands. (Section 6.02)

*Resignation or Removal of the Indenture Trustee.* Under the Indenture, the Indenture Trustee may resign on not less than 30 days' written notice to the Corporation, the Holders and the Rating Agencies. The Trustee will promptly certify to the Corporation that it has sent written notice to all Holders and such certificate will be conclusive evidence that such notice was mailed as required hereby. Upon receiving such notice of resignation, the Corporation shall promptly appoint a successor and, upon the acceptance by the successor of such appointment, release the resigning Trustee from its obligations hereunder by written instrument, a copy of which instrument shall be delivered to each of the Holders, the resigning Trustee and the successor Trustee. The Indenture Trustee may be removed by the Corporation or by a Majority in Interest of Outstanding Bonds, upon written notice to the Trustee, if rated below investment grade by Moody's and each successor Indenture Trustee will have an investment grade rating from Moody's. The Indenture Trustee may also be removed by written notice from the Corporation if no Default is then continuing or from a Majority in Interest of the Holders of the Outstanding Bonds to the Indenture Trustee and the Corporation. Such resignation or removal will not take effect until a successor has been appointed and has accepted the duties of the Indenture Trustee. (Section 7.04)

Successor Fiduciaries. Any corporation or association which succeeds to the municipal corporate trust business of a Fiduciary as a whole or substantially as a whole, whether by sale, merger, consolidation or otherwise, will become vested under the Indenture, with all the property, rights, powers and duties under the Indenture, with out any further act or conveyance or without the execution or filing of any paper with any party hereto except where an instrument of transfer or assignment is required by law to effect such succession, anything in the Indenture to the contrary notwithstanding.

In case a Fiduciary resigns or is removed or becomes incapable of acting, or becomes bankrupt or insolvent, or if a receiver, liquidator or conservator of a Fiduciary or of its property is appointed, or if a public officer takes charge or control of a Fiduciary, or of its property or affairs, then such Fiduciary shall with due care terminate its activities under the Indenture and a successor may, or in the case of the Indenture Trustee will, be appointed by the Corporation. The Corporation shall notify the Holders and the Rating Agencies of the appointment of a successor Indenture Trustee in writing within 20 days from the appointment. The Corporation will promptly certify to the successor Indenture Trustee that it has given such notice to all Holders and such certificate will be conclusive evidence that such notice was given as required by the Indenture. If no appointment of a successor Indenture Trustee is made within 45 days after the giving of written notice in accordance with the provisions of the Indenture summarized above under the caption "Resignation or Removal of the Trustee" or after the occurrence of any other event requiring or authorizing such appointment, the outgoing Indenture Trustee or any Holder may apply to any court of competent jurisdiction for the appointment of such a successor, and such court may thereupon, after such notice, if any, as such court may deem proper, appoint such successor. Any successor Indenture Trustee appointed in accordance with the provisions of the Indenture shall be a trust company or a bank having the powers of a trust company, having a capital and surplus of not less than \$50,000,000. Any such successor Indenture Trustee shall notify the Corporation of its acceptance of the appointment and, upon giving such notice, shall become Indenture Trustee, vested with all the property, rights, powers and duties of the Indenture Trustee under the Indenture, without any further act or conveyance. Such successor Indenture Trustee shall execute, deliver, record and file such instruments as are required to confirm or perfect its succession under the Indenture and any predecessor Indenture Trustee will from time to time execute, deliver, record and file such instruments as the incumbent Indenture Trustee may reasonably require to confirm or perfect any succession under the Indenture. (Section 7.05)

*Reports by Trustee to Holders.* The Trustee, on or prior to each Distribution Date for a Series of Bonds, shall deliver to the Holders of such Bonds and each Rating Agency, a written statement indicating those items described in subsection (d) under the heading of "Accounts and Reports" herein. The Trustee's responsibility for delivering such information is limited to availability, timeliness and accuracy of the information provided to the Trustee by the Corporation in accordance with the Indenture. (Section 7.06)

*Nonpetition Covenant.* Notwithstanding any prior termination of the Indenture, no Fiduciary shall, prior to the date which is one year and one day after the termination of the Indenture, acquiesce, petition or otherwise invoke or cause the Corporation to invoke the process of any court of government authority for the purpose of commencing or sustaining a case against the Corporation under any Federal or state bankruptcy, insolvency or similar law or appointing a receiver, liquidator, assignee, trustee, custodian, sequestrator or other similar official of the Corporation or any substantial part of its property, or ordering the winding up or liquidation of the affairs of the Corporation. (Section 7.07)

Action by Holders. Any request, authorization, direction, notice, consent, waiver or other action provided by the Indenture to be given or taken by Holders of Bonds may be contained in and evidenced by one or more writings of substantially the same tenor signed by the requisite number of Holders or their attorneys duly appointed in writing. Proof of the execution of any such instrument, or of an instrument appointing any such attorney, will be sufficient for any purpose of the Indenture (except as otherwise expressly provided in the Indenture) if made in the following manner, but the Corporation or the Indenture Trustee may nevertheless in its discretion require further or other proof in cases where it deems the same desirable. The fact and date of the execution by any Bondholder or his attorney of such instrument may be proved by the certificate or signature guarantee, which need not be acknowledged or verified, of an officer of a bank, trust company or securities dealer satisfactory to the Corporation or to the Indenture Trustee; or of any notary public or other officer authorized to take acknowledgments of deeds to be recorded in the state in which he purports to act, that the person signing such request or other instrument acknowledged to him the execution thereof; or by an affidavit of a witness of such execution, duly sworn to before such notary public or other officer. The authority of the person or persons executing any such instrument on behalf of a corporate Holder may be established without further proof if such instrument is signed by a person purporting to be the president or a vice president of such corporation with a corporate seal affixed and attested by a person purporting to be its clerk or secretary or an assistant clerk or secretary. Any action of the owner of any Bond will be irrevocable and bind all future record and beneficial owners thereof. (Section 8.01)

*Registered Owners.* Certain provisions of the Indenture applicable to DTC as Holder of immobilized Bonds shall not be construed in limitation of the rights of the Corporation and each Fiduciary to rely upon the registration books in all circumstances and to treat the registered owners of Bonds as the owners thereof for all purposes not otherwise specifically provided for by law or in the Indenture. Notwithstanding any other provisions in the Indenture, any payment to the registered owner of a Bond will satisfy the Corporation's obligations thereon to the extent of such payment. (Section 8.02)

*Remedies.* If an Event of Default occurs and is continuing the Indenture Trustee may, and upon written request of the Holders of 25% in Principal amount or Accreted Value of the Bonds Oustanding shall, in its own name by action or proceeding in accordance with the law:

- enforce all rights of the Holders and require the Corporation or, to the extent permitted by law, the Virgin Islands to carry out their respective agreements with the Holders and to perform its duties under the Purchase Agreement;
- (ii) sue upon such Bonds;
- (iii) require the Corporation to account as if it were the trustee of an express trust for the Holders of such Bonds; and
- (iv) enjoin any acts or things which may be unlawful or in violation of the rights of the Holders of such Bonds.

The Indenture Trustee shall, in addition to the other provisions of this section, have and possess all of the powers necessary or appropriate for the exercise of any functions incident to the general representation of Holders in the enforcement and protection of their rights.

Upon a failure of the Corporation to pay when due, Principal of or interest on any Bond or a failure actually known to an Authorized Officer of the Indenture Trustee to make any other payment required thereby within seven

days after the same becomes due and payable, the Indenture Trustee shall give written notice thereof to the Corporation. The Indenture Trustee shall give Default notices under certain provisions of the Indenture when instructed to do so by the written direction of another Fiduciary or the owners of at least 25% in Principal amount or Accreted Value of the Outstanding Bonds. The Indenture Trustee shall proceed for the benefit of the Holders in accordance with the written direction of a Majority in Interest of the Holders of the Outstanding Bonds. The Indenture Trustee shall not be required to take any remedial action (other than the giving of notice) unless indemnity satisfactory to the Indenture Trustee is furnished for any expense or liability to be incurred therein. Upon receipt of written notice, direction and indemnity, and after making such investigation, if any, as it deems appropriate to verify the occurrence of any event of which it is notified as aforesaid, the Indenture Trustee will promptly pursue the remedies provided by the Indenture or any such remedies (not contrary to any such direction) as it deems appropriate for the protection of the Holders, and will act for the protection of the Holders with the same promptness and prudence as would be expected of a prudent person in the conduct of such person's own affairs. (Section 9.02)

*Extraordinary Prepayment.* If an Event of Default occurs, the Outstanding Bonds shall be redeemed after payment of certain expenses and all current and past due interest on the Outstanding Bonds, pro rata in authorized denominations from all available funds in the Debt Service Reserve Account and the Extraordinary Payment Account, at the Principal amount or Accreted Value thereof, plus accrued interest, if any, to the date of redemption. (Section 9.03)

Individual Remedies. No one or more Holders will by his or their action affect, disturb or prejudice the pledge created by the Indenture, or enforce any right under the Indenture, except in the manner therein provided; and all proceedings at law or in equity to enforce any provision of the Indenture will be instituted, had and maintained in the manner provided therein and for the equal benefit of all Holders of the same class; but nothing in the Indenture will affect or impair the right of any Holder of any Bond to enforce payment of the principal of, premium, if any, or interest thereon at and after the same comes due pursuant to the Indenture, or the obligation of the Corporation to pay such principal, premium, if any, and interest on each of the Bonds to the respective Holders thereof at the time, place, from the source and in the manner expressed in the Indenture and in the Bonds. (Section 9.04)

*Venue.* The venue of every action, suit or special proceeding against the Corporation shall be laid in the Virgin Islands. (Section 9.05)

*Waiver.* If the Indenture Trustee determines that a Default has been cured before becoming an Event of Default and before the entry of any final judgment or decree with respect to it, the Indenture Trustee may waive the Default and its consequences, by written notice to the Corporation, and shall do so upon written instruction of the Holders of at least 25% Principal amount or Accreted Value of the Outstanding Bonds. (Section 9.06)

Supplements and Amendments to the Indenture. The Indenture may be:

- (i) supplemented by delivery to the Indenture Trustee of an instrument certified by an Authorized Officer of the Corporation to (1) provide for earlier or greater deposits into the Bond Fund, (2) subject any property to the lien of the Indenture, (3) add to the covenants and agreements of the Corporation or surrender or limit any right or power of the Corporation, (4) identify particular Bonds for purposes not inconsistent with the provisions of the Indenture, including credit or liquidity support, remarketing, serialization and defeasance, (5) cure any ambiguity or defect, (6) protect the exclusion of interest on the Tax-Exempt Bonds from gross income for federal income tax purposes, or the exemption from registration of the Bonds under the Securities Act of 1933, as amended, or of the Indenture under the Trust Indenture Act of 1939, as amended, or (7) authorize Bonds of a Series and in connection therewith determine the matters referred to in the Indenture, and any other things relative to such Bonds that are not materially adverse to the Holders of Outstanding Bonds, or to modify or rescind any such authorization or determination at any time prior to the first authentication and delivery of such Series of Bonds; or
- (ii) amended in any other respect by the Corporation and the Indenture Trustee, (1) to add provisions that are not materially adverse to the Holders, or (2) to adopt amendments that do not take effect unless and until (a) no Bonds Outstanding prior to the adoption of such amendment remain

Outstanding or (b) such amendment is consented to by the Holders of such Bonds in accordance with the provisions of subparagraph (iii) below; or

(iii) amended only with written notice to the Rating Agencies and the written consent of a Majority in Interest of the Bonds to be Outstanding and affected thereby. However, the Indenture may not be amended so as to (1) extend the maturity of any Bond, (2) reduce the Principal amount, applicable premium or interest rate of any Bond, (3) make any Bond redeemable other than in accordance with its terms, (4) create a preference or priority of any Bond over any other Bond of the same class, or (5) reduce the percentage of the Bonds required to be represented by the Holders giving their consent to any amendment, unless the Holders of the Bonds affected by such amendment have consented to it in writing.

Any amendment of the Indenture shall be accompanied by an opinion of Transaction Counsel or other nationally recognized bond counsel to the effect that the amendment is permitted by law and does not adversely affect the exclusion of interest on the Tax-Exempt Bonds from gross income for federal income tax purposes.

When the Corporation determines that the requisite number of consents have been obtained for an amendment to the Indenture or to the Purchase Agreement which requires consents, it shall file a certificate to that effect in its records and give written notice to the Indenture Trustee and the Holders. The Indenture Trustee will promptly certify to the Corporation that it has given such notice to all Holders and such certificate will be conclusive evidence that such notice was given in the manner required by the Indenture. (Section 10.01)

Supplements and Amendments to the Agreement. In the event that the Indenture Trustee receives a request for a consent or other action under the Purchase Agreement the Indenture Trustee may, and if consent or other action by Holders is required will transmit a notice of such request to each Holder and request directions with respect thereto; and the Indenture Trustee (and the Corporation, if applicable) shall proceed in accordance with such directions (if any), the Indenture and the Purchase Agreement. (Section 10.02)

#### The Purchase Agreement

The following summary describes certain terms of the Purchase Agreement. This summary does not purport to be complete and is subject to, and qualified in its entirety by reference to the provisions of the Purchase Agreement. Copies of the Purchase Agreement may be obtained upon written request to the Indenture Trustee.

*Conveyance of Tobacco Assets.* On the Closing Date, and simultaneously with the Corporation's delivery of the Purchase Consideration in accordance with the provisions of the Purchase Agreement summarized below under the caption "*Purchase Consideration*" the Virgin Islands shall by appropriate instrument or instruments sell, transfer, assign, set over and otherwise convey to the Corporation, without recourse (but subject to continuing obligations set forth in the Purchase Agreement) the Tobacco Assets. The Virgin Islands has acknowledged and consented to any pledge, assignment and grant of a security interest by the Corporation to the Indenture Trustee pursuant to the Indenture for the benefit of the Bondholders of any or all right, title and interest of the Corporation in, to and under the Tobacco Assets or the assignment of any or all of the Corporation's rights and obligations under the Purchase Agreement to the Indenture Trustee for the benefit of the Bondholders.

From and after the Closing Date all payments required by the MSA to be made to the Virgin Islands shall be made to the Corporation, or to the extent provided in the Indenture, to the Indenture Trustee. In the event the Virgin Islands shall receive any payments or other funds constituting Tobacco Assets after the Closing Date the Virgin Islands will promptly disburse the same to the Corporation or the Indenture Trustee, as directed. The Virgin Islands agrees to execute and deliver to the Escrow Agent under the MSA irrevocable instructions to make the payments constituting Tobacco Assets directly to the Corporation or the Indenture Trustee as required by the Transaction Documents, and further authorizes the Corporation to make or amend such instructions on its behalf.

*Purchase Consideration*. On the Closing Date, and simultaneously with the Virgin Islands' conveyance of the Tobacco Assets:

(a) The proceeds of the sale of the Series 2001 Bonds remaining after deducting therefrom all Financing Costs paid or to be paid therefrom (including costs and expenses of the Virgin Islands or of the Corporation which under the terms of the Purchase Agreement or of the Indenture are permitted to be paid or reimbursed from the proceeds of the Series 2001 Bonds) ("Net Proceeds") shall be transferred to the Escrow Trustee. The Net Proceeds are held in the Construction Account created by the 2001 Supplement for the account of the Tobacco Settlement Health Care and Capital Improvement of the Virgin Islands Fund to pay for health care projects set forth in the Purchase Agreement.

(b) The Virgin Islands shall transfer the April 15, 2001 Annual Payment in the amount of \$696,377.55, representing Tobacco Assets received since February 1, 2001, plus all investment income therefrom, to the Corporation for deposit in the NPM Adjustment Reserve Account established under the Indenture. (Section 2.02)

*No Payments to the Corporation.* The Virgin Islands shall not make payments of any money to the Corporation except pursuant to appropriation. (Section 2.03)

Reimbursement of Virgin Islands Expenses at Closing. On or prior to the Closing Date the Corporation shall reimburse the Virgin Islands for or pay directly any costs and expenses incurred by the Virgin Islands on or prior to the Closing Date in connection with the sale of the Tobacco Assets, the establishment and organization of the Corporation and the Trust Fund, the Purchase Agreement, the Indenture and the transactions contemplated thereby. The Virgin Islands agrees to itemize such costs for which it seeks reimbursement in a certificate of a Responsible Officer delivered to the Corporation on or prior to the Closing Date. The Corporation shall reimburse the Virgin Islands for or pay such costs and expenses from the proceeds of the Series 2001 Bonds and the same shall be deemed to be Financing Costs. (Section 2.04)

*Representations of Virgin Islands.* The Virgin Islands makes the following representations on which the Corporation is deemed to have relied in acquiring the Tobacco Assets. The representations speak as of the Closing Date, and shall survive the sale of the Tobacco Assets to the Corporation and the pledge thereof to the Indenture Trustee pursuant to the Indenture.

<u>Power and Authority</u>. The Virgin Islands has the full power and authority to execute and deliver the Purchase Agreement and to carry out its terms; the Virgin Islands has full power, authority and legal right to sell and assign the Tobacco Assets to the Corporation and has authorized such sale and assignment to the Corporation by all necessary action; and the execution, delivery and performance of the Purchase Agreement have been duly authorized by the Virgin Islands by all necessary action. Pursuant to the Act, the Governor of the Virgin Islands has full power and authority to determine the terms and conditions of the Purchase Agreement and the related documents and agreements and to execute and deliver the same.

Binding Obligation. The Purchase Agreement has been duly executed and delivered by the Mayor on behalf of and in the name of the Virgin Islands and, assuming the due authorization, execution and delivery of the Purchase Agreement by the Corporation, constitutes a legal, valid and binding obligation of the Virgin Islands enforceable in accordance with its terms.

<u>Amounts Paid to Date</u>. As of the date of the Purchase Agreement, the Virgin Islands has received Tobacco Assets since February 1, 2001 in the amount of \$696,377.55.

<u>No Consents</u>. No consent, approval, authorization, order, registration or qualification of or with any court or governmental agency or body is required for the consummation of the transactions contemplated by the Purchase Agreement, except for those which have been obtained and are in full force and effect.

<u>No Violation</u>. The consummation of the transactions contemplated by the Transaction Documents and the fulfillment of the terms thereof do not, to the Virgin Islands' knowledge, in any material way conflict with, result in any material breach by the Virgin Islands of any of the material terms and provisions of, nor constitute (with or without notice or lapse of time) a material default by the Virgin Islands under any indenture, agreement or other instrument to which the Virgin Islands is a party or by which it shall be bound; nor violate any law or, to the Virgin Islands' knowledge, any order, rule or regulation applicable to the Virgin Islands of any court or of any federal or

state regulatory body, administrative agency or other governmental instrumentality having jurisdiction over the Virgin Islands.

<u>No Proceedings</u>. To the Virgin Islands' knowledge, except as disclosed in this Offering Circular or in a schedule delivered to the Corporation, there are no material proceedings or investigations pending against the Virgin Islands, before any court, regulatory body, administrative agency or other governmental instrumentality having jurisdiction over the Virgin Islands: (i) asserting the invalidity of any of the Transaction Documents or the Series 2001 Bonds, (ii) seeking to prevent the issuance of the Series 2001 Bonds or the consummation of any of the transactions contemplated by any of the Transaction Documents, or (iii) seeking any determination or ruling that would materially and adversely affect the validity or enforceability of any of the Transaction Documents or the Series 2001 Bonds.

<u>Title to Tobacco Assets</u>. From and after the conveyance of the Tobacco Assets by the Virgin Islands to the Corporation on the Closing Date the Virgin Islands shall have no interest in the Tobacco Assets. The Virgin Islands has such right, title and interest to the Tobacco Assets as provided by the Consent Decree and the MSA.

<u>Absence of Liens on Tobacco Assets</u>. The Virgin Islands has not sold, transferred, assigned, set over or otherwise conveyed any right, title or interest of any kind whatsoever in all or any portion of the Tobacco Assets, nor has the Virgin Islands created, or to its knowledge permitted the creation of, any Lien therein.

The Virgin Islands acknowledges that the Corporation will assign to the Indenture Trustee for the benefit of the Bondholders all of its rights and remedies with respect to the breach of any representations and warranties of the Virgin Islands under the Purchase Agreement. Upon discovery by the Virgin Islands or the Corporation of a breach of any of the foregoing representations and warranties that materially and adversely affects the value of the Tobacco Assets, the party discovering such breach shall give prompt written notice to the other party, to the Indenture Trustee and to the Rating Agencies. The Virgin Islands shall not be liable to the Indenture Trustee or the Bondholders for any loss, cost or expense resulting solely from the failure of the Indenture Trustee to promptly notify the Virgin Islands upon the discovery by a Responsible Officer of the Indenture Trustee of a breach of any representation or warranty contained in the Purchase Agreement. (Section 3.01)

Liability of Seller; Indemnities. To the extent permitted by law, the Virgin Islands shall indemnity, defend and hold harmless the Corporation and the Indenture Trustee and its respective officers, directors, employees and agents from and against any and all costs, expenses, losses, claims, damages and liabilities to the extent that such cost, expense, loss, claim, damage or liability arose out of, or was imposed upon any such person through, the negligence, willful misfeasance or bad faith of the Virgin Islands, in its capacity as seller hereunder, in the performance of its duties under the Purchase Agreement or by reason of reckless disregard of its obligations and duties under the Purchase Agreement.

To the extent permitted by law, the Virgin Islands shall indemnity, defend and hold harmless the Indenture Trustee and its officers, directors, employees and agents from and against all costs, expenses, losses, claims, damages and liabilities arising out of or incurred in connection with the acceptance or performance of the trusts and duties herein and in the Indenture contained, except to the extent that such cost, expense, loss, claim, damage or liability shall be due to the willful misfeasance, bad faith or negligence of the Indenture Trustee.

At the option of the Virgin Islands and absent any conflict of interest, any indemnified party shall be represented by the counsel retained by the Virgin Islands with respect to any litigation brought by or against such indemnified party or its officers, directors or employees with respect to any claims, damages, judgments, liabilities or causes of action to which such persons may be subject and to which they are entitled to the indemnified under the Purchase Agreement. Indemnification under the Purchase Agreement as described above shall survive the resignation or removal of the Indenture Trustee and the termination of the Purchase Agreement and the Indenture, and shall include reasonable fees and expenses of counsel and expenses of litigation. If the Virgin Islands shall have made any indemnity payments pursuant to the Purchase Agreement and the person to or on behalf of whom such payments are made thereafter shall collect any of such amounts from others, such person shall promptly repay such amounts to the Virgin Islands, without interest. (Section 3.02)

*Limitation on Liability.* The Virgin Islands and any officer or employee or agent of the Virgin Islands may rely in good faith on the advice of counsel or on any document of any kind, prima facie properly executed and submitted by any person respecting any matters arising under the Purchase Agreement. The Virgin Islands shall not be under any obligation to appear in, prosecute or defend any legal action that shall not be related to its obligations under the Purchase Agreement, and that in its opinion may involve it in any expense or liability. The Virgin Islands shall not be required to indemnify any person for a claim settled without the prior consent of the Governor and the Legislature of the Government of the Virgin Islands. Neither the Virgin Islands nor any of the officers or employees or agents of the Virgin Islands shall be under any liability to the Corporation, except as provided under the Purchase Agreement or for errors in judgment; but this sentence shall not protect the Virgin Islands or any such person against any liability that would otherwise be imposed by reason of willful misfeasance, bad faith or negligence in the performance of duties or by reason of reckless disregard of obligations and duties under the Purchase Agreement. (Section 3.03)

*Protection of Title; Non-Impairment Covenant.* The Virgin Islands shall take all actions as may be required by law fully to preserve, maintain, defend, protect and confirm the interests of the Corporation and the interests of the Indenture Trustee on behalf of the Bondholders in the Tobacco Assets and in the proceeds thereof. The Virgin Islands will not take any action that will adversely affect the Corporation's or the Indenture Trustee's ability to receive payments made under the MSA. The Virgin Islands has pledged and agreed with the Corporation, and the Holders of the Bonds, that the Virgin Islands will not limit or alter the rights of the Corporation to fulfill the terms of its agreements with such Holders, or in any way impair the rights and remedies of such Holders or the security for the Bonds until the Bonds, together with the interest thereon and all costs and expenses in connection with any action or proceeding by or on behalf of such Holders, are fully paid and discharged. (Section 4.01)

Protection of MSA. The Virgin Islands will not take any action and will use its best reasonable efforts not to permit any action to be taken by others that would release any person from any of such person's covenants or obligations under the MSA or that would result in the amendment, hypothecation, subordination, termination or discharge of, or impair the validity or effectiveness of, the MSA, nor, without the prior written consent of the Corporation and the Indenture Trustee on behalf of the Bondholders, amend, modify, terminate, waive or surrender, or agree to any amendment, modification, termination, waiver or surrender of, the payment terms of the MSA or the Purchase Agreement, or waive timely performance or observance under such documents, in each case if the effect thereof would be materially adverse to the Bondholders. The Virgin Islands has covenanted that it will remain subject to personal jurisdiction in the MSA and accordingly is bound to the provisions thereof which purport to bind the Virgin Islands; that it will not seek to avoid personal jurisdiction with respect to the MSA or exclude itself from the Class (as defined therein); that it will take all reasonably necessary action permitted by law to enforce its payment rights thereunder for the benefit of the Corporation at the expense of the Corporation; to the extent it has not otherwise done so, that it shall absolutely and unconditionally release and forever discharge all Released Parties from all Released Claims (as such terms are defined in the MSA) that the Virgin Islands directly, indirectly, derivatively or in any other capacity ever had, now has or hereafter can, shall, or may have, to the same extent that the Settling States (as defined in the MSA) are releasing Released Claims against Released Parties under the MSA; and that it shall not sue or seek to establish civil liability against any Released Party based, in whole or in part, upon any of the Released Claims. (Section 4.02)

*Further Actions.* Upon request of the Corporation or the Indenture Trustee, the Virgin Islands will execute and deliver such further instruments and do such further acts as may be reasonably necessary or proper to carry out more effectively the purposes of the Purchase Agreement. (Section 4.03)

*Tax Covenant.* The Virgin Islands shall at all times do and perform all acts and things permitted by law and necessary or desirable to assure that interest paid by the Corporation on Series 2001 Bonds shall be excludable from gross income for federal income tax purposes pursuant to Section 103(a) of the Code; and no funds of the Virgin Islands shall at any time be used directly or indirectly to acquire securities, obligations or investment property the acquisition or holding of which would cause the Series 2001 Bond to be an arbitrage bond as defined in the Code and any applicable regulations issued thereunder and in furtherance of such covenant shall execute and comply with a tax certificate provided by Transaction Counsel. (Section 4.04)

Amendment. No agreement or other instrument purporting to amend, modify, supersede or retract or otherwise alter the Purchase Agreement or any provision thereof shall have any force or effect unless approved by the Governor, in the case of the Virgin Islands, and the Board of Directors of the Corporation, in the case of the Corporation and executed and delivered by a Responsible Officer of the Party against whom asserted; nor, so long as any Tobacco Bonds remain outstanding, except as provided hereinafter. The Purchase Agreement may be amended by the Virgin Islands and the Corporation to modify the provision regarding no payments by the Virgin Islands to the Corporation or, with the consent of the Indenture Trustee, but without the consent of any of the Bondholders: (a) to cure any ambiguity; (b) to correct or supplement any provisions in the Purchase Agreement; (c) to correct or amplify the description of the Tobacco Assets; (d) to add additional covenants for the benefit of the Corporation; or (e) for the purpose of adding any provisions to or changing in any manner or eliminating any of the provisions in the Purchase Agreement that shall not, as evidenced by Rating Confirmation (as such term is defined in the Indenture) or an Opinion of Counsel delivered to the Indenture Trustee, adversely affect in any material respect the Tobacco Bonds.

Except as otherwise provided in the preceding paragraph, the Purchase Agreement may also be amended from time to time by the Virgin Islands and the Corporation with the consent of the Indenture Trustee and Rating Confirmation or the consent of a Majority in Interest of the Tobacco Bonds for the purpose of adding any provisions to or changing in any manner or eliminating any of the provisions of the Purchase Agreement or of modifying in any manner the rights of the Bondholders; but no such amendment shall reduce the aforesaid portion of the outstanding amount of the Tobacco Bonds, the Holders of which are required to consent to any such amendment, without the consent of the Holders of all the outstanding Tobacco Bonds. Promptly after the execution of any such amendment to the Indenture Trustee.

It shall not be necessary for the consent of Bondholders pursuant to the foregoing paragraphs to approve the particular form of any proposed amendment or consent, but it shall be sufficient if such consent shall approve the substance thereof.

Prior to the execution of any amendment to the Purchase Agreement, the Indenture Trustee shall be entitled to receive and conclusively rely upon an Opinion of Counsel stating that the execution of such amendment is authorized, or permitted by the Purchase Agreement. Without the prior written consent of the Indenture Trustee, which consent may be granted or withheld in such Person's sole discretion, no amendment, supplement or other modification of the Purchase Agreement shall be entered into or be effective if such amendment, supplement or modification affects the Indenture Trustee's own rights, duties or immunities under the Purchase Agreement or otherwise. (Section 5.01)

Assignment. Except pursuant to the Indenture, the Purchase Agreement may not be assigned by the Virgin Islands and any purported assignment shall be of no effect. The Purchase Agreement may not be assigned by the Corporation except as explicitly set forth therein. (Section 5.03)

*Nonpetition Covenants.* The Virgin Islands shall not, prior to the date which is one year and one day after the date on which the principal of and interest on all Bonds issued under the Indenture have been paid in full, acquiesce, petition or otherwise invoke or cause the Corporation to invoke the process of any court or government authority for the purpose of commencing or sustaining a case against the Corporation under any Federal or state bankruptcy, insolvency or similar law or appointing a receiver, liquidator, assignee, trustee, custodian, sequestrator or other similar official of the Corporation or any substantial part of its property, or ordering the winding up or liquidation of the affairs of the Corporation. (Section 5.08)

Limitation of Liability of the Virgin Islands. Notwithstanding anything contained in the Purchase Agreement to the contrary, no officer, employee or agent of the Virgin Islands shall have any liability for the representations, warranties, covenants, agreements or other obligations of the Virgin Islands under the provisions of the agreement or in any of the certificates, notices or agreements delivered pursuant to the Purchase Agreement, as to all of which recourse shall be had solely to the Virgin Islands. (Section 5.09)

### CONTINUING DISCLOSURE UNDERTAKING

To the extent that Rule 15c2-12 (the "Rule") of the Securities and Exchange Commission ("SEC") promulgated under the Securities Exchange Act of 1934, as amended (the "1934 Act"), requires the Underwriter to determine, as a condition to purchasing the Series 2001 Bonds, that the Corporation will make such covenants, the Corporation will covenant for the sole benefit of the Bondholders as follows:

The Corporation shall provide:

- (a) within 305 days after the end of each Fiscal Year, to each nationally recognized municipal securities information repository and to any state information depository, core financial information and operating data for the prior Fiscal Year, including (i) the Corporation's audited financial statements, prepared in accordance with generally accepted accounting principles in effect from time to time, and (ii) material historical quantitative data on the Corporation's revenues, expenditures, financial operations, indebtedness, the debt service coverage for the most recent full Fiscal Year for each Series of Senior Bonds based on Serial Maturities, Rated Maturities and Super Sinker Redemptions; and
- (b) in a timely manner, to each nationally recognized municipal securities information repository or to the Municipal Securities Rulemaking Board, and to any United States Virgin Islands information depository, notice of any of the following events with respect to the Series 2001 Bonds, if material:
  - (1) principal and interest payment delinquencies;
  - (2) non-payment related defaults:
  - (3) unscheduled draws on debt service reserves reflecting financial difficulties;
  - (4) unscheduled draws on credit enhancements reflecting financial difficulties;
  - (5) substitution of credit or liquidity providers, or their failure to perform;
  - (6) adverse tax opinions or events affecting the tax-exempt status of the Series 2001 Bonds;
  - (7) modifications to rights of Bondholders;
  - (8) bond calls;
  - (9) defeasances;
  - (10) release, substitution, or sale of property securing repayment of the Series 2001 Bonds;
  - (11) rating changes; and
  - (12) failure of the Corporation to comply with clause (a) above.

The Corporation will not undertake to provide any notice with respect to (i) credit enhancement if the credit enhancement is added after the primary offering of the Series 2001 Bonds, the Corporation does not apply for or participate in obtaining the enhancement and the enhancement is not described in this Offering Circular or (ii) tax exemption other than pursuant to Section 103 of the Code.

The Corporation will not undertake to provide the above-described event notice of a mandatory scheduled redemption, not otherwise contingent upon the occurrence of an event, if (i) the terms, dates and amounts of redemption are set forth in detail herein, (ii) the only open issue is which Bonds will be redeemed in the case of a

partial redemption, (iii) notice of redemption is given to the Bondholders as required under the terms of the Bonds and (iv) public notice of the redemption is given pursuant to 1934 Act Release No. 23856 of the SEC, even if the originally scheduled amounts are reduced by prior optional redemptions or Series 2001 Bond purchases.

The Corporation will not undertake to provide updates or revisions to any forward-looking statements contained in this Offering Circular, including but not limited to those that include the words "expects," "forecasts," "projects", "intends," "anticipates," "estimates," "assumes" or analogous expressions.

No Bondholder may institute any suit, action or proceeding at law or in equity ("**Proceeding**") for the enforcement of the continuing disclosure undertaking (the "Undertaking") or for any remedy for breach thereof, unless such Bondholder shall have filed with the Corporation evidence of ownership and a written notice of and request to cure such breach, and the Corporation shall have refused to comply within a reasonable time. All Proceedings shall be instituted only as specified herein, in the federal or state courts located in the Virgin Islands, and for the equal benefit of all holders of the outstanding bonds benefited by the same or a substantially similar covenant, and no remedy shall be sought or granted other than specific performance of the covenant at issue.

An amendment to the Undertaking may only take effect if:

- (a) the amendment is made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature, or status of the Corporation, or type of business conducted; the Undertaking, as amended, would have complied with the requirements of the Rule at the time of sale of a series of Bonds, after taking into account any amendments or interpretations of the Rule, as well as any change in circumstances; and the amendment does not materially impair the interests of Bondholders, as determined by parties unaffiliated with the Corporation (such as, but without limitation, the Corporation's financial advisor or bond counsel) and the annual financial information containing (if applicable) the amendment and the "impact" (as that word is used in the letter from the SEC staff to the National Association of Bond Lawyers dated June 23, 1995) of the change in the type of operating data or financial information being provided; or
- (b) all or any part of the Rule, as interpreted by the staff of the SEC at the date of issuance of the Series 2001 Bonds, ceases to be in effect for any reason, and the Corporation elects that the Undertaking shall be deemed terminated or amended (as the case may be) accordingly.

For purposes of the Undertaking, a beneficial owner of a security includes any person who, directly or indirectly, through any contract, arrangement, understanding, relationship, or otherwise has or shares investment power which includes the power to dispose, or to direct the disposition of, such security, subject to certain exceptions as set forth in the Undertaking. Any assertion of beneficial ownership must be filed, with full documentary support, as part of the written request described above.

### **LITIGATION**

There is no litigation pending in any court (either in Virgin Islands or federal court) to restrain or enjoin the issuance or delivery of the Series 2001 Bonds or questioning the creation, organization or existence of the Corporation, the validity or enforceability of the Act, the Purchase Agreement, the Indenture, the transfer of the TSRs by the Virgin Islands to the Corporation, the proceedings for the authorization, execution, authentication and delivery of the Series 2001 Bonds or the validity of the Series 2001 Bonds. For a discussion of other legal matters, including certain pending litigation involving the MSA and the PMs, see "RISK FACTORS," "TOBACCO INDUSTRY" and "LEGAL CONSIDERATIONS."

#### TAX MATTERS

### General

The Internal Revenue Code of 1986, as amended (the "**Code**"), imposes certain requirements that must be met subsequent to the issuance and delivery of the Series 2001 Bonds for interest thereon to be and remain excluded from gross income for federal income tax purposes. Noncompliance with such requirements could cause the interest on the Series 2001 Bonds to be included in gross income for federal income tax purposes retroactive to the date of issue of the Series 2001 Bonds. The Corporation has covenanted in the Indenture to comply with the applicable requirements of the Code in order to maintain the exclusion of the interest on the Series 2001 Bonds from gross income for federal income tax purposes pursuant to Section 103 of the Code.

In the opinion of Buchanan Ingersoll Professional Corporation, Transaction Counsel, under existing law and assuming compliance with the aforementioned covenants, interest on the Series 2001 Bonds is excluded from gross income for federal income tax purposes under Section 103 of the Code. Transaction Counsel is also of the opinion that such interest is not treated as a preference item in calculating the alternative minimum tax imposed under the Code with respect to individuals and corporations. Interest (and original issue discount treated as interest) on the Series 2001 Bonds is, however, included in the adjusted current earnings of certain corporations for purposes of computing the alternative minimum tax imposed on such corporations.

Under existing law, in the opinion of Transaction Counsel, interest on the Series 2001 Bonds will be exempt from personal income taxes imposed by the Virgin Islands, any state, other territory or possession of the United States or any political subdivision thereof, or by the District of Columbia.

#### **Original Issue Discount**

Transaction Counsel is further of the opinion that the difference between the principal amount of the Series 2001 Bonds with the Maturity Date, May 15, 2031 (the "**Discount Bonds**") and the initial offering price to the public (excluding bond houses, brokers or similar persons or organizations acting in the capacity of underwriters or wholesalers) at which price a substantial amount of such Discount Bonds of the same maturity was sold constitutes original issue discount which is excluded from gross income for federal income tax purposes to the same extent as interest on the Series 2001 Bonds. Further, such original issue discount accrues actuarially on a constant interest rate basis over the term of each Discount Bond and the basis of each Discount Bond acquired at such initial offering price by an initial purchaser thereof will be increased by the amount of such accrued original issue discount. The accrual of original issue discount may be taken into account as an increase in the amount of tax-exempt income for purposes of determining various other tax consequences of owning the Discount Bonds, even though there will not be a corresponding cash payment. Owners of the Discount Bonds are advised that they should consult with their own advisors with respect to state and local tax consequences (including, among others, the Virgin Islands) of owning such Discount Bonds.

#### **Original Issue Premium**

The Series 2001 Bonds with the Maturity Date May 15, 2021 (the "**Premium Bonds**") are being offered at prices in excess of their principal amounts. Transaction Counsel is of the opinion that an initial purchaser with an initial adjusted basis in a Premium Bond in excess of its principal amount will have amortizable bond premium which is not deductible from gross income for federal income tax purposes. The amount of amortizable bond premium Bond. For purposes of determining gain or loss on the sale or other disposition of a Premium Bond, an initial purchaser who acquires such obligation with an amortizable bond premium is required to decrease such purchaser's adjusted basis in such Premium Bond annually by the amount of amortizable bond premium for the taxable year. The amortization of bond premium may be taken into account as a reduction in the amount of tax-exempt income for purposes of determining various other tax consequences of owning such Bonds. Owners of the Premium Bonds are advised that they should consult with their own advisors with respect to state and local tax consequences (including, among others, the Virgin Islands) of owning such Premium Bonds.

### **Certain Federal Tax Information**

General. The following is a discussion of certain additional tax matters under existing statutes. It does not purport to deal with all aspects of federal taxation that may be relevant to particular investors. Prospective investors, particularly those who may be subject to special rules, are advised to consult their own tax advisors regarding the Federal tax consequences of owning and disposing of the Series 2001 Bonds, as well as any tax consequences arising under the laws of any state or other taxing jurisdiction. Transaction Counsel will not be opining on the following matters.

Social Security and Railroad Retirement Payments. The Code provides that interest on tax-exempt obligations is included in the calculation of modified adjusted gross income in determining whether a portion of Social Security or railroad retirement benefits received are to be included in taxable income.

**Branch Profits Tax.** The Code provides that interest on tax-exempt obligations is included in effectively connected earnings and profits for purposes of computing the branch profits tax on certain foreign corporations doing business in the United States.

**Borrowed Funds.** The Code provides that interest paid (or deemed paid) on borrowed funds used during a tax year to purchase or carry tax-exempt obligations is not deductible. In addition, under rules promulgated by the Internal Revenue Service for determining when borrowed funds are considered used for the purpose of purchasing or carrying particular assets, the purchase of obligations may be considered to have been made with borrowed funds even though the borrowed funds are not directly traceable to the purchase of such obligations.

**Property and Casualty Insurance Companies.** The Code contains provisions relating to property and casualty insurance companies whereunder the amount of certain loss deductions otherwise allowed is reduced (in certain cases below zero) by a specified percentage of, among other things, interest on tax-exempt obligations acquired after August 7, 1986.

**Financial Institutions.** The Code provides that commercial banks, thrift institutions and other financial institutions may not deduct the portion of their interest expense allocable to tax-exempt obligations acquired after August 7, 1986, other than certain "qualified" obligations. The Series 2001 Bonds are not "qualified" obligations for this purpose.

**S** Corporations. The Code imposes a tax on excess net passive income of certain S corporations that have subchapter C earnings and profits. Interest on tax-exempt obligations must be included in passive investment income for purposes of this tax.

**Earned Income Credit.** For any taxable year beginning after December 31, 1995, the Code denies the earned income credit to persons otherwise eligible for it if the aggregate amount of disqualified income of the taxable year exceeds \$2,200, subject to adjustment for inflation for taxable years beginning after December 31, 1996. Interest on the Series 2001 Bonds will constitute disqualified income for this purpose.

**Changes in Federal Tax Law and Post Issuance Events.** From time to time proposals are introduced in Congress that, if enacted into law, could have an adverse impact on the potential benefits of the exclusion from gross income for federal income tax purposes of the interest on the Series 2001 Bonds, and thus on the economic value of the Series 2001 Bonds. This could result from reductions in federal income tax rates, changes in the structure of the federal income tax rates, changes in the structure of the federal income tax rates, changes in the structure of the federal income tax rates, changes in the structure of the federal income tax or its replacement with another type of tax, repeal of the exclusion of the interest on the Series 2001 Bonds from gross income for such purposes, or otherwise. It is not possible to predict whether any legislation having an adverse impact on the tax treatment of holders of the Series 2001 Bonds may be proposed or enacted.

Transaction Counsel has not undertaken to advise in the future whether any events after the date of issuance and delivery of the Series 2001 Bonds may affect the tax status of interest on the Series 2001 Bonds. Transaction Counsel expresses no opinion as to any federal, Virgin Islands or local tax law consequences with respect to the Series 2001 Bonds, or the interest thereon, if any action is taken with respect to the Series 2001 Bonds or the proceeds thereof upon the advice or approval of other counsel.

#### **IRS Tobacco Audits**

The Internal Revenue Service (the "**IRS**") is currently examining bonds of other issuers that have been issued to date and are secured by tobacco settlement revenues. The IRS, by letter dated November 1, 2000, has notified one of those other issuers that the IRS had closed its examination of that issuer's tobacco settlement revenue bonds with no change to the position that interest on such bonds is excludable from gross income under the Code. If the IRS determines in any of those transactions that interest on such bonds is includable in gross income for federal income tax purposes, it could make a similar determination with respect to the interest on the Series 2001 Bonds. The IRS audits may also have an adverse effect on the market for or market price of the Series 2001 Bonds. Transaction Counsel will deliver the opinions described under "TAX MATTERS" under the captions "General", "Original Issue Discount" and "Original Issue Premium" above upon issuance of the Series 2001 Bonds.

#### RATING

It is a condition to the obligation of the Underwriter to purchase the Series 2001 Bonds that, at the date of delivery thereof to the Underwriter, the Series 2001 Bonds shall have been assigned a rating no less than A3 by Moody's Investors Service ("Moody's").

The rating addresses the Rating Agency's assessment only of the ability of the Corporation to pay interest when due and to pay Principal of the Series 2001 Bonds in accordance with the Maturities. The rating will not address the likelihood of payment in accordance with the projected Turbo Redemption schedule or the ability of the Corporation to make Extraordinary Prepayments, if any.

The rating by Moody's of the Series 2001 Bonds reflects only the view of such organization and any desired explanation of the significance of such rating and any outlooks or other statements given by the Rating Agency with respect thereto should be obtained from the Rating Agency at the following address: Moody's Investors Services, Inc., 99 Church Street, New York, New York 10007.

There is no assurance that the initial rating assigned to the Series 2001 Bonds will continue for any given period of time or that such rating will not be revised downward, suspended or withdrawn entirely by the Rating Agency. Any such downward revision, suspension or withdrawal of the rating may have an adverse effect on the availability of a market for or the market price of the Series 2001 Bonds.

#### UNDERWRITING

The Underwriter, Salomon Smith Barney, Inc., has agreed, subject to certain conditions, to purchase the Series 2001 Bonds from the Corporation for an underwriting purchase price of \$20,953,969.88 (representing the principal amount of the Series 2001 Bonds less original issue discount of \$124,323.20 and an underwriting discount of \$631,468.82). Salomon Smith Barney, Inc. will be obligated to purchase all Series 2001 Bonds if any such Series 2001 Bonds are purchased. The Series 2001 Bonds may be offered and sold to certain dealers (including dealers depositing the Series 2001 Bonds into investment trusts) and institutional purchasers at prices lower than such public offering prices, and such public offering prices may be changed, from time to time, by Salomon Smith Barney, Inc. The Corporation has agreed to indemnify, to the extent permitted by law, Salomon Smith Barney, Inc. against certain liabilities, including liabilities under federal securities laws.

Salomon Smith Barney, Inc. is an affiliate of Citibank, N.A. which is acting as MSA Escrow Agent under the MSA.

#### **LEGAL MATTERS**

Buchanan Ingersoll Professional Corporation, New York, New York, Transaction Counsel, will render an opinion with respect to the validity of the Series 2001 Bonds in substantially the form set forth in Appendix C hereto.

Certain legal matters will be passed upon for the Virgin Islands by its Attorney General, and for the Underwriter by Hawkins, Delafield & Wood, New York, New York, as Underwriter's Counsel.

#### **OTHER PARTIES**

#### **Financial Advisor**

First Union Securities, Inc., New York, New York, operating under the trade name Wachovia Securities ("Wachovia Securities"), has been retained to act as financial advisor for the Virgin Islands in connection with the issuance of the Series 2001 Bonds.

Although Wachovia Securities has assisted in the preparation of this Offering Circular, Wachovia Securities is not obligated to undertake, and has not undertaken to make, an independent verification or to assume responsibility for the accuracy, completeness or fairness of the information contained in this Offering Circular.

### **DRI-WEFA**

DRI•WEFA has been retained by the Corporation as an independent economic expert. The DRI•WEFA Report attached as Appendix A hereto is included herein in reliance on DRI•WEFA as experts in such matters. DRI•WEFA's fees for acting as the Corporation's independent economic consultant are not contingent upon the issuance of the Bonds. The DRI•WEFA Report should be read in its entirety.

# TOBACCO SETTLEMENT FINANCING CORPORATION

By: <u>/s/ Amadeo I.D. Francis</u> Name: Amadeo I.D. Francis Title: Vice President & Treasurer

November 8, 2001

## **INDEX OF DEFINED TERMS**

Accounts		78
Accreted Value	S-1,	78
Act	i,	S-1
Actual Operating Income		31
Actual Volume		
Ancillary Contracts		
Annual Payments		
Attorney General		
Authorized Officer		
B&W		
Backruptcy Code	3-2,	-0
	•••••	5
Base Aggregate Participating Manufacturer Market Share		21
Base Case Forecast		
Base Operating Income		
Base Share		
Base Volume		
Beneficial Owner		
Beneficiaries		
Bondholders		
Bonds		
Business Day	16	, 78
Capital Projects		S-2
CDC		
cigarette		. 28
Closing Date		3-1
Closing Date		
Code	i, 78,	102
Code Collection Account	i, 78,	102 . 21
Code Collection Account Collection Methodology and Assumptions	i, 78,	102 . 21 . 61
Code Collection Account Collection Methodology and Assumptions Collections	i, 78,  i, S-1	102 21 61 78
Code Collection Account Collection Methodology and Assumptions Collections Construction Account	i, 78, i, S-1	102 21 61 78 21
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB	i, 78, i, S-1	102 21 61 78 21
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial	i, 78, i, S-1	102 21 61 78 21 i
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds	i, 78, i, S-1	102 21 61 78 21 i
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation	i, 78, i, S-1 i,	102 21 61 78 21 i . 71 S-1
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Coursel	i, 78, i, S-1	102 . 21 . 61 . 78 . 21 i . 71 S-1 . 78
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Counsel CPC	i, 78, i, S-1	102 21 . 61 . 78 . 21 i . 71 S-1 . 78 S-6
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Counsel CPC CPI	i, 78, i, S-1	102 . 21 . 61 . 78 . 21 
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1	102 21 61 78 21 . 78 . 21 
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Coursel CPC CPI Debt Service Account	i, 78, i, S-1	102 21 61 78 21 . 78 21 . 78 . 71 S-1 . 78 S-6 . 30 . 21 , 21
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1 i, 1, S-7 S-7	102 21 61 78 21 . 78 . 21 . 78 . 21 . 78 S-1 . 78 S-6 . 30 . 21 , 21 , 21
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1 i, 1, S-7 S-7	102 21 61 78 21 . 78 21 
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1 i, 1, S-7 S-7	102 21 61 78 21 78 21 78 5-1 78 5-6 30 21 , 21 78 78 79
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1 i, 1, S-7 S-7	102 21 78 78 21 78 21 78 5-1 78 5-6 30 21 , 21 78 5-6 30 21 78 5-6 30 21 78 78 21 78 78 78 78 78 78 78 7
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1 i, 1, S-7 S-7 S-7	102 21 78 78 21 78 21 78 5-1 78 5-6 30 21 21 21 78 21 78 21 78 21 78 21 78 21 78 21
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Counsel Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1 i, 1, S-7 S-7 S-7	102 21 61 78 21 .78 21 .78 .71 S-1 .78 S-6 .30 .21 .21 .78 .21 .79 .79 .22 .18
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Counsel Corporation Counsel Corporation Counsel CPC CPI Debt Service Account Debt Service Reserve Account Debt Service Reserve Requirement Default Default Defeased Bonds Deposit Date Direct Participant Discount Bonds	i, 78, i, S-1 i, 1, S-7 S-7 S-9	102 21 61 78 21 .78 .71 S-1 .78 S-6 .30 .21 .78 S-6 .30 .21 .78 .79 .79 .22 .18 102
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Corporation Counsel Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1 i, 1, S-7 S-7 S-9	102 21 61 78 21 .78 .71 S-1 .78 S-6 .30 .21 .78 S-6 .30 .21 .78 .79 .79 .22 .18 102
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Counsel Corporation Counsel Corporation Counsel CPC CPI Debt Service Account Debt Service Reserve Account Debt Service Reserve Requirement Default Default Defeased Bonds Deposit Date Direct Participant Discount Bonds	i, 78, i, S-1	102 21 61 78 21 78 21 78 5-1 78 5-6 30 21 , 21 78 79 22 18 102 79
Code Collection Account Collection Methodology and Assumptions Collections Construction Account Convertible CAB Convertible Capital Appreciation Serial Bonds Corporation Counsel Corporation Counsel CPC CPI Debt Service Account	i, 78, i, S-1	102 21 61 78 21 78 21 78 5-1 5-1 78 5-6 30 21 , 21 21 21 78 21 21 79 22 102 79 5-5

DRI•WEFA Low Case 2		
DRI•WEFA Low Case 3		77
DRI•WEFA Report	S-6,	55
DRI•WEFA's 2000 Forecast		55
DTC		
DTC Participants		18
EC		
Eligible Investments		
EPA		
ETS		
Event of Default		
Extraordinary Prepayment		
Extraordinary Prepayment Account		
FDA		43
Federal Tobacco Legislation Offset		32
FHLMC		
Fiduciary		
Final Approval		
Financing Costs		
Fiscal Year		
Foundation		
Guaranteed Amount		
Holders		
incidence	•••••	58
Income Adjustment		
Indenture		
Indenture Trustee		
Indirect Participant		
Inflation Adjustment		
Initial Payments		
IRS		
Junior PaymentsS-11,		
Lien		
Liggett		
Litigating Releasing Parties Offset		
Lorillard	S-2,	40
Lump Sum Payment	S-9,	17
Lump Sum Prepayment	S-9,	86
Majority in Interest		
Market Share		33
Maturity Date		
Maximum Rate		
Model Statute		37
Moody's		
MSA		
MSA Auditor		
MSA Escrow Agent		
MSA Escrow Agreement		28
NAAG		
1934 Act		
Non-Participating Manufacturers		

Non-Released Parties	33
Non-Settling States Reduction	
North American	8
NP	
NPM Adjustment	
NPM Adjustment Reserve Account i, S-2	. S-8, 22
NPMs	S-3
Offset for Claims-Over	33
Offset for Miscalculated or Disputed	
Payments	32
Operating Account	22
Operating Cap	
Operating Expenses	
Opinion of Counsel	82
OPMs	
Original Participating Manufacturers	S-2
Outstanding Bonds	82
Parity Payments	
Participating Manufacturers	
Permitted Indebtedness	82
Philip Morris	.S-2, 39
PMs i, S-1	. S-3, 26
Premium Bonds	102
Previously Settled States Reduction	
Previously-Settled States	
Principal	
Priority Payments	
Proceeding	101
Purchase Agreement	
Purchase Consideration	
Qualifying Statute	37
Rated Swap	
Rating Confirmation	.S-8, 18
Record Date	16, 82
Relative Market Share	
Released Parties	27
Released Party	27
Releasing Parties	
Reserves	i, S-2
Responsible Officer	
Reynolds Tobacco	. S-2, 39
RICO	
Rule	100

33	SEC	39, 100
31	Semiannual Period	82
8	Serial Maturity/Sizing Amounts for Term	
52	Bond Maturities debt service coverage	
31	ratio	
8, 22	Series	S-12
. S-3	Series 2001 Bonds	.i. S-1. 83
33	Settling States	
	SPMs	
32	State Defendants	
22	State Trial Court	4. 48
3, 81	State-Specific Finality	
81	Stipulating Defendants	
82	Stipulation	48
. S-2	Strategic Contribution Fund Payments	S-3
. S-2	Structuring Assumptions	61
82	Subsequent Participating Manufacturers	S-3
82	Surplus Collections	
. S-3	Swap	, 5 11, 21
82	Swap Contract	83
2, 39	Term Bond	ii
3, 26	TERP	44
102	Tobacco Assets	
31	Tobacco Bonds	
26	Tobacco Products	
i	Tobacco Settlement Revenues	20
82	TPMs	
101	Transaction Counsel	83
S-1	Transaction Documents	83
82	TSRsi, S-1.	1 20 83
37	Turbo Redemption Account	
82	Turbo Redemption Date	
3, 18	Turbo Redemptions	i S-7 17
5, 82	2001 Annual Payment	S-8
. 28	Undertaking	101
27	Underwriting Agreement	
. 27	United States	
27	USDA	41 57
S-2	USDA-ERS	
. 78	Virgin Islands	
, 39	Volume Adjustment	
4	Wachovia Securities	105

.

(THIS PAGE WAS INTENTIONALLY LEFT BLANK)

\_\_\_\_\_

......

### **APPENDIX A**

## **DRI-WEFA REPORT**

(THIS PAGE WAS INTENTIONALLY LEFT BLANK)

.

## A Forecast of U.S. Cigarette Consumption (2000-2030) for the Tobacco Settlement Financing Corporation

Submitted to:

## **Tobacco Settlement Financing Corporation**

Prepared by: DRI•WEFA, Inc.

October 19, 2001



Jim Diffley Group Managing Director

Jeannine Gill Economist

DRI•WEFA, Inc. 800 Baldwin Tower Eddystone, PA 19022

(610) 490-2642 FAX: (610) 490-2770

Copyright © 2001 DRI•WEFA, Inc.

## **Executive Summary**

DRI•WEFA has developed a cigarette consumption model based on historical U.S. data between 1965 and 1999. This econometric model, coupled with our long term forecast of the U.S. economy, has been used to project total U.S. cigarette consumption from 2000 through 2030. Our Base Case Forecast indicates that total consumption in 2030 will be 248 billion cigarettes (approximately 12 billion packs), a 43% decline from the 1999 level. We also present alternative forecasts that project higher and lower paths of cigarette consumption. Under these, less likely scenarios, we forecast that by 2030 US cigarette consumption could be as low as 228 billion and as high as 261 billion cigarettes. In addition, we also present scenarios with more extreme variations in assumptions for the purposes of illustrating alternative paths of consumption.

Our model was constructed from widely accepted economic principles and DRI•WEFA's long experience in building econometric forecasting models. A review of the economic research literature indicates that our model is consistent with the prevalent consensus among economists concerning cigarette demand. We considered the impact of demographics, cigarette prices, disposable income, employment and unemployment, industry advertising expenditures, the future effect of the incidence of smoking amongst underage youth, and qualitative variables that captured the impact of anti-smoking regulations, legislation, and health warnings. After extensive analysis, we found the following variables to be effective in building an empirical model of adult per capita cigarette consumption: real cigarette prices, real per capita disposable personal income, the impact of restrictions on smoking in public places, and the trend over time in individual behavior and preferences. The projections and forecasts are based on reasonable assumptions regarding the future paths of these factors.

This forecast, in the short-term, differs slightly from the one presented by DRI•WEFA in 2000 ("DRI•WEFA's 2000 Forecast"). In the year 2000, lower than expected prices, resulted in higher than expected consumption. After examining manufacturers' shipment data for the year, DRI•WEFA now estimates a consumption level for year 2000 of 423 billion, 12 billion more than DRI•WEFA's 2000 forecast. DRI•WEFA has also revised its year 2001 consumption projection upwards, to 408 billion from 401 billion. The long term forecast is identical to DRI•WEFA's 2000 forecast.

## Disclaimer

The projections and forecasts regarding future cigarette consumption included in this Report are estimates which have been prepared on the basis of certain assumptions and hypotheses. No representation or warranty of any kind is or can be made with respect to the accuracy or completeness of, and no representation or warranty should be inferred from, these projections and forecasts. The projections and forecasts contained in this Report are based upon assumptions as to future events and, accordingly, are subject to varying degrees of uncertainty. Some assumptions inevitably will not materialize and, additionally, unanticipated events and circumstances may occur. Therefore, actual cigarette consumption inevitably will vary from the projections and forecasts included in this Report and the variations may be material and adverse.

## **Historical Cigarette Consumption**

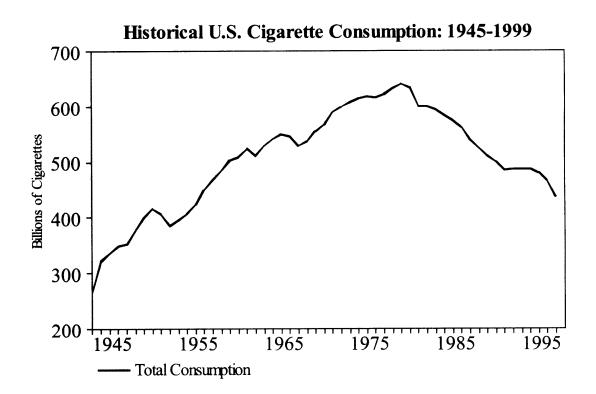
People have used tobacco products for centuries. Tobacco was first brought to Europe from America in the late 15<sup>th</sup> century and became America's major cash crop in the 17<sup>th</sup> and 18<sup>th</sup> centuries<sup>1</sup>. Prior to 1900, tobacco was most frequently used in pipes, cigars and snuff. With the widespread production of manufactured cigarettes (as opposed to handrolled cigarettes) in the United States in the early 20<sup>th</sup> century, cigarette consumption expanded dramatically. Consumption is defined as taxable United States consumer sales, plus shipments to overseas armed forces, ship stores, Puerto Rico and other United States possessions, and small tax-exempt categories<sup>2</sup> as reported by the Bureau of Alcohol Tobacco and Firearms. The United States Department of Agriculture ("USDA"), which has compiled data on cigarette consumption since 1900, reports that consumption grew from 2.5 billion in 1900 to a peak of 640 billion in 1981<sup>3</sup>. Consumption declined in the 1980's and 1999<sup>4</sup>. 1999 is the latest year for which the USDA has estimated cigarette consumption. The USDA currently projects that 430 billion cigarettes were consumed in 2000, based on tax data for the first three quarters of the year.

<sup>&</sup>lt;sup>1</sup> Source: "Tobacco Timeline," Gene Borio (1998).

<sup>&</sup>lt;sup>2</sup> Bureau of Alcohol, Tobacco and Firearms reports as categories such as transfer to export warehouses, use of the U.S., and personal consumption/experimental.

<sup>&</sup>lt;sup>3</sup> Source: "Tobacco Situation and Outlook", U.S. Department of Agriculture-Economic Research Service, September 1999 (USDA-ERS).

<sup>&</sup>lt;sup>4</sup> *Source*: USDA-ERS



While the historical trend in consumption prior to 1981 was increasing, there was a decline in cigarette consumption of 9.82% during the Great Depression between 1931 and 1932. Notwithstanding this steep decline, consumption rapidly increased after 1932, exceeding previous levels by 1934. Following the release of the Surgeon General's Report in 1964, cigarette consumption continued to increase at an average annual rate of 1.20% between 1965 and 1981. Between 1981 and 1990, however, cigarette consumption declined at an average annual rate of 2.18%. From 1990 to 1998, the average annual rate of decline in cigarette consumption was 1.51%; but for 1998 the decline increased to 3.13% and then the decline for 1999 accelerated to 6.45%. These sharp recent declines are correlated with large price increases in 1998 and 1999.

Adult per capita cigarette consumption (total consumption divided by the number of people 18 years and older) began to decline following the Surgeon General's Report in 1964. Population growth offset this decline until 1981. The adult population grew at an average annual rate of 1.86% for the period 1965 through 1981, 1.17% from 1981 to 1990 and 1.02% from 1990 to 1999. Adult per capita cigarette consumption declined at an average annual rate of 0.65% for the period 1965 to 1981, 3.31% for the period 1981 to 1990 and 2.47% for the period 1990 to 1998. In 1998 the per capita decline in cigarette consumption was 4.21% and in 1999 the decline accelerated to 7.50%. These sharp recent declines are correlated with large price increases in 1998 and 1999. All percentages are based upon compound annual growth rates.

The following table sets forth United States domestic cigarette consumption for the five years ended December 31, 1999<sup>5</sup>. The data in this table varies from statistics on cigarette shipments in the United States. While our Report is based on consumption, payments made under the Master Settlement Agreement dated November 23, 1998 (MSA) between certain cigarette manufacturers and certain settling states are computed based in part on shipments in or to the fifty United States, the District of Columbia and Puerto Rico. The quantities of cigarettes shipped and cigarettes consumed may not match at any given point in time as a result of various factors such as inventory adjustments, but are substantially the same when compared over a period of time.

Year Ended December 31,	Consumption (Billions of Cigarettes)	Percentage Change		
1999	435	-6.45		
1998	465	-3.13		
1997	480	-1.44		
1996	487	0.00		
1995	487	0.21		

## U.S. Cigarette Consumption

## The US Cigarette Industry

The cigarette market is an oligopoly in which, according to Philip Morris, the four leading manufacturers accounted for over 94% of the market in 2000. These top four companies in shipments were Philip Morris, RJ Reynolds, Brown & Williamson, and Lorillard, who occupied 50.5 percent, 23.0 percent, 11.7 percent, and 9.6 percent of the market respectively, as reported by Philip Morris.

The United States government has raised revenue through tobacco taxes since the Civil War. Although the federal excise taxes have risen through the years, excise taxes as a percentage of total federal revenue have fallen from 3.4 percent in 1950 to approximately 0.5 percent today. In 2000, the federal government received \$7.5 billion in excise tax revenue from tobacco sales. In addition, state and local governments also raise significant revenues, \$8.7 billion in 2000, from excise and sales taxes. Cigarettes constitute the majority of these sales, which include cigars and other tobacco products.

<sup>&</sup>lt;sup>5</sup> Source: USDA-ERS.

## Survey of the Economic Literature on Smoking

A number of organizations have conducted studies on United States cigarette consumption. These studies have utilized a variety of methods to estimate levels of smoking, including interviews and/or written questionnaires. Although these studies have tended to produce varying estimates of consumption levels due to a number of factors, including different survey methods and different definitions of smoking, taken together such studies provide a general approximation of consumption levels and trends. Set forth below is a brief summary of some of the more recent studies on cigarette consumption levels.

## Incidence of Smoking

Approximately 46.5 million American adults were current smokers in 1999, representing approximately 23.5% of the population age 18 and older, according to a Centers for Disease Control and Prevention ("CDC") study<sup>6</sup> released in October 2001. This survey defines "current smokers" as those persons who have smoked at least 100 cigarettes in their lifetime and who smoked every day or some days at the time of the survey. Although the percentage of adults who smoke (incidence) declined from 42.4% in 1965 to 25.5% in 1990,<sup>7</sup> the incidence rate declined relatively slowly through the next decade. The National Center for Health Statistics presents a preliminary estimate of adult incidence for 2000 of 23.3%.<sup>8</sup>

Certain studies have focused in whole or in part on youth cigarette consumption. Surveys of youth typically define a "current smoker" as a person who has smoked a cigarette on one or more of the 30 days preceding the survey. The CDC's Youth Risk Behavior Survey estimated that from 1991 to 1999 incidence among high school students (grades 9 through 12) rose from 27.5% to 34.8%, representing an increase of 26.5%.<sup>9</sup> According to the Monitoring the Future Study, a school-based study of cigarette consumption and drug use conducted by the Institute for Social Research at the University of Michigan, smoking incidence among eighth, tenth and twelfth graders was lower in June 2000 than in June 1999. However, incidence levels for 10<sup>th</sup> and 12<sup>th</sup> graders continue to remain higher than in June 1991.<sup>10</sup> Smoking incidence for 8<sup>th</sup> graders has fallen to near its level in 1991.

<sup>&</sup>lt;sup>6</sup> Source: CDC. <u>Morbidity and Mortality Weekly Report</u>, "Cigarette Smoking Among Adults – United States, 1999," October 12, 2001.

<sup>&</sup>lt;sup>7</sup> Source: CDC, Office on Smoking and Health.

<sup>&</sup>lt;sup>8</sup> Source: National Center for Health Statistics, National Health Interview Survey. September 20, 2001

<sup>&</sup>lt;sup>9</sup> Source: CDC, <u>Morbidity and Mortality Weekly Report</u>, "Youth Risk Behavior Surveillance – United States, 1999," June 9, 2000.

<sup>&</sup>lt;sup>10</sup> Source: Monitoring the Future Study.

Grade	June 1991	June 1999	June 2000	<b>'99-'00</b>	<b>'91-'00</b>
				Change (%)	Change (%)
$8^{th}$	14.3	17.5	14.6	-16.6	2.10
10 <sup>th</sup>	20.8	25.7	23.9	-7.0	14.90
12 <sup>th</sup>	28.3	34.6	31.4	-9.3	10.95

Prevalence of Cigarette Use Among 8<sup>th</sup>, 10<sup>th</sup>, and 12<sup>th</sup> Graders

The 2000 Household Survey on Drug Abuse conducted by the Substance Abuse and Mental Health Services Administration of the United States Department of Health and Human Services estimated that approximately 55.7 million Americans age 12 and older were current cigarette smokers (defined by this survey to mean they had smoked cigarettes at least once during the 30 days prior to the interview). This estimate represents an incidence rate of 24.9%, which is a decrease from 25.8% in 1999. The same survey found that an estimated 13.4% of youths age 12 to 17 were current cigarette smokers in 2000, a decrease from 14.9% in 1999.

## **Price Elasticity of Cigarette Demand**

The price elasticity of demand reflects the impact of changes in price on the demand for the product. Cigarette price elasticities from recent conventional research studies have generally fallen between an interval of -0.3 to -0.5.<sup>11</sup> (In other words, as the price of cigarettes increases by 1.0% the quantity demanded decreases by 0.3% to 0.5%.) A few researchers have estimated price elasticity as high as -1.23. Research focused on youth smoking has found price elasticity levels of up to -1.41.

Two studies recently published by the National Bureau of Economic Research examine the price elasticity of youth smoking. In their study on youth smoking in the United States, Gruber and Zinman estimate an elasticity of smoking participation (defined as smoking any cigarettes in the past 30 days) of -0.67 for high school seniors in the period 1991 to 1997.<sup>12</sup> That is, a 1% increase in cigarette prices would result in a decrease of 0.67% in the number of those seniors who smoked. The study's findings state that the drop in cigarette prices in the early 1990's can explain 26% of the upward trend in youth smoking during the same period. The study also found that price has little effect on the smoking habits of younger teens (8<sup>th</sup> grade through 11<sup>th</sup> grade), but that youth access restrictions have a significant impact on limiting the extent to which younger teens smoke. Tauras and Chaloupka also found an inverse relationship between price and

<sup>&</sup>lt;sup>11</sup> Chalpouka FJ, Warner KE:P.5.

<sup>&</sup>lt;sup>12</sup> Source: Gruber, Jonathon and Zinman, Jonathon. "Youth Smoking in the U.S.:Evidence and Implications". Working Paper No. W7780, National Bureau of Economic Research, 2000.

cigarette consumption among high school seniors.<sup>13</sup> The price elasticity of cessation for males averaged 1.12 and for females averaged 1.19 in this study. These estimates imply that a 1% increase in the real price of cigarettes will result in an increase in the probability of smoking cessation for high school senior males and females of 1.12% and 1.19%, respectively.

In another study, Czart et al (2001) looked at several factors which they felt could influence smoking among college students. These factors included price, school policies regarding tobacco use on campus, parental education levels, student income, student marital status, sorority/fraternity membership, and state policies regarding smoking. The authors considered two ways in which smoking behavior could be affected: (1) smoking participation; and (2) the amount of cigarettes consumed per smoker. The results of the study suggest that, (1) the average estimated price elasticity of the smoking participation is -0.26, and (2), the average conditional demand elasticity is -0.62. These results indicate that a 10% increase in cigarette prices, will reduce smoking participation among college students by 2.6% and will reduce the level of smoking among current college students by 6.2%."<sup>14</sup>

Tauras et al (2001) conducted a study that looked at the effects of price on teenage smoking initiation.<sup>15</sup> The authors used data from the Monitoring the Future study which examines smoking habits, among other things, of 8<sup>th</sup>, 10<sup>th</sup>, and 12<sup>th</sup> graders. They defined smoking initiation in three different ways: smoking any cigarettes in the last 30 days, smoking at least 1-5 cigarettes per day on average, or smoking at least  $\frac{1}{2}$  pack per day on average. The results suggest that the estimated price elasticites of initiation are -0.27 for any smoking, -0.81 for smoking at least 1-5 cigarettes, and -0.96 for smoking at least one-half pack of cigarettes. These results above indicate that a 10% increase in the price of cigarettes will decrease the probability of smoking initiation between approximately 3% and 10% depending on how initiation is defined.

### **Nicotine Replacement Products**

Nicotine replacement products, such as Nicorette Gum and Nicoderm patches, are used to aid those who are attempting to quit smoking. Before 1996, these products were only available with a doctor's prescription. Currently, they are available as over-the-counter products. One study, by Hu et al., examines the effects of nicotine replacement products on cigarette consumption in the United States.<sup>16</sup> One of the results of the study found

<sup>&</sup>lt;sup>13</sup> Source: Tauras, John A. and Chaloupka, Frank, J.. "Determinants of Smoking Cessation: An Analysis of Young Adult Men and Women." Working Paper No. W7262, National Bureau of Economic Research, 1999.

<sup>&</sup>lt;sup>14</sup> Czart et al. "The impact of prices and control policies on cigarette smoking among college students". Contemporary Economic Policy, Western Economic Association. Copyright April 2001.

<sup>&</sup>lt;sup>15</sup> Tauras et al. "Effects of Price and Access Laws on Teenage Smoking Initiation: A National Longitudinal Analysis". University of Chicago Press, Copyright 2001.

<sup>&</sup>lt;sup>16</sup> Hu et al. "Cigarette consumption and sales of nicotine replacement products". TC Online, Tobacco Control. http://tc.bmjjournals.com.

that, "a 0.076% reduction in cigarette consumption is associated with the availability of nicotine patches after 1992."

## Workplace Restrictions

In their 1996 study on the effect of workplace smoking bans on cigarette consumption, Evans, Farrelly, and Montgomery found that between 1986 and 1993 smoking participation rates among workers fell 2.6% more than non-workers.<sup>17</sup> Their results suggest that workplace smoking bans reduce smoking prevalence by 5 percentage points and reduce consumption by smokers nearly 10 percent. The authors also found a positive correlation between hours worked and the impact on smokers in workplaces that have smoking bans. The more hours per day that a smoker spends working in an environment where there are smoking restrictions, the greater is the decline in the quantity of cigarettes consumed by that smoker.

## Factors Affecting Cigarette Consumption

Most empirical studies have found a common set of variables that are relevant in building a model of cigarette demand. These conventional analyses usually evaluate one or more of the following factors: (i) general population growth, (ii) price increases, (iii) changes in disposable income, (iv) youth consumption, (v) trend over time, (vi) smoking bans in public places, (vii) nicotine dependence and (viii) health warnings. While some of these factors were not found to have a measurable impact on changes in demand for cigarettes, all of these factors are thought to affect smoking in some manner and to be incorporated into current levels of consumption.

General Population Growth. DRI-WEFA forecasts that the United States population will increase from approximately 272 million in 1999 to approximately 351 million in 2030. This forecast is consistent with the Bureau of the Census forecast based on the 1990 Census. On December 28, 2000 the Bureau reported results from the 2000 Census that estimate the US population on April 1, 2000 to be 281 million. We have not yet incorporated this data into our analysis because it has yet to be reconciled, by the Bureau, to its 1990 estimate. That 1990 Census estimate likely suffered from a significant undercount of population. As the USDA, in its estimate of per capita consumption, also uses estimates based on the 1990 Census, our forecast is consistent with the USDA history. When the final population data from 1990 to 2000 is released it is expected to show that per capita consumption of cigarettes was slightly lower than originally thought,

<sup>&</sup>lt;sup>17</sup> Source: Evans, William N.; Farrelly, Matthew C.; and Montgomery, Edward. "Do Workplace Smoking Bans Reduce Smoking?". Working Paper No. W5567, National Bureau of Economic Research, 1996.

but that its growth trend is the same. We do not expect the revised population and per capita consumption levels to affect our forecast of total cigarette consumption.

*Price Elasticity of Demand and Price Increases.* Cigarette price elasticities from recent conventional research studies have generally fallen between an interval of -0.3 to -0.5. Based on DRI•WEFA's multivariate regression analysis using data from 1965 to 1999, the long run price elasticity of consumption for the entire population is -0.31; a 1.0% increase in the price of cigarettes decreases consumption by 0.31%.

In 1998, the average price of a pack of cigarettes in nominal terms was \$2.20. This increased to \$2.88 per pack in 1999, representing a nominal growth in the price of cigarettes of 30.9% from 1998. During 1999, consumption declined by 6.45%. This was primarily due to a \$0.45 per pack increase in November 1998 intended to offset the costs of the MSA and agreements with previously settled states. The cigarette manufacturers have since increased wholesale prices on five occasions: in August 1999 by \$0.18 per pack, in January 2000 by \$0.13 per pack, in July 2000 by \$0.06 per pack, in December 2000 by \$0.14 per pack, and most recently on April 25, 2001 by \$0.14 per pack. In addition to the wholesale increases, New York increased its state excise tax by \$0.50 per pack, to \$1.11; this followed a similar 1999 increase in California of \$0.50. In 2001, Maine, Rhode Island, West Virginia, and Wisconsin have all increased their tax on cigarettes. The average state excise tax is now over \$0.40 per pack. As a result of these increases we estimate that average retail prices across the U.S. have risen, in September 2001, to approximately \$3.60 per pack. For the year 2000, we estimate that the average price per pack was \$3.20, representing a nominal growth in the price of cigarettes of 11.0% from 1999. Prices are expected to continue to increase due to costs related to the MSA and an increase in the federal excise tax of \$0.05 per pack scheduled for 2002, among other reasons. Premium brands are typically \$0.50 to \$1.00 more expensive per pack than discount brands, allowing a margin for consumers to switch to less costly discount brands in the event of price increases. Under the MSA, volume adjustments to payments are based on the quantity (and not the price or type) of cigarettes shipped.

*Changes in Disposable Income*. Analyses from many conventional models also include the effect of real personal disposable income. Most studies have found cigarette consumption in the United States increases as disposable income increases.<sup>18</sup> However, a few studies found cigarette consumption decreases as disposable income increases.<sup>19</sup> Based on our multivariate regression analysis using data from 1965 to 1999, the income elasticity of consumption is 0.27; a 1.0% increase in real disposable income per capita increases per capita cigarette consumption by 0.27%.

*Youth Consumption.* The number of teenagers who smoke is another likely determinant of future adult consumption. While this variable has been largely ignored in empirical studies of cigarette consumption  $^{20}$  almost all adult smokers first use cigarettes by high

<sup>&</sup>lt;sup>18</sup> Ippolito, et al.; Fuji.

<sup>&</sup>lt;sup>19</sup> Wasserman, et al.; Townsend et al.

<sup>&</sup>lt;sup>20</sup> Except for those, such as Wasserman, et al, that studied the price elasticity for different age groups.

school and very little first use occurs after age 20.<sup>21</sup> One study examines the effects of youth smoking on future adult smoking.<sup>22</sup> The study found that between 25% and 50% of an increase or decrease in youth smoking would persist into adulthood. According to the study, several factors may alter future correlation between youth and adult smoking: there are better means for quitting smoking than in the past, and there are more workplace bans in place that will affect those who are currently in their teen years.

We have compiled data from the CDC which measures the incidence of smoking in the 12-17 age group as the percentage of the population in this category that first become daily smokers. This percentage, after falling since the early 1970s, began to increase in 1990 and increased through the decade. We assume that this recent trend has reached its peak, and that youth smoking will resume its longer-term decline.

**Trend Over Time.** Since 1964 there has been a significant decline in U.S. adult per capita cigarette consumption. The Surgeon General's health warning (1964) and numerous subsequent health warnings, together with the increased health awareness of the population over the past thirty years, may have contributed to decreases in cigarette consumption levels. If, as we assume, the awareness of the adult population continues to change in this way, overall consumption of cigarettes will decline gradually over time. Our analysis includes a time trend variable in order to capture the impact of these changing health trends and the effects of other such variables which are difficult to quantify.

*Health Warnings.* Categorical variables also have been used to capture the effect of different time periods on cigarette consumption. For example, some researchers have identified the United States Surgeon General's Report in 1964 and subsequent mandatory health warnings on cigarette packages as turning points in public attitudes and knowledge of the health effects of smoking. The Cigarette Labeling and Advertising Act of 1965 required a health warning to be placed on all cigarette packages sold in the United States beginning January 1, 1966. The Public Health Smoking Act of 1969 required all cigarette packages sold in the United States to carry an updated version of the warning, stating that it was a Surgeon General's warning, beginning November 1, 1970. The Comprehensive Smoking Education Act of 1984 led to even more specific health warnings on cigarette packages. The dangers of cigarette smoking have been generally known to the public for years. Part of the negative trend in smoking identified in our model may represent the cumulative impact of various health warnings since 1966.

*Smoking Bans in Public Places.* Beginning in the 1970s numerous states have passed laws banning smoking in public places as well as private workplaces. As of 1999, 48 states and the District of Columbia required smoke-free indoor air to some degree or in some public places.<sup>23</sup> Based on the regression analysis using data from 1965 to 1999, the restrictions on public smoking appear to have an independent effect on per capita

<sup>&</sup>lt;sup>21</sup> Source: Surgeon General's 1994 Report, "Preventing Tobacco Use Among Young People."

<sup>&</sup>lt;sup>22</sup> Source: Gruber, Jonathon and Zinman, Jonathon. "Youth Smoking in the U.S.:Evidence and Implications". Working Paper No. W7780, National Bureau of Economic Research, 2000.

<sup>&</sup>lt;sup>23</sup> Source: American Lung Association, "State Legislated Actions on Tobacco Issues", 1999.

cigarette consumption. We estimate that the restriction instituted beginning in the late 1970's has reduced smoking by about 2%. However, the timing of the restrictions within and across states makes such statistical identification difficult. The trend variable included in our econometric analysis is likely to incorporate some part of the cumulative impact of the various smoking bans and restrictions.

*Nicotine Dependence.* Nicotine is widely believed to be an addictive substance. The Surgeon General<sup>24</sup> and the American Medical Association<sup>25</sup> (AMA) both conclude that nicotine is an addictive drug which produces dependence. The American Psychiatric Association has determined that cigarette smoking causes nicotine dependence in smokers and nicotine withdrawal in those who stop smoking. The American Medical Association Council on Scientific Affairs found that one third to one half of all people who experiment with smoking become smokers.

## **Other Considerations**

In August, 1999 the CDC published Best Practices for Comprehensive Tobacco Control Programs. Citing the success of programs in California and Massachusetts, the CDC recommends comprehensive tobacco control programs to the states. On August 9, 2000 the Surgeon General issued a report, Reducing Tobacco Use ("Surgeon General's Report"), that comprehensively assesses the value and efficacy of the major approaches that have been used to reduce tobacco use. The report concludes that a comprehensive program of educational strategies, treatment of nicotine addiction, regulation of advertising, clean air regulations, restriction of minors' access to tobacco, and increased excise taxation can significantly reduce the prevalence of smoking. The Surgeon General called for increased spending on anti-smoking initiatives by states, up to 25% of their annual settlement proceeds, which is far higher than the approximately 9% allocated from the first year's settlement payments.

The Surgeon General's Report documents evidence of the effectiveness of five major modalities for reducing tobacco use. Educational strategies are shown to be effective in postponing or preventing adolescent smoking. Pharmacologic treatment of nicotine addiction, combined with behavioral support, can enhance abstinence efforts. Regulation of advertising and promotional activities of manufacturers can reduce smoking, particularly among youth. Clean air regulations and restricted minor's access contribute to lessening smoking prevalence. And excise tax increases will reduce cigarette consumption.

In May 2001, a Commission, established by President Clinton in September 2000, released its final report on how to improve economic conditions in tobacco dependent

<sup>&</sup>lt;sup>24</sup> Source: Surgeon General's 1988 Report, "The Health Consequences of Smoking – Nicotine Addiction".

<sup>&</sup>lt;sup>25</sup> Source: Council on Scientific Affairs, "Reducing the Addictiveness of Cigarettes, "Report to the AMA House of Delegates, June 1998.

economies while making sure that public health does not suffer in the process.<sup>26</sup> The Commission recommended moving from the current quota system to what would be called a Tobacco Equity Reduction Program (TERP). TERP would allow compensation to be rendered to quota growers for the loss in value of their quota assets as a result of a restructuring to a production permit system where permits would be issued annually to tobacco growers. Also created would be a Center for Tobacco-Dependent Communities, which would address any challenges faced during this period. Three public health proposals that were suggested by the Commission were: that states increase funding on tobacco cessation and prevention programs; that the FDA be allowed to regulate tobacco products in a "fair and equitable" manner; and that funding be included in Medicaid and Medicare coverage for smoking cessation. To be able to fund these recommendations, the Commission calls for a 17-cent increase in the excise tax on all packs of cigarettes sold in the United States. The increased revenues would then be deposited into a fund and earmarked for the recommended programs.

Our research has indicated, and our model incorporates, a negative impact on cigarette consumption of tobacco tax increases, and a negative trend decline in levels of smoking since the Surgeon General's 1964 warning, subsequent anti-smoking initiatives, and regulations which restrict smoking. Our model and forecast acknowledges the efficacy of these activities in reducing smoking and assumes that the effectiveness of such anti-smoking efforts will continue. As the prevalence of smoking declines, it is likely that the achievement of further declines requires either greater levels of spending, or more effective programs. This is the common economic principle of diminishing returns.

New York State, in 2000, mandated that manufacturers provide, by 2003, only cigarettes that self-extinguish. We expect that an agreement will be reached by then on a nationwide standard. We do not believe that either the New York statute or a nationwide agreement will impact consumption noticeably. It will probably raise the cost of manufacture slightly, but we view it as a continuation of a long series of government actions that contribute to the trend decline in consumption which has been incorporated into our model.

Similarly, on January 16, 2001, Vector Group Ltd. announced plans to introduce a virtually nicotine-free cigarette. This non-addictive product might be used as a tool to quit or reduce smoking. We view this as a continuation of efforts to provide products, such as the nicotine patch, that are supposed to reduce smoking addiction. These products have likely contributed to the trend decline in consumption incorporated into our model. In our forecast we expect such efforts to continue to reduce per capita cigarette consumption.

<sup>&</sup>lt;sup>26</sup> "Tobacco at a Crossroad: A Call for Action". President's Commission on Improving Economic Opportunity in Communities Dependent on Tobacco Production While Protecting Public Health, May 14, 2001.

## An Empirical Model of Cigarette Consumption

An econometric model is a set of mathematical equations which statistically best describes the available historical data. It can be applied, with assumptions on the projected path of independent explanatory variables, to predict the future path of the dependent variable being studied, in this case adult per capita cigarette consumption (CPC). After extensive analysis of available data measuring all of the above-mentioned factors which influence smoking, we found the following variables to be effective in building an empirical model of adult per capita cigarette consumption for the United States:

- 1) the real price of cigarettes (cigprice)
- 2) the level of real disposable income per capita (ydp96pc)
- 3) the impact of restrictions on smoking in public places (smokeban)
- 4) the trend over time in individual behavior and preferences (trend)

We used the tools of standard multivariate regression analysis to determine the nature of the economic relationship between these variables and adult per capita cigarette consumption in the U.S. Then, using that relationship, along with DRI•WEFA's standard adult population growth, and adjustment for non-adult smoking, we projected actual cigarette consumption (in billions of cigarettes) out to 2030. It should also be noted that since our entire dataset incorporates the effect of the Surgeon General's health warning (1964), the impact of that variable too is accounted for in the forecast. Similarly the effect of nicotine dependence is incorporated into our entire dataset and influences the trend decline.

Using U.S. data from 1965 through 1999 on the variables described above, we developed the following regression equation. All of the data sources are detailed in Appendix 1 of this Report.

log (cpc)	=	53.3410	-	0.02316 * trend
	-	0.21193 * log (cigprice)	-	0.09367 * log (cigprice)(-1)
	+	0.26979 * log (ydp96pc)	-	0.01901 * smokeban

The model is estimated in logarithmic form, since that allows the easy computation of the responsiveness (or elasticity) of the dependent variable (adult per capita cigarette consumption) to changes in the various explanatory (or the right hand side) variables.

This model has an R-square in excess of 0.99, meaning that it explains more than 99 per cent of the variation in US adult per capita cigarette consumption over the 1965 to 1999 period. In terms of explanatory power this indicates a very strong model with a high level of statistical significance.

Our model is completed with two other equations:

(1) Total adult cigarette consumption =		
срс	*	U.S. adult population.
(2) Total cigarette consumption =		
total adult cigarette consumption	+	total youth cigarette consumption.

We have measured the consumption level of cigarettes in the 12-17 age group by examining the difference between total consumption and total adult consumption. We then use the expected trend of youth smoking incidence to adjust for the volume of cigarette consumption in this age group. We estimate youth consumption in 1999 of 5.92 billion cigarettes. Youth incidence is expected to gradually decline after 2002, and our estimated consumption levels will gradually fall to 3.70 billion in 2030.

### **Dependent Variable**

### Adult Per Capita Cigarette Consumption (CPC)

CPC measures the average annual cigarette consumption of the American adult. It is calculated by dividing total adult cigarette consumption by the size of the population 18 and above. Of the different measures of cigarette consumption available, this is considered to be the most reliable. It also directly reflects the changing behavior of individual smokers over the historical period. Data were obtained from the U.S. Department of Agriculture's (USDA) Economic Research Service.

### **Explanatory Variables**

### The Real Price of Cigarettes (CIGPRICE)

Reliable data on retail cigarette prices from the consumer price index (CPI) are only available since 1997, an inadequate time frame to build our model. However, tobacco CPI, which is available for the entire period of analysis, closely follows cigarette prices, since cigarettes constitute over 95 per cent of tobacco products. We have, therefore, used

the tobacco CPI in our model, as is standard. Further, we have deflated this price of cigarettes (tobacco) by the overall price level to ensure that any change in cigarette consumption is correctly attributed to a change in the price of cigarettes relative to other goods, rather than an overall change in the price level. The overall, as well as tobacco CPI, were obtained from the Bureau of Labor Statistics (BLS).

The coefficient on CIGPRICE, in the regression equation measures the elasticity of cigarette consumption with respect to price. In our model this effect consists of two parts. The coefficient of -0.21 measures the short-run elasticity of cigarette demand. That is, a 1% increase in price reduces consumption by 0.21% in the current year. The second coefficient, -0.09 relates to prices in the previous year. It indicates that, following a 1% increase, an additional decrease in cigarette consumption of 0.09% will occur. Thus, according to the data, a one per cent increase in price decreases cigarette consumption by 0.31 (.3055) per cent in the long term. The low value of the elasticity indicates that cigarette consumption is price inelastic, or relatively unresponsive to changes in price. This coefficient is estimated such that a statistical confidence interval of 95% places its value between -0.24 and -0.38. This implies that there is a probability of 5% that the price elasticity is outside this range.

### Real Disposable Income Per Capita (YDP96PC)

Real disposable income per capita measures the average income per person after tax in constant 1996 dollars. Data used were collected by the Bureau of Economic Analysis (BEA). For goods considered "normal", consumption increases as incomes rise. Hence the coefficient is positive. On the other hand if the coefficient is negative, it indicates that the good is "inferior" and less is purchased as incomes rise.

Our analysis indicates that the income elasticity of cigarettes, given by the regression coefficient on YDP96PC, is 0.27. The positive sign on the coefficient indicates that cigarettes are a normal good. Specifically, every percent increase in real disposable income per capita has raised adult per capita cigarette consumption by 0.27 percent. However, the low value of the elasticity indicates that the demand for cigarettes is income inelastic, or relatively unresponsive to changes in income. This coefficient (0.27) is estimated such that a statistical confidence interval of 95% places its value between 0.03 and 0.52. This implies that there is a probability of 5% that the income elasticity is outside this range.

### Qualitative variable

The qualitative variable that we have explicitly included in our model relates to the restrictions on public smoking since the 1980s (SMOKEBAN). The negative coefficient on the variable implies that smoking decreases as a result of smoking bans. The coefficient on SMOKEBAN is estimated such that a statistical confidence interval of

95% for its value is from 0 to -0.53. This implies that there is a probability of 5% that the coefficient is outside this range.

### Trend and constant term

According to the regression equation specified above, adult cigarette consumption per capita (CPC) displays a trend decline of 2.32 per cent per year. The trend reflects the impact of a systematic change in the underlying data that is **not** explained by the included explanatory variables. In the case of cigarette consumption, the systematic change is in public attitudes toward smoking. The trend may also reflect the cumulative impact of health warnings, advertising restrictions, and other variables which are statistically insignificant when viewed in isolation. This trend, primarily due to an increase in the health-conscious proportion of the population averse to smoking, would by itself account for 90.3% of the variation in consumption. This coefficient is estimated such that a statistical confidence interval of 95% for its value is from 0.0195 to 0.0269 (1.95% to 2.69%). This implies that there is a probability of 5% that the trend rate of decline is outside this range.

The constant term (53.34) also reflects the impact of excluded variables, those that stay fixed over time (e.g., the health warnings on cigarette packs). It should be noted that the actual decline in CPC in any given year could be above or below the trend, depending on the values of the other explanatory variables.

### **Forecast Assumptions**

Our forecast is based on assumptions regarding the future path of the explanatory variables in the regression equation. Projections of U.S. population and real per capita personal disposable income are standard DRI•WEFA forecasts. Annual population growth is projected to average 0.8%, and real per capita personal disposable income is projected to increase over the long term at just over 2.1% per year.

The projection of the real price of cigarettes is based upon its past behavior with an adjustment for the shock to prices due to the tobacco settlement. Cigarette prices increased dramatically in November 1998, as manufacturers raised prices by \$0.45 per pack. Subsequent increases brought prices to an average of \$2.88 per pack in 1999 and \$3.20 in 2000. The most recent increase, of \$0.14 on April 25, 2001 brings the current price to approximately \$3.60. Our consumption model anticipates that for the year 2001 the average price per pack will be \$3.60.

Our model, intended for long-term forecasting, uses annual data to describe changes in prices and other variables. When viewed over long intervals of time, the changes will appear to be gradual. The purpose of the model is to capture these broad changes and their influence on consumption. Because cigarette manufacture is dominated by a few firms, price changes will typically be discrete events, with jumps such as occurred on August 31, 1999 and December 18, 2000, followed by plateaus, rather than small and

continuous changes. The exact timing during the year of price changes influences only the short-term path of consumption.

Our forecast assumptions have incorporated price increases in excess of general inflation in order to meet the requirements of the MSA and offset excise and other taxes. Based upon our general inflation and cost assumptions, we anticipate that the nominal price per pack of cigarettes will rise to \$14.82 by 2030, which is \$6.68 in 2000 dollars. Relative to other goods, cigarette prices will rise by an average of 2.49% per year over the long term. The average real increase over the 30 years ending 1998 was 1.48% per year.

Prior to the MSA, only once, in 1983, have real cigarette prices appreciated at a double digit, or greater than 10%, rate. If a 10% rate of price increase were to continue, the annual rate of decline in cigarette consumption predicted by our model would increase to approximately 4%.

Our Base Case Forecast assumes that the incidence of youth smoking will not taper off until 2003, despite recent administrative initiatives to curb underage smoking. This is due to the momentum provided by current youth smokers. We then assume that youth smoking declines following the longer term trend of the 1970's and 1980's. By 2030 we assume that youth smoking will have declined at an average annual rate of 1.50% since 1999, or by 37.5% overall.

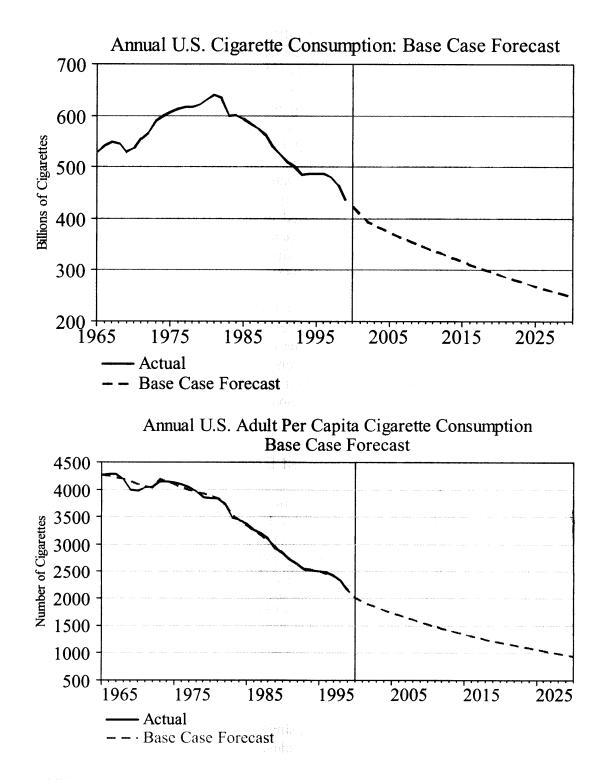
We believe the assumptions on which the Base Case Forecast are based to be reasonable.

### Forecast of Cigarette Consumption

After developing the regression equation specified above, we used it to project CPC for the period 2000 through 2030. Then using the standard adult population projections of DRI•WEFA's macroeconomic model, we converted per capita consumption to aggregate adult consumption. We then added our estimate of teenage smoking volume going forward.

In using regression equations developed on the basis of historical data to project future values of the dependent variable, we must also assume that the underlying economic structure captured in the equation will remain essentially the same. While past performance is no guarantee of future patterns, it is still the best tool we have to make such projections.

The graphs below display the projected time trend of U.S. cigarette consumption. The first graph illustrates total actual and projected cigarette consumption in the United States. The second graph illustrates actual and projected CPC in the United States. For the period 1965 through 1999 the forecast line on the second graph indicates the value of CPC our model would have projected for those years.



In addition to the expected trend decline in cigarette consumption the sharp upward shock to cigarette prices in late 1998 and 1999 contributed to an estimated 6.45% reduction in consumption in 1999.

While consumption declined by an estimated 6.45% in 1999, industry shipments declined by almost 9%. The relative performance of shipments was expected to be better in 2000. Considerable inventory building occurred in late 1998 as wholesalers ordered ahead of the November 1998 price increase. This increase in inventories was followed by a fall in shipments in early 1999 as the stockpiled cigarettes were distributed to retail outlets. Thus total 1999 shipments showed a particularly sharp fall from 1998 levels. Also the shipments of the four "Original Participating Manufacturers" declined relative to the overall market as their market share declined. On January 25, 2001, RJ Reynolds reported that domestic industry shipments in 2000 increased by 0.1% over 1999. For the reasons given above, shipment volumes in the first half of the year exceeded the depressed 1999 levels, while volume decreased in the second half by 2.58% from the second half of 1999. From this data we estimate that consumption for the year 2000 declined by 2.76%. Industry shipments for the first three quarters of 2001 were, at 308.8 billion, 2.6% below the first three quarters of 2000.

After 2001, the rate of decline in total cigarette consumption is projected to moderate and average less than 2% per year. From 1999 through 2030 the average annual rate of decline is projected to be 1.79%. On a per capita basis consumption is projected to fall at an average rate of 2.63% per year. Total consumption of cigarettes in the U.S. is projected to fall from an estimated 435 billion in 1999 to under 400 billion by 2002, under 300 billion by 2019, and to reach 248 billion in 2030.

### **Statistical Confidence and Forecast Error**

In addition to potential forecast errors due to incorrect forecast assumptions, there also exists possible error in the statistical estimation. The estimation and development of an econometric model is a statistical exercise. Thus, our parameters are estimated with some degree of error. We have provided confidence intervals for the coefficient (elasticity) estimates. For instance, there is a 2.5% probability (5%/2) that the price elasticity exceeds 0.38. There is similarly a 2.5% chance that the income elasticity is less than 0.03. But if these events were independent, the probability of both would be  $.025 \times .025 = .000625$ , or .0625%, less than one tenth of one percent.

### **Comparison With Prior Forecasts**

On October 25, 1999 DRI•WEFA presented a similar study, "A Forecast of US Cigarette Consumption (1999-2042)". Its long run conclusions were quite similar to this study. The current forecast of 248 billion cigarettes in 2030, is 0.8% greater than the 1999 forecast of 246 billion in 2030. In the 1999 study our projected level of 1999 consumption was 432 billion; the estimated number from the USDA was slightly higher, 435 billion.

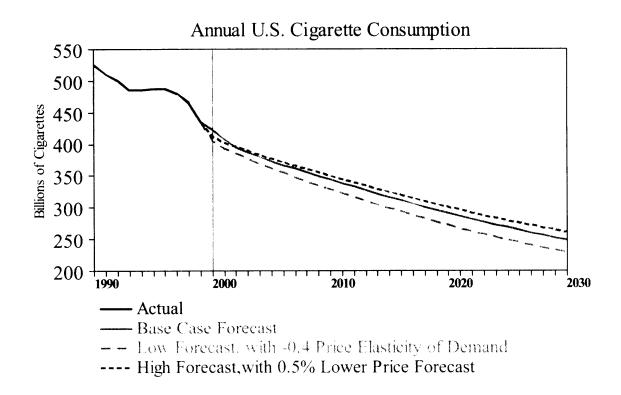
We incorporated this and other new data in 2000. At that time we realized that price increases had been greater than anticipated in our 1999 study. We increased our retail price assumption for 2000 from \$3.03 to \$3.39, and correspondingly decreased our consumption forecast for the year to 411 billion. However, aggressive discounting at the retail level resulted in a lower average price for the year, \$3.20 per pack. Increased consumption due to lower than anticipated prices explains most of the revision to our 2000 consumption forecast. We now estimate a consumption level of 423 billion for 2000, 12 billion more than we projected in our 2000 forecast, though 8 billion fewer than we projected for that year in our 1999 forecast.

### **Alternative Forecasts**

Two sources of variance may appear in the forecast derived by our model. First, as detailed in the Explanatory Variables section, there is some degree of forecast error in the parameters of the model. Second, the time paths of the explanatory variables may differ from our Base Case Forecast assumptions. Alternative forecasts are included in order to provide an interval forecast that, in our opinion, encompasses all of the likely potential realizations over time.

The high and low alternative forecasts are derived as follows. In the high scenario, we use a lower price forecast, under which prices are increasing at an annual rate 0.5% more slowly than our current base case forecast. Under this scenario, the rate of decline is moderated slightly, from an average rate of 1.79 to 1.64%, resulting in consumption of 261 billion in 2030.

In the low forecast, Low Case 1, we posit a sharper price elasticity of demand. Our estimate of the price elasticity, -0.31, is on the low end of the range when compared to that of certain other economic researchers. Recent economic research has forged a consensus that the elasticity lies between -0.3 and -0.5. We have, therefore, used a higher elasticity of -0.4, to generate the lowest consumption forecast which might be reasonably anticipated by our model. This increases the average rate of decline to 2.06% and results in cigarette consumption of 228 billion in 2030.



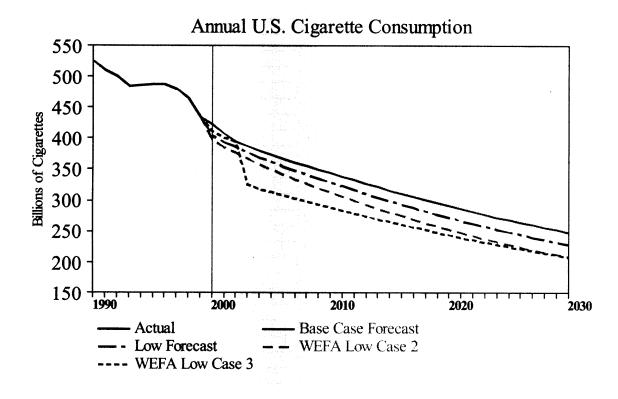
### **Hypothetical Stress Scenarios**

The model was also tested under more extreme, and concurrently less likely, conditions. These exercises do not represent informed anticipation of possible future conditions. Rather, they are meant only to test the model under extreme conditions. First, we increased the negative response of consumer demand to recent price increases by assuming a much larger, -0.5, elasticity. This sharpens the fall in total consumption to an average annual rate of 2.35%, and results in demand of 208 billion cigarettes in 2030 (DRI•WEFA Low Case 2). This scenario would also be the result if, instead of a greater price sensitivity of smokers, we postulated an increased rate of cigarette price increase. Indeed, if cigarette prices, instead of averaging increases in real terms of 2.49% per year, accelerated to a pace of 4.11% annually, demand would also fall to 208 billion in 2030.

A second large negative stress is placed by postulating, in 2003, either an adverse federal government settlement or tort claims of three times the size of this MSA. This would result in a real price increase of 57%, and a large decline, -17.7% over two years, in consumption. By 2030, consumption will have fallen to 208 billion cigarettes, an average annual rate of decline of 2.35% (DRI•WEFA Low Case 3). The estimated price elasticity of -0.31 is used in this case. This results in the same level of consumption by 2030 as in DRI•WEFA Low Case 2, despite the higher prices.

		.0
	2030 Consumption Level (Bil.)	Average Annual Decline (%)
Base Case Forecast	248	1.79
Low Case 1	228	2.06
High Alternative	261	1.64
Low Case 2	208	2.35
Low Case 3	208	2.35

### **Alternative Forecasts**



Finally, for comparative purposes we have calculated the volume of total cigarette consumption under two alternative annual rates of decline, 3.5% and 4%. At 3.5% per year consumption falls to 144 billion by 2030 and at 4% it falls to 123 billion.

### **Base Case Forecast: Assumptions for Explanatory Variables**

Year	Real Per Capita Personal Income	<b>Real Price</b> of Cigarettes	U.S. Adult Population	Incidence of Smoking in 12-17 Age Group	Youth Consumption	Average Nominal Price Per Pack
	Growth Rate	Growth Rate	Growth Rate	Fraction	Billions	\$ (Current)
	( <sup>0</sup> )	(?o)	(%)			
1965	4.84	4.13	1.95	0.04		
1966	4.11	0.92	1.28	0.04		
1967	3.13	0.72	1.39	0.05		
1968	3.55	1.89	1.56	0.05		
1969	2.21	0.00	1.69	0.06		
1970	2.97	2.24	2.00	0.05		
1971	2.81	0.12	2.27	0.06		
1972	3.43	2.08	2.85	0.06		
1973	5.76	-3.29	2.03	0.07		
1974	-1.19	-5.49	2.05	0.07		
1975	0.97	-1.87	2.12	0.05		
1976	2.93	-1.40	2.07	0.05		
1977	2.44	-1.60	1.91	0.07		
1978	4.10	-2.05	1.91	0.06		
1979	2.02	-4.73	2.00	0.05		
1980	0.01	-5.03	1.96	0.05		
1981	1.56	-2.11	1.73	0.06		
1982	0.59	4.80	1.64	0.05		
1983	1.93	15.84	1.46	0.04		
1984	6.79	2.10	1.48	0.05		
1985	2.45	2.31	1.16	0.05		# * - #################################
1986	2.28	4.84	1.38	0.06		
1987	1.37	3.36	1.23	0.05		
1988	3.50	4.83	1.26	0.05		
1989	1.53	7.64	1.35	0.05		
1990	1.10	4.71	0.89	0.06	7.96	<b>.</b>
1991	-0.38	7.16	0.96	0.06	7.72	
1992	2.29	5.24	0.99	0.06	7.62	
1993	-0.04	0.91	1.02	0.06	7.12	
1994	1.56	-6.11	0.95	0.07	7.21	
1995	1.72	-0.21	0.85	0.07	7.76	
1996	1.57	0.18	0.89	0.08	7.54	
1997	2.20	2.31	1.27	0.08	6.58	
1998	3.87	11.03	1.15	0.08	6.30	2.20
1999	2.33	26.72	1.13	0.08	5.92	2.88
2000	2.05	7.47	1.14	0.09	5.92	3.20
2000	2.13	9.90	1.10	0.09	6.14	3.60
2001	2.44	3.64	1.02	0.09	6.36	3.82
2002	2.10	3.55	0.96	0.08	6.36	4.05
2003	2.14	3.46	0.87	0.08	6.36	4.30
2004	2.23	2.89	0.98	0.08	6.21	4.54
2005	2.66	3.30	0.89	0.08	6.06	4.80
2000	2.56	3.23	1.00	0.08	5.92	5.08
2007	2.15	2.71	1.00	0.08	5.92	5.35
2008	2.00	3.10	1.02	0.08	5.77	5.65

Year	Real Per Capita Personal Income	Real Price of Cigarettes	U.S. Adult Population	Incidence of Smoking in 12-17 Age Group	Youth Consumption	Average Price Per Pack of Cigarettes
	Growth Rate (%)	Growth Rate (%)	Growth Rate (%)	%	Billions	\$ (Current)
2010	2.21	2.61	1.00	0.07	5.62	5.95
2010	2.23	2.57	0.93	0.07	5.47	6.25
2012	2.02	2.52	0.88	0.07	5.32	6.57
2013	2.02	2.48	0.81	0.07	5.18	6.90
2014	2.02	2.84	0.80	0.07	5.18	7.27
2015	2.04	2.02	0.84	0.07	5.18	7.60
2016	2.04	2.37	0.82	0.07	5.18	7.98
2017	2.05	2.34	0.77	0.07	5.18	8.36
2018	2.05	2.31	0.76	0.07	5.18	8.77
2019	2.06	2.27	0.74	0.06	5.03	9.19
2020	2.08	1.89	0.76	0.06	4.88	9.60
2021	2.09	2.22	0.77	0.06	4.73	10.06
2022	2.10	1.85	0.77	0.06	4.59	10.50
2023	2.11	2.17	0.78	0.06	4.44	11.00
2024	2.11	1.81	0.78	0.06	4.44	11.48
2025	2.11	1.79	0.79	0.05	4.29	11.98
2026	2.11	1.78	0.79	0.05	4.14	12.49
2027	2.11	1.76	0.79	0.05	3.99	13.03
2028	2.11	1.75	0.80	0.05	3.85	13.59
2029	2.11	1.73	0.80	0.05	3.70	14.17
2030	2.11	2.02	0.80	0.05	3.70	14.82

### Historical / Base Case Forecast U.S. Adult Per Capita and Total Consumption of Cigarettes (1965 – 2030)

	Per Capita Consumption	Growth Rate (%)	Total Consumption (billions)	Total Consumption (billions of packs)	Growth Rate (%)
1965	4259	1.53	528.70	26.44	3.42
1966	4287	0.66	541.20	27.06	2.36
1967	4280	-0.16	549.20	27.46	1.48
1968	4186	-2.20	545.70	27.29	-0.64
1969	3993	-4.61	528.90	26.45	-3.08
1970	3985	-0.20	536.40	26.82	1.42
1971	4037	1.30	555.10	27.76	3.49
1972	4043	0.15	566.80	28.34	2.11
1973	4148	2.60	589.70	29.49	4.04
1974	4141	-0.17	599.00	29.95	1.58
1975	4123	-0.43	607.20	30.36	1.37
1976	4092	-0.75	613.50	30.68	1.04
1977	4051	-1.00	617.00	30.85	0.57
1978	3967	-2.07	616.00	30.80	-0.16
1979	3861	-2.67	621.50	31.08	0.89
1980	3849	-0.31	631.50	31.58	1.61
1981	3836	-0.34	640.00	32.00	1.35
1982	3739	-2.53	634.00	31.70	-0.94
1983	3488	-6.71	600.00	30.00	-5.36
1984	3446	-1.20	600.40	30.02	0.07
1985	3370	-2.21	594.00	29.70	-1.07
1986	3274	-2.85	583.80	29.19	-1.72
1987	3197	-2.35	575.00	28.75	-1.51
1988	3096	-3.16	562.50	28.13	-2.17
1989	2926	-5.49	540.00	27.00	-4.00
1990	2826	-3.14	525.00	26.25	-2.78
1991	2727	-3.50	510.00	25.50	-2.86
1992	2647	-2.93	500.00	25.00	-1.96
1993	2542	-3.97	485.00	24.25	-3.00
1994	2524	-0.71	486.00	24.30	0.21
1995	2505	-0.75	487.00	24.35	0.21
1996	2482	-0.84	487.00	24.35	0.00
1997	2423	-2.50	480.00	24.00	-1.44
1998	2326	-4.00	465.00	23.25	-3.13
1999	2136	-8.17	435.00	21.75	-6.45
	L		RECAST		
2000	2061	-3.49	423.00	21.15	-2.76
2001	1964	-4.71	408.00	20.40	-3.55
2002	1878	-4.38	394.13	19.71	-3.40
2003	1825	-2.80	386.89	19.35	-1.84
2004	1775	-2.76	379.60	18.98	-1.88

	Per Capita Consumption	Growth Rate (%)	Total Consumption (billions)	Total Consumption (billions of packs)	Growth Rate (%)
2005	1728	-2.62	373.24	18.66	-1.68
2006	1684	-2.54	366.94	18.35	-1.69
2007	1641	-2.59	360.98	18.05	-1.62
2008	1598	-2.58	355.27	17.76	-1.58
2009	1556	-2.65	349.32	17.47	-1.67
2010	1516	-2.54	343.83	17.19	-1.57
2011	1479	-2.48	338.37	16.92	-1.59
2012	1442	-2.52	332.69	16.64	-1.68
2013	1405	-2.51	326.93	16.35	-1.73
2014	1369	-2.58	321.15	16.06	-1.77
2015	1336	-2.44	316.05	15.80	-1.59
2016	1303	-2.44	310.96	15.55	-1.61
2017	1271	-2.46	305.75	15.29	-1.68
2018	1240	-2.45	300.62	15.03	-1.68
2019	1210	-2.44	295.41	14.77	-1.73
2020	1181	-2.36	290.58	14.53	-1.63
2021	1153	-2.39	285.75	14.29	-1.66
2022	1126	-2.34	281.13	14.06	-1.62
2023	1099	-2.37	276.53	13.83	-1.64
2024	1074	-2.32	272.28	13.61	-1.54
2025	1049	-2.29	268.07	13.40	-1.55
2026	1025	-2.28	263.94	13.20	-1.54
2027	1002	-2.28	259.89	13.00	-1.53
2028	979	-2.27	255.93	12.80	-1.52
2029	957	-2.27	252.05	12.60	-1.52
2030	935	-2.33	248.20	12.41	-1.52

Veer	Dar	Casa Form	aast		Low Case 1:			ligh Forecas	
Year	Bas	se Case Fore	cast	-0.4 Pric	e Elasticity o	f Demand	Lower	r Price Assu	mption
	Cigarettes	Packs	Growth Rate	Cigarettes	Packs	Growth Rate	Cigarettes	Packs	Growth Rate
	(billions)	(billions)	(%)	(billions)	(billions)	(%)	(billions)	(billions)	(%)
1999	435.00	21.75	-6.45	435.00	21.75	-6.45	435.00	21.75	-6.45
2000	423.00	21.15	-2.76	404.97	20.25	-6.90	423.00	21.15	-2.76
2001	408.00	20.40	-3.55	393.36	19.67	-2.87	408.00	20.40	-3.55
2002	394.13	19.71	-3.40	385.51	19.28	-2.00	396.03	19.80	-2.93
2003	386.89	19.35	-1.84	377.19	18.86	-2.16	389.37	19.47	-1.68
2004	379.60	18.98	-1.88	368.92	18.45	-2.20	382.64	19.13	-1.73
2005	373.24	18.66	-1.68	361.77	18.09	-1.94	376.82	18.84	-1.52
2006	366.94	18.35	-1.69	354.58	17.73	-1.99	371.04	18.55	-1.53
2007	360.98	18.05	-1.62	347.79	17.39	-1.92	365.58	18.28	-1.47
2008	355.27	17.76	-1.58	341.44	17.07	-1.83	360.37	18.02	-1.43
2009	349.32	17.47	-1.67	334.78	16.74	-1.95	354.90	17.74	-1.52
2010	343.83	17.19	-1.57	328.73	16.44	-1.81	349.87	17.49	-1.42
2011	338.37	16.92	-1.59	322.75	16.14	-1.82	344.86	17.24	-1.43
2012	332.69	16.64	-1.68	316.60	15.83	-1.91	339.60	16.98	-1.52
2013	326.93	16.35	-1.73	310.41	15.52	-1.96	334.25	16.71	-1.58
2014	321.15	16.06	-1.77	304.13	15.21	-2.02	328.86	16.44	-1.61
2015	316.05	15.80	-1.59	298.74	14.94	-1.77	324.14	16.21	-1.44
2016	310.96	15.55	-1.61	293.30	14.66	-1.82	319.42	15.97	-1.45
2017	305.75	15.29	-1.68	287.76	14.39	-1.89	314.56	15.73	-1.52
2018	300.62	15.03	-1.68	282.35	14.12	-1.88	309.78	15.49	-1.52
2019	295.41	14.77	-1.73	276.87	13.84	-1.94	304.89	15.24	-1.58
2020	290.58	14.53	-1.63	271.88	13.59	-1.81	300.38	15.02	-1.48
2021	285.75	14.29	-1.66	266.81	13.34	-1.86	295.85	14.79	-1.51
2022	281.13	14.06	-1.62	262.06	13.10	-1.78	291.53	14.58	-1.46
2023	276.53	13.83	-1.64	257.25	12.86	-1.83	287.21	14.36	-1.48
2024	272.28	13.61	-1.54	252.88	12.64	-1.70	283.24	14.16	-1.38
2025	268.07	13.40	-1.55	248.56	12.43	-1.71	279.29	13.96	-1.39
2026	263.94	13.20	-1.54	244.33	12.22	-1.70	275.43	13.77	-1.39
2027	259.89	13.00	-1.53	240.20	12.01	-1.69	271.63	13.58	-1.38
2028	255.93	12.80	-1.52	236.16	11.81	-1.68	267.91	13.40	-1.37
2029	252.05	12.60	-1.52	232.21	11.61	-1.67	264.26	13.21	-1.36
2030	248.20	12.41	-1.52	228.25	11.41	-1.71	260.64	13.03	-1.37

### Base Case and Alternative Forecasts of Total U.S. Cigarette Consumption

......

Year		se Case Fore	v Case Extr		Low Case 2	:		Low Case 3	:
1 cai		-		-0.5 Pric	e Elasticity o	of Demand	La	rge MSA in 2	
	Cigarettes	Packs	Growth Rate	Cigarettes	Packs	Growth Rate	Cigarettes	Packs	Growth Rate
	(billions)	(billions)	(%)	(billions)	(billions)	(%)	(billions)	(billions)	(%)
1999	435.00	21.75	-6.45	435.00	21.75	-6.45	435.00	21.75	-6.45
2000	423.00	21.15	-2.76	398.01	19.90	-8.50	411.22	20.56	-5.47
2001	408.00	20.40	-3.55	385.12	19.26	-3.24	400.82	20 04	-2.53
2002	394.13	19.71	-3.40	376.03	18.80	-2.36	394.13	19.71	-1.67
2003	386.89	19.35	-1.84	366.58	18.33	-2.51	343.73	17.19	-12.79
2004	379.60	18.98	-1.88	357.27	17.86	-2.54	318.38	15.92	-7.37
2005	373.24	18.66	-1.68	349.32	17.47	-2.23	313.04	15.65	-1.68
2006	366.94	18.35	-1.69	341.23	17.06	-2.32	307.75	15.39	-1.69
2007	360.98	18.05	-1.62	333.59	16.68	-2.24	302.75	15.14	-1.62
2008	355.27	17.76	-1.58	326.60	16.33	-2.10	297.96	14.90	-1.58
2009	349.32	17.47	-1.67	319.21	15.96	-2.26	292.98	14.65	-1.67
2010	343.83	17.19	-1.57	312.61	15.63	-2.07	288.38	14.42	-1.57
2011	338.37	16.92	-1.59	306.12	15.31	-2.08	283.80	14.19	-1.59
2012	332.69	16.64	-1.68	299.51	14.98	-2.16	279.03	13.95	-1.68
2013	326.93	16.35	-1.73	292.91	14.65	-2.20	274.20	13.71	-1.73
2014	321.15	16.06	-1.77	286.16	14.31	-2.31	269.35	13.47	-1.77
2015	316.05	15.80	-1.59	280.51	14.03	-1.97	265.07	13.25	-1.59
2016	310.96	15.55	-1.61	274.73	13.74	-2.06	260.80	13.04	-1.61
2017	305.75	15.29	-1.68	268.90	13.45	-2.12	256.43	12.82	-1.68
2018	300.62	15.03	-1.68	263.22	13.16	-2.11	252.14	12.61	-1.67
2019	295.41	14.77	-1.73	257.52	12.88	-2.17	247.76	12.39	-1.73
2020	290.58	14.53	-1.63	252.39	12.62	-1.99	243.71	12.19	-1.63
2021	285.75	14.29	-1.66	247.13	12.36	-2.08	239.66	11.98	-1.66
2022	281.13	14.06	-1.62	242.26	12.11	-1.97	235.79	11.79	-1.62
2023	276.53	13.83	-1.64	237.30	11.87	-2.05	231.93	11.60	-1.64
2024	272.28	13.61	-1.54	232.84	11.64	-1.88	228.36	11.42	-1.54
2025	268.07	13.40	-1.55	228.44	11.42	-1.89	224.83	11.24	-1.55
2026	263.94	13.20	-1.54	224.15	11.21	-1.88	221.37	11.07	-1.54
2027	259.89	13.00	-1.53	219.96	11.00	-1.87	217.97	10.90	-1.53
2028	255.93	12.80	-1.52	215.88	10.79	-1.85	214.65	10.73	-1.52
2029	252.05	12.60	-1.52	211.89	10.59	-1.85	211.39	10.57	-1.52
2030	248.20	12.41	-1.52	207.85	10.39	-1.91	208.17	10.41	-1.52

### Base Case Forecast and Low Case Extreme Projections

Year		3.5%			4.0%	
icui		cline Per Ye			cline Per Ye	
	Cigarettes	Packs	Growth Rate	Cigarettes	Packs	Growth Rate
	(billions)	(billions)	(%)	(billions)	(billions)	(%)
1999	435.00	21.75		435.00	21.75	
2000	419.78	20.99		417.60	20.88	-4.00
2001	405.08	20.25		400.90	20.04	-4.00
2002	390.90	19.55	-3.50	384.86	19.24	-4.00
2003	377.22	18.86	-3.50	369.47	18.47	-4.00
2004	364.02	18.20		354.69	17.73	-4.00
2005	351.28	17.56	-3.50	340.50	17.02	-4.00
2006	338.98	16.95	-3.50	326.88	16.34	-4.00
2007	327.12	16.36	-3.50	313.80	15.69	-4.00
2008	315.67	15.78	-3.50	301.25	15.06	-4.00
2009	304.62	15.23	-3.50	289.20	14.46	-4.00
2010	293.96	14.70	-3.50	277.63	13.88	-4.00
2011	283.67	14.18	-3.50	266.53	13.33	-4.00
2012	273.74	13.69	-3.50	255.87	12.79	-4.00
2013	264.16	13.21	-3.50	245.63	12.28	-4.00
2014	254.92	12.75	-3.50	235.81	11.79	-4.00
2015	245.99	12.30	-3.50	226.38	11.32	-4.00
2016	237.39	11.87	-3.50	217.32	10.87	-4.00
2017	229.08	11.45	-3.50	208.63	10.43	-4.00
2018	221.06	11.05	-3.50	200.28	10.01	-4.00
2019	213.32	10.67	-3.50	192.27	9.61	-4.00
2020	205.86	10.29	-3.50	184.58	9.23	-4.00
2021	198.65	9.93	-3.50	177.20	8.86	-4.00
2022	191.70	9.58	-3.50	170.11	8.51	-4.00
2023	184.99	9.25	-3.50	163.30	8.17	-4.00
2024	178.51	8.93	-3.50	156.77	7.84	-4.00
2025	172.27	8.61	-3.50	150.50	7.53	-4.00
2026	166.24	8.31	-3.50	144.48	7.22	-4.00
2027	160.42	8.02	+	138.70	6.94	-4.00
2028	154.80	7.74	+	133.15	6.66	-4.00
2029	149.39	7.47		127.83	6.39	· · · · · · · · · · · · · · · · · · ·
2030	144.16	7.21		122.71	6.14	

Alternative Constant Rate Decline Projections of Total U.S. Cigarette Consumption

### Appendix 1: Raw Data Reference

Mnemonic	Label	Time Frame	Source
ADV	Advertising and Promotional Expenditures, Millions of Dollars	1963-1999	Federal Trade Commission Report to Congress for '90, '91, '92, '93, '96, 97, '98, '99
CIGPRICE	Real Tobacco Consumer Price Index	1947-1999	DRI•WEFA Calculation: CPITOB/CPIU = CIGPRICE
СРС	Adult Per Capita Consumption, Cigarettes	1945-1999	Tobacco Situation and Outlook Report, USDA's Economic Research Service, various issues
СРІТОВ	Consumer Price Index, Tobacco 1982/1984 = 100	1947-1999	Bureau of Labor Statistics
CPIU	Consumer Price Index, All Items	1947-1999	Bureau of Labor Statistics
NP	Total Population, Millions	1946-1999	BEA, NIPA
NP16A	Total Population, Above 16, Millions	1946-1999	BUREAU OF THE CENSUS
NPTF1617	Total Population, Female 16-17, Millions	1946-1999	BUREAU OF THE CENSUS
NPTM1617	Total Population, Male 16-17, Millions	1946-1999	BUREAU OF THE CENSUS
NP18A	Total Population, Above 18, Millions	1946-1999	DRI•WEFA Calculation: NP16A - (NPTF1617 + NPTM1617)
SMOKEBAN	Dummy Variable that Captures the Effect of the Bans on Smoking in Public Places from the 1980's to the 1990's	1965-1998	DRI•WEFA
RADVPC	Real Per Capita Advertising Expenditures	1960-1997	DRI•WEFA Calculation: [(YDP96 x 100) / CPIU] / NP = RADVPC
TEENPER	Incidence of First Daily Use of Cigarettes, Ages 12-17, Percentage	1965-1997	Center for Disease Control and Prevention, Substance Abuse and Mental Health Services Admin., National Household Survey on Drug Abuse for 1998
TOTALCIGC	Total Consumption, Billions of Cigarettes	1945-1999	Publications and reports of the U.S. Department of Treasury's Bureau of Alcohol, Tobacco, and Firearms, and the Internal Revenue

### **Appendix 2: References**

American Lung Association. State Legislated Actions on Tobacco Issues, 1999.

- Baltagi BH, Goel RK. Quasi-experimental price elasticities of cigarette demand and the bootlegging effect. *American Journal of Agricultural Economics* 1987, 69(4):750-4.
- Becker GS, Murphy KM. A theory of rational addiction. *Journal of Political Economy* 1988;96(4):675-700.
- Borio, Gene. "Tobacco Timeline," 1998.
- Capehart, T. U.S. Tobacco Farming Trends. *Tobacco Situation & Outlook* U.S. Department of Agriculture, Economic Research Service, TBS-243; April 1999.
- Chaloupka FJ, Warner KE. *The Economics of Smoking*. National Bureau of Economic Research, Cambridge, March 1999.
- Center for Disease Control, *Morbidity and Mortality Weekly Report*, "Cigarette Smoking Among Adults--United States, 1999," October 12, 2001.

Center for Disease Control, *Morbidity and Mortality Weekly Report*, "Youth Risk Behavior Surveillance – United States, 1999" June 9, 2000.

- Center for Disease Control, *Morbidity and Mortality Weekly Report*, "Cigarette Smoking Among Adults United States, 1995," December 26, 1997.
- Center for Disease Control, *Morbidity and Mortality Weekly Report*, "State Laws on Tobacco Control-United States, 1995," November 3, 1995.

Center for Disease Control. Office on Smoking and Health, http://www.cdc.gov/tobacco.

- Chaloupka, Frank and Jha, Prabhat, editors. "Tobacco Control in Developing Countries". Oxford University Press, New York, NY. Copyright 2000.
- Council on Scientific Affairs. "Reducing the Addictiveness of Cigarettes, "Report to the AMA House of Delegates, June 1998.
- Czart, Christina; Pacula, Rosalie Liccardo; Chaloupka, Frank; and Wechsler, Henry. "The impact of prices and control policies on cigarette smoking among college students". Published in: Contemporary Economic Policy. Western Economic Association, Copyright April 2001.
- Economic Research Service. *Tohacco Summary*, U.S. Department of Agriculture, TBS-243; April 1999.
- Economic Research Service. *Tobacco Summary*, U.S. Department of Agriculture, TBS-244; September 1999.

Economic Research Service. Tohacco, U.S. Department of Agriculture, TBS-239; Sept. 1998.

Economic Research Service. Tobacco, U.S. Department of Agriculture, TBS-246; April 2000.

Economic Research Service. Tobacco, U.S. Department of Agriculture, TBS-249; April 2001.

- Elster J. Ulysses and the Sirens: Studies in Rationality and Irrationality. Cambridge: Cambridge University Press, 1979.
- Evans, William N.; Farrelly, Matthew C.; and Montgomery, Edward. "Do Workplace Smoking Bans Reduce Smoking?". Working Paper No. W5567, National Bureau of Economic Research, 1996.
- Fujii ET. "The Demand for Cigarettes: Further Empirical Evidence and its Implications for Public Policy." *Applied Economics* 1980; 12:479-89.
- Gale, F. Tobacco Dollars and Jobs. *Tobacco Situation & Outlook* U.S. Department of Agriculture, Economic Research Service, TBS-239; Sept 1997:37-43.
- Gruber, Jonathan. "Tobacco At the Crossroads: The Past and Future of Smoking Regulation in the United States". *Journal of Economic Perspectives*, Volume 15, Number 2, Spring 2001:193-212.
- Gruber, Jonathan, editor. "risky behavior among youths". National Bureau of Economic Research, University of Chicago Press; Copyright 2001.
- Gruber, Jonathan and Zinman, Jonathon. "Youth Smoking in the U.S.:Evidence and Implications". Working Paper No. W7780, National Bureau of Economic Research, 2000.
- Harris, Jeffrey E. "A Working Model For Predicting the Consumption and Revenue Impacts of Large Increases in the U.S. Federal Cigarette Excise Tax" (July 1, 1994).
- Hu, The-wei; Sung, Hai-Yen; Keeler, Theodore E.; and Marciniak, Martin. "Cigarette Consumption and sales of Nicotine Replacement Products". Tobacco Control, TC Online, Summer 2000. <u>http://tc.bmjjournals.com/cgi/content/full/9/suppl\_2/ii60</u>.
- Hursh SR, Bauman RA. The behavioral analysis of demand. In: Green L, Kagel JH, editors. Advances in Behavioral Economics. Volume 1. Norwood (NJ): Ablex Publishing Corporation, 1987:117-65.
- Institute for Social Research, University of Michigan. "Monitoring the Future Study," December 2000.
- Ippolito RA, Murphy RD, Sant D. Staff Report on Consumer Responses to Cigarette Health Information. Washington: Federal Trade Commission, 1979.
- Levy, David T. and Friend, Karen. "A Computer Simulation Model of Mass Media Interventions Directed at Tobacco Use". *Preventive Medicine*, Volume 32, 2001: 284-294.
- Moore, Michael J. and Hughes, James W. "The Health Care Consequences of Smoking and its Regulation". National Bureau of Economic Research, Copyright 2000.

National Center for Health Statistics. National Health Interview Survey. September 20, 2001.

- Ross, Hana and Chaloupka, Frank, J. "The Effect of Cigarette Prices on Youth Smoking", Research Paper Series No. 7, ImpacTeen, February 2001.
- President's Commission on Improving Economic Opportunity in Communities Dependent on Tobacco Production While Protecting Public Health. "Tobacco at a Crossroad: A Call for Action". May 14, 2001.
- Schelling TC. "Self-Command in Practice, in Policy and in a Theory of Rational Choice." American Economic Review 1984; 40 (1):141-59.
- Sumner DA, Alston JM. Removal of Price Supports and Supply Controls for U.S. Tobacco : An Economic Analysis of the Impact. Washington: National Planning Association, 1985.
- Surgeon General's 1994 Report, "Preventing Tobacco Use Among Young People."
- Surgeon General's 1988 Report, "The Health Consequences of Smoking Nicotine Addiction".
- Sweanor DT, Martial LR. The Smuggling of Tobacco Products: Lessons from Canada. Ottawa (Canada): Non-Smokers' Rights Association/Smoking and Health Action Foundation, 1994.
- Tauras, John A. and Chaloupka, Frank, J.. "Determinants of Smoking Cessation: An Analysis of Young Adult Men and Women." Working Paper No. W7262, National Bureau of Economic Research, 1999.
- Taurus, John A. and Chaloupka, Frank J.. "The Demand for Nicotine Replacement Therapies". Working Paper No. 8332, National Bureau of Economic Research, June 2001.
- Tauras, John A.; O'Malley, Patrick M.; and Johnston, Lloyd D.. "Effects of Price and Access Laws on Teenage Smoking Initiation: A National Longitudinal Analysis". University of Chicago Press, Copyright 2001.
- Tennant RB. The American Cigarette Industry: A Study in Economic Analysis and Public Policy. New Haven (CT): Yale University Press, 1950.
- Tobacco Institute. Tobacco Industry Profile 1997. Washington: Tobacco Institute, 1997.
- Townsend JL, Roderick P, Cooper J. "Cigarette Smoking by Socioeconomic Group, Sex, and Age: Effects of Price, Income, and Health Publicity." *British Medical Journal* 1994; 309 (6959): 923-6.
- UK Department of Health. Effect of Tobacco Advertising on Tobacco Consumption : A Discussion Document Reviewing the Evidence. London: U.K. Department of Health, Economics and Operational Research Division, 1992.
- Wasserman J, Manning WG, Newhouse JP, Winkler JD. "The Effects of Excise Taxes and Regulations on Cigarette Smoking." *Journal of Health Economics* 1991; 10 (1): 43-64.

Winston GC. "Addiction and Backsliding: a Theory of Compulsive Consumption." Journal of Economic Behavior and Organization 1980; 1 (4): 295-324. (THIS PAGE WAS INTENTIONALLY LEFT BLANK)

----

### **APPENDIX B**

\_\_\_\_

### MASTER SETTLEMENT AGREEMENT

(THIS PAGE WAS INTENTIONALLY LEFT BLANK)

### TABLE OF CONTENTS

ž

### MASTER SETTLEMENT AGREEMENT TAME OF CONTENTS

Part

<ul> <li>Account.</li> <li>Acc</li></ul>	<ul> <li>(a) "Account"</li> <li>(b) "Adala"</li> <li>(c) "Adala" Only Facility"</li> <li>(c) "Affiliae"</li> <li>(c) "Affiliae"</li> <li>(c) "Afficiaed Payment"</li> <li>(a) "Allocaded Payment"</li> <li>(b) "Backrupty"</li> <li>(c) "Allocaded Asome State"</li> </ul>	
<ul> <li>(a) "Adalk".</li> <li>(b) "Adalk Cohyl Feshity".</li> <li>(c) "Algender Sparener".</li> <li>(c) "Algender Sparener".</li> <li>(c) "Algender Sparener".</li> <li>(c) "Band Name' Sponorship".</li> <li>(c) "Band Name' Sponorship".</li> <li>(c) "Band Name Sponorship".</li> <li>(c) "Canon".</li> <li>(c) "Conon Derre".</li> <li>(c) "Cono Again Conon Derre".</li> <li>(c) "Cono Again Conon Derre".</li> <li>(c) "Cono Again Conon Derre".</li> <li>(</li></ul>	<ul> <li>(b) "Adult" The scility".</li> <li>(c) "Agreement".</li> <li>(d) "Agreement".</li> <li>(e) "Agreement".</li> <li>(f) "Altreade Payment".</li> <li>(g) "Altreade Anner".</li> <li>(h) "Bankrupty".</li> <li>(h) "Bankrupty".</li> </ul>	
<ol> <li>Addit Zohny Facility".</li> <li>Alterable Syner".</li> <li>Alterable Syner".</li> <li>Alterable Syner".</li> <li>Banknyscy".</li> <li>Banknyscy".</li> <li>Banknyscy".</li> <li>Banknyscy".</li> <li>Stand Name Sponenhip".</li> <li>Common Device Syner Sy</li></ol>	(c) "Addit Only Facility"	
<ul> <li>(a) "Artitates"</li> <li>(b) "Allectole State"</li> <li>(c) "Nocciole State"</li> <li>(c) "Band Name"</li> <li>(c) "Band Name Spontenhip"</li> <li>(c) "Band Name Spontenhip"</li> <li>(c) "Carton"</li> <li>(c) "C</li></ul>	(d) "Artilitate" (e) "Agreement" (f) "Allocated Payment" (g) "Allocated Payment" (a) "Allocated Association (c) "Allocated Association (c) (c) "Allocated Association (c)	
<ol> <li>Agreement</li> <li>Allecade Payment</li> <li>Baadropory</li> <li>Baadropory</li> <li>Baadropory</li> <li>Baadropory</li> <li>Baadropory</li> <li>Baadropory</li> <li>Baadropory</li> <li>Coart</li> <li>Coart</li> <li>Coart</li> <li>Coart</li> <li>Ecrow Agreet</li> <li>Benow</li> <li>Coart</li> <li>Coart</li> <li>Benow</li> <li>Coart</li> <li>Coart</li> <li>Coart</li> <li>Benow</li> <li>Coart</li> <li></li></ol>	(e) "Agreentent"	
<ol> <li>Allocable Symen':</li> <li>Band Name"</li> <li>Band Name"</li> <li>Band Name"</li> <li>Band Name"</li> <li>Band Name"</li> <li>Baureas Day</li> <li>Channish Sponschip/</li> <li>Elscove Agentantick</li> <li>Elscove Agentantick</li> <li>Tederal Tokeco Legidiation Office/</li> <li>Tedra Agronschip</li> <li>Elscove Agentantick</li> <li>Tedra Sponschip/</li> <li>Elscove Agentantick</li> <li>Tedra Sponschip/</li> <li>Elscove Agentantick</li> <li>Tedra Sponschip/</li> <li>Tedra Sponschouter Particioning Shanifiscurentioning Sponschip/</li> <l< td=""><td><ul> <li>(1) "Allocable Share"</li></ul></td><td></td></l<></ol>	<ul> <li>(1) "Allocable Share"</li></ul>	
<ul> <li>(a) "Allocated Payment".</li> <li>(b) Bankropscy".</li> <li>(c) "Bank Alares".</li> <li>(c) "Bank Alares".</li> <li>(c) "Cateration".</li> <li>(c) "Cateration".</li> <li>(c) "Cateration".</li> <li>(c) "Cateration".</li> <li>(c) "Consent Decree".</li> <li>(c) "Indection Date".</li> <li>(c) "Nen Setting Parties Office".</li> <li>(d) "Nen Setting Parties".</li> <li>(e) "Nen Setting Parties".</li> <li>(f) "Participating Manufactures".</li> <li>(g) "Participating Manufactures".</li> <li>(g) "Perticipating Manufactures".</li> <li>(g) "Perticipating Manufactures".</li> <li>(h) "Released Partics".</li> <li>(h) "Released Clains".</li> <li>(h) "Released Clains".</li> <li>(h) "Soluce on Production".</li> <li>(h) "Released Clains".</li> <li>(h) "Released Clains".</li> <li>(h) "Soluce on Production".</li> <li>(h) "Released Clains".</li> <li>(h) "Released Clains".</li> <li>(h) "Released Clains".</li> <li>(h) "Concore on Clains".</li> <li>(h) "Released Clains".</li> <li>(h) "Concore on Clains".</li></ul>	(g) "Allocated Payment" (1) "Baktrupty" (1) "Baktrupty"	
<ul> <li>(i) Banktopery".</li> <li>(i) Brank Name Sponorship".</li> <li>(i) Brank Name Sponorship".</li> <li>(i) Busines Day".</li> <li>(ii) Curron .</li> <li>(ii) Curron .</li> <li>(i) Eacow Agent</li></ul>	(h) "Benkruptcy"	
<ol> <li>Brand Name".</li> <li>Canton Sum Spontentip".</li> <li>Canton Sum Spontentip".</li> <li>Canton Sum Spontentip".</li> <li>Content Detere".</li> <li>Content Detere".</li> <li>Content Detere".</li> <li>Content Sum Spontential Spontential State Spontential Spontential Spontential Spontential Spontential Spontential Spontential Spontent Spontential Spontent Spontential Spontent Spontential Spontential Spontent Spontential Spontent Spontent</li></ol>	(i) "Read Name"	
<ol> <li>Brand Name Sporteership</li> <li>Busitran Day</li> <li>Cannon</li> <li>Cannon</li> <li>Cannon</li> <li>Cannon</li> <li>Connent Deeree</li> <li>Electron Agreement</li> <li>Adret State</li> <li>Electron</li> <li>Electro</li> <li>Electron<!--</td--><td></td><td></td></li></ol>		
<ul> <li>(i) "Butteran Day".</li> <li>(i) "Cantom".</li> <li>(i) "Cantom".</li> <li>(i) "Cantom".</li> <li>(i) "Cantom Agent".</li> <li>(i) "Escrow Agenter".</li> <li>(i) "Indigring Releasing Parisa Office".</li> <li>(i) "Market Share Office".</li> <li>(ii) "Non-Sertising Manufacturer".</li> <li>(ii) "Non-Sertising Manufacturer".</li> <li>(ii) "Participating Manufacturer".</li> <li>(ii) "Participating Manufacturer".</li> <li>(ii) "Participating Manufacturer".</li> <li>(iii) "Participat</li></ul>	(i) "Brand Name Sponsorship"	
<ol> <li>Cartone"</li></ol>		
<ul> <li>(i) Culture</li> <li>(i) Culture</li> <li>(i) Column</li> <li>(i) Content Decree<sup>-</sup></li> <li>(i) Content Decree<sup>-</sup></li> <li>(i) Electore Agentime</li> <li>(i) Electore Agentime</li> <li>(i) Electore Agentime</li> <li>(i) Tomation Adjuatment<sup>-</sup></li> <li>(i) Tomation Adjuatment<sup>-</sup></li> <li>(i) Tomation Adjuatment<sup>-</sup></li> <li>(i) Anarket Share<sup>-</sup></li> <li>(ii) Market Share<sup>-</sup></li> <li>(iii) Market Share<sup>-</sup></li> <li>(iii) Tomation Advertiang<sup>-</sup></li> <li>(iii) Tomation Advertiang<sup>-</sup></li> <li>(iii) Therricipating Manufacture<sup>+</sup></li> <li>(i) Tomatodo Advertiang<sup>-</sup></li> <li>(ii) Tomatodo Advertiang<sup>-</sup></li> <li>(iii) Therricipating Manufacture<sup>+</sup></li> <li>(iii) Therricipating Manufacture<sup>+</sup></li> <li>(iii) Tomatodo Advertiang<sup>-</sup></li> <li>(iii) T</li></ul>		-
<ul> <li>(ii) "Ugaretti".</li> <li>(i) "Consent Decre"</li></ul>		-
<ul> <li>(i) Comment Decree*</li> <li>(j) Comment Decree*</li> <li>(j) Comment Decree*</li> <li>(j) Electrow Agreement*</li> <li>(j) Telebra Tobacco Legislation Office*</li> <li>(j) Telebra Tobacco Legislation Office*</li> <li>(j) Telebra Agreement*</li> <li>(j) Telebra Agreement*</li></ul>	(m) Tugarette	
<ul> <li>(a) "Consent Decree"</li></ul>	(n) "Clears"	
<ul> <li>(e) "Contr.</li> <li>(f) "Excerve Ageneration of the second sec</li></ul>	(o) "Connent Decree"	
<ul> <li>(a) "Eacrow Electron Agent"</li> <li>(b) "Excrew Agent"</li> <li>(c) "Encrew Agent"</li> <li>(c) "Encrew Agent"</li> <li>(c) "Encrew Agent"</li> <li>(c) "Foundation"</li> <li>(c) "Tomation Officer"</li> <li>(c) "Inligeting Resenting Partice Officer"</li> <li>(c) "Market Share"</li> <li>(c) "Market Share"</li> <li>(c) "Market Share"</li> <li>(c) "Market Share"</li> <li>(c) "Non-Participating Manufacturer"</li> <li>(c) "Non Participating Manufacturer"</li> <li>(c) "NPM Adjuatment Percentage"</li> <li>(c) "NPM Adjuatment Percentange"</li> <li>(c) "States Reduction"</li> <li>(c) "Releasing Parties"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Reduction"</li> <li>(c) "States Relocation"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Relocation"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Relocation"</li> <li>(c) "States Relocation"</li> <li>(c) "Releasing Parties"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Relocation"</li> <li>(c) "States Relocation"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Relocation"</li> <li>(c) "States Relocation"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Relocation"</li> <li>(c) "States Relocation"</li> <li>(c) "States Relocation"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Relocation"</li> <li>(c) "States Relocation"</li> <li>(c) "States Relocation"</li> <li>(c) "Releasing Parties"</li> <li>(c) "States Relocation"</li> <li>(c) "Sta</li></ul>	(p) "Court".	
<ul> <li>(i) "Elerow Agent".</li> <li>(a) "Elerow Agent".</li> <li>(a) "Febra Tobaco Legitation Officet".</li> <li>(b) "Febra Tobaco Legitation Officet".</li> <li>(c) "Final Approval".</li> <li>(c) "Final Approval".</li> <li>(c) "Independent Audion".</li> <li>(c) "Independent Partice Officet".</li> <li>(c) "Non Participating Manufacturer".</li> <li>(c) "NNPM Adjustment".</li> <li>(d) "NNPM Adjustment".</li> <li>(e) "NNPM Adjustment".</li> <li>(e) "NNPM Adjustment".</li> <li>(f) "Previously Setted States Reduction".</li> <li>(g) "Previously Setted States Reduction".</li> <li>(g) "Releasing Parties".</li> <li>(g) "Releasing Parties".</li> <li>(g) "State: Specific Finality".</li> <li>(g) "State: Specific Finality".</li> <li>(g) "State: Specific Finality".</li> <li>(h) "State: Office Finality".</li> <li>(h) "Cobcoor Raufacturet".</li> <li>(h) "State: Specific Finality".</li> <li>(h) "Tobacoor Raufacturet".</li> <li>(h) "State: Specific Finality".</li> <li>(h) "State: Specific Finality".</li> <li>(h) "State: Specific Finality".</li> <li>(h) "Tobacoor Raufacturet".</li> <li>(h) "State: Specific Finality".</li> <li>(h) "State: Specific Finality".</li> <li>(h) "Tobacoor Raufacturet".</li> <li>(h) "Tobacoor Raufacturet".</li> <li>(h) "State: Specific Finality".</li> </ul>	(a) "Escrea"	
<ul> <li>(a) "Ecrow Agreement".</li> <li>(b) "Federal Tobacco Legitiation Officet".</li> <li>(c) "Todependent Auditor".</li> <li>(c) "Tudigating Retaining Partica Officet".</li> <li>(c) "Market Share".</li> <li>(c) "Market Share".</li> <li>(d) "MASA Execution Date".</li> <li>(e) "Non Participating Manufactures".</li> <li>(e) "Non Participating Manufactures".</li> <li>(f) "NPM Adjustment".</li> <li>(f) "Previously Setted States Reduction".</li> <li>(g) "Participating Manufactures".</li> <li>(h) "Previously Setted States Reduction".</li> <li>(g) "Perticipating Manufactures".</li> <li>(h) "Previously Setted States Reduction".</li> <li>(h) "Previously States Reduction".</li> <li>(h) "Previously States Reduction".</li> <li>(h) "Previously Setted States Reduction".</li> <li>(h) "Previously States Reduction".</li> <li< td=""><td>(r) "Garante America</td><td></td></li<></ul>	(r) "Garante America	
<ol> <li>Technal Tobacco Legitition Offset</li> <li>Tenat Approval</li> <li>Tania Approval</li> <l< td=""><td></td><td>1</td></l<></ol>		1
<ul> <li>(i) Tina Appondent Audion"</li></ul>		
<ul> <li>(0) Toundation*</li> <li>(1) Toundation*</li> <li>(2) "Independent Auditor*</li> <li>(3) "Independent Auditor*</li> <li>(4) "Independent Auditor*</li> <li>(5) "Market Share*</li> <li>(6) "MAS Execution Daar*</li> <li>(6) "NAS Execution Daar*</li> <li>(6) "NAS Execution Daar*</li> <li>(6) "NAS Execution Daar*</li> <li>(7) "NAM Adjustment*</li> <li>(8) "NPM Adjustment*</li> <li>(9) "NPM Adjustment*</li> <li>(10) "NPM Adjustment*</li> <li>(11) "Printipaling Manufacturer*</li> <li>(11) "Print Raar*</li> <li>(11) "Print Raar*</li> <li>(11) "Printe Raar*</li> <li>(11) "Printe Raar*</li> <li>(11) "Printe Raar*</li> <li>(11) "Printe Raar*</li> <li>(12) "Released Chains*</li> <li>(13) "States Reduction"</li> <li>(14) "Printe Raar*</li> <li>(15) "Released Chains*</li> <li>(16) "Released Chains*</li> <li>(17) "States Reduction"</li> <li>(18) "Previously States Reduction"</li> <li>(19) "Released Chains*</li> <li>(10) "Released Chains*</li> <li>(11) "States Reduction"</li> <li>(11) "Printe Raar*</li> <li>(12) "Printe Raar*</li> <li>(13) "Previously States Reduction"</li> <li>(14) "Printe Raar*</li> <li>(15) "Previously States Reduction"</li> <li>(16) "Released Chains*</li> <li>(17) "Printe Raar*</li> <li>(18) "Printe Raar*</li> <li>(19) "Released Chains*</li> <li>(10) "Released Chains*</li> <li>(11) "Printe Raar*</li> <li>(11) "Printe Raar*</li> <li>(11) "Printe Raar*</li> <li>(11) "Printe Raar*</li> <li>(12) "Printe Raar*</li> <li>(13) "Printe Raar*</li> <li>(14) "Printe Raar*</li> <li>(15) "Released Chains*</li> <li>(16) "Released Chains*</li> <li>(17) "States Rectific Finality"</li> <li>(18) "Printe Raar*</li> <li>(19) "Released Chains*</li> <li>(10) "States Rectific Finality"</li> <li>(11) "States Rectific Finality"</li> <li>(11) "States Rectific Finality"</li> <li>(12) "States Rectific Finality"</li> <li>(11) "States Rectific Finality"</li> <li>(12) "States Rectific Finality"</li> <li>(13) "States Rectific Finality"</li> <li>(14) "States Rectific Finality"</li> <li>(15) "States Rectific Finality"</li> <li>(16)</li></ul>		
<ul> <li>(v) Toundation"</li></ul>	(u) Tima Approval	
<ul> <li>(w) "Independent Auditor".</li> <li>(1) "Influent Adjuarnent".</li> <li>(2) "Marticet Share"</li> <li>(3) "Marticet Share"</li> <li>(4) "NAAC Execution Date"</li> <li>(4) "NAAC Execution Date"</li> <li>(5) "NAAC "Interviewed"</li> <li>(6) "Non-Participating Manufacturer"</li> <li>(6) "Non Participating Manufacturer"</li> <li>(6) "NPM Adjustment"</li> <li>(7) "Provinsity States Reduction"</li> <li>(8) "Previously Stated States Reduction"</li> <li>(1) "Printe Nate"</li> <li>(1) "Printe Nate"</li> <li>(1) "Printe Nate"</li> <li>(1) "Printe State"</li> <li>(1) "Printe State"</li> <li>(2) "Releasing Parties"</li> <li>(3) "State-Specific Finality"</li> <li>(4) "States Reduction"</li> <li>(5) "Releasing Parties"</li> <li>(6) "Releasing Parties"</li> <li>(7) "States Specific Finality"</li> <li>(8) "State-Specific Finality"</li> <li>(9) "States Relaction"</li> <li>(10) "States Relaction"</li> <li>(11) "Printe Nates"</li> <li>(12) "Printe Nates"</li> <li>(13) "Previously States Relaction"</li> <li>(14) "Printe Nates"</li> <li>(15) "Previously States Relaction"</li> <li>(16) "Releasing Parties"</li> <li>(17) "Printe Nates"</li> <li>(18) "Previously States Relaction"</li> <li>(19) "Previously States Relaction"</li> <li>(10) "Releasing Parties"</li> <li>(11) "Printe Nates"</li> <li>(12) "Printe Nates"</li> <li>(13) "Printe Nates"</li> <li>(14) "Printe Nates"</li> <li>(15) "Printe Nates"</li> <li>(16) "Releasing Parties"</li> <li>(17) "States Relacing Nanufacturer"</li> <li>(18) "States Specific Finality"</li> <li>(19) "States Parties"</li> <li>(10) "States Parties"</li> <li>(11) "States Relacing Orgenizations"</li> <li>(11) "States Relacing Orgenizations"</li> <li>(12) "States Parties"</li> <li>(13) "States Parties"</li> <li>(14) "States Parties"</li> <li>(15) "States Parties"</li> <li>(16) "States Parties"</li> <li>(17) "States Parties"</li> <li>(18) "States Parties"</li> <li>(19) "States Parties"</li> <li>(19) "States Parties"</li> <li>(10) "States Parties"</li> <li>(11) "States Parties"</li> <li>(12) "States Par</li></ul>		
<ul> <li>(a) "Inflation Adjustment".</li> <li>(b) "Marten Stream, Partias Office".</li> <li>(c) "Marten Stream, Partias Office".</li> <li>(d) "Non-Pertispating Manufacturer".</li> <li>(e) "Non-Pertispating Manufacturer".</li> <li>(d) "Non-Sertispating Manufacturer".</li> <li>(e) "Non Pertispating Manufacturer".</li> <li>(f) "Priver Marten Stream Stre</li></ul>	(w) "Independent Auditor"	
<ul> <li>(y) "Linguing Releasing Parties Offer".</li> <li>(a) "Maket Share"</li> <li>(b) "NGA Resculon Dae"</li> <li>(co) "Non-Participaling Manufacuter"</li> <li>(co) "Non-Settling States Reduction"</li> <li>(co) "NPM Adjustment"</li> <li>(co) "Patebacid States Reduction"</li> <li>(co) "Releasing Parties"</li> <li>(co) "Releasing Parties"</li> <li>(co) "Releasing Parties"</li> <li>(co) "States Specific Finality"</li> <li>(co) "States Specific Finality"</li> <li>(co) "States Specific Finality"</li> <li>(co) "States Office Finality"</li> <li>(co) "States Office Finality"</li> <li>(co) "States Office Finality"</li> <li>(co) "States Specific Finality"</li> <li>(co) "Tobacoo Related Orgenizations"</li> <li>(co) "Tobacoo Related Orgenizations"</li> </ul>		
<ul> <li>(a) "Market Sher"</li></ul>		
<ul> <li>(a) "MSA Execution Date"</li> <li>(b) "NAAG"</li> <li>(c) "Non-Serticipating Manufacturer"</li> <li>(d) "Non-Serticipating Manufacturer"</li> <li>(e) "Non Adjustment "Emetage"</li> <li>(f) "NPM Adjustment "Emetage"</li> <li>(g) "NPM Adjustment "Emetage"</li> <li>(g) "NPM Adjustment "Emetage"</li> <li>(h) "Crigital Participating Manufacturers"</li> <li>(i) "Drince Rate"</li> <li>(ii) "Prime Rate"</li> <li>(iii) "Prime Rate"</li> <li>(iii) "Strine Rate"</li> <li>(iii) "State"</li> <li>(iii) "State"</li></ul>		
<ul> <li>(b) "NAAG"</li></ul>	(as) "MSA Execution Date"	
<ul> <li>(c) "Non-Participating Manufacturer"</li> <li>(c) "Non-Sertiting States Reduction"</li> <li>(c) "NOR Adjustment Percentage"</li> <li>(f) "NPM Adjustment Percentage"</li> <li>(h) "Ouddoor Advertising"</li> <li>(i) "Perticipating Manufacturer"</li> <li>(ii) "Perticipating Manufacturer"</li> <li>(ii) "Perticipating Manufacturer"</li> <li>(ii) "Perticipating Manufacturer"</li> <li>(ii) "Perticipating Manufacturer"</li> <li>(iii) "Perticipating Partier"</li> <li>(iii) "Perticipating Partier"</li> <li>(iii) "Perticipating Partier"</li> <li>(iii) "Perticipating Partier"</li> <li>(iii) "State-Specific Finality"</li> <li>(iii) "State-Specific Finality"</li> <li>(iv) "Tobacor Related Orgenizations"</li> <li>(vv) "Tobacor Related Orgenizations"</li> </ul>		
<ul> <li>(c) "Non-Farterparing Manufacturer"</li> <li>(c) "Non-Farterparing States Reduction"</li> <li>(f) "NPM Adjustment"</li> <li>(g) "NPM Adjustment"</li> <li>(g) "NPM Adjustment"</li> <li>(g) "NPM Adjustment"</li> <li>(g) "Pericolary Setted States Reduction"</li> <li>(h) "Prime Rate"</li> <li>(i) "Prime Rate"</li> <li>(ii) "Prime Rate"</li> <li>(iii) "Prime Rate"</li> <li>(iv) "Released Parties"</li> <li>(iv) "State: Specific Finality"</li> <li>(iv) "Tobacco Related Orgenizations"</li> <li>(vv) "Tobacco Related Orgenizations"</li> </ul>		
<ul> <li>(c) "Non-Setting Statick Reduction"</li> <li>(c) "NPM Adjustment"</li> <li>(f) "Provinal Participating Manufacturers"</li> <li>(c) "Ouddoor Advertising"</li> <li>(c) "Perticipating Manufacturers"</li> <li>(c) "Provinaly Settiad States Reduction"</li> <li>(c) "Released Dates"</li> <li>(c) "Released Chairs"</li> <li>(c) "Releasing Parties"</li> <li>(c) "State-Specific Finality"</li> <li>(c) "State-Specific Finality"</li> <li>(c) "States"</li> <li>(c) "States"</li> <li>(c) "States"</li> <li>(c) "States Specific Finality"</li> <li>(c) "Tobacor Production"</li> <li>(c) "States Specific Finality"</li> <li>(c) "Tobacor Product Manufacturer"</li> <li>(c) "Tobacor Product Manufacturer"</li> <li>(c) "Tobacor Product Manufacturer"</li> <li>(c) "Tobacor Related Orgenizations"</li> <li>(c) "Tobacor Related Orgenizations"</li> </ul>	(cc) "Non-Participating Manufacturer"	
<ul> <li>(cc) "Notice Partics"</li></ul>	(dd) "Non-Setting States Reduction"	
<ul> <li>(1) "NPM Adjustment"</li> <li>(2) "NPM Adjustment Percenge"</li> <li>(3) "Outdoor Advertising" Manufactures".</li> <li>(4) "Dradoor Advertising" Manufactures".</li> <li>(5) "Previously Settied States Reduction"</li> <li>(4) "Previously Settied States Reduction"</li> <li>(1) "Prime Rate"</li> <li>(1) "State"</li> <li>(2) "State Specific Finality"</li> <li>(3) "State Specific Finality"</li> <li>(4) "State"</li> <li>(5) "State Specific Finality"</li> <li>(10) "State"</li> <li>(11) "State"</li> <li>(11) "State"</li> <li>(12) "State Specific Finality"</li> <li>(13) "State"</li> <li>(14) "Tobaco Related Orgenizations"</li> <li>(14) "Tobaco Related Orgenizations"</li> <li>(15) "Tobaco Related Orgenizations"</li> </ul>	(cc) "Notice Partics"	
<ul> <li>(g) "NPM Adjuarment Percentage"</li> <li>(h) "Otadoor Adventiang"</li> <li>(i) "Dadoor Adventiang"</li> <li>(ii) "Perticipating Manufacturen"</li> <li>(ji) "Perticipating Manufacturen"</li> <li>(ji) "Perticipating Manufacturen"</li> <li>(ji) "Perticipating Partes"</li> <li>(iii) "Perticipating Partes"</li> <li>(iii) "State-Specific Finality"</li> <li>(ii) "State-Specific Finality"</li> <li>(ii) "State-Specific Finality"</li> <li>(ii) "State-Specific Finality"</li> <li>(ii) "State-Specific Finality"</li> <li>(iii) "State-Specific Finality"</li> <li>(iv) "Tobaco Products"</li> <li>(iv) "Tobaco Related Organizations"</li> </ul>	(f) "NPM Adjustment"	
<ul> <li>(h) "Criginal Participating Manufacturen".</li> <li>(i) "Denkcion Advertiaing".</li> <li>(ii) "Perkushy Statical States Reduction".</li> <li>(kt) "Previously Statical States Reduction".</li> <li>(kt) "Previously States".</li> <li>(iii) "Prime Rate: "States".</li> <li>(iv) "Released Parties".</li> <li>(iv) "Releasing Parties".</li> <li>(iv) "States Specific Finality".</li> <li>(iv) "Tobacco Product Manufacturet".</li> <li>(iv) "Tobacco Related Organizations".</li> <li>(iv) "Tobacco Related Organizations".</li> </ul>	(gg) "NPM Adjuatment Percentage"	
<ul> <li>(ii) "Drador Adverting"</li> <li>(j) "Parcipaing Manufactured"</li> <li>(k) "Parcipaing Manufactured"</li> <li>(k) "Prime Rate"</li> <li>(iii) "Frime Rate"</li> <li>(iiii) "Released Parties"</li> <li>(iii) "Releasing Parties"</li> <li>(iv) "Releasing Parties"</li> <li>(iv) "State-Specific Finality"</li> <li>(iv) "State-Specific Finality"</li> <li>(iv) "Tobaco Product Manufacturet"</li> <li>(iv) "Tobaco Related Orgenizations"</li> <li>(iv) "Tobaco Related Orgenizations"</li> </ul>	(hi) "Chiginal Participating Manufacturen."	
(j) "Participating Manufacturer"	ii) "Outhoor Advertisine"	
(kt)       "Previously", Settled States Reduction".         (11)       "Prime Rate."         (110)       "Relative Market Share".         (111)       "Released Parties".         (111)       "Released Parties".         (112)       "Released Parties".         (117)       "Settling State".         (118)       "Releasing Parties".         (119)       "Releasing Parties".         (117)       "State Specific Finality".         (117)       "State Specific Finality".         (117)       "State Specific Finality".         (110)       "State Specific Finality".         (110)       "State Specific Finality".         (110)       "State Specific Finality".         (110)       "State".         (110)       "State Specific Finality".         (110)       "State".         (110)       "State".         (111)       "State".	(i) "Particinatine Manufactures"	
(1) "Prime Rate: Action dates reconciliant (mm) "Relaxive Market Share" (m) "Released Parties" (m) "Releasing Parties" (m) "State-Specific Finality" (m) "State-Specific Finality" (m) "Tobacor Product Manufacturer" (w) "Tobacor Related Organizations"		
(iii) "Inter wat: Anatet Share" (iii) "Relaxed Partics" (ioo) "Released Partics" (pp) "Releasing Partics" (pr) "Stuting State" (ii) "State Specific Finality" (iii) "State Participating Manufacturet" (iii) "State Specific Finality" (iii) "Tobacco Products Manufacturet" (iv) "Tobacco Related Organizations"		
(m) "Released Parties" (xo) "Released Parties" (xo) "Released Parties" (xo) "Releasing Parties" (xo) "Stating State" (xo) "State" Specific Finality" (xo) "State Specific Finality" (xo) "State Specific Finality" (xo) "Tobacco Product Manufacturet" (xo) "Tobacco Products"		
(m) "Reteaced Charm" (or) "Reteaced Charm" (pp) "Reteacing Parties" (qq) "State-becting Farality" (r) "State-becting Finality" (u) "State-becting Finality" (u) "Tobacco-Related Organizations".	mm) Kciative Market Share	
(co) "Released Parties"	run) "Keleaked Claims"	
(pp) "Releasing Parties" (pq) "State" (r) "State" (r) "State" Specific Finality" (r) "Subsequent Participaling Manufacturet" (r) "Tobacco Product Manufacturet" (rv) "Tobacco Related Organizations"	(co) "Released Parties"	
(qq) "Settling State" (rt ) "State". (ss) "State". (s) "State-specific Finality". (s) "Subsequent Paricipating Manufacturer" (u) "Tobacco Products". (vv) "Tobacco Related Organizations".	pp) "Releasing Parties"	
(r) "Stare"" (ss) "Stare.Specific Finality"	ao) "Settline State"	
(s) "Star-Specific Finality" (1) "Subsequent Participating Manufacturer" (u) "Tobacco Product Manufacturer" (vv) "Tobacco-Related Organizations".	rt) "State"	
(w) "Subsequent Trainty (10) "Subsequent Praticipating Manufacturer" (10) "Tobacco Products Manufacturer" (w) "Tobacco Related Organizations"		
(II) "Tobacediem randopaing wanutecturer" (w) "Tobacco Products" (w) "Tobacco Related Organizations"		
(uu) "Tobacco Product Manufacturer" (vv) "Tobacco Products" (vw) "Tobacco Related Organizations"	III) "Subsequent Participating Manufacturer"	
• - •	uu) "Tobacco Product Manufacturer"	
	•	

--

MASTER SETTLEMENT AGREEMENT

(AS AMENDED BY THE ADDENDUM OF CLARIFICATIONS)

### TABLE OF CONTENTS (continued)

-----

Puge

----

----

Page

	(vv) "Underage" 6
	(zz) "Vicken Game Arcade"
	(asa) "Volume Adiustment".
	6 (NAN) "Youth"
8	OCI IEE
E	
	Pronibilion on Four Large ung
	(0) Ban (N US OI CARONIN.
	Ran on Tohnoro Brand Name Merchandisc
	Ban on Gifts to Undergee Persons Based on Proofs of Purchase
	1 imitation on Third-Party the of Brand Names
	Radon Non-Tobeco Brand Natics
	Dation (1941) 1900-1944) Annual An
	Kestinction on Advocacy transcriming settiement intercedus
	(a) [Massibultion of the Lobacco Institute, inc., inc Council for Lobacco Research-U.S.A., title and unc
	Center for Indicol Alf Research, Inc.
	Kegulation and (Nersight of New Topocco-Kelated Trade AMK failunt)
2 :	
>	TOBACCO CONTROL AND UNDERAGE USE LAWS
7	
	Foundation Purposes
	Bake Foundation Payments
	National Public Education Fund Payments
	(d) Creation and Organization of the Foundation
	(c) Foundation Affiliation
	(f) Foundation Functions
	(g) Foundation Grant-Making
	(h) Foundation Activities
	(1) Severance of this Section
VII.	ENFORCEMENT
	(a) Jurixdiction
	(b) Enforcement of Consent Decree
	(c) Enforcement of this Agreement
	Right of Review
	Applicability
	( conclumiton of Parloreenkrit - , , , , , , , , , , , , , , , , , ,
VIII.	(EKIAIN ON(A)ING KESPONSIBILITES OF THE SETTLENG STATES
X	
	(a) All Payments Into Exerow
	(b) Initial Payments
	(c) Allituda Fayrikeus and Subsection Subsection Payments agricents (d) NPM Adjustment for Subsection Participating Manufacturers
	(c) Sumbround Provincial
	Pavment Recentricity
	Comorale Structures
	Order of Application of Allocations, Offsets, Reductions and Adjustments
×	EFFECT OF FEDERAL TOBACCO-RELATED LEGISLATION.
:	

<ul> <li>(c) Kesolution of Disputes.</li> <li>(c) Gerenal Treatment of Payments.</li> <li>(e) Gerenal Treatment of Payments.</li> <li>(f) Disbursteneous and Charges Not Contingent on Final Approval</li> <li>(f) Disbursteneous and Charges Not Contingent on Final Approval</li> <li>(h) Applicability to Section XVII Payments.</li> <li>(h) Applicability to Section XVII Payments.</li> <li>(i) Payments After Applicable Condition</li> <li>(i) Payments After Applicable Condition</li> <li>(i) Payments After Applicable Condition</li> <li>(ii) Released Claims Againt Released Pantics.</li> <li>(i) Section (Claims Againt Released Pantics.</li> <li>(i) Released Claims Againt Released Pantics.</li> <li>(i) Non-Admissibility.</li> <li>(i) Non-Admissibility (Claims Againt Released Pantics.</li> <li>(i) Non-Admissibility.</li> <li>(i) Non-Admissibility.</li> <li>(i) Non-Admissibility.</li> </ul>	
<ol> <li>Construction and Charges Not Contingent on Final Apprival</li> <li>Payments to be Made Only After Final Approval</li> <li>Payments to be Made Only After Final Approval</li> <li>Approvalisation of Dispoted Payments.</li> <li>Payments After Applicable Condition</li> <li>Refeated</li> <li>Ref</li></ol>	Suns
<ul> <li>(h) Applicability to Section XVII Pyrments.</li> <li>(i) Misculated of Disputed Payments.</li> <li>(i) Misculated of Disputed Payments.</li> <li>SETTLIAG STATES' RELEASE, DISCHARGE AND COVENANT</li> <li>SETTLIAG STATES' RELEASE, DISCHARGE AND COVENANT</li> <li>(a) Released Chaims Against Released Parties.</li> <li>(c) NORTRUCTION.</li> <li>RECOVERY OF COSTS AND ATTORNEYS' FEES</li> <li>(c) RECOVERY OF COSTS AND ATTORNEYS' FEES</li> <li>(c) Transfer of Tobaco Brands.</li> <li>(c) Non-Admissibility.</li> <li>(c) Non-Admissibility.</li> <li>(c) Non-Admissibility.</li> </ul>	Survey of the second
<ol> <li>Payments After Applicable Condition</li> <li>Belance STATES' RELEASE. DISCHARGE AND COVENANT</li> <li>SETTLING STATES' RELEASE. DISCHARGE AND COVENANT</li> <li>Released Claims Against Released Parties</li> <li>CONSENT DECREES AND DISMISSAL OF CLAMS</li> <li>CONSENT DECREES AND DISMISSAL OF RELATED LAW</li> <li>PARTICIPATING MANUFACTURERS' DISMISSAL OF RELATED LAW</li> <li>POLUNTRAR VOT OF THE PARTIES</li> <li>CONSTRUCTION</li> <li>RECOURT VOT</li> <li>REPRESE</li> <li>REPRESE</li></ol>	
<ul> <li>(a) Release</li> <li>(b) Release of Claims Against Released Partics</li> <li>(c) Released Santo DISMISSAL OF CLAMS</li> <li>(c) RELATING MANUFACTURERS' DISMISSAL OF RELATED LAW</li> <li>POLUNTARY ACT OF THE PARTIES</li> <li>VOLUNTARY ACT OF THE PARTIES</li> <li>VOLUNTARY ACT OF THE PARTIES</li> <li>VOLUNTARY ACT OF THE PARTIES</li> <li>RECOVERY OF COSTS AND ATTORNEYS' FEES</li> <li>MISCELLANEOUS</li> <li>MISCELLANEOUS</li> <li>MISCELLANEOUS</li> <li>MISCELLANEOUS</li> <li>MISCELLANEOUS</li> <li>(c) Transfer of Tubaco Brands</li> <li>(c) Transfer of Tobaco Brands</li> <li>(c) Transfer of Tobaco Brands</li> <li>(c) Non-Admissibility</li> <li>(d) Non-Admissibility</li> <li>(e) Renomination of Admission</li> </ul>	Sources and a second seco
<ul> <li>(b) Kereact Claims Against Recent Partice</li> <li>(c) Kereact Claims Squarts Recent Partice</li> <li>PARTICIPATING MANUFACTURERS' DISMISSAI. OF RELATED LAW</li> <li>POLUNTARY ACT OF THE PARTIES</li> <li>VOLUNTARY ACT OF THE PARTIES</li> <li>CONSTRUCTION</li> <li>RECOVERY OF COSTS AND ATTORNEYS' FEES</li> <li>MISCELLANEDUS</li> <li>MISCELLANEDUS</li> <li>MISCELLANEDUS</li> <li>MISCELLANEDUS</li> <li>MISCELLANEDUS</li> <li>(c) Transfer of Tutre Law</li> <li>(c) Transfer of Tobacco Brands</li> <li>(c) Transfer of Tobacco Brands</li> <li>(c) Non-Admissibility</li> <li>(f) Non-Admissibility</li> <li>(f) Non-Admissibility</li> </ul>	Sources
PARTICIPATING MANUFACTURERS' DISMISSAL OF RELATED LAW VOLUNTARY ACT OF THE PARTIES VOLUNTARY ACT OF THE PARTIES CONSTRUCTION RECOVERY OF COSTS AND ATTORNEYS' FEES MISCELLANEOUS. MISCELLANEOUS. I a Effect of Current Law MISCELLANEOUS. (c) Transfer of Tobacco Brands. (c) Transfer of Tobacco Brands. (c) Transfer of Tobacco Brands. (c) Non-Admissibility. (c) Non-Admissibility.	<b>SOUTS</b>
VOLUATARY ACT OF THE PARTIES CONSTRUCTION RECOVERY OF COSTS AND ATTORNEYS FEES MISCELLANEOUS. MISCELLANEOUS. Di Trenkfer of Tothare Law (e) Limited Mast-Favored Mison Provision (e) Trenkfer of Tothaco Branda. (f) Poynethermalic and Admission (f) Non-Admissibility (f) Non-Admissibility (f) Non-Admissibility	
RECOVERY OF COSTS AND ATTORNEYS FEES MISCELLANEOUS. MISCELLANEOUS. Di Effect of Curren Law (e) Limited Mask-Favored Future Law (c) Transfer of Tobacco Branda. (c) Programmin a Valinussion (c) Non-Admissibility (c) Non-Admissibility (c) Non-Admissibility (c) Non-Admissibility (c) Non-Admissibility	
MISCELLANEOUS Effect of Current of Future Law (b) Limited ModeFavored Nation Provision (c) Transfer of Tobacco Brands (d) Psymetra in Section (e) Non-Admissibility (f) Non-Admis	
<ul> <li>(a) Effect of Lurrent or Future Law</li> <li>(b) Limited Most-Favored Jation Provision</li> <li>(c) Transfer of Tobacco Brands.</li> <li>(d) Psymmetry in Stellement</li> <li>(d) Psymmetry and Admission</li> <li>(d) Non-Admissibility</li> <li>(f) Non-Admissibility</li> <li>(h) Non-Admissibility</li> <li>(h) Nan-Admissibility</li> </ul>	
(j) Amendment and Walver	
(k) Notices	
(1) Cooperation	
(n) COVERING LAW	
(r) Applicability	
1	
(x) Notice of Material Transfera	
(y) Entire Agreenwat	
(00) Decimal Flatch	
(cc) Export Packaging	
) Notice to Affiliates	
EXHIBITA STATE ALLACATION PERCENTAGES	
<u>د</u> ر	

:=

	MASTER NETTLEMENT AGREEMENT This Master Settlement Agreement is made by the undersigned Settling State officials (on behalf of their respective Settling States) and the undersigned Participating Manufacturers to settle and resolve with finality all Released Chams against the Participating Manufacturers and related entities as set forth herein. This Agreement constitutes the documentation effecting this settlement with respect to each Settling State, and is intended to and shall be binding upon each Settling State and each Participating Manufacturer in accordance with the terms hereof. 1. RECITALS	WHEREAS, more than 40 States have commenced litigation ascerting various claims for monetary, equitable and injunctive relief against certain tobacco product manufacturers and othern as defendants, and the States that have not filed sust can potentially assert milling claims. WHEREAS, the Settling States that have commenced litigation have aveght to vitrain equitable relief and larmages under state laws, including potieles adopted to achieve a significant reduction in smoking by Youth: WHEREAS, the fortunitar potieles adopted to achieve a significant reduction in smoking by Youth: WHEREAS, the fortunitar protection and/or and/or and/or and/or mater to further the Settling States' pull-texe WHEREAS to fortunitar have denied each and every one of the Settling States' have been contexted by the woredoing and have ascerted a number of defenses to be Settling States' claims. which defenses have been contexted by the	Settling States: WHEREAS, the Settling States and the Participating Manufacturers are committed to reducing underage tobacco use by discounsping such use and by preventing Y outh access to Tobacco Products. WHEREAS, the Participating Manufacturers recognize the concern of the tobacco grover community that it may be adversely a ffected by the pretentian Manufacturers recognize the concern of the tobacco grover community that it may be adversely a ffected by the pretentian Manufacturers concernia adverse common first may be adversely a ffected by the pretentian Manufacturers concernia adverse common first may be adversely a ffected by the pretentian modules concern about the political leadership of States with grower communities to will, within 30 days after the MSA Execution Date, meet with the political leadership of States with grower communities to address these economic concerns. WHEREAS, the underaging State for the MSA between the first base in political designed to reduce Y outh storess with the tobacco industry is measurer on other to further the Settling States: and storess to promote the public health and to secure monetary payments to the Settling States: and	WHEREAS, the Setting States and the Pericipating Manufacturers wish to avoid the further expense, delay, inconvenience, burden and uncertainty of continued liagiant including appeals from any verticits), and, therefore, have agreed to actife their respective lawauits and potential cliam partuant to terma which will achiev for the Setting States and the further latence, burden in their respective lawauits and potential cliam partuant to terma which will achiev for the Setting States and the further latence the setting for the advancement of public health, the implementation of important to havor-related public health measures, including the enforcement of the mandates and restrictions related to such measures, as well as funding for a national Foundation Bet Monor Tradect to superstand the functions related to such measures, as well as funding for a national Foundation and exciting the use of Toacco, products by Youth. NOW, THEREFORE, BE TI KONW THAT, in consideration of the implementation of tobacco-related basin measures, and the payments to be made by the Participating Manufacturers, the turbic term of the interference of the activities and the participating Manufacturers, acting by and through their authwrited agents, incurvalue and agree as follows: II. DEFINITIONS	<ul> <li>(i) "Account" has the meaning given in the Elserow Agreement.</li> <li>(i) "Adult" interan any promon or prenom who are not Unkenge.</li> <li>(i) "Adult" interan any promon or prenom who are not Unkenge.</li> <li>(ii) "Adult-Only Facelity" means a facility or reatricted area (whether open-air or enclosed) where the operator ensures or has a reasonable basis to believe duch a by brecking identification as required under state law, or by checking the identification of any person appearing to be under the age of 27) that no Underage person is present. A facility or reatricted in duction of any person appearing to be under the age of 27) that no Underage person is present. A facility or reatricted area into the operator ensures or has a reasonable basis to believe that no Underage person is present during the vectator in question.</li> <li>(ii) "Allikita" means a person with a no Underage person is present during the vectator in question.</li> <li>(ii) "Allikita" means a person with affectly own or controls, is owned or controlled by, or is under common ownership" mean ownership of a required under the age of 201 by parposes of this definition, the terms "owns" "to owned" and "ownership" mean ownership of a required under person.</li> <li>(ii) "Allikita" means a person with directly of the equivalent thereof, of 10 persent or more, and the term "bernon" means an individual, partnership, mean ownership of committee, association, coporation or any other organization or group of person "to ownership" mean ownership of a required mean and the direct of a pursuant to subsection XVIII().</li> <li>(i) "AllowaNe Share" means the percentage set forth for the State in qrestion as a listed in Evolution of such State's percentage three, solely for the purpose of caloulating payments under subsection IX(s)(2) (and corresponding payments under subsection solely for the purpose of caloulating payments under subsection IX(s)(2) (and corresponding payments under subsection IX(s) of a corresponding payments under subsection</li></ul>
(continued) Page	EXHIBITE FORMULA FOR CALCULATING VOLUME ADJUSTMENTS	XJX ZOLOX	EXHIBIT 3 DESIGNATION OF OUTSIDE COUNSEL. S1 EXHIBIT 1 MODEL STATUTE EXHIBIT U STRATEGIC CONTRIBUTION FUND PROTOCOL. U-1 EXHIBIT U STRATEGIC CONTRIBUTION FUND PROTOCOL.		2

TABLE OF CONTENTS

\_\_\_\_

### ----

IX(i)), the percentage disclosed for the State in question pursuant to subsection LX(c)(2)(A) prior to June 30, 1999, without regard to any subsequent alteration or modification of such State's percentage share agreed to by or antong any States. (g) "Allocated Payment" means a particular Setting State's Allocable Share of the sum of all of the payments to be made by the Original Participating Manufacturers in the year in queucino pursuant to subscience MXo(1) and IXo(2), as such payments have been adjusted, reduced and allocated pursuant to clause "First" through the first sentence of clause "First" through the first sentence of clause "First" ansheerion IX(s), but before application of the other offsets and adjustments described in clauses. "Sitch" through the first sentence of clause "First" through the first sentence of clause "First" ansheerion IX(s), but before application of the other offsets and adjustments described in clauses. "Sitch" through "Thritteenth" of subsection IX(s).

(h) "Banktupluy" means, with respect to any entity, the commencement of a case or other proceeding (whether volumary or involuntary) seeking any of (1) liquidation, reorganization, retrabilitation, receivenship, or other retief with respect to such entity or its debts under any bankruptry, insolvency or similar law now or hereafter in effect: (2) the appointment of a trustee, receiver, liquidation, custodian or similar official of such entity or any substantial part of its buarters are property; (3) the consent of such entity to any of the relief described in (1) above or to the appointment of any official described in (2) above in any such case or other proceeding involuntarily commenced against such solution; or (4) the entity of an order for relief an o such entity under the federal bankruptcy laws as now or hereafter. Provided, however, that an involuntary case or proceeding otherwise within the foregoing definition shall not be a "Bankrupticy" if it is or was distribed with (6) days of its commence.

(i) "Brand Name" means a brand name (alone or in conjunction with any other word), trademark, logo, symbol, mutto, selling message, recognizable pattern of colons, or any other indicia of product identification identication identication stamilar to, or tarihilar to, or carrientiable with those used for any domestic brand of Tobacco Products. Provided, however, that the term "Brand Name" shall not include the compare name of any Tobacco Product Manufacturer that does not after the MSA Execution Date sell a brand of Tobacco Product Manufacturer that does not after the MSA Execution Date sell a brand of Tobacco Product Manufacturer that does not after the MSA Execution Date sell a brand of Tobacco Products in the States that includes such corporate name of the such corporate name.

(j) "Brand Name Sponwarkhy" means an athletic, inusical, artiatic, or other aoctal or cultural event as to which payment is made (or other consideration is provided) in exchange for use of a Brand Name of Name (1) and Name

(k) "Busineas Day" means a day which is not a Saturday or Sunday or legal holiday on which banks are authorized or required to close in New York, New York.

(1) "Cartuxon" means any drawing or other depiction of an object, person, animal, creature or any similar cancature

that satisfies any of the following criteria:

(1) the two of connically exaggerated features: (2) the arrithmice of human characteristics to animals, plants or other obj

(2) the attribution of human characteristics to animals, plants or other objects, or the similar use of anthropomorphic technique; or

(3) the attribution of unradural or extrahuman abilities, such as imperviousness to pair or injury. X-ray vision, tunneling at very high speeds or transformation.

The term "Cartoon" includes "loe Came!," but does not include any drawing or other depiction that on July 1, 1998, was in use in any State in any Participating Manufacturer's corporate logo or in any Participating Manufacturer's Tobacco Product packaging.

(m) "Cyarette:" means any product that contains inclute, is intended to be burned or heated under ordinary conditions of us, and constains of or contains (1) any reli of inbacro, in any form, that is functional in the product, which, because of its appearance, the type of iobacro, and for the functional in the product, which, because of its appearance, the type of iobacro, and of infert, or its packaging and behing, it likely to be offered to, or purchased by, consumers as edgaratter or (3) any used in the filter, or its packaging and labeling, it likely to be offered to, or purchased by, consumers as edgaratter or (3) any roll of those coveraged in the filter, or its packaging and labeling, it likely to be offered to, or purchased by, consumers as a cigaratte described in clause type, packaging, or labeling, its likely to be offered to, or purchased by, consumers as a cigaratter described in clause type, packaging, or labeling is likely to be offered to, or purchased by, consumers as to becare of its appearance, type, packaging, or labeling is suitable for use and likely to be offered to, or purchased by, consumers as tobacco for making to the provided in advections II(2) and II(mm), 01,0325 onnees of "YoUI-your-own" tobacco shall constitute one individual "Cigarette"."

(n) "Claims" means any and all manner of civil (i.e., non-criminal): claims, demands, actions, usits, causes of action, damages (whenever incurred), liabilities of any name including civil perailies and pointed damages, as well as costs, expenses and atomreys' fee (except as to the Original Participating Manufesturen's obligations under section XVII), known or unknown, suspected or unsuspected, accrued or unaccrued, whether legal, equitable, or statutory.

 "Consent Decree" means a state-specific consent decree as described in subsection XIII(b)(1)(B) of this Agreement.

(p) "Court" means the respective court in each Settling State to which this Agreement and the Concerd Decree are presented for approval and/or entry as to that Settling State.

(q) "Excrow" has the meaning given in the Excrow Agreement.

(r) "Eacing Agent" means the eacrow agent under the Eacing Agreement.

(s) "Excrow Agreement" means an excrow agreement substantially in the form of Exhibit B.

(i) "Federal Tobacco Legislation Offset" means the offset described in section X.

(1) "Function to the same of the contract of t

the date by which State-Specific Finality in a sufficient number of Settling States has secured, or
 June 30, 2020.

For the purposed of this subsection (u), "State-Specific Finality in a sufficient number of Settling States" means that State-Specific Finality has occurred in both:

(A) a number of Settling States equal to at least RU% of the total number of Settling States, and (B) Settling States having aggregate Allocable Shares equal to at least RU% of the total aggregate

Allocable Shares assigned to all Settling States. Notwithstanding the foregoing, the Original Participating Manufacturers may, by unantitivus written agreetient.

waive any requirement for Final Approval set forth in subsections (A) or (B) hereof.

(v) "Foundation" means the foundation described in section VI.

(w) "Independent Auditor" means the firm described in subsection XI(b).

(x) "Initiation Adjustment" means an adjustment in accordance with the formulas for inflation adjustments set forth in Exhibit C.

()1 "Luigating Releasing Parties Officet" means the officet described in subsection XII(b).

(z) "Market Share" means a Tobacco Product Manufacturer's respective share (cypressed as a perventage) of the total mumber of Indivatival Cigarettes with In the 10.9 United States, the District of Columbia and Dierto Rico during the applicable calendar year, an measured by orche tava vollected by the fisched graves of the claim set and in the vaso during the applicable calendar year, an measured by orche tava vollected by the fisched graves of the claim set and in the vaso during the "Market Share" with respect to calculations under subsection 1X(1), 0.09 onness of "Poll your own" tobacco shall construte one individual Cigarette: for purposes of the definition and determination of "Market Share" with respect to calculations under subsection 1X(1), 0.09 onness of "Poll your own" tobacco shall construte one individual Cigarette: for purposes of the definition and determination of "Market Share" with respect to calculations under subsection 1X(1), 0.09 onness of "Poll your own" tobacco shall construte one individual Cigarette.

(as) "MSA Execution Date" means November 23, 1998.

(bb) "NAAG" means the National Association of Attorneys General, or its successor organization that is directed by the Attorneys General to perform certain functions under this Agreement.

(cc) "Non-Participating Manulacturer" means any Tobacco Product Manufacturer that is not a Participating Manufacturer.

(idi) "Non-Settling States Reduction" means a reduction determined by multiplying the amount to which such reduction applies by the aggregate Allocable Shares of those States that are not Settling States on the date 15 days before such payment is due.

(ec) "Noise Parises" means each Participating Manufacturer, each Settling State, the Excrew Agent, the Independent Auditor and NAAG.

(ii) "NPM Adjustment" means the adjustment specified in subsection IX(d).

(gg) "NPM Adjuntment Percentage" means the percentage determined pursuant to subsection 1X(d).

(hh) "Original Paritopating Manufacturers" means the following: Brown & Williamson Tobacco Corporation, Lorillard Tebacco Company, Philip Morria Incorporated and R.J. Reynolds Tobacco Company, and the respective successors of each of the foregoing. Except as expreasly provided in this Agreement, once an entity becomes an Original Participating Manufacturer, such entity shall permanently retain the status of Original Participating Manufacturer.

(ii) "Outdoor Advertising" means (1) billboards, (2) signs and placents in arenas, stadiums, shopping mails and Video Game Arcades (whether any of the foregoing are open air or enclosed) (but not including any such sign or placend video Game Arcades (whether any of the foregoing are open air or enclosed) (but not including any such sign or placend video Game Arcades (whether any of the foregoing are open air or enclosed) (but not including any such sign or placend video Game Arcades (whether any of the foregoing are open air or enclosed) (but not including any such sign or placend video Game Arcades (whether any of the foregoing are open air or enclosed) (but not including any such surface of a window field enclosed) (but not including any such surface) (but not including any such surface of a super feet (and that entile is placed in such proving) to any other advertisement to a not occup) an area larger than vise domene (ar flor outside of a Tobacco Product manufacturing facility; (2) an individual advertisement that does not occup) an area larger than outside of a Tobacco Product manufacturing facility; (2) an individual advertisement that does not occup) an area larger than outside of any transit and any as a segment of a larger advertisement is an area larger than the enclosed (b) on the outside of any usual excluding such avertisement to a longer than or eres). and that is placed (b) on the property of) any such stablishment, or (C) on the insule of a window facing machine, (B) outside (but on the property of) any such stablishment, or (C) on the insule of a window facing machine.

outward in any such establishment; (3) an advertisement inside a retail establishment that sells Tobacco Products (other	than solely through a vending machine) that is not placed on the inside surface of a window facing outward; or (4) an	outdoor advertisement at the site of an event to be held at an Adult-Only Facility that is placed at such site during the	period the facility or enclosed area constitutes an Adult-Only Facility, but in no event more than 14 days before the event,	and that does not advertise any Tobacco Product (other than by using a Brand Name to identify the event).
(3) an advertisement inside a retail estab	tine) that is not placed on the inside surf	an event to be held at an Adult-Only Fu	constitutes an Adult-Only Facility, but in	eco Product (other than by using a Brand
outward in any such establishment;	than solely through a vending mach	outdoor advertisement at the site of	period the facility or enclosed area o	and that does not advertise any Tobae

(ii) "Participating Manufacturer" means a Tobacco Product Manufacturer that is or becomes a signatory to this Agreement, provided that U) in the case of a Tobacco Product Manufacturer that is on an Original Participating Manufacturer, such Tobacco Product Manufacturer is bound by this Agreement and the Consent Decree (or, in any Setting State that does not permit amendment of the Consent Decree, a constant decree containing terms identical to these set forth in the Consent Decree binds Original Participating Manufacturers, such Tobacco Product Manufacturer is bound by this Agreement and the Consent Decree binds Original Participating Manufacturers (provided, however, that such Tobacco Product Manufacturer and the Consent Decree binds Original Participating Manufacturers (provided, however, that such Tobacco Product Manufacturer and the Consent Decree binds Original Participating Manufacturers (provided, however, that such Tobacco Product Manufacturer and the Consent Decree binds Original Participating Manufacturers (provided, however, that such Tobacco Product Manufacturer, within a reasonable perfect of a implicit print and the Consent Decree binds Original Participating Manufacturer and the Inter Rate) that it would have been obligated to make in the intervening period had it been a agrantory as of the MSA Escention Date, and Tobacco Product Manufacturer, within Agreement, once an entity becomes a Participating Manufacturer and relating that it would have been only and the terme and the American and the Agreement once an entity becomes a Participating Manufacturer and relating that Manufacturer and relating and the Agreement once an entity becomes a Participating Manufacturer and relating and the Agreement once an entity becomes a Participating Manufacturer and relating and the Agreement once an entity becomes a Participating Manufacturer and relating and and the Agreement once an entity becomes a Participating Manufacturer and relating and and the Agreement once an entity becomes a Participating Manufactu

(kk) "Previoualy Scitted States Reduction" means a reduction determined by multiplying the amount to which such reduction applies by 12.45000006, in the case of payments due in or prior to 2007; 12.23335676, in the case of paymenta due after 2007 but before 2018; and 11.066666756, in the case of payments due in or after 2018.

(II) "Pume Rate" shall mean the prime rate as published from time to time by the Wall Street Journal or, in the event the Wall Street Journal Is no longer published or no longer publishes such rate, an equivalent successor reference rate determined by the Independent Auditor.

(rmm) "Retaive Market Share" means an Original Participating Manufacturer's respective share (expressed as a percensage) of the total immediate of individual Cigarettes shipped in or to the fifty United States, the District of Columbia and Phero Rico by all the Original Participating Manufacturers during the evant which the payment at issue is due (regulates of Manufacturers during the evant which manufacturers is the original Participating Manufacturers during the varie which the payment at issue is due (regulates of Manufacturers during the varie which manufacturers reports of shipments of Cigarettes to Management Science Associates, Inc. (or a successor entity acceptable Manufacturers reports of shipments of Cigarettes to Management Science Associates, Inc. (or a successor entity acceptable Manufacturers shall be dereaded to have been shipped solely by the first Participating Manufacturer shall be derend to have been shipped solely by the first Participating Manufacturer (or do so. For purposes of the definition and determination of "Relative Market Share," 0.09 ouncest of "mill your own" to do so. For purposes of the definition and determination of "Relative Market Share," 0.09 ouncest of "mill your own" to both constitute one individual Cigarette.

## (nn) "Released Claims" means:

(1) for past conduct, acts or ormitations (including any damages incurred in the future arking from such past conduct, acts or ormitations), those Chairn directly or indicatively based on, arking our of or in any vay related in whole or in part, to (A) the use, sale, distribution, manufesture, development, advertising, marketing of health effects of, (B) the exposure to, or (C) research, natements, or warrings regarding, Tobacco Products (including, but not limited to, the Chairn adverted in the actions luterified in Exhibit D, or any comparable Chairn that were, could be or could have been asketted in those actions or in any comparable sciling. Tobacco Products (including, but not limited to, the Chairn adverted in those actions or in any comparable sciling. Faster or local court brought by a Setting State or a Releasing Party (whether or not auch Stating State or Releasing Party (whether or not auch Stating State or Releasing Party (whether or not auch Stating State or Releasing Party (whether or not auch Stating State or Releasing Party (whether or not auch Stating State or Releasing Party (whether or not access Chairn State or Releasing Party (whether or not access Chairn State or Releasing Party (whether or not access Chairn State or Releasing Party (whether or not access Chairn State or Releasing Party (not excepting clicin field) in 10 for Orts and courd or Cognitis and a condition). Except for claims not access the not clicin are released planty (not any 12 houstoch Related Organizations, which clicins are released planty under excepting clicin field) in this Agreement).

(2) for future conduct, acts or ormissions, only those monetary Claims directly or indirectly based on, arising out of or in any way related to, in whole or in part, the use of or exposure to Tobaco Photocs, manufactured in the ordinary course of business, including without limitation any future Claims for retimbursement of health care costs allegedly associated with the use of or exposure to Tobaco.

(w) "Released Parties' means all Participating Manufacturers, their past, present and future Affiliates, and the respective divisions, officturer, directors, employees, representatives, insurers, lenders, underwriters, Tobacco Related Organizations, trade associationa, variettanta, auditona, advertising agencies, public relations entities, attorneys, retailers and distributors of any Participating Manufacturer or of any such Affiliate (and the predeceason, heins, eccetons, retailers and distributors of any Participating Manufacturer or of any such Affiliate (and the predeceason, heins, eccetons, and institutors of any such Affiliate) that is itself a Non-Participating Manufacturer at any time affect the MSA Execution Date, under work prenon or entity becomes a Participating Manufacturer at any time affect the MSA Execution Date, under works prenon or entity becomes a Participating Manufacturer.

(pp) "Releasing Patters" means each Settling State and any of its past, present and future agents, officials acting in their official capacities, legal representatives, departments, commissions and divisions; and also means, to the

full extent of the power of the signatories hereto to release past, present and future claims, the following: (1) any Settling State's subdivisions (political or otherwise, including, but not limited to, municipalities, counties, panishes, villages

unincorporated districts and hospital districts), public entities, public instrumentalities and public educational institutions: and (2) persons or entities acting in a parens partie, sovereign quasi-sovereign, private attorney general, qui am, taryayer, or any other capacity, whether or not any of them participate in this sattlement. (A) to the evtent that any such person or earthy to seeking relief on behalf of or generally applicable to the general public in such Settling State or the people of the State, as opposed abolity to private or individual relief for separate and distinct injuries, or (B) to the remit that any such entry (as opposed to an individual relief for separate and distinct injuries, or (B) to the critent that any such entry (a benefit of present or retired state employees) paid or reinbursed, directly or indirectly, by a Settling State

(sq) "Settling State" means any State that signs this Agreement on or before the MSA Execution Date. Provided however, that the term "Settling State" shall not include (1) the States of Mississippi, Florida. Tetas and Minnessa: and (2) any State as to which this Agreement has been terminated.

(rr) "State" means any state of the United States, the District of Columbia, the Commonwealth of Puerto Rico, Guant, the Virgin Islands, American Samoa, and the Northern Marlanas.

(ss) "State Specific Finality" means, with respect to the Settling State in question:

(1) this Agreement and the Content Decree have been approved and entered by the Court as to all Original Participating Manufacturen, or, in the event of an appeal from or review of a decision of the Court to withhold its approval and entry of this Agreement and the Content Decree, by the court hearing such appeal or conducting such review;

(2) critry by the Court has been made of an order diamisating with prejudice all claims against Released Parties in the action as provided herein; and

(3) the time for appeal or to neek review of or permission to appeal ("Appeal") from the approval and entry an described in subsection (1) hereof and entry of such order described in subsection (2) hereof has expired; or, in the event of and the order described in subsection (2) hereof and entry of such order described in (1) hereof and the order described in subsection (2) hereof an affirmation and and and and and the order described in subsection (2) hereof and the such Appeal has been taken and such dismination for a firmance has become no longer subject to further Appeal (including, without limitation, review by the United States Supreme Court).

(11) "Subsequent Participating Manufacturer" means a Tobacco Product Manufacturer (other than an Original Participating Manufacturer) that: (1) is a Participating Manufacturer, and (2) is a signatory to this Agreement, regardless of when such Tobacco Product Manufacturer became a signatory to this Agreement. "Subsequent Participating Manufacturer shall also include the uncorscons of a Subsequent Participating Manufacturer. Except a cypressity provided in this Agreement, once an entity becomes a Subsequent Participating Manufacturer such entity shall permanently retain the status of Subsequent Participating Manufacturer to beingations of an Original Participating Manufacturer as provided in tubacction XVIII(c).

(uv) "Tobacco Product Manufacturer" means an entity that after the MSA Execution Date directly (and not exclusively through any Affiliate); (1) manufactures Cigarettes anywhere that such manufacturer intends to be solid in the States, including Cigarettes intended to be solid in the States through an importer (except where such importer is an Original Parteripating Manufacturer that will be responsible for the payments under this Agreement with respect to such Cigarettes as a result of the provisions of atbacetional Remain Manufacturer of such States, and provided that the manufacturer of such Cigarettes and provided that the manufacturer of such Cigarettes does not market or advertise such Cigarettes in the States).

(2) In the first purchaser anywhere for reade in the States of Cigarctics manufactured anywhere that the manufacturer does not intend to be sold in the States, or

(3) becomes a successor of an entity described in subsection (1) or (2) above.

The term "Tobacco Product Manufacturer" shall not include an Affiliate of a fobacco Product Manufacturer unless such Affiliate itself falls within any of subsections (1) - (3) above.

(vv) "Tobacco Products" means Cigarettes and smokeless tobacco products.

(ww) "Tobacto Related Organizations" means the Council for Tobacto Research-U.S.A., Inc. The Tobacco Institute, Inc. ("TT"), and the Center for Indoor Air Research, Inc. ("CLAR") and the successors, if any, of TI or CLAR.

(xi) "Transi Advertisemena" mean advertising on or within private or public vehicles and all advertisements placed at, on or within any bus stop, taxi annd, transportation waiting area, train station, aippror or any initial location. Notwithstanding the foregoing, the term "Transit Advertisements" does not include (1) any advertisement placed in, on or outside the premises of any retail etablishment that skills Tobacos Products (other than solely through a vertiaement placed in, on or outside the premises of any retail etablishment that skills Tobacos Products (other than solely through a vertiaement (A) occupies an area larger than 14 square feet; (B) is placed in such proximity to any other such advertisement (A) occupies an area larger than 14 square feet; (B) is placed in such proximity to solely as advertisement (A) occupies an area larger than 14 square feet; (B) is placed in such proximity to solely as a segment of a larger advertisement lares): or (2) advertising at the site of an event to be held at an Aubit. Only Eacility that is placed at such site during the period the facility or enclosed area constitutes an Aubit. Only Facility, that is placed at such site during the period the facility or enclosed area constitutes an Aubit. Only Facility that is placed at such site during the period the facility or enclosed area constitutes an Aubit. Only Facility that is placed at such site during the period the facility or enclosed area constitutes an Aubit. Only Facility that is placed at such site during the period the facility or enclosed area constitutes an Aubit. Only Facility to the advertisement advection and and advection and and advection advecti

Sponsorship, to the extent that such Outdoor Advertising is placed at the site of a Brand Name Sponsorship no more than 90 days before the start of the initial sponsored event, is removed within 10 days after the end of the last sponsared event, and its not prohibited by subsection (3AA) above. (4) Corporate Name Sponsorships In this subsection ((s) shall prevent a Partwipating Manufacturer from sponsorships or staving to the sponsorships in this subsection ((s) shall prevent a Partwipating my entrant, participation or team in subsection by the starts, or other social or cultural sector, or any entrant, participation or team in subsection or team in subsection which manufacturer. Tobacco Products, provided that the corporate name does not include any Brand Name of domestic Tobacco Products. (5) Naming Rights Prohibition. No Participating Maanufacturer may end and name, and shall not other used within a Stelling State using a Maanufacturer may effect into any agreement for the numing rights of any atalium or erenta located within a Stelling State using Maanufacturer may ender not other use case as tradium or erenta located within a Stelling State using a Hrand Name. and shall not otherwise case a stradium or erenta located within a Stelling State using a Hrand Name.	the parting Ma (J) by such Pa (J) by such Pa (J) any such le (J) Each Pa (C) Products v (A) Participat (A) Part	(2) Endibilion on New Oudox: Advertising and Tansii Advertisements. No Participating Manufacture may, after the MAS Execution Date, place or cause to be placed any new Oudox: Advertisming advertisanting Tobacco Products or new Transii Advertisementa advertising Tobacco Products or new Transii Advertisementa advertising. Tobacco Products within any Setting State. (1) Alternative Advertising Tobacco Products within any Setting State. (1) Alternative Advertising advertisanting Tobacco Products or new Transii Advertisementa advertising. Tobacco Products within any Setting State. (2) Alternative Advertising Tobacco Products within any Setting State. (2) Alternative Advertising Manufacturer, the Participating Manufacturer, will also we Advertising Manufacturer will also be Advertise advertising intended to discorage the use of Tobacco Products by Youth and their erposure to served bate smole for the remaining term of the applicable contract (without regard to any renewal or option term that may be certoxed by youth participating Manufacturer.) The Panticipating Manufacturer will be home by the Setting State: so potentisming term. Any other costs associated with such hilternative advertising will be borne by the Setting State: (3) Batton Advertisming and their exposure to second-bate by well bearer that probubit a third party from reging purchasing or displaying advertising discurgange the two of Tobacco Advertising and the created that any Participating Manufacturer to a cost of a second-bate after guest base to Advert to any agreement that probubits a third party from sciling, purchasing or displaying advertising discurgange the two of Tobacco Products and the created into any agreement containing any such prohibition with the event and to the extent that any Parturpating Manufacturer agrees that it will not erret into any agreement.	Iranis Advertisements advertising and Taxous with the name of a connext person to shorn the Settling State may Date, provide the Attorney General of study State with the name of a connext person to shorn the Settling State may direct inquires during the time such Otadoor Advertising and Tranut Advertisements are being eliminated, and from whom the Settling State may obtain periodic reports as to the progress of their elimination. (a) Adult-Only Facility constituted Dadoor Advertising and Tranut Advertisement, this subsection (d) shall not apply usithin an Adult-Only Facility constituted Dadoor Advertising or a Tranut Advertisement, this subsection (d) shall not apply to such advertisement, provided such Medrifsment in any visible to persons outside such Adult (Only Facility Ce) Publituui un Darunenta Related tu Titubaco. Products and Media advertisement for a Tokaco. Phoduct (a) any optime to the nade, any primer to other construction to any other person or entity to use, deplay, make reference to or use as a prop any primer to other construction to any other person or entity to use, deplay, make reference to or use as a prop any Tohsoco. Product Pacistor advertisement for a Tokaco. Phoduct, or any optimer to other construction to any other person or entity to use, of the firm Bearning a Brand Name in any motion picture, television show interfacing production or deplay, make reference to or use as a prop any toher to other construction to any other person or entity to use of the firm Bearning a Brand Name in any motion picture, television show interfacing addited only to some state the public: or (3) instructional Media were to addirect or viewers are within an Adult-Only Eastibution or display to the public: or (3) instructional Media consectional organetics week only by consider only for some state to the mork and the only for other and isoscience of arctise trans within any Stufting State. market: distributies offereduation, and sublis (1), Faulty, 1, 1999, no Fartipating Manufacturer took terenda (inclading
event more than 14 days before the event, and that does not advertise any Tobacco Product (other than by using a Brand Name to identify the event). (y,) "Unkerage" means younger than the minimum age at which it is legal to purchase or possess (whichever minimum age is older) (Tiggertes in the applicable Settling State. (zz) "Virteo Garoe Arciale" means an emertanment establishment primarily consisting of video games (other than video games intended primarily for use by persons 18 years of age or older) and/or prinball machines. (aa) "Voluteo Garoe Arciale" means an upward or downward adjustment in accordance with the formula for volume dulterments are forth in Exhibit E. (theb) "Youth" means any person or persons under 18 years of age.	<ul> <li>11. FERMANENT (NELUE)</li> <li>11. FERMANENT (NELUE)</li> <li>(a) Exolution on Youth Fugeing. No Participating Manufacturer may take any action, directly or indirectly, to tage the advectising, promotion or marketing of Tobaco Products within any Setting State.</li> <li>(b) Barun Jias, of Canuaga. Beginning 180, hay after the MSA Execution Date, no Participating Manufacturer may use or caster to be used any Cartoon in the advectising, promoting, packaging or labeling of Tobacco Products.</li> <li>(c) Barun Jias, of Canuaga. Beginning 180, hay after the MSA Execution Date, no Participating Manufacturer may use or caster to be used any Cartoon in the advertising, promoting, packaging or labeling of Tobacco Products.</li> <li>(c) Lamitation of Urobaccu Brand Nunce Sponsorbitus.</li> <li>(d) Prand Name Sponsorbitus After the MSA Execution Date, no Participating Manufacturer may Brand Name Sponsorbitus.</li> <li>(e) Lamitation any State consisting of Acteution Date, no Participating Manufacturer may Brand Name Sponsorbitus.</li> <li>(f) Produkted Sponsorbitus.</li> <li>(h) Anothistical Sponsorbitus.</li> <li>(h) Concerts.</li> <li>(h) concerts.</li> <li>(h) concerts.</li> <li>(h) concerts.</li> <li>(h) concerts.</li> </ul>	<ul> <li>(C) events in which any paid participants or contentants are Youth; or</li> <li>(D) any athletic event between opposing terms in any football, baseball, secort or hockey league.</li> <li>(2) <u>Limited Sponsorabilis</u>.</li> <li>(3) <u>Limited Sponsorabilis</u>.</li> <li>(A) No Participants Manufacturer may ergage in more than one Brand Name Sponsorship in the States in any twelve-month period (such period measured from the date of the initial sponsored event).</li> <li>(B) Provided, however; that <ul> <li>(B) Provided, however; that</li> <li>(B) Provided, however; that</li> <li>(C) Annufacturer to breach or terminate any sponsorable contract in existence as of August 1, 1958 (until the earlier of (s) the current term of any existing contract, without regard to any renewal or option that may be exercised by such Participating Manufacturer of (y) three yeans after the MAX Execution Date); and</li> <li>(ii) nothing contract in existence as of August 1, 1958 (until the earlier of (s) the current term of any staking contract, without regard to any renewal or option that may be exercised by such Participating Manufacturer of (y) three yeans after the MAX Execution Date); and</li> <li>(ii) notwith and for the Kool (D(A) above. Brown &amp; Williamon Tobaco Corporation may sponsor either the GVC county musik featured) or the Kool (D(A) above. Brown &amp; Williamon Tobaco Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection (2)(A) as well as one Brand Name Sponsorship permitted pursuant to subsection</li></ul></li></ul>	<ul> <li>(2) Activity of the Brand Name Sponworkhip event shall not advertise any Tobaco Preduct (other than by using the Brand Name Sponworkhip event).</li> <li>(A) advertising of the Brand Name Sponworkhip event shall not advertise any Tobaco Preduct (other than by using the Brand Name Sponworkhip event).</li> <li>(B) no Participating Manufacturer may refer to a Brand Name Sponworkhip event or to a celebrity or other person in useh an event in its advertising of a Tobacco Product.</li> <li>(C) nothing contained in the previsions of subsection II(e) of this Agreement shall apply to actions of subsection (2014), and (2018(i); the Brand Name Sponworkhip permitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip permitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted by subsection (2014) and (2018(i); the Brand Name Sponworkhip termitted pursuant to the provisions of subsections (2014) and (2018(i); the Brand Name Sponworkhip termitted pursuant to subsections (2014) or (2018(i)) the person to which the relevant Participating Manufacturer (or any Affiliate of subsections (2014) and to subsections (2014) and the subsection (2014) and the subsection (2014)) the person to which the relevant Participating Manufacturer (or any Affiliate of subsections (2014) and to subsection (2014)) the person to when the relevant Participating Manufacturer) in concerter payment time extramatives (or any Affiliate of subsections) and the subsection that the relevant Barnd Name Sponworkhip termitted pursuant to subsection with the marketing distributiut, off</li></ul>

terminate any licersting agreement or other contract in existence as of June 20, 1997 (this exception shall not apply beyond the current term of any existing contract, without regard to any renewal or option term that may be exercised hy such	designate an executive level manager (and provide written notice to NAAG of such designation) to identify methods to reduce Youth secrets a and the indidance of Youth continuations of Tabletter mediations and
Participating Manufacturer); (2) prohibit the distribution to any Participating Manufacturer's employee who is not	encourage its employees to identify additional methods to reduce Youth access to and the methods of
Underage of any item described above that is intended for the personal use of such an employee; (3) require any Participating Manufacturer to retrieve, collect or otherwise recover any item that retion to the MCA. Freedrice, Dute was maskand	Youth consumption of, Tobacco Products,
distributed, offered, sold, licensed, or caused to be marketed, distributed, offered, sold or licensed by such Participating	(m) Latraitations on Lobbying. Following State-Specific Finality in a Settling State:
Manufacturer: (4) apply to conpense or other items used by Adults solely in connection with the purchase of Tobacco Products or (3) analysis memory or other memory and adults and Adult states to other dates to addite the second	(1) No Participating Manufacturer may oppose, or cause to be opposed (including through any third parts or Affiliate) the measure to each standard way and all of the first or an and the standard to be a
otherwise to any member of the general public.	on community, me presente us and a securing state (or any pointent aurentation theorem) of these state or is all regulative propriates or administrative rules described in Exhibit Prevero interfaced by their terms to reduce Youth access to, and the
(#) Ban on Youth Access to Free Samples. After the MSA Execution Date, no Participating Manufacturer may,	incidence of Youth consumption of, Tobacco Products. Provided, however, that the foregoing does not prohibit any
within any setting State distribute or cause to be distributed any free samples of Tobacco Products except in an Adult-Only continue of the setting State distribute or cause to be distributed any free samples of Tobacco Products except in an Adult-Only	Participating Manufacturer from (A) challenging enforcement of or sung for declaratory or injunctive relief with respect to any unbehavior and the manufacture relief with respect to
u survive survive statistical destance or referencies are consistent and the statistical of the statistic	ит) и подполните политики и подполните при подполните и подполните и подполните и подполните подполните подполн Самке на подполните и подполните подполните подполните, и подполните подполните подполните подполните подполнит Самке на подполните подполните подполните подполните подполните подполните подполните подполните подполните под
limited to a free offer in connection with the nuchase of Choseco Provincial and a subscription offer) or 20 the	of any specific state or local legislative proposals or administrative rules introduced prior to the time of State Security
conducting of consumer texting or evaluation of Tobacco Products with persons who certify that they are Adults.	Finality in such Settling State; (C) opposing, or causing to be oppread, any excise tax or income tax provision or user fee or
(b) Ban on Gills to Unicraze Persons Based on Provis of Purchase. Beginning one variable MSA Freemion	other payments relating to Tobacco Products or Tobacco Product Manufacturers; or (D) opposing, or causing to be opposed,
Date. no Participating Manufacturer may provide or cause to be provided to any person without sufficient proof that such	any kate or local legislative proposal or administrative rule that also includes measures other than those described in
person is an Adult any item in exchange for the purchase of Tobacco Products, or the furnishing of credits, provis-of-	
purchases, or coupons with respect to such a purchase. For purposes of the preceding sentence only, (1) a driver's license or	(2) Each Participating Manufacturer Anal require all of its officers and employees engaged in lobbying activities on the Starting
our government-sweet commencement or regions protocoly thereof, the validity of which is certified by the person to whom the item is movided shall by itself by desired to be a movided and the statement of the second of the second	terrational de la constante source de la constante de la constante de la constante de la constante de la constante La constante de la constante de Statte altre states de constante de la constante
around as the provided (for to be indemned) at merall scrathichments a Participation Marchine Around 10 million (20 million action of the market of the mark	State-Specific Finality on behalf of such Participation Manufacture ("obbyote" and "obbyote" activities" betwee State-Specific Finality on behalf of such Participation Manufacture ("obbyote" and "obbyote" activities" bytwo
provi of age by the retailer, where such retailer is reunipoints yraunacturer suan per of retailer. Where such retailer is reunication of	such terms have under the law of the Settling State in question to certify in writing to the Participating Manufacturer that
(i) Limitation on Third. Price the of Strand Name - After the MCA Recording the Anti-price Anti-price Anti- (ii) Limitation on Third. Price the of Strand Name - After the MCA Recording Data on Devicing Anti-price Anti- Anti-Price - After Anti-Price - After Anti-Price - After the MCA Record - After Anti-Price - After	they:
may license or otherwise expressive any characteristic are non-second execution that provide any Brand Barry for The second se	(A) will not support or oppose any state, local or federal legislation, or seek or consister any
a manner prohibited by this Agreement if done by such Participating Manufacturer itself. Each Participating Manufacturer	governmental action, on behalf of the Participating Manufacturer without the Participating Manufacturer's express
shall, within 10 days after the MSA Execution Date, designate a person (and provide written notice to NAAG of such	authorization (except where such advance express authorization is not reasonably practicable);
designation) to whom the Attorney General of any Settling State may provide written notice of any such third-party activity	(B) are aware of and will fully compily with this Agreement and all laws and regulations
that would be prohibited by this Agreement if done by such Participating Manufacturer itself. Following such written notice,	applicable to their lobbying activities, including, without limitation, those related to disclosure of financial contributions.
the transchool of Manufacturer will promptly take commercially reasonable steps against any such non-de minimis third-party	Provided, however, that if the Settling State in question has in existence no laws or regulations relating to disclosure of
remining remulacity overer, that working in this subsection shall require any Participating Manufacturer to (1) breach or	Intancial contributions regarding lobbying activities, then each Participating Manufacturer shall, upon request of the Attorney
commerce any recruiting agreement on other contract in existence as of July 1, 1998 (this exception shall) not apply beyond the original term of any assisting contract in existence as of July 1, 1998 (this exception shall) not apply beyond the	Uncreased of such Settling State, disclose to such Attorney General any payment to a lobbytist that the Participating
Participating Manufacturery or (2) retrieve collect or otherwise and poton term that may be exercised by such Participating Manufacturery or (2) retrieve collect or otherwise resource activity may not be the MCA between co	Manuscripter knows of tast reaction is know will be used to influence legislature or administrative actions of the state or local community reliains to Tabarrow Benchman share and have a fully and the state of local states and the states and the state of local states and the
marketed, distributed, offered, sold, licensed or caused to be markered listeributed offered sold or licensed by some	portunities statutes a superior of the Attorney Center and the fact days of the burdent to the fact days of the writing with the Office of the Attorney Center and her to fact days of the burdent to fact days of the Attorney
	and all payments made during the six mouth period during on the list day of the moved-mouth survey or region to carry any and all payments made during the six month period during on the list day of the moved-mouth survey.
(i) Ban on Non-Tobacco Hrand Names No Participating Manufacturer may received to non-scenerar experimen-	with the following information: (1) the name, address, the behave number and e-mail address (if any) of the resonance (2) the
the payment of morey or other valuable consideration, use or cause to be used as a home or any agreement returns	amount of each payment; and (3) the aggregate amount of all payments described in this subsection; (2)(B) to the recorder in
nationally recognized or nationally established brand name or trade name of any non-tobacco item or service or any	the calendar year; and
nationally recognized or nationally established sports team, entertainment group or individual celebrity. Provided, however,	(C) have reviewed and will fully abide by the Participating Manufacturer's conservate ormiciples
that the preceding sentence shall not apply to any Tobacco Product brand name in existence as of July 1, 1908. For the	promulgated pursuant to this Agreement when acting on behalf of the Participating Manufacturer.
purposes of this subsection, the term "other valuable consideration" shall not include an agreement between two entities who	(3) No Participating Manufacturer may support or cause to be supported (including through any third party
curet into such agreethert for the sole purpose of avoiding infringement claims.	or Affiliate) in Congress or any other forum legislation or rules that would pre-mpt, override, abrogate or diminish such
x customer ray, and the result structure in the result of	Settling State 6 rights or recoveries under this Agreement. Except as specifically provided in this Agreement, nothing herein
any setting State and week or other contribute Determents 1, 2001, manufacture or cause to be manufactured for safe in any Setting State and week or other contribution Determinion for the state to be manufacture or safe in	shall be detection testerain any Settling State or Participating Manufacturer from advocating terms of any national settlement
any common contracting parts of contractions of the contraction of the	or taking any outlet positions on issues relating to tobacco.
Manufacturer may, beginning 150 days after the MSA Execution Date and thereise to more concernent of concentration and the formation of the matter the more second and the second se	(0) Retuition on Advosary Concerning Settlement Proceeds. After the MSA Execution Date, no Participating
distribute in any Settling State any pack or other container of Cigarettes containing fewer than 20 Cigarettes (or, in the case	maintacturer inity support or categories to be supported including intrough any fund party or Althlate) the diversion of any recovered of this embranes to new economic or this instruction of any
of roll-your-own tobacco, any package of roll-your-own tobacco containing least than (1,64) ounces of tobacco). Each	processors or num sectorem in any program or use this in fertifier for look covertain relative failed in confrection with the approximation of the intervention of the
Participating Manufacturer further agrees that following the MSA Execution Date it shall not oppose, or cause to be opposed	
(including through any third party or Affiliate), the passage by any Settling State of any legislative proposal or administrative	(b) Also starts of LDE, P. D. D. A. D.
rule applicable to all Tobacco Product Manufacturers and all retailers of Tobacco Products prohibiting the manufacture and	
sue or any park for other contrainter of Ligaratics containing tever than 20 Cigaratics (or, in the case of roll your-own tobacco, any parkase of mill-vour-own (others) containing test than 10 Automote of colorization (or the case of	The the control for the product sector between U.S.A., in the (Y-1) for any for profit control in order the new of the State of New Yorkh shall, maximati to the plan of discolution measured and smeal to be sume to be sume of the state of the Yorkh shall, maximati to the plan of the state of the state of New Yorkh shall, maximati to the plan of the state of the state of the Yorkh shall, maximati to the plan of the state of the state of New Yorkh shall, maximati to the plan of the state of the state of New Yorkh shall, maximati to the plan of the state of the state of the state of New Yorkh shall, maximati to the plan of the state of the state of New Yorkh shall, maximati to the plan of the state of the state of New Yorkh shall be stated and the state of the state of New Yorkh shall be stated and the state of the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New Yorkh shall be stated and the state of New
	Attorney General of the State of New York and CTR, reas all ownershows and write other and acted to be the other
(1) <u>EXERCISE CONTRECTION MANUFACTION FOR ANY AXESS AND CONSUMPTION</u> . Beginning 18() days after the MSA Execution Date each Participating Manufactures shall:	State of New York (and with the preservation of all applicable privileges held by any member company of CTR).
	(2) The Tobacco Institute, Inc. ("TI") (a not-for-mobil connection formed under the base of the State of
provingence or realiting corportate principles that express and explain its commutment to comply with the provisions of this Agreement and the reduction of use of Tobacco Products by Youth, and clearly and regularly communicate	New York) shall, pursuant to a plan of dissolution to be regioned by the Attorney Contract of the State of New York and the Original Participations Manuferentiate in a consideration with Existing the Attorney Contract of the State of New York and the
to its employees and curtomers its commitment to assist in the reduction of Youth use of Tobacco Products;	we will be a set of the second
×	-

accordance with the Jawa of the State of New York and under the authority of the Attorney General of the State of New York (and with the preservation of all applicable privileges held by any member company of T1).

(3) Within 45 days after Final Approval, the Center for Indoor Air Research, Inc. ("CIAR") shall cease all operations and be dissolved in a manner consistent with applicable law and with the preservation of all applicable privileges (including, without limitation, privileges held by any member company of CIAR).

(4) The Participating Manufacturers shall direct the Tobacco-Related Organizations to preserve all records that relate in any way to issues a raised in suroking related health Hitgation.

(3) The Participating Manufacturers may not reconstitute CTR or its function in any form.

(6) The Participating Manufacturers represent that they have the authority to and will effectuate subsections (1) through (5) hereof.

# (p) Regulation and Oversight of New Tobacco-Related Trade Associations

(1) A Participating Manufacturer may form or participate in new tobacco-related trade associations (subject to all applicable laws), provided such associations agree in writing not to act in any manner contrary to any provision of this Agreement. Each Participating Manufacturer agrees that if any new tobacco-related trade association fails to so agree, such Participating Manufacturer will not participate in or support such association.

(2) Any tobacco-related trade association that is formed or commilled by one or more of the Participating Manufacturers after the M3A Execution Date shall adopt by laws governing the association's procedures and the activities of its members, board, employees, agents and other representatives with respect to the tobacco-related trade association. Such by-laws shall include, among other inlings, provides that:

(A) each officer of the association shall be appointed by the board of the association, shall be an employee of such association, and during such officer's term shall not be a director of or employed by any member of the association.

(B) legal counsel for the association shall be independent, and neither counsel nor any member or employee of counsel's law firm shall serve as legal counsel to any member of the association or to a manufacturer of 1 obscor Products that is an Affiliate of any member of the association during the time that it is serving as legal counsel to the association; and (C) minutes describing the subbance of the meetings of the board of directors of the association shall be prepared and shall be maintained by the association for a period of at least five years following their preparation.

(3) Without limitation on whatever other rights to access they may be permutted by law, for a period of seven years from the date any new tobacco-related trade association is formed by any of the Participating Manufacturers after the MSA Execution Date the antitutust authorities of any Settling Slate may, for the purpose of enforcing this Agreement, upon reasonable cause to believe that a violation of this Agreement has occurred, and upon reasonable prior written notice (but in no even less that 19 Budiers Days):

(A) have access during regular office hours to inspect and copy all relevant non-privileged, nonwork-product books, records, meeting agenda and minutes, and other documenta (whether in hard copy form or stored electronically) of such association insofar as they pertain to such believed violation; and (B) interview the association's directors, offleers and employees (who shall be entitled to have counsel present) with respect to relevant, non-privileged, non-work-product matters pertaining to such believed violation.

Documents and information provided to Settling State antitrust authorities shall be kept confidential by and among such authorities, and shall be unlized only by the Settling States and only for the purpose of enforcing this Agreement or the criminal are. The inspection and discovery rights provided to the Settling States purvuant to this subsection shall be coordinated so as to avoid repetitive and excessive inspection and discovery.

(q) Prohyhukn...0. Aurscrucku.ku.Suppress/Research. No Participating Manufacturer may enter into any contract, combination or conspiracy with any other Tobacco Product Manufacturer that has the purpose or effect of: (1) imiting competition in the production or distribution about heat and health hazards or other consequences of the use of their products. (2) limiting or suppressing research into any and health: or (1) limiting or suppressing research into an any elastic or (1) limiting or suppressing research into an any barticipating of the use of their any Participating Manufacturer to products. Provided, however, that nothing in this subsection shall be deemed to (1) require any Participating Manufacturer to product. Provided, however, that nothing in this subsection shall be deemed to (1) require any Participating Manufacturer to not otherwise disclose any information that is subject to any privilege or obligation on any Participating Manufacturer from cutering into any joint defense or joint legal intersts agreement of the area provided, nowever, that nothing in this subsection shall be deemed to (1) require any Participating Manufacturer from cutering into any joint defense or joint legal intersts agreement or a rangement or not in writing), or from asserting any privilege pursuant thereto: or (3) impose any altitimative obligation on any Participating Manufacturer from cutering into any joint defense or joint legal intersts agreement of the any Participating Manufacturer from cutering any privilege pursuant thereto: or (3) impose any altitimative obligation or an any Participating Manufacture in cuter any research.

(i) <u>Prohibution on Material Marcegreenations</u> No Participating Manufacturer may make any material misrepresentation of fact regarding the health consequences of using any Tobacco Product, including any nonecco additives, filters, aper or other ingrediens. Nothing in this subsection shall limit the crectise of any First Amendment right or the assertion of any defence or position in any judicial legislative or regulatory form.

## , PUBLIC ACCESS TO IXX UMENTS

(a) After the MSA Execution Date, the Original Participating Manufacturers and the Tobacco-Related Organizations will support an application for the dissolution of any protective orders cattered in each Setting State's lawsuitidentified in Eshibit D with respect only to those documents, indices and privilege base that have been produced as of the MSA Execution Date to such Setting State and (1) as to which defendants have made no claim, or have withdrawn any "privilege"), trade-accet provision, or storther protection, common intersculptuit directors privilege (solifer trvb)-"privilege"), trade-accet provision, or confidential or proprieting violations, and (2) that are non-imagivers for the public discoure because of personal privary intersits or contrastication, and (2) that are non-unsprivilate by the public discoure because of personal privary intersits or contrastication (and the partee that may not be abrogated by the public discoure because of personal privary intersits or contrastication (and the partee).

Original Participating Manufacturers or the Tobacco-Related Organizations.

(b) Notwithstanding State-Specific Finality, if any order, ruling or recommendation was issued prior to September 17, 1998 rejecting a claim of privilege or trade-actert protoction with respect to any document or a document is intentified in Ethnibil D, the Scritting State in which such order, ruling or recommendation was made may, no later than 45 docy after the occurrence of State-Specific Finality in such Scritting State, seek public disclosure of such document of a such purposes. The Original Participating Manufestores and Tobacco-Related Organizations do not conscrittion, and object to appeal from or otherwise oppose any such application for disclosure. The Original Participating Manufestore and such Statel Organizations with non sett that the settlement of such lawsuit has divested the court of jurisduction or that such Statel Organizations with one actification or any applicable ground.

(c) The Original Participating Manufacturers will maintain at their expense their Internet document websites accessible through "Tobaccedeolohion.com" or a similar website until June '80, 2010. The Original Participating Manufacturers will maintain the documents that currently appear on their respective websites and will add additional documents to their websites as provided in this section IV.

(d) Within 180 days after the MSA Execution Date, each Original Participating Manufacturer and Tobacco-Related Organization will place on its website copies of the following documents, except as provided in subsections IV(e) and IV(f) below: (1) all drauments produced by auch Original Participating Manufacturer or Tohaco Reinfol Organization as of the MSA Execution Data in any action identified in Exhibit 10 or any action directified in section. 2 of Exhibit 11 hair was filled by an Attorney General. Among these documents, each Original Participating Manufacturer and Tobaco-Reinford Organization will give the highest priority to (A) the documents, that were listed by the State of Washington x trial exhibits in the State of Washington v. American Tobacco Co. et al. No. 96-2-1503648 SEA (Wash. Super. Ct. County of hang: and (B) the documents as to which such Original Participating Manufacturer or Tobacco-Related Distantion withdrew any elaim of privilege as a result of the ne examination of privilege claims pursuant to court order in State Of Mahonia v. R.J. Schnididi Tobacco Company, et al., Ct-8499-L (Dist. Ct., Ceveland County).

(2) all documents that can be identified as having been produced by, and copies of transcripts of depositions given by, such Original Participating Manufacturer or Tobacco-Related Organization as of the MSA Execution Date in the flitgation matters specified in section 1 of Exhibit 11: and

(3) all documents produced by such Original Participating Manufacturer or Tobocco-Related Organization as of the MSA Execution Date and listed by the plaintiffs as trial exhibits in the litigation matters specified in section 2 of Exhibit H.

(c) Unless copies of such documents are already on its website, each Original Parturpating Manufacturer and Tobacco-Related Organization will place on its website copies of documents produced in any production of documents that ites place on or after the date 30 days before the MSA Execution Date in any federal or state court civil action concerning smoking and health. Copies of any documents required to be placed on a website pursuant to this subsection will be placed on such website within the later of 36 days after the MSA Execution Date or within 45 days after the production of such documents in any federal or state court action concerning smoking and health. This obligation will continue until Jure 10, 110. In placing such mergy produced documents on the to be braced on the such on the action in which it preduced und documents and the table to be to the to be treated protonation. We full which it preduced with documents and the to be to be to be blaced to its website. This obligation will continue until Jure 10, 110. In placing such merging the table to be to be treated protonating to a black after the production of preduced with documents and the date on which such documents were added to its website.

(f) Nothing in this section 1V shall require any Original Participating Manufacturer or Tobacco-Related Organization to place on its website or otherwise disclose documents that: (1) it continues to claim to be privileged, a trade sect, confluential or propriate by business information, or that contain other information not appropriate for public disclose because of personal privacy intereasts or contractural rights of third parties, or (2) continue to be subject to any projective order, scaling order or other or utiling that prevents or limits a fittigant from disclosing such documents.

(g) Oversized or multimedia records will not be required to be placed on the Website. but each Original Participating Manufacturers and Tobacco-Related Organizations will make any such records available to the public by placing copies of them in the document depository established in <u>The State of Minnesota, et al</u>, v. Philip Morris Incorporated <u>et al</u>, C1-94-8565 (County of Ramsey, District Court, 2d Judicial Cir.).

(h) Each Original Participating Manufacturer will establish an index and other features to improve centrable access to the document images on its website, as set forth in Exhibit 1.

(i) Within 90 days after the MSA Execution Date, the Original Participating Manufacturers will furnish NAAG with a project plan for completing the Original Participating Manufacturers will subsection 1V(h) with respect to documently on their websites and documenta being placed on their websites puruant to subsection 1V(d). NAAG may engage a computer consultant at the Original Participating Manufacturers' expense for a period not to exceed two years and at a cost not to exceed \$100,000. NAAG's computer consultant may review such plan manufacturers' obligations under subsection 1V(d). NAAG's computer consultant may review such plan period not to exceed two years and at a cost not to exceed \$100,000. NAAG's computer consultant may review such plan matricipating Manufacturers' obligations under a subsection 1V(d). NAAG's computer consultant may make final recommendations with respect to the websites consistent with this Agreement. In preparing these recommutations, why MG's computer consultant may seek input from Setting State officials, public health organizations and other users of the Weblics.

(j) The expenses incurred pursuant to subsection 1V(i), and the expenses related to documents of the Tobacco-Related Organizations, will be severally shared among the Original Participating Manufactures (allocated among them according to their Relative Market Shared. All other expenses incurred under this action will be home by the Original Participating Manufacturer that incurs which expenses incurred under this action will be home by the Original Participating Manufacturer that incurs.

# V. TOBACCO CONTROL AND UNDERAGE USE LAWS

Each Participating Manufacturer agrees that following State-Specific Finality in a Settling State it will not initiate, or cause to be initiated. A facial challenge against the enforceability or constitutionality of studs Settling State is for such Settling State's political subdivisions') statutes, ordinances and administrative rules relating to tobacco control enacted prior to ture 1, 1998 (other than a statute, ordinance or rule challenged in any lawauit listed in Exhibit M).

# VI. ESTABLISHMENT OF A NATIONAL FOUNDATION

(a) Exualizing Purcoses. The Setting States believe that a comprehensive, coordinated program of public education and study is important to further the remedia goals of this Agreement. Accordingly, as part of the estiment of claims described herein, the payment specified in subsections V((b), V(c), and IX(c) shall be made to a charable foundation, trust or similar organization (the "Foundation") and/or to a program to be operated within the Foundation (the "Foundation") and/or to a program to be operated within the Foundation (the "Foundation") and/or to a program to be operated within the Foundation (the "Foundation") and/or to a program to be operated within the Foundation (the reduction for a program to be operated within the Foundation to endor to a program to reduce Youth Tobecco Product usage and Youth substance abuse in the States, and (2) the study of and programs to program to therevent diseases associated with the use of Tobacco Products in the States.

(b) <u>Base Evendation Partnerula</u>. On March 31, 1999, and on March 31 of each subsequent year for a period of nine years thereafter, each Original Participating Manufacturer shall severally pay its Relative Market Share of \$25,(08),(18) to build the Foundation. The payments to be made by each of the Original Participating Manufacturer pursuant to this subsection (9) shall be usible to no adjustments, reductions, or offsets, and shall be paid to the Escrow Agent (to be credited to the Subsection V(8) Account). We shall disburse such payments to the Foundation only upon the occurrence of State. Specific Finality in at least one Settling State.

# (c) National Public Education Fund Parments.

(1) Each Original Participating Manufacturer shall severally pay its Relative Market Share of the following base amounts on the following dates to the Exerva Agent for the benefic of the Solutiation and National Public Education Fund to be used for the purpose and an electrohed in subsectiona VII(X)1, VI(g) and VI(t) below: \$23(10)(10) on March 31, 1999; \$3(0)(0)(0)(0) on March 31, 2003; and VI(t) below: \$23(10)(10)(0) on March 31, 1999; \$3(0)(0)(0)(0)(0) on March 31, 2003; and VI(t) below: \$23(10)(10)(0) on March 31, 1999; \$3(0)(0)(0)(0)(0) on March 31, 2003; as such amounts are modified in accordance with this subsection (c). The payment due on March 31, 1999 pursuant to this subsection VI(c)(1) is to be credited to the Sobsection VI(c) Account (First). The payments due on on after March 31, 2000 pursuant to this subsection VI(c)(1) are to be credited to the Sobsection VI(c) Account (Subsequent).

(2) The payments to be made by the Original Participating Manufacturens pursuant to this subsection (c), other than the payment due on March 31, 1999, shall be subject to the Inflation Adjustment, the Volume Adjustment and the offset for miscalculated or disputed payments described in subsection XI(i).

(3) The payment made pursuant to this subsection (c) on March 31, 1999 shall be disbursed by the Excrow Agent to the Foundation only upon the occurrence of State-Specific Finality in at least one Setting State. Each remaining payment pursuant to this subsection (c) shall be disbursed by the Excrow Agent to the Foundation only when State-Specific Finality has occurred in Setting States having agregate Allocable Shares equal to a least WP of the total aggregate Allocable Shares assigned to all States thare Setting States as of the MSA Execution Date.

(4) In addition to the payments made pursuant to this subsection (c), the National Public Education Fund will be funded (A) in accordance with subsection LX(e), and (B) through monies contributed by other entities directly to the Foundation and designated for the National Public Education Fund ("National Public Education Fund Contributions").

(5) The payments made by the Original Participating Manufacturers pursuant to this subsection (c) and/or subsection IX(c) and monies received from all National Public Education Fund Contributions will be deposited and invested in accordance with the laws of the state of incorporation of the Foundation.

(d) Creation and Organization of the Foundation. NAAG, through its executive cummittee, will provide for the creation of the Foundation. The Foundation shall be organizat extensively for charables, resenting, and educational purposes within the meaning of Internal Revenue Code Region SUI(c)(3). The organizational documents of the Foundation shall provide for statement of the Foundation shall provide the provinsion of this Ageement relating to the Foundation, and will provide for payment of the Foundation shall provide the provision of this Ageement relating to the Foundation. And will provide for payment of the Foundation shall provide the provision of directors. The board of directors will be comprised of eleven directors. In AAG, the National Governor's Association ("VAC"), and the National Governor's Association ("NAC"), and the National Conference of State Legislatures ("NCSL") shall each select from its membership two directors. The board of directors shall select the five additional directors And Local select from the membership we director. The board of directors shall have expertise in medical, the provide set of these five additional directors shall have expertise in medical, third provides, or public health sixues. Four of these five additional directors shall have expertise in medical, with the provide set of the constrational set of these in the discipleus. The board of directors and the additional directors shall have expertise in medical.

(c) Equivalentian Altiliation. The Foundation shall be formally affiliated with an educational or medical matturion celected by the board of directors.

# (i) <u>Foundation Functions</u>. The functions of the Foundation shall be:

(1) carrying out a nationwide sustained advertising and education program to (A) counter the use by Youth of Tobacco Products, and (B) educate consumers about the cause and prevention of diseases associated with the use of Tobacco Products,

(2) developing and dimeminating model advertising and clucation programs to counter the use by Youth of substances that are unlawful for use or purchase by Youth, with an endularing Youth study, and and endularing Youth study, and and endularing Youth study and the effectiveness of such model programs, and, based on the information reserved from such more and testing, continuing to develop and disseminate revised versions of such model programs, as appropriate:

(3) developing and disseminating model classmoon education programs and curricultum ideas about smoking and substance abuse in the K-12 school system, including specific larget programs for special at risk populations: monitoring and testing the effectiveness of such model programs and ideas; and, based on the information received from such monitoring and testing, continuing to develop and disseminate revised versions of such model programs or ideas, a appropriate. (4) developing and disseminating criteria for effective costation programs, monitoring and texting the effectiveness of such criteria; and continuing to develop and disseminate revised versions of such criteria, as appropriate;

(5) commissioning studies, funding research, and publishing reports on factors that influence Youth smoking and substance abuse and developing strategies to address the conclusions of such studies and research;

(6) developing other innovative Youth smoking and substance abuse prevention programs.

(7) providing targeted training and information for parents;

(8) maintaining a library open to the public of Foundation-funded studies, reports and other publications

related to the cause and prevention of Youth stroking and substance abuse: (9) tracking and monitoring Youth stroking and substance abuse, with a locus on the reasons for any increases or failures to decrease Youth stroking and substance abuse and what actions can be taken to reduce Youth stroking

and substance abuse; (10) receiving, controlling, and managing contributions from other entities to further the purposes theorithed in this Agreement; and

(11) receiving, controlling, and managing such funds paid by the Participating Mamifacturers procusat to unbecilions VI(b) and VI(c) above. (g) Exundation Graut-Making. The Foundation is authorized to make grants from the National Public Education Fund to Settling States and their political subdivisions to carry out sustained advertising and education programs to (1) counter the use by Yound of Tobacco Products, and (2) educate consumers about the cause and prevention of diseases associated with the use of Tobacco Products. In making such grants, the Foundation shall consider whether the Settling State or political subdivision applying for supremarkant.  demonstrates the extent of the problem regarding Youth smoking in such Settling State or political subdivision; (2) either seeks the grant to implement a model program developed by the Foundation or provides the Foundation with a specific plan for such applicant's intended use of the grant montes, including demonstrating such applicant's ability to develop an effective advertising/education campaign and to assess the effectiveness of such advertising/education campaign: (3) has other funds readily available to carry out a sustained advertising and education program to (A) counter the use by Youth of Tobacco Products, and (B) educate consumers about the cause and prevention of discases associated with the use of Tobacco Products; and

(4) is a Settling State that has not severed this section VI from its settlement with the Participating Manufacturers pursuant to subsection V(t) below, or is a political subdivision in such a Settling State.

National Public Education Fund) shall be carried out solely within the States. The payments described in subsections Vi(b) and Vi(c) absive are made at the direction and on behalf of Settling States. By making such payments in such manner, the Participating Manufacturers do not undertake and expressivy disclaim any responsibility with respect to the creation, operation, liabilities, or tax status of the Foundation or the National Public Education Fund. company, or governmental agency, whether individually or collectively. The Foundation shall work to ensure that its activities are carried out in a culturally and linguistically appropriate manner. The Foundation's activities (including the and shall not be used for any personal attack on, or vilification of, any person (whether by name or business affiliation). Foundation Activities. The Foundation shall not engage in, nor shall any of the Foundation's money be used to engage in, any political activities or lobbying, including, but not limited to, support of or opposition to candidates, ballot initiatives, referenda or other similar activities. The National Public Education Fund shall be used only for public education and advertising regarding the addictiveness, health effects, and social costs related to the use of tobacco products £

law fully enter into this section VI as a matter of applicable state law, such Attorney General may sever this section VI from its settlement with the Participating Manufacturers by giving written notice of such severance to each Participating Manufacturer and NAAG pursuant to subsection XVIII(K) hereof. If any Settling State exercises its right to sever this section VI, this section VI shall not be considered a part of the specific settlement between such Settling State and the Participating General may reacind such Settling State's previous severance of this action VI by giving written notice of such reacisation to each Participating Manufacturer and NAAG pursuant to subsection XVIII(k). If any Settling State rescinds such severance. this section VI shall be considered a part of the specific settlement between such Settling State and the Participating Manufacturers (including for purposes of subsection (gX4)), and this section VI shall be enforceable by and in such Settling The payment obligation of subsections Vitb) and Vitc) hereof shall apply regardless of a determination by one or more Settling States to sever section hereof: provided, however, that if all Settling States sever section VI hereof, the payment obligations of subsections (b) (i) Severence of this Section. If the Attomey General of a Settling State determines that such Settling State may not and (c) hereof shall be null and void. If the Attorney General of a Settling State that severed this section VI subsequently determines that such Settling State may lawfully enter into this section VI as a matter of applicable state law, such Attorney Manufacturers, and this section V1 shall not be enforceable by or in such Settling State.

(i) Coordination of Enforcement. The Attorneys General of the Settling States (through NAAG) shall monitor potential conflicting interpretations by course of different States of this Agreement and the Consent Decrees. The Settling States shall use their best efforts, in cooperation with the Participating Manufacturers, to coordinate and resolve the effects of States shall use their best efforts.

The remedies, penalties and sanctions that may be imposed or assessed in connection with a breach or violation of this

Agreement or the Consent Decree (or any Declaratory Oxiser or Enforcement Order issued in connection with this Agreement or the Content Decree ) shall only apply to the Participating Manufacturers, and shall not be imposed or assessed against any

(c) Applicability. This Agreement and the Consent Decree apply only to the Participating Manufacturers in their

Consent Decree shall be deemed to constitute a waiver of any right to any such review.

corporate capacity acting through their respective successors and assigns, directors, officers, employees, agents, subsidiance, divisions, or other internal organizational units of any kind or any other entities acting in concert or participation with them

Participating Manufacturer that is claimted to have violated this Agreement has taken appropriate and reasonable steps to (i) <u>Kucht of Keutra</u>. All orders and other judicial determinations made by any court in connection with this Agreement or any Consent Decree shall be subject to all available appellate review, and nothing in this Agreement or any

cause the claimed violation to be cured, unless such party has been guilty of a pattern of violations of like nature

(6) Whenever possible, the parties shall seek to resolve an alleged violation of this Agreement by discussion pursuant to subsection XVIII(m) of this Agreement in addition, in determining whether to seek an Enforcement (Ader, or in determining whether to seek an order for monetary, civil contempt or criminal sanctions for any claimed violation of an Enforcement Order, the Attorney General shall give good-faith consuleration to whether the employee, officer or director of any Participating Manufacturer, or against any other person or entity as a consequence of

such breach or violation, and the Court shall have no jurisdiction to do so.

General of such Settling State may, for the purpose of enforcing this Agreement and the Consent Decree, upon reasonable cause to believe that a violation of this Agreement or the Consent Decree has occurred, and upon reasonable prior writen notice (but in no event less than 10 Business Days): (1) have access during regular office hours to inspect and copy all relevant non-privileged, non-work-product books, records, meeting agenda and minutes, and other documents (whether in hard copy form or stored electronically) of each Participating Manufacturer insofar as they pertain to such believed violation. and (2) interview each Participating Manufacturer's directors, officers and employees (who shall be entitled to have counse) present) with respect to relevant, non-privileged, non-work-product matters pertaining to such believed violation. [Axcuments be kept confidential by the Settling States, and shall be utilized only by the Settling States and only for purposes of enforcing this Agreement, the Consent Decree and the criminal law. The inspection and discovery rights provided to such Settling State pursuant to this subsection shall be coordinated through NAAG so as to avoid repetitive and excessive inspection and

(g) JOSCEXIRONARY DISCONSECT. Nighty. Without limitation on whatever other rights to access they may be permitted

such conflicting interpretations as to matters that are not exclusively local in nature.

by law, following State-Specific Finality in a Settling State and for seven years thereafter, representatives of the Attorney

## ENFORCEMENT

shall be the only court to which disputes under this Agreement or the Consent Decree are presented as to such Settling State Provided, however, that notwithstanding the foregoing, the Excrow Court (as defined in the Excrow Agreement) shall have exclusive jurisdiction, as provided in section 15 of the Excrow Agreement, over any suit, action or proceeding secking to Concert Decree as to such Settling State; and (3) except as provided in subsections IX(d), XI(c) and XVII(d) and Exhibit O, (a) <u>Juristicition</u>. Each Participating Manufacturer and each Settling State acknowledge that the Court: (1) has Manufacturer: (2) shall retain exclusive jurisdiction for the purposes of implementing and enforcing this Agreement and the jurisduction over the subject matter of the action identified in Exhibit D in such Settling State and over each Participating interpret or enforce any provision of, or based on any right arising out of, the Escrow Agreement.

and information provided to representatives of the Attorney General of such Settling State pursuant to this section VII shall

Released Party may apply to the Court to enforce the terms of the Consent Decree (or for a declaration construing any such term) with respect to alleged violations within such Settling State. A Settling State may not seek to enforce the Consent (b) Enlucement of Consent Decree. Except as expressly provided in the Consent Decree, any Settling State or to (1) exvertinate state enforcement actions or proceedings, or (2) file or join any amicus brief. In the event that the Court determines that any Participating Manufacturer or Settling State, has violated the Consent Decree within such Settling State. Decree of another Settling State; provided, however, that nothing contained herein shall affect the ability of any Settling State the party that initiated the proceedings may request any and all relief available within such Settling State pursuant to the Consent Decree.

## (c) Enlorsemental this Agreement

(1) Except as privided in subsections LX(d), XI(c), XVI(d) and Exhibit (), any Settling State or Participating Manufacturer may bring an action in the Court to enforce the terms of this Agreement (or for a declaration construing any such term ("Declaratory Order")) with respect to disputes, alleged violations or alleged breaches within such Settling State.

General of each Settling State, to NAAG, and to each Participating Manufacturer of its intent to initiate proceedings pursuant to this subsection. The 30-day notice period may be shortened in the event that the relevant Attorney General reasonably (2) Before initiating such proceedings, a party shall provide 30 days' written notice to the Attorney determines that a compelling time-sensitive public health and safety concern requires more immediate action.

(3) In the event that the Court determines that any Participating Manufacturer or Settling State has violated or breached this Agreement, the party that initiated the proceedinga may request an order rearraining auch violation or breach. ant/or onlesing compliance within such Settling State (an "Enforcement Order").

Order, the Attorney General for the Settling State in question may seek an order for interpretation of for monetary, divil contempt or criminal sanctions to enforce compliance with such Enforcement Order. (4) If an issue arises as to whether a Participating Manufacturer has failed to comply with an Enforcement

(5) If the Court finds that a good-faith dispute exists as to the meaning of the terms of this Agreement or a Declaratory Order, the Court may in its discretion determine to enter a Declaratory Order rather than an Enforcement Order.

years for the Attomesy General of the Settling States, the directors of the Foundation and three persons designated by each (2) NAAG will convene at least two meetings per year and one major national conference every three Participating Manufacturer. The purpose of the meetings and conference is to evaluate the success of this Agreement and

related trade associations.

following:

(1) NAAG will assist in coordinating the inspection and discovery activities referred to in subsections (III(p)(3) and VII(g) regarding compliance with this Agreement by the Participating Manufacturers and any new induces

(a) Upon approval of the NAAG executive committee, NAAG will provide coordination and facilitation for the implementation and enforcement of this Agreement on behalf of the Attorneys General of the Settling States, including the

VIII. CERTAIN ONCOING RESPONSIBILITIES OF THE SETTLING STATES

ISCOVERY.

(3) NAAG will periodically inform NGA, NCSL, the National Association of Counties and the National exerdinate efforts by the Attorneys General and the Participating Manufacturers to continue to reduce Youth smoking

5 (4) NAAG will support and coordinate the efforts of the Attorneys General of the Settling States League of Clutes of the results of the meetings and conferences referred to in subsection (a)(2) above.

(5) NAAG will perform the other functions specified for it in this Agreement, including the functions carrying out their responsibilities under this Agreement.

specified in section IV.

(b) Upon approval by the NAAG executive committee to assume the responsibilities outlined in subsection VIIIa) 31 of each year thereafter through and including December 31, 2000, its Relative Market Share of \$150,000 per year to the Exrow Agent (to be credited to the Subsection VIII(b) Account), who shall disburse such montes to NAAG withm 10 hereof, each Original Participating Manufacturer shall cause to be paid, beginning on Excember 31, 1998, and on Excember Business Days, to fund the activities described in subsoction VIII(a).

(c) The Attorneys General of the Settling States, acting through NAAG, shall establish a fond ("The States Antimus/Consumer Protection Tobacco Enforcement Fund") in the form attached as Exhibit J, which will be maintained by

<ul> <li>Participanting Manufacturer dati on Adjust Rescarity</li> <li>Manufacturer dati on Adjust Agreenteri (tecny) those payments much remain to this Agreenteri (tecny) those payments much remain to this Agreenteri (tecny) those payments much remain to this Agreenteri and shall be reduction over a garent shall be called to the second payment and the context and shall be reduction over a garent shall be called in a section y agreenteri. The payment in quarks and the caller in section y agreenteria in a stall be reduction over a garent in quarks and the caller in section y agreenteria (1). The partiest agreed to the context and shall be related to the section value of the Exerve Agreenteria (1) and the Exerce Agreenteria (1) and the calles of the base monit of the Exerve Agreenteria (1) and the section y agreent in quark actual section (1) and the calles of the base monit of the Exerve Agreent (1) be calles at the Printer Rate) within (10 Business Days after approval of the Baserow Agreent (1) be calles at the Printer Rate) within (10 Business Days after approval of the Baserow Agreent (1) be calles at the Printer Rate) within (10 Business Days after approval of the Baserow Agreent (1) be calles at the Printer Rate) within (10 Business Days after approval of the Baserow Agreent (1) be called to the context and secretality pays to the Exerve Agreent (1) be called to the context and secretality pays to the Exerve Agreent (1) be called to the context and secretality pays to the Exerve Agreent (1) be called to the context and secretality and the subject (1) Agreent and the subject (1) Agreent and the subject (1) Baseron and the context and the subject (1) Baseron and the subject (1) Baseron (1) Baseron (1) Baseron (2) Baser</li></ul>	such Attorneys General to supplement the Settling States' (1) enforcement and implementation of the terms of this Agreement and the Consent Decrees, and (2) investigation and litigation of potential violations of laws with respect to	orcement and implementation of the terms of this ation of potential violations of laws with respect to	Tobacco Legislation Offset, the Littigating Releasing Panties Offset, and the offsets for claims over described in subsections XII(a)(4)(8) and XII(a)(4)(8).
	Tobacco Products, as set forth in Exhibit. Teach Organal Participati and the set of \$50,000,000 to the Escrw Agent (to shall disburse such monies to NAAG upon the occurrence of State-Sp will be used in accordance with the provisions of Exhibit J.	ing Manufacturer shall on March 31, 1999, severally obe credited to the Subsection VIII(c) Accountl, who ecific Finality in at least one Settling State. Such funds	(2) On April 15, 20X8 and on April 15 of each year thereafter through 2017, each Original B-arturpating Manufacturer shall severally pay to the Eacrow Agent (10 ob credited to the Subsection IX(e)(2) Accound) its Relauve Market Share of the base amount of Sho(1001,002, as such payments are modified in accordance with this subsection (eX 2). The payments made by the Original Participating Manufacturers pursuant to this subsection (c)(2) shall be subject to the
	<ol> <li>PAYMENTS</li> <li>All Payments made purst (a) All Payments made purst to section XVII) shall be made into eservicy pursuant to</li> </ol>	uant to this Agreement (except those payments made the Excrow Agreement, and shall be credited to the	Inflation Adjustment, the Volume Adjustment, the NPM Adjustment, the offset for missiculated or disputed parments described in subsection XI(t), the Federal Tobacco Legislation Offset, the Litigating Releasing Parties Offset, for claims over described in subsections XII(a)(4)(4) and XII(a)(4). Such payments shall also be subject to the Non-Setting States Reduction - movided, however, that for aurmosts due nersuant to this subsection (c)(2) (and corresonding
	Late Account estabilished pursuant to the Excitor Agreement. I to the Participating Manufacturers only as provided in a on under this Agreement shall arise (1) unless and until the Ex-	such payments share be discoursed to the beneficiants or ection XI and the Exctow Agreement. No payment wrow Court has approved and relatined jurisdiction over	payments by Subsequent Participating Manufacturers under subsection (X(1)), the Non-Settling States Reduction shall be derived as follows: (A) the payments made by the Original Participating Manufacturers pursuant to this subsection (c)(2)
	ow Agreement or (2) if such approval is reversed (unless and	until such reversal is itself reversed). The parties agree	shall be allocated among the Settling States on a percentage basis to be deterrized by the Settling States pursuant to the procedures set forth in Eshibit U, and the resulting allocation percentages disclosed to the Escrow Agent, the Independent
	an the first production as pressions to results any second pro- tion the first initial payment under subscript. ((b)) is delayed unner that the drip and another (member with innerest of the	cui approvation une textore experiment, a rant payment l'heceuse the Exercen Agreement has not been approved, bettere beat within 10 Bucierse Dears after accorded of	Auditor and the Original Participating Manufacturers not later than June 30, 1999: and (B) the Non-Settling States Reduction shall be based on the sum of the Allocable Shares so established pursuant to subsection (cX2AA) for those States that were
	when payments make the and payable (regeneration interface at the factors Agreement by the Eacrow Court.		Settling States as of the MSA Execution Date and as to which this Agreement has terminated as of the date 15 days before the payment in question is due.
	(b) Initial Payments. On the second Business Day after the Agreement, each Original Participating Manufacturer shall se	Excrow Court approves and retains jurisdiction over the everally pay to the Excrow Agent (to be credited to the	(d) Non-Euclivipating Manufacturer, Adjustment.
	ion IX(b) Account (First)) its Market Capitalization Percent (XX),(XX). On January 10, 20X0, each Original Participating M	age (as set forth in Exhibit K) of the base amount of lanufacturer shall severally pay to the Excrow Agent its	(1) <u>Calculation of NPM Adjustment for Original Participating Manufacturers</u> . To protect the public health gains achieved by this Agreement, certain payments made pursuant to this Agreement shall be subject to an NPM
	e Market Share of the base amount of \$2,472,000,000. currer shall severally navio the Examp Acent its Relative M	On January 10, 2001, each Original Participating artet Share of the base amount of \$2,546,160,100, On	Adjustment. Payments by the Original Participating Manufacturers to which the NPM Adjustment applies shall be adjusted as amvided helow:
	10, 2002, each Original Participating Manufacturer shall se	everally pay to the Excrow Agent its Relative Market	<ul> <li>(A) Subject to the provisions of subsections (d)(1)(C), (d)(1)(D) and (d)(2) below, cash Albeated</li> </ul>
	I the base amount of \$2,622,544,8180. On Jamuary 10, 2003, the Eastrow Agent its Relative Market Share of the base amo	cach Original Participating Manufacturer shall severally unt of \$2,701,221,144. The payments pursuant to this	Payment shall be adjusted by subtracting from such Allocated Payment the product of such Allocated Payment amount multionized by the NPM Adjustment Percentase. The "NPM Adjustment Percentase" shall be calculated as follows:
	ion (b) due on or after January 10, 2000 shall be credited	to the Subsection LX(b) Account (Subsequent). The unsertion (b) The narmons made by the Original	(i) If the Market Share Loss for the year immediately preceding the year in which the
	and pupilications are a mounted in accordance with the a	n the first such payment) shall be subject to the Volume	payment in question is due its less than or equal to 0 (zero), then the NPM Adjustment Percentage shall equal zero.
	nent, the Non-Settling States Reduction and the offset for miss	calculated or disputed payments described in subsection terms to the Non-Sertian States Deduction but such	(ii) If the Market Share Loss for the year immediately preceding the year in which the payment in question is due is greater than 0 (zero) and less than or equal to 16 23 percentage points, then the NPM
each Original Participating tecount) its Relative Market subsection (c)(1): astbeection (c)(1): in (cV1) shall be subject to r, the Non-Settling States utbeection X1(i), the Federal	and the payment due under this subsection (b) shall be a in shall be determined as of the date one day before such paym	upped to the twon-setting states reduction, but such	Adjustment Percentage shall be equal to the product of (x) such Market Share Loss and (y) 3 (three).
each Original Participating tecount) its Relative Market subsection (c)(1): astbeection (c)(1): in (c)(1) shall be subject to a, the Non-Settling States utbeection X1(i), the Federal	(c) Annual Paymenta and Stemesus Contribution Paymenta		(iii) If the Market Share Low for the year immediately preceding the year in which the
subsection (c)(1); im (c)(1) shall be subject to a, the Non-Setting States ubsection X1(i), the Federal	(1) On April 15, 2000 and on April 15 of each y		poyment in question is due is greater man 10.23 percentage points, men me ner ne ner m oujustment retectuage stan or equal to the sum of (x). Sti percentage points and (y) the product of (1) the Vantable Multiplier and (2) the result of such Market Share
	the base annumls specified below, as such payments are more		Loss minus 16 2/3 percentage points.
	Year Base An	mount	(B) Definitions:
		(W)((W)	(i) Take Agent part of the annihilable Market Shares (i) Take Agent part and in the intervent and former fusion of (i) the sum of the annihilable Market Shares (i) and solver in the sum of the time (index.)
		XXX,XXX) XXX, XXX	Product Manufacturers that were Participating Manufacturers during the entire calendar year inuncitately preceding the year
		(XX)(XX)	in which the payment in question is due minus (y) 2 (two) percentage points.
			(ii) "Actual Aggregate Participating Manufacturer Market Share" means the xum of the amolicable Market Shares of all resear and former Tobacco Product Manufacturers that were Participating Manufacturers.
			during the entire calendar year immediately preceding the year in which the payment in question is due (the applicable
		(XX),(XX)	Market Share to be that for the calendar year immediately preceding the year in which the payment in question is due).
		(XX),(XX)	(iii) "Market Share Loss" means the result of (x) the Base Aggregate Participating Manufernier Market Share minut (v) the Actual Assessed Participating Manufernier Market Share
			remote reaction of the result of
			(17) • Base Agregate Participating Manufacturer Market Share minus (y) 16.2.3 percentage points.
		(XX),(XX)	(C) On or before February 2 of each year following a year in which there was a Market Share
		(XX),(XX)	Loss greater than zero, a nationally recognized firm of economic consultants (the "Firm") shall determine whether the
		XX).(XX) XX).(XX)	disadvantages experienced as a result of the provisions of this Agreement were a significant factor contributing to the Market Share I are for the very in question. If the Firm determines that the disadvantages experienced as a result of the ervisions of
		XX),UX)	this Agreement were a significant factor contributing to the Market Share Loss for the year in question, the NPM Adjustment
	•		described in subsection IX(d)(1) shall apply. If the Firm determines that the disadvantages experienced as a result of the
	2018 and each year thereafter \$9,000,4	(XX)(XX)	provisions of this Agreement were not a significant factor contributing to the Market Share Loss for the year in question, the NPM Adjustment described in subsection LX(d)(1) shall not apply. The Original Participating Manufacturers, the Settling
	The payments made by the Original Participating Manufactu ion Adjustment, the Volume Adjustment, the Previousl t, the NPM Adjustment, the offset for miscalculated or dispu	rers pursuant to this subsection (CX1) shall be subject to by Settled States Reduction, the Non-Settling States ared payments described in subsection XI(i), the Federal	States, and the Attorneys General for the Settling States shall cooperate to ensure that the determination described in this subsection (1)(C) is timely made. The Firm shall be acceptable to (and the principals responsible for this assignment shall be acceptable to the Original Participating Manufacturers and a majority of those Attorneys General who are both the
	- y1		

Constant is immediated or accord (i) without modification or addition (extend for nationlarized proceeding) or (exhibital	statute in infratogradu (ny proventi on narioval invarianteano) or activity to except for proventianteano prove requirements) and fill not in continuetion with any other featibility entrologial.	tequations and the construction of a construction of the construction of the second of the second of addition ( 	reaction of the second s	the particular and provident to be accurate to be well and a first state of a first by any other things, defending the	propried with the second state of the second broaden housing in state or federal court within such Sections State (including litigating all	available amonest that may affect the effectiveness of the Model Statute), and (iii) otherwise complies with subsection (2KB).	but a court of competent jurisdiction nevertheless invalidates or renders uncufurceable the Model Statute with respect to such	Settling State, and but for such ruling the Settling State would have been exempt from an NPM Adjustment under subsection	(2)(2), then the NPM Adjustment (including reallocations pursuant to subsections (2)(C) and (2)(D)) shall still apply to such	Settling State's Allocated Payments but in any individual year shall not exceed 65% of the amount of such Allocated	Payments	(G) In the event a Settling State proposes and/or enacts a statute, regulation, law and/or rule	(applicable everywhere the Settling State has authority to legislate) that is not the Model Statute and ascerts that such statu	regulation, law and/or rule is a Qualifying Statute, the Firm shall be jointly retained by the Settling States and the Original	Particinating Manufacturers for the purpose of determining whether or not such statute, regulation, law and/or rule constitutes	. Chalifying Statute The Firm shall make the foregoing determination within 90 (ave of a written request to it from t	entropy of the formation of the formation of the Gerline State shall also provide to all Participating Manuferturers and the	increases actively and the Firm shall revealed returned within a written notice of such definition to the relevant	incrementary and the state of the	Soliting State NAAAA, at Fanciptum Manufactures and ute Independent Acutum for Acutumentary of the analysis and State Acuto and Acuto Acuto and Acuto Acuto and Acu	respect to this sale share contraine that he of an form all parts and real or inter and interpretation has and/ provide the sale of the sale of the of an form and the sale of	however, (i) has such determination shall be on over and relative the formation shall be proposed share regulation of the second participation	ruis that is thereafter entries with any module of a souther and (i) that use curring state in with use your one 	was ensured any fractionaria manuscription and any at any attain and any attained and any any any any attained any attained and any fractionaria a	issue in 1988 of succedure serial regions during an instanta in accedural provident series of a foregoing and a	and the manufacture of a setting state of Amanyary statute, man the manufacture and the statute of an and state Analysis statute of the state of t	Automatical meters and the firm (but the barding manufactures and working the meter meter meter and the respective and the respective second	reasonance to a merical to communicate with the firm with the firm with the firm's solutions and with the firm's solution is solution to the subscription of the subsc				Setting State and is thereafter invalidated or declared unenforceable by a count or competent without www. eventue	not in full force and effect, or, upon reconsideration by the Firm pursuant to supercised (2010) determined not to constance a	Qualitying Statute, then such setting State A Alocado Payments shall be fully subject to an increa Judicineta unities a	until the requirements of subsection (2,8,8) have been once again faithted.	(3) Allocation of NPM Adjustment among Original Participating Manufacturers. The portion of the total	amount of the NPM Adjustment to which the Original Participating Manufacturers are entitled in any year that can be applied	in such year consistent with subjection LX(d)(2) (the "Available NPM Adjustment") shall be allocated among them as		(A) The "Bake NPM Adjustment" shall be determined for each Original Participating	Manufacture in such year as follows:	(i) For those Original Participating Manufacturers whose Relative Market Shares in the	year immediately preceding the year in which the NPM. Adjuatment in question is applied exceed or are equal to their	respective 1997 Relative Market Shares, the Base NPM Adjustment shall equal U (26m).	(ii) For those Original Participating Manufacturers whose Relative Market Shares in the	year immediately preceding the year in which the NPM Adjuument in question is applied are less than their respective 197/	Relative Market Shares, the Base NPM Adjustment shall equal the result of (3) the difference between such Orgi	Participating Manufacturer's Relative Market Share in such preceding year and ist. 1991 Relative Market Share mitphed by		of Columbia and Puttice Nico 9 all the Criginal Participating Annuncienters in such Percedung scar (orternined Description of the State of the Stat	scordance with subscience iteration iteration (iteration is a subscience of the subscription of the subscription is subscription in the subscription in the subscription is subscription in the subscription is subscription in the subscription is subscription in the subscription in the subscription in the subscription is subscription in the subscription in th	autocontra determinant. Cain Everthese Original Perturbations Manufacturers where Base NPM Adhistment of	calculated pursuant to subsection (iii) above, would exceed \$100 million (as this number is adjusted pursuant to subsection	IX(dX3)(C) below), the Base NPM Adjustment shall equal \$300 nullion (or such adjusted number, as provided in subsection	IX(dX3)(C) below).	(B) The share of the Available NPM Adjustment each Original Participating Manufacturer is	entitled to shall be calculated an follows:	(i) If the Available MAM Adjustment of the Available MAM Adjustment (be Chapter Martinghung Manustervers are	entitled to in any year is leas than or equal to the sum of the Base. New Adjustments of all Cruptus Factoria	
	Automey General of a Settling State and a member of the NAAG executive committee at the time in question (or in the	event no such turm or no such principals shall be acceptable to such parties, national pcontring research Association, inc.	or its successors of mergin activity of the second se	partics, it such a prevention to continue and, in not such a normality principal or principal and and a participation of the principal of the	and the second	must string the formation of the firm shall provide writer notice to each Setting State. to NAAG to the	Internetient Auditor and to each Participating Manufacturer of such determination. The determination of the Firm with	respect to this issue shall be conclusive and binding upon all parties, and shall be final and non-appealable. The reasonable	feet and expenses of the Firm shall be paid by the Original Participating Manufacturers according to their Relative Market	Shares. Only the Participating Manufacturers and the Settling States, and their respective counsel, shall be entitled to	communicate with the Firm with respect to the Firm's activities pursuant to this subsection (1)(C).	(D) No NPM Adjustment shall be made with respect to a payment if the aggregate number of	Cigarettes shipped in or to the fifty United States, the District of Columbia and Puerto Rico in the year immediately	preceding the year in which the payment in question is due by those Participating Manufacturers that had become	Participating Manufacturers prior to 14 days after the MSA Execution Date is greater than the aggregate number of Cigarettes	chimmed in or to the fifth United States, the District of Columbia, and Pherto Rico in 1997 by such Participating		of our definition of the definition of the dot not continue to make such definements after the MSA Freedom Date because the	or according to the second and the contract of the second second second second second second second second seco	testering to such supported that see the supported to the original state participating manual states of the factor of the supported states of the support	subjects or puppes of the successful (2) man because in the manner presentation moves our autom), in the even m A bit is the successful of the successful (2) manufacture for 1007, such participation Manufacture's dimension	such supprisent under suravaturde for any removing realizing the removing stational currents around a superscri 	volume for such year shall be measured in the manner presented in successfully in (1).	(2) Allocation among Setting States of NEM Adjustiment for Ungunal Participating Manufacturers.	(A) The NPM Adjustment set forth in subsection (d)(1) shall apply to the Allocated Payments of	all Settling Statea, except an act forth below.	(B) A Settling State's Allocated Payment shall not be subject to an NPM Adjustment: (1) if such	Settling State continuously had a Oualifying Statute (as defined in subsection (2)(E) below) in full fonce and effect during the	entire calendar year immediately preceding the year in which the payment in question is due, and diligently enforced the	provisions of such statute during such entire calendar year; or (ii) if such Settling State enacted the Model Statute (as defined	in subsection (2)(E) below) for the first time during the calendar year immediately preceding the year in which the payment	in question is due, continuously had the Model Statute in full force and effect during the last six months of such calendar	year, and diligently enforced the provisions of such statute during the period in which it was in full force and effect.	(C) The accreate amount of the NPM Adjustments that would have applied to the Allocated	Providence of those Service statistics of subject to an NPM Adjustment parsumation subjection (XB) shall be	realization and anone all other Service States and rate in munoritor to their restrictive Allocable Shares (the anolicable	transcent atoms an other stored in Fathlin A) and such other Serting State. Allocated Payments shall be further reduced		(D) This subsection (200) shall acold if the amount of the NPM Adjustment amolical number to	(U) this work of the second of the	subsection (200) in any individual year would either (i) exceed such Settling State's Allocated Payment in that year, or (ii) if	subsection (2)(F) applies to the Settling State in question, exceed 65% of such Settling State's Allocated Payment in that	year. For each Settling State that has an excess as described in the preceding sentence, the excess amount of NPM	Adjustment shall be further reallocated among all other Settling States whose Allocated Payments are subject to an NPM	Adjustment and that do not have such an excess, pro rata in proportion to their respective Allocable Shares, and such other	Settling States: Allocated Payments shall be further reduced accordingly. The provisions of this subsection (2/U) shall be	repeatedly applied in any individual year until either (i) the aggregate amount of NPM Adjummenta has been fully realized	or (ii) the full amount of the NPM Adjustments studied to featilocation under subsection (2)(L) or $(2,R)$ carried to fully embedded to the studied of the NPM Adjustments studied to featilocation under subsection (2)(L) or $(2,R)$ carried to fully embedded to the studied of the NPM adjustments studied to the studied of	rearreact it with individual year without the intervention of the second of the concernent of the second of the Second second of the second	sections state that is Abole to an INPA Adjustment and to which studenciant (ATP) dues not apply that were reduced to 2010, and (A) the Albertard Decement in the sector Starting State to which subsection (APE) and the has been reduced to 350.		(E) A "Oublifying Statute" means a Settling State's statute, regulation, law and/or rule (applicable)	everywhere the Settling State has authority to legislate) that effectively and fully neuralizes the cost disadvantages that the	Participating Manufacturers experience vis-à-vis Non-Participating Manufacturers within auch Settling State au a result of the	provisions of this Agreement. Each Participating Manufacturer and each Settling State agree that the model statute in the	form set form in Extrant 1 (the "Model Statute"), it enacted without montineation or addition (except for particularized state	procedural of technical requirements) and not in conjunction with any other legislative of regulatory proposal, shall constitute a Qualifytine Statute. Each Particinatine Manufacturer agrees to support the enactment of such Model Statute if such Model			X

Manufacturers in such year, then such Available NPM Adjustment shall be allocated among those Original Participating Manufacturers whose Base NPM Adjustment is not equal to 0 (zero) pro rata in proportion to their respective Base NPM	In the event that in any year a reallocation of the shares of the Available NPM Adjustment between Lorillard and Philip Morris pursuant to this subsection (dX(3)(D) results in Philip Morris's share of the Available NPM Adjustment
Aujustments. (ii) If the Available NPM Adjustment the Original Participating Manufacturers are entitled to in any year exceeds the sum of the Base NPM Adjustments of all Original Participating Manufacturers in such	in such year exceeding the greater of (x) Philip Morris's Relative Market Share of such Available NPM Adjustment (the applicable Relative Market Share to be that in the year immediately preceding such year), or (y) Philip Morris's share of the the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year calculated pursuant to subsections (d)(3)(A)+(C), Philip Morris's share of the Available NPM Adjustment in such year (adjustment adjustment a
allocated among the Original Participating Manufacturers pro ratio in provident and such sum of the Base NPM Adjustments shall be allocated among the Original Participating Manufacturers pro ratio in proportion to their Relative Market Shares (the applicable Relative Market Shares (the Prese in the year immediately preceding with year), and (y) each Original	A valuator MYM Adjustiment in such year shall be reduced to equal the greater of (1) of (2) advore. In such instance, the doilar amount by which Philip Morrit's share of the Available NFM Adjustment is reduced pursuant to the preceding sentence shall be reallocated to Lorithand and used to intermate Lorabillar's whare of the Available NPM Adjustment in such year.
Participating Manufacturer's share of such Available NPM Adjustment shall equal the sum of (1) its Base. NPM Adjustment for such year, and (2) the amount allocated to such Original Participating Manufacturer pursuant to clause (x).	(iv) In the event that either Philip Morris or Lonillard is treated as a Non-Participating Manufacturer for purposes of this subsection LX(d)(3) pursuant to subsection AV(LII(w)(2)(A), this subsection (3)(2)) shall nex
(iii) If an Original Participating Manufacturer's share of the Available NPM Adjustment calculated pursuant to subsection IX(dX)XB/(t) or IX(d)(3XBX(t) exceeds such Original Participating Manufacturer's	be applied, and the Original Participating Manufacturers' shares of the Available NPM Adjustment shall be determined solely as described in subsections (3)(A)-(C).
payment amount to which such NPM Adjustment applies (as such payment amount has been determined pursuant to step B of clause "Seventh" of subsection LX(j)), then (1) such Original Participating Manufacturer's share of the Available NPM	(4) <u>NPM Adjustment for Supequent Participating Manufacturers</u> . Subject to the provisions of subsection LX(i)(3), a Subsequent Participating Manufacturer shall be entitled to an NPM Adjustment with respect to payments due from
Auguraners mail equal such payment amount, and (2) such excess shall be reallocated among the other Original Participating Manufacturers pro rata in proportion to their Relative Market Shares.	such Subsequent Participating Manufacturer in any year during which an NPM Adjustment is applicable under subsection (d)(1) above to payments due from the Original Participating Manufacturers. The amount of such NPM Adjustment shall
(C) Adjuktments:	equal the product of (A) the NPM Adjustment Percentage for such year multiplied by (B) the sum of the payments due in the wave in munction from such Submound Ordination Manufacture and the sum of the payments due in the
(1) For carculations made pursuant to this subsection IX(0X) (if any) with respect to payments due in the year 2000, the number used in subsection IX(0)(3)(A)(ii)(2) shall be \$20 and the number used in	ущить примиси поли конструкти с в истринију планцијати пак и и приједина ја раупена и по приједа. Рапficipating Manufacturers pursuant to subsection IX(c) (во кисh раупент аmounts due from such Subsectient Principating
subsection LX(0X)X(X(iii) shall be 5300 million. Each year thereafter, both these numbers shall be adjusted upward or downward by multiplying each of them by the quotient produced by dividing (x) the average revenue ner Clearette of all the	manutacuter have been adjusted and attocated pursuant to clause. "Firsk" through "Fifth" of subsection [X(j)). The NPM Adjustment to payments by each Subsequent Participating Manufacturer shall be allocated and reallocated among the Settling
Original Participating Manufacturers in the year immediately preceding such year, by (y) the average revenue per Cigarette of all the Original Participating Manufacturers in the year immediately messains such immediately messains use t	States in a manner consistent with subsection (d/2) above. (c) Sumhemental Proments Resiminate on Andil 15, 2014, and on Andil 15, of each user thereafter in community in
(ii) For purposes of this subsection, the average revenue per Cigametre of all the Original	the event that the sum of the Market Shares of the Participating Manufacturers that were Participating Manufacturers during
Participating Manufacturers in any year shall equal (x) the aggregate revenues of all the Original Participating Manufacturers from safe of Ciencense in the first Huised Science the District of Charles and Brance and District and	the entite calendar year intractiately preceding the year in which the payment in question would be due (the applicable Market Share to be that for the calendar war immediately proceeding the war in which the normann in another to due)
after payments pursuant to this Agreement and the tobacco higgation Settlement Agreements with the States of Florida,	equals or exceeds 99.00000%, each Original Participating Manufacturer shall severally pay to the Eacrow Agent (to be
Matakappi, Minnesola and Faxe (as which revenues are reported to the United States Securities and Exchange Commission meetings, for our more control or and exchange of the United States Securities and Exchange Commission	created to the Subsection tick Account for the benefit of the Foundation its Relative Market Share of the samout of SUDDIND on such anomatics in a modified in a model of the constraint with the same of the samout of the same and
( sec. ) for most year (effort incrementity by the Unigmal Participating Manufacturers) or as part of connolidated financial statements reported to the SEC by an Affiliate of the Original Participating Manufacturers) or in the case of an Original	economication to fund the mational public education functions of the Foundation described in subsection V#(Y(1), in the manner
Participating Manufacturer that does not report income to the SEC, as reported in financial statements prepared in accordance	described in and subject to the provisions of subsections VI(g) and VI(h). The payments made by the Original Participating
with United States generally accepted accounting principles and audited by a nationally recognized accounting firm), divided by (y) the aggregate number of the individual Clearettes shinned in or to the United States the District of Cohumbia and	manumentary pursuant to this subsection shall be subject to the inflation Adjustment, the Volume Adjustment, the Non- Settling States Reduction, and the officet for miscalculated or disputed payments described in subsection XI(i).
Puerto Rico by all the Original Participating Manufacturers in such year (determined in accordance with subsection II(mm)).	(1) Partnen Reconsibility. The payment obligations of each Participating Manufacturer pursuant to this
(D) In the event that in the year immediately preceding the year in which the NPM Adjustment in mustion is amplied both (r) the Relative Masket Share of Locality Takaoon Comment (a. 5 for more the 2011, 2011	Agreement shall be the several responsibility only of that Participating Manufacturer. The payment obligations of a Participating Manufacturer shall not be the obligation or resconsibility of any Affiliate of such Participating Manufacturer
spectrum reprint to construct the market of construction of the market o	The payment obligations of a Participating Manufacture shall not be the obligation or responsibility of any other
of Columbia and Puerto Rico by Lorillard (determined in accordance with subsection Il(mm)) (for purposes of this	Participating Manufacturer. Provided, however, that no provision of this Agreement shall waive or excuse liability under any state or federal franchibert converses or franchibert remeter have Ace Designation Manufacturers. Martine Science
Autocentori U.S. volume 1, was reast man or equal to U0 billion, Lordiand and Philip Montan Incorporated a (or is Autocensor's ("Philip Montas") shares of the Available NPM Addistrement calculated nursuuer to subserviewe (34ALC) shows	Relative Market Share) in any given year equations are not payment only a monutation wave write share (or Relative Market Share) in any given year equatization shall have no payment obligations under this Agreement in the
shall be further reallocated between Lorillard and Philip Morris as follows (this subsection (3)(D) shall not apply in the year	succeeding year.
in which stingt of the two conditions specified in this sentence is not satisfied): (i) Norwithstanding systemican systemican (AN/CV of this subsection (AV2), the subject of Andrews	(s) <u>Curturials</u> . Due to the particular componete arructures of R.J. Reynolds Tobacco Company ("Reynolds") and Brown & Williamson Tobacco Constration ("R&W") with reserve to their non-domestic relaced
Adjustment pursuant to subsections (D/iii) and (D/iii) below. Lorillard's share of the Available NPM Adjustment shall equal	operations, Reynolds and B&W shall be severally liable for their respective shares of each payment due pursuant to this
its Relative Market Share of such Available NPM Adjustment (the applicable Relative Market Share to be that in the year	Agreement up to (and their liability hereunder shall not exceed) the full extent of their axets used in and camings derived from the manufacture and/or add to the Yeans of Toberoo Bookons Jacobod for Accession and and camings derived
minicurately preceding its year in which also here Aujuarined is applied). The dollar amount of the difference between the share of the Available NPM Adjustment Lorillard is entitled to pursuant to the preceding sentence and the share of the	while the destination of their other assets or earlings to activity such obligations.
Available NPM Adjustment it would be entitled to in the same year pursuant to subsections (d)(3)(A)-(C) shall be reallocated	(h) Aurtual of Internal. Except as expressly provided otherwise in this Agreement, any payment due hereunder and
to tritup morns and taked to decrease or increase, as the case may be, Philip Morris's share of the Available NPM Adjustment in such year calculated meximum to subaccionar (AUA) v AUC).	not paid when due (or payments requiring the accrual of interest under subsection XJ(d)) shall accrue interest from and including the date such neurosci is due until Accreding the date such accreding the date such accreding to the part of the such accreding to the date such accreding to the part of the such accreding to the part of the such accreding to the date such accreding to the part of the such accreding to the such accreding to the part of the part of the such accreding to the part of the part of the such accreding to the part of the
(ii) In the event that in the year immediately preceding the year in which the NPM	intervente av oner men pojinten av one mun (our normening) ur one paut at the fritte hale plus inter perferinge points. (i) Pavorina by Subsentent Partiematine Manufacturer.
Adjustment in question is applied either (x) Lorillard's Relative Market Share was greater than 15.00000056 (but did not erceed 20100000055), or (x) 1 confinents Volume was associated to a cut than 2010,000000055 (but did not	(1) A Subsequent Participating Manufacturer shall have payment obligations under this Agreement only in
Lordilard's share of the Available NPM Adjustment calculated pursuant to subsection (dX3XD)(i) shall be reduced by a	the event that its Market Share in any calendar year exceeds the greater of (1) its 1998. Market Share or (2) 125 percent of its 1997. Market Share (subject to the provisions of subjection (184)). In the year following any such calendar year such
percentage equal to the greater of (1) 10.(XXXXXX% for each percentage point (or fraction thereof) of excent of anch Relative Market Share over 15.0XXXXXXX (if and) or (2) 2.5XXXXXXX for each bittion (or fraction thereof) of excent of and	Subsequent Participating Manufacturer shall make payments corresponding to those due in that same following year from the
over 50 billion (if any). The dollar amount by which Lorillard's share of the Available NPM Adjustment in endowed in any Year pursuant to this subsection (Divit) shall be made and used to choose of the Available NPM Adjustment in any	Original Principating Manufacturers pursuant to authections VI(c) (except for the payment due on March 31, 1999), IXC(1), IXC(X2) and IX(c). The amounts of such corresponding payments by a Subsequent Participating Manufacturer are
Available NPM Adjustment in such year.	in acution to increase or corresponding payments mark are due from the Criginal Participating Manufacturers and shall be determined as described in subsections (2) and (3) below. Such payments by a Subsequent Participating Manufacturer shall (A) be due on the name dates as the corresponding payments payments are due from Original Participating Manufacturers. (B) be for the same
20	21
	17

purpose as such corresponding payments; and (C) be paid, allocated and distributed in the same manner as such corresponding payments.

(2) The base amount due from a Subsequent Participating Manufacturer on any given date shall be determined by multiplying (A) the corresponding base amount due on the same date from all of the Original Participating Manufacturer (a such base amount is specified in the corresponding subsection of this Agreement and is adjusted by the Volume Adjustment (except for the provisions of absociation (B)(ii) of Exhibit E), but before such base amount is modified by any other adjustment (except for the provisions of absociation (B)(ii) of Exhibit E), but before such base amount is modified by any other adjustment (except for the provisions of absociation (B)(ii) of Exhibit E). But before such base amount is modified by any other adjustments, reductions or offsets) by (B) the quotient produced by dividing (i) the result of (I) such Subsequent immediately preceding the year in which the payment in question is due) minus (y) the greater of (I) its 198 Manufacturers (C) 135 percent of its 1997 Manufe Share by (ii) the aggregate Market Share of (I) its 1988 Manufacturers (the applicable Market Share of C) and Share being Manufacturers.

question is due).

(3) Any payment due from a Subsequent Participating Manufacturer under subsections (1) and (2) above shall be subject (up to the full amount of such payment) to the inflation Adjustment, the Net for first inscalated of a subsection XI(s), the Federal Tobacoo Legislation Offset, the Litigating Releasing Parties Offset and the offsets for claims over described in subsections XI(s), the Federal Tobacoo Tegislation Offset, the Litigating Releasing Parties Offset and the offsets for claims over described in subsections XI(s), the Federal Tobacoo Offset, the Litigating Releasing Parties Offset and the offsets for claims over described in subsections XI(s), the Subsequent Participating Manufacturers. Provided, however, that all subments and offsets to visible aboverent participating Manufacturers is entitled may only be applied against payments by such participating Manufacturer is entitled may only be applied against payments and not be carried forward beyond that time even if any, that are due within 12 months after the date on which the Subsequent participating Manufacturer is entitled on such apply to the corresponding payment by such and becomes and while reconnast and other carried forward beyond that time even if not fully used.

(4) For purposes of this subsection (i), the 1997 (or 1998, as applicable) Market Share (and 125 percent thereot) of those Subsequent Participating Manufacturers that either (A) became a signatory to this Agreement more than 60 days after the MSA Execution Date or (B) had no Market Share in 1997 (or 1998, as applicable), shall equal zero.

First: the Inflation Adjustment shall be applied to the base amount of the payment being calculated;

Second: the Volume Adjustment (other than the provisions of subsection (BXiii) of Exhibit E) shall be applied to the result of clause "First":

Third: the result of clause "Second" shall be reduced by the Previously Settled States Reduction:

Fourth: the result of clause "Third" shall be reduced by the Non-Settling States Reduction:

Efflib: in the case of payments due under subsections LX(cx(1) and LX(c)(2), the results of clause "Fourth" for each such payment due in the calendar year in question shall be apportioned among the Settling States provints in to provision to their respective Allocable Shares, and the resulting announts for each particular Stating State and the realing annount of the mode calendar year in provision to form such Settling State Allocable Payment. In the case of payments due under subsections LX(c)(1) or LX(c)(2), the results of clause "Fourth" for all such payments due under subsections LX(c)(1) or LX(c)(2), the results of clause "Fourth" for all such payments due from a particular Subsequent Participating Manufacturer in the colevalar year in question shall be apportioned atom get estiling State shall then be added together. (In the case of all other payments much stating amounts for each particular Settling State Shall such payments of the resulting amounts for each particular Settling State shall then be added together. (In the case of all other payments made pursuant to this Agreement, this clause "Filth" is imapplicable.):

SIMD: the NPM Adjustment shall be applied to the results of clause "Fifth" pursuant to subsections IX(d)(1) and (d)(2) (or, in the case of payments due from the Subsequent Participating Manufacturent, pursuant to subsection IX(d)(4)):

Seventh: in the case of payments due from the Original Participating Manufacturers to which clause "Fifth" (and therefore clause "Sith") does not apply, the result of clause "Fourth" shall be allocated among the Original Participating Manufacturers to which clause "Fifth" (and therefore clause "Sith") does not apply, the result of clause "Fourth" shall be allocated among the Original Participating Manufacturers to which clause "Fifth" applies. I, the Allocaded Payments due from the Original Participating Manufacturers to which clause "Fifth" applies. (A) the Allocaded Payments of all Setting States determined parsuant to clause "Fifth" (applied to gether: (B) the resulting sum shall be allocaded among the Original Participating Manufacturers according to their Relative Market Shares and subsection B)(iii) of Exhibit E herto (if such subsection B)(iii) of Exhibit E herto (if such subsection B)(iii) of Exhibit Shall be allocaded among the Original Participating Manufacturers parsuant to subsection IS((ds)): (D) the respective result of step (C) above for each Original Participating Manufacturer shall be subtracted from the respective result of step (B) above

for such Original Participating Manufacturer: and (E) the resulting payment amount due from each Original Participating Manufacturer shall then be allocated among the Settling States in propertion to the respective resolution clauser. Systeh: No each Original Participating Manufacturer's resulting payment shares: (on a Settling State by Settling State base) according to each Original Participating Manufacturer's resulting payment shares: (on a Settling State by Settling State base) according to each Original Participating Manufacturer's regulate emittement to such offices, if any, in the calendar year in question. (In the case of Payments due from Subsequent Participating Manufacturers, this clause "Second" is imapplicable.)

Eighth: the offket for mixcalculated or disputed payments described in subsection XI(i) (and any carry-forwards artising from such offset) shall be applied to the results of clause. "Seventh" (in the case of payments due from the Origmal Participating Manufacturens) or to the results of clause "Sixth" (in the case of payments due from Subsequent Participating Manufacturens).

Ninth: the Federal Tobacco Legislation Offset (including any carry-forwards arraing from such offset) shall be applied to the results of clause "Eighth";

Tends: the Litigating Releating Parties Officet (including any carry-forwards arising from such officet) shall be applied to the results of clause "Nimth";

Eleventh: the offset for claims over pursuant to subsection XII(a)(4)(B) (including any carry-forwards artsing from such offset) shall be applied to the results of clause "Tenth":

Tweith: the office for claims over pursuant to subsection XII(a)(8) (including any carry-forwards arising from such office) shall be applied to the results of clause "Eleventh", and

Thirteenth: in the case of payments to which clause "Fifth" applies, the Settling States' allocated shares of the payments due from each Participating Manufacturer (as such shares have been determined in step (E) of clause "Seventh" in the case of payments from the Collignal Participating Manufacturers and have been determined in step (E) of clause "Seventh" in the case of payments from the Colleging Participating Manufacturers, and have been determined in step (E) of clause "Seventh" in the case of payments from the Subsections in the Colleging Participating Manufacturers, and have been detected by clause "Fighth" through "Twetth" studies to state the aggregate payment of cash Participating Manufacturer with respect to the payment in question. (In the case of a payment obligation of cash Participating Manufacturer with respect to the payment in question shall be stated by the results of clause "Fighth").

X. EFFECT OF FEDERAL TOBACCO-RELATED LEGISLATION

(b) The officet described in submection (a) shall apply only to that portion of Federal Funds. if any, that are either unrestricted as to their use, or restricted to any form of health care or to any use related to tobacco (including, but net intract upplicable to obtacing, control or enforcement) (other than that portion of Federal Funds, if any, that is specifically applicable to obtacing, consension, control or enforcement) (other than that portion of tectoral Funds, if any, that is specifically input control or enforcement) is a submection of a half on the production of tobacco or Tobacco Products. Provided, however, that the offset described in shall not apply to that portion of Federal Funds, if any, whose receipt by such Settling State is conditioned upon or appropriately allocable to:

(1) the relinquishment of rights or benefits under this Agreement (including the Consent Decree); or

(2) actions or expenditures by such Settling State, unless:

(A) such Settling State chooses to undertake such action or expenditure.

(A) your setting state chooses to instruct over mean or spectrum of spectrum of (B) such actions or expenditures do not impose significant constraints on public policy choices: or

(C) such actions or expenditures are both: (i) related to health care or tobacco (including, but not limited to, tobacco education, covariol or enforcement) and (ii) do not require such Settling State to expend sute encloing funds in an amount that is significant in relation to the amount of the Federal Funds made available to such Settling State. (c) Subject to the provisions of subsection LX(iX3), Subsequent Participating Manufacturens shall be entitled to the offset described in this section X to the extent that they are required to pay Federal Funds that would give rise to an offset under subsections (a) and (b) if paid by an Original Participating Manufacturer.

(d) Nothing in this section X shall (1) reduce the payments to be made to the Settling States under this Agreement other than those described in subsection LX(c) (or corresponding payments under subsection LX(t)) of this Agreement; or (2) alter the Allocable Share used to determine each Settling States share of the payments described in Subsection LX(c) (or corresponding payments under subsection LX(ii)) of this Agreement. Nothing in this section X is intended to or shall reduce the total amounts payable by the Participating Maufacturers to the Settling States under this Agreement by an amount greater than the amount of Federal Funds that the Settling States could elect to receive.

# XI. CALCULATION AND DISBURSEMENT OF PAYMENTS

# (a) Instependent Auditor to Make All Calculations.

(1) Beginning with payments due in the year 2000, an Independent Auditor shall calculate and determine the amount of all payments owed pursuant to this Agreement, the adjustments, reductions and offseta were determine treatiling earry-forwards, if any), the allocation of such payments, adjustments, reductions and offseta and earry forwards among the Participating Manufacturer and annoug the Stating States, and shall perform all other calculations in connection with the foregoing (including, but not limited to, determining Manufacturer Martet Share. Base Aggregate Participating Manufacturer Martet Share. Advect State, State Aggregate Participating Manufacturer Martet Share and Actuation and annough the calculations in connection with the foregoing (including, but not limited to, determining Manufacturer Martet Share. Base Aggregate Participating Manufacturer Martet Share and Actual Aggregate Participating Manufacturer Martet Share and Actual Aggregate Participating Manufacturer Martet Share and Actual Aggregate to relativations and determinations. Each Participating Manufacturer and annot in the possession or readily available to in necessary to male such calculations and determinations. The Independent Auditor shall information to perform and the calculations and determinations. The Independent Auditor shall information to Participating Manufacturers and the Settling State state and the Settling State state and the Settling State state state and actual state and actual states and actual actual states and actual actual actual states and actual act

(2) Payments due from the Original Participating Manufacturen prior to January 1, 2130 (other than the first payment due pursuants to authoccion JX(b)) shall be based on the 1998 Relative Martiet Shares of the Original Participating Manufacturen to r. If the Original Participating Manufacturens are unable to agree on such Relative Martet Shares, on their 1997 Relative Martet Shares specified in Exhibit Q.

(b) ldstnits, of Indesenfent, Audiust. The Independent Auditor shall be a major, nationally recognized, certified public accounting firm joining selected by agreement of the Criginal Participaning Manufacturers and these Attorneys General of the Setting States who are members of the NAAG executive commutee, who shall jointly retain the power to replace the Independent Auditor and appoint the unceasor. First percent of the costa and fees of the Independent Auditor (but in no evens more than \$350,100 pc ensuint), shall be puld by the Fund described in Ethibit J herron, and the balance of such costa and fees aball be puild by indicaterers, allocated among them according to their Realive Market functions specified for it in this Agreement, and that it shall do so in the manner specified in this Agreement.

(c) RERELATION OF DESCRIPTION AND ADDATES Any dispute, controversy or claim arising out of or relating to calculations performed by, or any determinations made by, the Independent Auditor (including, without limitation, any dispute concerning the operation or application of any of the adjustments, reductions, offset, carry-forwards and allociants described in subsection XX(s) or assoccion XL(s)) shall be submitted to binding arbitration before a panel of three neural arbitrators, each of whom shall be a former Article III federal Jugge. Each of the two sides to the dispute shall select one arbitrators. The two arbitrators so selected shall select the third arbitration shall be governed by the United States Federal Arbitration Act.

# (d) General Provisions as to Calculation of Payments

(1) Not less than 90 days prior to the scheduled due date of any payment due pursuant to this Agreement ("Payment Due Date"), the Independent Auditor shall deliver to each other. Notice Parry a detailed itemization of all information required by the Independent Auditor to complete its calculation of (A) the amount due from cab Participating Manufacturer with respect to such payment, and (B) the portion of such amount allocable to each entity for whose benefit such payment is to be made. To the extent paraciable, the Independent Auditor shall specify in such iterization which Notice Party is requested to produce which information. Each Participating Manufacturer and each Settling State shall use its hold performed to produce which information that is within its possession or is readily available to it on the dependent Auditor, and in any event not less than S0 days prior to such Payment Due Date. Such best efforts obligation shall be continuing in the case of information that comes within the possession or, or becomes readily available to, any Settling State or Participating Manufacturer after the date S0 days prior to such Payment Due Date.

(2) Not less than 40 days prior to the Payment Due Date, the Independent Auditor shall deriver to each other Notice Party (A) detailed preliminary calculations ("Preliminary Calculations") of the amount due from each Participating Manufacturer and of the amount allocable to each entity for whose benefit such payment is to be made, showing all applicable offsets, adjustments, reductions and carry-forwards and setting for th all the information on which the information on which the independent Auditor relief preparing such Preliminary Calculations, and (B) a statement of any information on which the independent Auditor to complete is calculations.

(3) Not less than 30 days prior to the Payment Due Date, any Participating Manufacturer or any Settling State that disputes any septor of the Preliminary Calculations (including to but not limited to, disputing the methodology that the Independent Auditor employed, or the information on which the Independent Auditor relied, in preparing such calculations) shall multy each other Nucle Payro 9 such dispute, including the reasons and basis therefor. (4) Not less than 15 days prior to the Payment Due Date, the Independent Auditor shall deliver to each other Notice Party a detailed resolution (a "Final Calculation") of the amount due from each Participating Manufacturer, the amount allocable to each entry for whose benefit such payment is to be made, and the Account to which such payment is to be credited, explaining any changes from the Partiminary Calculation. The Final Calculation may include summers of amounts in the circumstances described in subsection (d/S).

(5) The following provisions shall govern in the event that the information required by the independent Auditor to complete its calculations is not in its possession by the date as of which the Independent Auditor is required to provide either a Preliminary Calculation or a Final Calculation.

(A) If the information in question is not readily available to any Settling Staet, any Original Participating Manufacturer, the independent relation and the minimum amount that is ilkely to be due with respect to the payment in question, and shall set forth its assumption as to the minimum amount that is ilkely to be due with respect to the payment in question, and shall set forth its assumption as to the minimum amount that is ilkely to be due with respect to the payment in question, and shall set forth its assumption as to the missing information in its Preliminary Calculation or Final Calculation much any such assumption employed by the Independent Audior shallor shall employ and shall set forth its assumption employed by the Independent Audior in its Freilminary Cakulation in the manner prescribed in subsection (d)(3) or any such assumption employed by the Independent Audior or in the Freilminary Cakulation in the manner prescribed in subsection (d)(3) or any such assumption employed by the Independent Audior or in the Freilminary Cakulation in the manner prescribed in subsection (d)(3) or any such assumption employed by the Independent Audior or to the Payment De Dae, the Independent Audior shall promptly provide the revised calculation to each Notice Party, showing the rewly available information. If the maining information hecomes available to the Independent Audior shall propriet to dispute and the analor does not become available to the Independent Audior shallor shallor context applicable) and shall provide the revised calculation to each Notice Party, showing the rewly available to the minimum mount and not the part on the Payment Due Dae, subject to dispute and and provide the correct anount. If the maining information becomes available to the inductor to dispute anot above and the anotation becomes available to the inducto

De Date, the initiation transmission of the independent Audior provides in the subaction (A) shall be paid on the Payment Date Date, the initiation manual calculated by the independent Audior pursuant to this subaction (A) shall be paid on the Payment Date Date, the independent Audior and is calculated by the independent Audiors present and an another the payment in the manner described in subsection (i). The Payment Date Date, the independent Audior and calculate be correct amount of the payment in question and shall apply any overpayment or underpayment as an officer or additional payment in the manner described in subsection (i). (a) If the information is no additional payment in the manner described in subsection (i). Manufacturer or Subsequent Participating Manufacturer, but such information to the Independent Audiors on supply such information to the Independent Audiors on any physical participating Manufacturer does not supply such information. and shall apply subsectivent Participating Manufacturer and prediction on the Independent Audiors of the Independent Audior shall base the calculation in question on its best calculation in the manner prescribed in subsection (d)(d). If the value employed by the Independent Audior in its Final Calculation in the manner prescribed in subsection (d)(d). If the withhe difformation is not made valual govern the endormation in the manner prescribed in subsection (d)(d). If the estimate employed by the Independent Audior in its Final Calculation in the manner prescribed in subsection (d)(d). If the withhe difformation is not made available to the Independent Audior are in the estimate entiplyed by the Independent Audior in its Final Calculation in the manner prescribed in subsection (d)(d). If the withhe difformation is not made available to the Independent Audior are available to the protection the sumer to avoid the subsection (d)(d) or such to the preceding sentence) and its or made available to the predimender audion and present to adifformation subsequently Audior

(6) Not less than five days prior to the Payment Due Date, each Participating Manufacturer and each Settling State rhal deliver to cach Notice Party a statement indicating whether it disponte, the Independent Auditor's Final Calculation and, if no, the disputed and undepende annumband the basis for the dispute. Except to the extern a Parturpaung Manufacturer or a Settling State delivers a statement indicating the existence of a dispute by such date. It amounts are forth in the Independent Auditor's Final Calculation within five days of the Payment Due Date. Proveet in that (A) in the event that the Independent Auditor's Final Calculation within five days of the Payment Due Date. As provided in subsection (3)(A) due to receipt of previously missing information, a Participating Manufacturer or Settling State any dispute such revision prevaue to the procedure set forth in this subsection (b) at any time prior to the Payment Due Date. Such dispute such revision prevaued to the procedure and failung in on the Payment of the Payment Due Date. Such dispute such revision prevaued to the procedure set forth in this subsection (b) at any time prior to the Payment Due Date. Such dispute a calculation on the procedure set forth in this subsection (b) at any time prior to the Payment Due Date. Auditor nor actual agreement with any calculation or payment to the Excrow Agent or to another payer shall wave any Participating Manufacturer: vos Setting State singlis to dapate any payment (or the Independent Auditor's calculations with cost or any payment) after the Payment Dee Date. No Participating Manufacturer and no Setting State shall have a right to raise any dispute with respect to any payment or barricipating Manufacturer and no Setting State shall have a right to raise any dispute with respect to any payment or barricipating Manufacturer and no Setting State shall have a right to raise any dispute with respect to any payment or actualion after the data tour years after visch payment Due

(7) Each Participating Manufacturer shall be obligated to pay by the Payment Due Date the undisputed portion of the total amount calculated as due from it by the Independent Auditor's Final Calculation. Failure to pay such portion shall render the Participating Manufacturer liable for interest thereon as provided in subsection IX(h) of this Agreement, in addition to any other rendor yavailable under this Agreement.

(8) As to any disputed portion of the total amount calculated to be due pursuant to the Final Calculation,	Independent Auditor of the notice described in the second sentence of this subsection (4)(A), the Independent Auditor
any Participating Manutacturer that by the Payment Due Date pays such disputed portion into the Disputed Payments Account (as defined in the Excrow Aartement) shall not be liable for interest thereon even if the amount disputed was in	promptly instruct the exercity Agent to create the animation displaced to the Argonea it aynetics Account and to undisputed portion to the Foundation or to the Fund specified in subjection VIII(c), as appropriate.
fact properly due and owing. Any Participating Manufacturer that by the Payment Due Date does not pay such disputed	(B) The Independent Auditor shall instruct the Excrow Agent to disburse funds on depus
portion into the Disputed Payments Account shall be liable for interest as provided in subsection LX(h) if the amount disputed was in fact property due and owing.	the Subsection VIII(b) Account and Subsection IX(e) Account (as such Accounts are defined in the Exernw Agreen NAAG or to the Foundation, as appropriate, within 10 Business Days after the date on which such amounts were cre
(9) On the same date that it makes any payment pursuant to this Agreement, each Participating	such Accounts.
Manufacturer shall deliver a motice to each other Notice Party showing the amount of such payment and the Account to which much any asymmetric to be credited	(C) Promptly following the occurrence of State-Specific Finality in Settling States
(10) On the first Day after the Payment Day after the Payment Day. the Excrow Agent shall deliver to each other	uggregate Antotatote Stratets equal to an even when when up under aggregate Antotatote Stratet and provident w Settling States an of the MSA Execution Date, the Settling States and the Oniginal Participating Manufacturers shall
Notice Party a statement showing the amounts received by it from each Participating Manufacturer and the Accounts credited	the Independent Auditor of such occurrence. The Independent Auditor shall promptly thereafter notify each Notice P
with such amounts.	the occurrence of such State-Specific Finality and of the amounts held in the Subacction VI(c) Account (Subacquerit) ( Account is defined in the Fermine Accomment) if any If neither any of the Scilling States nor any of the Partic
(c) <u>General Listentra UP Prantense</u> . The Exerve Agent may disburst a manufaction an Account may the pranteck, and only a count inter- a meaning the physic American and the Exerve American Do amounts much friender to a	Manufacturers disputes such amounts or disputes the occurrence of such State-Specific Finality, by notice delivered
and only at actinuity as permuted, by this Agreement and use exclose Agreement, iso anounts may be unour we up a Settling State other than funds credited to such Settling State's State's State's State offer differed in the Excrow Agreement).	Notice Party not later than 10 Business Days after delivery by the Independent Auditor of the notice de
The Independent Auditor, in delivering payment instructions to the Escrow Agent, shall specify the amount to be paid; the	preceding sentence, the Independent Auditor shall promptly instruct the Excrow Agent to dispurse the binds held Account to the Foundation – If any Senting State or Particinating Manufacturer disputes such anxinds or the oxyum
Account of Accounts from which such payment is to be dissurged; the payer of such payment (which may be an Account); and the Reserved Day on which such payment is to be made by the Econom Account Econom as extensible movied in	such State-Specific Finality by notice delivered to each other Notice Party not later than 10 Business Days after deliv
and the contract study on more more payments of the contract of the more specific to final Approval.	the Independent Auditor of the notice described in the second sentence of this subsection (4)(C), the Independent of
(1) Disbutaementa and Charges Not Contingent on Einst Approval. Funds may be disbursed from Accounts without	whall promptly instruct the Eacrow Agent to credit the amounts diaputed to the Diaputed Payments Account and to d the undiaputed pertion to the Foundation.
	(5) Treatment of Payments Following Termination.
I) EXPIRITIAL OF LECTENT AND LECTENT AND SHOLL PAKE. FEGERIA AND SHOL OF AND OF ONE TAKEN INFORMATION IN FEDERATION FEDERATION AND AND AND THE INFORMATION AND AND AND AND AND AND AND AND AND AN	(A) As to amounts held for Settling States. Promptly upon the termination of this Agr
	with respect to any Settling State (whether or not as part of the termination of this Agreement as to all Settling State
the Accounts on a reasonable basis to be determined by the Independent Auditor. Upon receipt of written instructions from	State or any Participating Manufacturer shall notify the Independent Auditor of such occurrence. The Independent shall momently thereafter notify each Notice Party of such termination and of the amounts held in the Subsection
the independent Auduty, the Extrow Agent shall pay such taxes and charge such payments against the Account of Accounts sectified in those instructions.	Account (First), the Subsection IX(b) Account (Subsequent), the Subsection IX(c)(1) Account, the Subsection I
(2) Payments to and from Disputed Payments Account. The independent Auditor shall instruct the Escrow	Account, and the State-Specific Account for the benefit of such Settling State. If neither the State in question r
Agent to credit funds from an Account to the Disputed Payments Account when a dispute arises as to such funds, and shall	Participating Manufacturer disputes such amounts of the excurrence of such fermination by notice derivered to ex Notice Party not later than 10 Bustness Days after delivery by the Independent Audition of the mutice described
instruct the Exercut Agent to reade transit from the Mapued Polyments Account to the appropriate paper when and taphut is resolved with finality. The Independent Auditor shall provide the Nations Partises not less than 10 Rusiness (Dave andre andre and	preceding sentence, the Independent Auditor shall provipily instruct the Extrow Agent to transfer such anyones
before instructing the Exercise Agent to disburse funds from the Dayshold Payments Account.	Participating Manufacturers (on the basis of their respective contributions of such funds). If the State in question Devicing Manufacturer discusses the amount had in the Assemble or the occurrence of such territorial by
(3) Parments to a State-Specific Account. Promptly following the occurrence of State-Specific Finality in	rainteppening manutactore unsports for annound next in the Accounts of the Accounts of the Accounts of work remanding of the delivered for each other Notice Party not later than 10 Business Days after delivery by the Independent Auditor of the
any Settling State, such Settling State and the Original Participating Manufacturers shall notify the Independent Auditor of	described in the second sentence of this subsection (5XA), the Independent Auditor shall promptly instruct the Excross
such recurrence. The Independent Addition shall promptly thereafter notify each Notice Farry of such State-Specific Finality and of the avertions of the averance is the Schwardson VKVA Account Stater, Schwardson VKVA Account Schwardson	to transfer the amount disputed to the Disputed Payments Account and the undisputed portion to the Partic
Subsection IX(c)(1) Account and Subsection IX(c)) Account (rink) consection IX(c)(1) Account add Subsection IX(c)(1) Account and Subsection IX(c)(1) Account and Subsection IX(c)(1) Account add Subsection IX(c)(1) Account ad	Manufacturers (on the dash of their respective conditioning of such Tungs).
Agreement), that are at such time held in such Accounts for the benefit of such Scutting State, and which are to be transferred	(B) <u>As to amounts, build of the other in this Agreement is terminated with respect to all Settling States the Original Participating Manufacturers shall provingly the Independent Auditor of such occur.</u>
to the appropriate State-Specific Account for such Settling State. If neither the Settling State in question nor any	The Independent Auditor shall promotely thereafter notify each Notice Party of such termination and of the amounts
Participating Manufacturer disputes such amounts or the occurrence of such State-Specific Finality by notice defivered to each other Notice Party not later than 10 Business Days after defivery by the Indecendent Auditor of the notice described in	the Subsection V(b) Account, the Subsection V(c) Account (First), the Subsection VIII(b) Account, the Sub
the preceding wentence, the independent Auditor shall promptly instruct the Ewrow Agent to make such transfer. If the	Account and the Suffrection TA(e) Account. If neither any such State nor any Participating Manufacturer disput announts or the occurrence of such termination by motice delivered to each other Notice Party not later than 10 Busine;
Setting State in question or any Participating Manufacturer disputes such amounts or the occurrence of such State-Specific Setting state in question or any Participating Manufacturer disputes such amounts or the occurrence of such State-Specific	after delivery by the Independent Auditor of the notice described in the preceding sentence, the Independent Audit
runally of where exteriors or exterior for the record sentence of this where(iso (13,3), the Interestion 20, our interpretation Authors of the movies described in the second sentence of this where(iso (13,3), the Interestient Audions shall promptly	promptly instruct the Exernw Agent to transfer such amounts to the Participating Manufacturers (on the basis of
instruct the Eserow Agent to credit the amount disputed to the DAsputed Payments Account and the undisputed portion to the	respective contributions of such rutals. If any such state of any farticipating manufacturer dispace for anyoun Accounts or the occurrence of such termination by notice delivered to each other Notice Party not later than 10 B
appropriate State-Specific Account. No amounts may be transferred or credited to a State-Specific Account for the benefit of any State as to which State Scoreific Finality has not occurred or as to which this Account has transforded	Days after delivery by the Independent Auditor of the notice described in the second sentence of this subsection (5)
(4) Payments to Parties other than Particular Settling States.	Independent Auditor shall promptly instruct the Excrow Agent to credit the amount disputed to the Disputed Pa Account and transfer the undismuted contion to the Participating Manufactures (or the basis of their respective conti
(A) Promptly following the occurrence of State-Specific Finality in one Settling State, such	of such finds).
Settling State and the Original Participating Manufacturers shall notify the Independent Auditor of such occurrence. The	(C) As to aurounts held in the Subsection Vict Account (Subsequent). If this Agree
inseptiment Aution shall promptly increated notify each notice range on occurrence of state-specific finality in at least one Settling State and of the amounts held in the Subsection VI(b) Account, Subsection VI(c) Account (First), and	terminated with respect to Settling States having aggregate Allocable Shares equal to more than 20% of the total ag Allocable Shares accioned to these States that were Settling States as of the MSA Execution Date, the Original Party
Subection VIII(c) Account (as such Accounts are defined in the Excrow Agreement), if any. If neither any of the Settling States now any of the Participation Manufactures discusses carb anomatic or discusses for some second States Second States for Second	Manufacturers shall promptly notify the independent Auditor of such occurrence. The Independent Auditor shall p
curves into any any our particular production or provide a material region of the state spectrum ruleiny in one Setting State, by notice delivered to each Note Every not later than ten Business Days after delivery by the	thereatter notify each Notice Party of stuch termination and of the autounts held in the Subsection (Subsequent) iss defined in the Econow American). If notifier any stuch State with respect to which this
Independent Auditor of the notice described in the preceding sentence, the Independent Auditor shall promptly instruct the	terminated nor any Participating Manufacturer disputes such amounts or the occurrence of such termination by
Exercise Agentic obsolutes first in the Accounts to the Foundation of the Fund Apecified in subsection VB(c), as appropriate - If any Settine State or Participation Manufasture distincts with announds or the asymptoxic of sub-	delivered to each other Notice Party not later than 10 Business Days after delivery by the Independent Auditor of the
	described in the preceding sentence, the independent Author Mail targeton involution involution as the Author A

and in memory of the shall in the second sec

-

the case of officers arking from payments under subsection 1X(K)?, subsequent payments under such subsection or, if no subsequent payments are to be made under such subsection, subsequent payments under such subsection 1X(K); in the case of officers arking from payments under such subsection. X(k), subsequent payments under such subsection OS(K); in the case of officers arking from payments under such subsection X(k), subsequent payments under such subsection OS(K); in the case of officers arking from payments under such subsection X(k); subsequent payments under such subsection OS(K); X(k)? NX(k); in the case of officers arking from payments under subsection NX(k); in the case of officers arking from payments under subsection X(k); (1) or X(k); in the case of officers arking from payments under subsection VII(k), subsequent payments under either subsection X(k) (1) or X(k); in the case of officers arking from payments under subsection VII(k), subsequent payments under either subsection X(k) (1) or X(k)(1) or X(k)(2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k)(1) or X(k)(2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k)(1) or X(k)(2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k)(1) or X(k)(2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k)(1) or X(k)(2); and, in the case of officers arking from payments under subsection X(k) and X(k) (1) or X(k) (2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k) (2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k) (2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k) (2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k) (2); and, in the case of officers arking from payments under subsection X(k) (1) or X(k) (2); and, in the case of officers arking from payments under subsection X(k) ( Account(a): (11) In the case where the dispated amount has not been paid into the Disputed Payments Account and the dispute was identified prior to the Payment Due Date in question by delivery of a statement pursuant to subsection (1)(6) identifying such dispute, the hedpendent Auditor shall calculate interest on the disputed amount from the Payment Due Date in question (the applicable interest rate to be that provided natured (N(h)) and the allocation of such amount and interest among the applicable interest rate to be that provide notes of the amount owed (and the identity of the payers and payers) to all Notice Parties: and (iii) in all other cases, the procedure described in subsection (ii) shall apply, except that the applicable (B) If information becomes available to the Independent Auditor not later than four years after a Payment Due Date showing that a Participating Manufacturer made an overpayment on such digtore as to a prior payment in resolved with finality in Fore of a Participating Manufacturer when the disputed annound has been paid but not into the Disputed Payments Account, such Participating Manufacturer shall be entitled to a continuing dollar-for-dollar offset into the Disputed Payments Account, such Participating Manufacturer shall be entitled to a continuing dollar-for-dollar offset (iii) in the case of offsets to be applied against payments under subsection tX(c), the offset to be applied shall be apportioned among the Settling States pro rata in proportion to their respective shares of such payments, as such respective shares are determined pursuant to step E of clause "Seventh" (in the case of payments due from (iii) the total amount of the ordal amount of the offset to which a Participating Manufacturer shall be enuited shall be the full amount of the overpayment it made, together with interest calculated from the time of the overpayment to the Payment Due Date of the first eligible payment against which the offset may be applied. The applicable interest rate shall be the event that the offset to which a Participating Manufacturer is entitled under this subsection (B) would exceed such Participating Manufacturer's share of the eligible payment against which it is being applied (or, in the case where such offset (i) offices under this subsection (8) shall be applied only against eligible payments to be made by such Participating Manufacturer after the entitlement to the officet arises. The eligible payments shall be: in the case of offacts arising from payments under subsection 1X(b) or 1X(c)(1), subsequent payments under any of such subsections: in Participating Manufacturer's share (in the case of payments due from Original Participating Manufacturers, determined as described in the first sentence of clause "Seventh" of subsection LX(i) (or, in the case of payments pursuant to subsection IX(c), see D of such clause)) of the eligible payment in question, as such payment has been adjusted and reduced pursuant to clauses "First" through "Sixth" of subsection IX(j), to the extent each such clause is applicable to the payment in question. In Manufacturer where the disputed amount has been paid into the Disputed Payments Account pursuant to subsection (d)(8), the Independent Auditor shall instruct the Escrow Agent to transfer such amount to such Participating Manufacturer. the Original Participating Manufacturers) or clause "Sixth" (in the case of payments due from the Subsequent Participating Manufacturens) of subsection LX(j) (except where the officet arises from an overpayment applicable solely to a particular Prime Rate (except that, where the overpayment is the result of a Settling State's withholding of information as described (iv) an offset under this subsection (B) shall be applied up to the full amount of the arises from an overpayment applicable solely to a particular Settling State, the portion of such payment that is made for the benefit of such Settling State), the offset shall be the full arrount of such Participating Manufacturer's share of such payment and all amounts not offset shall carry forward and be offset against subsequent eligible payments until all such amounts have (i) Parametric Addr. Applicable. Condition. To the extent that a payment is made after the occurrence of all applicable conditions for the disbursement of such payment to the payee(s) in question, the Independent Auditor shall instruct (A) If a dispute as to a prior payment is resolved with finality in favor of a Participating Manufacturer. (i) in the case where the disputed amount has been paid into the Disputed Payments Account pursuant to subsection (d)(%), the Independent Auditor shall instruct the Escrow Agent to massfer such answird to the applicable payee To the extent a dispute as to a prior payment is resolved with finality against a Participating subsection (d)(5)(B), the applicable interest rate shall be that described in subsection 1X(h)). the Excrow Agent to disburse such payment promptly following its deposit. such subsection (consistent with the provisions of this subsection (B)(i)). interest rate shall be the Prime Rate. (2) Overpayment <u>.</u> Settling State). as follows: been officet. ŝ Later than 10 Business Days after delivery by the Independent Auditor of such notice of Final Approval, the Independent Auditor shall promptly instruct the Eacrow Agent to disburse the funds held in the State-Specific Accounts to (or as directed by) the respective Setting State. If any Noticeling State for whose benefit the funds are held in a State-Specific Account, that this Agreement has therminated an to any State for whose benefit the funds are held in a State-Specific Account, by notice delivered to each other Notice Party not later than 10 Business Days after delivery by the Independent Auditor of at the Prime Rate (calculated from the Payment Due Date in question) to the additional payment (as reduced pursuant to the preceding sentence), except that where the additional payment owed by a Participating Maunfacturer is the result of an underpayment by such Participating Manufacturer caused by such Participating Maunfacturer's withholding of information as described in subsection (30)(30). If a papplicable interest rate shall be that described in subsection 1X(1). The independent Auditor shall promptly give notice of the additional payment owed by the Participating Manufacturer in question (as reduced teacoustic shall promptly give notice of the additional payment owed by the Participating Manufacturer in question (as reduced amounts held in the State-Specific Accounts. If neither any of the Settling States nor any of the Participating Manufacturers disputes such amounts, disputes the occurrence of Final Approval or claims that this Agreement has terminated as to any Settling State for whose benefit the funds are held in a State-Specific Account, by notice delivered to each Notice Party not (h) Applicability to Section XVII Parmenta. This section XI shall not be applicable to payments made pursuant to action XVII: provided, however, that the Independent Auditor shall be responsible for calculating Reliative Market Shares in connection with such payments, and the independent Auditor shall promptly provide the results of such calculation to any original payment because such adjustments or offsets were in excess of such original payment (provided that any adjustments or offsets used against such additional payment shall reduce on a dollar-for-dollar basis any remaining carry-forward held by such Participating Manufacturer with respect to such adjustment or offset). The Independent Auditor shall then add interest and/or instreased as described above) to all Notice Parties, showing the new information and all calculations. Upon receipt of such notice, any Participating Manufacturer or Settling State may dispute the Independent Auditor's calculations in the manner described in subsection (d)(3), and the Independent Auditor shall promptly notify each Notice Party of any States who were Settling States at the time that the amount of such payment was calculated, pro rata in proportion to their respective Allocable Shares; and (B) in the case of a payment credited to the Subsection IX(cX1) Account or the Subsection IX(cX2) Account, by the results of clause "T weitht" of subsection IX(i) for each individual Settling State. Provided, however, that, solely for purposes of subsection (I)(3), the Settling States may by unanimous agreement agree on a different (s) Parments to be Made Cult Alter Final Approval. Promptly following the occurrence of Final Approval, the Settling States and the Original Participating Manufactures shall notify the Independent Auditor of such occurrence. The Independent Auditor shall promptly thereafter notify each Notice Party of the occurrence of Final Approval and of the revises its calculations, not more than 15 days after receipt of the revisions), any Participating Manufacturer and any Settling State may dispute the Independent Auditor's calculations in the manner prescribed in subsection (d)(6). Failure to dispute the of subsections (fX3), (fX5XA) and (iX2), the portion of a payment that is made or held for the benefit of each individual Settling State shall be determined: (A) in the case of a payment credited to the Subsection IX(b) Account (First) or the Subsection IX(b) Account (Subsequent), by allocating the results of clause "Eighth" of subsection IX(j) among those Settling payment on such date ("original payment"), the Independent Auditor shall promptly determine the additional payment owed by such Participating Manufacturer and the allocation of such additional payment among the applicable payees. The Ĕ Independent Auditor shall then reduce such additional payment (up to the full amount of such additional payment) by any adjustments or offsets that were available to the Participating Manufacturer in question against the original payment at the time it was made (and have not since been used) but which such Participating Manufacturer was unable to use against such subsequent revisions to its calculations. Not more than 15 days after receipt of such notice (or, if the Independent Auditor Independent Auditor's calculations in this manner shall constitute agreement with the Independent Auditor's calculations. subject to the limitations set forth in subsection (d)(6). Payment of the undisputed portion of an additional payment shall be made to the Escrow Agent not more than 20 days after receipt of the notice described in this subsection (A) (or, if the Independent Auditor revises its calculations, not more than 20 days after receipt of the revisions). Failure to pay such portion For purposed such notice of Final Approval, the Independent Auditor shall promptly instruct the Escrow Agent to credit the amounts disputed to the Disputed Payments Account and to disburse the undisputed portion to (or as directed by) the respective years after a Payment Due Date, and such information shows that any Participating Manufacturer was instructed to make an insufficient render the Participating Manufacturer liable for interest thereon as provided in subsection IX(h). Payment of the delivered to each other Notice Party not later than 10 Bukiness Days after delivery by the Independent Auditor of the notice described in the second sentence of this subsection (5)(C), the Independent Auditor shall promptly instruct the Burnow Agent to credit the antount disputed to the Disputed Payments Account and transfer the undisputed portion to the Participating Manufacturers (on the basis of their respective contribution of such funds). Participating Manufacturer disputes the amounts held in the Account or the occurrence of such termination by notice such Participating Manufacturer and the allocation of such additional payment among the applicable payees. (A) If information becomes available to the Independent Auditor not later than four (6) Determination of amounts paid or held for the benefit of each individual Settling State. method of allocation of amounts held in the Accounts identified in this subsection (f)(6). Original Participating Manufacturer or Settling State that requests it do so.

(i) Miscalculated or Dinputed Payments. (1) Underpayments

Settling States.

•

disputed portion shall be governed by subsection (d)(8).

ilada

	shall not apply to retailers, suppliers or distributors to the extent of any liability arising from the sale or distribution of Tobacco Products to, any non-Released Party
should about the	(A) Each Settling State (for tixelf and for the Releasing Parties) agrees that, if a chaim by a
stan apsoncery election Parties	Releasing Party against a retailer, supplier or distributior that would be a Released Claim but for the operation of the
colouing failues ve	preceding sentence results in or in any way gives rise to a claim-over (on any theory whatever) by such relater support of
	distributor against any Released Party (and such Released Party gives notice to the applicable sourcement source and when source to the
e) from any and	any scifforment of Nation Calmin Asserting transfer and science on concentrational and public from on science Reference Party may obtain asserting stucht receipter, reprodiect of distribution the full arrivant of any judgment of scifforment such
•	retailer, augmier or diatributor may obtain against the Released Party on auch claim-over, and (11) Ahall, as part of any
s that it (and the	settlement with such retailer, supplier or distributor, obtain from such retailer, supplier or distribution for the benefit of such
dity against any	Released Party a satisfaction in full of such retailer's, supplier's or distributor's judgment or settlement against the Released
th covenant and	Party
	(B) Each Settling State further agrees that in the event that the provisions of subsection (8HA)
Released Claim	above do nat fully eliminate any and all liability of any Original Participating Manufacture (or any presson or entity that is a
ults in or in any	Refeated Party by virtue of its relationship to an Angunal Participating Manufacturer) with respect to draw work
nnity agreement)	theory whitevery by any variative retaining the availability to recover the whole or in part and any latentic d a state of the state of the state of the strength with the strength Parts bas over notice to the analyzing vertice
bie Settling State	municity of which of which of which we have a set of such and which of have after the MSA. Freedom (Mate, which we have a set of such elam-over (or which after after the MSA. Freedom (Mate, which we have a set of such elam-over (or such and the we have after the MSA.
ver is later and any infoment or	and once the entry into any settlement of such diam-over, judgment or otherwise, of such retailer, supplier or distributor to
mt or settlement	any Releaving Party anxing out of any claim that would be a Released Claim but for the operation of the first ventence of this
f any settlement	ubsection (K), such Original Participating Manufacturer shall receive a continuing dollar-for-dollar offset for any amounts
a satisfaction in	paid by such Original Participating Manufacturer (or by any person or entity that is a Released Party by virtue of its relation
	to such Original Participating Manufacturer) on any such liability against such Original Participating Manufacturer's share
eation (4µA) √	(determined as described in step E of clause "Seventh" of subsection LX(j)) of the applicable Setting State s Allocated
entity that is a	Payment, up to the full anyount of such (Neginal Participating Manufacturer's share of such Alicated Payment and scale
er (on any theory	und) all such amounts paid on such liability have been offset. In the event that the event and the subsection (A) with
ty to recover an	скрест (о в ранисцат хетира Хака мона) и ваур узат уста съсед мыт и курпал записрания у алини кака и мона състедни статисти и полно и полн
it such Released	setting state A Antexated representation were instance in a rectirecture of any provincert in any provincert in Existing states Antexated in offens if any instance to be offen for muccipatistical or discuted machinerits the Federal J Marco
r within 30 days	and this test reducted by the strip protonant to the virtual to interactions or a sported protonant a second s is evidence. Offset the Lativating Releasing Parties Offset for claims over under subsection XII and 44B). (1)
er), judgment or	the offset to which such Organial Participating Manufacturer is contribed under this subsection in such year shall be the full
nat Participating	amount of such Original Participating Manufacturer's share of such Allocated Payment; and (ii) all anivunts not off-set by
aal Participating	reavon of clause (i) shall carry forward and be offset in the following year(s) until all such amounts have been offset.
described in step	(C) Fach Settling State further agrees that, subject to the provisions of subsection LX(0)(9), each
amount of such	Subsequent Participating Manufacturer shall be entitled to the officet described in subsection (B) above to the externt that it for
ts paid on such	any person or entry that is a Released Party by virtue of its relationship with such Subsequent Participating Manufacturer?
ar Settling State	has part on liability that would give rise to an offset under such subsection if paid by an Oxiginal Participating Manufacturer
located Payment	(9) Notwithstanding any provision of law, statutory or otherwise, which provides that a general release
eed by briteis, it	does not extend to chains which the reaction dates in know or suspect to extra in its how all time of exter unit and reaces.
na me tanganng bia amberition in	which it known by it much have materially precide its stritement with the correct we reference with the correct close all blacked (Jama statistic is Blacked Batterial Methy Kovan or inforcers) or inforcers in survei fell or
ment: and (ii) all	receive an reference can reference and the reference matrix, the first internation and and international references and and the references and and the references and and the references and and
all such amounts	acknowledge the significance and consequences of waiver of any such provision and hereby assume full responsibility for
	any injurick, damages or lowes that the Releasing Parties may incur.
m LX(i)(3), cach	(b) Released Claims Against Released Parties. If a Releasing Party (or any person or entity counserated in
extent that it (or	subsection II(pp), without regard to the power of the Attorney General to release claims of such person or entry) nonetheless
g Manufacturer) a Manufacturer	atempts to manuation a ficture of Diam against a Received Party start Received Party start give written mister atempts the start of the start of the real after contrast for the other of the start of measures of the started
	portential columno for Antornaly Orderian on the Applicable Social Social Antonio Portania Portania Portania Asian - misica Portania Antornaly Antornaly Cara antornaly Cara (Asianara in Asia) (nalace cuch portania) of an
ity to enforce as	ctam (or winn b) (days atter to trave). Extended part, whenever is start / united ware and contrained contraine to such Sentine State). The Released Party may offer the release and coverand as a complete defense. If it is determined at
reof. Provided.	or provide the second state release of such claim is unerforceable or invalid for any reason (including, but not limited to
ent Decree shall	lack of authority to release such claim), the following provisions shall apply:
or slogan (other	(1) The Released Party shall take all ordinary and reasonable measures to defend the action fully. The
	Released Party may settle or enter into a stipulated judgment with respect to the action at any time in its sole discretion. but in
ibea.	such event the offset described in authorstion (b(2) or (b(2)) below shall apply only if the Ketesen i factor oftain the reveau
or local law.	Altorney terrental a contraction to anti-mediate or the officer described in a subsection (bX 2) or (bX 3) behav The Released Party shall not be creatibed to the officer described in a subsection (bX 2) or (bX 3) behave if such Released Party
	the recent and structure of currents on an entry of the second structure (second structure) and the ordinary and reaconable measures to defend the second structure structure of the second structure s
	BILCO (D. BAKE IN MURRIY AND LEARNINGUE DICAMAR EN LO DECEMBATION DIVE AND

XII. SETTIJNG STATEN' REALASE, DISCHARGE AND COVENANT

(K) Notwithstanding the foregoing (and the definition of Released Partics), this release and covenant

(a) Belease.

(1) Upon the occurrence of State-Specific Finality in a Settling State, such Settling State shall absolutel and unconditionally release and forever discharge all Released Parties from all Released Claims that the Releasing Partie directly, indirectly, derivatively or in any other capacity ever had, now have, or hereafter can, shall or may have.

(2) Notwithstanding the foregoing, this release and discharge shall not apply to any defendant in a lawant settled pursuant to this Agreement (other than a Participating Manufacturer) indicate and until such defendant releases the Releasing Parties (and delivers to the Attorney General of the applicable Settling State a copy of such release) from any and all Claums of such defendant relating the provestion of such lawant. (3) Each Stating State (for itself and for the Releasing Parties) further covenants and agrees that it (and the Releasing Parties) shall not after the occurrence of State-Specific Finality size or seek to establish civil liability against any Released Party based, in whole or in part, upon any of the Released Claims, and further agrees that such covenant and agreement shall be a complete defense to any strong review of proceeding.

(4) (A) Each Settling State (for itself and for the Reteasing Parties) further agrees that, if a Released Claim by a Releasing Party against any person or entity that is not a Released Party (1, "non Released Party") results in or in any asy grees that a claim-oracy intersy whatever other than a claim based on an express written informity agreement by such non-Released Party against any Released Party (and such Released Party (a) room Released Party") results in or in any within 30 days of the service of such claim-over for within 30 days after the MSA Execution Date, whichever is latert and prior to entry into any settlement of such claim-over), the Released Party (ii) shall reduce or credit against any judgment or prior to entry into any settlement of such claim-over), the Released Party (ii) shall reduce or credit against any judgment or such non-Released Party into any obtain against one-Released Party (ii) shall reduce or credit against any judgment or such non-Released Party into any obtain against one-Released Party (ii) shall, as part of any settlement with usin Released Party in the non-Released Party for the Fenel(i) shall, as part of any settlement and is an on-Released Party in the non-Released Party for the Fenel(i) shall, as part of any settlement with an non-Released Party is judgment or settlement against the Released Party for such Amont Settlesed Party a satification if the low how Released Party is judgment or settlement against the Released Party for such Amont Settlesed Party a satification if the low how Released Party is judgment or settlement against the Released Party for the Fenel(i) of such Released Party a satification if the low how Released Party is judgment or settlement against the Released Party.

Released Party by virtue of its relation to any Chiginal Participating Manufacture) with respect to clarins-ove whatever other than a claim based on an express written indemnity agreement) by any non-Released Par after the MSA Execution Date, whichever is later) and prior to entry into any settlement of such claim-ove otherwise) of such non-Released Party to any Releasing Party arising out of any Released Claim, such Origi Manufacturer) on any such liability against such Original Participating Manufacturer's share (determined as e E of clause "Seventh" of subsection [X(j.) of the applicable Settling State's Allocated Payment, up to the full (B) Each Settling State further agrees that in the event that the provisions of subs not fully climinate any and all liability of any Original Participating Manufacturer (or of any person or whole or in part any liability (whether direct or indirect, or whether by way of settlement (to the extent the Party has given notice to the applicable Settling State within 30 days of the service of such claim-over (or Manufacturer shall receive a continuing dollar-for-dollar offset for any amounts paid by such Origin Manufacturer (or by any person or entity that is a Released Party by virtue of its relation to such Origi Original Participating Manufacturer's share of such Allocated Payment each year, until all such amoun liability have been officet. In the event that the officer under this subsection (4) with respect to a particul would in any given year exceed such Original Participating Manufacturer's share of such Settling State's Al (as such share had been reduced by adjustment, if any, pursuant to the NPM Adjustment, and has been redu any, pursuant to the offset for miscalculated or disputed payments, the Federal Tobacco Legislation Offset a Releasing Parties Offset): (i) the offset to which such Original Participating Manufacturer is entitled under t such year shall be the full answint of such Original Participating Manufacturer's share of such Allocated Pays amounts not offset by reason of subsection (i) shall carry forward and be offset in the following year(s) until nave been offset.

(C) Each Settling State Murcher agrees that, subject to the provisions of second D(1(3)), each Subsequent Participating Manufacturer shall be entitled in the offset dates as subsection (B) above to the extent that it (or any person or entity that is a Released Party by virtue of its relationship with such Subsequent Participating Manufacturer has paid on liability that would give rise to an offset under such subsection if paid by an Original Participating Manufacturer.

(5) This release and covenant shall not operate to interfere with a Setting State's ability to enforce as against any Participating Manufacturer the provisions of this Agreement, or with the Courting State's ability to enforce as used. Decree of to maintain continuing juricitions to enforce as used. Consent Decree privated to the Consent Decree of to maintain continuing juricities or enforce as used. Consent Decree privated to the Consent Decree entraneous of the Interfere (1990) and the Consent Decree of the maintain continuing juricities to enforce as used. Consent Decree privated to the terms thereof. Provided, however, that netther subsection III(a) or III(c) of this Agreement nor subsection V(A) or V(1) of the Consent Decree shall react a signite the MAS Execution Date. Of any advertising content, claim or slogen (other than use of a Carteon) that was not unbacting not the MAS Execution Date.

(6) The Settling States do not purport to waive or release any claims on behalf of Indian tribes.

(7) The Settling States do not waive or release any criminal Hability based on federal, wate or local law.

Mighael Participating       XIV. PARTICIPATING: MANUFACTURERS' DISMISSAL (OF RELATED LAWSHITS)         Original Participating       (a) Upon State-Specific Finality in a Settling State, each Participating Manufacturer will demiss without			and all mometary Chains against all subdivisions (political or otherwise, including, but not limited to, municipalities, culling State, and any of their official and any of their official cullers, any any of their official cullers, and any of their official cullers	entered Setting Participa to eact or contraft the prov shall con shall con	any proceeding eacking (b) Setting State or Participating Manufacturer shall be considered the drafter of this Agreement or any Consent shall be discolved upon Decree, or any provision of either, for the purpose of any statue, case haw or rule of interpretation or construction that would or might enais any provision to be constructed and the drafter. (b) Nothing in this Agreement shall be constructed as approval by the Settling State of any Participating (b) Nothing in this Agreement shall be constructed as approval by the Settling States of any Participating coral States provision of Participating Manufacturer may make any representation to the contrary. (c) STONENXYS, FEES and no Participating Manufacturer may make any representation to the contrary.		market rate in such Settling State for private attorneys and paralegals of equivalent experience and seniority. (c) Such Governmental Britikan asseking payment pursuant to subaccine (a) and/or (b) shall provide the Original Participating Manufaturene with an appropriately documented Alactment of all covat, anyonos and attorney and paralegal time for which payment is avught, and, softwind treated to carments sought pursuant to subscettan (b), shall do so no.
(2) The following provisions shall apply where the Released Party is an Original Participating Manufacturer (or any person or entity that is a Released Party by virtue of its relationship with an Original Participating Manufacturer:	(A) In the event of a settlement or stipulated judgment, the settlement or stipulated amount shall give rise to a continuing offset as such amount is actually paid against the full amount of such Original Participating Manufacturer's share (determined as described in step E of clause "Seventh" of subsection 12(1)) of the applicable Settling State's Allocated Payment until such time as the settlement or stipulated amount is in thy credited or a obliser for doublar for solar for solarier's Allocated Payment until such time as the settlement or stipulated amount is Ruly credited or a obliser for dollar basis. (B) Indonent (other may achieve) sections 13(2) of the provident basis.	upon payment of such judgrent, give rise to an immediate and continuing offset against the full amount of such Original Participating Manufacturer's share (determined as described in subsection (A)) of the applicable Settling State's Allocated Payment, until such time as the judgment is fully credited on a dollar for-dollar basis. () Each such time as the judgment is fully credited on a dollar for-dollar basis. () Each State reserves the right to intervest the right to intervest in such an action (untes such action was	this Agreement. Each Participating Manufacturer agrees not to oppose any such intervention. (D) In the event that the offset under this subsection (b)(2) with respect to a particular Settling State would in any given year exceed such Original Participating Manufacturer's share of such Settling State's Allocated Payment (as such share had been reduced by adjustment, if any, pursuant to the NPM Adjustment, and has been reduced by offsets, if any, pursuant to the Federal Tobacco Legislation Offset and the offset for miscalculated or disputed payments): (i) the offset to which such Original Participating Manufacturer is entitled under this subsection (2) in such year shall be the full amount of such Original Participating Manufacturer swhare of such Allocated Payment: and (ii) all amounts not offset by	reason of clause (i) shall carry forward and be offset in the following year(s) until all such amounts have been offset. (3) The following provisions shall apply where the Released Parry by virtue of its relationship with a Subsequent Participating Manufacturer (or any person or entity that is a Released Parry by virtue of its relationship with a Subsequent Participating Manufacturer): Subject to the provisions of subsection 1X(i)(3), each Subsequent Participating Manufacturer): Subject to the provisions of subsection 1X(i)(3), each Subsequent Participating Manufacturer): Subject to the provisions of subsection 1X(i)(3), each Subsequent Participating Manufacturer) and participating Manufacturer): Subject to the provisions (XA)-(C) above against payments at otherwise would owe under section X(i) to the extent that it (or any person or entity that is a Released Parry by virtue of its relationship with such Subsequent Participating Manufacturer) has paid on a catterner, stipplated judgment of oidgment that would give rise to an offset under such subsections (XA)-(C) above against payments at otherwise would owe under section X(i) to the extent that it (or any person or entity that is a Released Parry by virtue of its relationship with such Subsequent Participating Manufacturer. (Sons MNT DEC REPES AND DISMISSAL OF CLAJMS) Manufacturer (Intel II) and Participating Manufacturet. (Sons III) and State III) and Day an Original Participating Manufacturet. (Sons III) to concurrently with the filling of its lawsult), each Settling State II deallifed in the Additional States at a bett in a porty in a party in a party in a port in a party in the Additional States at the VES A to be a settline of the avel of the avel of the state of a party of all proceedings in such Settling to a to be a settlined in Eachibit D shall pointly move for a stay of all proceedings in such Settling to a state of all proceedings in such Settling to a to be a state of a party of all proceedings in such Settling to a state of all proceedings in such	public disclosure of documents pursuanting Manuscreats and a loner Keleande Partier (screept any proceeding accing public disclosure of documents pursuant to subsection IV(b)). Such stay of a Settling State's lawsuit shall be discoved upon the earlier of the occurrence of State-Specific Finality or termination of this Agreement with respect to such Settling State pursuant to subsection XYH(tuX)). (b) Not hater than December 11, 1998 (or, as to any Settling State identified in the Additional States provision of Exhibit D, concurrently with the filling of its lawsui): (c) Foot Settling State that is a party to a lawsuit identified in Exhibit D and each Participating (c) Settling D and each Participating (c) a subscience of a lawsuit identified in Exhibit D and each Participating	Manufacturer will: (A) tender this Agreement to the Court in such Settling State for the approval; and (A) tender to the Court in such Settling State for entry a consent decree conforming to the model connent decree attached hereto as Exhibit L (revisions or changes to such model consent decree shall be limited to the extent required by state procedural requirements to reflect accurately the factual acting of the case in question, but shall not include any substantive revision to the duties or obligations of any Settling State or Participating Manufacturer, except by agreement of all Original Participating Manufacturers); and (2) each Settling State shall set entry of an order of dismissing Manufacturer, except by agreement claims against the Participating Manufacturers and any other Released Party in such Settling State's action identified in Edaims against such a Released Party (other than a Participating Manufacturer) unlets and antil such Released Party what releases shall be effective (other than the Settling State is not required by muck acter this Agreement is terminated with Expecting State's event this Agreement is terminated with expect to such Settling State, and Antil recite that in the event this Agreement is terminated with be rull and void and of no effect) from any and all Chinns of such Released Party agrees that the order of such solution to such Settling State, and Antil recite that in the event this Agreement is terminated with respect to such Settling State, and Antil recite that in the event this Agreement is terminated with tespect to such Settling State parsuant to subsection XVIL(U(1)) the Released Party agrees that the order of such soluted to no effect) from any and all Chinns of such Released Party agrees that the order of such solution to such solution Such and barry and and of no effect) from any and all Chinns of such Released Party agrees than the order of such such and ovel and of no effect) from any and all Chinns of such Released Party	relating to the prosecution of such action as provided in subsection XII(a)(2).

its Relative Market Share. All amounts to be paid pursuant to subsection (b) shall be paid to such Governmental Emittes aubject to an aggregate cap of \$150 million for all Settling States, shall be paid promptly following submission of the appropriate documentation (and the completion of any verification process), shall be paid separately and apart from any other amounts due pursuant to this Agreement, and shall be paid severally by each Original Participating Manufacturer according in the order in which State-Specific Finality has occurred in such Settling States (subject to the \$150 million aggregate cap). common interest/joint prosecution privilege. All such amounts to be paid pursuant to subsections (a) and (b) shall be provided, however, that nothing contained in this subsection (c) shall constitute, cause, or require the performance of any act that would constitute any waiver (in whole or in part) of any attorney-client privilege, work product protection or ubsections (a) and (b) shall be subject to reasonable verification if requested by any Original Participating Manufacturer

2

by the relevant governmental processing authority of each Litigating Political Subdivision) as having been relained by and having represented such Settling State (or such Litigating Political Subdivision), in accordance with the terms described in the Model Fee Payment Agreement attached as Exhibit O. State, they will acvertally pay reasonable attorneys' feen to the private outwide counnel. If any, retained by auch Settling State (and each Litigating Political Subdivision, if any, within such Settling State) in connection with the respective actions identified in Exhibits D. M and N and who are designated in Exhibit S for each Settling State by the relevant Attorney General (and for each Litigating Political Subdivision, as later certified in writing to the Original Participating Manufacturers (d) The Original Participating Manufacturers agree that, upon the occurrence of State-Specific Finality in a Settling

# XVIII, MISCELLANEOUS

2 Tobacco Product Manufacturers related to any of the provisions of this Agreement, each Panicipating Manufacturer shall comply with this Agreement unless compliance with this Agreement would violate such law. (a) EJIGGLOL CLUTCHLOL EXQUER LAW. If any current or future law includes obligations or prohibitions applying

# (b) Lumised Most-Layered Nation Previotion.

(1) If any Participating Manufacturer enters into any future settlement agreement of other litigation comparable to any of the actiona identified in Exhibit D brought by a non-foreign governmental plaintiff other than the federal government ("Future Settlement Agreement"):

(i) the impaneling of the jury (or, in the event of a non-jury trial, the commencement of trial) in each litigation or any severed or bitureated portion thereof: or (ii) any count order or judicial determination relating to use will litigation of an (i) grants judgment (in whole or inpan) against such Participating Manufacturer: or (i) grants injuritive or other relief that affects the assets or on-going battess activities of tune Participating Manufacturer in or annorm other than a captered for in assets or on-going battess activities of tune Participating Manufacturer in a manner other than as expressly provided for in assets or on-going battess. (A) before October 1, 2000, on overall terms more favorable to such governmental plaintiff than the overall terms of this Agreement (after due consideration of relevant differences in population or other appropriate factors), then, unless a majority of the Settlement Agreement are not more favorable than the overall terms of this Agreement, the overall terms of this Agreement will be revised so that the Settling States will obtain treatment with respect to such Participating Manufacturer at least as relatively favorable as the overall terms provided to any such governmental plaintiff, provided, however, that as to economic terms this Agreement shall revised based on any such Future Settlement Agreement if such Future Settlement Agreement is entered into after this Agreement: or not be

(B) on or after October 1, 2000, on non-economic terms more favorable to such governmental plaintiff than the non-economic terms of this Agreement, and such Future Settlement Agreement includes terms that provide for the implementation of non-economic tobacco-related public health measures different from those contained in this Agreement, then this Agreement shall be revised with respect to such Participating Manufacturer to include terms comparable to such non-economic terms, unless a majority of the Settling States elects against such revision.

favorable to such Non-Participating Manufacturer than the terms of this Agreement (including, without limitation, any terms that relate to the marketing or distribution of Tobacco Products and any term that provides for a lower settlement cost on a per pack sold basis), then the overall terms of this Agreement will be revised so that the Original Participating Manufacturers per pack sold basis), then the overall terms of this Agreement will be revised so that the Original Participating Manufacturers agreement) to a brand of Cigarettes (or tobacco-related assets) as a result of the purchase by or sale to Liggett of such brand (2) If any Settling State resolves by actilement Claims against any Non-Participating Manufacturer after the MSA Execution Date comparable to any Released Claim, and such resolution includes overall terms that are more will obtain, with respect to that Settling State, overall terms at least as relatively favorable (taking into account, among other things, all payments previously made by the Original Participating Manufacturers and the timing of any payments) as those obtained by such Non-Participating Manufacturer pumuant to such resolution of Claims. The foregoing shall include but not be limited: (a) to the treatment by any Settling State of a Future Affiliate, as that term is defined in agreements between any the Settling States and Brooke Group Ltd., Liggett & Myers Inc. and/or Liggett Group, Inc. ("Liggett"), whether or not such Furure Affiliate is merged with, or its operations combined with, Liggett or any Affiliate thereof: and (b) to any negotiated pursuant to any such exects or as a result of any combination of ownership among Liggett and any entity that manufactures Tobacco Products. Provided, however, that revision of this Agreement pursuant to this subsection (2) shall not be required by virtue of the subsequent entry into this Agreement by a Tobacco Product Manufacturer that has not become a Participating Manufacturer of the MSA Execution Date. Notwithstanding the provisions of subsection XVIII(j), the provisions of this subsection X VIII(b)(2) may be waived by (and only by) unanimous agreement of the Original Participating Manufacturen. application of the terms of any such agreement (including any terms subsequently b 5

above and the substance of such term before it was revised was also a term of the Consent Devtree, each affected Settling The parties agree that if any term of this Agreement is revised pursuant to subsection (bKl) or (bK2) State and each affected Participating Manufacturer shall jointly move the Court to amend the Consent Decree to conform the terms of the Consent Decree to the revised terms of the Agreement . E

the terms of this in any respect, any Participating Manufacturer's Agreement shall be revised so that the other Participating Manufachurers receive terms as relatively favorable. (4) If at any time any Settling State agrees to relieve, in any respect, any Participatin obligation to make the payments as provided in this Agreement, then, with respect to that Settling State.

Cigarctic business by a Participating Manufacturer to a person or cruity that within 180 days prior to such safe or transfer was a Non-Participating Manufacturer, the Participating Manufacturer shall perify the Scilling States that in the distrained at such person or entity the capability to perform the obligations under this Agreement. Such certification shall not nurvice beyond one year following the date of any such transfer. Each Original Participating Manufacturer certification shall not represents that, except as provided in Exhibit R, it for a wholly owned AMIliate) exclusively owns and controls in the Suster and represents that, except as provided in Exhibit R, it for a wholly owned AMIliate) exclusively owns and controls in the Suster be conducted, by the acquirty or transferee exclusively outside of the States) to any person or entity unkets such persons or entity is an Original Participating Manufacturer or prior to the sale or acquisition agrees to assume the obligations of an Original Participating Manufacturer with respect to such Cigarette brands. Brand Names, Cigarette product formula or businesses. No Participating Manufacturer may sell or otherwise transfer any of its Cigarette brands, Brand Names, Cigarette b States) to any person or entity unless such person or entity is or becomes prior to the sale or acquisition a Participating Manufacturer. In the event of any such sale or transfer of a Cigarette brand, Brand Name, Cigarette product formula or the Brand Names of those Cigarettes that it currently manufactures for table (or sells) in the States and that it has the capacity to enter into an effective agreement concerning the table or transfer of such Branch Names pursuant to this subsection XVIIXO. Nothing in this Agreement is intended to creake any right for a State to obtain any Cigarette product formula that it would not Cigarette product formulas to be used, or businesses to be conducted, by the acquiror or transferee exclusively outside of the the sale or transfer of any of its **Cigaretic brands. Brand Names, Cigaretic product formulas or Cigaretic businesses** (other than a sale or transfer of **Cigaretic businesses** in than a sale or transfer of **Cigaretic businesses** to be sold, product formulas to be used, or **Cigaretic businesses** to product formulas or Cigarette businesses (other than a sale or transfer of Cigarette brands or Brand Names to be sold, (c) Transfer of Tobacco Rends. No Original Participating Manufacturer may sell or otherwise transfer or permit otherwise have under applicable law.

(d) Paymenta in Settlement. All payments to be made by the Participating Manufacturers pursuant to this Agreement are in actitement of all of the Settling States' antitrust, consumer protection, common law negligence, statulory, common law and equitable claims for monetary, restitutionary, equitable and injunctive relief alleged by the Settling States with respect to the year of payment or earlier years, except that no part of any payment under this Agreement is made in settlement of an actual or potential liability for a fine, penalty (civil or criminal) or enhanced damages or is the cost of a tangible or intangible asset or other future benefit.

barred by this Agreement: or (2) personal juriadization over any person or entity other than the Participating Manufacturers. Each Participating Manufacturer specifically disclaims and denies any liability or wrongdoing whatscorers with respect to the Subdivision. Each Participating Manufacturer by the Attorneys General of the Settling States and the Litigating Political Subdivision. Each Participating Manufacturer has entered into this Agreement woley to avoid the further expensiv inconventiere, burden and risk of flitigation. or deemed to be, or represented or caused to be represented as, an admination or concession or evidence of (1) any liability or any wrongeloing whatseever on the part of any Released Party or that any Released Party has engaged in any of the activities (c) No Determination or Admission. This Agreement is not intended to be and shall not in any event be

(1) <u>Nun-Administibility</u>. The actilement regotiations resulting in this Agreement have been undertaken by the Settling States and the Participating Manufacturers in good faith and for settlement purposes only, and no evolvers of activity and activity and settlement purposes only, and no evolvers of activity purpose. Neither this Agreement able discussions public statements or public comments with respect to this Agreement by Agreement able discussions, public statements with respect to this Agreement by any Settle discussions, public statements with respect to this Agreement by any Settling State or Participating Manufacturer or its agents shall be offered or received in evolutions of any Settlement by any Settling State or Participating Manufacturer or its agents shall be offered or received in evolutions or any bubble. action or proceeding for any purpose other than in an action or proceeding arising under or relating to this Agreement.

authority to the contrary. It is recognized that the Original Participating Manufacturers are relying on the foregoing representation and warranty in making the payments required by and in otherwise performing under this Agreement. The Original Participating Manufacturers shall have the right to terminate this Agreement to subsection XVIII(u) as to any Settling State as to which the foregoing representation and warranty is breached or not effectively given. (a) Representations of Parties. Each Settling State and each Participating Manufacturer hereby represents that this Agreement has been duly authorized and, upon execution, will constitute a valid and binding contractual obligation, enforceable in accordance with its terms, of each of them. The signatories hereto on behalf of their respective Settling States Scilling States and any of their respective Settling States' past, present and future agents, officials acting in their official capacitics, legal representatives, agencies, departments, commissions and divisions, and that such signatories are aware of no expressly represent and warrant that they have the authority to settle and release all Released Claims of their respective

(h) <u>Oblications Structul. Not Jani</u>. All obligations of the Participating Manufacturers pursuant to this Agreement (including, but not limited to, all payment obligations) are interded to be, and shall remain, several and not joint.

(i) <u>Headurgs</u>. The headings of the sections and subsections of this Agreement are not binding and are for reference only and do not limit, expand or otherwise affect the contents or meaning of this Agreement. (i) <u>Amendment and Waiser</u>. This Agreement may be amended by a written instrument executed by all Panticipating Manufacturens affected by the amendment and by all State that is not a signatory to such amendment. The terms of any such amendment hereunder a main one be accreable in any Settling State that is not a signatory to such amendment. The waiver of any makes conferred hereunder shall be effective only if made by written instrument executed by the waiving parts. The waiver the waiver by any party of any brach of any brach of this Agreement shall not be detective only if made by written instrument executed by the waiving parts. The waiver brach, whether prior, subsequent or contemporaneous, nor shall such waiver be deemed to be or construed as a waiver by any other party.

(k) <u>Nutuca</u>. All notices or other communications to any party to this Agreement shall be in writing (including, but not limited to, facatimile, telex, telecopy or nimilar writing) and shall be given at the addreases apecified in Exhibit P (as it may be arrended to reflect any additional Panicipating Manufacturer that bosomes a party to this Agreement after the MSA Execution Date). Any Settling State or Participating Manufacturer that bosomes a party to this Agreement after the MSA designated to receive noise on its behalf by notice given (effective upon the giving of such notice) as provided in this sublection.

(1) <u>Cooperation</u> Each Settling State and each Participating Manufacturer agrees to use its best efforts and to cooperate with each other to cause this Agreement and the Constent Decrets to become effective, to obtain all necessary approvals, constents and authorizations, if any, and to execute all documents and to take such other action as may be appropriate in connection herewith. Consistent with the foregoing each Settling State and each Participating Manufacturer agrees that it will not directly or indirectly or indirectly assist or encourage any challenge to this Agreement or any Constent Decree by any other person, and will support the integrity and enforcement of the terms of this Agreement and the Constent Decrees. Each Settling State adalt use in best efforts to cause State-Specific Finality to occur as to such Settling State.

(m) <u>Designeds to Discutat Daboutes</u>. Within 14 days after the MSA Execution Date, each Settling State's Attorney General and each Participating Manufacturer shall provide written notice of its designation of a senior representative to diacuas with the other algonatories to this Agreement, and/or other latest that may arise with respect to this Agreement. Each Settling State's Attorney General And I provide auto notice of the name, addres and therephone number of the person it has so designated to each Participating Manufacturer and to NAAG. Each Participating Manufacturer shall provide auto the person it has no designated to each Participating Manufacturer and the person it has no designated to each other Participating Manufacturer.

(n) Glossming Law. This Agreement (other than the Excrow Agreement) shall be governed by the laws of the relevant Settling State, without regard to the conflict of law rules of such Settling State. The Excrow Agreement shall be governed by the laws of the State in which the Excrow Court is located, without regard to the conflict of law rules of such Settling State.

### (o) Severability

(1) Sections VI, VII, IX, XJ, XII, XIII, XIV, XVI, XVIIKb), (c), (d), (e), (f), (g), (h), (o), (p), (n), (a), (u), (w), (2), (dd), and Exhibita A, B, and E heroof ("Nonweverable Provisions") are not severable, except to the extent that severable of accient VI is permitted by Settling States pursuant to subsection VI(I) hereof. The remaining terms of that Agreement are severable, as set forth herein.

For its a court materially modifies, renders unenforceable, or finds to be unlawful any of the Nonseverable Provisions, the NAAG executive committee shall leade a team of Antomeya General (her "Subsituing Team") to attempt to negotiale an equivalent or comparable aball leade a team of Antomeya General (her "Subsituing Team") to attempt to negotial participating Manufacturers. In the event that the court referred to in the preceding sentence is located in a Settling State, the Negotiating Team shall include the Attorney General of auch Settling State. The Original Participating Manufacturers. In the event that the court referred to in the preceding sentence is located in a Settling State, the Negotiating Team shall include the Attorney General of auch Settling State. The Original Participating Manufacturers to the approvaled on the Negotiating Team shall include the Attorney General of auch Settling States affected by the court's minite. The Negotiating Team shall have no obligation to appear to the approval of a late the Negotiating Team and agreed to by all of the Negotiating Team shall submit any proposed Substitute Term regolated by the Resoluting Term and agreed to by all of the Negotiating Team and agreed to by all of the Negotiating Team shall submit any prove the proposed Substitute Term this Agreement in such Settling States facted Settling States affected by the court's minite. The Negotiating Team and agreed to by all of the Negotiating Team and agreed to by all of the Original Participating States affected Settling States affected Settling States affected Settling States affected to by all of the anticet defendence.

(3) If a court materially modifies, renders unenforceable, or finds to be unlawful any term of this Agreement other than a Nonseverable Provision:

# (A) The remaining terms of this Agreement shall remain in full force and effect.

(B) Each Settling State whose rights or obligations under this Agreement are affected by the court's decision in question the "Affected Settling State") and the Participating Manufacturers agrees to regotate in good faith a Substitute Term. Any agreement on a Substitute Term reached between the Participating Manufacturers and the Affected Settling State shall not modely or answerd the terms of the Agreement with regard to any other Settling State.

(C) If the Affected Settling State and the Participating Manufacturers are unable to agree on a Substitute Term, then they will submit the jawue to non-binding mediation. If mediation fails to produce agreement to a Substitute Term, then that term shall be accered and the remainder of this Agreement shall remain in full force and effect.

(4) If a court materially modified, render unenforceable, or finds to be unlawful any portion of any

provision of this Agreement, the remaining portions of such provision shall be unenforceable with respect to the affected Settling State unless a Substitute Term is arrived at pursuant to subsection (0)(2) or (0)(3) hereof, whichever is applicable.

(p) Interduct Exercitivation. No portion of this Agreement shall provide any rights to, or be enforceable by, any person or entity that is not a Settling State or a Released Party. No Settling State may assign or otherwise convey any right to enforce any provision of this Agreement.

(q) <u>Counterparta</u>. This Agreement may be executed in counterparts. Excitnite or photocopied aignatures shall be considered as valid signatures as of the date affixed, although the original signature pages shall thereafter be appended.

(r) <u>Applicability</u>. The obligations and daties of each Participating Manufacturer set forth herein are applicable only to actions taken (or omitted to be taken) within the States. This subsection (r) shall not be construed as extending the territorial scope of any obligation or duty set forth herein whose scope is otherwise limited by the terms hereof.

(a) <u>Preservation of Privitege</u>. Nothing contained in this Agreement or any Consent Decree, and no act required to be performed parametit to this Agreement or any Consent Decree, is intended to constitute, cause or effect any waiver (in whole or in part) of any attorney-client privilege, work product protection or common interest/joint defense privilege, and each Settling State and each Participating Manufacturer agrees that it shall not make or cause to be made in any forum any assertion to the contrary.

(1) <u>Nun.Release</u>. Except as otherwise specifically provided in this Agreement, nothing in this Agreement shall limit, prejudice or otherwise interfere with the rights of any Settling State or any Participating Manufacturer to pursue any and all rights and remedies it may have against any Non-Participating Manufacturer or other non-Released Party.

## (u) Termination.

(1) Unless otherwise agreed to by each of the Original Participating Manufacturers and the Settling State in question, in the event that (A) State-Specific Finality in a Settling State does not occur in such Settling State on or before December 31, 2010; or (8) that Agreement or the Content a Settling State on or before the other of the Content or the Content or the Content of the event of an expeal from or review of a decision of the Content becree has and the Content Decree, by the court hearing such appeal from or review of a decision of the Content becree has appeal from such disapproval has the reveat of an Appeal from such disapproval has expired, or, in the event of an other appeal from such disapproval has been diamaked or the disapproval has been diamaked or the disapproval has expired, or, in the event of an Appeal hous the Appeal has been diamaked or the disapproval has expired, or, in the event of an other appeal from such disapproval has been diamaked or the disapproval has been diamaked or the disapproval has been diamaked or by the contract of the Appeal has been diamaked or the disapproval has been diamaked or the disapproval has been diamaked or a fact of the disapproval has been diamaked or by the court of an origin without limitation, review by the United State Supreme Court); or (C) this Agreement is terminated in 2 Settling State for whatever reason (including, which such Appeal has been diamaked to pursuant to sublection XVIII(o) of this Agreement, then this Agreement is free with respect to the non-admissibility provisions kencel, which stall continue in full force and fact of has been diamaked for the superment, the this Agreement, the this Agreement, then this Agreement is free that the state of the non-admissibility provisions kencel, which stall continue in full force and free fiber) shall be canceled and terminated for such state on such such advection State pursuent here to hability with stall continue in full force and fiber).

(2) If this Agreement is terminated with respect to a Settling State for whatever reason, then (A) the applicable statute of limitation or any aimilar time requirement shall be tolled from the date such Settling State signed this Agreement with the effect that the partie shall be in the amme position with respect to the statute of limitation as they were at the time such Settling State field its safe for a Matthewer and (B) the parties able is not of one year from the date of wash termination, with the effect that the parties shall be in the same position with respect to the statute of limitation as they were at the time such Settling State field its action, and (B) the parties shall pointly move the Court for an order reixusting the actions and claims distributed burstant to accident XIIN hereof, with the effect that the parties shall be in the same position with respect to the the states of durination as they were at the time such Settling State field its actions XIIN hereof, with the effect that the parties shall be in the same position with respect to the the states of durinated burstant to accident XIIN hereof.

(v) Ercedom of Information Requests. Upon the occurrence of State Specific Finality in a Settling State, each Participating Manufacturer in writing any and all requests for information, administrative applications, and proceedings brought or caused to be brought by state Participating Manufacturer prevuent to auch Settling State's freedom of information law relating to the aubject matter of the lawsuits identified in Exhibit D.

(w) Bankurghuy. The following provisions shall apply if a Participating Manufacturer both enters Bankruptcy and at any time thereafter is not timely performing its financial obligations as required under this Agreement:

(1) In the event that both a number of Settling States equal to at least 3/3% of the total number of Settling States and Settling States having aggregate Allocable Shares equal to at least 3/5% of the total aggregate Statesheesher shares assigned to all Settling States deem (by written notice to the Participating Manufacturers other than the bankupt Participating Manufacturer) that the financial obligations of this Agreement have been terminated and rendered null and void as to such Participating Participating Manufacturer) that financial obligations of this Agreement have been terminated and rendered null and void as to such Participating Manufacturer, whereupon, with respect to all Settling States.

(A) all agreements, all concessions, all reductions of Releasing Parties' Claims, and all releases and coverants not to sue, contained in this Agreement shall be null and void as to such Participaling Manufacturer. Providel, however, that (i) all reductions of Releasing Parties' Claims, and all betases and or overants not to sue, covalend in this Agreement shall remain in full force and effect as to all persons or centities (other than the hadrupt Participaning Manufacturer itself or any person or entity that, as a result of the Bankrupicy, obtains domestic tubacco asces of such

Participating Manufacturer (unless such person or entity is itself a Participating Manufacturer)) who (but for the first	continue to be treated as a Subsequent Participating Manufacturer and Participating Manufacturer for all other purposes
sentence of this subsection (A)) would otherwise be Released Parties by virtue of their relationship with the bankrupt	
Participating Manufacturer; and (ii) in the event a Settling State asserts any Released Claim against a bankrupt	(C) Revision of this Agreement pursuant to subsection XVIII(0X2) shall risk be required by
Participating Manufacturer after the termination of this Agreement with respect to such Participating Manufacturer as	virtue of any resolution on an involuntary basis in the Bankrupcy of Claims against the bankrupt Partwipsung
described in this subsection (1) and receives a judgment, settlement or distribution arising from such Released Claim, then	Manufacturer.
the amount of any navments such Settling State has previously received from such Participating Manufacturer under this	(a) Notice of Material Transfers. Each Participating Manufacturer shall provide notice to each Settling State at Rand
Arrement shall be arrowed against the arrownt of any such judgment, settlement or distribution (provided that in no event	20 dow here consummations a sale transfer of title on other disposition. In one transaction or series of related transactions.
while the section of	of a work having a fair market value comain to five percent or more (determined in accordance with United States generally
pursuant to this Agreement):	accepted accounting principles) of the consolidated assets of such Participating Manufacturer.
(B) the Settling States shall have the right to assert any and all claims against such Participating	(a) Finite Assessed This Assessed (headber with any astesnents expressly contemplated hereby and any other
Manufacturer in the Bankrupticy or otherwise without regard to any limits otherwise provided in this Agreement (subject to	(y) while the suprementation of the static accession of the static accession of the setting the setting the setting
any and all defenses against such claims):	States and the Pericitation Manufacturers relating to the subject matter hereof and supersedes (1) all prior agreements and
(C) the Settline States may exercise all rights provided under the federal Bankruptcy Code (or	undernandinar relating to auch aubject matter, whether written or oral, and (2) all purportedly contemporareous oral
other amplicable bankrupticy law) with respect to their Claima against auch Participating Manufacturer, including the right to	agreementa and understandings relating to such subject matter.
initiate and complete police and regulatory actions against such Participating Manufacturer pursuant to the exceptions to the	(a) Business David Anvichtantion becauder that under the terms of this Agreement, is to be performed on a day
automatic stay set forth in section 362(b) of the Bankruptcy Code (provided, however, that such Participating Manufacturer	(c) <u>that is not a Rusiness Day Atall the conformed on the first Birthess Day thereafter</u>
may context whether the Settling State's action constitutes a police and regulatory action): and	uns a restance of the second of the first second of the
(D) to the extent that any Settling State is numering a police and regulatory action against such	tak) Subsuppts automatics with respect to a construction transmission and the first national collications. Which then
Participation Manufacturer at described in subsection (1)(C), such Participating Annufacturer shall not request of support a	MORE EXECUTION LARGE INTO HIMLING OF CONTRACT MARKED AND A CONTRACT AND A CONTRACT AND A CONTRACT AND A CONTRACT MORE THE INFORMATION INTERNATION OF A CONTRACT AND A CONTRACT AND A CONTRACT AND A SCHEDURE ROLD AS A CONTRACT A CONTRACT AND A SCHEDURE ROLD AS A CONTRACT AND A
received that the Renkrantcy count utilize the authority provided under section 105 of the Bankruptcy Code to impose a	governou by knownicki and any minimi be ingenerated by provincing in an international conservation of the form formation in the international distribution that the service the formation of the formation of the formation of
discretionary alay on the Settline State's action. The Participating Manufacturers further agree that they will not request,	Involution of hearing and the second state of the second process of the second state of the second of second
seek or support relief from the terms of this Agreement in any proceeding before any court of law (including the federal	(06) Leveling Flaces. Any ingue of percentage releticut to in this Agreentein want of carrier account
bankruptcy courts) or an administrative agency or through legislative action, including (without limitation) by way of joinder	
in or consent to or acquiescence in any such pleading or instrument filed by another.	(cc) Regulation Manually Montane in Accion 11 of this Agreement is internated to an excerting regeneration
(2) Whether or not the Settling States exercise the option set forth in subsection (1) (and whether or not	regulatory authority of any local or state government.
such option. If exercised, is valid and enforceable):	(dd) Successors. In the event that a Participating Manufacturer ceases selling a brand of Lobocci Products in the
(A) In the event that the harikmet Participating Manufacturer is an Original Participating	States that such Perticipating Menufacturer owned in the States prior to July 1, 1998, and a Arthitation of Net
	Manufacturer thereafter and after the MSA Execution Date intentionally sells such brand in the states, such the and after the more more than the
manuter that were accounted in such Participating Manufacturer shall be treated as a Non-Participating	considered to be the successor of such Participating Manufacturer with respect to such hand. Freitomatice of any such
Manufacturer (and not as an Original Participating Manufacturer or Participating Manufacturer) for all purposes with respect	successor of the obligations under this Agreement with respect to the sales of such or and visit be surged to two concerns
is subsections. [X(dX)], [X(dX)2, and [X(d)3) (including, but not limited to, that the Market Share of such Participating	specific performance.
Manufacturer shall not be included in Base Aggregate Participating Manufacturer Market Share or Actual Aggregate	(ne) [35,001, Pack aging. Each Participating Manufacturer shall place a visible indication on each pack of Ligarettes
Participating Manufacturer Market Share, and that auch Participating Manufacturer's volume shall not be included for any	it manufactures for sale outside of the fifty United States and the District of Columbia that distinguishes alch
purpose under subsection IX(dX1X(D)); (ii) such Participating Manufacturer's Market Share shall not be included as that of a	packs of Cigarettes it manufactures for sale in the fifty United States and the District of Columbia.
Participating Manufacturer for the purpose of determining whether the trigger percentage specified in subsection LX(c) has	(ii) Aktiona Within Giorgenphic Boundaries of Sculing States. To the extent that any provision of this Agreen
been achieved (provided that such Participating Manufacturer shall) be treated as an Original Participating Manufacturer for	expressivy prohibits, restricts, or requires any action to be taken "within" any Settling State or the Settling States, the rek
all other purposes with respect to such subsection); (iii) for purposes of subsection (B)(iii) of Exhibit E, such Participating	prohibition, restriction, or requirement applies within the geographic boundaries of the applicable Setting State or Setting
Manufacturer shall continue to be treated as an Original Participating Manufacturer, but its operating income shall be	States, including, but not limited to, Indian country or Indian trust land within such geographic boundances.
recalculated by the Independent Auditor to reflect what such income would have been had such Participating Manufacturer	(gg) Notice to Altitudes. Each Participating Manufacturer shall give notice of this Agreement to each of its
made the payments that would have been due under this Agreement but for the Bankruptcy. (iv) for purposes of supercline	Affiliates.
XVIII(c), such Participating Manufacturer shall not or treated as an Original Participating Manufacturer as a raincipating XVIII(c), such Participating Manufacturer shall not or treated as an Original Participation of Chinesia Particip	IN WITNESS WHEREOF, each Settling State and each Participating Mamfacturer, through their fully
Manufacturer (of the date) into ante corrette vie Construction (or construction of manufacturer (or construction) Manufacturer accelurer (consultation or Consentine Nationalese and and Manufacturer (consultation) autority 	authorized representatives, have agreed to this Agreement.
names, regardle product intrustant or regardle commenced on any anterparticipating manufacturer and Participating Participating Manufacturer shall continue to be treated as an Original Participating Manufacturer and Participating	
Manuferniter for all other purposes under such subsection); and (v) as to any action that by the express terms of this	Signatures Intentionally Omitted]
Agreement requires the unanimous agreement of all Original Participating Manufacturers.	
(B) In the event that the bankrupt Participating Manufacturer is a Subsequent Participating	
Manufacturer, such Participating Manufacturer shall continue to be treated as a Subsequent Participating Manufacturer for all	
purposes under this Agreement except (i) such Participating Manufacturer shall be treated as a Non-Participating	
Manufacturer (and not as a subsequent Participating Manufacturer for Participating Manufacturer) for all purposes with	
respect to Authoric to Million (1), (1), (1), 2) and (1) (including, but not limited to), that the Market Share of Neur Farterbaum Million (1), 2000 (1), 2000 (1), 2000 (1), 2000 (1), 2000 (1), 2000 (1), 2000 (1), 2000 (1), 2000 (1), 2000 (1),	
Manutacturer anali no te incitato in tabae Aggrega erantopaung manutacuter manatus burat on actual Aggregat Devisionius Manutacturer Marte Steres and Hat useb Berlindiana Manutacturer avolume dall on beinded for any	
manutering manufactory manufactoring and under source and under providence of a construction of a manufactory of the participanties manufactory and the included as that of a manufactory of the source of the sourc	
Participating Manufacturer for the number of determining whether the trigger percentage specified in subsection IX(e) has	
been achieved (nervided that such Participating Manufacturer shall be treated as 5 Subsequent Participating Manufacturer for	
all other purposes with respect to such subsection); and (iii) for purposes of subsection XVIII(c), such Participating	
Manufacturer shall not be treated as a Subsequent Participating Manufacturer or as a Participating Manufacturer to the extent	
that after entry into Bankruptcy it becomes the acquiror or transferee of Cigarette brands. Brand Names, Cigarette product	

æ

2

EXHIBIT B FORM OF ESCROW AGREEMENT	This Perrow Assessment is account into a of 1000 house interviewed State of the set	Manufaction Manufactor	o user respective source success, the uncertagred rationality manufacturers and as excrow agent	(Inter "Excrow Agent").	WITNESSETH:		WILKLAS, DE SELLING SLIKS AND DE PERCEPTURG MANUSCURER DAVE ENTERED INTO 3 SELLEMENT AUTOMIC	cutitled the "Makter Settlement Agreement" (the "Agreement"); and	WUGDBAS de accordance de la construcción de la construcción de la construcción de la construcción de la constru	WITHOUSE, UN ARTONIAM POPULATION OF AND THE PARTY MANUTUR FARTY PROVING MANUTACINES IN CHIEF INVO INIS	Excrow Agreement.	NOW THEREFORE the matrice herein acres as follows:	1.4.0 M. TITRACH OVEL HE PRIME RECONDER AND	SECTION 1. Annuitament of Exercise Agent.		The setting states and the Participating Manufacturers hereby appoint to serve as	Excrow Agent under this Agreement on the terms and conditions set forth herein, and the Excrow Agent, by its execution	hereof hereby accents such amoniatment and assess to reactions the durine and obligations of the Eisenw Assert set forth	nerein. The Settling States and the Participating Manufacturers agree that the Excrow Agent appointed under the terms of	this Excrow Agreement shall be the Excrow Agent as defined in, and for all purposes of, the Agreement.		SECTION 2. Deputations	(a) Caritalized terms used in this Berrow Assessment and not otherwise defined berein shall have the meaning			(b) "Ferrow Court" means the court of the State of New York to which the Acreement is measured for		approvat, or such other court as agreed to by the Unginal Farticipating Manufacturers and a majority of those Attorneys	General who are both the Attorney General of a Settling State and a member of the NAAG executive committee at the time in	question.		SECTION 3. EXTOW ON ACCOMPT	(a) All funds received by the Eacrow Acent oursuant to the terms of the Acreement shall he held and dishmed	1		and situation of the executive Agent separate and appendition all other funds and accounts of the Executive Agent, the Setting	States and the Participating Manufactures.	(b) The Excrow Agent shall allocate the Excrow among the following separate accounts (cach an "Account"	and collectively the "Accounts"):		SUBSECTION VI(B) ACCOUNT	SUBSECTION VIC) ACCOUNT (FIRGT)		SUBSECTION AIC VECTORI (SUBSECTENT)	SUBSECTION VILIGE) ACCOUNT			SUBSECTION LX(B) ACCOUNT (FRIST)		SUBSCLIMM IAID SUBSCLIMM IAID	SUBSECTION IX(C(I)) ACCOUNT		SUBSECTERN LA(C)(2) ACCTAINT	Substection (XCE) Account		DISPUTED PAYMENTS ACCOUNT	CTARTE CONTRACT ACCOUNTS CONTRACT TO EACH AND ACCOUNTS		01 ALE-044ALE-44 FEVALUEL (ALCERS)		(c). All amounte credited in an Account shall be actioned in such Account with the first shared shared an account	IC) AN THINNING CLORED IN ALL ACCOUNT MIGHT OF LEARING IN MICH ACCOUNT DURIN DISOLVER INCLUDING THE ACCOUNTS	with the provisions of this Excrow Agreement pursuant to (1) written instructions from the Independent Auditor, or	(ii) written instructions from all of the following: all of the Original Participating Manufacturers; all of the Subsequent	Participating Manufacturers that contributed to such amounts in such Account: and all of the Settline States (collectively, the	"Purrow Partier"). In the event of a conflict instancional and an interaction and an interaction of the second	amount with the second of the second of a control prime of the second of t	CURRENT (1).	(d) On the first Business Day after the date any payment is the under the Averenant the Forniw Avera shall	deliver to each other Nutice Party a written tatement showing the annual of each and we induction the annual of	was made if such is the case) the source of such narment the Account or Accounts to which such revenues the been				
EXHIBIT A STATE ALLACATION PERCENTACES	Percentuse				1.473004554	0.8280661%	12.7639554%	1.370861454	1	4.0//COOV-1	0.3954695%	0.607118356	0.00000066		4.0/044047	0.6018650%	0.3632643264	1 6471774	 2.03080334	0.84494637046	D BITICATION		1./0113M074	2.2553531%	0.769350554	2 3 2404 CTMP4	4r.0/Chrunt.	4.0389790%	4.35194769	0.000000%	0.00000064		4.11006/777	0.4247391%	0.504043314	0.600035154	0.6659340%	1 Refcook 114	0.504.100.764		4k/016/07/07/71	44JC877557	0.3660138%	5.0375(098%	1.0361370%	1.147658254	114848844		U./100054.5	4×4166A(1,1	0.3489458%	2.4408945%	() (MMMMM/4	7/07867/0	- X. ADOON	0.4111851%	2 (H47451%	2.053258294			4-10-507710-7	0.2483449%		0.015217046	77911 F0001 U		4.177617011	4)6056210.0	1.1212774%		100.00000046		A-1		
EXH STATE ALLOCATI	Sinte	Alabana	Alacha	Alaska	Arizona	Arkanaan	California	Colorado	Connections		Delaware	D.C.	Plorida			Hawaii	Idaho	Illinoin	Indiana	lown	Kanaa	V	NCNIUCKY	Louisiane	Maine	Merchand		Massechusetta	Michigan	Minnenta	Minimi		Imount	Montana	Networks	Nevada	New Humphire	New Jensev	New Mexico	New Vet	NEW TOTA	NORTH C BROKER	Nurth Dakota	Ohio	Oktahonua	Oreann	Penervivania	Phode Teled		South Carolina	South Daketa	Теппеннес	Техии	Thub.		Vernishi	Virginia	Washington	West Virginia	W. The second seco	A INCOMENT	Wyonning		Anerican Samoa	N Muriana Isld			U.S. Virgin Indd	Puerto Rico		Total				

\_\_\_\_\_

credited, and the payment instructions received by the Excrow Agent from the Independent Auditor with respect to such	be whated according to their pro rais Market Shares), pendon the Exclow Court for the approximition of a success sector and a success sector. Assert
payment. 	SECTION 10. Excrow Agent Free and Expenses.
	The Participating Manufacturers shall pay to the Excrow Agent its fees as set forth in Appendix A hereto as
from all of the Excrow Parties, in which event it shall comply with such instructions.	amended from time to time by agreement of the Original Participating Manufacturers and the Exerva Agent. The
(f) On the first Business Day after disbursing any funds from an Account, the Excrow Agent shall deliver to each	Participating Manufactors, what pay to the Excinw Agent list reachable fees and express, instruming and environment of the method of the participation of th
other Notice Party a written statement showing the amount disbursed, the date of such disbursenent and the payce of the disbursed fingle.	expenses, charges, course reck, and obligations unclust unsource of the second of the shared by the performance of its duties and obligations under this Excrow Agreement. Such fees and expenses shall be shared by the
SECTION 4. Fuilure of Excine Arent to Receive Instructions.	Participating Manufacturers according to their pro rata Market Shares.
In the event that the Excrow Agent fails to receive any written instructions contemplated by this Excrow Agreenent.	SECTION 11. Notices
	All notices, written instructions or other continunciations to any party or other person hereunder shall be given in up some manner as shall be given to the same nervon as and shall be effective at the same time as provided in subsection
3	XVIII(k) of the Agreement.
SECTION 3. International of Father on Extrem Agent.	SECTION 12. Schuff, Reimburzement.
The Exercise Agent must invest and entropy and another the international the international of an exercise of an direct obligations of an obligations the minimum and internation which meromethicanally guaranteed by the United States	The Excrow Agent acknowledges that it shall not be entitled to set off against any funds in. or payable from, any
unteriors, environmente agreements fuily constraints by securities described in clause (i) above: (iii) money market	Account to satisfy any liability of any Participating Manufacturer. Each Participating Manufacturer that poya more than its
accounts maturing within 30 days of the acquisition thereof and issued by a bank or trust company organized under the laws	provide a start Market Share of any payment that is marke by the Parturpating Manufacturers to the Earton Agent Starts of the total starts the maintain is market by the Parturpating Manufacturers in the Earton Agent wards Starts of the Data starts is a start of the starts of the Agent Starts of the Parturpating Manufacturers
of the United States of America or of any of the S0 States thereof (a "United States Barn) and northing control capital,	execution of their resonants Market Shares of such executions as a second and a
surplus and underfibuted proving in Concess of SANUARY, or (19) dermand appoints with any vintue Janess paint i wive schebing concellent and indirectionical modifier in service of SANUARY DATE Provided and the effect modifier of	Section 0.1.1 Internet References
comprised applicable of the state of the state of the available for the state of the function of the state of the	operator to instanta above and a construction of the deviation and the Fernix April at
dishured by the Escriv A arent and charged to such Account. Objigations purchased as an investment of mories credited to	No persons of this Economic American and only the Setting States, the Participating Manufacturers and the interference of this Economic American and only the Setting States, the Participating Manufacturers and the setting states of the settin
any Account shall be deemed at all times to be a part of such Account and the income or interest carned, profils realized or	internation destinguishes and una station exploration and out out out out of the station and the formation state Hereau A services the remined to enforce the terms of this Exercise Wartennent. Porviound to the Agreement, the Settling States
lowees suffered with respect to such investments (including, without limitation, any penalty for any liquidation of an	have designated NAAG and the Foundation as recipitents of certain payments; for all purposes of this Ewenw Agreement, the
investment required to fund a disbursement to be charged to such Account), shall be credited or charged, as the case may be.	Setting States shall be the beneficiaries of such payments entitled to enforce payment thereof. The provisions of this Exerow
to, such Account and shall be for the benefit of, or be borne by, the person or entity entitled to payment from such Account.	Agreement shall be binding upon and inure to the benefit of the parties hereto and, in the case of the Excrow Agent and
In choraing among the investment options described in clauses (i) through (iv) above, the Escrive Agent shall comply with	Participating Manufacturers, their respective successors. Each reference herein to the Excrow Agent or to a Participating
any instructions received from time to time from all of the Excrow Parties. In the absence of their instructions, the Excrow any instructions are considered to a state second	Manufacturer shall be construed as a reference to its successor, where applicable.
Agent shall invest stores shall investe and reinvest all amounts register (is any amounts currents us a suscept Account its Ercrow A serie shall invest and reinvest all amounts registed (is such Account in accordance with the law of the	SECTION 14. Governing Low.
and the Sections frame to the extent such have is inconsistent with this Section 5.	This Excrow Agreement shall be construed in accordance with and governed by the laws of the State in which the
approved and the second s	Excrow Court is located, without regard to the conflicts of law rules of such state.
5	SECTION 15. Jurivity and Venue.
ester substantion ester and sector appreciation many province the sector appreciation of statistical mapping an substant and substantiants ester W.O. or if it does not have such a number a faithment evidenciate its statistis Man chilly estimate	The partick hereto interocably and unconditionally submit to the continuing exclusive jurisdiction of the Excrow
from buck-time automatic rount with a full date betroof date if it is a material structure the rount with the full is not from the structure the rount of the date betroof date if it is not structure to the struct	Court for purposes of any suit, action or proceeding seeking to interpret or enforce any provision of, or based on any right
subject to backup withholding). The escrow established pursuant to this Excrow Agreement is intended to be treated as a	arising out of, this Excrow Agreement, and the partice hereto agree not to commence any such starts action or proceeding
Qualified Settlement Fund for federal tax purposes pursuant to Treas. Reg. § 1.468B-1. The Escrow Agent shall comply with	except in the Excrew Court. The participanter benefor intervocably and unconditionally wave any upper on the up us of a construction of the participant of the
all applicable tay filing, payment and reporting requirements, including, without limitation, those imposed under 1 reas. Keg. 5.1 deep and 2 do constant to do constant fain the making of the relationshape election under such resulation.	venue of any such such such an processing in the excision court and relevant processing marketing and a such as
s status de la comparate de la compa	SECTION 16. Amendments.
- 1	This Eacrow Agreement may be amended only by written instrument executed by all of the parties hereto that would
of it from time to time under the movisions of this Excrement onto a standard of it shall incur no liability hereunder or in	be affected by the amendment. The waiver of any rights conferred hereunder shall be effective only if made in a written
connection herewith for anything whatsoever other than any Hability resulting from its own gross negligence or willful	instrument executed by the waiving party. The waiver by any party of any breach of this Agreement shall not be decimed to
misconduct. The Exerow Agent shall not be bound in any way by any agreement or contract between the Participating	be or constructions a waiver of any other breach, whether prior, subsection to conterriptications, or only exercise as
Manufacturers and the Settling States (whether or not the Excreme Agent has knowledge thereof) other than this Fischw	nor shall be wanted by the second of the second
for the first of the start of the start of the start of the factory of the factor will be the units and the oth	
routin tradition Agreened. Seferition at International Agreened Availa	This Agreement may be supped in any number of counterparts, each of which may be an original which is used on the formation of the device between the structure the structure of beneforce uncounter sources of the structure of th
1	cited as in equivalent of the second s
and all losses, claims, liabilities and reasonable extenses, including the reasonable fees of its counsel, which it may suffer or	Agreement must privinguity thereafter be delivered to each party.
incur in connection with the performance of its duries and obligations under this Excrow Agreement, except for those losses,	SECTION 18. Captions
claims, liabilities and expenses resulting solely and directly from its own gross negligence or willful misconduct.	The captions herein are included for convenience of reference only and shall be ignored in the construction and
SECTION 9. Revixmution of Exciton Agent.	interpretation hereof.
The Excrow Agent may resign at any time by giving written notice thereof to the other parties hereto, but such	SECTION 19. Conditions to Effectiveness.
resignation shall not become effective until a successor Excrow Agent, selected by the Original Participating Manufacturers	This Excrow Agreement shall become effective when each party hereto shall have signed a counterpart hereof. The
and the Settling States, shall have been appointed and shall have accepted such appointment in writing. If an instrument of accepted such appointment of accepted such appointment of the set within 00 days after the	parties hereto agree to use their best efforts to seek an order of the Excrow Court approving, and retaining continuing
acceptance of a successor sectorwagement main in may each unit reagining section when which were not a since of such motics of resistantion, the resistance Excrement and a stitle excerne of the Parkitantian Manufacturers (in	jurisdiction over, the Exerve Agreement as soon as possible, and agree that such order shall relate back to, and be deemed
	cilective as of, the date this Excrow Agreement occurre cirective.

When we are the second

----

# SECTION 20. Address for Payments.

Whenever funds are under the terms of this Eacrow Agreement required to be disbursed to a Settling State, a Participating Manufacturer, NAAG or the Foundation, the Eacrow Agreement required to be disbursed to a Settling State, a second specific with section and the standard or the reansfer to the account specified by such payer by writer motice delivered to all Notice Parties in accordance with Section 11 hereof at least fixe Business Days prior to the date of payment. Whenever funds are under the terms of this Eacrow Agreement required to be diabursed to any other person or entity, the Eacrow Agreen that all diaburse auch funds to such second a viallable whenever the specified in writing by the Independent Audior for such payment at least five Business Days prior to the date of payment. The Eacrow Agreen that least five Business Days prior to the date of payment. The Eacrow Agreen and inhore a the Independent Audior for such payment at least five Business Days prior to the date of payment. The Eacrow Agreen and the burnes and the terms of this Eacrow Agreen and the first Eacrow Agreen and the terms of the date of payment. The Eacrow Agreen and the terms of the date of payment. If the Eacrow Agreen are independent Auditor may from the tother person or entitien to the eacrow Agreen and the Eacrow Agreen and the Independent Auditor may for the partiesh have executed this Eacrow Agreenent as of the day and year first hereinabove written.

[Signature Blocks]

Appendix A Schedule Of Feet And Expenses

STUDEN OF LAWSON OF	Alabama Bludvia, tend. v. American Tudwev (a. et ul. constructions and construction to CV 1408, PB			•									0. Idaba State of Idaho v. Philip Morrix, Inc., et al., Fourth Judicial District, Ada County, No. CVOC 9703239D (Idaho)	<ol> <li>Illinois Provise of the State of Illinois v. Philip Morris et al., Circuit Court of Cook County. No. 96-1.13146 (111)</li> </ol>			<ol> <li>JOMB State of Inwary, R.J. Revnakik Tahneev Company et al., Iowa District Court, Fifth Judicial District, Polk County, No.</li> </ol>	-	<ol> <li>Kansas</li> <li>State of Kansary R. I. Rewolds Tablacy Currany, et al., District Court of Shawnee County, Division 2, No. 96-</li> </ol>	CV-919 (Kan.)	<ol> <li>Louistana levuls v. The American Tolyacce Company, et al., 14th Judicial District Court, Calcaster Partsh, No. 96-1209 (La.)</li> </ol>				<ol> <li>Massachusetts Commonweith of Massachusetts v. Philip Morris Inc., et al., Middlesex Superior Court, No. 95-7378 (Mass.)</li> </ol>		0. <u>Missouri</u> Saite of Missouri v. American Tokwevo Co., Inc. et al. Circuit Court, City of St. Lowis, No. 972-1465 (Mo.)	<ol> <li>Montana State of Mantana v. Philip Murris, Inv., et al., First Judicial Court, Lewis and Clark County, No. CDV 970(306-14 (Mont.)</li> </ol>	
	1	2.	E	4	;	3.	ŗ.	7		×	-		10.	11.	12.		13.		14.		15.	16.	17.		IK.	19.	20.	21.	22.
SAL	INDIATION ADJUSTMENTS Any amount that, in any given year, is to be adjusted for inflation pursuant to this Exhibit (the	idjusted upward by adding to such Base Amount the Inflation Adjustment. The Inflation Adjustment shall be calculated by multiphying the Base Amount by the Inflation Litter to the succession of the Amount of the Base Amount by the Inflation	Aujustinent eterconder apprication on many power. (3) The Inflation Adjustment Percentage applicable to payments due in the year 2000 shall be equal to the or-ater of 36 or the CP156. For example, if the Consumer Price Index (or December 1999) (as released in January 2000)	is 25 higher than the Constance Price Index (or December 1998 (as released in January 1999), then the CPI/R with respect to is 25 higher than the Constance Price Index (or December 1998 (as released in January 1999), then the CPI/R with 	a paynetii que in zoon avere de ser a treatmente regentinge applicable apprentis due in any year after 2000 shall be (4) The Inflation Adjustment Percentage applicable to paynetis due in any year after 2000 shall be	calculated by applying each year or year in the Virt work in the intransity Applanment structures apprease to payments due in the prior year. Continuing the example in subsection (3) above, if the CPI's with respect to a payment due in 2011 is 6/2, then the Inflation Adjustment Percentage applicable in 2010, would be 9.1kWXXD's for additional 6/8 applied in 2011 is 15, 15, 15, 15, 15, 15, 15, 15, 15, 15,	on the 3+ instant advantage under applicable in 2002 would be 13.5472(M)/% (an additional 4% applied on the 44, ther the final advantage applicable in 2002 would be 13.5472(M)/% (an additional 4% applied on the 30.1).	(3) "Consumer Price Index" means the Consumer Price Index for All Urban Consumers as published by the Bureau of Labor Statistics of the U.S. Department of Labor (or other similar measures agreed to by the Settling States	facturers). The "CP19" means the actual total percent change in the Consumer Price Index during the		(here sets on a	r Aujustinent eeteenages. Pereentage to be applied on		(i.e., the greater of 3% or the Inflation Adjustment CP1%) Percentage	3.(XXXXXXXX).5	G. (MANANA)76		18.19211079	21.7378740%	25.39X0102%		Using the hypothetical Inflation Adjustment Percentages set forth in section (7)(A):	the subsection (X(c)(1) base payment amount for 2002 of 56,900,000,000) as 4.750;	the subsection $IX(c X )$ base payment amount for $2(XM \text{ of } SK,(XX),(XX),(XX),XX)$ as	N,NSG; An a submerial (YVC-V-1) have neuronal ansatur for 2006 of SN (NU)(NU) (NU) as				
EXHIBIT C FOR CALCUL	ADJUSTM Par, is to be a	n Base Amou e calculated	tage applical er Price Inde	1908 (as rele	tage application	subsection (3 plicable in 20	2002 would 2001).	the Consume Labor (or of	tal percent c	payment in q	A distant	Percentage	the Inflation Percentage	(i.e., the gre CP1%)	3.0%	3.0%	3.5% 2.5%	4.0%	3.0%	3.0%	Adiustment <sup>.</sup>	Inflation Ad	1X(c)(1) bar	IX(c)(1) bas	World Mar				
EXHIBIT C FORMELA FOR CALCULATING	INFLATION ADJUSTMENTS nount that, in any given year, is to be adjuste	upward by adding to suc- lation Adjustment shall b	Tation Adjustment Percent recomple. if the Consum	Trice Index for December	lation Adjustment Percen	ontimuing the example in outimuing the example in observate medicable in 20	Percentage applicable in Percentage applicable in	inter Price Index" means of the U.S. Department of	rrs). "P1%" means the actual to	ing the year in which the	Additional Examples.	Calculating the initiality		Hypothetical CPI%	2.4%	2.1%	3.5%	4.0%	2.2%	1.6%	Analysing the Inflation Adjustment:	Using the hypothetical	<ul> <li>the subsection \$7.137.204.750;</li> </ul>	the subsection	1 \$9,455,368,856; the subsection	1510,031,200,816.			
	(1) Апуат	"Base Amount') shall be adjusted upward by adding to such Base Amount the Inflation Adjustmen (2) The Inflation Adjustment shall be calculated by multiplying the Base Ar (2)	Aujustification recommends approximation (3) The Infl the oreater of 3% or the CP1%. Fo	is 2% higher than the Consumer P	a payment the military minute of a the Infl	calculated by applying each year the greater of 3 word me. Cit word in an instanton withon measurement sector payments due in the prior year. Continuing the example in subsection (3) above, if the CPT4 with in 2001 is 64°, then the Inflation Adjustment Percentage applicable in 2001 would be 9.18000035 and a control schemest between the event on a medicable in 2000 and the CPU4 with respect to a	on me of mutation Adjustment Percentage appreade in 2002 w 4.4. then the Inflation Adjustment Percentage applicable in 2002 w 9. Javaxat/4. Inflation Adjustment Percentage applicable in 2001).	(5) "Cronsu by the Bureau of Labor Statistics o	and the Participating Manufacturers).	ately		(V)		Payment Year	2(XX)	2001	2002	2(10)2	2005	2006	Ĥ		athened for inflation would court \$7,137.204.750.		adjusted for inflation would equal \$9,455,368,856:	adjusted for inflation would equal \$10,031,200,816			

ā

Washoe County, No. CV97-(13279 (Nev.)	EXHIBIT K FORMELATINE FORMELATINE
re Superior Court, Merrimack County, No. 97-	Any amount that by the terms of the Master Settlement Agreement is to be adjusted pursuant to this Exhibit E (the "Applicable Base Payment") shall be adjusted in the following manner:
ior Court, Chancery Division, Middleke x	(A) In the event the aggregate number of Cigarettes shipped in or to the fifty United States, the District of Columbia, and Puerto Rico by the Original Participating Manufacturers in the Applicable Year (as defined hereinbelow) (the "Actual Volume") is greater than 415.655(UU)(DI) Cigarettes (the "Base Volume"), the Applicable Base Payment shall be multiplied by the ratio of the Actual Volume to Nome to the Base Volume").
cial District Court, County of Santa Fe, No. SF-	(B) In the event the Actual Volume is leave than the Base Volume. i The Armitechie Base Decrement shall be achieved by induction formula the second by induction.
of the State of New York, County of New York,	Applicable Base Payment multiplied both by 0.9% and by the result of (i) 1(one) minus (iii) the ratio of the Actual Volume to the Base Volume.
ianklin County, No. 97CVH055114 (Ohio)	H. Solely for purpose of calculating wohme adjustments to the payments required under subsection 1X(c)(1). If a reduction of the Base Payment due under such subsection results from the application of subparagraph (BAO) of this Exhibit E, but the Original Participating Manufacturer's aggregate operating income from sales of Organizaties for the Amilicable Year in the fifty third State. The Pisture for Cohmists, and Dearto Bios tha "Acoust Dearties from the
District Court, Cleveland County, No. CJ-96-	grater than \$7,195,340.000 (the "Base Operating Income") (such Base Operating Income being adjusted upward in scoredance with the formulation adjustments set forth in Exhibit C hereto beginning December 31, 1996 to be
ИиІтютаһ Соину, No. 9716-14457 (Ог.)	чритеция сакатися тухна пака тухно иле пое атноим поу минся мака важе газителя и теолесо бу пое аррисацио от зилестои (B(x)) shall be reduced (but not below zero) by do emount calculated by multiplying (i) a percentage equal to the aggregate Allocable Sharret of the Setting Staten in which State. Specific Finality has occurred by (ii) 25% of such merese in such
f Common Pleas, Philadelphia County, April	operating income. For purposes of this Exhibit E, "operating income from ales of Cigaretta" shall mean operating income from sales of Cigarettas in the fifty United States, the District of Columbia, and Puerto Rico: (a) before goodwill amortization, trademark amortization, reatmentuning charges and reatmenturing related charges, minority interest, net interest
U.S. District Court, Puerto Rico, No. 97-	expense, non-operating income and expense, general cooperate expenses and income taxes; and (b) excluding extraordinary items, cumulative effect of changes in method of accounting and diacontinued operations all as such income is reported to the United States Securities and Exchange Commission ("SBC") for the Applicable Yew (either independently by the
Superior Court, Providence, No. 97-3058 (R.I.)	Participating Manufacturer or as part of consolidated financial statements reported to the SEC by an Affiliate of such Participating Manufacturer to so the case of an Original Participating Manufacturer that does not report incore to the SEC, Be reported in financial statements memory in successforms with 11.5 accessible secretures and such active bio
n, et ul., Court of Common Plean, Fifth Judicial	a nationally recognized accounting firm. For years subsequent to 1998, the determination of the Original Participating Manufactures aggregate desting income from asks of Cigarette shall not exclude any charges or expenses incurred or Accord in some state which is the second of the second second second second second second second second second
rt, Hughes County, Sixth Judicial Circuit, No.	action of control of the same providence of any prior activitient of a totoloco and reallin case and shall officerwise be derived using the same principles as are employed in deriving such Original Participating Manufacturers, aggregat operating income from sakes of Cigarettes in 1996.
. Court, Central Division, No. 96 CV 0829W	iii. Any increase in a Base Payment pursuant to subsection (B)(ii) above shall be allocated among the Original Participating Manufacturers in the following manner:
ourt, Chittenden County, No. 744-97 (Vr.) and	(1) only to move original Participating Manufacturers where operating move operating mome from sales of Cigarettes in the fifty United States, the District of Columbia and Puerto Rico for the year for which the Base Payment is being adjusted is greater and their addition operating income from such sales of Cigarettes (including operating income from such sales of any of their Affiliates that do not continue to have such sales affic the MSA Execution Date) in 1986 (as increased for inflation as provided in Exhibit Chereto beginning December 31, 1996 to be applied for each year to solve income to be additioned and provided in Exhibit Chereto beginning December 31, 1996 to be applied for each year other income.
ourt of Washington, King County, No. 96-2-	auer 1990), and (2) among the Original Participating Manufacturers described in paragraph (1) above in
County Circuit Court, No. 94-1707 (W. Va.)	proportion to the ratio of (x) the increase in the operating income from sales of Clgarettes (as described in paragraph (1)) of the Original Participating Manufacturer in question, to (y) the aggregate increase in the operating income from sales of Clgarettes (as described in paragraph (1)) of those Original Participating Manufacturers described in paragraph (1) above.
11, Dane County, No. 97-CV-328 (Wix.)	(C) "Applicable Year" means the calendar year immediately preceding the year in which the payment at issue is due, regardless of when such payment is made.
on filed by the Attorney General or Governor	(D) For purposes of this Exhibit, abipments shall be measured as provided in subsection L(mm).
the succe security state prior to so tagy alter	

Nevada v. Philip Morris, Incorporated, et al., Second Judicial Court, W New Hampshire v. R.J. Resnolds, Tobucco Ca., et al., New Hampshire E-165 (N.H.) New Hampshire 24.

## 3

<mark>New Jessev</mark> Suite of New Jersev v. R.J. Remolds Folknerv Campuny, et al., Superior County, No. C-234.96 (N.J.)

## <u>5</u>6

N<del>ew Mexico</del> Suite of New Mexico, v. The American Tahwww Ca., et al., Finst Judicia 1235 c (N.M.)

## 27.

New York State State of New York et al. v. Philip Morris, Inc., et al., Supreme Court of I No. 4(0361/97 (N.Y.)

## 28.

<mark>Ohlu</mark> State of Ohio v. Philip Morris, Inc., et al., Court of Common Plexs, Fra <mark>Oklahoma</mark> Sute of Oklubionus, et al. v. R.J. Reinolds Tabucco Compuny, et al., Dis 1499-L (Okla.) 2

<mark>Oregon</mark> Sate of Oregon v. The American Takween Ca., et al., Circuit Court, Mu **Pennsylvania** З. Э.

Commanwealth of Pennsylvania v. Philip Morris, Inc., et al., Court of C Term 1997, No. 2443

## ä

**Ductio Rico** Roxcello, et al. v. Brown & Williamson Tobocco Corporation, et al., U.S

### **Rhode Island** Ë

State of Rhode Island v. American Tolouxo Co., et al., Rhode Island Su South Carolina Ŕ

Suite of South Carolina v. Brown & Williamson Tobacco Corporation. Cliccuit, Richland County, No. 97-CP-40-1686 (S.C.)

# 33.

<mark>South Dakota</mark> Sutte of South Dakata, et al. v. Philip Marris, Inc., et al., Circuit Court, 94:65 (S.D.)

Utah State of Utah v. R.J. Reynolds Takuwa Campany, et al., U.S. District C ŝ

### 37.

State of Vermont v. Philip Morris, Inc., et al., Chittenden Superior Cour 5816-98 (Vt.) Vermont

### Washington Ř

State of Washington v. American Tabacco Co. Inc., et al., Superior Cour 1505604SEA (Wash.)

### West Vinginia ğ

McGriw, et al. v. The American Tabacco Company, et al., Kanawha Co \$

# Wisconsin Starte of Wisconsin w. Philip Morris Inc., et al., Circuit Court, Branch 11, Additional States

For each Settling State not listed above, the lawsuit or other legal action of such Settling State against *Participating* Manufactorers in the Court in the MSA Execution Date asserting Released Claims.

Ξ

	(a) ()pon court approval of a plan of dissolution The Tobacco Institute ("11") will:
Inclusion of cigars within the definition of tobacco products. Enhancement of enforcement efforts to identify and prosecute violations of laws prohibiting retail sales to Youth.	(1) <u>Employees</u> . Promptly motify and arrange for the termination of the employment of all employees.
Encouraging or supporting use of technology to increase effectiveness of age-of-purchase laws, such as, without	provided intervent, usual must contain the other and other provided and an experiment of the ferme of ongoing in section (a) herein (B) reasonably needed for the kole purpose of directing and supporting T1's defense of ongoing
limitation, the use of programmable scanners, scanners to read drivers, licenses, or use of other age/ID data banks.	inigation: or (C) reasonably record for the sole purpose of performing the Tobacco Institute Testing Laboratory's (the
Limitations on promotional programs for non-tobacco goods using tobacco products as prizes or give-aways.	"TITL") indukry-wide cigarette texing pursuant to the Federal Trade Commission (the "FIC") method or any other texing
Enforcement of accean restrictions through penalities on Youth for powersation or use.	preactibed by klate or federal law as set forth in section (n) serem.
Limitations on tobacco product advertaing in or on school facilities, or wearing of tobacco logo merchandiae in or	(2) <u>Employed Renells</u> . Fund all employee consist and persons programs, provided, inversor, man succent FRISA or other federal or state law growthis it such funding will be accomplished through periodic contributions by the
on school property. Limitations on non-tobacco products which are designed to look like tobacco products, such as bubble gum cigars,	Constituent Participating Manufacturen, according to their Relative Market Sharek into a trust or a like mechanism, which trust or like mechanism will be exabilished within 90 days of court approval of the plan of dissolution. An opinion letter will be
candy digarettes, etc.	appended to the dissolution plan to certify that the trust plan is not inconsistent with ERUSA or employee benefit perasion continects.
	(3) <u>Leases</u> . Terminate all leaseholds at the carliest possible date pursuant to the leases; provided, however,
	that It may retain or peak area was appear (or take outs appear) as recease to the mission and the second of this Agreement, TI will described herein, and for subsequent hitigation defense activities. Immediately upon execution of this Agreement, TI will
	provide notice to each of its landfords of its desire to terminate its lease with such landford, and will request that the landford size and some to be based the measures of the earliest consistent with T1's renformance of its obligations.
	take all we have use promoted and the second premises as soon as they are re-leased or on the last day of wind-down, whichever
	occurs finst. 
	(b) <u>Assertivity bebia</u> . Within Ri days after court approval of a plan of dissources, it will prove to us receive General of New York and asserting the dissolution plan a description of all of its ascets, its debts, tax claims against it.
	claims of state and federal governments against it, creditor claims against it, pending litigation in which it is a party and
	notices of claims against it.
	(c) Documents. Subject to the privacy protections provided by New York Public Officers Law §§ 91-99, TI will
	provide a copy of or otherwise make available to the State of New York all documents in its possession, excluding those that
	TI continues to claim to be subject to any attorney client priving, attorney work product for community are reacted on a subject of any attorney client priving and the second privilege attorney of any second second privilege attorney of any second se
	defines private for an end of the private private contractive privates of the contractive privates of the private of the private second at the private of the private second at
	country) (the "Oklahoma action"):
	(1) TI will de liver to the Attorney General of the State of New York a copy of the privilege log served by it
	in the Oklahoma action. Upon a written request by the Attorney General, TI will deliver an updated version of its privilege
	log, if any kuch updated version extituti.
	(2) The discionary of any document or documents claimed to be privileged will be governed by section 19
	of the Agreement.
	(3) At the conclusion of the document production and privilege ingging process. It will provide a second officient that all documents in its prospection have been made available to the Attorney General of New York except for
	documents claimed to be privileged, and that any privilege logs that already exist have been made available to the Attorney
	General.
	(d) <u>Remaining Assets</u> . On mutual agreement between 11 and the Attorney Letteral of twe Tork, a now-un-providen the head the charter of any TI assets that remain after lawful transfers of
	associa and autisfaction of TI's employee benefit obligations and any other debts, liabilities or claims.
	(c) Defense of Litisation. Purvant to Section 1006 of the New York Nat-for-Profit Corporations Law, TI will have
	the right to continue to detend its hughtion interests with respect to any claims agains it use as perious or uncastron incontent or the family without or that are brought or threatened in the finance. If will retain sole discretion over all hittorion decisions, including, without
	in initiation decisions with respect to averting any privileges or defenses, having privileged communications and creating
	privileged documents, filing pleadings, responding to discovery requests, making motions, filing affidavits and briefs,
	conducting party and non-party discovery, retaining styler whereas and constants, prighting to and university as a conducting asset
	that, setting any chains associate against it intravenue or operating to obtaine the operation of the production of the setting point defense deems significant to its defense, and otherwise directing or conducting its defense. Pursuant to existing joint defense
	agreements. Ti may continue to axist its current or former members in defence of any litigation brought or threateneti against 
	nem. It also may cruct rino any new your contains approximity a succession with the solution of the sole purpose of continue to engage such employees as reasonably receded for the sole purpose of
	directing and supporting its defense of ongoing litigation. As soon as TI has no litigation pending against it, it will dissolve
	completely and will cease all functions consistent with the requirements of law.

# EXHIBIT G OBLIGATIONS OF THE FOBACCO INSTITUTE UNDER THE MASTER SETTLEMENT AGREEMENT

vi vi ri

×

FOTENTIAL LEGISLATION NOT TO BE OPPOSED

Limitations on Youth access to vending machines. Inclusion of cigars within the definition of tobacco products.

- ~ ~ <del>4</del>

3

upon court approval of a plan of dissolution, neither Tl nor any of its employees or agents acting in their official capacity on behalf of Tl will issue any statements, press releases, or other public statement concerning tobacco. (f) No public statement. Except as necessary in the course of litigation defense as set forth in section (e) above,

than its defence of Hilgation as described in section (e) above) expeditiously, and in no event later than 180 days after the date of court approval of the plan of dissolution. TI will provide monthly status reports to the Attorney General of New York regarding the progress of wind-down efforts and work remaining to be done with respect to such efforts. (g) <u>Wind-down</u>. After court approval of a plan of diamolution, T1 will effectuate wind-down of all activities (other

(h) <u>TILL</u> Notwithstanding any other provision of this Exhibit G or the dissolution plan. TI may perform TITL industry-wede signerite testing pursuant to the FTC method or any other testing prescribed by state or federal law until such function is transferred to active ruly, which transfer will be accomplished as soon as practicable but in no event more than 180 days after court approval of the dissolution plan.

(i) <u>Jurisdiction</u>. After the filing of a Certificate of Dissolution, pursuant to Section 10tM of the New York Not-for-Profit Corporation Law, the Supreme Court for the State of New York will have continuing jurisdiction over the dissolution of TI and the winding-down of TI's activities, including any litigation-related activities described in subsection (e) herein.

be and shall not in any event be construed as, deemed to be, or represented or caused to be represented by any Settling State as, an admission or concession or evidence of any liability or any wrongdoing whatsoever on the part of TL any of Ita current or former members or anyone acting on their behalf. TI specifically disclaims and denies any liability or wrongdoing whatsoever with respect to the claims and allegations asserted against it by the Attorneys General of the Settling State. (i) No Determination or Admission. The dissolution of T1 and any proceedings taken hereunder are not intended to

(k) Court Approval. The Attorney General of the State of New York and the Original Participating Manufacturen will prepare a joint plan of dissolution for aubmitation to the Supreme Court of the State of New York, all of the terms of with will be agreed on and constructed to by the Autorney General and the Original Participating Manufacturera constatent with this schedule. The Original Participating Manufacturen and their employed, as offnera and director of T1, will take whatever steps are necessary to extend any material change to any term of provision of T1, will take court for approval. If any court makes any material change to any term of provision of fits obtained council and construction and the Original Participating Manufacturera, then and council and the table.

the Original Participating Manufacturers may, at their election, nevertheless proceed with the dissolution plan as modified by the court; or

(2) If the Original Participating Manufacturers elect not to proceed with the court-modified dissolution phan, the Original Participating Manufacturers will be released from any obligations or undertakings under this Agreement or this schedule with respect to TI: provided however, that the Original Participating Manufacturers will regage in good faith regolations with the New York Altonov General to agree upon the term or terms of the dissolution plan that the court may have modified in an effort to agree upon a dissolution plan that may be resubmitted for the court scontideration.

EXHIBIT H DOCUMENT PRODUCTION

Section 1.

(a) Philip Morris Companies. Inc., et al., v. American Broadcasting Companies. Inc., et al., At Law No. 760CL94X00816-00 (Cir. Cir. City of Richmond)

(b) Hardey-Davidson v. Lonillard Tobacco Co., No. 93-947 (S.D.N.Y.)

(c) Lotillard Tobacco Co. v. Harley-Davidson, No. 93-6098 (E.D. Wis.)

(d) Brown & Williamson v. Jacobson and CBS, Inc., No. 82-648 (N.D. III.)

(c) The FTC investigations of tobacco industry advertising and promotion as embodied in the following cites: 46 FTC 706

48 FTC 82

46 FTC 735

47 FTC 1393

10# F. Supp. 573 SS FTC 354

56 FTC 96

79 FTC 255 K0 FTC 455

Investigation #8023069

Investigation #8323222

Each Original Participating Manufacturer and Tobacco-Related Organization will conduct its own reasonable inquiry to determine what documents or deposition trattimony, if any, it produced or provided in the above-listed matters. Section 2.

(a) State of Washington v. American Tobacco Co., et al., No. 96-2-15056-8 SEA (Wash. Super. Ct., County of King) (b) An re Milke Moore. Attorney General. ex rel. State of Mississippi Tobacco Litigation. No. 94-1429 (Chancery Ct., Jackson, Miss.)

(c) State of Florida v. American Tobacco Co., et al., No. CL 95-1466 AH (Fla. Cir. Ct., 15th Judicial Cir., Palm Beach Co.)

(d) State of Lexas v. American Tobacco Co., et al., No. 5-96CV-91 (E.D. Tex.)

(e) Minnerota v. Philip Morris et al., No. C-94-K565 (Minn. Dist. Ct., County of Ramsey)

(f) Brokin v. R.J. Reymolds, No. 91-4973K CA (22) (11th Judicial Ct., Dade Crunty, Florida)

÷

<b>EXMUST:</b> <b>TOBACCO ENPORCEMENT PUND FROITOCOL</b> The State: Antimetic onsumer Protection Tobacco Enforcement Fund ("Fund") is cuablished by the Attorneys General of the Setting States, acting through NAG, parament to access VIII(c) of the Agreement. The following stall be the primary and mandatory protocol for the administration of the Fund. <b>Fund Purpose</b> <b>Fund Purpose</b>	Action.1 The monies to be paid pursuant to action VIII(c) of the Agreement shall be placed by NAAG in a new and separate interest beging account, denormated the Statest Antibutual Consumer Protection. Tobacco Enforcement Fund, which shall not then or thereafter be commingled with any other funds or accounts. However, nothing herein shall prevent deposits into the account so long as monies so deposited are then lawfully committed for the purpose of the Fund as set forth herein.	Action 4 A committee of three Attorneys General ("Special Committee") shall be established to determine disbursements from the account, using the process described herein. The three shall be the Attorney General of the State of Vashington, the Chair of NAAG's sometimes, and the Chair of NAAG's commer protection committee. In the event that an Attorney General shall hold either two or three of the above stated positions, that Attorney General and serve only in a single appacity, and shall be reglated in the remaining positions by first, the President of NAAG, next by the President effort NAAG and if receasary the Vice-President of NAAG.	Action J The purpose of the Fund is: (1) to enforce and implement the terms of the Agreement, in partsular, by partial payment of the monetary costs of the Independent Auditor as contemplated by the Agreement: and (2) to provide monetary payment of the works states' attorneys general: (A) to investigate and/or illigate suspected violations of the Agreement assistance to the various states' attorneys general: (A) to investigate and/or illigate suspected violations of the Agreement and/or Constant Decrete; (B) to investigate and/or illigate suspected violations of state and/or federal at (C) to enforce the protection haw with respect to the manufacture, us, marketing and sales of tobacco protects: and (C) to enforce the Qualitying Statute ("Qualifying Actione"). The Special Committee shall entertain requests only from Settling States for disburkement from the find associated with a Qualifying Action ("Great Application").	Section J         Exciton J           The Special Committee shall not entertain any Grant Application to pay subaries or ordinary expenses of regular employees of any Attorney General's office.         Section 2           Section 2         The affirmative vote of two or more of the members of the Special Committee shall be required to approve any Grant Application.           Section 2         The affirmative vote of two or more of the members of the Special Committee shall be required to approve any Grant Application.           Section 3         The decision of the Special Committee shall be final and non-appealable.	Section 4 The Attorney General of the State of Washington shall be chair of the Special Commutee and shall arroually report to the Attorneys General on the requests for funds from the Fund and the actions of the Special Commutee upon the respects. Section 5 When a Grant Application to the Fund is made by an Attorney General who is then a member with Grant When a Grant Application to the Special Commutee shall designate an Attorney General to replace the Special Commute, such member with registered on the Commutee shall designate an Attorney General to replace the Attorney Application. The remaining members of the Special Commutee shall designate an Attorney General to replace the Attorney General so diqualified, in order to conduct the application.	Section 6 The fund shall be maintained in a federally insured depository institution located in Washington, D.C. Funds may be invested in federal government-backed vehicles. The Fund shall be regularly reported on NAAG financial statements and subject to armual audit. Section 1 Withdrawals from and checks drawn on the Fund will require at least two of three authorized signatures. The three persons so authorized shall be the executive director, the deputy director, and controller of NAAG. Section 1 The Special Committee shall meet in person or telephonically as necessary to determine whether a grant is sought for assistance with a Qualifying Action and whether and to what extent the Grant Application is accepted. The char of the for assistance with a Qualifying Action and whether and to what extent the Grant Application is accepted. The char of the
<b>EXMUBIT</b> <b>EXAMPLIA</b> (a) Each Original Participating Manufacturer and Tobacco-Related Organization will create and maintain on its website, at its expense, an enhanced, searbable index, an described below, using Alta-Viata or functionally comparable software, for all of the documents currently on its website and all documents being placed on its website purtuant to section IV of this Agreement. (b) The searbable indices of documents on these websites will include:	(1) all of the information contained in the 4(b) indices produced to the State Attorneya General (excluding fields specific only to the Minnesota action other than "request number"): (2) the following additional fields of information for their substantial equivalent) to the extent such information already exists in an electronic format that can be incorporated into such an index: Decoment ID	Other Number         Document Date           Primary Type         Other Type           Person Autening         Person Noted           Person Author         Person Noted           Person Author         Person Recipient           Person Author         Person Recipient           Person Author         Organization Recipient	Organization Copied     Organization Mentioned       Crganization Attending     Organization Meted       Physical Attachment 1     Physical Attachment 2       Physical Attactensities     File Name       State     Area       Verbaitm Title     Old Brand       Page Cont     Mentioned Brand	(c) Each Original Participating Manufacturer and Tobacco-Related Organization will add. if not already available, a user-friendly document retrieval feature on the Webaite consisting of a "View all pages" function with enhanced image viewer capability that will enable use to the Webaite consisting of a "View all pages" for a specific document or "page-by-page". (d) Each Original Participating Manufacturer and Tobacco-Related Organizations will provide at its own expense to MAG a copy actine time form of the about formed or any absorb of the formated or a for all of the document or "page-by-page". (d) Each Original Participating Manufacturer and Tobacco-Related Organizations will provide at its now expense to NAG a copy actine form of the documents currently on its website document images and its accompanying subsection IV(h) index in ASCII-belowing dom for all of the documents currently on its website and all of the documents and all of the documents ductors and Tobacco-Related Organizations will not object to any subsection IV(s) of this Agreement. The Original Participating Manufacturers and Tobacco-Related Organizations will not object to any subsection IV(s) of this Agreement.	distribution and/or reproduction of these copy sets.	

Special Committee shall designate the times for such meetings, so that a response is made to the Grant Application as expeditiously as practicable. Section 9

# will be used in connection with a Qualifying Action, to wit: (A) to investigate and/or litigate suspected violations of the Agreement and/or Educated violations of the Agreement and/or Educated antitrust or consumer protection laws with respect to the manufacture, use, marketing and sales of tobacco products; and (C) to enforce the Qualifying Staute. The Attorney General submitting such application shall further certify that the entire grant of monies from the Fund will be used to pay for such investigation and/or litigation. The Grant Application shall describe the nature and scope of the intended action and use of the funds which may be granted. The Special Committee may issue a grant from the Fund only when an Attorney General certifies that the monies

### Section 10

promise to pay back to the Fund all of the amounts received from the Fund in the event the state is successful in luigation or entire amount of background in the event that the monetary recovery. If any, obtained in one sufficient to pay back the entire amount of the grant, the Attorney Gerenal shall pay back as much as in permitted by the recovery. In all instances where monies are granted, the Attorney General(s) receiving monies shall provide an accounting to NAAG of all To the extent permitted by law, each Attorney General whose Grant Application is favorably acted upon shall disburkements received from the Fund no later than the 30th of June next following such disburkement.

### Section 11

In addition to the repayments to the Fund contemplated in the preceding section, the Special Committee may deposit in the Fund any other monics lawfully committed for the precise purpose of the Fund as set forth in section A(3) above. For example, the Special Committee may at its discretion accept for deposit in the Fund a foundation grant or court-ordered award for state antitrust and/or consumer protection enforcement as long as the monits so deposited become part of and subject to the same rules, purposes and limitations of the Fund.

### Section 12

The Special Committee shall be the sole and final arbiter of all Grant Applications and of the amount awarded for each such application, if any.

### Section 13

the Fund. The Special Committee will limit the total amount of grants made to a single state to no more than \$5(0),000,00. In Special Committee will not award a single grant in excess of \$200,000,00. The Special Committee may, in its discretion in which case, a single grant so made may not total more than \$300,000,00. The Special Committee may, in its discretion and by unanimous vote decide to whet these limitations if it determines that special circumstances trist. Such decision, The Special Committee shall endeavor to maintain the Fund for as long a term as is consistent with the purpose of nowever, shall not be effective unless ratified by a two-thirds majority vote of the NAAG executive committee.

# Section C

# Grant Application Procedures

### Section

not be amended unless by recommendation of the NAAG executive committee and majority vote of the Settling States. This Protocol shall be transmitted to the Attorneys General within 90 days after the MSA Execution Date. It may NAAG will notify the Settling States of any amendments promptly and will transmit yearly to the attorneys general a statement of the Fund balance and a summary of deposits to and withdrawals from the Fund in the previous calendar or fiscal CPL.

#### Section 2

Grant Applications must be in writing and must be signed by the Attorney General submitting the application. Section 3

# Grant Applications must include the following:

(A) A description of the contemplated/pending action, including the scope of the alleged violation and the

(B) A statement whether the action is actively and currently pursued by any other Attorney General or area (state/regional/multi-state) likely to be affected by the suspected offending conduct.

other prosecuting authority.

(C) A description of the purposes for which the monies sought will be used.

(D) The amount requested.

(E) A directive as to how disburkements from the Fund should be made, e.g., either directly to a supplier of services (consultants, experts, witnesses, and the like), to the Attorney General's office directly, or in the case of multi-state action, to one or more Attorneys General's offices designated as a recipient of the monies.

(F) A statement that the applicant Attorney(s) General will, to the extent permitted by law, pay back to the Fund all, or as much as is possible, of the montes received, upon receipt of any monetary recovery obtained in the contemplated/pending litigation or settlement of the action.

(G) A certification that no part of the grant monies will be used to pay the salaries or ordinary expenses of any regular employee of the office of the applicant(s) and that the grant will be used solely to pay for the stated purpose.

(H) A certification that an accounting will be provided to NAAG of all monies received by the applicant(s) by no later than the 30th of June next following any receipt of such monies.

### Section 4

All Grant Applications shall be submitted to the NAAG office at the following address: National Association of Attorneys General, 750 hts Street, NE, Saile 1100, Washington D.C. 20002.

## Section 5

The Special Committee will endeavor to act upon all complete and properly aubmitted Grant Applications within 30 lays of receipt of said applications.

## Other Disbarsements from the Fund Section D

### Section 1

To enforce and implement the terms of the Agreement, the Special Committee shall direct disbursements from the Fund to comply with the partial payment obligations set forth in section XI of the Agreement relative to costs of the Independent Auditor. A report of such diabunements shall be included in the accounting given pursuant to section C(1) above.

### Administrative Costs Section E

Section 1

NAAG shall receive from the Fund on July 1, 1999 and on July 1 of each year thereafter an administrative fee of \$100,000 for its administrative costs in performing its duties under the Protocol and this Agreement. The NAAG executive committee may adjust the amount of the administrative fee in extraordinary circumstances.

KXHIBIT. MODEL CONSENT DECREE	IN THE (XXXXX) COURT OF THE STATE OF (XXXXX) IN AND FOR THE COUNTY OF (XXXXX) STATE OF (XXXXXXXX), CAUSE NO. XXXXX STATE OF (XXXXXXXXX), CAUSE NO. XXXXXX PlainIff, CONSENT DECREE AND FINAL JUDGMENT V (XXXXX XXXXX XXXX, et al., Defendant.	<ul> <li>WHEREAS, Paintiff, the State of Jamre of Setting State), commerced this action on Idae: J by and through its Auron WHEREAS. The State of Jamre of Setting State), exercited various claims for monetary, equivable and induction claims and soft of the State of Jamre of Setting State), assented various claims for monetary, equivable and induction the State of Jamre of Setting State) assented various claims for monetary, equivable and induction the State of Jamre of Setting State) assented various claims for monetary, equivable and inductions. WHEREAS, the Fordman law constant, addition for any isolated of him anglo claim and soft of Setting State) assented various claims for monetary, equivable and injurcive tell of his magnitude: and WHEREAS, the Court has make no claim registing an anter of his magnitude: and WOW, THEREFORE, IT IS HEREAV ORDERED, ADJUDCED AND DECAUL, would otherwise be expended in tiggling anatter of his magnitude: and WOW, THEREFORE, IT IS HEREAV ORDERED, ADJUDCED AND DECAUL, would otherwise be expended in tiggling anatter of his magnitude: and WOW, THEREFORE, IT IS HEREAV ORDERED, ADJUDCED AND DECAUL, would otherwise be expended in the Court has make on characterized on claims and other defend tax.</li> <li>WOW, THEREFORE, IT IS HEREAV ORDERED, ADJUDCED AND DECAUL, WICH, POULIOWS;</li> <li>JURKDICTON AND VENU;</li> <li>JURKDICTON AND VEN</li></ul>
<u>BUZNTAGES</u>	6.4. (ХХХХИЗРЪ 17. 2010/00/19 7. 2010/00/20 2. Самалискарть 1.00.000/2010/2010/2010/2010/2010/2010/2	
EXHIBIL K MARKET CAPITALIZATION PERCENTAUES	Philip Morris Incorportated Brown & Williamson Tobacco Corporation Loritlard Tobacco Company R.J. Reymolds Tobacco Company Total	

Ē

sentence shall be deemed to (1) require any Participating Manufacturer to produce, distribute or otherwise disclose any information that is subject to any privilege or protection; (2) preclude any Participating Manufacturer from entering into any joint defense or joint legal interest agreement or arrangement (whether or not in writing), or from asserting any privilege pursuant theretor or (3) impose any affirmative obligation on any Participating Manufacturer to conduct any research.	<ol> <li>Making any material mixrepresentation of fact regarding the health consequences of using any Tobacco Product, including any tobacco additives, filters, paper or other ingredients. Provided, however, that nothing in the preceding sentence shall limit the exercise of any First Amendment right or the assertion of any defense or position in any judicial, legislative or regulatory form.</li> <li>VI. MESCELLANKOUS PROVESIONS</li> <li>A. Jurtadiction of this case is retained by the Court for the purposes of implementing and enforcing the Agreement and this Content Decree and Final Judgment and enabling the continuing proceedings contexpositions that may exist as to compliance with this Content Decree and Final Judgment by discussion among the appropriate designees name exist as to compliance with this Content Decree and Final Judgment by discussion among the appropriate designees name exist as to compliance with this Content</li> </ol>	parametric to subjection XVIII(m) of the Agreement. The State of Iname of Setting State) and/or any Participating Manufacturer may apply to the Count at any time for further orders and directions an amb be necessary or appropriate for the implementation and enforcement of this Consent Decree and Final Judgment. Provided, however, that with regard to subsections V(A) and V(I) of this Consent Decree and Final Judgment, the Attorney General shall issue a cease and desixt formation to the Participating Municuterer that the Automey General believes it in violation of either of such sections at least the Business Days before the Attorney General applies to the Count for an order to enforce such subsections, unless the Attorney General resonably issued an Enforcement Order to the Participating Manufacturer in question for the same or a substituties with an entoreary to similar order of such sections at least updgment, in determining whether to seek an order of nonceury. For any order to the Participating Manufacturer in violation, the Attorney General Judgment to whether: (1) the Farticipating Manufacturer in the attorney General and Byte good-faith constensy or events of contempt or criminal suctions for any claimed violation, the Attorney General applies to the mode and the state the attorney General and Byte good-faith constenses. (ivid) the Farticipating Manufacturer in question for the state or a substitution whether is the state order or activity of the mode states and the states attorney General and Byte good-faith constenses. (ivid) to the factor and the attorney formed states attorney General and Byte good-faith constenses.	claimed to have committed the violation has taken appropriate and reasonable steps to cause the claimed violation to be curred, unleast that party has been guily of a pattern of violations of like nature: and (2) a legitimate, good-fairh dispute exists as to the meaning of the terms in question of this Consent Decree and Final Judgment. The Court in any case in its discretion may determine not to enter an order for monteary, civil contempt or criminal stanctions. The Court in any case in its discretion may determine not to enter an order for monteary, civil contempt or criminal stanctions. The Court in any case in its discretion may determine not to enter an order for monteary, civil contempt or criminal stanctions. The Court in any case in its discretion B. This Content Decree and Final Judgment is not intended to be, and shall not in any event be construed as, or deemed to be, an admission or concession or evidence of (1) any liability or any wrongdoing whatsoever on the part of any Released Party or that any Released Party has engaged in any of the activities harred by this Content Decree and Final Judgment: or (2) perronal juddiction over any person or endity of hot the that the Participating Manufectures. Each Participating Manufectures specifically disclaims and deries any liability or wrongdoing whatsoever with respect to the claims and allegation started against in this action, and has wipulated to the entry of this Consent Iberree and Final lands and an admission to section and an advious and has wipulated to the entry of this Consent Iberree and Final participating Manufectures apecifically disclaims and deries any liability or wrong doing whatsoever with respect to the claims and allegation started against in this stanction, and has wipulated to the entry of this Consent Iberree and Final participating for the stance of against in the stance of a more and be any advised by the claims and allegation started based to have a stance and an advised based to the claims and deries and the advised based base	Judgment solely to avoid the further expense, inconvenience, burden and risk of litigation. C. Except an expressly provided otherwise in the Agreement, this Consent Decree and Final Judgment shall not be modified (by this Court, by any other court or by any other means) unless the party seeking modification demonstrates, by clear and commicing evidence, that it will after impeable harm from new and unforeacent conditions. Provided, however, that the provisions of sections 111, V. VI and VII of this Consent Decree and Final Judgment shall in no event be subject to modification without the content of the State of finane of Setting State J and all affected Participating Manufacturens. In the event that any of the accions of this Consent Decree and Final Judgment shall by no feature are modified by this Court, by any other court or by any other means without the consent of the State of (name of Setting State) and all affected Participating Manufacturent. then that Consent Decree and Final Judgment and all or in the preceding sentence are Manufacturers will comply with this Consent Decree and Final Judgment and all or funder of State and all Manufacturers will comply with this Consent Decree and Final Judgment an only enserted, even if the Participating Manufacturers will comply with this Consent Decree and Final Judgment an originally enserted, even if the Participating Manufacturers will comply with this Consent Decree and Final Judgment as originally enserted, even if the Participating Manufacturers on biguidom schemeted are grater than those imposed under current of thrus constructions of homes constructions of the schemeted are Consent Decree and Final Judgment would vision action to home schemeted and this Manufacturers will comply with this Consent Decree and Final Judgment as originally enserted, even if the Participating Manufacturers will comply with this Consent Decree and Final Judgment as originally enserted. In this consent Decree and Final Judgment would vision action to home schemete	favorable or beneficial treatment of any one or more of the Participating Manufacturers shall not support modification of this Consent Decrea and Final Judgment. D. In any proceeding which results in a finding that a Participating Manufacturer violated this Consent Decrea and Final Judgment. D. In any proceeding Manufacturer or Participating Manufacturers found to be in violation shall pay the State's costs and automery. The Fanticipating Manufacturers found to be in violation shall pay the State's costs and automery. The state of thane of Settling State for such proceeding. E. The remedies in this Consent Decree and Final Judgment are cumulative and in addition to any other remedes the State for any for a state or quiry, including but not initied to its rights under the Agreement. Nothing herein shall be construed to prevent the State from bringing an action with respect to conduct nor released prusuation to the Agreement, even though that conduct may release the subment to the Agreement, even though that conduct may state state the State from bringing an action with respect to conduct nor state state to the the termedet to the Agreement, even though that conduct may state state the State from bringing an action with respect to conduct nor released prusuation to the Agreement, even though that conduct may state state the state the state the state from bringing an action with respect to conduct nor state state to the the Agreement. Nothing there is interded to create any right for Iname of Settling State J to obtain any Cigarette product formula that it would not otherwise have under applicable law.
<ul> <li>A. Taking any action, directly or indirectly, to target Youth within the State of Iname of Settling State] in the advertising, promotion or marketing of Tobacco Products, or taking any action the primary purpose of which is to initiate, maintain or increase the incidence of Youth smoking within the State of Iname of Settling State].</li> <li>B. After 180 days after the MSA Execution Date, using or causing to be used within the State of Iname of Settling State].</li> </ul>	C. After 30 days after the MSA Execution Date, making or causing to be made any payment or other consideration to any other person or entity to use, display, make reference to or use as a prop within the State of (name of Serting State) any Tobacco Product, Tobacco Product package, advertisement for a Tobacco Product, or any other item bearing a Brand Name in any Media, provided, however, that the foregoing prolibition shall not apply to (1) Media where the audience or viewers are within an Adult-Only Factility (provided, new Wella are not viable to perment ounide such Adult-Only Facility): (2) Media not intended for distribution or display to the public; (3) instructional Media according ano-conventional digareties viewed only by or provided only to make a valuable to permean ounide such Adult-Only Facility): (2) Media not intended for distribution or display to the public; (3) instructional Media according ano-conventional digareties viewed only by or provided only to make a work to make the adults; and (4) actions taken by any Participating Maur/facturer in connection with a Brand Name (5) forking to the public; (3) (2) Mill(x)2081) of the Agreement, and use of a Brand Name (10(c2)X81) of the Agreement, and use of a Brand Name (10(c2)X81) of the Agreement, and use of a Brand Name (10(c2)X81).	D. Beginning July 1, 1999, marketing, distributing, offering, selling, licensing or causing to be marketed distributed, offered, sold, or licensed (including, without limitation, by caalogue or direct mall), within the State of finame of Settling State), any apparel or other merchandise (other than Tobacco Product, items the sole function of which is to Settling State) any apparel or other merchandise (other than Tobacco Product, items the sole function of which is to Settling State) any apparel or other merchandise (other than Tobacco Product, items the sole function of which is to Settling State) and 101, require any Participating Manufacturer to breach or terminate any licensing agreement or other contrast in statisticnes and of June 20, 1997 (this exception shall not apply beyond the current term of any estiling contrast, without regard to any renewal or option term that may be exercised by such Participating Manufacturer's employee who is not Underage of any item described above; his is intended for the personal use of such an employe; (1) require any Participating Manufacturer to Settling Manufacturer to the strategue of any term de any estiling contrast, without regard to any renewal or option term that may be exercised by such Participating Manufacturer in the may be extended of any item described above; his is intended for the personal use of such an employee; (3) require any Participating Manufacturer to the strategue of other or other or other network.	to or marketed, distributed, offertial, sold in technical by such Participating Manufacturer; (4) apply to expure or other items used by Adults solely in connection with the parchase of Tobacco Products. (3) apply to appear or other mechandite used within an Adult-Ohly Facility that is not distributed, offered, sold, or likerned at the sile of a Brand Name Sponsorship permitted pursuant to aubsection till(c)(Z)(A) or III(c)(Z)(B)(t) of the Agreement by the person to which the relevant Participating Manufacturer has provided payment in exchange for the use of the relevant Brand Name in the Brand Name Sponsorship or a hind-party that does not receive payment from the relevant Participating Manufacturer (or any Affiliae of such Participating Manufacturer) in connection with the marketing, distribution, offer, aale or liternee of such appared or other metchandise. or (b) used at the site of a Brand Name Sponsorship premitted prusuant to subsection with the marketing, distribution, offer, aale or liternee of such appared or other metchandise. or (b) used at the site of a Brand Name Sponsorship permitted pursuant to subsections III(c)(2)(A) or III(c)(2)(B)(i) of the Agreement (during such even) that are not distributed (by sule or otherwise) to any member of the general public.	E. After the MSA Execution Date, distributing or causing to be distributed within the State of Iname of Settling State Jaw free samples of Tobacco Products except in an Adult-Only Facility. For purposes of this Consent Decree and Final Judgment, a "free samples of Tobacco Product in a provided to an Adult in connection with (1) the prichase, exchange or redemption for pronof of purchase of any Tobacco Products (including, but not limited to, a free offer in connection with the purchase of Tobacco Products, such as a "two-for-one" offer), or (2) the conducting of consumer resting or evaluation of Tobacco Products, such as a "two-for-one" offer), or (2) the conducting of consumer resting or evaluation of Doacco Products, such as a "two-for-one" offer), or (2) the conducting of consumer resting or evaluation of or causing to be used as a brand name of any Tobacco Product purutant to any agreement requiring the payment of money or other valuable consideration, ry nationally recognized or nationally established brand name or frade name of any non-obacco item or service or any nationally recognized or nationally established brand name or frade name in existence as of July 1, 1998. For the pruposes of this provision, the trum "other valuable consideration" shall not include an agreement between two entities who enter into such agreement for the sole purpose of avoiding infinigement include an agreement between two entities who enter into such agreement for the sole purpose of avoiding infinigement	Controls of Alter 60 days after the MSA Execution Date and through and including December 31, 2001, manufacturing or causing to be manufactured for ada within the State of Lanne of Settling State] any pack or other container of Clgarettes cantaling for enabling the manufactured for ada within the State of Lanne of Settling State] any pack or other container of Clgarettes containing fewer than 20 Clgarettes (or, in the case of null-your-own tobacco, any package of roll-your-own tobacco containing fewer than 20 Clgarettes (or, in the case of null-your-own tobacco, any package of roll-your-own tobacco containing fewer than 20 Clgarettes (or, in the case of null-your-own tobacco, any package of roll-your-own tobacco containing fewer than 20 Clgarettes (or, in the case of null-your-own tobacco, any package of null-your-own tobacco containing fewer than 20 Clgarettes (or, in the case of null-your-own tobacco, any package of null-your-own tobacco and after 19 Clgarettes containing fewer than 20 Clgarettes (or, in the case of noll-your-own tobacco, any package of null-your-own tobacco. H. Enter than 20 Clgarettes (or).

F. No party shall be considered the drafter of this Consent Decree and Final Judgment for the purpose of any statute, case law or rule of interpretation or construction that would or might cause any provision to be constructed gains the drafter. Nothing in this Consent Decree and Final Judgment shall be construed as approval by the State of Inarne of Statel of the Participating Manufacturers. Journa or organizations, operations, operations, acts or practices, and the Participating Manufacturers and organizations, operations, acts or practices, and the Participating Manufacturers.

G. The settlement negotiations resulting in this Consent Decree and Final Judgment have been undertaken in good faith and for settlement purposes only, and no evidence of negotiations or discussions underlaying this Consent Decree and Final Judgment shall be offered or restreed in evidence of an any section or proceeding for any purpose. Neither this Consent Decree and Final Judgment on any public discussions, public statements or public comments with respect to this Consent Decree and Final Judgment nor any public discussions, public statements or public comments with respect to this Consent Decree and Final Judgment nor any public discussions, public statements or public comments with respect to this Consent Decree and Final Judgment in an action or proceeding stately offer or recipienting Manufacturer or is agents shall be offered or recipience in any action or on proceeding for any purpose other than in an action or proceeding and under or relating to this Consent Decree and Final Judgment.

H. All obligations of the Participating Manufacturers pursuant to this Consent Decree and Final Judgment (including, but not limited to, all payment obligations) are, and shall remain, several and not joint.

 The provisions of this Consent Decree and Final Judgment are applicable only to actions taken (or omlitted to be taken) within the States. Provided, however, that the preceding sentence shall not be construed as extending the territorial scope of any provision of this Consent Decree and Final Judgment whose scope is otherwise limited by the terms thereof.

The second se

prior to the MSA Execution Date. K. If the Agreement terminates in this State for any reason, then this Consent Decree and Final Judgment shall be void and of no further effect.

VII. FINAL DISPOSITION

A. The Agreement, the settlement set forth therein, and the establishment of the extrow provided for therein are hereby approved in all respects, and all claims are hereby dismissed with prejudice as provided therein.

hereby approved in all respects, and all claims are nereby distinsted with prejouce a province interent. B. The Court finds that the person(s) signing the Agreement have full and complete authority to enter into the binding and fully effective stellments that entering into the Agreement. The Court further finds that entering into the binding and fully effective stellments of the action of the Agreement.

this settlement is in the best interests of the State of (name of Settling State).

LET JUDGMENT BE ENTERED ACCORDINGLY

## EXHIBIT M LIST OF PARTICIPATING MANUFACTURERS' LAWSULIS AGAINST THE SETTLANG MATES

1. Philip Morris, Inc., et al. Y. Marzery Browster, Auorrey Canteral of the State of Hawait, In Her Official Consult Civ. No. 96-00722HG, United States District Court for the District of Hawaii

 Philip Morris, Jns., et al. v. Bruce Botelho, Attorney General of the State of Alaska. In His Official Capacity. City No. A97-UX03CV, United States District Court for the District of Alaska.

 Philip Moris, Inc., et al. v. Scott Hambberger, Attomev General of the Commonwealth of Massachusetts. In His Official Canacity, Civ. No. 95-12574-GAO, United States District Court for the District of Massachusetts.

 Philip Mortia, J.C., M. R. Richard Blumential, Autoricy General of the State of Connecticut. In His Official Capacity, Circ No. 396:CV01221 (PCD), United States District Court for the District of Connecticut.

 Public Morris, et al. v. William H. Sorrell, et al., No. 1:98-ev-132, United States District Court for the District of Vermont

<u>MODELLSTATE FEE PAYMENT O</u>	This STATE fee Payment Agreement (the "STATE fee Payment Agreement") is entered into as of between and among the Original Participating Manufacturers and STATE Outside Counsel (as defined hreen), to provide for payment of attorneys' fees pursuant to Section XVII of the Maxter Settlement Agreement (the "Agreement").	WITNESSETH:	WH2KCAS) the State of STATE and the Organal Periorpating Manufactures have entered into the Agreement to settle and recoive with finality all Reclaved Claima against the Released Parties, including the Original Participating Manufactures, as set forth the Agreement; and	WHEREAS, Section XVII of the Agreenent provides that the Ariginal Participating Manufacturers shall pay reasonable attorneys' fees to those private outside counsel identified in Exhibit S to the Agreenent, pursuant to the terris hereof:	NOW, THEREFORE, BE IT KNOWN THAT, in consideration of the munal agreement of the State of STATE and the Original Participating Manufacturers to the terms of the Agreement and of the munual agreement of STATE Outside Counsel and the Original Participating Manufacturers to the terms of this STATE Fee Payment Agreement, and such other condidention described herein, the Original Participating Manufacturers and STATE Outside Counsel agree as follows:	SECTRON 1. Definitions. All definitions contained in the Agreement are incorporated by reference herein, except as to terms specifically defined been	<ul> <li>(a) "Activity" means the lawsuit identified in Exhibit D, M or N to the Agreement that has been brought by or against the State of STATE (or Litigating Political Stockhysicon).</li> </ul>	(b) "Allocated Amount" means the amount of any Applicable Quarterly Payment allocated to any Private Coursel (including STATE Outside Counsel) pursuant to action 17 hereof.	(c) "Allivariable Liquiduried Shurp" means, in the event that the num of all Payable Liquidated Fees of Private Coursel as of any date specified in section 8 hencof exceeds the Applicable Liquidation Amount for any payment described therein, a percentage share of the Applicable Liquidation Amount equal to the proportion of (i) the amount of the Payable Liquidated Fee of STATE Outside Counsel to (ii) the sum of Payable Liquidated Fees of all Private Counsel.	(d) "Applicable Liquidation Annum" means, for purposes of the payments described in action 8 hereof	(1) for the payment described in subsection (a) thereof, \$1.2 million; (ii) for the payment described in subsection (b) thereof, the difference between (A) \$2.50 million and (B) the sum of all amounts paid in satisfaction of all Payable Liquidated Fees of Outside Counsel pursuant to subsection (a) thereof;	(iii) for the payment described in subsection (c) thereof, the difference between (A) \$250 million and (B) the sum of all amounts paid in satisfaction of all Payable Liquidated Fees of Outside Counsel pursuant to subsections (a) and (b) thereof;	(iv) for the payment described in subsection (d) thereof, the difference between (A) \$250 million and (B) the sum of all amounts paid in satisfaction of all Payable Liquidated Fees of Outside Counsel pursuant to subsections (a), (b) and (c) thereof;	(v) for the payment described in subsection (a) thereof, the difference between (A) \$2.50 million and (B) the sum of all amounts paid in satiafaction of all Payable Liquidated Fees of Outside Counsel pursuant to subsections (a), (b), (c) and (d) thereof:	(vi) for each of the first, second and third quarterly payments for any calendar year described in subsection (f) thereof, \$62.5 million; and	(vii) for each of the fourth calendar quarterly payments for any calendar year described in subsection (f) thereof, the difference between (A) \$250 million and (B) the sum of all amounts paid in satisfaction of all Payable Liquidated Fees of Outside Counsel with respect to the preceding calendar quarters of the calendar year.	(c) "Application" means a written application for a Fee Award submitted to the Panel, as well as all supporting materials (which may include video recordings of interviews).	(f) "Approved Coal Statement" means both (l) a Coal Statement that has been accepted by the Criginal Participating Manufacturens: and (ii) in the event that a Coal Statement submitted by STATE Outside Counsel is disputed, the determination by arbitration partment to subsection (b) of section 19 hereof as to the amount of the reasonable costs and exponses of STATE Outside Counsel.	(g) "Cost Sustement" means a signed and attended sustement of reasonable costs and expenses of Outside Councel for any action identified on Exhibit D, M or N to the Agreement that has been brought by or against a Settling State or Litigating Pollitical Subdivision.
LITIGATING FOLLIGAL SUBDYISIONS	<ol> <li><u>City of New York, et al.</u> <u>v. The Tobacco Institute, Inc. et al</u>., Supreme Court of the State of New York, County of New York, Index No. 40622396</li> </ol>	<ol> <li>County of Eric y. The Tobacco Institute. Inc. et al., Supreme Court of the State of New York, County of Eric, Index No. 1 1007/350</li> </ol>	<ol> <li>Courts of Los Angeles v. R.J. Revnolds Tobacco Co. et al., San Diego Superior Court, No. 707651</li> <li>The Proplet v. Philip Month. Inc. et al., San Francisco Superior Court, No. 900064</li> </ol>	5. County of Cook v. Phille Morrie. Inc. et al., Chrolit Court of Cook County, III., No. 97-14530															

(h) "Druguited Representative" means the person designated in writing, by each person or entity identified in Exhibit S to the Agreement [by the Attorney General of the State of STATE or as later certified in writing by the from the Original Participating Manufacturers for the benefit of STATE Outside Counsel pursuant to sections 8, 16 and governmental prosecuting authority of the Luitgating Political Subdivision], to act as their agent in receiving payments hereof, as applicable.

(i) "Director" means the Director of the Private Adjudication Center of the Duke University School of Law or such other person or entity as may be chosen by agreement of the Original Participating Manufactures and the Committe described in the second sentence of paragraph (b)(ii) of section 11 hereof.

(j) "Eligible Counsel" means Private Counsel eligible to be allocated a part of a Quarterly Fee Amount pursuant to section 17 hereof.

means federal legislation that imposes an enforceable obligation on Participating Defendants to pay attorneys' fees with respect to Private Counsel. (k) "Foderal Legislation"

(1) "Fee Awurd" means any award of attorneys' fees by the Panel in connection with a Tobacco Case.

(m) "Liquidated Fee" means an attorneys' fee for Outside Counsel for any action identified on Exhibit D, M or N to the Agreement that has been brought by or against a Scatting State or Lititgating Political Subdivision, in an amount agreed upon by the Original Participating Manufacturers and such Outside Counsel.

(n) "Outvide Counver" means all those Private Counsel identified in Exhibit S to the Agreement.

(o) "Punkf" means the three-member arbitration panel described in section 11 hereof.

(p) "Purry" means (i) STATE Outside Counsel and (ii) an Original Participating Manufacturer.

(q) "Provible Cost Statement" means the unpaid amount of a Cost Statement as to which all conditions precedent to

(r) "Pawible Liquidated Fee" means the unpaid amount of a Liquidated Fee as to which all conditions precedent to payment have been satisfied.

(s) "Previously Settled States" means the States of Mississippi, Florida and Texas. payment have been satisfied.

(1) "Private Counter" means all private counsel for all plaintiffs in a Tobacco Case (including STATE Outside Counsel).

(u) "Quinterty Fire Annunit" means, for purposes of the quarterly payments described in sections 16, 17 and 18

for each of the first, second and third calendar quarters of any calendar year beginning with the first Ξ hereof -

(ii) for each fourth calendar quarter of any calendar year beginning with the fourth calendar quarter of 1999 and ending with the fourth calendar quarter of 2003, the sum of (A) \$125 million and (B) the difference, if any, between (J) \$375 million and (2) the sum of all amounts paid in satisfaction of all Fee Awards of Physic Coursel during such calendar quarter of 1999 and ending with the third calendar quarter of 2008, \$125 million;

(iii) for each fourth calendar quarter of any calendar year beginning with the fourth calendar quarter of 20XM and ending with the fourth calendar quarter of 20XM, the xum of (A) 5125 million; (B) the difference between (J) 5375 million: and (2) the sum of all amounts paid in satisfaction of all Fee Awards of Private Counsel during such calendar year, if any, the product of (a) (b) the product of (a) (c) the difference, if any, between (1) \$250 million and (2) the product of (a) (c) (contemporation and (c) the sum of all any context of the sum of all product of (c) the difference. calendar year, if any:

(iv) for each of the first, second and third calendar quarters of any calendar year beginning with the first arrounts paid in satisfaction of all Liquidated Fees of Outside Counsel pursuant to section 8 hereof, if any: calendar quarter of 2009, \$125 million; and

(v) for each fourth calendar quarter of any calendar year beginning with the fourth calendar quarter of 2(x), the num of (A) \$125 million and (B) the difference, if any, between (1) \$375 million and (2) the num of all armounts paid in satisfaction of all Fee Awards of Private Counsel during such calendar year, if any.

(v) "Related Persons" means each Original Participating Manufacturer's past, present and future Affiliates, divisions, officers, directors, employees, representatives, insurers, lenders, underwriters, Tobacco-Related Organizations. associations, suppliers, agents, auditors, advertising agencies, public relations entities, attorneys, retailers and distributors (and the predecessors, heirs, executors, administrators, successors and assigns of each of the foregoing). yade

(w) "Suite of STATE" means the [applicable Settling State or the Litigating Political Subdivision], any of its past. departments, future agents, officials acting in their official capacities, legal representatives, agencies, commissions and subdivisions. present

(x) "STATE Outwide Counset" means all persons or entities identified in Exhibit S to the Agreement by the Attorney General of State of STATE (or as later certified by the office of the governmental provecuting authority for the Litigating Political Subdivision) as having been retained by and having represented the STATE in connection with the Action, acting collectively by unanimous decision of all such persons or entities.

brought directly by or on behalf of a single natural person or the survivor of such person or for wringful death, or any nonpersonal injury case action means any tobacco and health case (other than a non-class class action consolidation of two or more such cases). "Tobacco Case" 3

(z) "Unipoid Fre" means the unpaid portion of a Fee Award.

SECTION 2. Agreement to Par Fees.

The Original Participating Manufacturers will pay reasonable attorneys' fees to STATE Outside Counsel for them

representation of the State of STATE in connection with the Action, as provided herein and subject to the Cuar of *Proferational Responsibility* of the American Bar Association. Nothing herein shall be construed to require the Orginal Statispating Annufacturers to pay any atomeys free other than (1) a Liquidated Fee or a Fee Award and (u) a Coal Statement, as provided herein, not abili anything herein require the Orginal Participating Manufacturers to pay any Liquidated Fee, Fee Award or Coal Statement in connection with any hilgation other than the Action.

SECTION 3. Exclusive Obligation of the Original Participating Manufacturers.

by the Original Participating Marufacturers or Related Persons in connection with the Action. The Original Participating Marufacturers shall have no obligation pursuant to Section XVII of the Agreement to pay attorneys fees in connection with the Action to any counsel other than STATE Outside Counsel, and they shall have no other obligation to pay attorneys. fees to or otherwise to compensate STATE Outside Counsel, any other counsel or representative of the State of STATE or the 불품 Action and the exclusive means by which STATE Outside Counsel or any other person or entity may seek payment of fees respect to payment of automeys' fees of STATE Outside Counsel (including costs and expenses) in connection with The provisions set forth herein constitute the entire obligation of the Original Participating Manufacturers State of STATE itself with respect to attorneys' fees in connection with the Action.

SECTION 4. Release.

(a) Each person or entity identified in Eshibit S to the Agreement by the Attorney General of the State of STATE (or as certified by the office of the governmental protecting authority for the Luigating Philtiteal Studietission) hereby terrobly related the figure and and all related Persons from any and all chains that such person or entity even had, now has on Perealiner and alloff and have in any vary related to the Action (including but not limited to any negotiations related to the settlement of the Action). Such release dhall not be construct as a relaxed of any limited to any negotiations related to the settlement of the Action). Such release dhall not be construct as a relaxed of any limited to any negotiations. person or entity as to any of the obligations undertaken herein in connection with a breach thereof.

Fee purvuent to accision 7 hereof, it shall be a precondition to any payment by the (Miginal Parkipaking Manufacturer. to the Datignated Representative purvuant to accision 8 hereof that each person or entity identified in Exhibit 5 to the Agreement by the Attorney General of the State of STATE for an certified by the office of the governmental prosecuting authority for the Litigating Political Subdivision] shall have irrevocably released all entities represented by STATE Outside Connect in the Action, as well as all persons acting by or on behalf of such entities (including the Attorney General [or the office of the governmental prosecuting authority] and each other person or entity identified on Exhibit S to the Agreement by the Attorney General [or the office of the governmental prosecuting authority]) from any and all claims that such person or entity ever had. now has or hereafter can, shall or may have in any way related to the Action (including but not limited to any regoulations related to the settlement of the Action). Such release shall not be construed as a release of any person or entity as to any of the obligations undertaken herein in connection with a breach thereof. (b) In the event that STATE Outside Counsel and the Original Participating Manufacturers agree upon a Liquidated

SECTION 5. No Effect on STATE Outside Counsel's Fee Contruct.

The rights and obligations, if any, of the respective parties to any contract between the State of STATE and STATE Outside Counsel shall be unaffected by this STATE Fee Payment Agreement except (a) modiff as STATE Outside Counsel part he relaxed described in subsection (b) of section 4 hereof, and (b) to the extern that STATE Outside Counsel any payments in subfactions of a fee Award pursuant to section 10 hereof, any amounts to received shall be credited on a dollar-for-dollar basis, against any amount payable to STATE Outside Counsel by the State of STATE (or the Lutgarung dollar-for-dollar passis, against any amount payable to STATE Outside Counsel by the State of STATE (or the Lutgarung Political Subdivision] under any such contract.

SECTION 6. Liquidated Fees.

(a) In the event that the Original Participating Manufacturers and STATE Outside Counsel agree upon the amount of a Liquidated Fee, the Original Participating Manufacturers shall pay such Liquidated Fee, pursuant to the terms hereof.

Agreement shall be subject to (1) statifaction of the conditions precedent stated in section 4 and paragraph (c/kii) of section 7 hencof: and (ii) the payment schedule and the annual and quarterly aggregate national caps specified in sections 8 and 9 henced, which shall apply to all payments made with respect to Liquidated Fees of all Outside Counsel. (b) The Original Participating Manufacturers' payment of any Liquidated Fee pursuant to this STATE Fee Payment

SECTION 7. Negotiation of Liquidated Fees.

Original Participating Manufacturers. The Original Participating Manufacturers may at any time make an offer of a Luquidated Fee to the Designated Representative in an amount set by the unanimous agreement, and at the sole discretion, of the Original Participating Manufacturers and, in any event, shall colloctively make such an offer to the Designated Representative no more than 60 Business Days after receipt of notice by the Designated Representative tha STATE Outside (a) If STATE Ounded Counsel seek to be paid a Liquidated Fee, the Devignated Representative shall so motify the

Counsel seek to be paid a Liquidated Fee. The Original Participating Manufacturen shall not be obligated to make an offer of a Liquidated Fee in any narticular amount. Within the Buitmese Davis abort medicine such an offer era tre	SECTION 9. Limitations on Poyments of Liquidated Fees.
Outside Course! shall either accept the offer, reject the offer or make a counteroffer.	Not withstanding any other provision hereof, all payments by the Original Participating Manufacturers with respect to Liouidated Fees shall be subject to the following:
(b) The national aggregate of all Liquidated Fees to be agreed to by the Original Participating Manufacturers in	(a) Under no circumstances shall the Original Participating Manufacturers be required to make any payment that
connection with the settioners of those actions modeled on Extendity D, M and N to the Agreement shall not exceed one billion two bundred fifty million dollars (51,230,000,000).	would result in aggregate national payments of Liquidated Fees:
(c) If the Original Participating Manufacturers and STATE Outside Counsel agree in writing upon a Liquidated Fee:	(i) with respect to any culendar quarter beginning with the first calendar quarter of 2000 and ending with
(i) STATE CONSIGE CONTRET STATION OF CHERDING FOR A FOR A WARD; (ii) such Liquidated For shall not become a Provide Liquidated For until such time as (A) Stars. Specific	the fourth calendar quarter of 2003, totaling more than 562.5 million, except to the extent that a payment with respect to any enter calendar enter of new calendar enter that and set of 5.5 million.
Finality has accurate in the State of STATE; (B) each person or entity identified in Exhibit S to the Agreement by the	prive careform quanter to any careform year cas not solar act.2 millionit.or (Hi) with mapect to any calendar quarter after the fourth calendar quarter of XIIJ, totaling more than zero.
Annormay Generation for the State of SIATE (or as certified by the office of the governmental provecuting authority of the Lititating Pollitical Subdivisioni has granted the release described in submerican (h) of section 4 hereof, and (C) works of the	(b) The Original Participating Manufacturers' obligations with respect to the Liquidated Fee of STATE Outside
events described in subparagraphs (A) and (B) of this paragraph has been provided to the Original Paricipating Manufactures.	Coursel, if any, shall be exclusively as provided in this STATE Fee Payment Agreement, and notwithstanding any other provision of law, such Liquidated Fee shall not be entered as or reduced to a judgment against the Original Partucipating
(iii) payment of such Liquidated Fee pursuant to sections 8 and 9 hereof (together with payment of costs	Manufacturent or considered as a basis for requiring a bond or imposing a lien or any other encumbrance.
E Outside Counsel's total and sole co	SECTON 10. For Awards. As 1 adv. environder de Article Andre March - March
r anterpoint manufacturers in connection with the Action. (d) 10 the Adaland Darishaning Manufacturers and 87 arts Andria Council 24 and and 14 and and 14	us) in the event that the Configmant representing manumentary and 31A1E CULIMAGE CONTRES On hold agree in writing upon a Likeuidated Fee as described in section 7 hereof. the Oriental Participating Manufacturers whall care reverente to the
Liquidated Fee, STATE Outside Counsel manufacturers and Static Outside Counsel on not agree in writing upon a Liquidated Fee, STATE Outside Counsel may submit an Application to the Panel for a Fee Award to be paid as provided in	terms hereof, the Fee Award awarded by the Panel to STATE Outside Counsel.
Acctions 16, 17 and 18 hereof.	(b) The Original Participating Manufacturers' payment of any Fee Award pursuant to this STATE Fee Phyment American shall be subject to the memory coholing and the memory and musically someonic reviewed and some consisted in
	regionances manuals no evolves to see proprieta manuture and una annual and quantum eggengent manutum tage spectra un sections 17 and 18 hereof, which shall apply to:
an we even may me comprise remembrands meanuracturers and starts counsed after any writing upon a Liquidated Fee, and tamil such time as the Davignated Representative has received payments in full satisfaction of such t contractor Fee.	(i) all payments of Fee Awards in cremention with an agreement in pay New as part of the weitkement of any Tobacco Case on isome that provide the anomenes by the Chelenal Perticipation Manufactures or other defendance windo in
Layonardor res — (a) On February 1. 1999. if the Limidiated Fee of STATP Outlide Connect became a Bouche 1 imidiated Ear before	agreement with the Original Participating Manufacturers (collectively, "Participating Defendants") of fees with respect to any
(*) on the second se Jamary 15, 1999, each Original Pericipating Manufacturer shull accepted by to the Designated Representative in Relative	Private Counsel, subject to an annual cap on payment of all such fees, and
Martet Share of the leaser of (1) the Payable Liquidated Fee of STATE Outside Counsel, (ii) \$5 million or (iii) in the event	(ii) all payments of automeys' fees (other than fees for automeys of Participating Defendants) pursuant to Fee Awards for articities in connection with any Teheron Case and and the connection of E-devel 1 and thicks.
ues une sont of au rayoure regenerator reas of all Outside Connect as of January 13, 1999 exceeds the Applicable Liquidation Amount, the Allocable Liquidated Share of STATE Outside Connect.	SECTON 11. Commodiation of the Panel.
(b) On Aurust 1. 1900. if the Laudstand Foo of STATE Checkle Connect become a Brushle 1 Insidence Eas on a	(a) The first and the second members of the Panel shall both be commenced members of the Panel and as such will
after January 15, 1999 and before July 15, 1999, each of strain January concerts a regime Layermet record of th	(v) it is many intervention of all Fee Awards the Fact was not up primeria intervention for fact and with participate in the determination of all Fee Awards. The third Parch member shall not be a permatent Parch member, but
Designated Representative its Relative Market Share of the lesser of (i) the Payable Làquidated Fee of STATE Quisside	instead shall be a state-specific member selected to determine Fee Awards on behalf of Private Course) retained in
Counsel, (ii) 55 million or (iii) in the event that the num of all Physicle Liquidated Fees of all Outside Counsel that became Provide I fundated from more of the inneres 15, 1000 and before the 15, 1000 and 25, 25, 25, 25, 25, 25, 25, 25	connection with litigation within a single state. Accordingly, the third, state-specific member of the Parel for purposes of determining the statement of the s
the Allocable Liquidated Share of STATE Outside Course!	Fee Award with respect to litigation in any other state (unless selected to participate in such determinations by such persons
(c) On December 15, 1999, if the Liquidated Fee of STATE Outside Course! became a Payable Liquidated Fee on	as may be authorized to make such selections under other agreements).
or after July 15, 1999 and before December 1, 1999, each Original Participating Manufacturer shall aeverally pay to the	(b) The members of the Panel shall be selected as follows:
Dengrated representative its relative Market Share of the Jesser of (i) the Payable Liquidated Fee of STATE Outside Course! (ii) 55 million or (iii) in the event that the sum of all Payable Landated Fee of all Oneside Course! the herema	(i) The first member shall be the natural person selected by Participating Defendants.
Payable Liquidated Fees on or after July 15, 1999 and before December 1, 1999 exceeds the Applicable Liquidation Amount	(ii) The second member shall be the perior jointly relected by the agreement of Principaling Defendance
the Alkocable Liquidated Share of STATE Outside Counsel.	and a majority of the previously Settled States. In the event that the person was rejected as unable of unwilling to Tobacco Cares brought by the Previously Settled States. In the event that the person so selected is unable of unwilling to
(a) On December 13, 1999, if the Liquidated Fee of STATE Outside Comment became a Physice Liquidated Fee before December 1 1000 and Outside Development and the Liquidated Fee	continue to serve, a replacement for such member shall be selected by agreement of the Original Participating Manufacturers
concerned exercised by the part of the payable Liquidated Fee of STATE Outside Course), or (ii) \$5 million or (iii) in	and a majority of the members of a committee composed of the following members: Joseph F. Rice, Richard F. Scruggs, Steven W. Remain Walter Handney one additional association to be calculated in the coll discretion of NAAC, and NO
the event that the num of all Payable Liquidated Feen of all Outside Counnel that become Payable Liquidated Feen before Commondary 1000 accords the Amiliantic Limitation Amount of Amount 11 11 11 11 11 11 11 11 11 11 11 11 11	representatives of Private Counsel in Tobacco Cases, to be selected at the sole discretion of the Original Participating
comments, 1777 second me represent equivalent remember of Antrease Explorated Share of STATE Contract. (c) On December 15, 1999, if the Liouidated Fee of STATE Ontracte Connect became a Provada Finnidated Fee	Manufacturers.
before December 1, 1999, each Original Participating Manufacturer shall severally pay to the Designated Representative its	(iii) The finity take specific member for purposes of determining fee Awards with respect to litigation in the State of STATE shall be a natural person selected by STATE Outside Counsel, who shall notify the Director and the
Relative Market Share of the leaver of (i) the Payable Liquidated Fee of STATE Outside Counsel or (ii) in the event that the source of the Payable Liquidated Fees of all Outside Counsel that became Payable Liquidated Fees of all Outside Counsel that became Payable Liquidated Fees of all Outside Counsel that became Payable Liquidated Fees of all Outside Counsel that became Payable Liquidated Fees of all Outside Counsel that became Payable Liquidated Fees of all Outside Counsel that became Payable Liquidated Fees of all Outside Counsel that became Payable Liquidated Fees of all Counsel that Payable Liquidated Fees of all Counsel that Payable Liquidated Fees of the Counsel that Payable Fees of that Payable Fees of the Counsel that Payable Fees of the Counsel that Payable Fees of the Counsel that Payable Fees of that Payable Fees of the Counsel that Payable Fees of that Payable Fe	Original Participating Manufacturers of the name of the person selected.
exceeds the Applicable Liquidation Arrownt, the Allocable Liquidated Share of STATE Outside Counsel.	SECTION 12. Application of STATE Outside Counsel.
(f) On the last day of each calendar quarter, beginning with the first calendar quarter of 2000 and ending with the	(a) STATE Outside Counsel shall make a collective Application for a single fee Award, which shall be submitted to the Director Within frue Businesse Daws after and a Amiliation for the Cruster Counsel for Counsel for Counsel for Section 5.1.
fourth calendar quarter of 2003, if the Liquidated Fee of STATE Outside Councel became a Payable Liquidated Fee at least 15 Rusinees Dave retice to the last dave of each such calendar counters and Outside Davids in the former to the	we are present. The provided pays and receiver of the Application by STATE Outside Connect, the Director statil serve the Application upon the Original Participating Manufactures and the STATE. The Original Participating
re commendation of the test when the test when testering quarter, taken original franceparing manufacturer shall severally pay to the Designated Representative its Relative Market Share of the lesser of (i) the Payable Liquidated Fee of STATE	Manufacturers shall submit all materials in response to the Application to the Director by the later of (i) 60 Business Days
Outside Coursel or (ii) in the event that the sum of all Payable Liquidated Fees of all Outside Coursel as of the date 15	ater kerves of the Application upon the Original Partocipating Manutacturers by the Director, (ii) five Business Days after the date of State Specific Finality in the State of STATE or (iii) five Business Days after the date on which notice of the
business Lays prior to the date of the payment in question exceeds the Applicable Liquidation Amount, the Allocable Liquidated Share of STATE Ontside Conneel	name of the third, state-specific panel member described in panagraph (b/iii) of section 11 hereof has been provided to the
requirement of the Lowerton Country.	Director and the Original Participating Manufacturers.

(b) The Original Participating Manufacturers may submit to the Director any materials that they wish and, notwithstanding any restrictions or representations made in any other agreements, the Original Participating Manufacturers shall be in no way constrained from contesting the amount of the Fee Award requested by STATE Outside Counsel. The Director, the Panel, the State of STATE, the Original Participating Manufacturers and STATE Outside Counsel. Abil preserve the confidentiality of any attorney work-product materials or other similar confidential information that may be submitted.

(c) The Director shall forward the Application of STATE Owkide Counsel, as well as all written materials relating to such Application that have been submitted by the Original Participating Manufecturers pursum to submet to be able to this acciton, to the Parel within five Business Days after the later of (1) the expiration of the period for the Original Participating Manufectures to submit such materials or (1) the cate of which the Parel bases a Fee Award with respect Manufectures to submit such materials or (1) the date on which the Parel bases a Fee Award with respect to any Application of other Physic Counsel previously forwarded to the Panel by the Director The Director shall notly the Parlies upper forwarding the Application (or the Quing thereto) to the Panel.

(d) In the event that either Party seeks a hearing before the Parel, such Party may submit a request to the Director in virtual within three Business Days after the forwarding of the Application of STATE Dusked Counsel to the Parel by the Director, and the Director shall promptly forward the request to the Panel. If the Panel games the request, it shall promptly see a date (not business) which so the three to the date of the Panel with a structure Days a face the date of the Panel and the Application.

SECTION 13. Panel Proceedings.

The proceedings of the Panel shall be conducted subject to the terms of this Agreement and of the Protocol of Panel Procedures attached as an Appendix hereto.

# SECTION 14. Aword of Fees to STATE Outside Counsel.

The members of the Panel will consider all relevant information within ted to them in reaching a decision as to a Fee Award that fairly provides for full reasonable compensation of STATE Obuside Counsel. In omatidering the amount of the Fee Award, the Panel shall not consider any Liquidated Fee agreed to by any other Ostaide Counsel. any offer of or pregoustions in the family provides for the Fee Award of the TATE Obuside Counsel. In on addicting the amount of the Fee Award in a stready has been or yet may be awarded in connection with any other Tobacco Case. The Panel shall be finited to an houry-rate or lockstar analysis in ductamining the amount of the Fee Award of STATE Obuside Counsel, but shall be in account-rate or lockstar analysis in the circumtances. The Panel's AtaTE Obuside Counsel, but shall be inviting and shall report the circumtances. The Panel's Accession is no the fee Award of STATE Obuside Counsel, but shall be inviting and shall report the amount of the fee Award to STATE Obuside Counsel with any left receiving the Award of State Counsel and shall be for a mount of the fee Award to STATE Obuside Counsel and shall be inviting the amount of the fee Award to STATE Obuside Counsel within the later of 30 calendar days filter receiving the Application (and all relation and all report the amount of the fee Award to Branch Abard and thall determine the amount of the fee Award to be paid to STATE Obuside Counsel and the factor of 30 calendar days filter receiving the Application (and all related marchals) from the Director or 15 Business Days after the later of 30 calendar days filter receiving the Application (and all related marchals) from the Director or 15 Business Days after the later of 30 calendar days filter receiving the Application (and all related marchals) from the Director or 15 Business Days after the later of 30 calendar later and the application of the fee Award to be applied to a the panel's decision as to the fee Award of STATE Obuside Counsel shall determine the amount of the fee A

# SECTION 15. Costs of Arbitration.

All costs and expenses of the arbitration proceedings held by the Panel, including costs, expenses and compensation of the Director and of the Panel members (but not including any costs, expenses or compensation of counsel making applications to the Panel), shall be borne by the Original Participating Manufacturers in proportion to their Relative Market Shares.

# SECTION 16. Payment of Fee Award of STATE Outside Counsel.

On or before the tenth Business Day after the last day of each calendar quarter beginning with the first calendar quarter of 1999, each Original Participating Manufacturer shall acverally pay to the Designated Representative its Relative Market Share of the Allocated Amount for STATE Outside Counsel for the calendar quarter with respect to which such quarterly payment is being made (the "Applicable Qyptact").

# SECTION 17. Allowneed Amounts of Fee Awards.

The Allocated Amount for each Private Counsel with respect to any payment to be made for any particular Applicable Quarter shall be determined as follows:

(a) The Quarterly Fee Amount shall be allocated equally among each of the three months of the Applicable Quarter. The amount of creats have month shall be allocated among those Private Councel trained in connection with Tobacco Cases scitled before or during such month theat. White Councel being an "Eligible Counsel" with respect to such monthly amount), each of which shall be allocated a portion of each such monthly amount up to (or, in the event that the sum of all gligble Counsel's respection. The annoth of the calendar quarter shall be allocated among those Eligible Counsel is unpaid Fees. The monthly amount for each monthly amount, in proportion to the amount of such Eligible Counsel is Unpaid Fees. The monthly amount for each month of the calendar quarter shall be allocated among those Eligible Counsel is Unpaid Fees. The monthly amount for each month of the calendar quarter shall be allocated among those for denied a Fee Award as of the last day of the Applicable Quarter. The allocation that have not yet been granted or calendar year, if any, shall be adjusted, an encessary, to account for any Eligible Counsel that are granted for the subsequent quarter of such calendar year.

(b) In the event that the amount for a given month is less than the sum of the Unpaid Fees of all Eligible Counsel:

(i) in the case of the first quarterly allocation for any calendar year, such insolubly anisonit shall be allocated among all Eligible Coursel for such month in proportion to the amounts of their respective Unpaid Fees.

(ii) in the case of a quarterly allocation after the first quarterly allocation, the Quarterly Fee Amount shall be allocated among only those Private Counsel, if any, that were Eligible Counsel with respect to any monthly amount carry prior quarter of the cherduar year but were not allocated a proportionate share of such monthly amount (either because inch Private Counsel's available were not allocated argonization and and the last day of the calendar quarter inch Private Counsel's available and were util funder consideration as of the last day of the calendar quarter

for any prior quarter of the calendar year but were not allocated a proportionate share of such monthly amount clitter forcand auch physical Council a applications for Fie Awarda were still under consideration as of the last day of the calendar quarter containing the month in quarter provide monthly may other reach, using the fights Councel has been allocated a proportionate share of all such prior monthly payments for the calendar year (each such thare of each such Eligible Councel has been allocated a proportionate Amount, the Quarterly Fie Armours hall be allocated among such Eligible Councel on a monthly basis in proportion to the amounts of their respective Unpaid Fees (without regard to whether there may be other Eligible Councel with the quarter resounds of their respective Unpaid Fees (without regard to whether there may be other Eligible Councel with the amounts of their respective Unpaid Fees (without regard to whether there may be other Eligible Councel with the Quarterly Fee Armount that have not year being granted or denied a fee Award and it hall be allocated armong active the Quarterly Fee Armount context that the sum of all such Award and the land day of the Applicable Qwarer). In this event that the sum of all such Payable Proportionate Shares table be allocated armong active Cuarterly Fee Armount of their respective Unpaid Fees (without regard to whether there may be figible Councel having the theory to calend quarter, each active monthly amount to be allocated armong base Eligible Councel having the very to been granted or denied a Fee Award as of the Applicable Quarter).

(c) Adjustments puruant to subsection (bXiii) of this section 17 shall be made separately for each calendar year. No amounts paid in any calendar year adject to refund, nor shall any payment in any given calendar year affect the allocation of payments to be made in any subsequent calendar year.

# SECTION 18. Credits to and Limitations on Payment of Fee Awards.

Notwithstanding any other provision hereof, all payments by the Chiginal Participating Manufacturers with respect to Fee Awards shall be subject to the following:

(a) Under no circumstances shall the Original Participating Manufacturers be required to make payments that would result in aggregate national payments and credits by Participating Defendants with respect to all Fee Awards of Private Coursel:

(i) during any year beginning with 1999, totaling more than the sum of the Quarterly Fee Amounts for each calendar quarter of the calendar year, excluding certain payments with respect to any Private Counsel for 1998 that are paid in 1999; and

(ii) during any calendar quarter beginning with the first calendar quarter of 1999, totaling more than the Quarterly Fee Amount for such quarter, excluding certain payments with respect to any Private Counsel for 199% that are paid in 1999.

(b) The Original Participating Manufacturers' obligations with respect to the Fee Award of STATE Outside Counsel, if any, shall be exclusively as provided in this STATE Fee Payment Agreement, and netwithstanding any other provision of law, such Fee Award shall not be entered as or reduced to a judgment against the Organal Participating Manufacturers or considered as a basis for requiring a bond or imposing a lien or any other encumbrance.

# SECTION 19. Reimbursement of Outside Counsel's Costs.

(a) The Original Participating Manufacturers shall reimburse STATE Outside Coursel for reasonable cross and expenses incurred in connection with the Action, provided that such coust and expenses are of the same nature as costs and expenses for which the Original Participating Manufacturers originarily reimburse their own counsel or agress. Psymeri of any Approved Cost Statement participating Manufacturers originarily reimburse their own counsel or agress. Psymeri of approved Cost Statement participating Manufacturers originarily reimburse thall be subject to (i) the condition precedent of approval of the Agreement by the Court for the State of STATE and (ii) the payment exceeding or the sagregate national caps apecified in subsection (c) of this section, which shall apply to all payments made with respect to Cost Statements of all Outside Counsel.

(b) In the event that STATE Obtside Coursel seek to be reimbursed for reasonable costs and expenses incurred m comercion with the Action, the Designated Representative shall submut a Cost Statement to the Original Participating Manufacturers. Within 30 Busineas Days after receipt of any such Cast Statement, the Original Participating Manufacturers within 10 Busineas Days after receipt of any such Cast Statement, the Original Participating Manufacturers and support of Cast Statement in the Original Participating Manufacturers and support of Cast Statement, in which event the Cost Statement shall be subject to a full stifter accept the Cost Statement is received by the Original Participating Manufacturers. Upton completed within 120 Busineas Days after the date the Cost Statement is received by the Original Participating Manufacturers. Upton completed within 120 Busineas Days after the date the Cost Statement is received by the Original Participating Manufacturers. Upton complete anothy the Original Participating Manufacturers and STATE Outside Councel actes as a state of the Original Participating Manufacturers and STATE Outside Councel action agrees at the Original Participating Manufacturers and STATE Outside Councel used the casimer's audit report shall be submitted to the Director for arbitration before the Parci or, in the event that STATE Outside Councel are activated to the Original Participating Manufacturers. Are agreed upon a Liquidated Fee provant to scritton 7 hereof, before a separate three-member parel of independent arbitratos, to be selected in a manut to event that STATE Outside Councel is reasonable costs and expenses, the articher of the arbitrate activate and the Original Participating Manufacturers. When Alal determine the amount of STATE Outside Councel are activated and the Original Participating Manufacturers.

3

SECTRON 24. Interuded Beneficiaries.	No movision hereof creates and is on the next of or is enforced by the next of or is an order of the internet or environment of the is on a Bernet	or a metrom concerned the released description of the released description of heavy of any of the relaxing of a Or a metrom concerned by either of the released description of heavy and accounted to any 20 heavy of any of	or a provincional or found or found or found on the State of the State of STATE. Nor shall any movision hereof hind any new neurointences and the State of the st	or determine, limit or prejudice the rights of any tach berown or entity.	Service 23. Proceedings of Brance Processing		the fatter were need by proceed that DIS SIALE fee fayment Agreement has been duly authorized and upon prevision will constitute a wild and hindrin conserved binations of factorship in constants of the state of the	excension, and constants a varia and othering contractual congration; childrened in accordance with its ferrits, of each	SECTRON 26. Nor Admitstrom.	This STATE fee Payment Agreement is not intended to be and shall not in any event he uvaritued as, or deemed to	be, an admission or concession or evidence of any liability or wrongdoing whatsoever on the part of any signatory hereto or	any period over the effect of the related provided under section 4 hereof. The Original Participating Manufacturers	spectration and carts into a superstance of the second statement with respect to the claims released under second she hereof and enter into this STATE Fee Partner Astroneth for the sole currents of memorializing the Arisainal Partitionaire	Manufacturers' rights and obligations with respect to payment of attomerys' fees pursuant to the Agreement and avoiding the	further expense, inconvenience, burden and uncertainty of potential litigation.	SECTRON 27. Num-radinalistibility.	This STATE Fee Payment Agreement having been undertaken by the Parties hereto in good faith and for settlement	purposes only, neither this STATE Fee Payment Agreement nor any evidence of negotiations relating hereto shall be offered	or rectured in widence in any action or proceeding other than an action or proceeding arking under this STATE Fee Perment Amenant			Into 3.11 the for symmetric sequences may be amended only by a written instrument executed by the Parties. The universe for other processed home does not be not set of the sector.	The using the part of an entertained with the circuity only in the part of the	Arres werket up any ranky un any ordenninereol anali nov do docenhood to be on construed as a waaver of any other breach. Whether prior, subsequent or constemporameous, of this STATE Fee Payment Ameentent.	SECTION 29. Motives.	All notices or other communications to any nexts been aball be in unitary functions for any institut to calce	factimities of minibar writing) and shall be either to the motion marker intered on Schedule A hereio a cherror the second sec	indicated. Any Party herelo may change the name and address of the person designated to receive on behalf of such	Party by notice given as provided in this section including an updated list conformed to Schedule A hereito	SECTION 30. Governing Law.	This STATE fee Payment Agreement shall be governed by the laws of the State of STATE without resard to the	conflict of law rules of such State.	SECTION 31. Converse tion.	None of the Parties hereto shall be considered to be the drafter hereof or of any privision hereof for the purpose of	any statute, case law or rule of interpretation or construction that would or might cause any privilation to be constructed as	the dratter hereof.	SECTION 32. Captions.	The captions of the sections hereof are included for convenience of reference only and shall be ignored in the		Je LINN 32. Execution of 21AIE Fee Forment Agreement.	This STATE fee Payment Agreement may be executed in counterparts. Facstimile or photocopied signatures shall	or constance want watered as or ne care force), airhough the ongraal signature pages shall thereafter be appended to this STATE For Payment Areas and	SETTION A. Finite Automateria A. Buration		This STATE Fee Sympary for greater contains an entry, complete and integrated statement of each and every term and ministry assessed to be and means the Decara with white and integrated statement of each and every term	and provident agreed up of an annula the Archen and in respect to payment or allowed and the Original Participating Manufactures in connection with the Archen and its not units for the movies or conserver and the foreign and the	for herein.	IN WITNESS WHEREOF, the Parties hereto, through their fully authorized representatives, have avreed to this	STATE Fee Payment Agreement as of thisth day of, 1998.	(SIGNATURE BLOCK)
STATE Outside Coursel's reasonable costs and expenses determined pursuant to arbitration as provided in the preceding	sentence shall be final, binding and non-appealable.	(c) Any Approved Cost Statement of STATE Outside Counteel shall not become a Payable Cost Statement until	approval of the Agreement by the Court for the State of STATE. Within five Business Days after receipt of notification	thereof by the Designated Representative, each Original Participating Manufacturer shall severally pay to the Designated	Representative its Relative Market Share of the Payable Cost Statement of STATE Outside Counsel, subject to the following:	(i) All Payable Cost Statements of Outside Course! shall be paid in the order in which such Payable Cost	Statements became Payable Cost Statements.	(ii) Under no circumstances shall the Original Participating Manufacturers be required to make payments	that would reading aggregate national payments by Participating Defendance of all Payable Cont Statements of Private Connection connections with all of the orginar induction that including Defendance of all Payable Cont Statements	million for any given year.	(iii) Any Payable Cost Statement of Outside Counsel not raid during the year in which it became a Payable	paragraph (ii) of this subsection shall become payable in subsequent y	(i) and (ii), until paid in full.	(d) The Original Participating Manufacturent obligations with respect to reasonable costs and expenses incurred by CTATE Original Construction is constructed by CTATE Original Construction in the original Construction of the original Construction o	SITCLE OUNDER COUNTRY In CONTRICTION WITH the Action shall be exclusively as provided in this STATE fee Payment	(b) of this section investmentations are surveyed or it av, any Approved Cost Statement determined pursuant to subsection	three-member panel of independent arbitration described therein) faill not be entered as or reduced to a indomen assist the	Original Participating Manufacturers or considered as a basis for requiring a bond or imposing a lien or any other	incumbrance.	SECTION 20. Distribution of Payments among STATE Outside Counsel.	(a) All payments made to the Designated Representative pursuant to this STATE Fee Payment Agreement shall be	for the bornetic of each person or entity identified in Exhibit S to the Agreement by the Attorney General of the State of	and the Linear of the statemental prosecuting authority of the Lingating Political Subdivision], each of which shall	receive from the Leangraneed Representative a percentage of each such payment in accordance with the fee sharing agreement, if any, among STATE Outside Counsel (or any written amendment thereto).	(b) The Original Participating Manufacturers shall have no obligation. responsibility or liability with respect to the	allocation among those persons or entitles identified in Exhibit S to the Arreament by the Attorney Careeral of the Sale of	STATE for as certified by the governmental prosecuting authority of the Littiating Political Subdivision, or with respect to	any claim of misallocation, of any amounts paid to the Designated Representative pursuant to this STATE Fee Payment	Agreement.	SECTION 21. Calculations of Amounts.	All calculations that may be required hereunder shall be performed by the Original Participating Manufacturers.	with notice of the results thereof to be given promptly to the Designated Representative. Any disputes as to the correctness	of calculations make by the Original Participating Manufacturers shall be resolved pursuant to the procedures described in Series XIv:) of the Assessment for exceptions discusses as a structure to the transment of the	accuracy in a regeneration of the provided and the second s		(a) the Participation of the second of the second provided in the second of the second	the joint obligation of the Original Participation Manufactures on the obligation of any parton uncerton cocome the joint obligation of the Original Participation Manufactures on the obligation of any percent observes than the Cristical	Participating Manufacturer from which such payment is originally due, nor shall any Original Participating Manufacturer be	required to pay a portion of any such payment greater than its Relative Market Share.	(b) Due to the particular corporate structures of R. J. Reyrolds Tobacco Company ("Reynolds") and Brown &	Willarmon Tobaco Corporation ("Brown & Williamson") with respect to their non-domestic tobaco operations, Reynolds	au proving or writianismo shair each ne severity hable for its respective share of each payment due pursuant to this STATE Ese Payment Ameement in to fond its liability becomender shall not accord, the full each payment due pursuant to	and revenues derived from, its manufacture and nation into exact or in the starts of Tobacco Products interdad for domestic	contaurption, and no recourse shall be had against any of its other assets or raminos to saisty such obligations	SECTION 23. Termination.	In the event that the American is terminated with respect to the State of STATE measured to Society VALUES of the	Agreement (or for any other reason) the Designated Representative and each person or entity identified in Exhibit S to the	Agreement by the Attorney General of the State of STATE (or as certified by the governmental prosecuting authority of the	Lutigating Political Subdivision) shall immediately refund to the Original Participating Manufacturers all amounts received	

to MODEL FEE PAYMENT AGREEMENT APPENDIX

# PROTOCOL OF PANEL PROCEEDINGS

This Protocol of procedures has been agreed to between the respective parties to the STATE Fee Payment Agreement, and shall govern the arbitration proceedings provided for therein.

## SECTION 1. Definitions.

All definitions contained in the STATE Fee Payment Agreement are incorporated by reference herein.

## SECTION 2. Chairman.

The person refected to serve as the permanent, neutral member of the Panel as described in paragraph (bKii) of section 11 of the STATE fee Payment Agreement shall serve as the Chairman of the Panel.

# SECTION 3. Arbitration Pursuant to Agreement.

The members of the Panel shall determine those matters committed to the decision of the Panel under the STATE Fee Payment Agreement, which shall govern as to all matters discussed therein.

# SECTION 4. ABA Code of Ethics.

Each of the members of the Panel shall be governed by the *Cude of Ethics for Arbitrations in Commercial Disputes* prepared by the American Arbitration Association and the American Bar Association (the "*Cude of Ethics*") in conducting Agreement, subjects to the term of the STATE For Payment Agreement, subjects to the term of the STATE For Payment Agreement, subjects to the term of the STATE For Payment Agreement, subjects to the term of the STATE For Payment Agreement, subjects to the term of the STATE For Payment Agreement, subjects to the term of the STATE For Payment Agreement, subjects to the term of the STATE For Payment Agreement, subjects to the term of the STATE For Payment Agreement and this Pousooil. Each of the party-appointed members of the Pamel abull be governed by Canon VII of the *Cude of Ethics*.

# SECTION 5. Additional Rules and Procedures.

The Parel may adopt such rules and procedures as it deems recessary and appropriate for the discharge of its duties under the STATE fee Payment Agreement and this Protocol, subject to the terms of the STATE fee Payment Agreement and this Protocol.

## SECTION 6. Majority Rule.

In the event that the members of the Panel are not unanimous in their views as to any matter to be determined by them pursuant to the STATE fee Payment Agreement or this Protocol, the determination shall be decided by a vote of a majority of the three members of the Panel.

# SECTION 7. Application for Fee Award and Other Materials.

(collectively, "automizations") shall be forwarded by the Director to each of the members of the Panel in the manner and on the The Application of STATE Outside Counsel and any materials submitted to the Director relating thereic dates specified in the STATE Fee Payment Agreement. 3

(b) All materials submitted to the Director by either Party (or any other person) shall be served upon all Parties. All submissions required to be served on any Party shall be deemed to have been served as of the date on which such materials have been sent by either (i) hand delivery or (ii) facsimile and overnight courier for priority next-day delivery.

(c) To the extert that the Panel believes that information not submitted to the Panel may be relevant for purposes of determining those matters committed to the decision of the Panel under the terms of the STATE Fee Payment Agreement, the Panel shall request such information from the Panties.

SECTION N. Menning.

Any hearing held pursuant to section 12 of the STATE Fee Payment Agreement shall not take place other than in the presence of all three members of the Parel upon nukice and an opportunity for the respective representatives of the Parties to diend

## SECTION 9. Mixelkinema.

(a) Each member of the Panel shall be compensated for his services by the Original Participating Manufacturers on a basis to be agreed to between such member and the Original Participating Manufacturers.

(b) The members of the Panel shall refer all media inquirtes regarding the arbitration proceeding to the respective Parties to the STATE Fee Payment Agreement and Aulli refrain from any comment as to the arbitration proceedings to be conducted parsumant to the STATE Fee Payment Agreement during the pendency of such arbitration proceedings, in keeping with Canon IV(8) of the Code of Edivira.

NOTICES

[Intentionally Omitted]

### EXHIBIT O 1926 AND 1997 DATA

#### (1) <u>1295</u> Operating Income Original Participating Manufacturer Brown & Williamson Tobacco Corp. Lorillard Tobacco Co. Philip Morris Inc. R.J. Reynolds Tobacco Co. Total (Base Operating Income)

 π
 Орегаціпд Ілсонне

 гр.
 5801,6640,000

 5719,100,000
 54.206,670,000

 51,468,070,000
 51,468,070,000

 57,195,240,030
 57,195,000,000

## (2) 1997 volume (as measured by shipments of Cigarettes) Ortistinal Participating Manufacturer Number of Cigarettes

Brown & Williamson Tobacco Corp.•	78,911,000,000
Lorillard Tobacco Co.	42,268,000,000
Philip Morris Inc.	236,203,000,000
R.J. Reynolds Tobacco Co.	118,254,000,000
Total (Base Volume)	475,656,000,000
<ol> <li>1007 volume (as measured by arctica terrar)</li> </ol>	

## (3) 1992 volume (a. measured by excise taxes) Orisinal Participating Manufacturer

ti Number of Cigarettea	<ul> <li>-         78,758,000,000         78,758,000,000         42,315,000,000         236,256,090,000         119,099,000,000         119,099,000,000         1         100,000,000         1</li></ul>
Original Participating Manufacturer	Brown & Williamson Tobacco Corp. <sup>e</sup> .orillard Tobacco Co. hilitp Morria Inc. 2.J. Reymolds Tobacco Co.

 The volume includes 2,447,595 pounds of "tol] your own" tobacco converted into the number of Cigarettea using 0.0325 ounces per Cigarette conversion factor.

## EXHIBIT R EXCLUSION OF CERTAIN BRAND NAMES

## <u>Brown & Williamson Tobacco Corporation</u> Cor

GPC State Express 555 Riviera

### Philip Morris Incorporated Players

B&H Belmont Mark Ten Viscount Accond Accond Lafk Rothman's Bereson Fail Cenco

FAL Genco GPA Gridhock Money No Frills Generals Lorillard Tobacco Company

Premium Buy Shenandoah

Fop Choice

•

# None

R.J. Reymolds Tobacco Company Beat Choice Cardinal Director'a Choice Jacka Stanbow Stanbow Sim Price Smoker Friendly Vah Time Worth R-1

EXHIBIT S ESIGNATION OF OUTSIDE
------------------------------------

[Intentionally Omitted]

## MODEL STATUTE

Section ... Findings and Purpose.

(a) Gigartite smoking presents serious public health concerns to the State and to the citizens of the State. The Surgeon General has determined that smoking causes lung cancer, heart discase and other serious discases, and that there are hundreds of thousands of tobacco-related deaths in the United States each year. These diseases most often do not appear until many years after the person in question begins smoking.

the State may have a legal obligation to provide medical assistance to eligible persums for health conditions associated with (b) Cigarette smoking also presents serious financial concerns for the State. Under certain health-care programs cigarette smoking, and those persons may have a legal entitlement to receive such medical assistance.

(c) Under these programs, the State pays millions of dollars each year to provide medical assistance for these

(d) It is the policy of the State that financial burdens impowed on the State by cugaretic surviving be borne by (observed) product manufacturers rather than by the State to the extern that such manufacturers cuffer determine to enfer into a persons for health conditions associated with cigarette smoking.

settlement with the State or are found culpable by the courts.

(c) On \_\_\_\_\_\_1990, leading United States tobacco product manufacturers, entered into a verificinent agreement, entitled the "Mater Settlement Agreement," with the State. The Mater Settlement Agreement obligates these manufacturers, in return for a release of park, present and carrier future claims against them a described therein, to pay unbitantial sum to the State. The Mater Settlement and received to the metrant, the state and the states of park, present and carrier claims against them a described therein, to pay unbitantial sum to the State. Future the states is found and the states in the states of park. public health; and to make substantial changes in their advertising and marketing practices and corporate culture, with the intention of reducing underage amoking.

such a settlement could use a resulting cost advantage to derive large, short-term profits in the years before liability may arise without ensuring that the State will have an eventual source of recovery from them if they are proven to have acted culpably It is thus in the interest of the State to require that such manufacturers establish a reserve fund to guarantee a source of (f) It would be contrary to the policy of the State if tobacco product manufacturers, who determine not to enter into compensation and to prevent such manufacturers from deriving large, short-term profits and then becoming judgment-prior before liability may arise.

Section ... Definitions.

(a) "Adjusted for inflation" means increased in accordance with the formula for inflation adjustment set forth m Exhibit C to the Master Settlement Agreement.

(b) "Affiliate" means a person who directly or indirectly owns or controls, is owned or controlled by, or is under common ownership or control with, another person. Solely for purposes of this definition, the terms "owns," "is owned" and "ownership" mean ownership of an equity interest, or the equivalent thereof, of ten percent or more, and the term "person" means an individual, partnership, committee, association, corporation or any other organization or group of persons.

(c) "Alkcable share" means Alkscable Share as that term is defined in the Maxier Settlement Agreement

conditions of use, and consists of or contains (1) any roll of tobacco wrapped in paper or in any substance not containing tobacco; or (2) tobacco, in any form, that is functional in the product, which, because of its appearance, the type of tobacco roll of tobacco wrapped in any substance containing tobacco which because of its appearance, the type of tobacco used in the filter, or its packaging and labeling, ita likely to be offered to, or purchased by, consumers as a cigaratte described in classe (1) of this definition. The term "tigarette" includes "hill-your-own" (i.e., any tobacco which, because of its appearance, type, packaging, or labeling is suitable for use and likely to be offered to, or purchased by, consumers as tobacco for making packaging, or labeling is suitable for use and likely to be offered to, or purchased by, consumers as tobacco for making packaging, or labeling is suitable for use and likely to be offered to, or purchased by, consumers as tobacco for making "Cligarette" means any product that contains nicosine, is intended to be burned or heated under ordinary cigarettes). For purposes of this definition of "cigarette," 0.09 ounces of "roll-your-own" tobacco shall constitute one used in the filler, or its packaging and labeling, is likely to be offered to, or purchased by, consumers as a cigarette: or (3) any ndividual "cigarette. Ð

(c) "Master Settlement Agreement" means the settlement agreement (and related documents) entered into on , 1998 by the State and leading United States tobacco product manufacturers.

(f) "Qualified excrow fund" means an excrow arrangement with a federally or State chartered financial institution

prohibits the tobacco product manufacturer placing the funds into excrow from using, accessing or directing the use of the having no affiliation with any tobacco product memofacturer and having axeets of at least 51,000,1000, where such arrangement requires that such financial institution hold the excrowed funds' principal for the benefit of releasing parties and arrangement requires that such financial institution hold the excrowed funds. funds' principal except as consistent with section .....(b)-(c) of this Act.

(h) "Releasing parties" means Releasing Parties as that term is defined in the Master Settlement Agreement (g) "Released claims" means Released Claims as that term is defined in the Maxter Settlement Agreement

÷

<sup>&</sup>lt;sup>1</sup> [A State may elect to delete the "findings and purposes" section in its entirely. Other changes or autointo with respect to the "findings and purposes" section (except for particularized state procedural or technical requirements) will mean that the statute will no longer conform to this model.)

(i) "Tobacco Product Manufacturer" means an entity that after the date of enactment of this Act directly (and not exclusively through any affiliate):

(1) manufactures cigarettes anywhere that such manufacturer intends to be sold in the United States, including cigarettes intended to be sold in the United States through an importer (except where such importer is an original participaling manufacturer (as that term is defined in the Master Settlement Agreement) that will be responsible for the payments under the Master Settlement Agreement with respect to such cigarettes as a result of the provisions of aubsections It(mm) of the Master Settlement Agreement and that pays the taxes specified in subsection II(2) of the Master Settlement Agreement, and provided that the manufacturer of such cigarettes does not market or advertise such cigarettes in the United States);

(2) is the first purchaser anywhere for resale in the United States of cigarettes manufactured anywhere that the manufacturer does not intend to be sold in the United States; or

# (3) becomes a successor of an entity described in paragraph (1) or (2).

The term "Tobacco Product Manufacturer" shall not include an affiliate of a tobacco product manufacturer unless such affiliate itself falls within any of (1) - (3) above.

(j) "Units sold" means the number of individual cigarettes sold in the State by the applicable tobacco product manufacturer (whether directly or through a distributor, retailer or similar intermediary or intermediaries) during the year in question, as measured by stocise taxes collected by the State on packs (or "noll-your-own" tobacco containers) barring the stocise tax stamp of the State. The [fill in name of responsible state agency] shall promulgate such regulations as are necessary to accertain the amount of State excise tax paid on the cigarettes of such tobacco product manufacturer for each year.

## Section ... Requirements.

Any tobacco product manufacturer selling cigarettes to consumers within the State (whether directly or through a distributor, retailer or similar intermediary or intermediaries) after the date of enactment of this Act shall do one of the following:

(a) become a participating manufacturer (as that term is defined in section II(jj) of the Master Settlement Agreement) and generally perform its financial obligations under the Master Settlement Agreement; or

(b) (1) place into a qualified excrow fund by April 15 of the year following the year in question the following amounts (as such amounts are adjusted for inflation) --

1999: S.U.94241 per unit sold after the date of enactment of this  $Act;^{2}$ 

2000: \$.0104712 per unit sold after the date of enactment of this Act;<sup>3</sup>

for each of 2001 and 2002: \$,0136125 per unit sold after the date of enactment of this Act;

for each of 2003 through 2006: \$.0167339 per unit sold after the date of enactment of this Act;

for each of 2007 and each year thereafter. \$.0188482 per unit wold after the date of enactment of this Act.

(2) A tobacco product manufacturer that places funds into excrow purnumt to paragraph (1) shall receive interest or other appreciation on such funds as carned. Such funds themselves shall be released from eacrow only under the following circumstances -ŝ

(A) to pay a judgment or nettlement on any released claim brought against such tobacco product manufacturer by the State or any releasing party located or residing in the State. Funds shall be released from excrow under this subparagraph (i) in the order in which they were placed into excrow and (ii) only to the extent and at the time necessary to make payments required under such judgment or settlement;

(B) to the extend that a tobacco product manufacturer establishes that the amount it was required to place into excrow in a particular year was greater than the State's allocable ahare of the total payments that such manufacturer would have been required to make in that year under the Master Settlement Agreement (a determined pursuant to accion 1X(1)(2) of the Master Settlement Agreement, and before any of the adjustments or offsets described in accion 1X(1)(3) of that Agreement other than the Inflation Adjustment) had it been a participating manufacturer, the excess shall be released from excrow and revert back to such tobacco product manufacturer, or

(C) to the extent not released from excrow under subparagraphs (A) or (B), funds shall be released from excrow and revert back to such tobacco product manufacturer twenty-five years after the date on which they were placed into escrow.

(3) Each indexco product manufacturer that alects to place funds into eacrow pursuant to this authection shall annually certify to the Attorney General (or other State official) that it is in compliance with this subsection. The Attorney General (or other State official) may bring a civil action on behalf of the State against any tobacco product

manufacturer that fails to place into excrow the funds required under this section. Any tobacco product manufacturer that fails in any year to place into excrow the funds required under this section shall --

(A) be required within 15 days to place such funds into excrow as shall bring it into compliance with this section. The court, upon a finding of a violation of this subsection, may impose a civil penalty (to be paid to the general fund of the state) in an amount not to exceed 5 percent of the answant improperly withheld from excrow per day of the violation and in a total amount not to exceed 100 percent of the original amount improperly withheld from excrow;

(B) in the case of a knowing violation, be required within 15 days to place such funds into eacrow as shall bring it into compliance with this section. The court, upon a finding of a knowing violation of this subsection, may impose a civil penalty (to be paid to the general fund of the state) in an amount not to exceed 15 percent of the amount impoperly withheld from eacrow per day of the violation and in a total amount not to exceed 300 percent of the original amount improperly withheld from eacrow and

(C) in the case of a second knowing violation, be prohibited from selling cigarettes to consumers within the State (whether directly or through a distributor, retailer or similar intermediary) for a period not to exceed 2 years. Each failure to make an annual depoxit required under this section shall constitute a separate violation.

(A) [A State may elect to include a requirement that the violative also pay the State 's routs and attorney's free incurred during a successful prosecution under this paragraph (3).]

<sup>(</sup>All per unit numbers subject to verification) (The phrase "after the date of enactment of this Act" would need to be included only in the calendar year in which the Act

is enacted.)

# EXMIBIT U STRATECIC CONTRIBUTION FUND PROTOCOL

The payments made by the Participating Manufacturers pursuant to section LX(cX2) of the Agreement ("Strategic Contribution Fund") shall be allocated among the Settling States pursuant to the process set forth in this Exhibit U.

#### Section 1

A panel committee of three former Attorneys General or former Article III judges ("Allocation Committee") shall be established to determine allocations of the Strategic Contribution Fund, using the process described herein. Two of the three members of the Allocation Committee shall be selected by the NAAG executive committee. Those two members shall choose the third Allocation Committee member. The Allocation Committee shall be geographically and politically diverse.

#### Section 2

Within 60 days after the MSA Execution Date, each Settling State will submit an itemized request for funds from the Strategic Contribution Fund, based on the criteria set forth in Section 4 of this Exhibit U.

### Section.

The Allocation Committee will determine the appropriate allocation for each Settling State based on the criteria set forth in Section 4 below. The Allocation Committee shall make its determination based upon written documentation.

#### Section 4

The criteria to be considered by the Allocation Committee in its allocation decision include each Settling State's contribution to the litigation or resolution of state tobacco litigation, including, but not limited to, litigation and/or settlement with tobacco product manufacturen, including Liggett and Myers and its affiliated entities.

### Section 5

Within 45 days after receiving the iternized requests for funds from the Settling States, the Allocation Committee will prepare a preliminary decision allocating the Smategic Contribution Fund payments among the Settling States who submitted iternized requests for funds. All Allocation Committee decisions must be by majority vote. Each Settling State will have 30 days to submit comments on or objections to the draft decision. The Allocation Committee will issue a final decision allocating the Strategic Contribution Fund payments within 45 days.

### Section 6

The decision of the Allocation Committee shall be final and non-appealable.

### Section 7

The expenses of the Allocation Committee, in an amount not to exceed \$100,000, will be paid from disbursements from the Subsection VIII(c) Account.

#### **APPENDIX C**

#### PROPOSED FORM OF OPINION OF TRANSACTION COUNSEL

(THIS PAGE WAS INTENTIONALLY LEFT BLANK)

#### [FORM OF APPROVING OPINION OF TRANSACTION COUNSEL]

, 2001

The Bank of New York, as Indenture Trustee

Ladies and Gentlemen:

We have acted as transaction counsel to Tobacco Settlement Financing Corporation (the "Corporation"), a special purpose independent instrumentality of the United States Virgin Islands (the "Virgin Islands"), created by Act No. 6428 of the Twenty-Fourth Legislature of the Virgin Islands, the Tobacco Settlement Financing Act of 2001 (the "Act"). In connection therewith, we have examined a record of proceedings relating to the issuance of \$\_\_\_\_\_\_ aggregate principal amount of Tobacco Settlement Asset-Backed Bonds, Series 2001 (the "Series 2001 Bonds").

The Series 2001 Bonds are issued under and pursuant to an Indenture, dated as of November 1, 2001 as supplemented by the Series 2001 Supplement dated as of November 1, 2001 (the "Indenture"), between the Corporation and Bank of New York, as Indenture Trustee. Terms used herein and not otherwise defined have the meanings ascribed thereto in the Indenture.

The Series 2001 Bonds and any series of refunding bonds are being issued under the Indenture and will constitute "Bonds", as that term is defined in the Indenture. The Corporation is authorized to issue additional refunding bonds secured on a parity with the Series 2001 Bonds only on the terms and conditions set forth in the Indenture. All such Bonds shall be entitled to the equal benefit, protection and security of the provisions, covenants and agreements of the Indenture.

The Series 2001 Bonds are dated the date hereof and bear interest, mature, are subject to redemption and are secured as set forth in the Indenture.

The Series 2001 Bonds are issuable in the form of fully registered bonds (i) in the denomination of \$5,000 or integral multiples thereof in the case of Series 2001 Bonds other than Convertible CABs, and (ii) in the case of Convertible CABs, in an amount such that the Accreted Value of each Convertible CAB at the expiration of the accretion period thereof will equal \$5,000 or any integral multiple thereof.

The Series 2001 Bonds are being issued to finance the costs of acquisition by the Corporation of all of the future right, title and interest of the Virgin Islands under the Master Settlement Agreement (the "MSA") that was entered into by participating cigarette manufacturers, forty-six states and five other United States jurisdictions in November 1998 in settlement of certain smoking-related litigation. The net proceeds of the Series 2001 Bonds will be provided to the Virgin Islands to finance various health care capital projects. The Corporation and the Virgin Islands have entered into a Purchase and Sale Agreement, dated as of

November 1, 2001 (the "Purchase and Sale Agreement"), pursuant to which the Virgin Islands will sell to the Corporation all of its right, title and interest to certain payments to be made to it under the MSA. We assume the parties will perform their respective covenants in the Indenture and the Purchase and Sale Agreement in all material respects.

We have examined the law and such certified proceedings and other papers as we deem necessary to render the following opinions. In rendering the following opinions we have assumed the genuineness of all signatures, the authenticity of all documents tendered to us as originals and the conformity to original documents of all documents submitted to us as certified or photostatic copies. As to questions of fact material to our opinion, we have relied upon the certified proceedings and other certifications of public officials furnished to us without undertaking to verify the same by independent investigation.

We have not been engaged or undertaken to review the accuracy, completeness or sufficiency of the offering circular or other offering material relating to the Series 2001 Bonds, and we express no opinion related thereto.

Based upon the foregoing and under existing law, we are of the opinion:

1. The Corporation is duly organized and existing under the laws of the Virgin Islands with the right and lawful authority and power to enter into the Indenture and the Purchase and Sale Agreement and to issue the Series 2001 Bonds.

2. The Indenture has been duly and lawfully authorized, executed and delivered by the Corporation, is in full force and effect and is the legal, valid and binding agreements of the Corporation enforceable in accordance with their terms. The Indenture creates the valid pledge of and security interest in the revenues and other collateral (collectively, the "Trust Estate") that it purports to create. All action has been taken as is necessary to perfect such pledge and security interest in the Trust Estate as it exists on the date hereof and such perfected pledge and security interest constitutes a first priority pledge and security interest.

3. The Series 2001 Bonds have been duly and validly authorized and issued. The Series 2001 Bonds are valid and binding obligations of the Corporation payable as provided in the Indenture and are entitled, together with all other refunding Bonds which may be hereafter issued under the Indenture, to the benefits of the Indenture.

4. The Series 2001 Bonds are payable solely from the Collections and other amounts pledged to such payment under the Indenture. The Series 2001 Bonds are not a debt of the Virgin Islands, and the Virgin Islands is not liable on the Series 2001 Bonds, nor are the Series 2001 Bonds payable out of any funds other than those of the Corporation.

5. The Purchase and Sale Agreement has been duly authorized, executed and delivered by the Corporation and the Virgin Islands and constitutes a valid and binding agreement of each of them, enforceable in accordance with its terms.

6. The Internal Revenue Code of 1986 (the "Code") imposes certain requirements which must be met subsequent to the issuance and delivery of the Series 2001 Bonds for interest thereon to be and remain excluded from gross income for federal income tax

purposes. Noncompliance with such requirements could cause the interest on the Series 2001 Bonds to be included in gross income for federal income tax purposes retroactively to the date of issue of the Series 2001 Bonds. Pursuant to the Indenture, the Corporation has covenanted to maintain the exclusion from gross income of the interest on the Series 2001 Bonds pursuant to Section 103 of the Code and, in furtherance thereof, to comply with the "Tax Certificate" with respect to the Series 2001 Bonds for federal income tax purposes and to provide for any required rebate to the United States.

Under existing law, and assuming compliance with the aforementioned tax covenants, interest on the Series 2001 Bonds is excluded from gross income for federal income tax purposes under Section 103 of the Code. We are also of the opinion that such interest on the Series 2001 Bonds is not treated as a preference item in calculating the alternative minimum tax imposed under the Code with respect to individuals and corporations. Interest on the Series 2001 Bonds is, however, included in the adjusted current earnings of certain corporations for purposes of computing the alternative minimum tax on such corporations.

8. Under existing law, interest on the Series 2001 Bonds will be exempt from personal income taxes imposed by the Virgin Islands, any state, other territory or possession of the United States or any political subdivision thereof, or by the District of Columbia.

Except as stated in the preceding paragraphs, we express no opinion as to any other federal or state tax consequences of the ownership or disposition of the Series 2001 Bonds. Furthermore, we express no opinion as to any federal, state or local tax law consequences with respect to the Series 2001 Bonds, or the interest thereon, if any action is taken with respect to the Series 2001 Bonds or the proceeds thereof upon the advice or approval of other counsel.

We have examined an executed Series 2001 Bond, and, in our opinion, the form of said bond and its execution are regular and proper. However, we have not verified, and express no opinion as to the accuracy of, any "CUSIP" identification number which may be printed on any of the Series 2001 Bonds.

The above opinions are qualified to the extent that the enforceability of rights and remedies may be limited by bankruptcy, insolvency, moratorium and other laws and equitable principles affecting creditors' rights.

Very truly yours,

(THIS PAGE WAS INTENTIONALLY LEFT BLANK)

----

#### **APPENDIX D**

#### ACCRETED VALUES TABLE

#### Series 2001 Serial Maturities

	05/15/2008	05/15/2009	05/15/2010	05/15/2011	05/15/2012	05/15/2013	05/15/2014
11/20/2001	\$705,395.60	\$793,759.20	\$842,754.00	\$887.333.90	\$955.087.65	\$1,002,064.35	\$1,048,467.20
5/15/2002	720,137.60	810,723.30	861,179.00	907,173.85	977,136.60	1.025.680.50	1,073,686.95
11/15/2002	735,625.80	828,562.90	880,561.00	928,039.00	1,000,336.70	1.050.551.55	1,100.255.50
5/15/2003	751,441.60	846,793.90	900,372.00	949,381.80	1,024,106.05	1.076.036.70	1,127,484.40
11/15/2003	767,594.10	865,416.30	920,623.00	971,225.55	1.048,419.35	1.102.122.60	1,155,387.70
5/15/2004	784,101.50	884,461.00	941,336.00	993,558.60	1,073,327.20	1,128,849,30	1,183,993.50
11/15/2004	800,954.70	903,917.70	962,522.00	1,016,415.90	1,098,816.95	1,156,230,15	1.213.287.75
5/15/2005	818,181.00	923,807.00	984,181.00	1,039,785.80	1,124,913.90	1,184,265,15	1,243,326.65
11/15/2005	835,771.30	944,128.90	1,006,324.00	1,063,703.25	1,151,630.70	1,212,981.00	1,274,096,15
5/15/2006	853,734.70	964,904.00	1,028,962.00	1,088,168.25	1,178,980.00	1,242,404,40	1,305,624.35
11/15/2006	872,089.40	986,132.30	1,052,117.00	1,113,192.45	1,206,987.10	1.272.522.00	1,337,939.35
5/15/2007	890,844.50	1,007,824.10	1,075,789.00	1,138,799.15	1,235,652.00	1.303.387.20	1,371,055.20
11/15/2007	910,000.00	1,030,000.00	1,100,000.00	1,165,000.00	1,265,000.00	1,335,000.00	1,405,000.00

**MSRB** 

2.

DO NOT STAPLE THIS FORM

FORM G-36 (OS) - FOR OFFICIAL STATEMENTS

#### SECTION I - MATERIALS SUBMITTED

А.	THIS FORM IS SUBMITTED IN CONNECTION WITH	(check one)	1
----	---	-------------	---

I. S A FINAL OFFICIAL STATEMENT RELATING TO A PRIMARY OFFERING OF MUNCIPAL SECURITIES (enclose two (2) copies):

(a) DATE RECEIVED FROM ISSUER:

11/15/2001

11/15/2001

AN AMENDED OFFICIAL STATEMENT WITHIN THE MEANING OF RULE G-36(d) (enclose two (2) copies):

(a) DATE RECEIVED FROM ISSUER:

B. IF MATERIALS SUBMITTED WITH THIS FORM CONSIST OF MORE THAN ONE DOCUMENT (e.g., preliminary official statement and wrap, even if physically attached), PLEASE CHECK HERE:

C. IF THIS FORM <u>AMENDS PREVIOUSLY SUBMITTED FORM WITHOUT</u> CHANGING MATERIALS SUBMITTED, CHECK HERE <u>(include copy of</u> <u>original Form G-36(ARD)</u>:

(b) DATE SENT TO MSRB:

(b) DATE SENT TO MSRB:

#### SECTION II - IDENTIFICATION OF ISSUE(S)

Each must be listed separately. If more space is needed to list additional issues, please include on separate sheet and check here:

л.	ISSUER:	TOBACCO SETTLEMENT FINANCING CORPORATION	STATE:	VI
B.	DESCRIPTION OF ISSUE:	TOBACCO SETTLEMENT ASSET-BACKED BONDS, SERIES 2001	DATED DATE:	11/20/2001
D.	NAME OF ISSUER:	·	STATE:	
	DESCRIPTION OF ISSUE:		DATED	
C.	NAME OF ISSUER:		STATE:	
	DESCRIPTION OF ISSUE:		DATED DATE:	

#### SECTION III - TRANSACTION INFORMATION

Α.	LATEST FINAL MATURITITY DATE OF ALL SECURITIES IN OFFERING: 05/15/2031	
B.	DATE OF FINAL AGREEMENT TO PURCHASE, OFFER OR SELL SECURITIES (Date of Sale):	11/08/2001
C.	ACTUAL OR EXPECTED DATE OF DELIVERY OF SECURIES TO UNDERWRITER(S) (Bond Closing):	11/20/2001

D. IF THESE SECURITIES ADVANCE REFUND ALL OR A PORTION OF ANOTHER ISSUE, PLEASE CHECK HERE: A separate Form G-36 (ARD) and copies of the advance refunding document must be submitted for each issue advance refunded.

#### SECTION IV - UNDERWRITING ASSESSMENT INFORMATION

This information will be used by the MSRB to compute any rule A-13 underwriting assessment that may be due on this offering. The managing underwriter will be sent an invoice if a rule A-13 assessment is due on the offering.

A.	Managing Underwriter	SalomonSmithBarney		SEC REG. NUMBER:	8-08177	
В.	TOTAL PAR VALUE OF ALL	SECURITIES IN OFFERING \$	21,709,861.90			
~		_				

C. PAR AMOUNT OF SECURITIES UNDERWRITTEN (if different from amount shown in item B above): \$

D. CHECK ALL THAT APPLY:

- 1. At the option of the holder thereof, all securities in this offering may be tendered to the issuer of such securities or its designated agent for redemption or purchase at par value or more at least as frequently as every nine months until maturity, earlier redemption, or purchase by the issuer or its designated agent.
- 2. At the option of the holder thereof, all securities in this offering may be tendered to the issuer of such securities or its designated agent for redemption or purchase at par value or more at least as frequently as every two years until maturity, earlier redemption, or purchase by the issuer or its designated agent.
- 3. This offering is exempt from SEC Rule 15c2-12 under section (d)(1)(i) of that rule. Section (d)(1)(i) of SEC rule 15c2-12 states that an offering is exempt from the requirements of the rule if the securities offered have authorized denominations of \$100,000 or more and are sold to no more than 35 persons each of whom the participating underwriter believes: (1) has the knowledge and expertise necessary to evaluate the merits and risks of the investment, and (21) is not purchasing for more than one account, or with a view toward distributing the securities.

#### **CONTINUED ON OTHER SIDE**

#### SECTION V - CUSIP INFORMATION

MSRB rule G-34 requires that CUSIP numbers be assigned to each issue of municipal securities unless the issue is ineligible for CUSIP number assignment under the eligibility criteria of the CUSIP Service Bureau.

Maturity Date 05/15/08	CUSIP Nu	umber	Maturity Date	CUSIP Number	Maturity Date	CUSIP Number
(1.1/1.1/1/0)	88880R	AA8	-			
05/15/09		AB6				
05/15/10		AC4				
05/15/11		AD2				
05/15/12		AE0				
05/15/13		AF7				
05/15/14		AG5				
05/15/21		AH3		<u> </u>		
05/15/31		AJ9				<u> </u>
				_		
·						
				<u></u>		
			E FOR CUSIP NUMBER AS: assigned a "Cusip-9"			
THE UNDERSIGNED CE	RTIFIES THA	T THE MATE	TER'S CERTIFICATIO rials accompanying th o correct. The undersi	1\$	-	OTHER
NFORMATION CONTAI			ON BEHALF	· (		
NFORMATION CONTAI			ON BEHALF SIGNED:	2(		
VFORMATION CONTAI	01		SIGNED:	.(		
FORMATION CONTAI	01			· (		
NOV 1 6 20	101	- - -	SIGNED:	-		
NOV 1 6 20	01		SIGNED:	~		:rwriter.,
NOV 1 6 20	101		SIGNED: NAME:/ PHONE:			
NOV 1 6 20	01		SIGNED:			
NOV 1 6 20	01		SIGNED: NAME:/ PHONE:			
NFORMATION CONTAINING DISSEMINATED. NOV 1620	01		SIGNED: NAME:/ PHONE:			
NFORMATION CONTAINING DISSEMINATED. NOV 1620	101		SIGNED: NAME PHONE: ost likely to be			#writer.) materials
NFORMATION CONTAI	01		SIGNED: NAME:/ PHONE:			